



P.O. Box 400  
Austin, TX 78767-0400  
800.695.2919 | 512.467.0222 | Fax: 800.211.5454  
buyboard.com

April 29, 2019

Sent Via Email: teresa\_jensen@unifirst.com

Teresa Jensen  
Unifirst Corp  
3607 E. Commerce St.  
San Antonio, TX 78220

Welcome to BuyBoard!

**Re:** *Notice of The Local Government Purchasing Cooperative Award*

**Proposal Name and Number:** Uniforms and Accessories, Proposal No. 587-19

Congratulations, The Local Government Purchasing Cooperative (Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal. The contract is effective 6/1/2019 through 5/31/2020, with two possible one-year renewals. The contract documents are those identified in Section 3 of the General Terms and Conditions of the specifications.

To view the items your company has been awarded, please review the proposal tabulation No. 587-19 on the following web-site: [www.buyboard.com/vendor](http://www.buyboard.com/vendor). Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Enclosed with this letter you will find the following documents:

1. Vendor Quick Reference Guide
2. BuyBoard License and Identity Standards

**You are advised that receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative.** Accepting purchase orders directly from Cooperative members may result in a violation of the State of Texas competitive bid statute and termination of this Cooperative BuyBoard contract. **Therefore, all purchase orders must be processed through the BuyBoard in order to comply.** Please forward by email to [info@buyboard.com](mailto:info@buyboard.com) any order received directly from a Cooperative member. If you inadvertently process a purchase order sent directly to you by a Cooperative member, please fax the order to the above number and note it as **RECORD ONLY** to prevent duplication.

**As an awarded vendor a BuyBoard user id and password will be sent via e-mail 2 to 3 business days prior to the start of your contract.**

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact **Cooperative Procurement Staff** at 800-695-2919.

Sincerely,

Arturo Salinas  
Department Director, Cooperative Procurement



The Local Government Purchasing Cooperative is endorsed by the Texas Association of School Boards, Texas Municipal League, Texas Association of Counties, and the Texas Association of School Administrators.



April 29, 2019

Sent Via Email: [teresa\\_jensen@unifirst.com](mailto:teresa_jensen@unifirst.com)

Teresa Jensen  
Unifirst Corp  
3607 E. Commerce St.  
San Antonio, TX 78220

Welcome to BuyBoard!

**Re:** *Notice of National Purchasing Cooperative Piggy-Back Award*

**Proposal Name and Number:** Uniforms and Accessories, Proposal No. 587-19

Congratulations, The National Purchasing Cooperative (National Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal. As provided for in the Proposal and your National Purchasing Cooperative Vendor Award Agreement, you are authorized to sell the goods and services awarded under the Proposal to National Cooperative members in states other than Texas through the BuyBoard. The contract is effective 6/1/2019 through 5/31/2020, with two possible one-year renewals.

The National Cooperative membership list is available at our website [www.buyboard.com/vendor](http://www.buyboard.com/vendor). The list identifies the current members that may purchase awarded goods and services under your National Cooperative BuyBoard contract.

**You are advised that receipt of a purchase order directly from a National Cooperative member is not within BuyBoard guidelines.** Accepting purchase orders directly from Cooperative members may result in a violation of applicable competitive procurement law and termination of this National Cooperative BuyBoard contract. **Therefore, all purchase orders from National Cooperative members must be processed through the BuyBoard.** Please forward by e-mail to [info@buyboard.com](mailto:info@buyboard.com) any order received directly from a National Cooperative member. If you inadvertently process a purchase order sent directly to you by a National Cooperative member, please fax the order to the above number and note it as **RECORD ONLY** to prevent duplication.

**As an awarded vendor a BuyBoard user id and password will be sent via e-mail 2 to 3 business days prior to the start of your contract.**

On behalf of the National Cooperative, we are looking forward to your participation in the program. If you have any questions, please contact **Cooperative Procurement Staff at 800-695-2919.**

Sincerely,

Arturo Salinas  
Department Director, Cooperative Procurement  
v.6.5



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## PROPOSER'S AGREEMENT AND SIGNATURE

**Proposal Name:** Uniforms and Accessories

**Proposal Due Date/Opening Date and Time:**  
October 25, 2018 at 4:00 PM

**Proposal Number:** 587-19

**Location of Proposal Opening:**  
Texas Association of School Boards, Inc.  
BuyBoard Department  
12007 Research Blvd.  
Austin, TX 78759

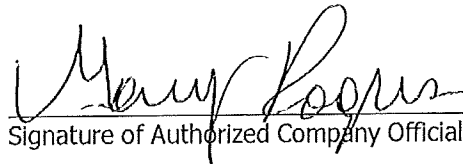
**Contract Time Period:** June 1, 2019 through May  
31, 2020 with two (2) possible one-year renewals.

**Anticipated Cooperative Board Meeting Date:**  
April 2019

UniFirst Corporation  
Name of Proposing Company

October 24, 2018  
Date

3067 E. Commerce St.  
Street Address

  
Signature of Authorized Company Official

San Antonio, Texas 78220  
City, State, Zip

Gary Rogers  
Printed Name of Authorized Company Official

(210) 224-0711  
Telephone Number of Authorized Company Official

Regional Vice President  
Position or Title of Authorized Company Official

(210) 226-6942  
Fax Number of Authorized Company Official

74-2861951  
Federal ID Number



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The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

1. You have carefully examined and understand all Cooperative information and documentation associated with this Proposal Invitation, including the Instructions to Proposers, General Terms and Conditions, attachments/forms, item specifications, and line items (collectively "Requirements");
2. By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the prices quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
3. Any and all deviations and exceptions to the Requirements have been noted in your Proposal and no others will be claimed;
4. If the Cooperative accepts any part of your Proposal and awards you a contract, you will furnish all awarded products or services at the prices quoted and in strict compliance with the Requirements (unless specific exceptions are noted in the Proposal and accepted by the Cooperative), including without limitation the Requirements related to:
  - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similar customers;
  - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
  - c. the **possible** award of a piggy-back contract by another governmental entity or nonprofit entity, in which event you will offer the awarded goods and services in accordance with the Requirements; and
  - d. submitting price sheets or catalogs in the proper format as required by the Cooperative as a prerequisite to activation of your contract;
5. You have clearly identified on the included form any information in your Proposal that you believe to be confidential or proprietary or that you do not consider to be public information subject to public disclosure under a Texas Public Information Act request or similar public information law;
6. The individual signing this Agreement is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a form) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
7. You have carefully reviewed your Proposal, and certify that all information provided is true, complete and accurate, and you authorize the Cooperative to take such action as it deems appropriate to verify such information; and
8. Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, may disqualify you from consideration for a contract award under this Proposal Invitation or result in termination of an award or any other remedy or action provided for in the General Terms and Conditions or by law.





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## VENDOR CONTACT INFORMATION

Company: UniFirst Corporation

Vendor Contact Name and Mailing Address for Notices: Teresa Jensen – 3067 E. Commerce St. 78220

Company Website: www.UniFirst.com

**Purchase Orders:** All purchase orders from Cooperative members will be available through the Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to vendors to assist them with retrieving their orders.

**Please select options below for receipt of purchase orders and provide the requested information:**



I will use the internet to receive purchase orders at the following address:

E-mail Address: Teresa Jensen@unifirst.com

Internet Contact: Teresa Jensen Phone: (210) 224-0711

Alternate E-mail Address: Jeremy Barrios@unifirst.com

Alternate Internet Contact: Jeremy Barrios Phone: (830) 741-0823



Purchase orders may be received by the Designated Dealer(s) identified on my company's Dealer Designation form as provided to the Cooperative administrator. I understand that my company shall remain responsible for the Contract and the performance of all Designated Dealers under and in accordance with the Contract.

**Request for Quotes ("RFQ"):** Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:

E-mail Address: TASB@unifirst.com

Alternate E-mail Address: Teresa Jensen@unifirst.com

**Invoices:** Your company will be billed monthly for the service fee due under a contract awarded under this Proposal Invitation. **All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.** Please provide the following address, contact and e-mail information for receipt of service fee invoices and related communications:



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Please choose only one (1) of the following options for receipt of invoices and provide the requested information:

☒ Service fee invoices and related communications should be provided directly to my company at:

Mailing address: 3067 E. Commerce St. Department: Regional Offices

City: San Antonio State: Texas Zip Code: 78220

Contact Name: Accounts Payable Phone: (210) 224-0711

Fax: (210) 226-6942 E-mail Address: TASB@unifirst.com

Alternative E-mail Address: Teresa\_jensen@unifirst.com

☐ In lieu of my company, I request and authorize all service fee invoices to be provided directly to the following billing agent\*\*:

Mailing address: \_\_\_\_\_ Department: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Fax: \_\_\_\_\_ E-mail Address: \_\_\_\_\_

Alternative E-mail Address: \_\_\_\_\_

☐ In lieu of my company, I request and authorize service fee invoices to be provided to the Designated Dealer(s) receiving the purchase order(s) to which the invoiced service fees relate at the address and contact information designated on my company's Dealer Designation form as provided to the Cooperative administrator.\*\*

\*\* If Vendor authorizes a billing agent or Designated Dealer(s) to receive and process service fee invoices, in accordance with the General Terms and Conditions of the Contract, Vendor specifically acknowledges and agrees that nothing in that designation shall relieve Vendor of its responsibilities and obligations under the Contract including, but not limited to, payment of all service fees under any Contract awarded Vendor.



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## FELONY CONVICTION DISCLOSURE AND DEBARMENT CERTIFICATION

### FELONY CONVICTION DISCLOSURE

**Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor)** states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

**Section 44.034 further states in Subsection (b):** "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

Please check (✓) one of the following:

- ☒ My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.)  
☐ My company is not owned or operated by anyone who has been convicted of a felony.  
☐ My company is owned/operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): \_\_\_\_\_

Details of Conviction(s): \_\_\_\_\_

By signature below, I certify that the above information is true, complete and accurate and that I am authorized by my company to make this certification.

  
Signature of Authorized Company Official


UniFirst Corporation  
Company Name

Gary Rogers  
Printed Name

### DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations. Neither my company nor an owner or principal of my company is currently listed on the government-wide exclusions in SAM, debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority. My company agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from my company if my company or an owner or principal is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

  
Signature of Authorized Company Official

UniFirst Corporation  
Company Name

Gary Rogers  
Printed Name



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## RESIDENT/NONRESIDENT CERTIFICATION

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a contractor whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions.

Please check (✓) one of the following:

☒ I certify that my company is a **Resident Proposer**.

☐ I certify that my company is a **Nonresident Proposer**.

If your company is a Nonresident Proposer, you must provide the following information for your resident state (the state in which your company's principal place of business is located):

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip Code

A. Does your resident state require a proposer whose principal place of business is in Texas to under-price proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract?  
☐ Yes ☐ No

B. What is the prescribed amount or percentage? \$ \_\_\_\_\_ or \_\_\_\_\_ %

## VENDOR EMPLOYMENT CERTIFICATION

Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's ultimate parent or majority owner (i) has its principal place of business in Texas; or (ii) employs at least 500 people in Texas.

If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does your company, ultimate parent company, or majority owner employ at least 500 people in Texas?

Please check (✓) one of the following:

☒ Yes ☐ No

By signature below, I certify that the information in Sections 1 (Resident/Nonresident Certification) and 2 (Vendor Employment Certification) above is true, complete and accurate and that I am authorized by my company to make this certification.

\_\_\_\_\_  
UniFirst Corporation

Company Name

  
Signature of Authorized Company Official

\_\_\_\_\_  
Gary Rogers

Printed Name



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### **NO ISRAEL BOYCOTT CERTIFICATION**

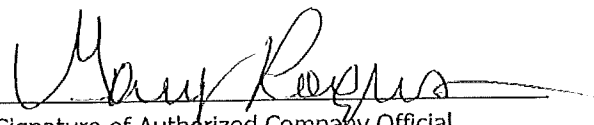
Effective September 1, 2017, a Texas governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract. (TEX. GOV'T CODE Ch. 2270)

"Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes. TEX. GOV'T CODE §808.001(1).

By signature below, I certify and verify that Vendor does not boycott Israel and will not boycott Israel during the term of any contract awarded under this Proposal Invitation, that this certification is true, complete and accurate, and that I am authorized by my company to make this certification.

UniFirst Corporation

Company Name

  
Signature of Authorized Company Official

Gary Rogers

Printed Name

### **NO EXCLUDED NATION OR FOREIGN TERRORIST ORGANIZATION CERTIFICATION**

Effective September 1, 2017, Chapter 2252 of the Texas Government Code provides that a Texas governmental entity may not enter into a contract with a company engaged in active business operations with Sudan, Iran, or a foreign terrorist organization – specifically, any company identified on a list prepared and maintained by the Texas Comptroller under Texas Government Code §§806.051, 807.051, or 2252.153. (A company that the U.S. Government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or any federal sanctions regime relating to a foreign terrorist organization is not subject to the contract prohibition.)

By signature below, I certify and verify that Vendor is not on the Texas Comptroller's list identified above; that this certification is true, complete and accurate; and that I am authorized by my company to make this certification.

