

CITY COUNCIL MEMORANDUM

FROM: The Office of the City Manager **DATE:** November 12, 2019
SUBJECT: Authorize purchase of fitness equipment for the NRH Centre from LifeFitness in the amount of \$61,651.53, through Source Well Cooperative Purchasing Contract #120215-LFF.
PRESENTER: Adrien Pekurney, Assistant Director

SUMMARY:

This item is for the purchase of replacement cardio equipment, elliptical cross trainers, arc body trainers, and upper body ergometer for the NRH Centre.

GENERAL DESCRIPTION:

The NRH Centre's FY2020 Budget includes funding for replacement of elliptical cross trainers and fitness equipment.

The NRH Centre strives to provide members with high quality, current, commercial grade fitness equipment and maintains a regular preventative maintenance program, which has reduced the frequency of equipment downtime, repair costs and full replacement. Since opening in April 2012, the NRH Centre continues to experience membership growth and high usage of cardio and weight equipment within the facility.

The NRH Centre's Fitness Equipment Replacement Plan reviews and prioritizes the replacement of equipment based on usage hours, age of equipment and ratio of equipment failure. Based on the evaluation, staff recommends that the following equipment be replaced: cross trainer ellipticals, arc body trainers and upper body ergometer.

Commercial cardio equipment typically has a 3-5 year life span depending on the level of use and necessary repairs. The ellipticals identified in FY2020 are original to the opening of the facility. It is anticipated that additional cardio and weight equipment will be replaced in the next budget year as well. Given that the NRH Centre is a membership and revenue based facility, it is important that the facility maintains quality and up-to-date fitness equipment.

Through the Source Well purchasing program, staff obtained a quote from LifeFitness for the fitness equipment in the amount of \$61,651.53. The amount includes seven new elliptical cross trainers, four total body arc trainers, and one upper body ergometer.



The Local Government Code states that purchases made through a cooperative purchasing agreement satisfy any state law that would require the city to solicit competitive bids. LifeFitness is an approved vendor through the Source Well cooperative purchasing contract and staff has had quality service experience with LifeFitness since the opening of the NRH Centre.

RECOMMENDATION:

Authorize purchase of fitness equipment for the NRH Centre from LifeFitness in the amount of \$61,651.53, through Source Well Cooperative Purchasing Contract #120215-LFF.