

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

Cars and Light Trucks

Team Members -- Kevin Moore - Shauna Hood - Jorge Guerra - Alan Rosner

Contract Name Tarrant County 2019 - 041

| | |
|---|--|
| End User: <u>CITY OF NORTH RICHLAND HILLS</u> | Sam Pack's Rep: <u>KEVIN MOORE</u> |
| Contact: <u>ZANE RYAN</u> | Date: <u>1.18.19</u> |
| Contact TN/Email: <u>zryan@nrhtx.com</u> | Phone #: <u>817- 427- 6363</u> |
| Product Description: <u>2019 FORD F250 CREW CAB LWB</u> | Exterior Color / Interior: <u>SLIVER</u> |
| A. Bid Series: <u>3C W2A</u> | Base Price: <u>\$ 26,196.00</u> |

B. Published Options (Itemize Each Below)

| Code | Description | Bid Price | Code | Description | Bid Price |
|--|---------------------------|-----------|------|-------------|--------------------|
| | Automatic Transmission | Included | | | |
| | Power Windows/ Locks | Included | | | |
| | Speed Control | Included | | | |
| | Bluetooth | Included | | | |
| | Am/FM Radio | Included | | | |
| | 6.2L V8 | Included | | | |
| | TRAILER TOW PACKAGE | Included | | | |
| 52B | ELECTRIC BRAKE CONTROLLER | \$ 270.00 | | | |
| X3E | DIFFERENTIAL MAX TRACTION | \$ 390.00 | | | |
| | SPRAY IN LINER | \$ 490.00 | | | |
| | SYNC SYSTEM | Included | | | |
| | REAR VIEW CAMERA | Included | | | |
| Total of B. - Published Options | | | | | \$ 1,150.00 |

C. Ford Factory Published Options

| Code | Description | Bid Price | Code | Description | Bid Price |
|---|--------------------------|-----------|------|-------------|--------------------|
| | FRONT WHEEL LINERS | \$ 180.00 | | | |
| | PLATFORM BOARDS | \$ 350.00 | | | |
| | REVERSE SENSING SYSTEM | \$ 275.00 | | | |
| | LED AMBER WARNING STROBS | \$ 675.00 | | | |
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| Total of C. - Dealer Published Options | | | | | \$ 1,480.00 |

D. Fleet Quote

| Code | Description | Bid Price | Code | Description | Bid Price |
|---------------------------------------|--|------------|------|-------------|--------------------|
| | 176" wheel base | \$ 695.00 | | | |
| | | | | | |
| | 5YR/100K MILE ZERO DEDUCTIBLE WARRANTY | \$2,695.00 | | | |
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| Total of D. - Off Menu Options | | | | | \$ 3,390.00 |

All Vehicles ordered are about 90-120 days ARO

| | | |
|---|------------------------------|--------------------|
| F. Delivery Charges | <u>0 Miles @ \$2.45/mile</u> | \$ - |
| G. Option Discounts | | \$ - |
| H. Total of A + B + C + D + E = F | | \$ 32,216.00 |
| I. Floor Plan Assistance | | \$0.00 |
| J. Lot Insurance Coverages | | \$0.00 |
| K. Quantity Ordered <u>2</u> X F = | | \$ 64,432.00 |
| L. Administrative Fee | | \$ - |
| M. Non-Equip Charges & Credits | | |
| N. TOTAL PURCHASE PRICE INCLUDING ADMIN FEE | | \$64,432.00 |