UniFirst Corporation

Company Name

  
Signature of Authorized Company Official

Gary Rogers

Printed Name



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## HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION

A proposer that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business Enterprise or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

Please check (✓) all that apply:

☐ I certify that my company has been certified as a HUB in the following categories:

☐ **Minority Owned Business**

☐ **Women Owned Business**

☐ **Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected disability as defined by 38 U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U. S. Department of Veterans Affairs or Department of Defense)**

**Certification Number:**

\_\_\_\_\_

**Name of Certifying Agency:**

\_\_\_\_\_

✓ My company has **NOT** been certified as a HUB.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

UniFirst Corporation  
Company Name  
  
Printed Name  
Gary Rogers  
Signature of Authorized Company Official



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## CONSTRUCTION-RELATED GOODS AND SERVICES AFFIRMATION

A contract awarded under this Proposal Invitation covers only the specific goods and services awarded by the BuyBoard. As explained in the BuyBoard Procurement and Construction Related Goods and Services Advisory for Texas Members ("Advisory"), **Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This BuyBoard contract does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.**

The Advisory, available at [buyboard.com/Vendor/Resources.aspx](http://buyboard.com/Vendor/Resources.aspx), provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services. A copy of the Advisory can also be provided upon request.

By signature below, the undersigned affirms that Proposer has obtained a copy of the Advisory, has read and understands the Advisory, and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a BuyBoard contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, make a good faith effort to make its Cooperative member customers or potential Cooperative member customers aware of such requirements, and provide a Cooperative member with a copy of the Advisory before executing a Member Construction Contract with the member or accepting the member's purchase order for construction-related goods or services, whichever comes first.

\_\_\_\_\_  
UniFirst Corporation

Company Name

  
\_\_\_\_\_  
Signature of Authorized Company Official

\_\_\_\_\_  
Gary Rogers

Printed Name

\_\_\_\_\_  
October 24, 2018

Date



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## DEVIATION AND COMPLIANCE

If your company intends to deviate from the General Terms and Conditions, Proposal Specifications or other requirements associated with this Proposal Invitation, you MUST list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form or an attachment to this form. The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Proposal Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation. A deviation will not be effective unless accepted by the Cooperative. The Cooperative may, in its sole discretion, seek clarification from and/or communicate with Proposer(s) regarding any submitted deviation, consistent with general procurement principles of fair competition. The Cooperative reserves the right to accept or reject a proposal based upon any submitted deviation.

Please check (✓) one of the following:

- ☐ **No;** Deviations  
☒ **Yes;** Deviations

List and fully explain any deviations you are submitting:

See "Deviations" form UNFDEV1 attached.

Deviations presented by the vendor,  
and accepted by BuyBoard, can be  
found on the following page(s).

Connie W Burkett, CTSBS  
BuyBoard Contract Administrator

### PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Shipping Via: ☐ Common Carrier ☒ Company Truck ☐ Prepaid and Add to Invoice ☐ Other:

2. Payment Terms: ☒ Net 30 days ☐ 1% in 10/Net 30 days ☐ Other:

3. Number of Days for Delivery: See UNFDEV1 ARO

4. Vendor Reference/Quote Number: \_\_\_\_\_

5. State your return policy: All Rental Items are not applicable.

6. Are electronic payments acceptable? ☒ Yes ☐ No

7. Are credit card payments acceptable? ☒ Yes ☐ No

UniFirst Corporation

Company Name

Mary Rogers  
Signature of Authorized Company Official

Gary Rogers

Printed Name



## DEVIATIONS OF AGREEMENT

### Proposal #587-19 Uniforms & Accessories for Various Areas

The following deviations are for Proposal #587-19, Uniforms & Accessories for Various Areas, specific to the **GENERAL TERMS AND CONDITIONS** as part of the Instructions.

#### **General Terms and Conditions Section B.3, Quality, Page 63**

**Deviation:** With regard to a Uniform Rental Service Program, "New" garments will only be issued upon initial delivery and setup of a new Cooperative Member as a Customer of UniFirst. After initial delivery and beginning of service, the Customer may receive garments out of a local stockroom that are not "New", however it will still be in "First Class" condition. This would be for Newly Hired employees being added to the uniform program after the initial installation or for replacement of worn garments.

With a Facility Service Rental Program, items such as mats, mops, towels, etc., may not be "New" initially unless there is something that is specifically customized for a Cooperative Member/Customer. All items placed into service will be in "First Class" condition.

A Cooperative Member/Customer has the right to request a replacement if a product placed into service initially is not up to their standards.

#### **General Terms and Conditions Section E.1, Contract Term, Page 69 & 70**

**Deviation:** When beginning a Uniform Rental Service Program, there is a significant up-front investment that UniFirst has in order to outfit a new Cooperative Member/Customer. With a Uniform Rental Program, this up-front investment is recuperated over time.

In the event that a Cooperative Member enters into an agreement with UniFirst to provide a Uniform Rental Service Program, the Cooperative Member will be responsible to maintain service with UniFirst for a period starting from the date of initial installation through 36 months as long as the cooperative member has allocated and approved funding in order to facilitate continuation of a program with UniFirst beyond the first 12 months. In the event that the Cooperative chooses not to extend the Contract Term agreement between the Cooperative and UniFirst, then any Cooperative Member that entered into an agreement with UniFirst to provide services will still be liable for continuing that service and may not cancel without cause until after the 36 month period from the initial term has been satisfied as long as funding has been approved to continue the program. In the event that a Cooperative Member cannot allocate funds to continue service, the cooperative member will be responsible for returning all merchandise in use back to UniFirst in usable condition and pay for any lost, damaged, or permanently personalized items and pay for any outstanding invoices up to the point service was provided.

**General Terms and Conditions**  
**Section E.4, Awarded Pricing, Page 70 & 71**

**Deviation:** Each year, on or around June 1st (Anniversary date of the award between the Cooperative and UniFirst), the prices then in effect for each Cooperative Member being serviced by UniFirst may be increased up to but not to exceed 2%.

**General Terms and Conditions**  
**Section E.5, Packaging, Transportation, and Delivery, Page 70 & 71**

**Deviation:** Due to the specific nature of the UniFirst business cycle the 10 day delivery is not a viable delivery time frame. Once an agreement has been made between the Cooperative Member and UniFirst, a "Try for Size" or measuring of each employee will take place to ensure the garments selected are fabricated to the individual's appropriate sizes. Immediately after the measuring, the information gathered during the measurement meeting is loaded into the UniFirst ordering system. From the date the information is entered to the actual delivery of the goods ranges between four (4) and eight (8) weeks depending on garment selection, special sizing's, or anything above the standard UniFirst specifications as stated in the supplied Catalog. All customers are informed of this prior to the measuring.

For current customers adding additional or new employees to the rental program will take between one (1) and two (2) weeks for delivery. The time is solely predicated on special sizes (shirts 18" or greater and pants with a 44" waist or greater) and can run longer due to their special features.

**General Terms and Conditions**  
**Section E.11, The BuyBoard, Page 74**

**Deviation:** In addition to receiving a Purchase Order from the Cooperative Member for Services to be provided by UniFirst, UniFirst will require the ordering Cooperative Member to enter into a mutually agreeable ancillary agreement with UniFirst in order to secure the up-front investment with the Cooperative Member. In accordance with Section D.1 of the General Terms and Conditions, the terms of any such ancillary agreement between UniFirst and Cooperative member shall be consistent with, and not supersede, the BuyBoard General Terms and Conditions.

**General Terms and Conditions**  
**Section E.16, Indemnification, Page 76**

**Deviation:** Due to the nature of the possibility of providing garments to a Cooperative Member that may be used for the purposes of Personal Protective Equipment (e.g. Flame Resistant or Hi-Visibility wear), UniFirst cannot, and will not, make any recommendations with regard to Flame Resistant Garments or Hi-Visibility Garments, or any other types of products that could be considered used as part of a Personal Protective Equipment program. UniFirst cannot be held

*UniFirst Corporation*

responsible for the improper use of any garments or products provided to a Cooperative Member or its employees, or for any damage or harm this may cause to a Cooperative Member or its employees, up to the extent permitted by the Constitution and laws of the State of Texas.

**General Terms and Conditions**

**Section E.18, Remedies for Default and Termination of Contract, Page 76 & 77**

**Deviation:** In the event a Cooperative Member terminates a Purchase Order with UniFirst or refuses service or delivery, then the Terms of the Agreement between the Cooperative Member and UniFirst will be followed for the purpose of remediation only and will not override the General Terms and Conditions agreed upon between the Cooperative and UniFirst.

  
Gary Rogers  
Regional Vice President  
UniFirst Corporation

April 4, 2019  
Date



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## LOCATION/AUTHORIZED SELLER LISTINGS

If you have more than one location/authorized seller that will service a contract awarded under this Proposal Invitation, please list each location/authorized seller below. If additional sheets are required, please duplicate this form as necessary. NOTE: Awarded Vendors shall remain responsible for all aspects of the Contract, including processing of Purchase Orders, and shall be responsible for the performance of all locations and authorized sellers under and in accordance with the Contract. If you are a product manufacturer and wish to designate Designated Dealers as defined in the General Terms and Conditions to receive Cooperative member Purchase Orders on your behalf, you must complete the Manufacturer Designated Dealer form.

UniFirst Corporation

Company Name

1514 Fair Park Blvd.

Address

Harlingen

Texas

78550

City

State

Zip

(956) 423-5464

(956) 425-3938

Phone Number

Fax Number

Curtis Medley

Contact Person

UniFirst Corporation

Company Name

515 E. Beach Ave.

Address

McAllen

Texas

78505

City

State

Zip

(956) 686-0218

(956) 686-0538

Phone Number

Fax Number

Andy Hernandez

Contact Person



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UniFirst Corporation

Company Name

455 Airport Road

Address

Corpus Christi

Texas

78405

City

State

Zip

(361) 883-9275

(361) 883-4702

Phone Number

Fax Number

Karl Granato

Contact Person

UniFirst Corporation

Company Name

4922 Bush St. #119

Address

Corpus Christi

Texas

78416

City

State

Zip

(361) 857-7662

(361) 857-7064

Phone Number

Fax Number

Jaime Tovar

Contact Person



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## LOCATION/AUTHORIZED SELLER LISTINGS

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UniFirst Corporation

Company Name

6000 Bolm Rd.

Address

Austin

Texas

78721

City

State

Zip

(512) 385-3320

(512) 385-3336

Phone Number

Fax Number

Mike Ferguson

Contact Person

UniFirst Corporation

Company Name

12700 SH 30, Suite 100

Address

College Station

Texas

77845

City

State

Zip

(979) 774-0577

(979) 774-0890

Phone Number

Fax Number

Jason McFarland

Contact Person



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## LOCATION/AUTHORIZED SELLER LISTINGS

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UniFirst Corporation

Company Name

114 Ava Drive

Address

Waco

Texas

76643

City

State

Zip

(254) 666-8066

(254) 666-6254

Phone Number

Fax Number

Michael Moore

Contact Person

UniFirst Corporation

Company Name

200 N. Sam Houston Road

Address

Mesquite

Texas

75149

City

State

Zip

(972) 289-0754

(972) 289-6248

Phone Number

Fax Number

Bill McFarland

Contact Person



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## LOCATION/AUTHORIZED SELLER LISTINGS

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UniFirst Corporation

Company Name

2815 South Eastman

Address

Longview

Texas

75602

City

State

Zip

(903) 236-4025

(903) 236-7288

Phone Number

Fax Number

David Cooper

Contact Person

UniFirst Corporation

Company Name

1415 Wayne Cabaniss Drive

Address

Denison

Texas

75020

City

State

Zip

(903) 327-8736

(903) 327-8837

Phone Number

Fax Number

Carl Beauregard

Contact Person





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## LOCATION/AUTHORIZED SELLER LISTINGS

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UniFirst Corporation (Service to Texarkana)

Company Name

3840 Industrial Circle

Address

Shreveport

City

Louisiana

State

71112

Zip

(318) 752-3600

Phone Number

(318) 752-3616

Fax Number

Tommy White

Contact Person

UniFirst Corporation

Company Name

1 Lou Stroup Drive

Address

Uvalde

City

Texas

State

78801

Zip

(830) 278-5665

Phone Number

(830) 278-2684

Fax Number

David Blenkinsop

Contact Person



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## LOCATION/AUTHORIZED SELLER LISTINGS

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UniFirst Corporation

Company Name

603 Mill Run

Address

Kerrville

Texas

78028

City

State

Zip

(830) 257-8090

(830) 257-8086

Phone Number

Fax Number

Mario Villarreal

Contact Person

UniFirst Corporation

Company Name

3047 E. Commerce Ave.

Address

San Antonio

Texas

78220

City

State

Zip

(210) 222-8695

(210) 227-7959

Phone Number

Fax Number

Martin Escandon

Contact Person



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## LOCATION/AUTHORIZED SELLER LISTINGS

