



P.O. Box 400
Austin, TX 78767-0400
800.695.2919 | 512.467.0222 | Fax: 800.211.5454
buyboard.com

July 19, 2018

Welcome to BuyBoard!

Re: Notice of The Local Government Purchasing Cooperative Award

Proposal Name and Number: Vehicle Fleet Leasing, Proposal Number 572-18

Congratulations, The Local Government Purchasing Cooperative (Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal. The contract is effective 10/1/2018 through 9/30/2019, with two possible one-year renewals. The contract documents are those identified in Section 3 of the General Terms and Conditions of the specifications.

To view the items your company has been awarded, please review the proposal tabulation No. 572-18 on the following web-site: www.buyboard.com/vendor. Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative. Enclosed with this letter you will find the following documents:

1. Vendor Quick Reference Sheet
2. Vendor Billing Procedures

You are advised that receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative. Accepting purchase orders directly from Cooperative members may result in a violation of the State of Texas competitive bid statute and termination of this Cooperative BuyBoard contract. **Therefore, all purchase orders must be processed through the BuyBoard in order to comply.** Please forward by fax (1-800-211-5454) any order received directly from a Cooperative member. If you inadvertently process a purchase order sent directly to you by a Cooperative member, please fax the order to the above number and note it as **RECORD ONLY** to prevent duplication.

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact **Cooperative Procurement Staff** at 800-695-2919.

Sincerely,

Arturo Salinas
Department Director, Cooperative Procurement
v.6.5



The Local Government Purchasing Cooperative is endorsed by the Texas Association of School Boards, Texas Municipal League, Texas Association of Counties, and the Texas Association of School Administrators.

July 19, 2018

Welcome to BuyBoard!

Re: *Notice of National Purchasing Cooperative Piggy-Back Award*

Proposal Name and Number: Vehicle Fleet Leasing and Management Services, Proposal Number 572-18

Congratulations, The National Purchasing Cooperative (National Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal. As provided for in the Proposal and your National Purchasing Cooperative Vendor Award Agreement, you are authorized to sell the goods and services awarded under the Proposal to National Cooperative members in states other than Texas through the BuyBoard. The contract is effective 10/1/2018 through 9/30/2019, with two possible one-year renewals.

The National Cooperative membership list is available at our website www.buyboard.com/vendor. The list identifies the current members that may purchase awarded goods and services under your National Cooperative BuyBoard contract.

You are advised that receipt of a purchase order directly from a National Cooperative member is not within BuyBoard guidelines. Accepting purchase orders directly from Cooperative members may result in a violation of applicable competitive procurement law and termination of this National Cooperative BuyBoard contract. **Therefore, all purchase orders from National Cooperative members must be processed through the BuyBoard.** Please forward by fax (1-800-211-5454) any order received directly from a National Cooperative member. If you inadvertently process a purchase order sent directly to you by a National Cooperative member, please fax the order to the above number and note it as **RECORD ONLY** to prevent duplication.

On behalf of the National Cooperative, we are looking forward to your participation in the program. If you have any questions, please contact **Cooperative Procurement Staff at 800-695-2919.**

Sincerely,



Department Director, Cooperative Procurement

v.6.5



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PROPOSER'S AGREEMENT AND SIGNATURE

Proposal Name: Vehicle Fleet Leasing and Maintenance Services

Proposal Due Date/Opening Date and Time:
March 29, 2018 at 4:00 PM

Proposal Number: 572-18

Location of Proposal Opening:
Texas Association of School Boards, Inc.
BuyBoard Department
12007 Research Blvd.
Austin, TX 78759

Contract Time Period: October 1, 2018 through September 30, 2019 with two (2) possible one-year renewals.

Anticipated Cooperative Board Meeting Date:
July 2018

Vehicle Leasing, LP dba D&M Leasing

Name of Proposing Company

2730 N. Hwy. 360

Street Address

Grand Prairie, TX 75050

City, State, Zip

214-412-1656

Telephone Number of Authorized Company Official

Fax Number of Authorized Company Official

3-16-18

Date

Signature of Authorized Company Official

Charles E. Cain

Printed Name of Authorized Company Official

President, Government Fleet Services

Position or Title of Authorized Company Official

75-2343650

Federal ID Number



The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

1. You have carefully examined and understand all Cooperative information and documentation associated with this Proposal Invitation, including the Instructions to Proposers, General Terms and Conditions, attachments/forms, item specifications, and line items (collectively "Requirements");
2. By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the prices quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
3. Any and all deviations and exceptions to the Requirements have been noted in your Proposal and no others will be claimed;
4. If the Cooperative accepts any part of your Proposal and awards you a contract, you will furnish all awarded products or services at the prices quoted and in strict compliance with the Requirements (unless specific exceptions are noted in the Proposal and accepted by the Cooperative), including without limitation the Requirements related to:
 - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similar customers;
 - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
 - c. the **possible** award of a piggy-back contract by another governmental entity or nonprofit entity, in which event you will offer the awarded goods and services in accordance with the Requirements; and
 - d. submitting price sheets or catalogs in the proper format as required by the Cooperative as a prerequisite to activation of your contract;
5. You have clearly identified on the included form any information in your Proposal that you believe to be confidential or proprietary or that you do not consider to be public information subject to public disclosure under a Texas Public Information Act request or similar public information law;
6. The individual signing this Agreement is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a form) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
7. You have carefully reviewed your Proposal, and certify that all information provided is true, complete and accurate, and you authorize the Cooperative to take such action as it deems appropriate to verify such information; and
8. Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, may disqualify you from consideration for a contract award under this Proposal Invitation or result in termination of an award or any other remedy or action provided for in the General Terms and Conditions or by law.



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VENDOR CONTACT INFORMATION

Company: Vehicle Leasing, LP dba D&M Leasing

Vendor Contact Name and Mailing Address for Notices: Ed Cain/2730 N. Hwy. 360 Grand Prairie, TX 75050

Company Website: www.dmautoleasing.com

Purchase Orders: Purchase orders from Cooperative members will be available through the Internet or by facsimile.

Option 1: Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to vendors that choose this option to assist them with retrieving their orders.

Option 2: Fax. Vendors need a designated fax line available at all times to receive purchase orders.

Please choose only one (1) of the following options for receipt of purchase orders and provide the requested information:

☐ I will use the **INTERNET** to receive purchase orders.

E-mail Address: buyboard@dmautoleasing.com

Internet Contact: Christi Paine Phone: 214-412-1657

Alternate E-mail Address: cpaine@dmautoleasing.com

Alternate Internet Contact: Ed Cain Phone: 214-412-1656

☐ I will receive purchase orders via **FAX**.

Fax Number: _____

Fax Contact: _____ Phone: _____

☐ Purchase orders may be received by any Designated Dealer identified on my company's Dealer Designation form as provided to the Cooperative administrator. I understand that my company shall remain responsible for the Contract and the performance of all Designated Dealers under and in accordance with the Contract.

Request for Quotes ("RFQ"): Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:

E-mail Address: buyboard@dmautoleasing.com

Alternate E-mail Address: cpaine@dmautoleasing.com



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Invoices: Your company will be billed monthly for the service fee due under a contract awarded under this Proposal Invitation. **All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.** Please provide the following address, contact and e-mail information for receipt of service fee invoices and related communications:

Please choose only one (1) of the following options for receipt of invoices and provide the requested information:

☒ Service fee invoices and related communications should be provided directly to my company at:

Mailing address: 2730 N. Hwy. 360 Department: Government Fleet Services Division
City: Grand Prairie State: TX Zip Code: 75050
Contact Name: Christi Paine Phone: 214-412-1657
Fax: _____ E-mail Address: buyboard@dmautoleasing.com
Alternative E-mail Address: cpaine@dmautoleasing.com

☐ In lieu of my company, I request and authorize all service fee invoices to be provided directly to the following billing agent**:

Mailing address: _____ Department: _____
City: _____ State: _____ Zip Code: _____
Contact Name: _____ Phone: _____
Fax: _____ E-mail Address: _____
Alternative E-mail Address: _____

☐ In lieu of my company, I request and authorize service fee invoices to be provided to the Designated Dealer(s) receiving the purchase order(s) to which the invoiced service fees relate at the address and contact information designated on my company's Dealer Designation form as provided to the Cooperative administrator.**

**** If Vendor authorizes a billing agent or Designated Dealer(s) to receive and process service fee invoices, in accordance with the General Terms and Conditions of the Contract, Vendor specifically acknowledges and agrees that nothing in that designation shall relieve Vendor of its responsibilities and obligations under the Contract including, but not limited to, payment of all service fees under any Contract awarded Vendor.**



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FELONY CONVICTION DISCLOSURE AND DEBARMENT CERTIFICATION

FELONY CONVICTION DISCLOSURE

Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor) states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Section 44.034 further states in Subsection (b): "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

Please check (✓) one of the following:

- ☐ My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.)
☒ My company is not owned or operated by anyone who has been convicted of a felony.
☐ My company is owned/operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): _____

Details of Conviction(s): _____

By signature below, I certify that the above information is true, complete and accurate and that I am authorized by my company to make this certification.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Charles E. Cain Digitally signed by Charles E. Cain
Date: 2018.03.23 15:08:13 -05'00'

Signature of Authorized Company Official

Charles E. Cain

Printed Name

DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations. Neither my company nor an owner or principal of my company is currently listed on the government-wide exclusions in SAM, debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority. My company agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from my company if my company or an owner or principal is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Charles E. Cain Digitally signed by Charles E. Cain
Date: 2018.03.23 15:09:54 -05'00'

Signature of Authorized Company Official

Charles E. Cain

Printed Name



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RESIDENT / NONRESIDENT CERTIFICATION

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a contractor whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions.

