

April 21, 2023

Sent via email to: hudson-kenneth@galls.com

Kenneth Hudson Galls, LLC 1340 Russell Cave Rd. Lexington KY 40505

Re: Uniforms and Accessories BuyBoard Contract 670-22

The Local Government Purchasing Cooperative (BuyBoard) awarded your company a contract under Uniforms and Accessories, Contract 670-22 effective 6/1/2022 through May 31, 2023, with two possible one-year renewals. At this time the BuyBoard is renewing your contract through May 31, 2024.

All discounts, terms, and conditions of your contract will remain the same. If you agree to this renewal, there is nothing you need to do. However, if you do not agree to this renewal, you must notify me via email at <u>contractadmin@buyboard.com</u> prior to the start of the renewal term.

**Reminder:** Once a BuyBoard contract is awarded, vendors must generate a minimum of \$15,000 annually or they may not be offered a contract renewal.

If you have questions or comments concerning this renewal, please contact me as soon as possible at <u>contractadmin@buyboard.com</u>. We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely,

Jim Tulberg

Jim Tulberg Vendor Contract Administrator

1<sup>st</sup> renewal v.02.13.2020





4/28/2022

Sent Via Email: smeltzer-amelia@galls.com

Amelia Smeltzer Galls, LLC 1340 Russell Cave Rd. Lexington, KY 40505

Welcome to BuyBoard!

**Re:** *Notice of The Local Government Purchasing Cooperative Contract Award;* Proposal Invitation No. 670-22, Uniforms and Accessories

Congratulations, The Local Government Purchasing Cooperative (Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal Invitation. The contract is effective for an initial one-year term of June 1, 2022 through May 31, 2023, and may be subject to two possible one-year renewals. Please refer to the Proposal Invitation for the contract documents, including the General Terms and Conditions of the Contract.

To review the items your company has been awarded, please review Proposal Tabulation No. 670-22 at: www.buyboard.com/vendor. Only items marked as awarded to your company are included in this contract award, and only those awarded items may be sold through the BuyBoard contract. All sales must comply with the contract terms and must be at or below the awarded pricing as set forth in the General Terms and Conditions.

The contract will be posted on the BuyBoard website as an online electronic catalog(s). **You are reminded that, in accordance with the General Terms and Conditions, all purchase orders must be processed through the BuyBoard**. Except as expressly authorized in writing by the Cooperative's administrator, you are not authorized to process a purchase order received directly from a Cooperative member that has not been processed through the BuyBoard or provided to the Cooperative. If you receive a purchase order directly from a Cooperative member that you have reason to believe has not been received by the Cooperative or processed through the BuyBoard, you must promptly forward a copy of the purchase order by email to info@buyboard.com.

A list of Cooperative members is available on the buyboard.com website. The BuyBoard vendor relations staff will be contacting you to assist with the resources available and to provide any support you may need as an awarded BuyBoard vendor.

On behalf of the Cooperative, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact **Cooperative Procurement Staff** at 800-695-2919 (select option "2").

Sincerely,

Arturo Salinas Asst. Division Director, Cooperative Purchasing Texas Association of School Boards, Inc., Administrator for The Local Government Purchasing Cooperative

v.02.01.2021





4/29/2022

Sent Via Email: smeltzer-amelia@galls.com

Amelia Smeltzer Galls, LLC 1340 Russell Cave Rd. Lexington, KY 40505

Welcome to BuyBoard!

Re: Notice of National Purchasing Cooperative Award; Proposal Invitation No. 670-22, Uniforms and Accessories

Congratulations, The National Purchasing Cooperative (National Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal Invitation. The contract is effective for an initial one-year term of June 1, 2022 through May 31, 2023, and may be subject to two possible one-year renewals. Please refer to the Proposal Invitation for the contract documents, including the National Purchasing Cooperative Vendor Award Agreement and General Terms and Conditions of the Contract.

To review the items your company has been awarded, please review Proposal Tabulation No. 670-22 at <u>www.buyboard.com/vendor</u>. Only items marked as awarded to your company are included in this contract award, and only those awarded items may be sold through the BuyBoard contract. All sales must comply with the contract terms and must be at or below the awarded pricing as set forth in the General Terms and Conditions.

The contract will be posted on the BuyBoard website as an online electronic catalog(s). You are reminded that, in accordance with the General Terms and Conditions, all purchase orders from National Cooperative members must be processed through the BuyBoard. Except as expressly authorized in writing by the Cooperative's administrator, you are not authorized to process a purchase order received directly from a National Cooperative member that has not been processed through the BuyBoard or provided to the Cooperative. If you receive a purchase order directly from a National Cooperative or processed through the BuyBoard or provided to the Cooperative. If you receive a purchase order directly from a National Cooperative or processed through the BuyBoard, you have reason to believe has not been received by the National Cooperative or processed through the BuyBoard, you must promptly forward a copy of the purchase order by e-mail to info@buyboard.com

A list of National Cooperative members is available on the buyboard.com website. The BuyBoard vendor relations staff will be contacting you to assist with resources available and provide any support you may need as an awarded BuyBoard vendor.

On behalf of the National Cooperative, we are looking forward to your participation in the program. If you have any questions, please contact **<u>Cooperative Procurement Staff</u>** at 800-695-2919 (select option "2").

P.O. Box 400, Austin, Texas 78767-0400 800.695.2919 • buyboard.com

Sincerely,

Arturo Salinas, Asst. Division Director, Cooperative Purchasing Texas Association of School Boards, Inc., Procurement Administrator for the National Purchasing Cooperative

v.02.01.2021



### **PROPOSER'S ACCEPTANCE AND AGREEMENT**

**Proposal Invitation Name:** Uniforms and Accessories

Proposal Due Date/Opening Date and Time: December 16, 2021, at 4:00 PM

Proposal Invitation Number: 670-22

**<u>Contract Term</u>**: June 1, 2022, through May 31, 2023, with two possible one-year renewals.

Location of Proposal Opening: Texas Association of School Boards, Inc. BuyBoard Department 12007 Research Blvd. Austin, TX 78759

Anticipated Cooperative Board Meeting Date: April 2022

By signature below, the undersigned acknowledges and agrees that you are authorized to submit this Proposal, including making all acknowledgements, consents, and certifications herein, on behalf of Proposer and, to the best of your knowledge, the information provided is true, accurate, and complete.

Galls, LLC Name of Proposing Company 1340 Russell Cave Rd.

Street Address

Date

12/15/2021

Signature of Authorized Company Official

Lexington, KY 40505 City, State, Zip David Scheve Printed Name of Authorized Company Official

859-800-1400 Telephone Number of Authorized Company Official

Position or Title of Authorized Company Official

859-268-5971

20-3545989

Fax Number of Authorized Company Official

Federal ID Number

Chief Financial Officer



# PROPOSAL FORMS PART 1: COMPLIANCE FORMS

### **INSTRUCTIONS:**

Proposer must review and complete all forms in this Proposal Forms Part 1:

- Proposal Acknowledgements
- Felony Conviction Disclosure
- Resident/Nonresident Certification
- Debarment Certification
- Vendor Employment Certification
- No Boycott Verification
- No Excluded Nation or Foreign Terrorist Organization Certification
- Historically Underutilized Business Certification
- Acknowledgement of BuyBoard Technical Requirements
- Construction-Related Goods and Services Affirmation
- Deviation and Compliance
- Vendor Consent for Name Brand Use
- Confidential/Proprietary Information
- EDGAR Vendor Certification
- Compliance Forms Signature Page

An authorized representative of Proposer <u>must initial in the bottom right corner of each page</u> where indicated and complete and sign the Compliance Forms Signature Page. Proposer's failure to fully complete, initial, and sign forms as required may result in your Proposal being rejected as non-responsive.

### **PROPOSAL ACKNOWLEDGEMENTS**

The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

- 1. You have carefully examined and understand all information and documentation associated with this Proposal Invitation, including the Instructions to Proposers, General Information, General Terms and Conditions, attachments/forms, appendices, item specifications, and line items (collectively "Requirements");
- By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the pricing quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
- 3. By your Proposal, you acknowledge and certify all items set forth in the General Terms and Conditions, Section B.12 (Certifications), including all non-collusion certifications and certifications regarding legal, ethical, and other matters set forth therein.
- 4. Any and all deviations and exceptions to the Requirements have been noted in your Proposal on the required form and no others will be claimed;

Initial: DS



- 5. If the Cooperative accepts any part of your Proposal and awards you a Contract, you will furnish all awarded products or services at the pricing quoted and in strict compliance with the Requirements (unless specific deviations or exceptions are noted on the required form and accepted by the Cooperative), including without limitation the Requirements related to:
  - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similarly situated customers in similar circumstances;
  - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
  - c. the **possible** award of a piggy-back contract by the National Purchasing Cooperative or nonprofit entity, in which event you will offer the awarded products and services in accordance with the Requirements; and
  - d. submitting price sheets or catalogs in the proper format as required by the Cooperative as a prerequisite to activation of your Contract;
- You have clearly identified on the included form any information in your Proposal that you believe to be confidential or proprietary or that you do not consider to be public information subject to public disclosure under the Texas Public Information Act or similar public information law;
- 7. The individual submitting this Proposal is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a form or Proposal document) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
- You have carefully reviewed your Proposal, and certify that all information provided is true, complete, and accurate to the best of your knowledge, and you authorize the Cooperative to take such action as it deems appropriate to verify such information; and
- 9. Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, will be grounds for disqualifying you from consideration for a contract award under this Proposal Invitation, termination of a contract award, or any other remedy or action provided for in the General Terms and Conditions or by law.

### FELONY CONVICTION DISCLOSURE

**Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor)** states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

**Section 44.034 further states in Subsection (b)**: "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

#### Please check ( $\sqrt{}$ ) one of the following:

- My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.)
- $\mathbf{x}$  My company is not owned or operated by anyone who has been convicted of a felony.
- My company is owned/operated by the following individual(s) who has/have been convicted of a felony:

| Name of Felon(s): N/A | Name | of Felon(s): | N/A |
|-----------------------|------|--------------|-----|
|-----------------------|------|--------------|-----|

Details of Conviction(s): N/A



### **RESIDENT/NONRESIDENT CERTIFICATION**

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a contractor whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions.

Please check ( $\sqrt{}$ ) one of the following:

| I | certify | that | my | compar | ۱ |
|---|---------|------|----|--------|---|

mpany is a **Resident Proposer.** 

I certify that my company is a **Nonresident Proposer**.

If your company is a Nonresident Proposer, you must provide the following information for your resident state (the state in which your company's principal place of business is located):

| Galls, LLC   | 1340 Russell Ca | ve Rd    |  |
|--------------|-----------------|----------|--|
| Company Name | Address         |          |  |
| Lexington    | КҮ              | 40505    |  |
| City         | State           | Zip Code |  |

Α. Does your resident state require a proposer whose principal place of business is in Texas to under-price proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract? Yes Х No

| B. What is the prescribed amount or percentage? <u>\$ N</u> | I/Aor _ | <u>N/A</u> 9 | % |
|---|---------|--------------|---|
|---|---------|--------------|---|

### **DEBARMENT CERTIFICATION**

By signature on the Compliance Forms Signature Page, I certify that neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations. Neither my company nor an owner or principal of my company is currently listed on the government-wide exclusions in SAM, debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority. My company agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from my company if my company or an owner or principal is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority.

### **VENDOR EMPLOYMENT CERTIFICATION**

Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's ultimate parent or majority owner (i) has its principal place of business in Texas; or (ii) employs at least 500 people in Texas.

If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does vour company, ultimate parent company, or majority owner employ at least 500 people in Texas?

Please check  $(\sqrt{})$  one of the following:

Х Yes No Initial: DS



### **NO BOYCOTT VERIFICATION**

A Texas governmental entity may not enter into a contract with a value of \$100,000 or more that is to be paid wholly or partly from public funds with a company (excluding a sole proprietorship) that has 10 or more full-time employees for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel and will not boycott Israel during the term of the contract (TEX. GOV'T CODE Ch. 2271), (2) does not boycott energy companies and will not boycott energy companies during the term of the contract (TEX. GOV'T CODE Ch. 2271), (2) does not boycott energy companies and will not boycott energy companies during the term of the contract (TEX. GOV'T CODE Ch. 2274 effective September 1, 2021), and (3) does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association (TEX. GOV'T CODE Ch. 2274 effective September 1, 2021). Accordingly, this certification form is included to the extent required by law.

"Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes. Tex. Gov'T CODE §808.001(1).

"Boycott energy company" means, without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company: (A) engages in the exploration, production, utilization, transportation, sale, or manufacturing of fossil fuel-based energy and does not commit or pledge to meet environmental standards beyond applicable federal and state law; or (B) does business with a company described by Paragraph (A). TEX. GOV'T CODE §809.001(1) (effective September 1, 2021).

"Discriminate against a firearm entity or firearm trade association" means, (A) with respect to the entity or association, to: (i) refuse to engage in the trade of any goods or services with the entity or association based solely on its status as a firearm entity or firearm trade association; (ii) refrain from continuing an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; or (iii) terminate an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; and (B) does not include: (i) the established policies of a merchant, retail seller, or platform that restrict or prohibit the listing or selling of ammunition, firearms, or firearm accessories; and (ii) a company's refusal to engage in the trade of any goods or services, decision to refrain from continuing an existing business relationship, or decision to terminate an existing business relationship: (aa) to comply with federal, state, or local law, policy, or regulations or a directive by a regulatory agency; or (bb) for any traditional business reason that is specific to the customer or potential customer and not based solely on an entity's or association's status as a firearm entity or firearm trade association. TEX. GOV'T CODE §2274.001(3) (effective September 1, 2021).

By signature on the Compliance Forms Signature Page, to the extent applicable, I certify and verify that Vendor does not boycott Israel, boycott energy companies, or discriminate against a firearm entity or firearm trade association and will not do so during the term of any contract awarded under this Proposal Invitation, that this certification is true, complete and accurate, and that I am authorized by my company to make this certification.



### **NO EXCLUDED NATION OR FOREIGN TERRORIST ORGANIZATION CERTIFICATION**

Chapter 2252 of the Texas Government Code provides that a Texas governmental entity may not enter into a contract with a company engaged in active business operations with Sudan, Iran, or a foreign terrorist organization – specifically, any company identified on a list prepared and maintained by the Texas Comptroller under Texas Government Code §§806.051, 807.051, or 2252.153. (A company that the U.S. Government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or any federal sanctions regime relating to a foreign terrorist organization is not subject to the contract prohibition.)

By signature on the Compliance Forms Signature Page, I certify and verify that Vendor is not on the Texas Comptroller's list identified above; that this certification is true, complete and accurate; and that I am authorized by my company to make this certification.

### **HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION**

A Proposer that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business Enterprise or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when responding to this Proposal Invitation. The BuyBoard website will indicate HUB certifications for awarded Vendors that properly indicate and document their HUB certification on this form. <u>Please check ( $\sqrt{}$ ) all that apply:</u>

I certify that my company has been certified as a HUB in the following categories:

Minority Owned Business Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected disability as defined by 38 U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U.S. Department of Veterans Affairs or Department of Defense)

Certification Number: \_\_\_\_\_

Name of Certifying Agency: \_\_\_\_

X My company has **NOT** been certified as a HUB.