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UniFirst Corporation

Company Name

9019 Railwood Drive

Address

Houston

Texas

77078

City

State

Zip

(713) 635-1100

(713) 635-2747

Phone Number

Fax Number

Andy Althaus

Contact Person

UniFirst Corporation

Company Name

13513 South Gessner Road

Address

Missouri City

Texas

77489

City

State

Zip

(281) 261-9632

(281) 261-9514

Phone Number

Fax Number

Rudy Hernandez

Contact Person



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## LOCATION/AUTHORIZED SELLER LISTINGS

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UniFirst Corporation (Service to Beaumont, Texas)

Company Name

240 Signal Street

Address

Lake Charles

City

Louisiana

State

70601

Zip

(337) 497-0061

Phone Number

(337) 497-0953

Fax Number

Jason Hampton

Contact Person

UniFirst Corporation

Company Name

6920 Commerce Ave

Address

El Paso

City

Texas

State

79915

Zip

(915) 779-3221

Phone Number

(915) 778-2810

Fax Number

Homero Hernandez

Contact Person



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UniFirst Corporation

Company Name

2900 North Beach Street

Address

Haltom City

Texas

76111

City

State

Zip

(817) 834-7386

(817) 834-7490

Phone Number

Fax Number

David Flanery

Contact Person

UniFirst Corporation

Company Name

4407 South Henry S. Grace Freeway

Address

Wichita Falls

Texas

76302

City

State

Zip

(940) 691-0069

(940) 691-0051

Phone Number

Fax Number

Charles Colarelli

Contact Person



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UniFirst Corporation

Company Name

4210 SE 22<sup>nd</sup> Avenue

Address

Amarillo

Texas

79103

City

State

Zip

(806) 374-4631

(806) 374-9338

Phone Number

Fax Number

Shane White

Contact Person

UniFirst Corporation

Company Name

1520 South Crane

Address

Odessa

Texas

79763

City

State

Zip

(432) 332-0548

(432) 332-2412

Phone Number

Fax Number

Blake Stephenson

Contact Person



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UniFirst Corporation

Company Name

3015 West Marland

Address

Hobbs

New Mexico

88240

City

State

Zip

(575) 393-5290

(575) 397-4784

Phone Number

Fax Number

Chris Wooten

Contact Person

UniFirst Corporation

Company Name

115 West 19<sup>th</sup> Street

Address

San Angelo

Texas

76903

City

State

Zip

(325) 657-2016

(325) 655-2105

Phone Number

Fax Number

Abel Flores

Contact Person



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## LOCATION/AUTHORIZED SELLER LISTINGS

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UniFirst Corporation

Company Name

1727 East 28<sup>th</sup> Street

Address

Lubbock

Texas

79403

City

State

Zip

(806) 762-0541

(806) 763-5700

Phone Number

Fax Number

Jimmy Gonzales

Contact Person

UniFirst Corporation

Company Name

48 Windmill Circle

Address

Abilene

Texas

79006

City

State

Zip

(325) 695-0570

(325) 698-4234

Phone Number

Fax Number

Joseph Hernandez

Contact Person





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## MANUFACTURER DEALER DESIGNATION

If Vendor is a manufacturer that sells products through a dealer network and wishes to designate a dealer or multiple dealers ("Designated Dealers") to receive Cooperative member Purchase Orders on Vendor's behalf, you must complete this form for each dealer you wish to designate.

Regardless of any Designated Dealers submitted by Vendor, Vendor specifically agrees and acknowledges that any such designations are for Vendor's convenience only and shall not, if Vendor is awarded a Contract, relieve Vendor of any obligations under the Contract, including payment of Cooperative service fees on all Purchase Orders submitted to Vendor or any Designated Dealer. In accordance with the General Terms and Conditions, an awarded Vendor shall remain responsible and liable for all of its obligations under the Contract and the performance of both Vendor and any of Vendor's Designated Dealers under and in accordance with the Contract and remain subject to all remedies for default thereunder, including, but not limited to suspension and termination of Vendor's Contract for nonpayment of service fees.

If awarded, Vendor authorizes the Cooperative, in its sole discretion, to list any Vendor Designated Dealers in the BuyBoard system and to receive Purchase Orders directly from Cooperative members on behalf of Vendor. To the extent a Vendor with Designated Dealers receives a Purchase Order directly, it shall be the responsibility of Vendor to appropriately process such Purchase Order in accordance with the Contract, including but not limited to timely forwarding such Purchase Order to a Designated Dealer for processing.

The Cooperative reserves the right, in its sole discretion, to refuse addition of, or request removal of, any Designated Dealer, and Vendor agrees to immediately require such Designated Dealer to cease accepting Purchase Orders or otherwise acting on Vendor's behalf under the Contract. Further, the Cooperative's administrator shall be authorized to remove or suspend any or all Designated Dealers from the BuyBoard at any time in its sole discretion.

If you wish to designate a dealer to service a contract awarded under this Proposal Invitation, please list the Designated Dealer below and have this form signed by an official of your company authorized to make such designation. If you wish to designate multiple dealers, please duplicate this form as necessary.

Not applicable

Designated Dealer Name

Designated Dealer Address

City

State

Zip

Phone Number

Fax Number

Email address

Designated Dealer Tax ID Number\* (**\*attach W-9**)

Designated Dealer Contact Person

Your Company Name

Signature of Authorized Company Official

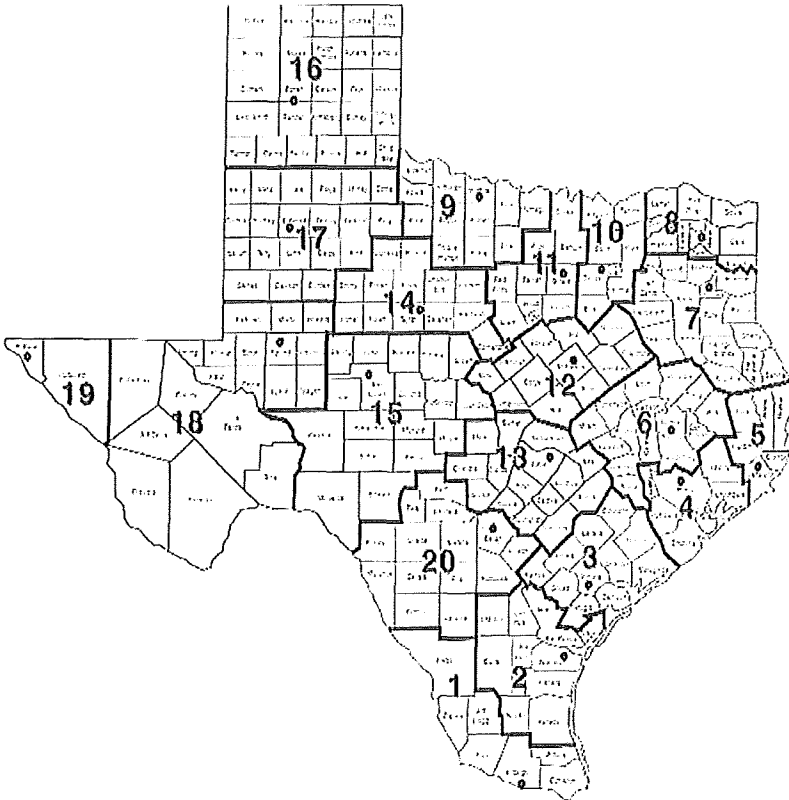


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## TEXAS REGIONAL SERVICE DESIGNATION

The Cooperative (referred to as "Texas Cooperative" in this form and in the State Service Designation form) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you **must** indicate the specific regions you will service on this form. If you propose to serve different regions for different products or services included in your proposal, you must complete and submit a separate Texas Regional Service Designation form for each group of products and clearly indicate the products or services to which the designation applies in the space provided at the end of this form. By designating a region or regions, you are certifying that you are authorized and willing to provide the proposed products and services in those regions. Designating regions in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your proposal or, if awarded, termination of your Contract. Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.

### Regional Education Service Centers



- ☒ I will service Texas Cooperative members statewide.
- ☐ I will not service Texas Cooperative members statewide. I will only service members in the regions checked below:

#### Region Headquarters

- |                          |    |                |
|--------------------------|----|----------------|
| <input type="checkbox"/> | 1  | Edinburg       |
| <input type="checkbox"/> | 2  | Corpus Christi |
| <input type="checkbox"/> | 3  | Victoria       |
| <input type="checkbox"/> | 4  | Houston        |
| <input type="checkbox"/> | 5  | Beaumont       |
| <input type="checkbox"/> | 6  | Huntsville     |
| <input type="checkbox"/> | 7  | Kilgore        |
| <input type="checkbox"/> | 8  | Mount Pleasant |
| <input type="checkbox"/> | 9  | Wichita Falls  |
| <input type="checkbox"/> | 10 | Richardson     |
| <input type="checkbox"/> | 11 | Fort Worth     |
| <input type="checkbox"/> | 12 | Waco           |
| <input type="checkbox"/> | 13 | Austin         |
| <input type="checkbox"/> | 14 | Abilene        |
| <input type="checkbox"/> | 15 | San Angelo     |
| <input type="checkbox"/> | 16 | Amarillo       |
| <input type="checkbox"/> | 17 | Lubbock        |
| <input type="checkbox"/> | 18 | Midland        |
| <input type="checkbox"/> | 19 | El Paso        |
| <input type="checkbox"/> | 20 | San Antonio    |

UniFirst Corporation  
Company Name  
  
Signature of Authorized Company Official

Gary Rogers  
Printed Name

- ☐ I will not service members of the Texas Cooperative.



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If this Texas Regional Service Designation form applies to only one or some of the products and services proposed by Vendor, list the products and services to which this form applies here:

All products available to all members.

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## STATE SERVICE DESIGNATION

The Cooperative offers vendors the opportunity to service other governmental entities in the United States, including intergovernmental purchasing cooperatives such as the National Purchasing Cooperative BuyBoard. You must complete this form if you plan to service the entire United States, or will service only the specific states indicated. (Note: If you plan to service Texas Cooperative members, be sure that you complete the Texas Regional Service Designation form.)

If you serve different states for different products or services included in your proposal, you must complete and submit a separate State Service Designation form for each group of products and clearly indicate the products or services to which the designation applies in the space provided at the end of this form. By designating a state or states, you are certifying that you are authorized and willing to provide the proposed products and services in those states. Designating states in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your proposal or, if awarded, termination of your Contract.

Please check (✓) all that apply:

☐ I will service all states in the United States.

✓ I will not service all states in the United States. I will service only the states checked below:

- ☐ Alabama
- ☐ Alaska
- ☐ Arizona
- ☐ Arkansas
- ☐ California (Public Contract Code 20118 & 20652)
- ☐ Colorado
- ☐ Connecticut
- ☐ Delaware
- ☐ District of Columbia
- ☐ Florida
- ☐ Georgia
- ☐ Hawaii
- ☐ Idaho
- ☐ Illinois
- ☐ Indiana
- ☐ Iowa
- ☐ Kansas
- ☐ Kentucky
- ☐ Louisiana
- ☐ Maine
- ☐ Maryland
- ☐ Massachusetts
- ☐ Michigan
- ☐ Minnesota
- ☐ Mississippi
- ☐ Missouri
- ☐ Montana

- ☐ Nebraska
- ☐ Nevada
- ☐ New Hampshire
- ☐ New Jersey
- ☒ New Mexico
- ☐ New York
- ☐ North Carolina
- ☐ North Dakota
- ☐ Ohio
- ☐ Oklahoma
- ☐ Oregon
- ☐ Pennsylvania
- ☐ Rhode Island
- ☐ South Carolina
- ☐ South Dakota
- ☐ Tennessee
- ☒ Texas
- ☐ Utah
- ☐ Vermont
- ☐ Virginia
- ☐ Washington
- ☐ West Virginia
- ☐ Wisconsin
- ☐ Wyoming



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This form will be used to ensure that you can service other governmental entities throughout the United States as indicated. Your signature below confirms that you understand your service commitments during the term of a contract awarded under this proposal.

UniFirst Corporation

Company Name

A handwritten signature in black ink, appearing to read "Gary Rogers". The signature is written over a horizontal line.

Signature of Authorized Company Official

Gary Rogers

Printed Name

If this State Service Designation form applies to only one or some of the products and services proposed by Vendor, list the products and services to which this form applies here:

All Products available to all members.



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## **NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT**

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on the State Service Designation form, in your Proposal.

**By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:**

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may - but is not required to - "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.
2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.
3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.
4. Vendor hereby agrees and confirms that it will serve those states it has designated on the State Service Designation Form of this Proposal Invitation. Any changes to the states designated on the State Service Designation Form must be approved in writing by the BuyBoard Administrator.
5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.
6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.




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7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

UniFirst Corporation  
Name of Vendor  
  
Signature of Authorized Company Official

587-19  
Proposal Invitation Number  
Gary Rogers  
Printed Name of Authorized Company Official

October 24, 2018  
Date



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## **FEDERAL AND STATE/PURCHASING COOPERATIVE EXPERIENCE**

The Cooperative strives to provide its members with the best services and products at the best prices available from vendors with the technical resources and ability to serve Cooperative members. Please respond to the following questions.

1. Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$3,054,310.50. (The period of the 12 month period is Jan-2017 / Dec-2017). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
2. By submitting a proposal, you agree that, based on your written discounting policies, the discounts you offer the Cooperative are equal to or better than the best price you offer other purchasing cooperatives for the same items under equivalent circumstances.
3. Provide the information requested below for other purchasing cooperatives for which Proposer currently serves, or in the past has served, as an awarded vendor. Rows should be added to accommodate as many purchasing cooperatives as required.

PURCHASING GROUP	CURRENT VENDOR? (Y/N)	FORMER VENDOR (Y/N)? – IF YES, LIST YEARS AS VENDOR	AWARDED COMMODITY CATEGORY(IES)
1. Federal General Services Administration	N		
2. T-PASS (State of Texas)	N		
3. U.S. Communities Purchasing Alliance	N		
4. National IPA/TCPN	N		
5. Houston-Galveston Area Council (HGAC)	N		
6. National Joint Powers Alliance (NJPA)	Y	7 Years	Uniforms & Facility Serv
7. E&I Cooperative	N		
8. The Interlocal Purchasing System (TIPS)	N		
9. Other	N/A		

☐ **MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.**

### **CURRENT BUYBOARD VENDORS**

If you are a current BuyBoard vendor in the same contract category as proposed in this Proposal Invitation, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

**Current Discount (%)**: 40%+

**Proposed Discount (%)**: 40%+

**Explanation**: Minimal differences, however there are still 40% or greater savings.





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---

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

UniFirst Corporation

Company Name

A handwritten signature in black ink, appearing to read "Gary Rogers". The signature is written over a horizontal line.

Signature of Authorized Company Official

Gary Rogers

Printed Name



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## GOVERNMENTAL REFERENCES

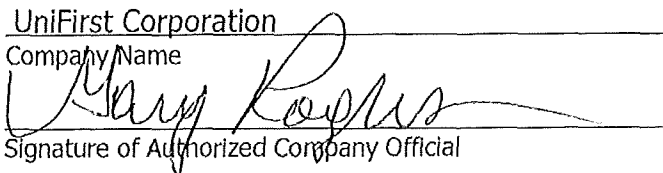
For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. The Cooperative may contact any and all references provided as part of the Proposal evaluation. Provide the information requested below, including the existing price/discounts you offer each customer. The Cooperative may determine whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with the prices/discounts you offer other governmental customers. Attach additional pages if necessary.

<u>Entity Name</u>	<u>Contact</u>	<u>Phone#</u>	<u>Email Address</u>	<u>Discount</u>	<u>Quantity/ Volume</u>
1. <u>Cameron County / Michael Forbes / (956) 544-0871 / mforbes@co.county.tx.us / 40%+ / \$2,295 Weekly</u>					
2. <u>Spring Branch ISD / Robert Lipkind / (832) 372-4834 / Robert.lipkind@springbranchisd.com / 40%+ / \$179 Weekly</u>					
3. <u>Plainview ISD / Rick Burke / (806) 296-4086 / rick.burke@plainviewisd.org / 40%+ / 1,500 Weekly</u>					
4. <u>City of Huntington / Shane Price / sprice@cityofhuntington.org / 40%+ / \$118 Weekly</u>					
5. <u>Cumby ISD / Megan Petty / megan.petty@cumbyisd.net / 40%+ / \$186 Weekly</u>					

Do you ever modify your written policies or standard governmental sales practices as identified in the above chart to give better discounts (lower prices) than indicated? **YES** ☒ **NO** ☐ If YES, please explain:

Longer term agreements may allow for lower unit pricing.

By signature below, I certify that the above is true and correct and that I am authorized by my company to make this certification.

UniFirst Corporation  
Company Name  
  
Signature of Authorized Company Official

Gary Rogers  
Printed Name



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## MARKETING STRATEGY

For your Proposal to be considered, you must submit the Marketing Strategy you will use if the Cooperative accepts all or part of your Proposal. (Example: Explain how your company will initially inform Cooperative members of your BuyBoard contract, and how you will continue to support the BuyBoard for the duration of the contract period.)

Attach additional pages if necessary.

UniFirst Corporation has provided services to Texas BuyBoard members since May of 2010. We continue to market local governments, school districts and other non-profit organizations that are a part of the Texas BuyBoard. We have recently improved our prospect

management system which allows us to consistently communicate the benefits of the Texas BuyBoard program to all potential members which can benefit from a higher quality of service while helping to reduce their total spend for their uniform and facility services.

UniFirst Corporation continues to educate our Texas area sales staff on the benefits to the members of Texas BuyBoard and our service

teams meet with our existing Texas BuyBoard member customers to ensure we are consistently meeting their service expectations.

UniFirst Corporation is a committed partner with Texas BuyBoard and plans on continuing this partnership.

UniFirst Corporation

Company Name

A handwritten signature in black ink, appearing to read "Gary Rogers". The signature is written over a horizontal line.

Signature of Authorized Company Official

Gary Rogers

Printed Name



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## CONFIDENTIAL/PROPRIETARY INFORMATION

### A. Public Disclosure Laws

All Proposals, forms, documentation, or other materials submitted by Vendor to the Cooperative in response to this Proposal Invitation, including catalogs and pricelists, may be subject to the disclosure requirements of the Texas Public Information Act (Texas Government Code chapter 552.001, et. seq.) or similar disclosure law. Proposer must clearly identify on this form any information in its Proposal (including forms, documentation, or other materials submitted with the Proposal) that Proposer considers proprietary or confidential. If Proposer fails to properly identify the information, the Cooperative shall have no obligation to notify Vendor or seek protection of such information from public disclosure should a member of the public or other third party request access to the information under the Texas Public Information Act or similar disclosure law. Proposer will be notified of any third party request for information in a Proposal that Proposer has identified in this form as proprietary or confidential.

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain information which Vendor considers proprietary or confidential?

Please check (✓) one of the following:



**NO**, I certify that none of the information included with this Proposal is considered confidential or proprietary.



**YES**, I certify that this Proposal contains information considered confidential or proprietary and all such information is specifically identified on this form.

If you responded "YES", you must identify below the specific information you consider confidential or proprietary. List each page number, form number, or other information sufficient to make the information readily identifiable. The Cooperative and its Administrator will not be responsible for a Proposer's failure to clearly identify information considered confidential or proprietary. Further, by submitting a Proposal, Proposer acknowledges that the Cooperative and its Administrator will disclose information when required by law, even if such information has been identified herein as information the vendor considers confidential or proprietary.

Confidential / Proprietary Information:

UniFirst Corporation marketing strategy and procedures are confidential

Government References and Price Discount Information

Federal and State / Purchasing Cooperative Discount Comparison Form

(Attach additional sheets if needed.)



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### **B. Copyright Information**

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain copyright information?

Please check (✓) one of the following:



**NO**, Proposal (including forms, documentation, or other materials submitted with the Proposal) does not contain copyright information.



**YES**, Proposal (including forms, documentation, or other materials submitted with the Proposal) does contain copyright information.

If you responded "YES", identify below the specific documents or pages containing copyright information.

Copyright Information: UniFirst Corporation Catalog(s) included within submission.

(Attach additional sheets if needed.)

### **C. Consent to Release Confidential/Proprietary/Copyright Information to BuyBoard Members**

BuyBoard members (Cooperative and nonprofit members) seeking to make purchases through the BuyBoard may wish to view information included in the Proposals of awarded Vendors. If you identified information on this form as confidential, proprietary, or subject to copyright, and you are awarded a BuyBoard contract, your acceptance of the BuyBoard contract award constitutes your consent to the disclosure of such information to BuyBoard members, including posting of such information on the secure BuyBoard website for members. Note: Neither the Cooperative nor its Administrator will be responsible for the use or distribution of information by BuyBoard members or any other party.

### **D. Consent to Release Proposal Tabulation**

Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor consents and agrees that, upon Contract award, the Cooperative may publically release, including posting on the public BuyBoard website, a copy of the proposal tabulation for the Contract including Vendor name; proposed catalog/pricelist name(s); proposed percentage discount(s), hourly labor rate(s), or other specified pricing; and Vendor award or non-award information.

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

UniFirst Corporation

Company Name

Gary Rogers  
Signature of Authorized Company Official

Gary Rogers

Printed Name

October 24, 2018

Date



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## VENDOR BUSINESS NAME

By submitting a Proposal, Proposer is seeking to enter into a legal contract with the Cooperative. As such, a Proposer must be an individual or legal business entity capable of entering into a binding contract. Proposers, must completely and accurately provide the information requested below or your Proposal may be deemed non-responsive.

**Name of Proposing Company:** UniFirst Corporation

(List the legal name of the company seeking to contract with the Cooperative. Do NOT list an assumed name, dba, aka, etc. here. Such information may be provided below. If you are submitting a joint proposal with another entity to provide the same proposed goods or services, each submitting entity should complete a separate vendor information form. Separately operating legal business entities, even if affiliated entities, which propose to provide goods or services separately must submit their own Proposals.)

Please check (✓) one of the following:

### **Type of Business:**

Individual/Sole Proprietor  
Corporation  
Limited Liability Company  
Partnership  
Other

☒  
☐  
☐  
☐

If other, identify \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**State of Incorporation** (if applicable): Massachusetts

**Federal Employer Identification Number:** 74-2861951  
(Vendor must include a completed IRS W-9 form with their proposal)

List the Name(s) by which Vendor, if awarded, wishes to be identified on the BuyBoard: (Note: If different than the Name of Proposing Company listed above, only valid trade names (dba, aka, etc.) of the Proposing Company may be used and a copy of your Assumed Name Certificate(s), if applicable, must be attached.)

UniFirst Corporation  
\_\_\_\_\_  
\_\_\_\_\_

# Request for Taxpayer Identification Number and Certification

Give Form to the  
requester. Do not  
send to the IRS.

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>UniFirst Holdings Inc</b>	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ►	
	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ (Applies to accounts maintained outside the U.S.)	
	5 Address (number, street, and apt. or suite no.) See instructions. <b>68 Jonspin Road</b>	Requester's name and address (optional)
	6 City, state, and ZIP code <b>Wilmington, MA 01887</b>	
	7 List account number(s) here (optional)	

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
			-				-	
or								
Employer identification number								
7	4		-	2	8	6	1	9
							5	1

## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person ►

Date ►

1/8/12

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.



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## **EDGAR VENDOR CERTIFICATION** **(2 CFR Part 200 and Appendix II)**

When a Cooperative member seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or new "EDGAR"). All Vendors submitting proposals must complete this EDGAR Certification Form regarding Vendor's willingness and ability to comply with certain requirements which may be applicable to specific Cooperative member purchases using federal grant funds. This completed form will be made available to Cooperative members for their use while considering their purchasing options when using federal grant funds. Cooperative members may also require Vendors to enter into ancillary agreements, in addition to the BuyBoard contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative complete and initial the applicable boxes and sign the acknowledgment at the end of this form. If you fail to complete any item in this form, the Cooperative will consider and may list the Vendor's response on the BuyBoard as "NO," the Vendor is unable or unwilling to comply. A "NO" response to any of the items may, if applicable, impact the ability of a Cooperative member to purchase from the Vendor using federal funds.

### **1. Vendor Violation or Breach of Contract Terms:**

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Provisions regarding Vendor default are included in the BuyBoard General Terms and Conditions, including Section E.18, Remedies for Default and Termination of Contract. Any Contract award will be subject to such BuyBoard General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, Cooperative member ancillary contract, or Member Construction Contract agreed upon by Vendor and the Cooperative member which must be consistent with and protect the Cooperative member at least to the same extent as the BuyBoard Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a Proposal, you agree to these Vendor violation and breach of contract terms.

### **2. Termination for Cause or Convenience:**

For any Cooperative member purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The Cooperative member may terminate or cancel any purchase order under this Contract at any time, with or without cause, by providing seven (7) business days advance written notice to the Vendor. If this Agreement is terminated in accordance with this Paragraph, the Cooperative member shall only be required to pay Vendor for goods or services delivered to the Cooperative member prior to the termination and not otherwise returned in accordance with Vendor's return policy. If the Cooperative member has paid Vendor for goods or services not yet provided as of the date of termination, Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a Cooperative member purchase for cause and convenience, including the manner by which it will be effected and the basis for settlement, is included in the Cooperative member's purchase order, ancillary agreement, or Member Construction Contract agreed to by the Vendor, the Cooperative member's provision shall control.





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**3. Equal Employment Opportunity:**

Except as otherwise provided under 41 CFR Part 60, all Cooperative member purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any Cooperative member purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

---

**4. Davis-Bacon Act:**

When required by Federal program legislation, Vendor agrees that, for all Cooperative member prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [wdol.gov](http://wdol.gov). Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

---

**5. Contract Work Hours and Safety Standards Act:**

Where applicable, for all Cooperative member contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

---

**6. Right to Inventions Made Under a Contract or Agreement:**

If the Cooperative member's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.