Please check (✓) one of the following:

- ☒ I certify that my company is a **Resident Proposer**.
- ☐ I certify that my company is a **Nonresident Proposer**.

If your company is a Nonresident Proposer, you must provide the following information for your resident state (the state in which your company's principal place of business is located):

Vehicle Leasing, LP dba D&M Leasing

Company Name

Grand Prairie

City

2730 N. Hwy. 360

Address

TX

State

75050

Zip Code

- A. Does your resident state require a proposer whose principal place of business is in Texas to under-price proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract?
- ☐ Yes ☐ No
- B. What is the prescribed amount or percentage? \$ _____ or _____ %

VENDOR EMPLOYMENT CERTIFICATION

Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's ultimate parent or majority owner (i) has its principal place of business in Texas; or (ii) employs at least 500 people in Texas.

If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does your company, ultimate parent company, or majority owner employ at least 500 people in Texas?

Please check (✓) one of the following:

- ☐ Yes ☐ No

By signature below, I certify that the information in Sections 1 (*Resident/Nonresident Certification*) and 2 (*Vendor Employment Certification*) above is true, complete and accurate and that I am authorized by my company to make this certification.

Vehicle Leasing, LP dba D&M Leasing

Company Name


Signature of Authorized Company Official

Charles E. Cain

Printed Name



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NO ISRAEL BOYCOTT CERTIFICATION

Effective September 1, 2017, a Texas governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract. (TEX. GOV'T CODE CH. 2270)

"Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes. TEX. GOV'T CODE §808.001(1).

By signature below, I certify and verify that Vendor does not boycott Israel and will not boycott Israel during the term of any contract awarded under this Proposal Invitation, that this certification is true, complete and accurate, and that I am authorized by my company to make this certification.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Signature of Authorized Company Official

Charles E. Cain

Printed Name

NO EXCLUDED NATION OR FOREIGN TERRORIST ORGANIZATION CERTIFICATION

Effective September 1, 2017, Chapter 2252 of the Texas Government Code provides that a Texas governmental entity may not enter into a contract with a company engaged in active business operations with Sudan, Iran, or a foreign terrorist organization – specifically, any company identified on a list prepared and maintained by the Texas Comptroller under Texas Government Code §§806.051, 807.051, or 2252.153. (A company that the U.S. Government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or any federal sanctions regime relating to a foreign terrorist organization is not subject to the contract prohibition.)

By signature below, I certify and verify that Vendor is not on the Texas Comptroller's list identified above; that this certification is true, complete and accurate; and that I am authorized by my company to make this certification.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Signature of Authorized Company Official

Charles E. Cain

Printed Name



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HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION

A proposer that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business Enterprise or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

Please check (✓) all that apply:

- ☒ I certify that my company has been certified as a HUB in the following categories:
- ☒ **Minority Owned Business**
 - ☐ **Women Owned Business**
 - ☐ **Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected disability as defined by 38 U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U. S. Department of Veterans Affairs or Department of Defense)**

Certification Number:

1752343650300

Name of Certifying Agency:

Dallas/Fort Worth Minority Supplier Development Council and the Texas Comptroller of Public Accounts

- ☐ My company has **NOT** been certified as a HUB.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Charles E. Cain

Printed Name

Signature of Authorized Company Official



GLENN HEGAR TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

The Texas Comptroller of Public Accounts (CPA) administers the Statewide Historically Underutilized Business (HUB) Program for the State of Texas, which includes certifying minority, woman, and service disabled veteran-owned businesses as HUBs and facilitates the use of HUBs in state procurement and provides them with information on the state's procurement process.

We are pleased to inform you that your application for certification/re-certification as a HUB has been approved. Your company's profile is listed in the State of Texas HUB Directory and may be viewed online at <https://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp>. Provided that your company continues to meet HUB eligibility requirements, the attached HUB certificate is valid for the time period specified.

You must notify the HUB Program in writing of any changes affecting your company's compliance with the HUB eligibility requirements, including changes in ownership, day-to-day management, control and/or principal place of business. *Note: Any changes made to your company's information may require the HUB Program to re-evaluate your company's eligibility.*

Please visit our website at <http://comptroller.texas.gov/procurement/prog/hub/> and reference our publications (i.e. Grow Your Business pamphlet, HUB Brochure and Vendor Guide) providing addition information on state procurement resources that can increase your company's chances of doing business with the state.

Thank you for your participation in the HUB Program! If you have any questions, you may contact a HUB Program representative at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

Texas Historically Underutilized Business (HUB) Certificate



Certificate/VID Number:	1752343650300
File/Vendor Number:	492586
Approval Date:	30-NOV-2017
Scheduled Expiration Date:	30-NOV-2020

The Texas Comptroller of Public Accounts (CPA), hereby certifies that

VEHICLE LEASING LP DBA D&M LEASING

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate printed 17-JAN-2018, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, business location) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

*Laura Cagle-Hinojosa, Statewide HUB Program Manager
Statewide Support Services Division*

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies, universities and prime contractors are encouraged to verify the company's HUB certification prior to issuing a notice of award by accessing the Internet (<https://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp>) or by contacting the HUB Program at 512-463-5872 or toll-free in Texas at 1-888-863-5881.



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CONSTRUCTION-RELATED GOODS AND SERVICES AFFIRMATION

A contract awarded under this Proposal Invitation covers only the specific goods and services awarded by the BuyBoard. As explained in the BuyBoard Procurement and Construction Related Goods and Services Advisory for Texas Members ("Advisory"), **Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This BuyBoard contract does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.**

The Advisory, available at buyboard.com/Vendor/Resources.aspx, provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services. A copy of the Advisory can also be provided upon request.

By signature below, the undersigned affirms that Proposer has obtained a copy of the Advisory, has read and understands the Advisory, and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a BuyBoard contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, make a good faith effort to make its Cooperative member customers or potential Cooperative member customers aware of such requirements, and provide a Cooperative member with a copy of the Advisory before executing a Member Construction Contract with the member or accepting the member's purchase order for construction-related goods or services, whichever comes first.

Vehicle Leasing, LP dba D&M Leasing

Signature of Authorized Company Official

Company Name

Charles E. Cain

Printed Name

3-16-18

Date



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DEVIATION AND COMPLIANCE

If your company intends to deviate from the General Terms and Conditions, Proposal Specifications or other requirements associated with this Proposal Invitation, you **MUST** list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form or an attachment to this form. The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Proposal Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation. A deviation will not be effective unless accepted by the Cooperative. The Cooperative may, in its sole discretion, seek clarification from and/or communicate with Proposer(s) regarding any submitted deviation, consistent with general procurement principles of fair competition. The Cooperative reserves the right to accept or reject a proposal based upon any submitted deviation.

Please check (✓) one of the following:

- ☐ **No;** Deviations
☒ **Yes;** Deviations

List and fully explain any deviations you are submitting:

Deviations presented by vendor **have been accepted** by BuyBoard.

Connie W Burkett, CTSBS
BuyBoard Contract Administrator

(page 6 Vehicle Fleet Leasing Req.) An approval letter from each mfg.: As a lessor, D&M can lease any make or model vs a dealership that is only licensed to sell certain manufacturers. A copy of the vendors license from TX and each add'l proposed state.

D&M is a registered lessor and dealer in TX. Our leases are funded by banks who are licensed in all 50 states which allows D&M to lease vehicles in all 50 states. (pg 8 Delivery Response) Within 10 days of PO: Vehicles are custom ordered and avg delivery time is 12-16 weeks.

PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Shipping Via: ☐ Common Carrier ☐ Company Truck ☐ Prepaid and Add to Invoice ☒ Other:

Vehicles can either be picked up at the dealership or arrangements can be made to deliver the vehicle to the member.

2. Payment Terms: ☒ Net 30 days ☐ 1% in 10/Net 30 days ☐ Other:

3. Number of Days for Delivery: 12-16 weeks on avg. _____ ARO

4. Vendor Reference/Quote Number: N/A

5. State your return policy: Vehicles are ordered to the exact specifications of the member. If there is an issue with the vehicle at time of delivery, the member is asked to refuse the vehicle.