### **ACKNOWLEDGEMENT OF BUYBOARD TECHNICAL REQUIREMENTS**

Vendor shall review the BuyBoard Technical Requirements included in this Proposal Invitation. By signature on the Compliance Forms Signature Page, the undersigned affirms that Proposer has obtained a copy of the BuyBoard Technical Requirements, has read and understands the requirements, and certifies that Vendor is able to meet and will comply with those requirements except as follows: *[List and explain BuyBoard Technical Requirements, if any, to which your company <u>cannot</u> or will <u>not</u> <i>comply.]* 

N/A

Note: In accordance with the General Terms and Conditions of the Contract, to the extent Vendor is awarded a Contract under this Proposal Invitation but is unable or unwilling to meet the applicable BuyBoard Technical Requirements, the information available on the BuyBoard for Vendor's awarded products or services may be limited, potentially placing Vendor at a disadvantage and impacting the ability of Cooperative members to search, find, review, and purchase Vendor's awarded products and services on the BuyBoard website. Further, to the extent Vendor has acknowledged ability to meet and comply with the BuyBoard Technical Requirements, any subsequent failure or refusal by Vendor to promptly provide information upon request to the Cooperative administrator in accordance with those technical requirements may be deemed an event of default under the Contract.



### **CONSTRUCTION-RELATED GOODS AND SERVICES AFFIRMATION**

The Cooperative issued the BuyBoard Procurement and Construction-Related Goods and Services Advisory for Texas Members ("Advisory"), which provides information specifically relevant to the procurement of construction-related goods and services by Texas Cooperative members. The Advisory, available at <u>buyboard.com/Vendor/Resources.aspx</u>, provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services. A copy of the Advisory can also be provided upon request. Because many BuyBoard contracts include goods or installation services that might be considered construction-related, Proposer must make this Construction Related-Goods and Services Affirmation regardless of type of goods or services associated with this Proposal Invitation.

A contract awarded under this Proposal Invitation covers only the specific goods and/or services awarded by the Cooperative. As explained in the Advisory ("Advisory"), **Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This Proposal Invitation and any Contract awarded thereunder does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.** 

By signature on the Compliance Forms Signature Page, Proposer affirms that Proposer has obtained a copy of the Advisory, has read and understands the Advisory, and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a Contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, make a good faith effort to make its Cooperative member customers or potential Cooperative member customers aware of such requirements, and provide a Cooperative member with a copy of the Advisory before accepting the member's Purchase Order or other agreement for construction-related goods or services.



### **DEVIATION AND COMPLIANCE**

If your company intends to deviate from the General Terms and Conditions, Proposal Specifications or other requirements associated with this Proposal Invitation, you MUST list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form or an attachment to this form. **Prior to completing this form, Vendor shall review the General Terms and Conditions section B.4 (Deviations from Item Specifications and General Terms and Conditions).** Please note that, as provided in section B.4, certain provisions of the General Terms and Conditions are NOT subject to deviation, and certain deviations will be deemed rejected without further action by the Cooperative. Any attempted deviation, whether directly or indirectly, to provisions identified in this Proposal Invitation as not subject to deviation shall be deemed rejected by the Cooperative and, unless otherwise withdrawn by Vendor, may result in Vendor's Proposal being rejected in its entirety.

The Cooperative will consider any deviations in its contract award decision and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Proposal Specifications and all other requirements associated with this Proposal Invitation if awarded a Contract under this Proposal Invitation. A deviation will not be effective unless accepted by the Cooperative. The Cooperative, by and through the Cooperative administrator, may, in its sole discretion, seek clarification from and/or communicate with Proposer(s) regarding any submitted deviation, consistent with general procurement principles of fair competition. The Cooperative reserves the right to accept or reject a Proposal based upon any submitted deviation.

Please check ( $\sqrt{}$ ) one of the following:

X No; Deviations

**Yes**; Deviations

List and fully explain any deviations you are submitting:

Initial: DS



### VENDOR CONSENT FOR NAME BRAND USE

BuyBoard members seeking to make purchases using a Contract awarded under this Proposal Invitation may view information regarding awarded Vendors, including but not limited to product catalogs, pricelists, pricing, and Proposals, through the BuyBoard website. To improve and enhance the experience of BuyBoard members seeking to procure goods and services under the Contract utilizing the BuyBoard website, any Vendor logo, product images, and similar brand and trademark information provided by Vendor for purposes of the Contract ("Vendor Information") may be posted on the BuyBoard website.

You acknowledge that, by submitting your Proposal, unless you specifically opt out below, you consent to use of your company's Vendor Information on the BuyBoard website if awarded a Contract. You further acknowledge that whether, where, and when to include the Vendor Information on the BuyBoard website shall be at the sole discretion of the BuyBoard Administrator. Vendor retains, however, the right of general quality control over the BuyBoard Administrator's authorized display of proprietary Vendor Information. Neither the BuyBoard nor its administrator will be responsible for the use or distribution of Vendor Information by BuyBoard members or any other third party using the BuyBoard website. This Vendor Consent shall be effective for the full term of the Contract, including renewals, unless Vendor provides a signed, written notice revoking consent to <u>contractadmin@buyboard.com</u>. BuyBoard shall have up to thirty days from the date of receipt of a termination or revocation of a Vendor Consent to remove Vendor information from the BuyBoard website.

This Vendor Consent is subject to the Terms and Conditions of the Contract, including, but not limited to, those terms pertaining to Disclaimer of Warranty and Limitation of Liability, Indemnification, and Intellectual Property Infringement.

Vendor logo files must be submitted in one of the formats set forth in the BuyBoard Technical Requirements. Proposers are requested to submit this information with Vendor's Proposal. (This consent shall not authorize use of your company's Vendor Information by BuyBoard if your company is not awarded a Contract.)

#### **OPT OUT:**

If your company wishes to opt out of the Vendor Consent for Name Brand Use, you must check the opt out box below. *DO NOT select this box unless your company is opting out of this Vendor Consent for Name Brand Use.* 

□ By checking this box, Vendor hereby declines to provide consent for use of Vendor Information (as defined herein) on the BuyBoard website. By opting out, Vendor acknowledges and agrees that, if Vendor is awarded a Contract under this Proposal Invitation, information available on the BuyBoard for Vendor's awarded products or services may be limited, potentially placing Vendor at a disadvantage and impacting the ability of Cooperative members to search, find, review, and purchase Vendor's awarded products and services on the BuyBoard website.

Initial: DS



### **CONFIDENTIAL/PROPRIETARY INFORMATION**

#### A. Public Disclosure Laws

All Proposals, forms, documentation, catalogs, pricelists, or other materials submitted by Vendor to the Cooperative in response to this Proposal Invitation, may be subject to the disclosure requirements of the Texas Public Information Act (Texas Government Code chapter 552.001, *et. seq.*) or similar disclosure law. Proposer must clearly identify on this form any information in its Proposal (including forms, documentation, or other materials submitted with the Proposal) that Proposer considers proprietary or confidential. If Proposer fails to properly identify the information, the Cooperative shall have no obligation to notify Vendor or seek protection of such information from public disclosure should a member of the public or other third party request access to the information under the Texas Public Information Act or similar disclosure law. When required by the Texas Public Information Act or other disclosure law, Proposer may be notified of any third-party request for information in a Proposal that Proposer has identified in this form as proprietary or confidential.

Does your Proposal (including forms, documentation, catalogs, pricelists, or other materials submitted with the Proposal) contain information which Vendor considers proprietary or confidential?

| Please check ( $$ ) one of the following:   |
|---|
| X NO, I certify that none of the information included with this Proposal is considered confidential or proprietary.   |
| <b>YES</b> , I certify that this Proposal contains information considered confidential or proprietary and all such information is specifically identified on this form. |

If you responded "YES", you must clearly identify below the specific information you consider confidential or proprietary. List each page number, form number, or other information sufficient to make the information readily identifiable. The Cooperative and Cooperative administrator shall not be responsible for a Proposer's failure to clearly identify information considered confidential or proprietary. Further, by submitting a Proposal, Proposer acknowledges that the Cooperative and Cooperative administrator will disclose information when required by law, even if such information has been identified herein as information Vendor considers confidential or proprietary.

Confidential / Proprietary Information:

N/A

(Attach additional sheets if needed.)



#### **B. Copyright Information**

Does your Proposal (including forms, documentation, pricelists, catalogs, or other materials submitted with the Proposal) contain copyright information?

| Please check $()$                | one of the following:   |
|----------------------------------|---|
|                                  | Proposal (including forms, documentation, pricelists, catalogs, or other materials submitted with the Proposal) does not contain copyright information. |
| YES                              | Proposal (including forms, documentation, pricelists, catalogs, or other materials submitted with the Proposal) does contain copyright information.     |
| If you respond<br>Copyright Info | ed "YES", clearly identify below the specific documents or pages containing copyright information.  |

(Attach additional sheets if needed.)

#### C. Consent to Release Confidential/Proprietary/Copyright Information to BuyBoard Members

BuyBoard members (Cooperative and nonprofit members) seeking to make purchases through the BuyBoard may wish to view information included in the Proposals of awarded Vendors. If you identified information on this form as confidential, proprietary, or subject to copyright, and you are awarded a BuyBoard contract, your acceptance of the BuyBoard contract award constitutes your consent to the disclosure of such information to BuyBoard members, including posting of such information on the secure BuyBoard website for members. Note: Neither the Cooperative nor Cooperative administrator will be responsible for the use or distribution of information by BuyBoard members or any other party.

#### **D. Consent to Release Proposal Tabulation**

Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor consents and agrees that, upon Contract award, the Cooperative may publicly release, including posting on the public BuyBoard website, a copy of the proposal tabulation and award information for the Contract including Vendor name; proposed catalog/pricelist name(s); proposed percentage discount(s), hourly labor rate(s), or other specified pricing; and Vendor award or non-award information.



# EDGAR VENDOR CERTIFICATION (2 CFR Part 200 and Appendix II)

When a Cooperative member seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or new "EDGAR"). All Vendors submitting a Proposal must complete this EDGAR Certification Form regarding Vendor's willingness and ability to comply with certain requirements which *may* be applicable to specific Cooperative member purchases using federal grant funds. Completed forms will be made available to Cooperative members for their use while considering their purchasing options when using federal grant funds. Cooperative members may also require Vendors to enter into ancillary agreements, in addition to the terms and conditions of the BuyBoard contract, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative check the applicable boxes, initial each page, and sign the Compliance Forms Signature Page. If you fail to complete any item in this form, the Cooperative will consider and may list the Vendor's response on the BuyBoard as "NO," the Vendor is unable or unwilling to comply. A "NO" response to any of the items may, if applicable, impact the ability of a Cooperative member to purchase from the Vendor using federal funds.

#### 1. **Vendor Violation or Breach of Contract Terms:**

Contracts for more than the simplified acquisition threshold, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Provisions regarding Vendor default are included in the BuyBoard General Terms and Conditions, including Section E.18, Remedies for Default and Termination of Contract. Any Contract award will be subject to such BuyBoard General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order or Cooperative member ancillary contract agreed upon by Vendor and the Cooperative member which must be consistent with and protect the Cooperative member at least to the same extent as the BuyBoard Terms and Conditions. The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a Proposal, you agree to these Vendor violation and breach of contract terms.

**YES**, I agree.

**NO**, I do not agree.

#### 2. **Termination for Cause or Convenience:**

For any Cooperative member purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

The Cooperative member may terminate or cancel any Purchase Order under this Contract at any time, with or without cause, by providing seven (7) business days advance written notice to the Vendor. If this Agreement is terminated in accordance with this Paragraph, the Cooperative member shall only be required to pay Vendor for goods or services delivered to the Cooperative member prior to the termination and not otherwise returned in accordance with Vendor's return policy. If the Cooperative member has paid Vendor for goods or services not yet provided as of the date of termination, Vendor shall immediately refund such payment(s).

If an alternate provision for termination of a Cooperative member purchase for cause and convenience, including the manner by which it will be effected and the basis for settlement, is included in the Cooperative member's Purchase Order or ancillary agreement agreed to by the Vendor, the Cooperative member's provision shall control.

**YES**, I agree.





#### 3. Equal Employment Opportunity:

Except as otherwise provided under 41 CFR Part 60, all Cooperative member purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any Cooperative member purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

**YES**, I agree.

**NO**, I do not agree.

#### 4. Davis-Bacon Act:

When required by Federal program legislation, Vendor agrees that, for all Cooperative member prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at beta.sam.gov. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

**YES**, I agree.

**NO**, I do not agree.

#### 5. Contract Work Hours and Safety Standards Act:

Where applicable, for all Cooperative member contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week.

The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

X YES, I agree.



#### 6. Right to Inventions Made Under a Contract or Agreement:

If the Cooperative member's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.

**YES**, I agree.

**NO**, I do not agree.

#### 7. Clean Air Act and Federal Water Pollution Control Act:

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

**YES**, I agree.

**NO**, I do not agree.

#### 8. Debarment and Suspension:

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

**YES**, I agree.

**NO**, I do not agree.

#### 9. Byrd Anti-Lobbying Amendment:

Byrd Anti-Lobbying Amendment (31 USC 1352) - Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

**YES**, I agree.



#### **10.** Procurement of Recovered Materials:

For Cooperative member purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a Cooperative member may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

YES, I agree.

**NO**, I do not agree.

#### **11.** Domestic Preferences for Procurements:

Where appropriate and consistent with law, 2 CFR §200.322 contains certain considerations for domestic preferences for procurements which may be applicable to Cooperative members using federal funds. When required by a Cooperative member, Vendor agrees to provide such information or certification as may reasonably be requested by the Cooperative member regarding Vendor's products, including whether goods, products, or materials are produced in the United States.

**YES**, I agree.

**NO**, I do not agree.

#### 12. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

2 CFR §200.216 prohibits expending federal loan or grant funds to procure or obtain certain telecommunications and video surveillance services or equipment. To the extent applicable and when required by a Cooperative member, Vendor agrees to provide such information or certification as may reasonably be requested by the Cooperative member to confirm whether any telecommunications or video surveillance services or equipment provided by Vendor is covered equipment or covered services under 2 CFR §200.216.

YES, I agree.

**NO**, I do not agree.

#### **13. Profit as a Separate Element of Price:**

For purchases using federal funds in excess of the Simplified Acquisition Threshold, a Cooperative member may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.324(b). When required by a Cooperative member, Vendor agrees to provide information and negotiate with the Cooperative member regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the Cooperative member shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.

**YES**, I agree.

**NO**, I do not agree.

#### 14. General Compliance and Cooperation with Cooperative Members:

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a Cooperative member, it shall make a good faith effort to work with Cooperative members to provide such information and to satisfy such requirements as may apply to a particular Cooperative member purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

**YES**, I agree.



### **COMPLIANCE FORMS SIGNATURE PAGE**

By initialing pages and by signature below, I certify that I have reviewed the following forms; that the information provided therein is true, complete, and accurate; and that I am authorized by my company to make all certifications, consents, acknowledgements, and agreements contained herein:

- Proposal Acknowledgements
- Felony Conviction Disclosure
- Debarment Certification
- Resident/Nonresident Certification
- Vendor Employment Certification
- No Boycott Verification
- No Excluded Nation or Foreign Terrorist Organization Certification
- Historically Underutilized Business Certification
- Construction-Related Goods and Services Affirmation
- Acknowledgement of BuyBoard Technical Requirements
- Deviation and Compliance
- Vendor Consent for Name Brand Use
- Confidential/Proprietary Information
- EDGAR Vendor Certification

Galls, LLC

Company Name

Dailska

Signature of Authorized Company Official

David Scheve, Chief Financial Officer Printed Name and Title

12/15/2021

Date



### **PROPOSAL FORMS PART 2: VENDOR INFORMATION FORMS**

### **INSTRUCTIONS:**

Proposer must completely and accurately provide all information requested in the following Vendor Information Forms or your Proposal may be rejected as non-responsive:

- Vendor Business Name
- Vendor Contact Information
- Federal and State/Purchasing Cooperative Experience
- Governmental References
- Company Profile
- Texas Regional Service Designation
- State Service Designation

- National Purchasing Cooperative Vendor Award Agreement (Vendors serving outside Texas only)
- Local/Authorized Seller Listings
- Manufacturer Dealer Designation
- Proposal Invitation Questionnaire
- Vendor Request to Self-Report BuyBoard Purchases (Optional)

To the extent any information requested is not applicable to your company, you must so indicate on the form.