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**7. Clean Air Act and Federal Water Pollution Control Act:**

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

---

**8. Debarment and Suspension:**

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

---

**9. Byrd Anti-Lobbying Amendment:**

Byrd Anti-Lobbying Amendment (31 USC 1352) -- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

---

**10. Procurement of Recovered Materials:**

For Cooperative member purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a Cooperative member may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

---

**11. Profit as a Separate Element of Price:**

For purchases using federal funds in excess of \$150,000, a Cooperative member may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a Cooperative member, Vendor agrees to provide information and negotiate with the Cooperative member regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the Cooperative member shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.



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**12. General Compliance and Cooperation with Cooperative Members:**

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a Cooperative member, it shall make a good faith effort to work with Cooperative members to provide such information and to satisfy such requirements as may apply to a particular Cooperative member purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Vendor Certification Item No.	Vendor Certification: YES, I agree or NO, I do NOT agree	Initial
1. Vendor Violation or Breach of Contract Terms	YES	<i>[Signature]</i>
2. Termination for Cause or Convenience	NO	<i>[Signature]</i>
3. Equal Employment Opportunity	YES	<i>[Signature]</i>
4. Davis-Bacon Act	YES	<i>[Signature]</i>
5. Contract Work Hours and Safety Standards Act	NO	<i>[Signature]</i>
6. Right to Inventions Made Under a Contract or Agreement	YES	<i>[Signature]</i>
7. Clean Air Act and Federal Water Pollution Control Act	YES	<i>[Signature]</i>
8. Debarment and Suspension	YES	<i>[Signature]</i>
9. Byrd Anti-Lobbying Amendment	YES	<i>[Signature]</i>
10. Procurement of Recovered Materials	YES	<i>[Signature]</i>
11. Profit as a Separate Element of Price	YES	<i>[Signature]</i>
12. General Compliance and Cooperation with Cooperative Members	YES	<i>[Signature]</i>

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

UniFirst Corporation

Company Name

*[Signature of Gary Rogers]*  
Signature of Authorized Company Official

Gary Rogers

Printed Name



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## PROPOSAL INVITATION QUESTIONNAIRE

The Cooperative will use your responses to the questions below in evaluating your Proposal and technical and financial resources to provide the goods and perform the services ("Work") under the BuyBoard contract contemplated by this Proposal Invitation ("Contract"). Proposers must fully answer each question, numbering your responses to correspond to the questions/numbers below. Proposers must complete below or attach your responses to this questionnaire, sign where indicated below, and submit the signed questionnaire and your responses to all questions in one document with your Proposal. **You must submit the signed questionnaire and responses with your Proposal or the Proposal will not be considered.**

1. List the number of years Proposer has been in business and former business names (if applicable). Note whether your company is currently for sale or involved in any transaction that would significantly alter its business or result in acquisition by another entity.

UniFirst Corporation has been in business since 1936 and has operated within the state of Texas since its purchase of Texas Industrial

Uniforms in the mid-1980s. UniFirst Corporation is not currently for sale or involved in any transaction that would impact our business.

2. Describe the resources Proposer has to manage staff and successfully perform the Work contemplated under this Contract. State the number and summarize the experience of company personnel who may be utilized for the Work, including those who will be available to Cooperative members for assistance with project development, technical issues, and product selection for Work associated with this Contract.

UniFirst Corporation has dozens of service locations with strong leadership tenure that allows us to deliver excellent customer

service to our customers. Each of our customers has a team of a minimum of three individuals assigned to them that work to communicate and execute any project, issues or additional services needed by the customer.

3. Describe Proposer's financial capability to perform the Contract. State or describe the firm's financial strength and rating, bonding capacity, and insurance coverage limits. State whether the firm, or any of the firm's past or present owners, principal shareholders or stockholders, or officers, have been a debtor party to a bankruptcy, receivership, or insolvency proceeding in the last 7 years, and identify any such debtor party by name and relationship to or position with your firm.

UniFirst Corporation has a strong credit rating and a solid financial profile. With no outstanding debts and significant cash

in reserve, UniFirst Corporation continues to reinvest in technologies that will improve the customer service experiences.

UniFirst Corporation provides ample insurance coverage options to meet each customer's requirements based on their needs.

To date, none of UniFirst Corporation's principal share or stock holders have been involved in a bankruptcy or insolvency.



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4. Does your company have any outstanding financial judgments and/or is it currently in default on any loan or financing agreement? If so, provide detailed information on the nature of such items and prospects for resolution.

UniFirst Corporation does not have any loans in default nor does the company have any outstanding financial judgements.

5. List all contracts, if any, in the last 10 years on which Proposer has defaulted, failed to complete or deliver the work, or that have been terminated for any reason. For each such contract, provide the project name, scope, value and date and the name of the procuring entity. Fully explain the circumstances of the default, failure to complete or deliver the work, or termination.

Due to the nature of our service industry and the terms and conditions of our contract, UniFirst Corporation has and will continue to have customers that will no longer require our services after their contract terms have expired. With over 300,000 customers across the United States and Canada and an expected 7% of our customers falling into the category, we cannot provide a complete list. Reasons for termination include, but not limited to: price, costs of programs, products, service, budget changes, business climate.

6. List all litigation or other legal proceedings (including arbitration proceedings), if any, in the last 10 years brought against your firm, or any of the firm's past or present owners, principal shareholders or stockholders, officers, agents or employees, that relates to or arises from a contract similar to this Contract or the work contemplated under this Contract. Provide the style of the lawsuit or proceeding (name of parties and court or tribunal in which filed), nature of the claim, and resolution or current status.

Due to the nature of our service industry and the terms and conditions of our contract, UniFirst Corporation has and will continue to engage in arbitration proceeding to protect the companies interest. With over 230 locations to service our over 300,000 customers we cannot provide a complete list of every instance. Examples of situations include but not limited to: negligence, contract disputes.

**By signature below, I certify that the information contained in and/or attached to this Proposal Invitation Questionnaire in response to the above questions is true and correct and that I am authorized by my company to make this certification.**

UniFirst Corporation

Company Name

Signature of Authorized Company Official



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## REQUIRED FORMS CHECKLIST

(Please check (✓) the following)

- ✓ Completed: **Proposer's Agreement and Signature**
- ✓ Completed: **Vendor Contact Information**
- ✓ Completed: **Felony Conviction Disclosure and Debarment Certification**
- ✓ Completed: **Resident/Nonresident Certification**
- ✓ Completed: **No Israel Boycott Certification**
- ✓ Completed: **No Excluded Nation or Foreign Terrorist Organization Certification**
- ✓ Completed: **Historically Underutilized Business (HUB) Certification**
- ✓ Completed: **Construction Related Goods and Services Affirmation**
- ✓ Completed: **Deviation/Compliance**
- ✓ Completed: **Location/Authorized Seller Listings**
- ✓ Completed: **Manufacturer Dealer Designation**
- ✓ Completed: **Texas Regional Service Designation**
- ✓ Completed: **State Service Designation**
- ✓ Completed: **National Purchasing Cooperative Vendor Award Agreement**
- ✓ Completed: **Federal and State/Purchasing Cooperative Experience**
- ✓ Completed: **Governmental References**
- ✓ Completed: **Marketing Strategy**
- ✓ Completed: **Confidential/Proprietary Information**
- ✓ Completed: **Vendor Business Name with IRS Form W-9**
- ✓ Completed: **EDGAR Vendor Certification**
- ✓ Completed: **Proposal Invitation Questionnaire**
- ✓ Completed: **Required Forms Checklist**
- ✓ Completed: **Proposal Specification Form with Catalogs/Pricelists and Evaluation Items**

\*Catalogs/Pricelists must be submitted with proposal response or response will not be considered.



## Proposal Invitation No. 587-19-Uniforms and Accessories

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered<sup>1</sup>.)

**NOTE: Vendors proposing various manufacturer product lines per line item on the Proposal Specification Form (Form S) must follow or proposal may not be considered:**

•Manufacturers shall be listed in alphabetical order

•Vendor's must list one specific percentage discount for each Manufacturer listed.

**If a vendor's response to Proposal Specification Form (Form S) states "please see attachment sheet," all manufacturers listed indicate per manufacturer the line item that correlates to Proposal Specification Form (Form S) or Vendor's proposal may not**

### Section I: UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS

Item No.	Short Description	Full Description	State Discount Percent (%) off Catalog/Pricelist <sup>1</sup>	Sta Catal
1	Discount (%) Off Catalog/Pricelist for Purchase of Band Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Band Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
2	Discount (%) Off Catalog/Pricelist for Purchase of Flag Corps Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Flag Corps Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
3	Discount (%) Off Catalog/Pricelist for Purchase of Formal Wear, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Formal Wear for Bands and Orchestra, Related Supplies and Accessories</b> (dresses, tuxedos, jackets, pants). Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
4	Discount (%) Off Catalog/Pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Show Choir Wear, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	

#### PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal.



**Proposal Invitation No. 587-19-Uniforms and Accessories**  
(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered<sup>1</sup>.)

Item No.	Short Description	Full Description	State Discount Percent (%) off Catalog/Pricelist <sup>1</sup>	Sta Catal
5	Discount (%) Off Catalog/Pricelist for Purchase of Cheerleading Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Cheerleading Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
6	Discount (%) Off Catalog/Pricelist for Purchase of Drill Team Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Drill Team Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
7	Discount (%) Off Catalog/Pricelist for Purchase of Dancewear, Related Supplies and Accessories	Discount (%) Off Catalog/Pricelist for <b>Purchase of Dancewear, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
8	Discount (%) Off Catalog/Pricelist for Purchase of All Other Performance Related Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of All Other Performance Related Uniforms, Related Supplies and Accessories not listed above.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	

**PROPOSAL NOTE**

1. Catalogs/Pricelists are required to be submitted with Proposal.





**Proposal Invitation No. 587-19-Uniforms and Accessories**  
(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered<sup>1</sup>.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	Sta Catal
<b>Section II: UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS</b>				
9	Discount (%) Off Catalog/Pricelist for Purchase of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
10	Discount (%) Off Catalog/Pricelist for Purchase of Custodial and Maintenance Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Custodial and Maintenance Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
11	Discount (%) Off Catalog/Pricelist for Purchase of Food Service Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Food Service Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
12	Discount (%) Off Catalog/Pricelist for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	

**PROPOSAL NOTE**

1. Catalogs/Pricelists are required to be submitted with Proposal.



**Proposal Invitation No. 587-19-Uniforms and Accessories**  
 (Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered<sup>1</sup>.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	Sta Catal
13	Discount (%) Off Catalog/Pricelist for Purchase of Business Uniforms (Career Apparel), Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Business Uniforms (Career Apparel), Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
14	Discount (%) Off Catalog/Pricelist for Purchase of Student Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of Student Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
15	Discount (%) Off Catalog/Pricelist for Purchase of ARC Rated/Flame Resistant Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of ARC Rated/Flame Resistant Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
16	Discount (%) Off Catalog/Pricelist for Purchase of Industrial Towels	Please state the discount (%) off catalog/pricelist for <b>Purchase of Industrial Towels.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	

**PROPOSAL NOTE**

1. Catalogs/Pricelists are required to be submitted with Proposal.



**Proposal Invitation No. 587-19-Uniforms and Accessories**  
 (Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered<sup>1</sup>.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Catalog
17	Discount (%) Off Catalog/Pricelist for Purchase of All Other Work Related Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Purchase of All Other Work Related Uniforms, Related Supplies and Accessories not listed above.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %	
<b>Section III: RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTS</b>				
18	Discount (%) Off Catalog/Pricelist for Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	<u>See Attached</u> %	Uniform Catalog Uniforms
19	Discount (%) Off Catalog/Pricelist for Rental of Custodial and Maintenance Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Rental of Custodial and Maintenance Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	<u>See Attached</u> %	Uniform Catalog Uniforms

**PROPOSAL NOTE**

1. Catalogs/Pricelists are required to be submitted with Proposal.



**Proposal Invitation No. 587-19-Uniforms and Accessories**  
(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered<sup>1</sup>.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Catalog
20	Discount (%) Off Catalog/Pricelist for Rental of Food Service Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Rental of Food Service Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	<u>See Attached</u> %	Unif Cata UniFi
21	Discount (%) Off Catalog/Pricelist for Rental of Medical and Nursing Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Rental of Medical and Nursing Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	<u>See Attached</u> %	Unif Cata UniFi
22	Discount (%) Off Catalog/Pricelist for Rental of Business Uniforms (Career Apparel), Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Rental of Business Uniforms (Career Apparel), Related Supplies and Accessories.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	<u>See Attached</u> %	Unif Cata UniFi
23	Discount (%) Off Catalog/Pricelist for Rental of All Other Work Related Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Rental of All Other Work Related Uniforms, Related Supplies and Accessories not listed above.</b> Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	<u>See Attached</u> %	Unif Cata UniFi