If a vehicle has been accepted by a member and titled in the member's name, it becomes a used vehicle. The member may be subject to a loss when the vehicle is sold.

6. Are electronic payments acceptable? ☒ Yes ☒ No *No*

7. Are credit card payments acceptable? ☐ Yes ☒ No

Vehicle Leasing, LP dba D&M Leasing

Company Name

Charles E. Cain
Signature of Authorized Company Official

Charles E. Cain

Printed Name



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LOCATION / AUTHORIZED SELLER LISTINGS

If you have more than one location/authorized seller that will service a contract awarded under this Proposal Invitation, please list each location/authorized seller below. If additional sheets are required, please duplicate this form as necessary. NOTE: Awarded Vendors shall remain responsible for all aspects of the Contract, including processing of Purchase Orders, and shall be responsible for the performance of all locations and authorized sellers under and in accordance with the Contract. If you are a product manufacturer and wish to designate Designated Dealers as defined in the General Terms and Conditions to receive Cooperative member Purchase Orders on your behalf, you must complete the Manufacturer Designated Dealer form.

Company Name

Address

City

State

Zip

Phone Number

Fax Number

Contact Person

Company Name

Address

City

State

Zip

Phone Number

Fax Number

Contact Person



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MANUFACTURER DEALER DESIGNATION

If Vendor is a manufacturer that sells products through a dealer network and wishes to designate a dealer or multiple dealers ("Designated Dealers") to receive Cooperative member Purchase Orders on Vendor's behalf, you must complete this form for each dealer you wish to designate.

Regardless of any Designated Dealers submitted by Vendor, Vendor specifically agrees and acknowledges that any such designations are for Vendor's convenience only and shall not, if Vendor is awarded a Contract, relieve Vendor of any obligations under the Contract, including payment of Cooperative service fees on all Purchase Orders submitted to Vendor or any Designated Dealer. In accordance with the General Terms and Conditions, an awarded Vendor shall remain responsible and liable for all of its obligations under the Contract and the performance of both Vendor and any of Vendor's Designated Dealers under and in accordance with the Contract and remain subject to all remedies for default thereunder, including, but not limited to suspension and termination of Vendor's Contract for nonpayment of service fees.

If awarded, Vendor authorizes the Cooperative, in its sole discretion, to list any Vendor Designated Dealers in the BuyBoard system and to receive Purchase Orders directly from Cooperative members on behalf of Vendor. To the extent a Vendor with Designated Dealers receives a Purchase Order directly, it shall be the responsibility of Vendor to appropriately process such Purchase Order in accordance with the Contract, including but not limited to timely forwarding such Purchase Order to a Designated Dealer for processing.

The Cooperative reserves the right, in its sole discretion, to refuse addition of, or request removal of, any Designated Dealer, and Vendor agrees to immediately require such Designated Dealer to cease accepting Purchase Orders or otherwise acting on Vendor's behalf under the Contract. Further, the Cooperative's administrator shall be authorized to remove or suspend any or all Designated Dealers from the BuyBoard at any time in its sole discretion.

If you wish to designate a dealer to service a contract awarded under this Proposal Invitation, please list the Designated Dealer below and have this form signed by an official of your company authorized to make such designation. If you wish to designate multiple dealers, please duplicate this form as necessary.

Designated Dealer Name

Designated Dealer Address

City

State

Zip

Phone Number

Fax Number

Email address

Designated Dealer Tax ID Number* (***attach W-9**)

Designated Dealer Contact Person

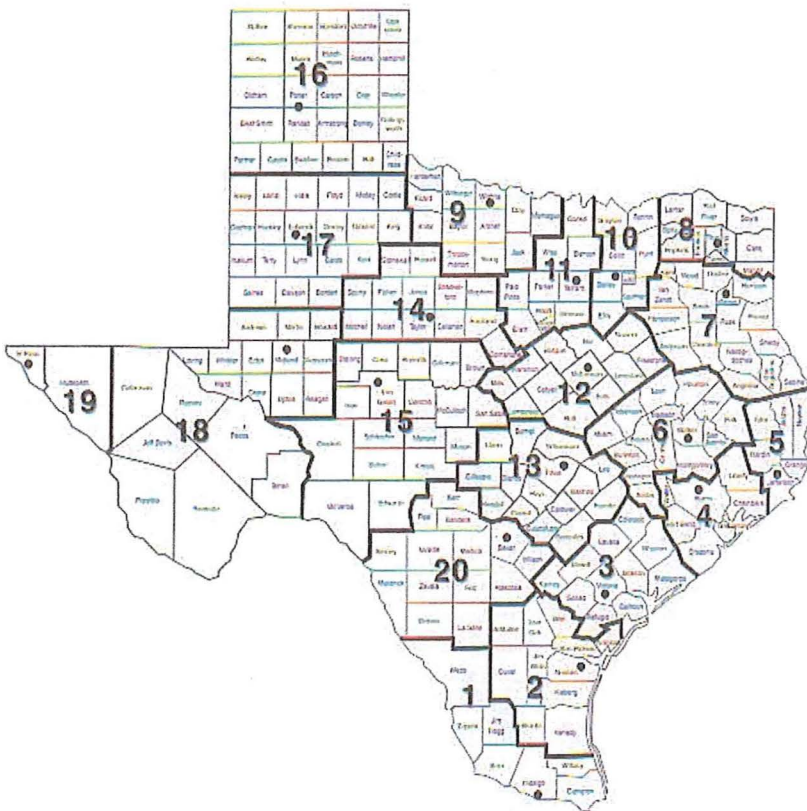
Your Company Name

Signature of Authorized Company Official

TEXAS REGIONAL SERVICE DESIGNATION

The Cooperative (referred to as "Texas Cooperative" in this form and in the State Service Designation form) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you **must** indicate the specific regions you will service on this form. *If you propose to serve different regions for different products or services included in your proposal, you must complete and submit a separate Texas Regional Service Designation form for each group of products and clearly indicate the products or services to which the designation applies in the space provided at the end of this form. By designating a region or regions, you are certifying that you are authorized and willing to provide the proposed products and services in those regions. Designating regions in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your proposal or, if awarded, termination of your Contract.* Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.

Regional Education Service Centers



- ☒ I will service Texas Cooperative members statewide.
- ☐ I will not service Texas Cooperative members statewide. I will only service members in the regions checked below:

Region	Headquarters
<input type="checkbox"/> 1	Edinburg
<input type="checkbox"/> 2	Corpus Christi
<input type="checkbox"/> 3	Victoria
<input type="checkbox"/> 4	Houston
<input type="checkbox"/> 5	Beaumont
<input type="checkbox"/> 6	Huntsville
<input type="checkbox"/> 7	Kilgore
<input type="checkbox"/> 8	Mount Pleasant
<input type="checkbox"/> 9	Wichita Falls
<input type="checkbox"/> 10	Richardson
<input type="checkbox"/> 11	Fort Worth
<input type="checkbox"/> 12	Waco
<input type="checkbox"/> 13	Austin
<input type="checkbox"/> 14	Abilene
<input type="checkbox"/> 15	San Angelo
<input type="checkbox"/> 16	Amarillo
<input type="checkbox"/> 17	Lubbock
<input type="checkbox"/> 18	Midland
<input type="checkbox"/> 19	El Paso
<input type="checkbox"/> 20	San Antonio

Vehicle Leasing, LP dba D&M Leasing

Company Name

Signature of Authorized Company Official

Charles E. Cain

Printed Name

- ☐ I will not service members of the Texas Cooperative.



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If this Texas Regional Service Designation form applies to only one or some of the products and services proposed by Vendor, list the products and services to which this form applies here:



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STATE SERVICE DESIGNATION

The Cooperative offers vendors the opportunity to service other governmental entities in the United States, including intergovernmental purchasing cooperatives such as the National Purchasing Cooperative BuyBoard. You must complete this form if you plan to service the entire United States, or will service only the specific states indicated. *(Note: If you plan to service Texas Cooperative members, be sure that you complete the Texas Regional Service Designation form.)*

If you serve different states for different products or services included in your proposal, you must complete and submit a separate State Service Designation form for each group of products and clearly indicate the products or services to which the designation applies in the space provided at the end of this form. By designating a state or states, you are certifying that you are authorized and willing to provide the proposed products and services in those states. Designating states in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your proposal or, if awarded, termination of your Contract.

Please check (✓) all that apply:

☒ I will service all states in the United States.

☐ I will not service all states in the United States. I will service only the states checked below:

- | | |
|--|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Nebraska |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Nevada |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> New Jersey |
| <input type="checkbox"/> California (Public Contract Code 20118 & 20652) | <input type="checkbox"/> New Mexico |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> New York |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> North Dakota |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Florida | <input type="checkbox"/> Oklahoma |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> Texas |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Maryland | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Massachusetts | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Michigan | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Minnesota | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Mississippi | |
| <input type="checkbox"/> Missouri | |
| <input type="checkbox"/> Montana | |



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This form will be used to ensure that you can service other governmental entities throughout the United States as indicated. Your signature below confirms that you understand your service commitments during the term of a contract awarded under this proposal.

