

## CITY COUNCIL MEMORANDUM

**FROM:** The Office of the City Manager    **DATE:** Month, Day, Year

**SUBJECT:** Consider the purchase of hardware, software and maintenance from Red River Technology, LLC, through various Department of Information Resources Cooperative agreements, in the collective amount not to exceed \$750,100 for Fiscal Year 2020/2021.

**PRESENTER:** Bob Weakley, Assistant Director of Information Technology

**SUMMARY:**

Staff requests City Council to consider approving the purchase of hardware, software and maintenance from Red River Technology, LLC, through Department of Information Resources (DIR) Contracts DIR-TSO-4167, DIR-TSO-4431 and DIR-CPO-4427 cooperative agreements, in the collective amount not to exceed \$750,100 for Fiscal Year 2020/2021.

**GENERAL DESCRIPTION:**

Red River Technology, LLC is an authorized reseller for many manufacturers that supply technology hardware, software, and related maintenance that are utilized by the city on an annual basis, including Cisco Systems, VMware, Pure Storage, and Veeam.

The purchases from Red River Technology will take place over the next year. Staff is requesting City Council consider approving the cumulative annual purchases. Staff anticipates the following purchases during Fiscal Year 2020/2021 in an amount not to exceed \$750,100:

- Renewal maintenance for Cisco hardware and VMware, RedHat, and Veeam subscription licenses;
- Replacement/refresh of technology hardware including network switches, network phones, network storage, wireless access points, enterprise call control platform;
- Software and hardware purchases including additional Veeam license, Webex licenses, and additional switches.

Red River participates in the State of Texas DIR cooperative purchasing program. By participating in the DIR program, the city meets all state competitive bidding requirements. Red River utilizes the following contracts:

- DIR-TSO-4167 - expires 07/3/2021
- DIR-TSO-4331 - expires 12/13/2020
- DIR-CPO-4427 - expires 06/10/2021



Funding for these purchases is included as part of the FY 2020/2021 IT Adopted Operating Budget, Adopted Capital Projects Budget and CARES grant funding.

Staff has utilized Red River in the past with success and recommends approval.

**RECOMMENDATION:**

Consider the purchase of hardware, software and maintenance from Red River Technology, LLC, through various Department of Information Resources Cooperative agreements, in the collective amount not to exceed \$750,100 for Fiscal Year 2020/2021.