**PROPOSAL NOTE**

1. Catalogs/Pricelists are required to be submitted with Proposal.



**Proposal Invitation No. 587-19-Uniforms and Accessories**  
 (Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered<sup>1</sup>.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	Stat Catalog
24	Discount (%) Off Catalog/Pricelist for Rental of Industrial Towels	Please state the discount (%) off catalog/pricelist for <b>Rental of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be considered.</b>	<u>See Attached</u> %	Unif Cat: UniFi
25	Discount (%) Off Catalog/Pricelist for Rental of Industrial Mats	Please state the discount (%) off catalog/pricelist for <b>Rental of Industrial Mats. Catalog/Pricelist MUST be included or proposal will not be considered.</b>	<u>See Attached</u> %	Unif Cat: UniFi
26	Discount (%) Off Catalog/Pricelist for Rental of Industrial Mop Service	Please state the discount (%) off catalog/pricelist for <b>Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or proposal will not be considered.</b>	<u>See Attached</u> %	Unif Cat: UniFi
27	Discount (%) Off Catalog/Pricelist for Rental of ARC Rated/Flame Resistant Uniforms, Related Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Rental of ARC Rated/ Flame Resistant Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</b>	<u>See Attached</u> %	Unif Cat: UniFi
28	Discount (%) Off Catalog/Pricelist for Rental of All Other Industrial Uniform Related Products, Supplies and Accessories	Please state the discount (%) off catalog/pricelist for <b>Rental of All Other Industrial Uniform Related Products, Supplies and Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered.</b>	<u>See Attached</u> %	Unif Cat: UniFi

**PROPOSAL NOTE**

1. Catalogs/Pricelists are required to be submitted with Proposal.



## Proposal No. 587-19-Uniforms and Accessories

### EVALUATION ITEMS for RENTAL UNIFORMS

**EVALUATION ITEMS:** The Evaluation Items are required for all vendors responding to the UNIFORM RENTAL section of this proposal. All columns on this form must be completed or proposal response will not be considered for the uniform rental category. THE EVALUATION WILL BE SUBMITTED WITH THE PROPOSAL OR THE PROPOSAL WILL NOT BE CONSIDERED. This document will be used only for purposes of Vendors' price competitiveness. These items will not be individually awarded. Vendors that do not offer any of the evaluation items must provide a written explanation to request exemption from this requirement. The Cooperative may determine, in its sole discretion, whether this requirement based on all information provided with the proposal response.

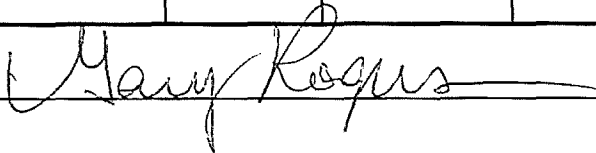
Item No.	UNIFORM CLOTHING	UNIFORM RENTAL (Catalog Name as stated in proposal)	Page No. of RENTAL Clothing Item	Price of RENTAL Clothing Item (in Catalog)	UNIFORM RENTAL (Discount % Stated in Proposal)	BuyBoard WEEKLY RENTAL UNIT Price (Catalog Price Less Discount)	No. of Units (11)
1	Executive Shirt, long sleeve	UniFirst-Rental-Catalog, 2018	32 & 33	No price in catalog.	40%+	\$0.32	
2	Industrial Work Shirt, long sleeve, synthetic blend	UniFirst-Rental-Catalog, 2018	4 & 5	No price in catalog.	40%+	\$0.17	
3	Industrial Work Shirt, stripe, long sleeve, synthetic blend	UniFirst-Rental-Catalog, 2018	12 & 13	No price in catalog.	40%+	\$0.25	
4	Button Down Shirt, long sleeve	UniFirst-Rental-Catalog, 2018	10 & 11	No price in catalog.	40%+	\$0.27	
5	Industrial Pants, synthetic blend	UniFirst-Rental-Catalog, 2018	4 & 5	No price in catalog.	40%+	\$0.25	
6	Executive Slacks, Cotton	UniFirst-Rental-Catalog, 2018	14	No price in catalog.	40%+	\$0.41	
7	Blue Denim Jeans, Cotton	UniFirst-Rental-Catalog, 2018	40	No price in catalog.	40%+	\$0.35	
8	4X6 Floor Mat	UniFirst-Rental-Catalog, 2018	90	No price in catalog.	40%+	\$2.93	
9	Dry Mop, Treated, 36 inch	UniFirst-Rental-Catalog, 2018	92	No price in catalog.	40%+	\$0.99	
<b>ADDITIONAL CHARGES:</b>							
10	Name Tags, per item	UniFirst-Rental-Catalog, 2018	95	No price in catalog.	N/A	\$1.50	
11	Prep Charges, per item	N/A	N/A	Not in catalog.	N/A	\$1.00	



**Proposal No. 587-19-Uniforms and Accessories  
EVALUATION ITEMS for RENTAL UNIFORMS**

Item No.	UNIFORM CLOTHING	UNIFORM RENTAL (Catalog Name as stated in proposal)	Page No. of RENTAL Clothing Item	Price of RENTAL Clothing Item (in Catalog)	UNIFORM RENTAL (Discount % Stated in Proposal)	BuyBoard WEEKLY RENTAL UNIT Price (Catalog Price Less Discount)	No U (11
<b>ADDITIONAL CHARGES:</b>							
12	Emblem, per item (specify print or embroidery)	UniFirst-Rental-Catalog, 2018	95	No price in catalog.	N/A	\$3.00	
13	Emblem 2, per item (specify print or embroidery)	UniFirst-Rental-Catalog, 2018	95	No price in catalog.	N/A	\$3.50	
14	Environmental Fee (D.E.F.E.)	N/A	N/A	Not in catalog.	N/A	\$3.00 per invoice	
15	Energy Surcharge	N/A	N/A	Not in catalog.	N/A	\$0.00	
16	Initial Set Up Charges	N/A	N/A	Not in catalog.	N/A	\$0.00	
17	Swing Suit Charges	N/A	N/A	Not in catalog.	N/A	\$0.00	
18	Minimum Stop Size	N/A	N/A	Not in catalog.	N/A	\$30.00 per invoice	
19	Image Guard (UniFirst GMP)	N/A	N/A	Not in catalog.	N/A	\$0.10 - \$0.40 depending on garment	
20	Deposit Charge	N/A	N/A	Not in catalog.	N/A	\$0.00	

SIGNATURE OF COMPANY OFFICIAL:



COMPANY NAME:

UniFirst Corporation



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PH: 800-695-2919 · FAX: 800-211-5454 · www.vendor.buyboard.com

**THE LOCAL GOVERNMENT PURCHASING COOPERATIVE  
ADDENDUM NO. 1**

**Proposal Invitation No. 587-19 – Uniforms and Accessories for Various Areas**

The following information becomes a permanent part of the Proposal Invitation document:

Included with this Proposal Invitation is a document entitled "**Proposal No. 587-19- Uniforms and Accessories for Various Areas EVALUATION ITEMS**". The Evaluation Items are required for all vendors responding to the UNIFORM RENTAL section of this proposal invitation. All **twenty (20) items** in this document must be completed for the Proposal to be considered.

EACH EVALUATION ITEM MUST BE COMPLETED IN DETAIL AND THE REQUESTED INFORMATION PROVIDED FOR ALL SPECIFIED AREAS. THE EVALUATION ITEM DOCUMENT MUST BE SUBMITTED WITH THE PROPOSAL OR THE PROPOSAL WILL NOT BE CONSIDERED!!!

The evaluation items will be used to determine the price competitiveness of the discounts stated in the Proposal and evaluate Proposer's pricing. The evaluation items will not be awarded individually, as they are for evaluation purposes only.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: UniFirst Corporation

Address: 3067 E. Commerce St. San Antonio, Texas 78220

Signature of Authorized Company Official:  Title: Regional Vice President

Telephone Number: (210) 224-0711

Date: October 24<sup>th</sup>, 2018





P.O. Box 400  
Austin, TX 78767-0400  
800.695.2919 | 512.467.0222 | Fax: 800.211.5454  
buyboard.com

## PRICE SHEET ADVISORY

The following pages were presented as part of the proposal response from the vendor.

These pages were used as part of the evaluation of the vendor's proposal, and are included here as reference items only.

The pricing shown on these pages may or may not be in effect during the contract.

A handwritten signature in black ink that reads "Connie W. Burkett".

Connie W Burkett, CTSBS  
Contract Administrator  
BuyBoard



# UniFirst Corporation

Proposal Number: 587-19

<sup>\*\*</sup>All products specified per UniFirst The Uniform Rental Catalog 2018 as submitted

All prices based on weekly rental price based on 11 sets (5 changes per week) per wearer

## RENTAL PROGRAM PRICING - UNIFORMS (All Categories)

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
4	19	0102	Long Sleeve uniform shirt	\$0.17	\$1.87
	19	0202	Short sleeve uniform shirt	\$0.17	\$1.87
	19	1002	Flat Front uniform pant	\$0.25	\$2.75
6	19	1138	Flexwaist pants	\$0.25	\$2.75
	19	1034	Flat Front uniform shorts	\$0.25	\$2.75
7	23	1060	Jean-Style pants	\$0.32	\$3.52
	23	10B6	Cell Phone pants	\$0.32	\$3.52
	23	12KB	Cell Phone shorts	\$0.32	\$3.52
9	23	08MX	MIMIX Ripstop Shirts L/S	\$0.40	\$4.40
	23	06MX	MIMIX Ripstop Shirts S/S	\$0.40	\$4.40
	23	05MW	Women's MIMIX Ripstop Shirts L/S	\$0.40	\$4.40
	23	05MX	Women's MIMIX Ripstop Shirts S/S	\$0.40	\$4.40
	23	10MX	MIMIX Utility Pants	\$0.45	\$4.95
	23	11MX	Women's MIMIX Utility Pants	\$0.45	\$4.95
10	23	03UM	Long Sleeve Microcheck work shirt	\$0.27	\$2.97
	23	04UM	Short Sleeve Microcheck work shirt	\$0.27	\$2.97
	23	15UM	Short Sleeve Microcheck shirt Jac	\$0.27	\$2.97
13	23	0123	Blue/White Strip Work Shirt - L/S	\$0.25	\$2.75
	23	0223	Blue/White Strip Work Shirt - S/S	\$0.25	\$2.75
	23	0138	Lt. Blue/Navy Stripe work shirt - L/S	\$0.26	\$2.86
	23	0238	Lt. Blue/Navy Stripe work shirt - S/S	\$0.26	\$2.86



## UniFirst Corporation

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### RENTAL PROGRAM PRICING - UNIFORMS (All Categories)

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
<b>13</b>	23	0348	Service Stripe work shirt - L/S	\$0.27	\$2.97
	23	0448	Service Stripe work shirt - S/S	\$0.27	\$2.97
	23	0171	Contrast Collar work shirt - L/S	\$0.32	\$3.52
	23	0276	Contrast Collar work shirt - S/S	\$0.32	\$3.52
	23	0314	Thin Stripe work shirt - L/S	\$0.32	\$3.52
	23	0137	Thin Stripe work shirt - L/S	\$0.32	\$3.52
	23	0414	Thin Stripe work shirt - S/S	\$0.27	\$2.97
	23	0237	Thin Stripe work shirt - S/S	\$0.27	\$2.97
	23	0373	Bold Stripe work shirt - L/S	\$0.28	\$3.08
	23	0482	Bold Stripe work shirt - S/S	\$0.28	\$3.08
	23	0172	BreezeWeave work shirt - L/S	\$0.26	\$2.86
	23	0405	BreezeWeave work shirt - S/S	\$0.26	\$2.86
<b>14</b>	19	0201	100% Cotton work shirt - S/S	\$0.32	\$3.52
	19	0101	100% Cotton work shirt - L/S	\$0.32	\$3.52
	19	1001	Flat Front 100% Cotton work pants	\$0.41	\$4.51
<b>15</b>	18	0167	Security Shirt - L/S	\$0.42	\$4.62
	18	0607	Security Shirt - S/S	\$0.42	\$4.62
	18	04MO	Snag-Proof Tactical Polo shirt	\$0.50	\$5.50
<b>16</b>	23	0335	Women's uniform shirt - L/S	\$0.22	\$2.42



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**RENTAL PROGRAM PRICING - UNIFORMS (All Categories)**