Vehicle Leasing, LP dba D&M Leasing

Company Name


Signature of Authorized Company Official

Charles E. Cain

Printed Name

If this State Service Designation form applies to only one or some of the products and services proposed by Vendor, list the products and services to which this form applies here:



NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on the State Service Designation form, in your Proposal.

By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may - but is not required to - "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.
2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.
3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.
4. Vendor hereby agrees and confirms that it will serve those states it has designated on the State Service Designation Form of this Proposal Invitation. Any changes to the states designated on the State Service Designation Form must be approved in writing by the BuyBoard Administrator.
5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.
6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.



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7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

Vehicle Leasing, LP dba D&M Leasing

Name of Vendor

A handwritten signature in blue ink that reads "Charles E. Cain". The signature is written over a horizontal line.

Signature of Authorized Company Official

572-18

Proposal Invitation Number

Charles E. Cain

Printed Name of Authorized Company Official

3-16-18

Date



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FEDERAL AND STATE/PURCHASING COOPERATIVE EXPERIENCE

The Cooperative strives to provide its members with the best services and products at the best prices available from vendors with the technical resources and ability to serve Cooperative members. Please respond to the following questions.

1. Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$_____. (The period of the 12 month period is ____/____). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
2. By submitting a proposal, you agree that, based on your written discounting policies, the discounts you offer the Cooperative are equal to or better than the best price you offer other purchasing cooperatives for the same items under equivalent circumstances.
3. Provide the information requested below for other purchasing cooperatives for which Proposer currently serves, or in the past has served, as an awarded vendor. Rows should be added to accommodate as many purchasing cooperatives as required.

PURCHASING GROUP	CURRENT VENDOR? (Y/N)	FORMER VENDOR (Y/N)? – IF YES, LIST YEARS AS VENDOR	AWARDED COMMODITY CATEGORY(IES)
1. Federal General Services Administration			
2. T-PASS (State of Texas)			
3. U.S. Communities Purchasing Alliance			
4. National IPA/TCPN			
5. Houston-Galveston Area Council (HGAC)	Y		Leasing/Fleet Management
6. National Joint Powers Alliance (NJPA)			
7. E&I Cooperative			
8. The Interlocal Purchasing System (TIPS)			
9. Other			

☐ **MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.**

CURRENT BUYBOARD VENDORS

If you are a current BuyBoard vendor in the same contract category as proposed in this Proposal Invitation, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

Current Discount (%): _____

Proposed Discount (%): _____

Explanation: _____



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By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Charles E. Cain

Signature of Authorized Company Official

Charles E. Cain

Printed Name



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GOVERNMENTAL REFERENCES

For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. The Cooperative may contact any and all references provided as part of the Proposal evaluation. Provide the information requested below, including the existing price/discounts you offer each customer. The Cooperative may determine whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with the prices/discounts you offer other governmental customers. Attach additional pages if necessary.

Entity Name	Contact	Phone#	Email Address	Discount	Quantity/ Volume
1.	UT-Austin, Joe Sosler, 512-475-9173, joe.sosler@austin.utexas.edu , same discount as proposed for BuyBoard, no quantity or volume				
2.	Tarrant County, Delbert Grigsby, 817-884-1414, dcgrigsby@tarrantcounty.com, pricing is standard and not discounted, no quantity or volume				
3.	Jack County Sheriff's Dept., Mike Hardy, 940-567-2161, mhardy@jackcountysheriff.com, pricing is standard and not discounted, no quantity or volume				
4.	City of Jacksboro, Hanna Reynolds, 940-567-6321, hreynolds@cityofjacksboro.com, pricing is standard and not discounted, no quantity or volume				
5.	City of Irving, Brad Hunter, 972-721-2226, bhunter@cityofirving.org, pricing is standard and not discounted, no quantity or volume				

Do you ever modify your written policies or standard governmental sales practices as identified in the above chart to give better discounts (lower prices) than indicated? YES ☐ NO ☒ If YES, please explain:

By signature below, I certify that the above is true and correct and that I am authorized by my company to make this certification.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Signature of Authorized Company Official

Charles E. Cain

Printed Name



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MARKETING STRATEGY

For your Proposal to be considered, you must submit the Marketing Strategy you will use if the Cooperative accepts all or part of your Proposal. *(Example: Explain how your company will initially inform Cooperative members of your BuyBoard contract, and how you will continue to support the BuyBoard for the duration of the contract period.)*

Attach additional pages if necessary.

D&M will utilize the BuyBoard membership directory to actively begin a marketing campaign designed to raise awareness of the program and the benefits to its members. The campaign would include passive mailers in conjunction with targeted request for meetings to educate the member on the program and conduct a formal needs assessment. It is D&M philosophy that it is vital to have all top decision makers involved in a meeting. Therefore, the marketing campaign would be centered around Directors, Commissioners and Procurement to obtain their buy-in from the onset. This allows us maximum exposure. D&M has proactively met with Texas state officials including the Comptroller's Office. Our goal has been to educate officials on our program so we have the full support of state when members seek their guidance. As the program takes hold, white papers and testimonials will be developed on BuyBoard members to increase visibility of the program and gain credibility and referrals within the membership. Additionally, D&M will attend government expos targeted toward BuyBoard members to allow members an opportunity to meet our associates and learn more about the program in a casual setting. Lastly, D&M clearly understands the value of growing BuyBoard's membership. As D&M works with government entities who are not members of BuyBoard, we will introduce them to the merits of the Coop and encourage them to become members.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Signature of Authorized Company Official

Charles E. Cain

Printed Name



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CONFIDENTIAL/PROPRIETARY INFORMATION

A. Public Disclosure Laws

All Proposals, forms, documentation, or other materials submitted by Vendor to the Cooperative in response to this Proposal Invitation, including catalogs and pricelists, may be subject to the disclosure requirements of the Texas Public Information Act (Texas Government Code chapter 552.001, *et. seq.*) or similar disclosure law. Proposer must clearly identify on this form any information in its Proposal (including forms, documentation, or other materials submitted with the Proposal) that Proposer considers proprietary or confidential. If Proposer fails to properly identify the information, the Cooperative shall have no obligation to notify Vendor or seek protection of such information from public disclosure should a member of the public or other third party request access to the information under the Texas Public Information Act or similar disclosure law. Proposer will be notified of any third party request for information in a Proposal that Proposer has identified in this form as proprietary or confidential.

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain information which Vendor considers proprietary or confidential?

Please check (✓) one of the following:

☒

NO, I certify that none of the information included with this Proposal is considered confidential or proprietary.

☐

YES, I certify that this Proposal contains information considered confidential or proprietary and all such information is specifically identified on this form.

If you responded "YES", you must identify below the specific information you consider confidential or proprietary. List each page number, form number, or other information sufficient to make the information readily identifiable. The Cooperative and its Administrator will not be responsible for a Proposer's failure to clearly identify information considered confidential or proprietary. Further, by submitting a Proposal, Proposer acknowledges that the Cooperative and its Administrator will disclose information when required by law, even if such information has been identified herein as information the vendor considers confidential or proprietary.

Confidential / Proprietary Information:

(Attach additional sheets if needed.)



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B. Copyright Information

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain copyright information?

Please check (✓) one of the following:



NO, Proposal (including forms, documentation, or other materials submitted with the Proposal) does not contain copyright information.



YES, Proposal (including forms, documentation, or other materials submitted with the Proposal) does contain copyright information.

If you responded "YES", identify below the specific documents or pages containing copyright information.

Copyright Information: _____

(Attach additional sheets if needed.)

C. Consent to Release Confidential/Proprietary/Copyright Information to BuyBoard Members

BuyBoard members (Cooperative and nonprofit members) seeking to make purchases through the BuyBoard may wish to view information included in the Proposals of awarded Vendors. If you identified information on this form as confidential, proprietary, or subject to copyright, and you are awarded a BuyBoard contract, your acceptance of the BuyBoard contract award constitutes your consent to the disclosure of such information to BuyBoard members, including posting of such information on the secure BuyBoard website for members. Note: Neither the Cooperative nor its Administrator will be responsible for the use or distribution of information by BuyBoard members or any other party.

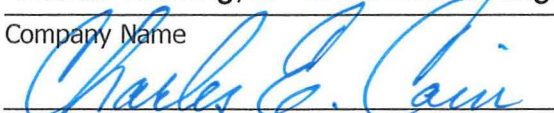
D. Consent to Release Proposal Tabulation

Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor consents and agrees that, upon Contract award, the Cooperative may publically release, including posting on the public BuyBoard website, a copy of the proposal tabulation for the Contract including Vendor name; proposed catalog/pricelist name(s); proposed percentage discount(s), hourly labor rate(s), or other specified pricing; and Vendor award or non-award information.