### VENDOR BUSINESS NAME

By submitting a Proposal, Vendor is seeking to enter into a legal contract with the Cooperative. As such, Vendor must be an individual or legal business entity capable of entering into a binding contract.

#### Name of Proposing Company:

Galls, LLC

(List the **legal** name of the company seeking to contract with the Cooperative. Do <u>NOT</u> list an assumed name, dba, aka, etc. here. Such information may be provided below. If you are submitting a joint proposal with another entity to provide the same proposed goods or services, each submitting entity should complete a separate vendor information form. Separately operating legal business entities, even if affiliated entities, which propose to provide goods or services separately must submit their own Proposals.)

Please check ( $\sqrt{}$ ) one of the following:

| Type of Business:  | □ Individual/Sole Proprietor | Corporation | 🖄 Limited Liability Company 🗌 Partnership |  |  |
|--|------------------------------|-------------|---|--|--|
|  | Other (Specify:              |             | )   |  |  |
| State of Incorporation (if applicable): Delaware   |                              |             |   |  |  |
| <u>Federal Employer Identification Number</u> :<br>(Vendor must include a completed <u>IRS W-9</u> form with their Proposal) |                              |             |   |  |  |

Name by which Vendor, if awarded, wishes to be identified on the BuyBoard: (Note: If different than the Name of Proposing Company listed above, only valid trade names (dba, aka, etc.) of the Proposing Company may be used and a copy of your Assumed Name Certificate(s), if applicable, must be attached.)

| (Rev. October 2018)                                    | orm     | W       | -6     |    |
|--|---------|---------|--------|----|
| (1164. OCTODEL 2010)                                   | Rev. Oc | October | r 2018 | 3) |
| Department of the Treasury<br>Internal Revenue Service |         |         |        |    |

### **Request for Taxpayer** Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

|  | 1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.   |  |
|--|---|--|
|  | GALLS PARENT HOLDINGS, LLC  |  |
|  | 2 Business name/disregarded entity name, if different from above  |  |
|  | GALLS, LLC (FEIN: 20-3545989)   |  |
| Print or type.<br>Specific Instructions on page 3. | <ul> <li>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check of following seven boxes.</li> <li>Individual/sole proprietor or C Corporation S Corporation Partnership</li> <li>Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership)</li> <li>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-min is disregarded from the owner should check the appropriate box for the tax classification of its owner.</li> <li>Other (see instructions) ►</li> </ul> | Trust/estate<br>► P<br>Do not check of the LLC is<br>Certain entities, not individuals; see instructions on page 3):<br>Exempt payee code (if any)<br>Exemption from FATCA reporting |
| Spe  |   | uester's name and address (optional)   |
| See S  | PO BOX 71628  | uester s'hame and address (optional)   |
| õ  | 6 City, state, and ZIP code   |  |
|  | CHICAGO, IL 60694-1628  |  |
|  | 7 List account number(s) here (optional)  |  |
|  |   |  |
| Par  | t I Taxpayer Identification Number (TIN)  |  |
| Enter  | your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid  | Social security number   |
| backu<br>reside                                    | p withholding. For individuals, this is generally your social security number (SSN). However, for a nt alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other s, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a</i>  | or   |
| Note:  | If the account is in more than one name, see the instructions for line 1. Also see What Name and  | Employer identification number   |

Number To Give the Requester for guidelines on whose number to enter.

#### Part II Certification

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and

4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

| Sign<br>Here | Signature of<br>U.S. person ► | & ail Sature | Date > 2/25/2021 |
|--------------|-------------------------------|--------------|------------------|
|--------------|-------------------------------|--------------|------------------|

### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

· Form 1099-INT (interest earned or paid)

- · Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- · Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



To Whom It May Concern,

Our W-9 is filled out properly for a Single Member LLC that files its Federal Income Tax return under its Parent Company.

Galls LLC is a valid legal entity with FEIN # 20-3545989. For Federal Income Tax purposes only, Galls LLC files as a division of its Parent Company, Galls Parent Holdings LLC and pays Federal Income Tax under FEIN # 82-4099469.

Galls' legal staff together with our Parent Company have issued this W-9 in accordance with Federal law and the use of this form.

Withelme

David Scheve CFO



# VENDOR CONTACT INFORMATION

Vendor shall provide the requested Vendor Contact Information in the electronic proposal submission system including contract, purchase order, RFQ, and invoice contacts (or, if submitting a hard copy Proposal, timely request and complete the Vendor Contact Information form in accordance with the Instructions to Proposers).

### FEDERAL AND STATE/PURCHASING COOPERATIVE EXPERIENCE

The Cooperative strives to provide Cooperative members with the best services and products at the best prices available from Vendors with the technical resources and ability to serve Cooperative members. Please respond to the following questions.

- 1. Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year:  $\frac{3M}{12/16/2020}$ . (The period of the 12-month period is  $\frac{12/16/2020}{12/16/2021}$ ). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
- 2. By submitting a proposal, you agree that, based on your written discounting policies, the discounts you offer the Cooperative are equal to or better than the best price you offer other purchasing cooperatives for the same items under equivalent circumstances.
- 3. Provide the information requested below for other purchasing cooperatives for which Proposer currently serves, or in the past has served, as an awarded vendor. Rows should be added to accommodate as many purchasing cooperatives as required.

| PURCHASING<br>GROUP                        | CURRENT<br>VENDOR?<br>(Y/N) | FORMER VENDOR (Y/N)? –<br>IF YES, LIST YEARS<br>AS VENDOR | AWARDED<br>COMMODITY<br>CATEGORY(IES) |
|--|-----------------------------|---|---------------------------------------|
| 1. Federal General Services Administration | Y                           | N/A   | Law Enforcement Supplies              |
| 2. T-PASS (State of Texas)                 | N                           | N/A   | N/A                                   |
| 3. OMNIA Partners                          | Y                           | N/A   | Apparel, Uniforms & Accessories       |
| 4. Sourcewell (NJPA)                       | Y                           | N/A   | Body Armor                            |
| 5. E&I Cooperative                         | N                           | N/A   | N/A                                   |
| 6. Houston-Galveston Area Council (HGAC)   | N                           | N/A   | N/A                                   |
| 7. Choice Partners                         | N                           | N/A   | N/A                                   |
| 8. The Interlocal Purchasing System (TIPS) | N                           | N/A   | N/A                                   |
| 9. Other                                   | N                           | N/A   | N/A                                   |

#### MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.

#### **CURRENT BUYBOARD VENDORS**

If you are a current BuyBoard vendor in the same contract category as proposed in this Proposal Invitation, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

Current Discount (%): 15%

N/A

Proposed Discount (%): 15%

Explanation:



### **GOVERNMENTAL REFERENCES**

For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. The Cooperative may contact any and all references provided as part of the Proposal evaluation. Provide the information requested below, including the existing pricing/discounts you offer each customer. The Cooperative may determine whether pricing/discounts are fair and reasonable by comparing pricing/discounts stated in your Proposal with the pricing/discounts you offer other governmental customers. Attach additional pages if necessary.

| Entity Name | Contact | Phone# | Email Address | Discount | Volume |
|-------------|---------|--------|---------------|----------|--------|
| 1           |         |        |               |          |        |
| 2           |         |        |               |          |        |
| 3           |         |        |               |          |        |
| 4           |         |        |               |          |        |
| 5           |         |        |               |          |        |

Do you ever modify your written policies or standard governmental sales practices as identified in the above chart to give better discounts (lower pricing) than indicated? **YES**  $\square$  **NO**  $\boxtimes$  If YES, please explain:

### **COMPANY PROFILE**

Information on awarded Cooperative Contracts is available to Cooperative Members on the BuyBoard website. If your company is awarded a Contract under this Proposal Invitation, please provide a brief company description that you would like to have included with your company profile on the BuyBoard website. **Submit your company profile in a separate file, in Word format, with your Proposal**. (Note: Vendor is solely responsible for any content provided for inclusion on the BuyBoard website. The Cooperative reserves the right to exclude or remove any content in its sole discretion, with or without prior notice, including but not limited to any content deemed by the Cooperative to be inappropriate, irrelevant to the Contract, inaccurate, or misleading.)

Quantity/



### GALLS EXPERIENCE AND QUALIFICATIONS

Galls, LLC ("Galls") has been in business for more than 54 years servicing the public safety market; specializing in law, fire, security, corrections, emergency medical services, federal government, military, postal, and transit uniforms and equipment. Galls employs more than 1,200 employees. Galls generates around \$535 million in annual sales by servicing over one million individuals and 68% of all public safety agencies annually.

Galls has many long-standing contracts across the United States with agencies of all sizes. We have approximately 750 formal contracts that we service daily from one or more of our 60+ locations.

Galls has three dedicated distribution centers and over 60 branch operations, consisting of contract service centers and retail storefronts. Galls footprint spans the continental United States, and can leverage this unrivaled network to keep your agency supplied with the quickest turnaround times possible.

Galls is the leading distributer of products from over 1600 suppliers. As the public safety Industry leader, we pride ourselves on having the largest inventory in the industry. This means fewer backorders, faster service, and faster delivery.

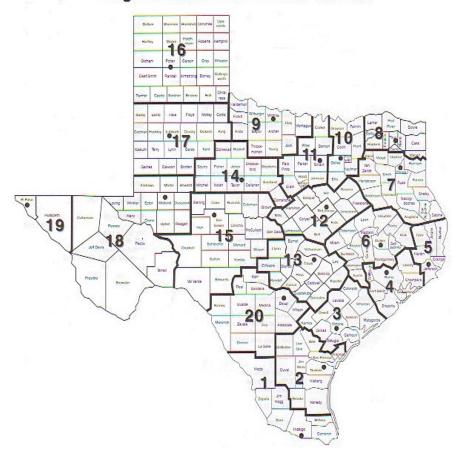


# **TEXAS REGIONAL SERVICE DESIGNATION**

*This form must be completed in the electronic proposal submission system <u>(or, if submitting a hard copy</u> <u><i>Proposal, timely request and complete the form in accordance with the Instructions to Proposers)*.</u>

The Cooperative (referred to as "Texas Cooperative" in this form and in the State Service Designation form) offers vendors the opportunity to service its members throughout the entire State of Texas. In the electronic proposal submission system, you must indicate if you will service Texas Cooperative members statewide or, if you do not plan to service all Texas Cooperative members statewide, you **must** indicate the specific regions you will service. If you propose to serve different regions for different products or services included in your Proposal, you must complete and submit a separate Texas Regional Service Designation form for each group of products and clearly indicate the products or services to which the designation applies. (Additional forms can be obtained by contacting bids@buyboard.com at least five (5) business days prior to the Proposal Due Date.) By designating a region or regions, you are certifying that you are authorized and willing to provide the specified products and services shall be grounds for either rejection of your Proposal or, if awarded, termination of your Contract. Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on the form in the electronic proposal submission system.

#### **Regional Education Service Centers**



#### **Region and Headquarters**

- 1 Edinburg
- 2 Corpus Christi
- 3 Victoria
- 4 Houston
- 5 Beaumont
- 6 Huntsville
- 7 Kilgore
- 8 Mount Pleasant
- 9 Wichita Falls
- 10 Richardson
- 11 Fort Worth
- 12 Waco
- 13 Austin
- 14 Abilene
- 15 San Angelo
- 16 Amarillo
- 17 Lubbock
- 18 Midland
- 19 El Paso
- 20 San Antonio



### **STATE SERVICE DESIGNATION**

*This form must be completed in the electronic proposal submission system <u>(or, if submitting a hard copy</u> <u><i>Proposal, timely request and complete the in accordance with the Instructions to Proposers).*</u>

As set forth in the Proposal Invitation, it is the Cooperative's intent that other governmental entities in the United States have the opportunity to purchase goods or services awarded under the Contract, subject to applicable state law, through a piggyback award or similar agreement through the National Purchasing Cooperative BuyBoard. If you plan to service the entire United States or only specific states, you must complete the State Service Designation information in the electronic proposal submission system. (Note: If you plan to service Texas Cooperative members, be sure that you complete the Texas Regional Service Designation form.) In addition to this form, to be considered for a piggy-back award by the National Purchasing Cooperative, you must have an authorized representative sign the National Purchasing Cooperative Vendor Award Agreement that follows this page.

If you serve different states for different products or services included in your Proposal, you must complete and submit a separate State Service Designation form for each group of products and clearly indicate the products or services to which the designation applies. (Additional forms can be obtained by contacting <u>bids@buyboard.com</u> at least five (5) business days prior to the Proposal Due Date.) By designating a state or states, you are certifying that you are authorized and willing to provide the proposed products and services in those states. Designating states in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your Proposal or, if awarded, termination of your Contract.

- I will service all states in the United States.
- I will not service all states in the United States.

Alabama Alaska Arizona Arkansas California (Public Contract Code 20118 & 20652) Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii Idaho Illinois Indiana Iowa Kansas Kentucky Louisiana Maine Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana

Nebraska Nevada New Hampshire New Jersev New Mexico New York North Carolina North Dakota Ohio Oklahoma Oregon Pennsylvania Rhode Island South Carolina South Dakota Tennessee Texas Utah Vermont Virginia Washington West Virginia Wisconsin Wyoming



### NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on the State Service Designation form, in your Proposal.

#### By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may - but is not required to - "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.

2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.

3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.

4. Vendor hereby agrees and confirms that it will serve those states it has designated on the State Service Designation Form of this Proposal Invitation. Any changes to the states designated on the State Service Designation Form must be approved in writing by the BuyBoard Administrator.

5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members, vendor invoices, and/or such other documentation regarding those purchase orders as the Cooperative's administrators may require in their reasonable discretion for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.

6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.