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
16	23	0436	Women's uniform shirt - S/S	\$0.22	\$2.42
	23	12AG	Work NMotion Women's pants	\$0.42	\$4.62
17	22	05AH	3/4 Sleeve blouse	\$0.34	\$3.74
	22	1167	Women's Flexwaist pants	\$0.27	\$2.97
	22	11DF	Women's Low Rise Boot Cut pants	\$0.41	\$4.51
18	23	01OB	OilBlok Performance Shirts - L/S	\$0.50	\$5.50
	23	02OB	OilBlok Performance Shirts - S/S	\$0.50	\$5.50
	23	05OB	Women's OilBlok Performance Shirts - L/S	\$0.50	\$5.50
	23	05OC	Women's OilBlok Performance Shirts - S/S	\$0.50	\$5.50
19	23	01MS	Motorsports Image Shirt - L/S	\$0.42	\$4.62
	23	02MS	Motorsports Image Shirt - S/S	\$0.42	\$4.62
	23	08CS	Ripstop Crew Shirt - L/S	\$0.45	\$4.95
	23	07CS	Ripstop Crew Shirt - S/S	\$0.45	\$4.95
21	23	08UF	Tri-Color Ripstop Shirt - L/S	\$0.49	\$5.39
	23	07UF	Tri-Color Ripstop Shirt - S/S	\$0.49	\$5.39
	23	01MB	Solid Ripstop Shirt - L/S	\$0.38	\$4.18
	23	02MB	Solid Ripstop Shirt - S/S	\$0.38	\$4.18
23	23	08WW	Wrangler Workwear Canvas Work Shirt - L/S	\$0.48	\$5.28
	23	07WW	Wrangler Workwear Canvas Work Shirt - S/S	\$0.48	\$5.28
	23	10WW	Wrangler Workwear Flat Front Work Pants	\$0.51	\$5.61
	23	11WW	Wrangler Workwear Cargo Pants	\$0.51	\$5.61
	23	12WW	Wrangler Workwear Cargo Shorts	\$0.51	\$5.61



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**RENTAL PROGRAM PRICING - UNIFORMS (All Categories)**

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
<b>25</b>	22	04MM	Micro Pique Sport-Tek Men's Short Sleeve polo shirt	\$0.24	\$2.64
	22	05MM	Micro Pique Sport-Tek Women's Short Sleeve polo shirt	\$0.24	\$2.64
	22	04MR	Micro Pique Sport-Tek Short Sleeve w/pocket polo shirt	\$0.35	\$3.85
	22	08AP	Micro Pique Sport-Tek Long Sleeve polo shirt	\$0.40	\$4.40
	22	04MQ	Men's Sport-Tek Tri Color Micro Pique Polo	\$0.40	\$4.40
<b>26</b>	22	05MQ	Women's Sport-Tek Tri Color Micro Pique Polo	\$0.40	\$4.40
	22	04MT	Two-Color Snag-Proof Pocket Polo	\$0.45	\$4.95
<b>27</b>	22	04MF	Lightweight Snag-Proof Polos	\$0.38	\$4.18
	22	05MF	Women's Lightweight Snag- Proof Polos	\$0.38	\$4.18
	22	08AB	Blended Cotton Long Sleeve polo shirt	\$0.45	\$4.95
<b>28</b>	23	0871	Long Sleeve T-shirt	\$0.27	\$2.97
	23	087B	Long Sleeve T-shirt	\$0.27	\$2.97
	23	4277	Short Sleeve T-shirt	\$0.27	\$2.97
	23	427B	Short Sleeve T-shirt	\$0.27	\$2.97
	23	03YB	Chambray Long Sleeve Shirt	\$0.37	\$4.07
<b>29</b>	23	04YB	Chambray Short Sleeve Shirt	\$0.37	\$4.07
	23	0108	Snap Front Chambray shirt - L/S	\$0.31	\$3.41
<b>29</b>	23	0208	Snap Front Chambray shirt - S/S	\$0.31	\$3.41





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### RENTAL PROGRAM PRICING - UNIFORMS (All Categories)

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each Item	Extended Weekly Price based on 11 Sets Issued (per person)
<b>31</b>	23	0178	Men's Long Sleeve Snap Front Denim shirt	\$0.34	\$3.74
	23	027A	Men's Short Sleeve Snap Front Denim shirt	\$0.34	\$3.74
	23	0850	Men's Long Sleeve Button- Down Collared shirt	\$0.27	\$2.97
	23	2205	Men's Short Sleeve Button- Down Collared shirt	\$0.27	\$2.97
	23	0361	Men's Long Sleeve Open Collar Denim shirt	\$0.30	\$3.30
	23	04SS	Men's Short Sleeve Open Collar Denim shirt	\$0.30	\$3.30
<b>33</b>	22	0111	ParkStreet Men's Oxford Long Sleeve shirt	\$0.32	\$3.52
	22	0211	ParkStreet Men's Oxford Short Sleeve shirt	\$0.32	\$3.52
	22	0112	Women's Oxford Long Sleeve shirt	\$0.33	\$3.63
	22	0422	Women's Oxford Short Sleeve shirt	\$0.33	\$3.63
	22	0820	Button-Down Collar Poplin shirt - Men's L/S	\$0.36	\$3.96
	22	0636	Button-Down Collar Poplin shirt - Men's S/S	\$0.36	\$3.96
	22	0960	Button-Down Collar Poplin shirt - Women's L/S	\$0.36	\$3.96
	22	4248	Button-Down Collar Poplin shirt - Women's S/S	\$0.36	\$3.96
	22	03CB	Mini-Check shirt - L/S	\$0.40	\$4.40
<b>35</b>	22	04CB	Mini-Check shirt - S/S	\$0.40	\$4.40
	22	0137	Long Sleeve Stripe Casual shirt	\$0.33	\$3.63
<b>35</b>	22	0237	Short Sleeve Stripe Casual shirt	\$0.33	\$3.63



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### RENTAL PROGRAM PRICING - UNIFORMS (All Categories)

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each Item	Extended Weekly Price based on 11 Sets Issued (per person)
<b>36</b>	22	03AR	Pinpoint Button-Down Dress shirt - Men's L/S	\$0.46	\$5.06
	22	04AR	Pinpoint Button-Down Dress shirt - Men's S/S	\$0.46	\$5.06
	22	05AE	Pinpoint Button-Down Dress shirt - Women's L/S	\$0.46	\$5.06
	22	05EE	Pinpoint Button-Down Dress shirt - Women's L/S	\$0.46	\$5.06
<b>37</b>	22	1122	Men's Pleated Poly/Cotton Softwill Pants	\$0.30	\$3.30
	22	1271	Men's Softwill Cargo Shorts	\$0.37	\$4.07
	22	10AI	Men's Softwill Cargo Pants	\$0.37	\$4.07
<b>38</b>	23	1113	Women's Pleated Poly/Cotton Pants	\$0.45	\$4.95
	23	10A4	Women's Cargo Pants	\$0.45	\$4.95
	23	10A9	Women's Cargo Shorts	\$0.45	\$4.95
<b>39</b>	23	10DO	Performance Shop Pants	\$0.47	\$5.17
	23	12DO	Performance Shop Shorts	\$0.47	\$5.17
	23	11CP	ZeroSkratch Lightweight Crew Pants	\$0.45	\$4.95
	23	12NS	ZeroSkratch Lightweight Crew Shorts	\$0.45	\$4.95
<b>40</b>	23	1091	UniFirst Classic Fit Jeans	\$0.35	\$3.85
<b>41</b>	23	10HD	UniFirst HD Denim Relaxed Fit Jeans	\$0.40	\$4.40
	23	12UH	UniFirst Carpenter Jeans	\$0.40	\$4.40
<b>42</b>	23	1144	Men's wrangler Relaxed Fit Jeans	\$0.53	\$5.83
	23	114C	RIGGS by wrangler Carpenter Shorts	\$0.53	\$5.83



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## RENTAL PROGRAM PRICING - UNIFORMS (All Categories)

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
43	23	1092	Women's Wrangler Blues	\$0.53	\$5.83
	23	1118	wrangler Cowboy Cut Jeans	\$0.60	\$6.60
	23	1150	Wrangler Classic Fit Jeans	\$0.57	\$6.27
45	23	1506	Permalined Jackets	\$0.55	\$6.07
	23	1527	Permalined Hip Jacket	\$0.63	\$6.98
	23	1550	Lined Coach's Jacket	\$0.65	\$7.15
	23	1507	Ike Jacket	\$0.53	\$5.83
	23	1721	Zip-In/Out Liners	\$0.35	\$3.85
46	23	15WW	Wrangler Workwear Jackets	\$0.94	\$10.34
47	23	15AN	Challenger Jackets	\$0.83	\$9.13
	23	1456	Women's Challenger Jackets	\$0.83	\$9.13
48	23	15GQ	Soft Shell Bomber Jackets	\$0.83	\$9.13
49	23	15ML	Core Soft Shell Jackets	\$0.77	\$8.47
	23	14ML	Women's Core Soft Shell Jackets	\$0.77	\$8.47
	23	1696	Core Soft Shell Vests	\$0.63	\$6.93
	23	1695	Women's Core Soft Shell Vests	\$0.63	\$6.93
50	23	18BW	Berne Gasoline Jacket	\$0.87	\$9.57
51	23	3528	Insulated Bib Overalls	\$1.13	\$12.43
	23	3045	Insulated Coveralls	\$1.41	\$15.51
52	19	3002	Cotton Blend Zip Front Coverall	\$0.48	\$5.28
53	19	2525	Shop Coats	\$0.53	\$5.83
	19	3001	Cotton Snap-Front Coveralls	\$0.72	\$7.92
	19	4022	Short Sleeve Speed Suits	\$0.51	\$5.61





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### RENTAL PROGRAM PRICING - UNIFORMS (All Categories)

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
<b>55</b> ARC Rated / Flame Resistant	27	09FR	7oz. Indura Ultrasoft FR Work Shirt	\$0.58	\$6.38
	27	09TC	7oz. Tecasafe Plus FR Work Shirt	\$0.61	\$6.71
	27	01NX	4.5oz. CXP Nomex FR Work Shirt	\$0.64	\$7.04
	27	10FR	9oz. Indura Ultrasoft FR Work Pants	\$0.63	\$6.93
<b>55</b> ARC Rated/FR	27	10TS	8.5oz. Tecasafe Plus FR Work Pants	\$0.72	\$7.92
	27	10NX	6oz. Nomex FR Work Pants	\$0.68	\$7.48
	27	09AU	7oz. Tecasafe Plus FR Food Service Shirt	\$0.51	\$5.56
<b>56</b> ARC Rated / Flame Resistant	27	30FR	9oz. Indura Ultrasoft FR Coverall	\$1.21	\$13.31
	27	30TS	7oz. Tecasafe Plus FR Coverall	\$1.23	\$13.53
	27	30NX	6oz. CXP Nomex FR Coverall	\$1.18	\$12.98
	27	09AU	7oz. Tecasafe Plus FR Food Service Shirt	\$0.52	\$5.72
<b>57</b> ARC Rated / Flame Resistant	27	09FC	Armorex Cool FR Work Shirt	\$0.97	\$10.67
	27	30TT	Armorex Cool FR Coveralls	\$1.79	\$19.69
<b>58</b> ARC Rated / Flame Resistant	27	10UC	Men's Armorex FR Carpenter Jeans	\$0.81	\$8.91
	27	11KG	Men's Armorex FR Jeans	\$0.74	\$8.14
<b>59</b> ARC Rated / Flame Resistant	27	10FB	Wrangler FR Relaxed Fit Jeans	\$0.78	\$8.58
	27	10FC	Wrangler FR Carpenter Jeans	\$0.78	\$8.58
<b>60</b> ARC Rated / Flame Resistant	27	01EF	FR Button-Front Work Shirt	\$0.69	\$7.59
	27	08FE	FR Long Sleeve Polo	\$1.34	\$14.74
	27	06FE	FR Short Sleeve Polo	\$1.34	\$14.74



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### RENTAL PROGRAM PRICING - UNIFORMS (All Categories)

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each Item	Extended Weekly Price based on 11 Sets Issued (per person)
61 ARC Rated / Flame Resistant	27	18SC	Flame Resistant Jacket	\$2.45	\$26.95
	27	25NY	Unisex FR Lab Coats	\$1.18	\$12.98
63 ARC Rated / Flame Resistant + Enhanced Vis	27	09FU	70Z, "88/12" Fabric FR Work Shirt - w/Reflective Striping	\$0.91	\$10.01
	27	08BQ	4.50Z, CXP Nomex FR Work Shirt - w/Reflective Striping	\$0.67	\$7.37
	27	11BQ	6-oz. Nomex IIIA FR Work Pants w/Reflective Striping	\$1.24	\$13.64
	27	30RX	70Z, "88/12" Fabric FR Coverall - w/Reflective Striping	\$1.93	\$21.23
	27	30BQ	6-oz. CXP Nomex Coverall - w/Reflective Striping	\$1.63	\$17.93
65 HI-Vis	23	09DH	Class 3 HI-Vis Long Sleeve Work Shirt	\$1.09	\$11.99
	23	06DH	Class 3 HI-Vis Short Sleeve Work Shirt	\$1.09	\$11.99
	23	08HX	Class 3 HI-Vis T-Shirt w/Pocket L/S	\$0.52	\$5.72
	23	06HX	Class 3 HI-Vis T-Shirt w/Pocket S/S	\$0.52	\$5.72
67 Hi-Vis	23	09AH	Class 2 HI-Vis Long Sleeve Work Shirt	\$0.88	\$9.68
	23	06AH	Class 2 HI-Vis Short Sleeve Work Shirt	\$0.88	\$9.68
	23	02HY	Class 2 HI-Vis Pocket T- Shirt	\$0.42	\$4.62
	23	03HE	Hi-Vis Black Bottom Shirts	\$0.38	\$4.18
68 Hi-Vis	23	03TO	Hi-Vis Ripstop Shirts L/S	\$0.58	\$6.38
	23	04TO	Hi-Vis Ripstop Shirts S/S	\$0.58	\$6.38