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Vehicle Leasing, LP dba D&M Leasing

Company Name



Signature of Authorized Company Official

Charles E. Cain

Printed Name

3-16-18

Date



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VENDOR BUSINESS NAME

By submitting a Proposal, Proposer is seeking to enter into a legal contract with the Cooperative. As such, a Proposer must be an individual or legal business entity capable of entering into a binding contract. Proposers, must completely and accurately provide the information requested below or your Proposal may be deemed non-responsive.

Name of Proposing Company: Vehicle Leasing, LP

(List the legal name of the company seeking to contract with the Cooperative. Do NOT list an assumed name, dba, aka, etc. here. Such information may be provided below. If you are submitting a joint proposal with another entity to provide the same proposed goods or services, each submitting entity should complete a separate vendor information form. Separately operating legal business entities, even if affiliated entities, which propose to provide goods or services separately must submit their own Proposals.)

Please check (✓) one of the following:

Type of Business:

Individual/Sole Proprietor _____
Corporation _____
Limited Liability Company _____
Partnership _____
Other X

If other, identify Limited Partnership

State of Incorporation (if applicable): Nevada

Federal Employer Identification Number: 75-2343650

(Vendor must include a completed IRS W-9 form with their proposal)

List the Name(s) by which Vendor, if awarded, wishes to be identified on the BuyBoard: *(Note: If different than the Name of Proposing Company listed above, only valid trade names (dba, aka, etc.) of the Proposing Company may be used and a copy of your Assumed Name Certificate(s), if applicable, must be attached.)*

dba D&M Leasing

**Request for Taxpayer
Identification Number and Certification**

Give Form to the
requester. Do not
send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Vehicle Leasing, LP dba D-M Leasing

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:
☐ Individual/sole proprietor or single-member LLC
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶

☐ C Corporation ☐ S Corporation ☒ Partnership ☐ Trust/estate

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
2730 N. Hwy 360

6 City, state, and ZIP code
Grand Prairie, TX 75050

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number

			-			-			
--	--	--	---	--	--	---	--	--	--

or

Employer identification number

7	5	-	2	3	4	3	6	5	0
---	---	---	---	---	---	---	---	---	---

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person ▶  Date ▶ **3/20/2018**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

**ASSUMED NAME CERTIFICATE
FOR AN INCORPORATED BUSINESS OR PROFESSION**

NOTICE: "CERTIFICATES" ARE VALID ONLY FOR A PERIOD NOT TO EXCEED 10 YEARS FROM THE DATE FILED IN THE COUNTY CLERK'S OFFICE.
(Chapter 36, Title 4 Business and Commerce Code)

This certificate properly executed is to be filed immediately with the County Clerk

(PRINT OR TYPE)

NAME UNDER WHICH BUSINESS OR PROFESSIONAL SERVICES IS OR WILL BE CONDUCTED:

D&M Leasing

Address: 2730 N. Hwy 360

City: Grand Prairie

State: TX

Zip Code: 75050

1. The name of the incorporated business or profession as stated in its Articles or Incorporation or comparable document is:

Vehicle Leasing, L.P.

And the charter number or certificate of authority number, if any, is:

E0777132005-2

2. The state, country, or other jurisdiction under the laws of which it was incorporated is:

Nevada

And the address of its registered or similar office in that jurisdiction is:

202 S. Minnesota St., Carson City,

NV 89703

3. The period, not to exceed ten years, during which the assumed name will be used is:

10 years

4. The corporation is a (check one):

☐ Business corporation

☐ Professional corporation

☐ Other type of corporation (specify):

☐ Non-Profit corporation

☐ Professional association

☒ Or other type of incorporated business, professional or other association or legal entity (specify):

limited partnership

5. If the corporation is required to maintain a registered office in Texas, the address of the registered office is:

2000 E. Lamar Blvd., Suite 500
Arlington, TX 76006

and the name of its registered agent as such address is:

William L. Dismuke

The address of the principal office (if not the same as the registered office) is:

2730 N. Hwy 360, Grand Prairie, TX
75050

6. If the corporation is not required to or does not maintain a registered office in Texas, the office address in Texas is:

And if the corporation is not incorporated, organized or associated under the laws of Texas, the address of its place of business in Texas is:

and the office address elsewhere is:

7. The county or counties where business or professional services are being or are to be conducted or rendered under such assumed name are (if applicable, use the designation "all" or "all except ___"):

All

8. If this instrument is executed by the attorney-in-fact, the attorney-in-fact hereby states that he has been duly authorized, in writing, by his principal to execute and acknowledge this instrument.

By:

Michael A. Hernandez, III, President of the
General Partner, Hernco GP, L.L.C.

THE STATE OF TEXAS
COUNTY OF TARRANT

BEFORE ME, THE UNDERSIGNED AUTHORITY, on this day personally appeared Michael A. Hernandez, III
Known to me to be the person(s) whose name(s) is/are subscribed to the foregoing instrument and under oath, acknowledged to me that they signed the same for the purpose and consideration therein expressed.

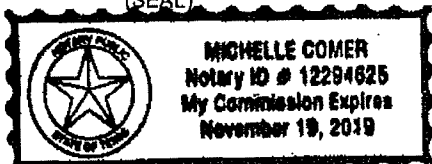
GIVEN UNDER MY HAND AND SEAL OF OFFICE, on May 25, 2017

Notary Public in and for Tarrant County

MARY LOUISE GARCIA, COUNTY CLERK

By _____, Deputy

(SEAL)



Form 503
(Revised 05/11)

Return in duplicate to:
Secretary of State
P.O. Box 13697
Austin, TX 78711-3697
512 463-5555
FAX: 512 463-5709
Filing Fee: \$25



This space reserved for office use.

Assumed Name Certificate

Assumed Name

1. The assumed name under which the business or professional service is, or is to be, conducted or rendered is: D&M Leasing

Entity Information

2. The legal name of the entity filing the assumed name is:

Vehicle Leasing, L.P.

State the name of the entity as currently shown in the records of the secretary of state or on its organizational documents, if not filed with the secretary of state.

3. The entity filing the assumed name is a: (Select the appropriate entity type below.)

- | | |
|---|---|
| <input type="checkbox"/> For-profit Corporation | <input type="checkbox"/> Limited Liability Company |
| <input type="checkbox"/> Nonprofit Corporation | <input checked="" type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Professional Corporation | <input type="checkbox"/> Limited Liability Partnership |
| <input type="checkbox"/> Professional Association | <input type="checkbox"/> Cooperative Association |
| <input type="checkbox"/> Other | |

Specify type of entity. For example, foreign real estate investment trust, state bank, insurance company, etc.

4. The file number, if any, issued to the entity by the secretary of state is: 800577397

5. The state, country, or other jurisdiction of formation of the entity is: Nevada

6. The registered office or similar office address of the entity in its jurisdiction of formation is:

202 South Minnesota Street

Street Address

Carson City

City

NV

State

USA

Country

89703

Zip or Postal Code

7. The entity's principal office address in Texas is: (See instructions.)

2730 N. Hwy 360

Street Address

Grand Prairie

City

TX

State

75050

Zip or Postal Code

8. The entity is not organized under the laws of Texas and is not required by law to maintain a registered agent and registered office in Texas. Its office address outside the state is:

Street Address

City

State

Zip or Postal Code

Period of Duration

☒ 9a. The period during which the assumed name will be used is 10 years from the date of filing with the secretary of state.

OR

☐ 9b. The period during which the assumed name will be used is _____ years from the date of filing with the secretary of state (not to exceed 10 years).

OR

☐ 9c. The assumed name will be used until _____ (not to exceed 10 years).
mm/dd/yyyy

County or Counties in which Assumed Name Used

10. The county or counties where business or professional services are being or are to be conducted or rendered under the assumed name are:

☒ All counties

☐ All counties with the exception of the following counties: _____

☐ Only the following counties: _____

Execution

The undersigned signs this document subject to the penalties imposed by law for the submission of a materially false or fraudulent instrument and also certifies that the person is authorized to sign on behalf of the identified entity. If the undersigned is acting in the capacity of an attorney in fact for the entity, the undersigned certifies that the entity has duly authorized the undersigned in writing to execute this document.

Date: May 25, 2017

General Partner:
Hernco GP, L.L.C.

By: _____

Michael A. Hernandez, III, President

Signature of a person authorized by law to sign on behalf of the identified entity (see instructions)

OFFICE OF JOHN F. WARREN
COUNTY CLERK, DALLAS COUNTY, TEXAS

ASSUMED NAME CERTIFICATE FOR AN INCORPORATED BUSINESS OR PROFESSION

NOTICE: "CERTIFICATES" ARE VALID NOT TO EXCEED 10 YEARS FROM THE DATE FILED IN THE
COUNTY CLERK'S OFFICE CHAPTER 71, SECT. 151(a), TITLE 5 BUSINESS AND COMMERCE CODE
THIS CERTIFICATE PROPERLY EXECUTED IS TO BE FILED IMMEDIATELY WITH THE COUNTY CLERK

NAME UNDER WHICH BUSINESS OR PROFESSIONAL SERVICES IS OR WILL BE CONDUCTED:

D&M Leasing

(Print or Type)

Address: 2730 N. Hwy 360

City: Grand Prairie

State: TX

Zip Code: 75050

1. The name of the incorporated business or profession as stated in its Articles of Incorporation or comparable document is:
Vehicle Leasing, L.P.