7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

Galls, LLC

Name of Vendor

- llha Signature of Authorized Company Official

670-22

Proposal Invitation Number

David Scheve Printed Name of Authorized Company Official

12/16/2021

Date



### LOCATION/AUTHORIZED SELLER LISTINGS

If you have more than one location/authorized seller that will service a Contract awarded under this Proposal Invitation, please list each location/authorized seller below. If additional sheets are required, please duplicate this form as necessary. NOTE: Awarded Vendors shall remain responsible for all aspects of the Contract, including processing of Purchase Orders, and shall be responsible for the performance of all locations and authorized sellers under and in accordance with the Contract. *If you are a product manufacturer and wish to designate Designated Dealers as defined in the General Terms and Conditions to receive Cooperative member Purchase Orders on your behalf, you must complete the Manufacturer Designated Dealer form.* 

| Location/Authorized<br>Seller Name | Contact Person | <b>Contact Information</b><br>(Mailing Address, Phone, Fax, Email) |
|------------------------------------|----------------|--|
| See Attached                       |                |  |
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| GALLS, LLC - RETAIL & SERVICE CENTER LISTING |                      |              |                                |  |                      |       |       |  |
|--|----------------------|--------------|--------------------------------|--|----------------------|-------|-------|--|
| Location<br>Type                             | Manager              | Phone        | Email                          | Address                                    | City                 | State | Zip   | Store Hours  |
| Retail Branch                                | Allison<br>McClellan | 205.533.8729 | mcclellan-allison@galls.com    | 320 Beacon Parkway West                    | Birmingham           | AL    | 35209 | M-F: 9:00am - 5:00pm   |
| Retail Branch                                | Crystal Arnold       | 334.649.3028 | arnold-crystal@galls.com       | 3119-4 Ross Clark Circle                   | Dothan               | AL    | 36303 | M-F: 8:00am - 5:00pm   |
| Retail Branch                                | Allison<br>McClellan | 205.533.8729 | mcclellan-allison@galls.com    | 5767 Carmichael Rd                         | Montgomery           | AL    | 36117 | M-F: 9:00am - 5:00pm   |
| Retail Branch                                | Robin Bregy          | 870.819.3391 | bregy-robin@galls.com          | 1809 E Parker Rd, Suite D                  | Jonesboro            | AR    | 72404 | M-F: 8:30am - 4:30pm   |
| Retail Branch                                | Cassandra<br>Brandon | 501.708.2059 | brandon-cassandra@galls.com    | 1201 John Barrow Road                      | Little Rock          | AR    | 72205 | M-F: 8:30am - 4:30pm   |
| Retail Branch                                | Stephanie<br>Niccum  | 479.231.1710 | niccum-stephanie@galls.com     | 1048 S 48th St Suite C                     | Springdale           | AR    | 72764 | M-F: 8:30am - 4:30pm   |
| Retail Branch                                |                      | 213.261.7636 | contreras-jeff@galls.com       | 6365 S. Arizona Cir                        | Los Angeles          | CA    | 90045 | M-SAT: 9:00am - 7:00pm<br>SUN: 10:00am - 6:00pm                          |
| Retail Branch                                | Nancy<br>Leonardo    | 562.285.6638 | leonardo-nancy@galls.com       | 2550 Long Beach Blvd                       | Long Beach           | CA    | 90806 | M-SAT: 9:00am - 7:00pm<br>SUN: 11:00am - 4:00pm                          |
| Retail Branch                                | Greg Rapp            | 510.900.3490 | Rapp-Greg@galls.com            | 557 5th St                                 | Oakland              | CA    | 94607 | M-F: 9:00am - 5:00pm   |
| tetail Branch                                | Susana Llamas        | 714.633.3880 |                                | 1249 W. Katella Ave                        | Orange               | CA    | 92867 | M-SAT: 9:00am - 7:00pm<br>SUN: 10:00am - 6:00pm                          |
| tetail Branch                                | Randall Ideishi      | 951.329.9012 | ideishi-randall@galls.com      | 1865 Iowa Ave. Ste. 110                    | Riverside            | CA    | 92507 | M-SAT: 9:00am - 5:00pm   |
| Retail Branch                                | Theresa<br>Leininger | 916.273.3023 | leininger-theresa@galls.com    | 2333 Arden Way, Ste C                      | Sacramento           | CA    | 95825 | M-F: 9:00am - 5:00pm   |
| Retail Branch                                | Karen Godoy          | 213.462.1798 | Godoy-Karen@galls.com          | 2543 West Sixth St                         | Los Angeles          | CA    | 90057 | M-F: 9:00am - 5:00pm   |
| Retail Branch                                | Dennis Castro        | 628.629.6950 | castro-dennis@galls.com        | 2200 Jerrold Unit J                        | San Francisco        | CA    | 94124 | M-F: 8:30 am – 5:00 pm<br>SAT: 9:00-2:00pm                               |
| tetail Branch                                | Shana<br>Gearhart    | 719.722.3045 | gearhart-shana@galls.com       | 525 E. Fountain Blvd. #130                 | Colorado<br>Springs  | CO    | 80903 | M-SAT: 10:00am - 5:00pm<br>SUN: 11:00am - 5:00pm                         |
| etail Branch                                 | Craig Spacht         | 720.259.2145 | spacht-craig@galls.com         | 5120 Osage St. #200                        | Denver               | СО    | 80221 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Quenten<br>Raines    | 202.908.4600 | raines-quenten@muscatellos.com | 2820 Bladensburg Rd NE                     | Washington           | DC    | 20018 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Allen Kimmel         | 407.232.8071 | kimmel-allen@galls.com         | 11602 LAKE UNDERHILL ROAD, SUITE 121       | Orlando              | FL    | 32825 | M-F: 9:00am - 5:00pm   |
| tetail Branch                                | Misty Clark          | 850.402.1133 |                                | 3710 Northwest Passage                     | Tallahassee          | FL    | 32303 | M-F: 9:00am - 5:00pm   |
| tetail Branch                                | Yolanda<br>Arnold    | 470.867.3024 | Arnold-Yolanda@galls.com       | 1660 Chattahoochee Ave NW, Ste E           | Atlanta              | GA    | 30318 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Kimberly<br>Sterling | 678.809.7141 | Sterling-Kimberly@galls.com    | 1025 Riverside Dr                          | Macon                | GA    | 31201 | M-F: 9:00am - 5:00pm   |
| tetail Branch                                | Kimberly<br>Sterling | 678.809.7141 | Sterling-Kimberly@galls.com    | 1395 S MARIETTA PKWY; BLDG 200; STE<br>220 | Marietta             | GA    | 30067 | M/W/Th/F/Sat: 10:00am - 7:00pm<br>Sun: 11:00am - 4:00pm<br>(Closed TUES) |
| tetail Branch                                | Mary Kriley          | 515-283-1985 | Kriley-Mary@galls.com          | 5801 Thornton Ave                          | Des Moines           | IA    | 50321 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | John Taylor          | 913.871.5636 |                                | 9200 Marshall Dr                           | Lenexa               | KS    | 66215 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Lynn Manley          | 859.787.0410 | manley-lynn@galls.com          | 1300 Russell Cave Rd                       | Lexington            | KY    | 40505 | M-F: 7:00am - 3:00pm   |
| etail Branch                                 | J'Nay Byers          | 612-377-0011 | Byers-J'Nay@galls.com          | 2220 Lyndale Avenue South                  | Minneapolis          | MN    | 55405 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Josh<br>Hebzynski    | 763.515.8952 | hebzynki-josh@galls.com        | 2806 FAIRVIEW AVE N                        | Roseville            | MN    | 55113 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Joelle Karpen        | 320.227.4279 | karpen-joelle@galls.com        | 3535 WEST DIVISION STREET                  | St Cloud             | MN    | 56301 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Brenda<br>Kennett    | 816.912.3196 | kennett-brenda@galls.com       | 2720 Burlington Street                     | North Kansas<br>City | MO    | 64116 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Gina Jimenez         | 402.983.9825 | jimenez-gina@galls.com         | 3105 Leavenworth St                        | Omaha                | NE    | 68105 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Jennifer<br>Whitlock | 609.643.5869 | whitlock-jennifer@galls.com    | 28 Scotch Road                             | Ewing Township       | NJ    | 8628  | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | John Rudinski        | 862.279.6954 | rudinski-john@galls.com        | 1015 Broad Street                          | Newark               | NJ    | 7102  | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Irma Perez           | 505.933.6095 | perez-irma@galls.com           | 2520 San Mateo Blvd. NE                    | Albuquerque          | NM    | 87110 | M-SAT: 10:00am - 6:00pm<br>SUN: 10:00am - 5:00pm                         |
| etail Branch                                 | Dave<br>Shoemaker    | 518.621.0760 | shoemaker-david@galls.com      | 230 Central Ave.                           | Albany               | NY    | 12206 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Angela<br>Johansson  | 631.446.3454 | johansson-angela@galls.com     | 6098 Jericho Tpke                          | Commack              | NY    | 11725 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Brian Chenault       | 704.631.9698 | chenault-brian@galls.com       | 1424 Center Park Dr.                       | Charlotte            | NC    | 28217 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Peggy Lee            | 919.746.8502 | Lee-Peggy@galls.com            | 4720 Trademark Dr                          | Raleigh              | NC    | 27610 | M-F: 9:00am - 5:00pm   |
| etail Branch                                 | Robin<br>Thompson    | 910.338.1077 | thompson-robin@galls.com       | 2716 Exchange Dr                           | Wilmington           | NC    | 28405 | M-F: 9:00am - 5:00pm   |
| Retail Branch                                | Richard<br>Morgan    | 513.370.2348 | morgan-richard@galls.com       | 1905 Dalton Ave                            | Cincinnati           | ОН    | 45214 | M-F: 8:30am - 4:30pm   |

| GALLS, LLC - RETAIL & SERVICE CENTER LISTING cont |                         |              |                             |                                    |               |       |       |   |
|---|-------------------------|--------------|-----------------------------|------------------------------------|---------------|-------|-------|---|
| Location<br>Type                                  | Manager                 | Phone        | Email                       | Address                            | City          | State | Zip   | Store Hours   |
| Retail Branch                                     | Joe Gallo               | 614.816.2501 | gallo-joe@galls.com         | 3889 Business Park Dr              | Columbus      | ОН    | 43204 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Steven<br>Matthews      | 859.787.0430 | Matthews-Steven@galls.com   | 9047 SW Barbur Blvd                | Portland      | OR    | 97219 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Cassandra<br>Alvarez    | 512.351.4297 | alvarez-cassandra@galls.com | 826 RUTLAND DR                     | Austin        | ТХ    | 78758 | M-F: 8:00am - 7:00pm<br>SAT: 9:00am - 6:00pm<br>SUN: 11:00am - 5:00pm |
| Retail Branch                                     | Lynn Torres             | 469.208.7087 | torres-lynn@galls.com       | 3200 COMMANDER DRIVE; SUITE 114    | Carrolton     | тх    | 75006 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Gwyn Klein              | 214.960.5127 | Klein-Gwyn@galls.com        | 1630 111ST STREET                  | Grand Prairie | ТХ    | 75050 | M-F: 8:30am - 5:00pm  |
| Retail Branch                                     | Courtnee<br>Toliver     | 281.661.8951 | toliver-courtnee@galls.com  | 1314 Houston Ave                   | Houston       | ТХ    | 77007 | M-F: 7:00am - 4:00pm  |
| Retail Branch                                     | Chelsea Engel           | 713.454.7466 | engel-chelsea@galls.com     | 71 ESPLANADE BLVD; SUITE 200       | Houston       | тх    | 77060 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Marcus Buie             | 832.397.6245 | buie-marcus@galls.com       | 11707 S SAM HOUSTON PKWY W SUITE R | Houston       | тх    | 77031 | M-SAT: 10:00am - 6:00pm   |
| Retail Branch                                     | Veronica<br>Washington  | 210.523.0976 |                             | 2111 West Ave                      | San Antonio   | тх    | 78201 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Catherine<br>Combs      | 757.793.2447 | combs-catherine@galls.com   | 5957 East Virginia Beach Blvd.     | Norfolk       | VA    | 23502 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Richard<br>Maxwell      | 804.298.2813 | maxwell-richard@galls.com   | 2124 Tomlynn St                    | Richmond      | VA    | 23230 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Robert (Bert)<br>Smith  | 206.527.5277 |                             | 8610 Aurora Ave N                  | Seattle       | WA    | 98103 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Marie Downey<br>Perkins | 253.237.1630 | downey-marie@galls.com      | 21621 Pacific Highway South        | Des Moines    | WA    | 98198 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Samantha<br>Ferguson    | 509.703.4587 | ferguson-samantha@galls.com | 1306 N. Howard                     | Spokane       | WA    | 99201 | M-F: 9:00am - 5:00pm  |
| Retail Branch                                     | Tom Pritzlaff           | 262-717-5011 | Pritzlaff-thomas@galls.com  | 500 EAST OAK STREET                | Oak Creek     | WI    | 53154 | M-F: 9:00am - 5:00pm  |
| Service<br>Center                                 | Timothy<br>Chavez       | 954.376.8894 | chavez-timothy@galls.com    | 123 NW 25TH TERRACE                | Ft Lauderdale | FL    | 33311 | M-F: 8:00am - 5:00pm  |
| Service<br>Center                                 | Cesar Caceres           | 305.384.8001 |                             | 400 NW 2nd Avenue                  | Miami         | FL    | 33128 | M-TH: 6:00am - 4:30pm   |
| Service<br>Center                                 | Nilda Franqui           | 321.663.9864 | franqui-nilda@galls.com     | 2500 West Colonial Dr. 2nd Floor   | Orlando       | FL    | 32804 | M-F: 9:00am - 5:00pm  |
| Service<br>Center                                 | Shamika<br>Napier       | 312.533.2592 | napier-shamika@galls.com    | 1342 West Madison St               | Chicago       | IL    | 60607 | M-F: 9:00am-5:00pm<br>Sat 9:00am - 2:00pm every other Saturday        |
| Service<br>Center                                 | Yesenia<br>Sanchez      | 312.267.1477 | sanchez-yesenia@galls.com   | 2241 West 95th St                  | Chicago       | IL    | 60643 | M-F: 9:00am-5:00pm<br>Sat 9:00am - 2:00pm every other Saturday        |
| Service<br>Center                                 | Jana Laverty            | 316.633.4200 | Laverty-Jana@galls.com      | 625 Carriage Pkwy, Ste 185         | Wichita       | KS    | 67208 | M-F: 9:00am - 5:00pm  |
| Service<br>Center                                 | Sarah Hankins           | 763.515-8377 | hankins-sarah@galls.com     | 1672 Suburban Avenue               | St Paul       | MN    | 55106 | M-F: 9:00am - 5:00pm  |
| Service<br>Center                                 | Olga Barsky             | 609.281.5596 | barsky-olga@galls.com       | 1595 Reed Road                     | Pennington    | NJ    | 8534  | M-F: 9:00am - 5:00pm  |
| Service<br>Center                                 | Tanesha<br>Nelson       | 704.631.9699 | nelson-taneesha@galls.com   | 5235 Spector Dr, Bldg. 000A        | Charlotte     | NC    | 28269 | M-F: 7:30am - 4:00pm  |
| Service<br>Center                                 | Kristy Smith            | 216.553.4383 | smith-kristy@galls.com      | 10666 Lorain Ave                   | Cleveland     | ОН    | 44111 | M-F: 9:00am - 5:00pm  |
| Service<br>Center                                 | Rachel<br>Rodriguez     | 210.523.0976 |                             | 2111 West Ave, Ste 100             | San Antonio   | ТХ    | 78216 | M-F: 9:00am - 5:00pm  |



### MANUFACTURER DEALER DESIGNATION

If Vendor is a manufacturer that sells products through a dealer network and wishes to designate a dealer or multiple dealers ("Designated Dealers") to receive Cooperative member Purchase Orders on Vendor's behalf, you must complete this form for each dealer you wish to designate.

Regardless of any Designated Dealers submitted by Vendor, Vendor specifically agrees and acknowledges that any such designations are for Vendor's convenience only and shall not, if Vendor is awarded a Contract, relieve Vendor of any obligations under the Contract, including payment of Cooperative service fees on all Purchase Orders submitted to Vendor or any Designated Dealer. In accordance with the General Terms and Conditions, an awarded Vendor shall remain responsible and liable for all of its obligations under the Contract and the performance of both Vendor and any of Vendor's Designated Dealers under and in accordance with the Contract and remain subject to all remedies for default thereunder, including, but not limited to suspension and termination of Vendor's Contract for nonpayment of service fees.

If awarded, Vendor authorizes the Cooperative, in its sole discretion, to list any Vendor Designated Dealers in the BuyBoard system and to receive Purchase Orders directly from Cooperative members on behalf of Vendor. To the extent a Vendor with Designated Dealers receives a Purchase Order directly, it shall be the responsibility of Vendor to appropriately process such Purchase Order in accordance with the Contract, including but not limited to timely forwarding such Purchase Order to a Designated Dealer for processing.

The Cooperative reserves the right, in its sole discretion, to refuse addition of, or request removal of, any Designated Dealer, and Vendor agrees to immediately require such Designated Dealer to cease accepting Purchase Orders or otherwise acting on Vendor's behalf under the Contract. Further, the Cooperative administrator shall be authorized to remove or suspend any or all Designated Dealers from the BuyBoard at any time in its sole discretion.