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**RENTAL PROGRAM PRICING - UNIFORMS (All Categories)**

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
<b>69</b> <b>Hi-Vis</b>	23	109A	Enhanced Visibility Classic Fit Jeans	\$0.76	\$8.36
	23	04HV	Enhanced Visibility Polo Shirt	\$0.36	\$3.98
	23	10DP	Enhanced Visibility Cargo Pants	\$0.36	\$3.98
<b>71</b> <b>Enhanced-Vis</b>	23	013B	Enhanced Visibility Long Sleeve Work Shirt	\$0.52	\$5.72
	23	013C	Enhanced Visibility Long Sleeve Work Shirt	\$0.52	\$5.72
	23	023B	Enhanced Visibility Short Sleeve Work Shirt	\$0.48	\$5.28
	23	023C	Enhanced Visibility Short Sleeve Work Shirt	\$0.48	\$5.28
	23	123B	Enhanced Visibility Work Pants	\$0.51	\$5.61
	23	123C	Enhanced Visibility Work Pants	\$0.51	\$5.61
	23	15EH	Enhanced Visibility Jacket	\$0.71	\$7.81
	23	15EI	Enhanced Visibility Jacket	\$0.71	\$7.81
	23	15EL	Enhanced Visibility Permalined Jacket	\$1.13	\$12.43
	21	2524	UniWear Men's Lab Coats	\$0.35	\$3.85
<b>72</b> <b>Healthcare &amp; Lab</b>	21	2626	Women's Lab Coats	\$0.35	\$3.85
	21	25BD	Unisex Protective Lab Coat	\$0.35	\$3.85
<b>73</b> <b>Healthcare &amp; Lab Coats</b>	21	25CL	Unisex Consultation Lab Coat	\$0.35	\$3.85
	21	4520	Women's Short Sleeve Smock	\$0.30	\$3.30
<b>74</b> <b>Healthcare &amp; Lab Coats</b>	21	2526	Unisex Counter Coats	\$0.25	\$2.75



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### RENTAL PROGRAM PRICING - UNIFORMS (All Categories)

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
<b>75</b> Healthcare & Lab Coats	21	2542	Unisex Static Control (ESD) Lab Coats	\$0.47	\$5.17
	21	2539	UniWear Unisex (ESD) Counter Coat	\$0.47	\$5.17
<b>76</b> Healthcare & Lab Coats	21	7250	Women's Cross-Over Tunics	\$0.27	\$2.97
	21	7257	Women's Double V-Neck Tunics	\$0.30	\$3.30
<b>77</b> Healthcare & Lab Coats	21	10A5	Women's Scrub Pants	\$0.30	\$3.30
	21	7217	Women's Flair Scrub Pants	\$0.30	\$3.30
<b>78</b> Healthcare & Lab Coats	21	4502	Solid Warm-Up Jacket	\$0.25	\$2.75
	21	4254	Unisex Solid Scrub Top	\$0.15	\$1.65
<b>79</b> Healthcare & Lab Coats	21	1276	Unisex Solid Scrub Pants	\$0.18	\$1.98
	21	7245	Unisex Ultimate Cargo Pants	\$0.30	\$3.30
<b>80</b> Healthcare & Lab Coats	21	72SA	Unisex Spun-Poly Scrub Top	\$0.15	\$1.65
	21	72SB	Unisex Spun-Poly Scrub Pant	\$0.18	\$1.98
<b>81</b> Healthcare & Lab Coats	21	72SC	Unisex Spun-Poly Warm- Up Scrub Jacket	\$0.28	\$3.08
	21	7262	Unisex Scrub Tops S/S	\$0.20	\$2.20
<b>82</b> Healthcare & Lab Coats	21	7265	Unisex Cargo Scrub Pant	\$0.25	\$2.75
	21	72SH	Women's Notched-Neck Tunics w/side flex	\$0.25	\$2.75
<b>83</b> Healthcare & Lab Coats	21	7264	Women's Flare Cargo Scrub Pant	\$0.25	\$2.75
	21	72SI	Women's V-Neck Tunics	\$0.25	\$2.75
<b>84</b> Healthcare & Lab Coats	21	72SJ	Women's Mock wrap Tunics	\$0.25	\$2.75
	21	02SI	Unisex V-Neck Scrub Tops	\$0.25	\$2.75
<b>85</b> Healthcare & Lab Coats	21	7260	Women's Mock Crossover Tunics	\$0.25	\$2.75
	21				





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**RENTAL PROGRAM PRICING - UNIFORMS (All Categories)**

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
<b>81</b> Healthcare & Lab Coats	21	10D3	Women's Straight Leg Cargo Scrub Pants	\$0.30	\$3.30
	21	10D2	Unisex Ultimate Cargo Scrub Pants	\$0.30	\$3.30
<b>82</b> Healthcare & Lab Coats	21	02A1	Women's V-Neck Tunics	\$0.30	\$3.30
	21	7253	Women's Flare Leg Scrub Pants	\$0.30	\$3.30
<b>83</b> Food Service Workwear	20	50AY	Food Processor Coat w/Knit Cuffs	\$0.30	\$3.30
	20	50AZ	Food Processor Coat w/Open Cuffs	\$0.30	\$3.30
	20	50AX	Food Processor Coat w/Knit Cuffs Pocketless	\$0.33	\$3.63
<b>84</b> Food Service Workwear	20	04GM	Micro Pique Gripper Polo Shirt	\$0.35	\$3.85
<b>85</b> Food Service Workwear	20	0198	Pocketless Food Service Shirt - 65/35 Blend Men's Long Sleeve	\$0.25	\$2.75
	20	0240	Pocketless Food Service Shirt - 65/35 Blend Men's Short Sleeve	\$0.20	\$2.20
	20	0369	Pocketless Food Service Shirt - 65/35 Blend Women's Long Sleeve	\$0.25	\$2.75
	20	0540	Pocketless Food Service Shirt - 65/35 Blend Women's Short Sleeve	\$0.25	\$2.75
	20	0157	Pocketless Food Service Shirt - 100% Cotton Long Sleeve	\$0.35	\$3.85
	20	0626	Pocketless Food Service Shirt - 100% Cotton Short Sleeve	\$0.30	\$3.30
<b>86</b> Food Service Workwear	20	2537	10-Knot 3/4 Sleeve Chef Coat	\$0.35	\$3.85
	20	2531	10-Button Full Sleeve Chef Coats	\$0.35	\$3.85
	20	25SB	Mesh-Back Chef Coat	\$0.42	\$4.62



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\*\*All products specified per UniFirst The Uniform Rental Catalog 2018 as submitted

All prices based on weekly rental price based on 11 sets (5 changes per week) per wearer

**RENTAL PROGRAM PRICING - UNIFORMS (All Categories)**

RENTAL PRICING INCLUDES PICK UP, LAUNDER, REPAIRS, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Weekly Price per each item	Extended Weekly Price based on 11 Sets Issued (per person)
<b>87</b> Food Service Workwear	20	25SC	Long Sleeve Mesh-Back Chef Coats	\$0.42	\$4.62
	20	25GD	Executive Chef Coats w/Piping	\$0.34	\$3.74
	20	25GA	TU-Knot Full Sleeve Chef Coat	\$0.42	\$4.62
<b>88</b> Food Service Workwear	20	7011	Cobbler Apron	\$0.40	\$4.40
	20	7046	Knee Length Bib Apron	\$0.17	\$1.87
	20	5026	UniWear Butcher Coats - 100% Spun Poly	\$0.33	\$3.63
	20	5033	UniWear Butcher Coats - 100% Spun Poly	\$0.33	\$3.63
	20	5020	UniWear Butcher Coats - 65/35 Blend	\$0.33	\$3.63
	20	5009	UniWear Butcher Coats - 65/35 Blend	\$0.33	\$3.63
	20	105A	Classic Fit Chef Pants	\$0.38	\$4.18
<b>89</b> Food Service Workwear	20	117A	Baggy Chef Pants	\$0.33	\$3.63
	20	1141	Comfort Fit Chef Pant	\$0.28	\$3.08
	20	10HE	Softwill Service Pants	\$0.30	\$3.30
	20	11UM	Softwill No Pocket Service Pants	\$0.30	\$3.30



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**RENTAL PROGRAM PRICING - TOWELS, MATS and MOPS**

RENTAL PRICING INCLUDES PICK UP, LAUNDER, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Price Per each item Weekly (Usage)	
<b>90</b> Mats	25	76GA	3 X 5 - Great Impressions 2.0 Mat	\$1.92	N/A
	25	76GB	4 X 6 - Great Impressions 2.0 Mat	\$2.93	N/A
	25	76GC	3 X 10 - Great Impressions 2.0 Mat	\$3.73	N/A
<b>91</b> Mats	25	UL03 / UL46	3 X 5 - Custom Logo Mat *Requires Buyout*	\$3.01	N/A
	25	UL16 / UL59	4 X 6 - Custom Logo Mat *Requires Buyout*	\$4.03	N/A
	25	UL07 / UL50	3 X 10 - Custom Logo Mat *Requires Buyout*	\$4.93	N/A
	25	5388	3 x 5 Scraper Mat	\$1.75	N/A
	25	5389	4 x 6 Scraper Mat	\$2.63	N/A
	25	7751	3 X 5 Anti Fatigue Mats	\$2.51	N/A
	25	7753	4 X 6 Anti Fatigue Mats	\$3.71	N/A
	25	76AT	3 X 5 Flow-through Mat	\$2.54	N/A
	25	76AY	3 X 9 Flow-through Mat	\$3.93	N/A



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**RENTAL PROGRAM PRICING - TOWELS, MATS and MOPS**

RENTAL PRICING INCLUDES PICK UP, LAUNDER, AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Price Per each item Weekly (Usage)	
<b>92</b> Mops & Towels	26	8318	18" Dust Mops	\$0.99	N/A
	26	8324	24" Dust Mops	\$1.35	N/A
	26	8336	36" Dust Mops	\$1.66	N/A
	26	8348	48" Dust Mops	\$1.78	N/A
	26	8360	60" Dust Mops	\$2.14	N/A
	26	8118	32 oz. Wet Mops	\$1.23	N/A
	24	8023	18 x 18 Wipers (Bagged)	\$0.09	N/A
	24	8554	Bar Mop Towels	\$0.16	N/A
	24	8437	Microfiber Glass Towels	\$0.23	N/A
	24	8438	Microfiber Multi Purpose	\$0.25	N/A

\*\*All products specified per UniFirst The Uniform Rental Catalog 2018 as submitted

**RENTAL PROGRAM PRICING - FACILITY SERVICES**

RENTAL PRICING INCLUDES COMPLIMENTARY USAGE OF STANDARD DISPENSERS AND DELIVERY

CATALOG PAGE# & SPECIAL CATEGORIES	Form "S" Item No.	UniFirst product Code	Description	Price Per each item (Different Delivery Intervals)	
<b>93</b> Facility Services	28	6249	Center Pull Hand Towel Roll	\$7.06	N/A
	28	6221	Mini Twin sanitary toilet tissue	\$3.22	N/A
	28	1914	Pink & Clean Soap	\$2.78	N/A
	28	1980	Luxury Foam Soap	\$15.52	N/A
	28	1920	Purell Gel 800ml Sanitizer	\$5.98	N/A

**Specifications**

- The Service Rental agreement is for 36 months from the date of initial installation of uniform or facility service program with a price increase of 2.0% on or around September 1<sup>st</sup> of each year of the agreement after 3 months of service.





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**RENTAL PROGRAM PRICING - TOWELS, MATS and MOPS**

**RENTAL PRICING INCLUDES PICK UP, LAUNDER, AND DELIVERY**

- All garments will have an industry standard steam tunnel finish.
- Customers can request garments to be pressed at a cost of \$0.25 per garment issued. This press will NOT EQUAL a dry cleaner press. It will be a standard industrial uniform press.
- UniFirst will waive all emblem and service charges on the initial order ONLY. All additional employees added, exchanged garments, etc. will have emblem charges of \$1.50 for a person's name and \$3.00 for a standard script emblem per garment requiring the emblem. For a custom embroidered logo on an emblem, the charge will be \$3.50 for any garment requiring the emblem. There will be a service charge of \$1.00 per garment issued.
- For any **direct embroidered** garment, there will be a \$6.00 charge for two placements of direct embroidery. There will be a \$50.00 charge to set up digitizing artwork for direct embroidery.
- There will be a buyout of any direct embroidered garments, any Executive shirts with emblems, and any polo type shirt with emblems at the garment replacement cost then in effect.
- There will be an oversize garment charge of \$2.00 per garment for:

**Pants**

Men: Size 44" waist and up  
Inseams exceeding 35"

Women: Size 22 waist and above

**Shirts**

Men: Size 18" neck and above  
Sleeve lengths exceeding 35"  
Any long tail garment requested

Women: Size 22 and larger

- UniFirst will have a Delivery, Environmental, Fuel & Energy charge (D.E.F.E.) of \$3.00 per invoice.