2. The state, country, or other jurisdiction under the laws of which it was incorporated is Nevada
and the address of its registered or similar office in that jurisdiction is:
202 South Minnesota St., Carson City, NV 89703

3. The period, not to exceed ten years, during which this assumed name will be used is: 10 years

4. The corporation is a (circle one) business operation, non-profit corporation, professional corporation, professional association
or other type of corporation (specify) limited partnership

5. If the corporation is required to maintain a registered office in Texas, the address of the registered office is
2000 E. Lamar Blvd., Suite 500, Arlington, Texas 76006
and
the name of its registered agent at such address is William L. Dismuke. The address of
the principal office (if not the same as the registered office) is:
2730 N. Hwy 360, Grand Prairie, TX 75050

6. If the corporation is not required to or does not maintain a registered office in Texas, the office address in Texas is:
and if the corporation is not incorporated, organized or associated
under the laws of Texas, the address its place of business in Texas is: and the office
address elsewhere is:

7. The county or counties where business or professional services are being or are to be conducted or rendered under such
assumed name are (if applicable, use the designation "all" or "all except All").

8. If this instrument is executed by the attorney-in-fact, the attorney-in-fact hereby states that he has been duly authorized, in
writing, by his principal to execute and acknowledge this instrument.

Michael A. Hernandez, III
Signature Corp. Officer, representative
or attorney-in-fact of the corporation

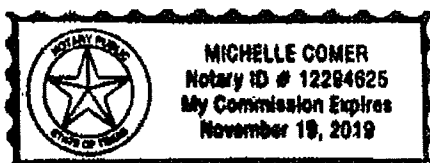
THE STATE OF TEXAS, COUNTY OF DALLAS

BEFORE ME, THE UNDERSIGNED AUTHORITY, on this day personally appeared Michael A. Hernandez, III
Known to me to be the person(s) whose name(s) is/are the subscribed to the foregoing instrument and, under oath, acknowledged
to me that (s) he signed the same for the purpose and consideration therein expressed.

GIVEN UNDER MY HAND AND SEAL OF OFFICE, on May 25, 2017

JOHN F. WARREN, COUNTY CLERK
DALLAS COUNTY, TEXAS

By _____, or
Deputy County Clerk



Michelle Comer
Notary Public in and for Dallas County
Tarrant



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EDGAR VENDOR CERTIFICATION **(2 CFR Part 200 and Appendix II)**

When a Cooperative member seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or new "EDGAR"). All Vendors submitting proposals must complete this EDGAR Certification Form regarding Vendor's willingness and ability to comply with certain requirements which *may* be applicable to specific Cooperative member purchases using federal grant funds. This completed form will be made available to Cooperative members for their use while considering their purchasing options when using federal grant funds. Cooperative members may also require Vendors to enter into ancillary agreements, in addition to the BuyBoard contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative complete and initial the applicable boxes and sign the acknowledgment at the end of this form. If you fail to complete any item in this form, the Cooperative will consider and may list the Vendor's response on the BuyBoard as "NO," the Vendor is unable or unwilling to comply. A "NO" response to any of the items may, if applicable, impact the ability of a Cooperative member to purchase from the Vendor using federal funds.

1. Vendor Violation or Breach of Contract Terms:

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Provisions regarding Vendor default are included in the BuyBoard General Terms and Conditions, including Section E.18, Remedies for Default and Termination of Contract. Any Contract award will be subject to such BuyBoard General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, Cooperative member ancillary contract, or Member Construction Contract agreed upon by Vendor and the Cooperative member which must be consistent with and protect the Cooperative member at least to the same extent as the BuyBoard Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a Proposal, you agree to these Vendor violation and breach of contract terms.

2. Termination for Cause or Convenience:

For any Cooperative member purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The Cooperative member may terminate or cancel any purchase order under this Contract at any time, with or without cause, by providing seven (7) business days advance written notice to the Vendor. If this Agreement is terminated in accordance with this Paragraph, the Cooperative member shall only be required to pay Vendor for goods or services delivered to the Cooperative member prior to the termination and not otherwise returned in accordance with Vendor's return policy. If the Cooperative member has paid Vendor for goods or services not yet provided as of the date of termination, Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a Cooperative member purchase for cause and convenience, including the manner by which it will be effected and the basis for settlement, is included in the Cooperative member's purchase order, ancillary agreement, or Member Construction Contract agreed to by the Vendor, the Cooperative member's provision shall control.



3. Equal Employment Opportunity:

Except as otherwise provided under 41 CFR Part 60, all Cooperative member purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any Cooperative member purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

4. Davis-Bacon Act:

When required by Federal program legislation, Vendor agrees that, for all Cooperative member prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at wdol.gov. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

5. Contract Work Hours and Safety Standards Act:

Where applicable, for all Cooperative member contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

6. Right to Inventions Made Under a Contract or Agreement:

If the Cooperative member's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.



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7. Clean Air Act and Federal Water Pollution Control Act:

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

8. Debarment and Suspension:

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

9. Byrd Anti-Lobbying Amendment:

Byrd Anti-Lobbying Amendment (31 USC 1352) -- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

10. Procurement of Recovered Materials:

For Cooperative member purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a Cooperative member may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

11. Profit as a Separate Element of Price:

For purchases using federal funds in excess of \$150,000, a Cooperative member may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a Cooperative member, Vendor agrees to provide information and negotiate with the Cooperative member regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the Cooperative member shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.



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12. General Compliance and Cooperation with Cooperative Members:

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a Cooperative member, it shall make a good faith effort to work with Cooperative members to provide such information and to satisfy such requirements as may apply to a particular Cooperative member purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Vendor Certification Item No.	Vendor Certification: YES, I agree or NO, I do NOT agree	Initial
1. Vendor Violation or Breach of Contract Terms	Yes	CEC <i>CEC</i>
2. Termination for Cause or Convenience	No	CEC <i>CEC</i>
3. Equal Employment Opportunity	Yes	CEC <i>CEC</i>
4. Davis-Bacon Act	Yes	CEC <i>CEC</i>
5. Contract Work Hours and Safety Standards Act	Yes	CEC <i>CEC</i>
6. Right to Inventions Made Under a Contract or Agreement	Yes	CEC <i>CEC</i>
7. Clean Air Act and Federal Water Pollution Control Act	Yes	CEC <i>CEC</i>
8. Debarment and Suspension	Yes	CEC <i>CEC</i>
9. Byrd Anti-Lobbying Amendment	Yes	CEC <i>CEC</i>
10. Procurement of Recovered Materials	Yes	CEC <i>CEC</i>
11. Profit as a Separate Element of Price	Yes	CEC <i>CEC</i>
12. General Compliance and Cooperation with Cooperative Members	Yes	CEC <i>CEC</i>

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Charles E. Cain
Signature of Authorized Company Official

Charles E. Cain

Printed Name



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PROPOSAL INVITATION QUESTIONNAIRE

The Cooperative will use your responses to the questions below in evaluating your Proposal and technical and financial resources to provide the goods and perform the services ("Work") under the BuyBoard contract contemplated by this Proposal Invitation ("Contract"). Proposers must fully answer each question, numbering your responses to correspond to the questions/numbers below. Proposers must complete below or attach your responses to this questionnaire, sign where indicated below, and submit the signed questionnaire and your responses to all questions in one document with your Proposal. **You must submit the signed questionnaire and responses with your Proposal or the Proposal will not be considered.**

1. List the number of years Proposer has been in business and former business names (if applicable). Note whether your company is currently for sale or involved in any transaction that would significantly alter its business or result in acquisition by another entity.

D&M has been in business for 40 years and is not for sale or pending any transaction that would significantly alter the business or result in acquisition by another entity.

2. Describe the resources Proposer has to manage staff and successfully perform the Work contemplated under this Contract. State the number and summarize the experience of company personnel who may be utilized for the Work, including those who will be available to Cooperative members for assistance with project development, technical issues, and product selection for Work associated with this Contract.

D&M has five individuals that will be assigned to the BuyBoard account from a sales and marketing standpoint. However, if volume should out-pace

their ability to effectively manage the members' needs, additional personnel will be allocated. D&M has 175 sales and marketing personnel and 100

operational and administrative personnel that support our customers.