If you wish to designate a dealer to service a contract awarded under this Proposal Invitation, please list the Designated Dealer below. If you wish to designate multiple dealers, please duplicate this form as necessary.

| Designated Dealer Name    |       | Designated Dealer Contact Person |                                  |      |  |  |
|---------------------------|-------|----------------------------------|----------------------------------|------|--|--|
| Designated Dealer Address |       |                                  |                                  |      |  |  |
| City                      | State |                                  | Zip                              | -    |  |  |
| Phone Number              |       | Fax Number                       |                                  | -    |  |  |
| Email address             |       | Designated Dealer                | Tax ID Number* <b>(*attach V</b> | V-9) |  |  |



### **PROPOSAL INVITATION QUESTIONNAIRE**

The Cooperative will use your responses to the questions below in evaluating your Proposal and technical and financial resources to provide the goods and perform the services ("Work") under the BuyBoard contract contemplated by this Proposal Invitation ("Contract"). Proposers must fully answer each question, numbering your responses to correspond to the questions/numbers below. Proposers must complete below or attach your responses to this questionnaire and submit in one document with your Proposal. You must submit the questionnaire and responses with your Proposal or the **Proposal will not be considered**.

1. List the number of years Proposer has been in business and former business names (if applicable). Note whether your company is currently for sale or involved in any transaction that would significantly alter its business or result in acquisition by another entity.

54 years

2. Describe the resources Proposer has to manage staff and successfully perform the Work contemplated under this Contract. State the number and summarize the experience of company personnel who may be utilized for the Work, including those who will be available to Cooperative members for assistance with project development, technical issues, and product selection for Work associated with this Contract.

 Marketing Strategy: For your Proposal to be considered, you must submit the Marketing Strategy you will use if the Cooperative accepts all or part of your Proposal. (Example: Explain how your company will initially inform Cooperative members of your BuyBoard Contract, and how you will continue to support the BuyBoard for the duration of the Contract term.) Attach additional pages if necessary.

See attached



4. Describe Proposer's financial capability to perform the Contract. State or describe the firm's financial strength and rating, bonding capacity, and insurance coverage limits. State whether the firm, or any of the firm's past or present owners, principal shareholders or stockholders, or officers, have been a debtor party to a bankruptcy, receivership, or insolvency proceeding in the last 7 years, and identify any such debtor party by name and relationship to or position with your firm.

5. Does your company have any outstanding financial judgments and/or is it currently in default on any loan or financing agreement? If so, provide detailed information on the nature of such items and prospects for resolution.

6. List all contracts, if any, in the last 10 years on which Proposer has defaulted, failed to complete or deliver the work, or that have been terminated for any reason. For each such contract, provide the project name, scope, value and date and the name of the procuring entity. Fully explain the circumstances of the default, failure to complete or deliver the work, or termination.

7. List all litigation or other legal proceedings (including arbitration proceedings), if any, in the last 10 years brought against your firm, or any of the firm's past or present owners, principal shareholders or stockholders, officers, agents or employees, that relate to or arise from a contract similar to this Contract or the Work contemplated under this Contract. Provide the style of the lawsuit or proceeding (name of parties and court or tribunal in which filed), nature of the claim, and resolution or current status.



# **REQUIRED FORMS CHECKLIST**

(Please check ( $\sqrt{}$ ) the following)

<u>Reviewed/Completed</u>: **Proposer's Acceptance and Agreement** 

#### PROPOSAL FORMS PART 1: COMPLIANCE FORMS

- <u>Reviewed/Completed</u>: **Proposal Acknowledgements**
- <u>Reviewed/Completed</u>: Felony Conviction Disclosure
- <u>Reviewed/Completed</u>: Resident/Nonresident Certification
- <u>Reviewed/Completed</u>: **Debarment Certification**
- <u>Reviewed/Completed</u>: Vendor Employment Certification
- <u>Reviewed/Completed</u>: **No Boycott Verification** 
  - Reviewed/Completed: No Excluded Nation or Foreign Terrorist Organization Certification
- <u>Reviewed/Completed</u>: Historically Underutilized Business Certification
- <u>Reviewed/Completed</u>: Acknowledgement of BuyBoard Technical Requirements
- <u>Reviewed/Completed</u>: Construction-Related Goods and Services Affirmation
- <u>Reviewed/Completed</u>: **Deviation and Compliance**
- <u>Reviewed/Completed</u>: Vendor Consent for Name Brand Use
- <u>Reviewed/Completed</u>: Confidential/Proprietary Information
- <u>Reviewed/Completed</u>: EDGAR Vendor Certification
- <u>Reviewed/Completed</u>: **Compliance Forms Signature Page**

#### PROPOSAL FORMS PART 2: VENDOR INFORMATION FORMS

- Reviewed/Completed: Vendor Business Name
- <u>Reviewed/Completed</u>: Vendor Contact Information (*complete in electronic proposal submission system*)
- Reviewed/Completed: Federal and State/Purchasing Cooperative Experience
- Reviewed/Completed: Governmental References
- <u>Reviewed/Completed</u>: **Company Profile**
- <u>Reviewed/Completed</u>: **Texas Regional Service Designation** (*complete in electronic proposal submission system*)
- <u>Reviewed/Completed</u>: State Service Designation (complete in electronic proposal submission system)
- Reviewed/Completed: National Purchasing Cooperative Vendor Award Agreement (Vendors serving outside Texas only)
- <u>Reviewed/Completed</u>: Local/Authorized Seller Listings
- <u>Reviewed/Completed</u>: Manufacturer Dealer Designation
- <u>Reviewed/Completed</u>: Proposal Invitation Questionnaire
- <u>Reviewed/Completed</u>: Vendor Request to Self-Report BuyBoard Purchases (Optional)

<u>Reviewed/Completed</u>: **Proposal Specifications, Evaluation Items and** *Discount (%) off Catalog/Pricelist and/or* other required pricing information including Catalogs/Pricelists (or no bid response) must be submitted with the Proposal or the Proposal will not be considered.



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### **PROPOSAL SPECIFICATION SUMMARY**

The categories and items specified for this Proposal Invitation are summarized below. For full Proposal Specifications, you must review and complete the Proposal Specification information in the electronic proposal submission system in accordance with the Instructions to Proposers (or, if submitting a hard copy Proposal, timely request and complete the Proposal Specification Form in accordance with the Instructions to Proposers).

**PROPOSAL NOTE:** Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format, with Excel or searchable PDF preferred. **No paper catalogs or manufacturer/vendor websites will be accepted**.

#### Section I: UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS

- 1. Discount (%) off catalog/pricelist for Purchase of Band Uniforms, Related Supplies and Accessories.
- 2. Discount (%) off catalog/pricelist for Purchase of Flag Corps Uniforms, Related Supplies and Accessories.
- 3. Discount (%) off catalog/pricelist for **Purchase of Formal Wear for Bands and Orchestra, Related Supplies and Accessories** (dresses, tuxedos, jackets, pants).
- 4. Discount (%) off catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories.
- 5. Discount (%) off catalog/pricelist for **Purchase of Cheerleading Uniforms, Related Supplies and Accessories.**
- 6. Discount (%) off catalog/pricelist for Purchase of Drill Team Uniforms, Related Supplies and Accessories.
- 7. Discount (%) off catalog/pricelist for Purchase of Dancewear, Related Supplies and Accessories.
- 8. Discount (%) off catalog/pricelist for Purchase of All Other Performance Related Uniforms, Related Supplies and Accessories not listed above.

#### Section II: UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS

- 9. Discount (%) off catalog/pricelist for **Purchase of Public Safety (police, fire, EMS, security, etc.) Uniforms**, **Related Supplies and Accessories**.
- 10. Discount (%) off catalog/pricelist for Purchase of Custodial and Maintenance Uniforms, Related Supplies and Accessories.
- 11. Discount (%) off catalog/pricelist for Purchase of Food Service Uniforms, Related Supplies and Accessories.
- 12. Discount (%) off catalog/pricelist for **Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories**.
- 13. Discount (%) off catalog/pricelist for **Purchase of Business Uniforms (Career Apparel), Related Supplies and Accessories**.
- 14. Discount (%) off catalog/pricelist for **Purchase of Student Uniforms, Related Supplies and Accessories**.
- 15. Discount (%) off catalog/pricelist for Purchase of **ARC Rated/Flame Resistant Uniforms, Related Supplies and Accessories**.
- 16. Discount (%) off catalog/pricelist for **Purchase of Industrial Towels.**
- 17. Discount (%) off catalog/pricelist for Purchase of All Other Work-Related Uniforms, Related Supplies and Accessories not listed above.

#### Section III: RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTS

- 18. Discount (%) off catalog/pricelist for **Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories**.
- 19. Discount (%) off catalog/pricelist for **Rental of Custodial and Maintenance Uniforms, Related Supplies and** Accessories.
- 20. Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and Accessories.
- 21. Discount (%) off catalog/pricelist for **Rental of Medical and Nursing Uniforms, Related Supplies and Accessories**.
- 22. Discount (%) off catalog/pricelist for **Rental of Business Uniforms (Career Apparel), Related Supplies and** Accessories.



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- 23. Discount (%) off catalog/pricelist for **Rental of All Other Work-Related Uniforms, Related Supplies and Accessories** not listed above.
- 24. Discount (%) off catalog/pricelist for **Rental of Industrial Towels.**
- 25. Discount (%) off catalog/pricelist for Rental of Industrial Mats.
- 26. Discount (%) off catalog/pricelist for Rental of Industrial Mop Service.
- 27. Discount (%) off catalog/pricelist for **Rental of ARC Rated/Flame Resistant Uniforms, Related Supplies and** Accessories.
- 28. Discount (%) off catalog/pricelist for **Rental of All Other Industrial Uniform, Related Products, Supplies and Accessories** not listed above.

#### Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL UNIFORMS

1. Information under Section IV is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. **These items will not be individually awarded.** THE FOLLOWING EVALUATION ITEMS MUST BE COMPLETED FOR **EITHER THE AS SPECIFIED OR ALTERNATE PRODUCT.** Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILL NOT BE CONSIDERED.

2. **Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT** pricing based on the following pricing structure. [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard = BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder, repairs, and delivery.

3. Vendors that do not offer any of the evaluation or alternate items listed below **shall submit a written explanation to request exemption** from this requirement. The Cooperative may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on all information provided with the Proposal.

- 29. Uniform Clothing Rental: Executive Shirt; long sleeve; 100% cotton; BuyBoard weekly rental unit price.
- 30. Uniform Clothing Rental: <u>Industrial Work Shirt;</u> long sleeve, synthetic blend; BuyBoard weekly rental unit price.
   31. Uniform Clothing Rental: <u>Industrial Work Shirt;</u> stripe, long sleeve, synthetic blend; BuyBoard weekly rental unit price.
- 32. Uniform Clothing Rental: Button Down Shirt; long sleeve; 100% cotton; BuyBoard weekly rental unit price.
- 33. Uniform Clothing Rental: Industrial Pants; synthetic blend; BuyBoard weekly rental unit price.
- 34. Uniform Clothing Rental: Executive Slacks; Cotton; BuyBoard weekly rental unit price.
- 35. Uniform Clothing Rental: <u>Blue Denim Jeans</u>; Cotton; BuyBoard weekly rental unit price.

#### ADDITIONAL WEEKLY RENTAL/PREP CHARGES (MISC. ITEMS)

- 36. **4X6 Floor Mat**; per item; BuyBoard weekly rental unit price.
- 37. Dry Mop; Treated; 36 inches, per item; BuyBoard weekly rental unit price.
- 38. Name Tags; per item; BuyBoard weekly rental unit price.
- 39. Prep Charges; per item; BuyBoard weekly rental unit price.
- 40. Emblem; per item (print or embroidery); BuyBoard weekly rental unit price.
- 41. Emblem 2; per item (print or embroidery); BuyBoard weekly rental unit price.
- 42. Environmental Fee
- 43. Energy Surcharge
- 44. Initial Set Up Charges
- 45. Swing Suit Charges
- 46. Minimum Stop Size Fee
- 47. Image Guard Fee
- 48. Deposit Charge



#### **RETURNING DEFECTIVE PRODUCTS**

Once a returned product has been received into the Galls distribution center, it will be processed and the replacement or corrected item will be sent within 24 hours, if in stock. All customized items will be sent out according to production lead time. If an item is being returned for a full credit, it will take place once the item has been received. Products can also be returned at the local facility once in place.

#### **RETURN & RESTOCKING POLICY**

Galls offers a "no hassle guarantee" on returned merchandise. This means if **Buyboard members** are unhappy for any reason with their purchase, it can be returned to Galls for an exchange or refund. This does not apply to a non-Galls error on a personalized (embroidered, heat press, etc.) garment.

Trust is crucial to a team and, as your partner, we want to make sure our products match your expectations. We offer two levels of returns:

**30-day Comfort Guarante**e. If you are not completely satisfied with your boots or shoes, simply return them within 30 days from the date you received your order for a refund or exchange.

**One-Year Returns.** We accept returns of resalable items within one year of purchase that are unworn, in new condition, and in original packaging along with all packaging attachments and enclosures, including all applicable tags, instructions, etc. For apparel, return item in its original, packaging along with all packaging attachments and enclosures, including all applicable tags, instructions, etc. Return instructions are available on the reverse side of the packing slip.

**Refunds.** Refunds are deposited back to your original payment method.

**Shipping Refunds.** Original shipping charges are non-refundable unless the return is related to our error.

**Special Order or Embellished Items.** Special order items or items that have been altered, decorated, engraved, customized or otherwise embellished at the request of our customers cannot be returned unless the return is related to our error.

**Electronic Items.** Body worn cameras, audio recording devices, and memory cards cannot be returned to a Galls store or at Galls.com; they must be returned directly to the manufacturer in accordance with that manufacturer's returns policy.

Clearance Items.All clearance items are sold "as is" and cannot be returned.

**HAZMAT or ORM-D Items.** Returns for these items, including but not limited to self-defense sprays, chemical kits, select first aid kits and components, road flares, and fire extinguishers cannot be accepted. If you are unsure if the product you are returning falls into this category, please contact Galls' Customer Service. Refunds may be available depending

**Gift Certificates.** Gift Certificates cannot be returned or redeemed for cash or credit except where required by law.

#### WARRANTY

All products will fall under the manufacturer's standard warranties. In addition, Galls offers a "No Hassle Guarantee" on returned merchandise. This means that if you are unhappy for any reason with your purchase, you may return it to Galls for an exchange or refund within 1 year from purchase date. This does not apply to a non-Galls error on a personalized (embroidered, heat press, etc.) garment.

**Manufacturer Warranties** - Many products sold by Galls offer extended manufacturer's warranties. For returns related to matters covered by a manufacturer's warranty, please visit the manufacturing brand's website and/or call their customer service line directly.



#### **MARKETING STRATEGY**

Galls understands that having a cooperative agreement never guarantees any sales and we need to put in the work to build relationships with participating agencies to grow our business. Galls' marketing strategy is to provide an online system, along with a large inventory position capable of meeting the needs of any size customer. This makes the customer experience more efficient and creates a long-term partnership between Galls and the agency. Galls currently operates more than **15,000** eQuip websites nationally ranging from a small single user department to a large multinational security firm with **10,000** users at multiple locations. In 99% of customers, the functionality is already built, which means the process is simply "plug and play". Galls has been operating custom websites for approximately **10** years however, in 2011 we shifted our focus to increase our functionality and availability for our public safety and government agency customers.

We have developed a marketing strategy for this program that would cover two major verticals:

#### 1) ONLINE

We understand that in-store shopping is not easily available to every customer and some prefer an online shopping portal. Galls would develop a custom e-commerce platform (eQuip) which would allow Buyboard Members to view products at contract pricing. Galls will also work with Buyboard to obtain all necessary logos to be utilized for our web portal.

