

CITY COUNCIL MEMORANDUM

FROM: The Office of the City Manager
DATE: December 12, 2016

SUBJECT: Approve change order to bid 17-001 the purchase of three fire apparatus with Siddons-Martin Emergency Group, LLC.

PRESENTER: Stan Tinney, Fire Chief

SUMMARY:

This item reduces bid 17-001 awarded to Siddons-Martin Emergency, LLC on November 14, 2016 by City Council in the amount of \$2,101,636.00 to \$2,002,536.00. A total reduction of \$99,100.00.

GENERAL DESCRIPTION:

Bid 17-001 was awarded to Siddons-Martin Emergency, LLC by the City Council on November 14, 2016. City staff and the vendor have both identified the need for a change order to the original agreement.

The original Bid 17-001 will be adjusted based on the following:

1. The original bid included \$494,408 for the three apparatus to be traded in as outlined in Appendix B. This change order removes unit 945 from the trade in option. The new trade in offer from Pierce for the two units outlined in the revised Appendix B is \$550,000. The trade-in units will be delivered to Pierce at the time the City takes possession of the two new aerials. The total savings resulting from this change is \$55,592.
2. The original bid gave the City the option of purchasing the fire apparatus individually. Under this change order, the City will purchase three apparatus, which will now allow the City to take advantage of the Pierce multi-unit discount of \$11,050.
3. A modified proposal provided by Siddons-Martin Emergency, LLC as a result of this change order included additional cost reductions of \$23,367.

These changes bring the total modified proposal to \$2,011,627. The City intends to make additional changes to the original specification requirements such as options on types of warning lights, engine type, and availability of gauges. These changes will be specifically outlined in the preconstruction meeting and will result in additional reductions of \$9,091.



The total reduction in the original award amount is \$99,100, resulting in total project costs of \$2,002,536.

RECOMMENDATION:

Approve change order to bid 17-001 for the purchase of three fire apparatus with Siddons-Martin Emergency Group, LLC.