3. Describe Proposer's financial capability to perform the Contract. State or describe the firm's financial strength and rating, bonding capacity, and insurance coverage limits. State whether the firm, or any of the firm's past or present owners, principal shareholders or stockholders, or officers, have been a debtor party to a bankruptcy, receivership, or insolvency proceeding in the last 7 years, and identify any such debtor party by name and relationship to or position with your firm.

D&M has been in business for 40+ years and has over 40,000 customers. Our portfolio has in excess of \$1 billion in leased vehicles.

Annual sales are \$390,000,000 and the company is very strong financially. The company maintains insurance coverages that meet or exceed state requirements.

Our business does not require bonding. Neither the firm nor any shareholder or officer has been a debtor party to a bankruptcy, receivership or insolvency.



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4. Does your company have any outstanding financial judgments and/or is it currently in default on any loan or financing agreement? If so, provide detailed information on the nature of such items and prospects for resolution.

No

5. List all contracts, if any, in the last 10 years on which Proposer has defaulted, failed to complete or deliver the work, or that have been terminated for any reason. For each such contract, provide the project name, scope, value and date and the name of the procuring entity. Fully explain the circumstances of the default, failure to complete or deliver the work, or termination.

N/A

6. List all litigation or other legal proceedings (including arbitration proceedings), if any, in the last 10 years brought against your firm, or any of the firm's past or present owners, principal shareholders or stockholders, officers, agents or employees, that relates to or arises from a contract similar to this Contract or the work contemplated under this Contract. Provide the style of the lawsuit or proceeding (name of parties and court or tribunal in which filed), nature of the claim, and resolution or current status.

N/A

Charles E. Cain

Digitally signed by Charles E. Cain

Date: 2018.03.23 17:13:24 -05'00'

By signature below, I certify that the information contained in and/or attached to this Proposal Invitation Questionnaire in response to the above questions is true and correct and that I am authorized by my company to make this certification.

Vehicle Leasing, LP dba D&M Leasing

Company Name

Signature of Authorized Company Official



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REQUIRED FORMS CHECKLIST

(Please check (✓) the following)

- ☒ Completed: **Proposer's Agreement and Signature**
- ☒ Completed: **Vendor Contact Information**
- ☒ Completed: **Felony Conviction Disclosure and Debarment Certification**
- ☒ Completed: **Resident/Nonresident Certification**
- ☒ Completed: **No Israel Boycott Certification**
- ☒ Completed: **No Excluded Nation or Foreign Terrorist Organization Certification**
- ☒ Completed: **Historically Underutilized Business (HUB) Certification**
- ☒ Completed: **Construction Related Goods and Services Affirmation**
- ☒ Completed: **Deviation/Compliance**
- N/A ☐ Completed: **Location/Authorized Seller Listings**
- N/A ☐ Completed: **Manufacturer Dealer Designation**
- ☒ Completed: **Texas Regional Service Designation**
- ☒ Completed: **State Service Designation**
- ☒ Completed: **National Purchasing Cooperative Vendor Award Agreement**
- ☒ Completed: **Federal and State/Purchasing Cooperative Experience**
- ☒ Completed: **Governmental References**
- ☒ Completed: **Marketing Strategy**
- ☒ Completed: **Confidential/Proprietary Information**
- ☒ Completed: **Vendor Business Name with IRS Form W-9**
- ☒ Completed: **EDGAR Vendor Certification**
- ☒ Completed: **Proposal Invitation Questionnaire**
- ☒ Completed: **Required Forms Checklist**
- ☒ Completed: **Proposal Specification Form with Catalogs/Pricelists**

**Catalogs/Pricelists must be submitted with proposal response or response will not be considered.*



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

NOTE 1: All vehicle fees to be charged for any lease from this contract (*i.e. pre delivery inspection, make ready, delivery fees, applicable state inspection fee, manufacturer destination fees, etc.*) are to be included in the base price(s). Vehicle fees not included in the base price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

NOTE 2: Vendors must provide a copy of their valid license/certificate from Texas Department of Motor Vehicles which authorizes Vendors to lease vehicles from within the State of Texas or, if vendor proposes to lease from states outside of the State of Texas, the applicable dealer license(s) for such state(s).

Section I: Lease Rate for Fleet Vehicles (6-12 Months)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
1	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Compact Sedan Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Compact Sedan Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (1) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .05% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 4%, minus (1) applicable	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
2	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Mid Size Sedan Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Mid Size Sedan Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (1) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .05% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 4%, minus (1) applicable	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
3	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Full Size Sedan Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Full Size Sedan Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (1) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .05% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 4%, minus (1) applicable	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
4	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Compact SUV Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Compact SUV Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
5	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Mid Size SUV Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Mid Size SUV Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
6	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Full Size SUV Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Full Size SUV Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
7	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Mini Van Passenger Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Mini Van Passenger Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
8	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Full Size Van Passenger Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Full Size Van Passenger Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
9	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of 1/2 Ton Cargo Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of 1/2 Ton Cargo Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
10	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of 3/4 Ton Cargo Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of 3/4 Ton Cargo Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
11	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of 1 Ton Cargo Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of 1 Ton Cargo Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
12	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Compact Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Compact Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
13	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of 1/2 Ton Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of 1/2 Ton Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
14	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of 3/4 Ton Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of 3/4 Ton Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) are not eligible for this program.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
15	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of 1 Ton Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of 1 Ton Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) are not eligible for this program.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
16	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of 1 Ton Pickup Extended/Quad Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of 1 Ton Pickup Extended/Quad Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) are not eligible for this program.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
17	Discount (%) Off Catalog/Pricelist for the 6-12 Month Lease of Medium Duty Cab Chassis Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 6-12 Month Lease of Medium Duty Cab Chassis Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) are not eligible for this program.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
Section II: Lease Rate for Fleet Vehicles (13-24 Months)					
18	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of Compact Sedan Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of Compact Sedan Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) are not eligible for this program.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
24	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of Mini Van Passenger Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of Mini Van Passenger Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
25	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of Full Size Van Passenger Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of Full Size Van Passenger Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
26	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of 1/2 Ton Cargo Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of 1/2 Ton Cargo Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
27	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of 3/4 Ton Cargo Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of 3/4 Ton Cargo Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
28	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of 1 Ton Cargo Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of 1 Ton Cargo Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
29	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of Compact Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of Compact Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
30	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of 1/2 Ton Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of 1/2 Ton Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
31	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of 3/4 Ton Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of 3/4 Ton Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
32	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of 1 Ton Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of 1 Ton Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
33	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of 1 Ton Pickup Extended/Quad Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of 1 Ton Pickup Extended/Quad Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
34	Discount (%) Off Catalog/Pricelist for the 13-24 Month Lease of Medium Duty Cab Chassis Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 13-24 Month Lease of Medium Duty Cab Chassis Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
Section III: Lease Rate for Fleet Vehicles (25-36 Months)					
35	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Compact Sedan Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Compact Sedan Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
36	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Mid Size Sedan Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Mid Size Sedan Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
37	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Full Size Sedan Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Full Size Sedan Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
38	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Compact SUV Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Compact SUV Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
39	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Mid Size SUV Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Mid Size SUV Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
40	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Full Size SUV Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Full Size SUV Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
41	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Mini Van Passenger Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Mini Van Passenger Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
42	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Full Size Van Passenger Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Full Size Van Passenger Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
43	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of 1/2 Ton Cargo Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of 1/2 Ton Cargo Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
44	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of 3/4 Ton Cargo Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of 3/4 Ton Cargo Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
45	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of 1 Ton Cargo Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of 1 Ton Cargo Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
46	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Compact Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Compact Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
47	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of 1/2 Ton Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of 1/2 Ton Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
48	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of 3/4 Ton Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of 3/4 Ton Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be Included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for lessees 3 years and under. Lessees over 3 years will be based on 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination.	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
49	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of 1 Ton Pickup Regular Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of 1 Ton Pickup Regular Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
50	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of 1 Ton Pickup Extended/Quad Cab Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of 1 Ton Pickup Extended/Quad Cab Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
51	Discount (%) Off Catalog/Pricelist for the 25-36 Month Lease of Medium Duty Cab Chassis Fleet Vehicles	Please state the discount (%) off catalog/pricelist for the 25-36 Month Lease of Medium Duty Cab Chassis Fleet Vehicles (complete with all manufacturer's standard equipment for base model). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	All domestic manufacturers (General Motors, FCA, Ford, etc.) any make or model. Factory Orders will be priced at Dealer Invoice minus (1) applicable government incentives. Vehicles leased from Dealer Stock will be at Dealer Invoice or selling cost, plus (+) 3%, minus (-) applicable government incentives. Funding will be at 3 year Treasury SWAP plus (+) an adder for leases 3 years and under. Leases over 3 years will be based off 5 year Treasury SWAP plus (+) an adder. Adder is based upon credit worthiness of member, tax-exempt status of member, and current tax laws. Monthly Management Fee of .08% of the delivered cost of the vehicle. Service Charge of \$250 charged at lease termination. Foreign/Import manufacturers (Honda, Hyundai, Kia, Nissan, Toyota, etc.) any make or model. Factory Orders will be priced at Dealer Invoice plus (+) 3%, minus (-) applicable government incentives. Vehicles	Courtesy Delivery Fee, delivery to member, license and registration, state inspection fees, and taxes are not included due to variations per state and member's tax-exempt status. Fees will be billed to members at D&M's cost with no markup.
Section IV: Fleet Vehicle Maintenance					
52	Discount (%) Off Catalog/Pricelist for Fleet Vehicle Maintenance Cost for 6-12 Month Lease (Monthly, Quarterly or Annual)	Please state the discount (%) off catalog/pricelist for Fleet Vehicle Maintenance Cost for 6-12 Month Lease (Monthly, Quarterly or Annual). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	Fixed maintenance costs on cars, mini-vans, SUVs, and light-duty trucks: 5 cents/mile up to 100,000 miles. Cargo Vans and trucks up to 1 ton: 6 cents/mile up to 100,000 miles. Maintenance cost is charged monthly based upon vehicle, lease term, and estimated annual mileage.	Additional charge for electric vehicles, exotic vehicles, after-market equipment, 4WD/AWD vehicles, dual rear wheels and diesel engines. Does not cover neglect or abuse by customer.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
53	Discount (%) Off Catalog/Pricelist for Fleet Vehicle Maintenance Cost for 13-24 Month Lease (Monthly, Quarterly or Annual)	Please state the discount (%) off catalog/pricelist for Fleet Vehicle Maintenance Cost for 13-24 Month Lease (Monthly, Quarterly or Annual). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	Fixed maintenance costs on cars, mini-vans, SUV's, and light-duty trucks: 5 cents/mile with (1) set of tires and (1) set of brakes up to 100,000 miles. Cargo Vans and trucks up to 1 ton: 6 cents/mile with (1) set of tires and (1) set of brakes up to 100,000 miles. Maintenance cost is charged monthly based upon vehicle, lease term, and estimated annual mileage.	Additional charge for electric vehicles, exotic vehicles, aftermarket equipment, 4WD/AWD vehicles, dual rear wheels and diesel engines. Does not cover neglect or abuse.
54	Discount (%) Off Catalog/Pricelist for Fleet Vehicle Maintenance Cost for 25-36 Month Lease (Monthly, Quarterly or Annual)	Please state the discount (%) off catalog/pricelist for Fleet Vehicle Maintenance Cost for 25-36 Month Lease (Monthly, Quarterly or Annual). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	Fixed maintenance costs on cars, mini-vans, SUV's, and light-duty trucks: 5 cents/mile with (1) set of tires and (1) set of brakes up to 100,000 miles. Cargo Vans and trucks up to 1 ton: 6 cents/mile with (1) set of tires and (1) set of brakes up to 100,000 miles. Maintenance cost is charged monthly based upon vehicle, lease term, and estimated annual mileage.	Additional charge for electric vehicles, exotic vehicles, aftermarket equipment, 4WD/AWD vehicles, dual rear wheels and diesel engines. Does not cover neglect or abuse.
Section V: Vehicle Options - The majority of the optional equipment and upgrade options for leased fleet vehicles will be selected at time of order. A COMPLETE LIST OF ALL CUSTOMIZATION AND OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.					
55	Discount (%) Off Catalog/Pricelist for Lease Vehicle Customization and Optional Equipment	Please state the discount (%) off catalog/pricelist for Lease Vehicles Customization and Optional Equipment . <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %	When a member submits an RFQ the vehicle will be built to the members exact specifications and the pricing submitted in Section I will apply. Should a member seek additional customization such as after-market equipment, actual cost will be passed through to the member without a markup.	A complete list of all equipment available on every make and model vehicle (both domestic and foreign) is exhaustive and not available.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal



