## **Community Services Report: Iron Horse Golf Course**

January 2020

## **Iron Horse Key Indicators**

Indicator	January 2020	January 2019	FY20 YTD	FY19 YTD
Rounds Played	1,783	2,137	8,745	10,621
Events Booked	3	15	42	64
	(APC) & Junior Golf	(APC) & Junior Golf	(APC) & Junior Golf	(APC) & Junior
Number of Programs	Camps	Camps	Camps	Camps
Tournament Rounds	0	94	1,279	1,750
	87 APC Contract	114 APC Contract	87 APC Contract	114 APC Contract
	252 Arcis Prime	258 Arcis Prime	252 Arcis Prime	258 Arcis Prime
Program Attendance	Junior Camps N/A yet			
F & B Revenue	\$16,849	\$24,502	\$194,283	\$192,246
Pro Shop Revenue	\$24,950	\$30,615	\$128,354	\$151,415
Golf Revenue	\$33,188	\$51,033	\$274,637	\$297,488
Total Revenue	\$74,987	\$106,150	\$597,274	\$641,149

## **Iron Horse Highlights**

- Arcis Players Club Program
  - APC as it is referred to, is a monthly player development program that includes a practice, instruction, and a playing piece. For a monthly fee, a player may utilize the range as often as they would like, attend 2 weekly lesson clinics, and play for a discounted rate during twilight hours daily.
  - Prime and APC generated \$15,646 in revenue in January, compared to \$17,239 in 2019.
  - The renovation began November 12<sup>th</sup> and will impact revenue until September 2020.
    - Reduced to 6 holes until August.

## **Upcoming Events**

•

• Private Events: 0 private golf events, 0 private cater events, 6 off site catering events

