

CITY COUNCIL MEMORANDUM

From: The Office of the City Manager Date: June 10, 2019

- **Subject:** Consider the purchase of uniforms, and protective gear from Galls, LLC, through an existing interlocal agreement with the City of Frisco, in an amount not to exceed \$489,372 over five (5) years.
- **Presenter:** Mark Mills, Director of Finance

Summary:

Staff requests City Council to consider approving the purchase of uniforms, and protective gear from Galls, LLC ("Galls"), through an existing interlocal agreement with the City of Frisco ("Frisco"), in an amount not to exceed \$489,372 over five (5) years.

General Description:

For Fiscal Year 2018/2019, Police and Fire have utilized an existing interlocal agreement with Frisco for the purchase of uniforms, protective gear (helmets, bulletproof jackets), and accessories. The contract, entered into by Frisco and Galls in August 2018, provides the city the opportunity to purchase the associated equipment at Frisco's pricing. By utilizing the interlocal agreement, North Richland Hills is not required to issue a competitive bid since Frisco has already conducted the process. Because expenditures with Galls are reaching levels that exceed \$50,000, staff is required to seek Council's approval. For the initial term of the contract, total expenditures will not exceed \$118,372. In comparison to the last few years, expenditures have been higher this fiscal year because of several factors, including:

- increases in uniform costs;
- the replacement of tactical gear and equipment; and
- the number of uniforms purchased for new staff (retirements, turnover, the addition of two Police Officers, and the addition of six Firefighter/Paramedics for increased ambulance staffing).

This is a multi-year contract. The initial term of the Frisco contract expires August 6, 2019. The contract contains four (4) one-year optional renewals. Provided funds are appropriated in the city's annual budget for the renewal years and the terms and conditions of the contract do not change, the remaining renewals will not require additional City Council approval. The projected expenditures for the renewal years are provided in the following table:



Year	Renewal Number	Estimated Expenditures (Not to Exceed)
Year 1		\$118,372
Year 2	Renewal 1	\$116,000
Year 3	Renewal 2	\$85,000
Year 4	Renewal 3	\$85,000
Year 5	Renewal 4	\$85,000
	Total	\$489,372

Recommendation:

Approve the purchase of uniforms, and protection gear from Galls, LLC, through an existing interlocal agreement the City of Frisco, in an amount not to exceed \$489,372 over five (5) years.