Proposal Invitation No. 572-18-Vehicle Fleet Leasing and Maintenance Services

(Catalogs/Pricelists must be submitted with Proposal or Proposal will not be considered¹.)

Item No.	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist	State Name of Catalog/Pricelist	Vendor must provide Detailed Information including vehicle model code and exceptions to Lease being proposed
Section VIII: Delivery Fees and Floor Plan/Lot Insurance for Lease Vehicles					
56	Discount (%) Off Catalog/Pricelist for Floor Plan Insurance and Lot Insurance	Please state the discount (%) off catalog/pricelist for Floor Plan Insurance and Lot Insurance (dealer inventory). <i>Catalog/Pricelist MUST be included or proposal will not be considered.</i>	0 %		
57	Per Mile Delivery Fee for Lease Vehicles	Per Mile Delivery Fee for Lease Vehicles -- State the per mile delivery fee for School Buses.	\$ 0 /Mile		Vehicles delivery fee will be based upon the form of delivery requested by the member (driven vs transported) and the driver requirements necessary (# of drivers required and if the drivers require a CDL). Actual delivery costs will be passed through to the member without a markup.

PROPOSAL NOTE

1. Catalogs/Pricelists are required to be submitted with Proposal

Control No 263089



Texas Department
of Motor Vehicles
MOTOR VEHICLE DIVISION

MOTOR VEHICLE LESSOR

LICENSE NO: LF120087

VEHICLE LEASING MID CITIES, L.P.
D&M LEASING MID CITIES
17090 DALLAS PKWY, STE 100
DALLAS, TX 75248-1921

EXPIRES: 01/31/2019
PHYSICAL LOCATION:
2730 N STATE HIGHWAY 360
GRAND PRAIRIE, TX 75050-6409

THE PERSON NAMED ABOVE IS LICENSED AS A MOTOR VEHICLE LESSOR.

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2301 OF THE TEXAS OCCUPATIONS CODE, CHAPTER 503 OF THE TEXAS TRANSPORTATION CODE, AND THE RULES OF THE BOARD, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS DEPARTMENT OF MOTOR VEHICLES, MOTOR VEHICLE DIVISION.

Daniel Avitia

Daniel Avitia, Director
Texas Department of Motor Vehicles
Motor Vehicle Division

WARNING: PENAL CODE SECTION 37.10, PROVIDES THAT TAMPERING WITH A GOVERNMENTAL RECORD IS AN OFFENSE PUNISHABLE AS A SECOND-DEGREE FELONY.

Control No. 263780



Texas Department
of Motor Vehicles
MOTOR VEHICLE DIVISION

INDEPENDENT MOTOR VEHICLE DEALER

GENERAL DISTINGUISHING NO: P120002

VEHICLE LEASING MID CITIES, L.P.
D&M LEASING MID CITIES
17090 DALLAS PKWY
DALLAS, TX 75248-1921

EXPIRES: 01/31/2019
PHYSICAL LOCATION:
2730 N STATE HIGHWAY 360
GRAND PRAIRIE, TX 75050-6409

THIS DEALERSHIP IS LICENSED AS AN INDEPENDENT MOTOR VEHICLE DEALER.

ADDITIONAL LOCATION(S):

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2301 OF THE TEXAS OCCUPATIONS CODE, CHAPTER 503 OF THE TEXAS TRANSPORTATION CODE, AND THE RULES OF THE BOARD, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS DEPARTMENT OF MOTOR VEHICLES, MOTOR VEHICLE DIVISION.

Daniel Avitia

Daniel Avitia, Director
Texas Department of Motor Vehicles
Motor Vehicle Division

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Control No. 263780



Texas Department
of Motor Vehicles
MOTOR VEHICLE DIVISION

INDEPENDENT MOTOR VEHICLE DEALER

GENERAL DISTINGUISHING NO: P120002

VEHICLE LEASING MID CITIES, L.P.
D&M LEASING MID CITIES
17090 DALLAS PKWY
DALLAS, TX 75248-1921

EXPIRES: 01/31/2019
PHYSICAL LOCATION:
2730 N STATE HIGHWAY 360
GRAND PRAIRIE, TX 75050-6409

THIS DEALERSHIP IS LICENSED AS AN INDEPENDENT MOTOR VEHICLE DEALER.

ADDITIONAL LOCATION(S):

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Daniel Avitia

Daniel Avitia, Director
Texas Department of Motor Vehicles
Motor Vehicle Division

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Control No 263089



Texas Department
of Motor Vehicles
MOTOR VEHICLE DIVISION

MOTOR VEHICLE LESSOR

LICENSE NO: LF120087

VEHICLE LEASING MID CITIES, L.P.
D&M LEASING MID CITIES
17090 DALLAS PKWY, STE 100
DALLAS, TX 75248-1921

EXPIRES: 01/31/2019
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2730 N STATE HIGHWAY 360
GRAND PRAIRIE, TX 75050-6409

THE PERSON NAMED ABOVE IS LICENSED AS A MOTOR VEHICLE LESSOR.

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2301 OF THE TEXAS OCCUPATIONS CODE, CHAPTER 503 OF THE TEXAS TRANSPORTATION CODE, AND THE RULES OF THE BOARD, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS DEPARTMENT OF MOTOR VEHICLES, MOTOR VEHICLE DIVISION.

Daniel Avitia

Daniel Avitia, Director
Texas Department of Motor Vehicles
Motor Vehicle Division

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