Additionally- Galls would setup, at no charge, customer specific Uniform Programs with customer specific customization and embellishment to mirror contract pricing. Our Galls.com website has current links to contract programs, and we would add a link to the specific Buyboard eQuip site to drive customer engagement.

#### 2) IN PERSON/OVER THE PHONE

In addition to our locations, Galls has a nationwide coverage of Regional Area Executives (RAE's) that can setup in person meetings with potential customers. We also have a vast inside sales team that acts as additional support to our RAE's. Our sales force numbers over 125 reps available for customer support and contract marketing. The largest in our segment. We would also advertise the Buyboard contract at the over 100 tradeshows we attend annually, including attending and participating in the annual NIGP forum, NPI conference and Regional Cooperative Summits.



# 670-22 gallsIIc Supplier Response

### **Event Information**

| Number:     | 670-22                   |
|-------------|--------------------------|
| Title:      | Uniforms and Accessories |
| Туре:       | Request for Proposal     |
| Issue Date: | 10/14/2021               |
| Deadline:   | 12/16/2021 04:00 PM (CT) |
| Notes:      |                          |

The Local Government Purchasing Cooperative (BuyBoard)

Proposal Invitation No. 670-22 Uniforms and Accessories Proposal Due Date and Time: December 16, 2021, at 4:00 PM

Responding to this and future proposals online is easy with our **online submission system**.

- 1. View and download the forms.
- **DO NOT** log in to view and download the documents.
- Visit <u>vendor.buyboard.com</u> and click on the "Current Proposal Invitations" button shown below to view and download the forms for this proposal.

### 2. To submit completed proposal.

• Visit vendor.buyboard.com and click "Register/Login/Submit

Proposal" button shown below to submit your proposal online.

• For additional assistance click this link View our Proposal Submission Instructions.

**New Vendor?** Visit <u>vendor.buyboard.com</u> and click

"Register/Login/Submit Proposal." Click <u>Register now</u> as a new supplier/vendor, so you don't miss future proposal opportunities.

Any Addenda issued with this proposal will also be placed on the website, and it will be the **vendor's responsibility to obtain the information.** 

#### Page 3 of 51 pages

By submitting your response, you certify that you are authorized to represent and bind your company.

David Scheve Signature

Submitted at 12/16/2021 3:18:12 PM

### **Requested Attachments**

### **BuyBoard Proposal Invitation No. 670-22 Uniforms and Accessories**

REQUIRED-In PDF format, upload all proposal invitation documents available for download at vendor.buyboard.com including any additional pages, as necessary. (Please DO NOT password protect uploaded files.)

### Catalog/Pricelist

REQUIRED-In Excel or PDF format, upload catalog/pricelist in proposal invitation instructions. Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or Proposal will not be considered. No paper catalogs or manufacturer/vendor websites will be accepted. File size must not exceed 100MB. (Please DO NOT password protect uploaded files.)

### Exceptions and/or Detailed Information Related to Discount % and/or Hourly Labor Exceptions BB.pdf Rate Proposed

In PDF format and if necessary, vendor shall attach detailed information regarding exceptions to pricing and/or discount percentage and define the services that are proposed to be provided. NOTE: IF DETAILED INFORMATION IS NOT SUBMITTED, PROPOSAL MAY NOT BE CONSIDERED. (Please DO NOT password protect uploaded files.)

### **Company Profile**

REQUIRED-Information on awarded Cooperative Contracts is available to Cooperative Members on the BuyBoard website. If your company is awarded a Contract under this Proposal Invitation, please provide a brief company description that you would like to have included with your company profile on the BuyBoard website. Submit your company profile in a separate file, in Word format, with your Proposal. (Note: Vendor is solely responsible for any content provided for inclusion on the BuyBoard website. The Cooperative reserves the right to exclude or remove any content in its sole discretion, with or without prior notice, including but not limited to any content deemed by the Cooperative to be inappropriate, irrelevant to the Contract, inaccurate, or misleading.)

# **IRS Form W-9 Request for Taxpayer Identification Number and Certification**

REQUIRED-In PDF format, upload W-9 form. (Please DO NOT password protect uploaded files.)

### **Exemption Letter**

Vendors that do not offer any of the evaluation and/or alternate items shall submit a written letter providing explanation requesting exemption from this requirement and identify its specialty product line(s).

### **Bid Attributes**

### 1 Federal Identification Number

Federal Identification Number

20-3545989

### gallsllc Information

Phone:

Address: 1340 Russell Cave Road

Lexington, KY 40505

(800) 876-4242 x2330

smeltzer-amelia@galls.com Email

Proposal-No-670-22.pdf

Galls 2021 Catalog.xlsx

Galls Company Profile.docx

W9 Chicago Lockbox\_2021.pdf

No response



2 HUB/No Israel Boycott Certification/No Excluded Nation or Foreign Terrorist Certification

HUB/No Israel Boycott Certification/No Excluded Nation or Foreign Terrorist Certification

#### 3 No Israel Boycott Certification

A Texas governmental entity may not enter into a contract with a value of \$100,000 or more that is to be paid wholly or partly from public funds with a company (excluding a sole proprietorship) that has 10 or more full-time employees for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract. (TEX. GOV'T CODE Ch. 2270). Accordingly, this certification form is included to the extent required by law.

"Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes. TEX. GOV'T CODE §808.001(1).

By signature on the Compliance Forms Signature Page, to the extent applicable, I certify and verify that Vendor does not boycott Israel and will not boycott Israel during the term of any contract awarded under this Proposal Invitation, that this certification is true, complete and accurate, and that I am authorized by my company to make this certification.

Yes

#### 4 No Excluded Nation or Foreign Terrorist Organization Certification

Chapter 2252 of the Texas Government Code provides that a Texas governmental entity may not enter into a contract with a company engaged in active business operations with Sudan, Iran, or a foreign terrorist organization – specifically, any company identified on a list prepared and maintained by the Texas Comptroller under Texas Government Code §§806.051, 807.051, or 2252.153. (A company that the U.S. Government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or any federal sanctions regime relating to a foreign terrorist organization is not subject to the contract prohibition.)

By signature on the Compliance Forms Signature Page, I certify and verify that Vendor is not on the Texas Comptroller's list identified above; that this certification is true, complete and accurate; and that I am authorized by my company to make this certification.

Yes

#### 5 MWBE/HUB Status Certification

A Proposer that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business Enterprise or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when responding to this Proposal Invitation. The BuyBoard website will indicate HUB certifications for awarded Vendors that properly indicate and document their HUB certification on this form.

I certify that my company has been certified as a MWBE/HUB in the following categories: (Please check all that apply)

#### 6 Minority Owned Business

Minority Owned Business

Minority Owned Business (Yes)

#### 7 Women Owned Business

Women Owned Business

Women Owned Business (Yes)

| 8      | Service-Disabled Veteran Owned Business<br>Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected<br>disability as defined by 38 U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U.<br>S. Department of Veterans Affairs or Department of Defense)<br>Service-Disabled Veteran Owned Business (Yes) |
|--------|---|
| 9      | Certification Number         Certification Number         No response   |
| 1<br>0 | Name of Certifying Agency         Certifying Agency         No response   |
| 1      | Non-MWBE/HUB<br>My company has NOT been certified as a MWBE/HUB<br>✓ Non-HUB (Yes)  |
| 1<br>2 | Vendor General Contact Information Proposal/Contract General Contact Information  |
| 13     | Vendor Proposal/Contract Contact Name         Vendor Proposal/Contract Contact Name         Amelia Smeltzer   |
| 1<br>4 | Vendor Proposal/Contract Contact E-mail Address         Vendor Proposal/Contract Contact E-mail Address         smeltzer-amelia@galls.com   |
| 1<br>5 | Vendor Proposal/Contract Mailing Address         Vendor Proposal/Contract Mailing Address         1340 Russell Cave Rd.   |
| 1<br>6 | Vendor Proposal/Contact Mailing Address - City<br>Vendor Proposal/Contact Mailing Address - City<br>Lexington   |
| 1<br>7 | Vendor Proposal/Contact Mailing Address - State<br>Vendor Proposal/Contact Mailing Address - State (Abbreviate State Name)<br>KY  |
| 1<br>8 | Vendor Proposal/Contact Mailing Address - Zip Code<br>Vendor Proposal/Contact Mailing Address - Zip Code<br>40505   |
| 1<br>9 | Vendor Proposal/Contact Phone Number<br>Vendor Proposal/Contact Phone Number (xxx-xxx)<br>859-800-1400  |

| 2              | Vendor Proposal/Contact Extension Number  |
|----------------|---|
| 0              | Vendor Proposal/Contact Extension Number  |
|                | No response   |
| 2              | Company Website   |
| 2<br>1         | Company Website (www.XXXXX.com)   |
|                | www.galls.com   |
| •              |   |
| 22             | Purchase Orders Contact Information<br>All Purchase Orders from Cooperative members will be available through the Internet. Vendors need Internet<br>access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a<br>new purchase order arrives. An information guide will be provided to Vendors to assist them with retrieving their<br>orders. |
|                | Please select options below for receipt of Purchase Orders and provide the requested information:   |
|                | I will use the internet to receive Purchase Orders at the following address   |
|                | Yes   |
| 23             | Purchase Order E-mail Address   |
| 3              | Purchase Order E-mail Address   |
|                | hudson-kenneth@galls.com  |
| 2              | Purchase Order Contact Name   |
| 4              | Purchase Order Contact Name   |
|                | Kenneth Hudson  |
| 2              | Purchase Order Contact Phone Number   |
| 2<br>5         | Purchase Order Contact Phone Number (xxx-xxx-xxxx)  |
|                | 859-800-1195  |
| 0              |   |
|                | Purchase Order Centert Extension Number   |
| 2<br>6         | Purchase Order Contact Extension Number   |
| 6              | Purchase Order Contact Extension Number   |
| 6              |   |
|                | Purchase Order Contact Extension Number         No response         Alternate Purchase Order E-mail Address   |
| 26<br>27       | Purchase Order Contact Extension Number         No response         Alternate Purchase Order E-mail Address         Alternate Purchase Order E-mail Address   |
|                | Purchase Order Contact Extension Number         No response         Alternate Purchase Order E-mail Address   |
| 272            | Purchase Order Contact Extension Number         No response         Alternate Purchase Order E-mail Address         Alternate Purchase Order E-mail Address   |
| 27             | Purchase Order Contact Extension Number         No response         Alternate Purchase Order E-mail Address         Alternate Purchase Order E-mail Address         Love-emily#galls.com  |
| 272            | Purchase Order Contact Extension Number         No response         Alternate Purchase Order E-mail Address         Alternate Purchase Order E-mail Address         Love-emily#galls.com         Alternate Purchase Order Contact Name  |
| 277<br>28<br>2 | Purchase Order Contact Extension Number         No response         Alternate Purchase Order E-mail Address         Alternate Purchase Order E-mail Address         Love-emily#galls.com         Alternate Purchase Order Contact Name         Alternate Purchase Order Contact Name         Alternate Purchase Order Contact Name  |
| 272            | Purchase Order Contact Extension Number<br>No response<br>Alternate Purchase Order E-mail Address<br>Alternate Purchase Order E-mail Address<br>Love-emily#galls.com<br>Alternate Purchase Order Contact Name<br>Alternate Purchase Order Contact Name<br>Emily Love  |

| 3<br>0 | Alternate Purchase Order Contact Extension Number Alternate Purchase Order Contact Extension Number   |
|--------|---|
|        | No response   |
| 3<br>1 | <b>Purchase Orders Contact Information</b><br>All Purchase Orders from Cooperative members will be available through the Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to Vendors to assist them with retrieving their orders. |
|        | Please select options below for receipt of Purchase Orders and provide the requested information:   |
|        | <ul> <li>Purchase Orders may be received by the Designated Dealer(s) identified on my company's Dealer Designation form as provided to the Cooperative administrator. I understand that my company shall remain responsible for the Contract and the performance of all Designated Dealers under and in accordance with the Contract.</li> </ul>  |
|        | Yes   |
| 32     | Request for Quotes ("RFQâ€)   |
| 2      | Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:   |
| 33     | Request for Quote (RFQ) E-mail Address  |
| 3      | Request for Quote (RFQ) E-mail Address  |
|        | hudson-kenneth@galls.com  |
| 34     | Request for Quote (RFQ) Contact Name  |
| -      | Request for Quote (RFQ) Contact Name  |
|        | hudon-kenneth@galls.com   |
| 3<br>5 | Request for Quote (RFQ) Contact Phone Number  |
| Ŭ      | Request for Quote (RFQ) Contact Phone Number (xxx-xxx-xxxx)   |
|        | 859-800-1195  |
| 3<br>6 | Request for Quote (RFQ) Contact Extension Number  |
| Ŭ      | Request for Quote (RFQ) Contact Extension Number  |
|        | No response   |
| 37     | Alternate Request for Quote (RFQ) E-mail Address  |
|        | Alternate Request for Quote (RFQ) E-mail Address Iove-emily@galls.com   |
|        | love-enniy@gails.com  |
| 38     | Alternate Request for Quote (RFQ) Contact Name  |
|        | Alternate Request for Quote (RFQ) Contact Name Emily Love   |
|        |   |
| 3<br>9 | Alternate Request for Quote (RFQ) Contact Phone Number<br>Alternate Request for Quote (RFQ) Contact Phone Number (xxx-xxx-xxxx)   |

859-800-1342

| 4 | Alternate Request for Quote (RFQ) Contact Extension Number |
|---|--|
| 0 |  |

Alternate Request for Quote (RFQ) Contact Extension Number

No response

#### 4 Invoices

Your company will be billed monthly for the service fee due under a Contract awarded under this Proposal Invitation. All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.

# 4 Invoices

| • | Please choose only one (1) of the following options for receipt of invoices and provide the requested |
|---|---|
|   | information:  |

(a) Service fee invoices and related communications should be provided directly to my company at:

or

(b) In lieu of my company, I request and authorize all service fee invoices to be provided directly to the following billing agent:

If Vendor authorizes a billing agent to receive and process service fee invoices, in accordance with the General Terms and Conditions of the Contract, Vendor specifically acknowledges and agrees that nothing in that designation shall relieve Vendor of its responsibilities and obligations under the Contract including, but not limited to, payment of all service fees under any Contract awarded Vendor.

