

Siddons-Martin Emergency Group

Protecting the Southwest

3500 Shelby Lane
Denton, Texas 76207
GDN P115891
TXDOT MVD No. A115890
EIN 27-4333590

December 2, 2016

Eddy Wood, Battalion Chief
North Richland Hills Fire Dept
4301 City Point Dr
North Richland Hills TX 76180

Proposal for 17-001 Fire Engine and Aerial Apparatus

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to North Richland Hills Fire Dept. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB North Richland Hills Fire Dept and training on operation and use of the apparatus.

Description	Amount
300205, No. 589, Fire Engine Pierce, Impel, Pumper, Cummins L9 450, 500 gal, Hale 1500 Price guaranteed for 35 days. Delivery within 8-9 months of order date. A warranty term of 24 months is included. Vehicle must be purchased before December 1, 2016 otherwise a 4% price increase shall be imposed.	Vehicle Price \$ 633,284.00
	Multi-Unit Discount (\$ 11,050.00)
Chassis Prepay Discount (\$ 9,103.00). \$ 303,441.00 due with order.	Prepay Discount (\$ 9,103.00)
Full Prepay Discount (\$ 13,180.00). Total amount due with order.	Prepay Discount (\$ 13,180.00)
	SUB TOTAL \$ 599,951.00
EP300205, No. 611, (2) 105` Pierce Aerial (\$ 1,029,049.00 ea) Pierce, Velocity, Aerial, HD Ladder - 105, ISX 12 500, 500 gal Price guaranteed for 35 days. Delivery within 12-13 months of order date. A warranty term of 24 months is included. Apparatus must be purchased before December 1, 2016 otherwise a 4% price increase shall be imposed.	Vehicle Price \$ 2,058,098.00
Chassis Prepay Discount (\$ 23,982.00). \$ 822,926.00 due with order.	Prepay Discount (\$ 23,982.00)
Aerial Prepay Discount (\$ 9,452.00). \$ 478,372.00 due with order.	Prepay Discount (\$ 9,452.00)
Full Prepay Discount (\$ 62,988.00). Total amount due with order.	Prepay Discount (\$ 62,988.00)
	Trade-In (\$ 550,000.00)
	SUB TOTAL \$ 1,411,676.00
	TOTAL \$ 2,011,627.00

Additional. The proposal includes the additions of independent front suspension and a Whelen Howler for each proposed apparatus.

Taxes. Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation. In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of TX. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,

Travis Ownby

Siddons-Martin Emergency Group, LLC

I, _____, the authorized representative of North Richland Hills Fire Dept, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.

Signature & Date