



CITY COUNCIL MEMORANDUM

FROM: The Office of the City Manager **DATE:** January 28, 2019

SUBJECT: Authorize a one year purchase agreement with Network Alliance, LLC for Cisco hardware and software maintenance using a State of Texas Department of Information Resources contract in the amount of \$132,146.30.

PRESENTER: Kyle Spooner, Director of Information Technology

SUMMARY:

The purchase of Cisco maintenance for the city's network infrastructure is necessary to continue to provide 24/7 technical support and maintenance on all network hardware and software. This purchase will be through the State of Texas Department of Information Resources Contract DIR-TSO-4167.

GENERAL DESCRIPTION:

The purchase of this maintenance allows the ability to perform hardware and software programming updates, patches, and replace failed hardware. It will cover all of our Cisco servers, core switches, telephone and wireless equipment. Additionally, Cisco will work with staff to optimize, support and administer the city's network. Previously, City Council approved Cisco Systems as the city's standard for network and telephone equipment. Cisco has continued to maintain its leadership role in the technology market.

As a Cisco certified value reseller, Network Alliance participates in the State of Texas Department of Information Resources (DIR) cooperative purchasing program. By participating in the DIR cooperative purchasing program the city meets all state competitive bidding requirements for this purchase. The current DIR negotiated discount is 10 percent. Staff has negotiated with Network Alliance to receive an additional 3.75 percent discount bringing the total discount for maintenance to 13.75 percent off Cisco's list price. Following this one-year purchase agreement, staff will seek another long term agreement for equipment and maintenance for the data network.

This purchase was budgeted for and approved in the FY 2018-2019 Information Technology operating budget.

RECOMMENDATION:

Authorize a one year purchase agreement with Network Alliance, LLC for Cisco hardware and software maintenance using a State of Texas Department of Information Resources contract in the amount of \$132,146.30.