Service fee invoices and notices direct to company

# 4 Invoice Company Name

Invoice Company Name

Galls, LLC

4

#### 4 Invoice Company Department Name

Invoice Company Department Name

Accounting

### 4 Invoice Contact Name

Invoice Contact Name

Pam Jarvis

# 4 Invoice Mailing Address

Invoice Mailing Address (P.O. Box or Street Address)

1340 Russell Cave Rd.

# 4 Invoice Mailing Address - City

Invoice Mailing Address - City

Lexington

# 4 Invoice Mailing Address - State

Invoice Mailing Address - State (Abbreviate State Name)

KY

| A             |  |
|---------------|--|
| <b>4</b><br>9 | Invoice Mailing Address - Zip Code<br>Invoice Mailing Address (Zip Code) |
|               | 40505  |
|               | 40003  |
| 5             | Invoice Contact Phone Number   |
| 0             | Invoice Contact Phone Number (xxx-xxx-xxxx)                              |
|               | 859-514-9597   |
| 5             | Invoice Contact Extension Number   |
| ĭ             | Invoice Contact Extension Number   |
|               | No response  |
|               |  |
| 5<br>2        | Invoice Contact Fax Number   |
| -             | Invoice Contact Fax Number (xxx-xxx)                                     |
|               | No response  |
| 5             | Invoice Contact E-mail Address   |
| 5<br>3        | Invoice Contact E-mail   |
|               | jarvis-pam@galls.com   |
|               |  |
| 5<br>4        | Invoice Contact Alternate E-mail Address                                 |
| -             | Invoice Contact Alternate E-mail Address                                 |
|               | Amelia Smeltzer  |
| 5             | Billing Agent Company Name   |
| 5<br>5        | Billing Agent Company Name   |
|               | Galls, LLC   |
|               |  |
| 5<br>6        | Billing Agent Department Name  |
| Ū             | Billing Agent Department Name  |
|               | Legal  |
| 5             | Billing Agent Contact Name   |
| 7             | Billing Agent Contact Name   |
|               | Amelia Smeltzer  |
| E             | Dilling Agent Meiling Address  |
| 5<br>8        | Billing Agent Mailing Address  |
|               | Billing Agent Mailing Address (P.O. Box or Street Address)               |
|               | 1340 Russell Cave Rd.  |
| 5<br>9        | Billing Agent Mailing Address - City                                     |
| 9             | Billing Agent Mailing Address - City                                     |
|               | Lexington  |
| 6             |  |
| 6<br>0        | Billing Agent Mailing Address - State                                    |
|               | Billing Agent Mailing Address - State (Abbreviate State Name) KY         |
|               | IN Y   |

| 6<br>1        | Billing Agent Mailing Address - Zip Code         Billing Agent Mailing Address - Zip Code         40505   |
|---------------|---|
| 6<br>2        | Billing Agent Contact Phone Number         Billing Agent Contact Phone Number (xxx-xxx)         859-800-1400  |
| 63            | Billing Agent Contact Extension Number         Billing Agent Contact Extension Number         No response   |
| <b>6</b><br>4 | Billing Agent Fax Number         Billing Agent Fax Number         859-268-5971  |
| <b>6</b> 5    | Billing Agent Contact E-mail Address         Billing Agent Contact E-mail Address         smeltzer-amelia@galls.com   |
| <b>6</b><br>6 | Billing Agent Alternative E-mail Address         Billing Agent Alternative E-mail Address         No response   |
| 6<br>7        | Shipping Via<br>Common Carrier, Company Truck, Prepaid and Add to Invoice, or Other<br>Common Carrier   |
| 6<br>8        | Payment Terms         Note: Vendor payment terms must comply with the BuyBoard General Terms and Conditions and the Texas Prompt Payment Act (Texas Government Code Ch. 2251).         Net 30   |
| 6<br>9        | Vendor's Internal/Assigned Reference/Quote Number         Vendor's Internal/Assigned Reference/Quote Number         No response   |
| <b>7</b><br>0 | State or Attach Return Policy         Note: Only return requirements and processes will be deemed part of Vendor's return policy. Any unrelated contract terms, terms of sale, or other information not specifically related to return requirements and processes included in Vendor's return policy shall not apply to any awarded Contract unless specifically included as a deviation in the Deviation and Compliance Form and accepted by the Cooperative.         See attached |
| 7             | Electronic Payments         Are electronic payments acceptable to your company?         Yes   |

#### Credit Card Payments

Are credit card payments acceptable to your company?

Yes

2

# 7 Texas Regional Service Designation

#### Texas Regional Service Designation - Refer to Form in Proposal Invitation

The Cooperative (referred to as "Texas Cooperative" in this form and in the State Service Designation form) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you <u>must</u> indicate the specific regions you will service on this form. If you propose to serve different regions for different products or services included in your Proposal, you must complete and submit a separate Texas Regional Service Designation form for each group of products and clearly indicate the products or services to which the designation applies. *By designating a region or regions, you are certifying that you are authorized and willing to provide the proposed products and services in those regions. Designating regions in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your Proposal or, if awarded, termination of your Contract. Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.* 

## 7 Company Name

**Company Name** 

Galls, LLC

### 7 Texas Regional Service Designation

Select only one of the following options. If you select "I will NOT serve all Regions of Texas", you must then check the individual Regions you wish to serve.

All Regions

# 7 Region 1

✓ Region I (

#### 7 Region 2

Region 2 - Corpus Christi ✓ Region 2 (2)

# 7 Region 3

Region 3 - Victoria ✓ Region 3 (3)

# 7 Region 4

Region 4 - Houston Region 4 (4)

#### 8 Region 5

Region 5 - Beaumont ✓ Region 5 (5)

#### 8 Region 6

| 82     | Region 7<br>Region 7 - Kilgore<br>☑ Region 7 (7)                  |
|--------|---|
| 83     | Region 8<br>Region 8 - Mount Pleasant<br>✓ Region 8 (8)           |
| 84     | Region 9<br>Region 9 - Wichita Falls<br>✓ Region 9 (9)            |
| 85     | Region 10<br>Region 10 - Richardson<br>✓ Region 10 (10)           |
| 86     | Region 11<br>Region 11 - Fort Worth<br>☑ Region 11 (11)           |
| 8<br>7 | Region 12<br>Region 12 - Waco<br>✓ Region 12 (12)                 |
| 88     | Region 13<br>Region 13 - Austin<br>✓ Region 13 (13)               |
| 8<br>9 | Region 14<br>Region 14 - Abilene<br>☑ Region 14 (14)              |
| 9<br>0 | Region 15         Region 15 - San Angelo         ✓ Region 15 (15) |
| 9<br>1 | Region 16         Region 16 - Amarillo         ✓ Region 16 (16)   |
| 9<br>2 | Region 17<br>Region 17 - Lubbock<br>☑ Region 17 (17)              |
| 93     | Region 18<br>Region 18 - Midland<br>☑ Region 18 (18)              |

| 9<br>4      | Region 19<br>Region 19 - El Paso<br>☑ Region 19 (19)  |
|-------------|---|
| 9<br>5      | Region 20<br>Region 20 - San Antonio<br>☑ Region 20 (20)  |
| 96          | State Service Designation         State Service Designation - Refer to Form in Proposal Invitation.         As set forth in the Proposal Invitation, it is the Cooperative's intent that other governmental entities in the United States have the opportunity to purchase goods or services awarded under the Contract, subject to applicable state law, through a piggy-back award or similar agreement through the National Purchasing Cooperative BuyBoard. If you plan to service the entire United States or only specific states, you must complete this form accordingly. (Note: If you plan to service Texas Cooperative members, be sure that you complete the Texas Regional Service Designation form.) In addition to this form, to be considered for a piggy-back award by the National Purchasing Cooperative, you must have an authorized representative sign the National Purchasing Cooperative, you must have an authorized representative sign the National Purchasing Cooperative States for different products or services included in your Proposal, you must complete and submit a separate State Service Designation form for each group of products and clearly indicate the products or services to which the designation applies. By designating a state or states, you are certifying that you are authorized and willing to provide the proposed products and services in those states. Designating states in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your Proposal or, if awarded, termination of your Contract. |
| 9<br>7      | Company Name<br>Company Name<br>Galls, LLC  |
| 9<br>8      | State Service Designation<br>Select only one of the following options. If you select "I will NOT serve all States", you must then check<br>the individual States you wish to serve.   |
| 9<br>9      | Alabama<br>Alabama<br>☑ Alabama (AL)  |
| 1<br>0<br>0 | Alaska<br>Alaska<br>☑ Alaska (AK)   |
| 1<br>0<br>1 | Arizona<br>Arizona<br>☑ Arizona (AZ)  |
| 1<br>0<br>2 | Arkansas<br>Arkansas<br>☑ Arkansas (AR)   |

| 1   | California                                      |
|-----|---|
| 0   | California (Public Contract Code 20118 & 20652) |
| 3   | ✓ California (CA)                               |
| 1   | Colorado  |
| 0   | Colorado  |
| 4   | ✓ Colorado (CO)                                 |
| 1   | Connecticut                                     |
| 0   | Connecticut                                     |
| 5   | ✓ Connecticut (CT)                              |
| 1   | Delaware  |
| 0   | Delaware  |
| 6   | ✓ Delaware (DE)                                 |
| 1   | District of Columbia                            |
| 0   | District of Columbia                            |
| 7   | ✓ District of Columbia (DC)                     |
| 1   | Florida   |
| 0   | Florida   |
| 8   | ✓ Florida (FL)                                  |
| 1   | Georgia   |
| 0   | Georgia   |
| 9   | ☑ Georgia (GA)                                  |
| 1   | Hawaii  |
| 1   | Hawaii  |
| 0   | ☑ Hawaii (HI)                                   |
| 111 | Idaho<br>Idaho<br>☑ Idaho (ID)                  |
| 1   | Illinois  |
| 1   | Illinois  |
| 2   | ☑ Illinois (IL)                                 |
| 1   | Indiana   |
| 1   | Indiana   |
| 3   | ☑ Indiana (IN)                                  |
| 1   | lowa  |
| 1   | Iowa  |
| 4   | ✓ Iowa (IA)                                     |

| 1 | Kansas               |
|---|----------------------|
| 1 | Kansas               |
| 5 | ☑ Kansas (KS)        |
| 1 | Kentucky             |
| 1 | Kentucky             |
| 6 | ☑ Kentucky (KY)      |
| 1 | Louisiana            |
| 1 | Louisiana            |
| 7 | ✓ Louisiana (LA)     |
| 1 | Maine                |
| 1 | Maine                |
| 8 | ☑ Maine (ME)         |
| 1 | Maryland             |
| 1 | Maryland             |
| 9 | ☑ Maryland (ME)      |
| 1 | Massachusetts        |
| 2 | Massachusetts        |
| 0 | ✓ Massachusetts (MA) |
| 1 | Michigan             |
| 2 | Michigan             |
| 1 | ☑ Michigan (MI)      |
| 1 | Minnesota            |
| 2 | Minnesota            |
| 2 | ☑ Minnesota (MN)     |
| 1 | Mississippi          |
| 2 | Mississippi          |
| 3 | ☑ Mississippi (MS)   |
| 1 | Missouri             |
| 2 | Missouri             |
| 4 | ☑ Missouri (MO)      |
| 1 | Montana              |
| 2 | Montana              |
| 5 | ☑ Montana (MT)       |
| 1 | Nebraska             |
| 2 | Nebraska             |
| 6 | ☑ Nebraska (NE)      |

| 1           | Nevada   |
|-------------|--|
| 2           | Nevada   |
| 7           | ☑ Nevada (NV)  |
| 1<br>2<br>8 | New Hampshire         New Hampshire         ✓ New Hampshire (NH) |
| 1           | New Jersey   |
| 2           | New Jersey   |
| 9           | ✓ New Jersey (NJ)  |
| 1<br>3<br>0 | New Mexico         ✓ New Mexico (NM)                             |
| 1           | New York   |
| 3           | New York   |
| 1           | ✓ New York (NY)  |
| 1           | North Carolina   |
| 3           | North Carolina   |
| 2           | ☑ North Carolina (NC)  |
| 133         | North Dakota<br>North Dakota<br>☑ North Dakota (ND)              |
| 1           | Ohio   |
| 3           | Ohio   |
| 4           | ☑ Ohio (OH)  |
| 1           | Oklahoma   |
| 3           | Oklahoma   |
| 5           | ☑ Oklahoma (OK)  |
| 1           | Oregon   |
| 3           | Oregon   |
| 6           | ✓ Oregon (OR)  |
| 1           | Pennsylvania   |
| 3           | Pennsylvania   |
| 7           | ✓ Pennsylvania (PA)  |
| 1           | Rhode Island   |
| 3           | Rhode Island   |
| 8           | ☑ Rhode Island (RI)  |

| 1<br>3<br>9   | South Carolina       |
|---------------|----------------------|
| 9             | South Carolina       |
|               | South Carolina (SC)  |
| 1             | South Dakota         |
| <b>40</b>     | South Dakota         |
| •             | South Dakota (SD)    |
| 1             | Tennessee            |
| 4             | Tennessee            |
| 1             | ✓ Tennessee (TN)     |
|               |                      |
| 1             | Texas                |
| <b>4</b><br>2 | Texas                |
|               | ✓ Texas (TX)         |
| 1             | Utah                 |
| 43            | Utah                 |
| -             | ☑ Utah (UT)          |
| 1             | Vermont              |
| 44            | Vermont              |
| 4             | Vermont (VT)         |
|               |                      |
| 1 4           | Virginia             |
| <b>4</b><br>5 |                      |
|               | ☑ Virginia (VA)      |
| 1             | Washington           |
| <b>4</b><br>6 | Washington           |
|               | ☑ Washington (WA)    |
| 1             | West Virginia        |
| 47            | West Virginia        |
| 1             | ☑ West Virginia (WV) |
| 1             | Wisconsin            |
| 48            | Wisconsin            |
| 8             | ✓ Wisconsin (WI)     |
|               |                      |
| 1 4           | Wyoming              |
| <b>4</b><br>9 | Wyoming              |
|               | Wyoming (WY)         |
|               |                      |

### **Bid Lines**

| 1 | Section I: UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS - Discount (%) off<br>catalog/pricelist for Purchase of Band Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST<br>be included or proposal will not be considered.<br>No Bid   |
|---|--|
|   | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:   |
|   | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>   |
|   | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
|   | Item Attributes  |
|   | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage   |
|   | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".   |
|   | No response  |
|   |  |
| 2 | <u>Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist for Purchase of Flag Corps Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.   |
| 2 | catalog/pricelist for Purchase of Flag Corps Uniforms, Related Supplies and Accessories. Catalog/Pricelist   |
| 2 | catalog/pricelist for <b>Purchase of Flag Corps Uniforms, Related Supplies and Accessories</b> . Catalog/Pricelist MUST be included or proposal will not be considered.  |
| 2 | catalog/pricelist for <b>Purchase of Flag Corps Uniforms, Related Supplies and Accessorie</b> s. Catalog/Pricelist<br>MUST be included or proposal will not be considered.<br><i>No Bid</i><br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:   |
| 2 | catalog/pricelist for <b>Purchase of Flag Corps Uniforms, Related Supplies and Accessorie</b> s. Catalog/Pricelist<br>MUST be included or proposal will not be considered.<br><i>No Bid</i><br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit  |
| 2 | <ul> <li>catalog/pricelist for Purchase of Flag Corps Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist</li> </ul>   |
| 2 | <ul> <li>catalog/pricelist for Purchase of Flag Corps Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                                      |
| 2 | <ul> <li>catalog/pricelist for Purchase of Flag Corps Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                                      |
| 2 | <ul> <li>catalog/pricelist for Purchase of Flag Corps Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>             |
| 2 | catalog/pricelist for Purchase of Flag Corps Uniforms, Related Supplies and Accessories. Catalog/Pricelist         MUST be included or proposal will not be considered.         No Bid         Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:         • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed         • Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes |

| 3 | <u>Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist for Purchase of Formal Wear for Bands and Orchestra, Related Supplies and Accessories (dresses, tuxedos, jackets, pants). Catalog/Pricelist MUST be included or proposal will not be considered.  |
|---|--|
|   | No Bid   |
|   | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:   |
|   | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>   |
|   | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
|   |  |
|   | Item Attributes  |
|   | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage   |
|   | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".   |
|   | No rooponoo  |
|   | No response  |
| 4 | <u>Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.   |
| 4 | Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS - Discount (%) off<br>catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories. Catalog/Pricelist<br>MUST be included or proposal will not be considered.<br>No Bid  |
| 4 | <u>Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.   |
| 4 | Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS - Discount (%) off<br>catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories. Catalog/Pricelist<br>MUST be included or proposal will not be considered.<br><i>No Bid</i><br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit   |
| 4 | Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS - Discount (%) off catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered: • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist  |
| 4 | Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS - Discount (%) off catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered: <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>  |
| 4 | Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS - Discount (%) off         catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories. Catalog/Pricelist         MUST be included or proposal will not be considered.         No Bid         Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:         • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed         • Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes                                       |
| 4 | Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS - Discount (%) off catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered: <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> Item Attributes 1. State Name of Catalog/Pricelist Proposed with Discount Percentage |
| 4 | Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS - Discount (%) off         catalog/pricelist for Purchase of Show Choir Wear, Related Supplies and Accessories. Catalog/Pricelist         MUST be included or proposal will not be considered.         No Bid         Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:         • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed         • Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes                                       |

