

Indicator	Oct. 2019	Oct. 2018	FY20 YTD	FY19 YTD
Total Facility Revenue (excludes GF Contribution and Grand Hall Revenue)	\$154,541	\$154,415	\$154,541	\$154,415
Cost Recovery excluding GF Contribution	105.6%	97.1%	105.6%	97.1%
Cost Recovery including GF Contribution	128.3%	117.0%	128.3%	117.0%
Membership Total Revenue	\$86,542	\$92,038	\$86,542	\$92,038
Day Passes	\$5,165	\$3,968	\$5,165	\$3,968
Total # of Individual Memberships	1,276	1,282		
Total # of Individual Memberships Total # of Family Memberships	1,610	1,734		
Total # of Members	8,460	9,012		
Total # Membership Scans	15,505	14,731	15,505	14,731
NRH Memberships Sold	186	183	186	183
Total Attendance	34,501	33,154	34,501	33,154
Average Daily Attendance	1,113	1,069	1,113	1,069
Total Youth Revenue	\$13,123	\$14,463	\$13,123	\$14,463
Youth Program Revenue	\$6,865	\$7,428	\$6,865	\$7,428
Youth Program Participation	134	132	134	132
Early Childhood Development	\$4,431	\$4,870	\$4,431	\$4,870
Kids Club / Gym Rentals	\$1,827	\$2,165	\$1,827	\$2,165
Camp NRH Revenue	\$0	\$0	\$0	\$0
Camp NRH Participation	0	0	0	0
Health/Fitness Total Revenue	\$31,514	\$29,486	\$31,514	\$29 <i>,</i> 486
Personal Training	\$13,457	\$8,307	\$13,457	\$8,307
Massage Therapy	\$3,525	\$2,860	\$3,525	\$2,860
Group Fitness	\$2,052	\$2,393	\$2,052	\$2,393
Wellness Classes	\$480	\$345	\$480	\$345
Supplemental Health Revenue	\$12,000	\$15,581	\$12,000	\$15,581
Adult Program Participation	1,441	1,776	1,441	1,776
Aquatic Total Revenue	\$18,385	\$14,777	\$18,385	\$14,777
Aquatic Birthday Parties	\$9,668	\$10,306	\$9,668	\$10,306
Aquatic Programs	\$8,603	\$4,406	\$8,603	\$4,406
Rec Sports Total Revenue	\$2,575	\$455	\$2,575	\$455

#### **NRH Centre Highlights**

NRH Centre total revenues came in at \$154,541 running flat to PY total revenues of \$154,415. Total Facility Cost Recovery for the month sits at 105.6% without the GF contribution and 128.3% with GF contribution.

#### **Membership Highlights**

For the month of October, the NRH Centre sold 186 total memberships to PY October memberships sales of 183. Day passes sales saw an increase of 30% generating \$5,165 opposed to PY revenues of \$3,968.

#### **Youth Highlights**

Youth Revenues came in at \$13,123 for the month of October, down slightly to PY by 7%.

#### Health/Fitness Highlights

Personal Training revenues for October came in at \$13,457, improving on PY revenues by \$5,150 or 62%. Massage therapy also saw a jump in revenues over PY by \$665 or an improvement of 23%

#### **Aquatic Highlights**

Aqutic Program Revenue came in at \$8,603 for the month of October, improving on PY by 95%

### Date

# Upcoming Events Event Name

15-Nov 25-Nov 6-Dec 7-Dec 24-Jan Splash Flix Movie Showing "The Grinch" Adventures in Art Camp Holiday Magic Run Run Rudolph 5k 2020 Camp NRH Registration

## Location

NRH Centre Aquatics NRH Centre NRH Centre / Library NRH Centre Grand Hall