| 5 | <u>Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist for <b>Purchase of Cheerleading Uniforms, Related Supplies and Accessories</b> .<br>Catalog/Pricelist MUST be included or proposal will not be considered.  |
|---|--|
|   | <b>No Bid</b><br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:   |
|   | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>   |
|   | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
|   | Item Attributes  |
|   | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage   |
|   | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".   |
|   | No response  |
|   |  |
| 6 | <u>Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist for Purchase of Drill Team Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.   |
| 6 | catalog/pricelist for Purchase of Drill Team Uniforms, Related Supplies and Accessories. Catalog/Pricelist   |
| 6 | catalog/pricelist for <b>Purchase of Drill Team Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist MUST be included or proposal will not be considered.   |
| 6 | catalog/pricelist for <b>Purchase of Drill Team Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist<br>MUST be included or proposal will not be considered.<br><i>No Bid</i><br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit   |
| 6 | <ul> <li>catalog/pricelist for Purchase of Drill Team Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist</li> </ul>   |
| 6 | <ul> <li>catalog/pricelist for Purchase of Drill Team Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                          |
| 6 | <ul> <li>catalog/pricelist for Purchase of Drill Team Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                          |
| 6 | <ul> <li>catalog/pricelist for Purchase of Drill Team Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> |
| 6 | catalog/pricelist for Purchase of Drill Team Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. <i>No Bid</i> Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered: <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> Item Attributes     |

| 7 | <u>Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS</u> - Discount (%) off<br>catalog/pricelist for <b>Purchase of Dancewear, Related Supplies and Accessories.</b> Catalog/Pricelist MUST be<br>included or proposal will not be considered.<br><i>No Bid</i>   |
|---|--|
|   | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:   |
|   | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>   |
|   | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
|   | Item Attributes  |
|   | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage   |
|   | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".   |
|   | No response  |
|   |  |
| 8 | <u>Section I:UNIFORMS FOR PURCHASE - PERFORMANCE RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist for Purchase of All Other Performance Related Uniforms, Related Supplies and Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered.   |
| 8 | catalog/pricelist for Purchase of All Other Performance Related Uniforms, Related Supplies and   |
| 8 | catalog/pricelist for Purchase of All Other Performance Related Uniforms, Related Supplies and Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered.  |
| 8 | catalog/pricelist for Purchase of All Other Performance Related Uniforms, Related Supplies and<br>Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered.<br>No Bid<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit   |
| 8 | <ul> <li>catalog/pricelist for Purchase of All Other Performance Related Uniforms, Related Supplies and Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist</li> </ul>   |
| 8 | catalog/pricelist for <b>Purchase of All Other Performance Related Uniforms, Related Supplies and</b> Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered. <i>No Bid</i> Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered: <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                                       |
| 8 | catalog/pricelist for <b>Purchase of All Other Performance Related Uniforms, Related Supplies and</b> Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered. <i>No Bid</i> Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered: <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                                       |
| 8 | <ul> <li>catalog/pricelist for Purchase of All Other Performance Related Uniforms, Related Supplies and Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> |
| 8 | catalog/pricelist for <b>Purchase of All Other Performance Related Uniforms, Related Supplies and</b> Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered. <i>No Bid</i> Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered: - Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed - Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed Item Attributes                       |

| 9      | <u>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist for Purchase of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and  |
|--------|--|
|        | Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.  |
|        | Total: 15%   |
|        | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:   |
|        | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>   |
|        | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
|        |  |
|        | Item Attributes  |
|        | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage   |
|        | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".   |
|        | Galls 2021 Catalog   |
|        |  |
| 1<br>0 | <u>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist<br>for Purchase of Custodial and Maintenance Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.  |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and   |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.   |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br>Total: 15%  |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br>Total: 15%  |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br>Total: 15%<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:<br>• Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist  |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br>Total: 15%<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:<br>• Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br>proposed<br>• Vendor's must list one specific percentage discount for each manufacturer and/or  |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br>Total: 15%<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:<br>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br>proposed<br>Vendor's must list one specific percentage discount for each manufacturer and/or<br>catalog/pricelist listed  |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br>Total: 15%<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:<br>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br>proposed<br>Vendor's must list one specific percentage discount for each manufacturer and/or<br>catalog/pricelist listed  |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br>Total: 15%<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:<br>• Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br>proposed<br>• Vendor's must list one specific percentage discount for each manufacturer and/or<br>catalog/pricelist listed<br>Item Attributes<br>1. State Name of Catalog/Pricelist Proposed with Discount Percentage |
|        | for Purchase of Custodial and Maintenance Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br>Total: 15%<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:<br>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br>proposed<br>Vendor's must list one specific percentage discount for each manufacturer and/or<br>catalog/pricelist listed  |

| 1<br>1 | Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off ca<br>for Food Service Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be in<br>proposal will not be considered.  | 01  |
|--------|--|---|
|        | Total:   | 15%   |
|        | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line in the information as follows or proposal may not be considered:   |   |
|        | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or cat<br/>proposed</li> </ul>   | alog/pricelist  |
|        | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/o<br/>catalog/pricelist listed</li> </ul>   | r   |
|        | Item Attributes  |   |
|        | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage   |   |
|        | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".   |   |
|        | Galls 2021 Catalog   |   |
|        |  |   |
| 1<br>2 | Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off ca<br>for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories. Catalog<br>MUST be included or proposal will not be considered.  |   |
| 1<br>2 | for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories. Catalog  |   |
| 12     | for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories. Catalog<br>MUST be included or proposal will not be considered.  | g/Pricelist<br>15%                                      |
| 12     | for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories. Catalog<br>MUST be included or proposal will not be considered.<br>Total:  | g/Pricelist<br>15%<br>tem must submit                   |
| 12     | for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories. Catalog<br>MUST be included or proposal will not be considered.<br>Total:<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line in<br>the information as follows or proposal may not be considered:<br>• Select "Add Alternate" for each additional manufacturer product line and/or cat  | g/Pricelist<br>15%<br>tem must submit<br>alog/pricelist |
| 12     | for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories. Catalog<br>MUST be included or proposal will not be considered.<br>Total:<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line in<br>the information as follows or proposal may not be considered:<br>• Select "Add Alternate" for each additional manufacturer product line and/or cat<br>proposed<br>• Vendor's must list one specific percentage discount for each manufacturer and/o                               | g/Pricelist<br>15%<br>tem must submit<br>alog/pricelist |
| 12     | for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories. Catalog<br>MUST be included or proposal will not be considered.<br>Total:<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line in<br>the information as follows or proposal may not be considered:<br>• Select "Add Alternate" for each additional manufacturer product line and/or cat<br>proposed<br>• Vendor's must list one specific percentage discount for each manufacturer and/o                               | g/Pricelist<br>15%<br>tem must submit<br>alog/pricelist |
| 12     | for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories. Catalog<br>MUST be included or proposal will not be considered.<br>Total: [<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line in<br>the information as follows or proposal may not be considered:<br>• Select "Add Alternate" for each additional manufacturer product line and/or cat<br>proposed<br>• Vendor's must list one specific percentage discount for each manufacturer and/o<br>catalog/pricelist listed | g/Pricelist<br>15%<br>tem must submit<br>alog/pricelist |
| 12     | for Purchase of Medical and Nursing Uniforms, Related Supplies and Accessories. Catalog<br>MUST be included or proposal will not be considered.<br>Total:<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line in<br>the information as follows or proposal may not be considered:<br>Select "Add Alternate" for each additional manufacturer product line and/or cat<br>proposed<br>Vendor's must list one specific percentage discount for each manufacturer and/o<br>catalog/pricelist listed       | g/Pricelist<br>15%<br>tem must submit<br>alog/pricelist |

| 1<br>3 | <u>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist<br>for Purchase of Business Uniforms (Career Apparel), Related Supplies and Accessories. Catalog/Pricelist<br>MUST be included or proposal will not be considered.   |
|--------|---|
|        | Total: 15%  |
|        | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:  |
|        | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>  |
|        | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>   |
|        |   |
|        | Item Attributes   |
|        | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage  |
|        | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".  |
|        | Galls 2021 Catalog  |
|        |   |
| 1<br>4 | <u>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist<br>for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included<br>or proposal will not be considered.   |
|        | for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included  |
|        | for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.  |
|        | for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included<br>or proposal will not be considered.<br>Total: 15%<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit   |
|        | for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included<br>or proposal will not be considered.<br>Total: 15%<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit   |
|        | for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included<br>or proposal will not be considered.<br>Total: 15%<br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:<br>• Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist   |
|        | for <b>Purchase of Student Uniforms, Related Supplies and Accessories.</b> Catalog/Pricelist MUST be included<br>or proposal will not be considered.<br>Total: <u>15%</u><br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:<br>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br>proposed<br>Vendor's must list one specific percentage discount for each manufacturer and/or   |
|        | for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included<br>or proposal will not be considered.<br>Total: <u>15%</u><br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:<br>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br>proposed<br>Vendor's must list one specific percentage discount for each manufacturer and/or<br>catalog/pricelist listed                          |
|        | for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.       Total: 15%         Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:       • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed         • Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes |
|        | for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included<br>or proposal will not be considered.<br>Total:   |
|        | for Purchase of Student Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.       Total: 15%         Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:       • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed         • Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes |

| 1<br>5 | <u>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS</u> - Discount (%) off of<br>for ARC Rated/Flame Resistant Uniforms, Related Supplies and Accessories. Catalog/Price<br>included or proposal will not be considered.   |  |
|--------|--|--|
|        | Total:   | 15%  |
|        | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line the information as follows or proposal may not be considered:  | item must submit                                 |
|        | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or ca<br/>proposed</li> </ul>  | talog/pricelist                                  |
|        | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/o<br/>catalog/pricelist listed</li> </ul>   | or   |
|        | Item Attributes  |  |
|        |  |  |
|        | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage   |  |
|        | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed". Galls 2021 Catalog  |  |
|        | Galis 2021 Galalog   |  |
|        |  |  |
| 1<br>6 | Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of for Purchase of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be of the section of the sectio     | 0.   |
| 1<br>6 | Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of for Purchase of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be of the sector of the sect     | considered.<br>No Bid                            |
| 1<br>6 | Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of   | considered.<br>No Bid                            |
| 16     | Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of for Purchase of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be of Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line  | considered.<br>No Bid                            |
| 16     | Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of for Purchase of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be of Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line  | considered.<br><i>No Bid</i><br>item must submit |
| 16     | <ul> <li>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of for Purchase of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be of Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/or catalog/or</li></ul>    | item must submit                                 |
| 16     | <ul> <li>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of for Purchase of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be of Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line the information as follows or proposal may not be considered:         <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/or catalo</li></ul></li></ul> | item must submit                                 |
| 16     | <ul> <li>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of for Purchase of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be of Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line the information as follows or proposal may not be considered:         <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/or catalo</li></ul></li></ul> | item must submit                                 |
| 16     | <ul> <li>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of for Purchase of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be of Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line the information as follows or proposal may not be considered:         <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/or catalo</li></ul></li></ul> | item must submit                                 |
| 16     | Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS - Discount (%) off of for Purchase of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be of Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line the information as follows or proposal may not be considered:         • Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist one specific percentage discount for each manufacturer and/or catalog/pricelist listed         • Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed         Item Attributes   | item must submit                                 |

| 17 | <u>Section II:UNIFORMS FOR PURCHASE - WORK RELATED UNIFORMS</u> - Discount (%) off catalog/pricelist<br>for Purchase of All Other Work-Related Uniforms, Related Supplies and Accessories not listed<br>above. Catalog/Pricelist MUST be included or proposal will not be considered.   |
|----|---|
|    | Total: 15%  |
|    | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:  |
|    | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>  |
|    | catalog/pricelist listed  |
|    |   |
|    | Item Attributes   |
|    | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage  |
|    | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".  |
|    | Galls 2021 Catalog  |
|    |   |
| 18 | Section III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS<br>- Discount (%) off catalog/pricelist for Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms,<br>Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br>No Bid  |
| 18 | - Discount (%) off catalog/pricelist for Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms,  |
| 18 | <ul> <li>Discount (%) off catalog/pricelist for Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> </ul>  |
| 18 | <ul> <li>Discount (%) off catalog/pricelist for Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist</li> </ul>   |
| 18 | <ul> <li>Discount (%) off catalog/pricelist for Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                          |
| 18 | <ul> <li>Discount (%) off catalog/pricelist for Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> |
| 18 | <ul> <li>Discount (%) off catalog/pricelist for Rental of Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> |

| 1<br>9     | Section III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS<br>- Discount (%) off catalog/pricelist for Rental of Custodial and Maintenance Uniforms, Related Supplies<br>and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.  |
|------------|---|
|            | No Bid  |
|            | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:  |
|            | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>  |
|            | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>   |
|            |   |
|            | Item Attributes   |
|            | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage  |
|            | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".  |
|            | No response   |
|            |   |
|            |   |
| 2<br>0     | Section III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS<br>- Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.   |
| 2<br>0     | - Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and  |
| 2<br>0     | - Discount (%) off catalog/pricelist for <b>Rental of Food Service Uniforms, Related Supplies and</b><br><b>Accessories.</b> Catalog/Pricelist MUST be included or proposal will not be considered.   |
| <b>2</b> 0 | Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.      No Bid Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit   |
| 20         | Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.      No Bid Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit   |
| 20         | <ul> <li>Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and<br/>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br/>the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist</li> </ul>   |
| 20         | <ul> <li>Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and<br/>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br/><i>No Bid</i><br/>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br/>the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
| 20         | <ul> <li>Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:         <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul> </li> </ul>  |
| 20         | <ul> <li>Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and<br/>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br/><i>No Bid</i><br/>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br/>the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
| 20         | <ul> <li>Discount (%) off catalog/pricelist for Rental of Food Service Uniforms, Related Supplies and<br/>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.<br/>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br/>the information as follows or proposal may not be considered:         <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul> </li> <li>Item Attributes</li> </ul> |

| 2<br>1 | Section III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS<br>- Discount (%) off catalog/pricelist for Rental of Medical and Nursing Uniforms, Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered.       |
|--------|--|
|        | <b>No Bid</b><br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:   |
|        | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>   |
|        | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
|        | Item Attributes  |
|        | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage   |
|        | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".   |
|        | No response  |
| 22     | Section III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS<br>- Discount (%) off catalog/pricelist for Rental of Business Uniforms (Career Apparel), Related Supplies and<br>Accessories. Catalog/Pricelist MUST be included or proposal will not be considered. |
|        | <b>No Bid</b><br>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br>the information as follows or proposal may not be considered:   |
|        | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>   |
|        | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
|        | Item Attributes  |
|        | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage   |
|        | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".   |
|        | No response  |
|        |  |

| 23     | Section III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS<br>- Discount (%) off catalog/pricelist for Rental of All Other Work-Related Uniforms, Related Supplies and<br>Accessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered.  |
|--------|---|
|        | No Bid  |
|        | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:  |
|        | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>  |
|        | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>   |
|        |   |
|        | Item Attributes   |
|        |   |
|        | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage  |
|        | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".  |
|        | No response   |
|        |   |
| 2<br>4 | Section III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS<br>- Discount (%) off catalog/pricelist for Rental of Industrial Towels. Catalog/Pricelist MUST be included or<br>proposal will not be considered.   |
| 2<br>4 | - Discount (%) off catalog/pricelist for Rental of Industrial Towels. Catalog/Pricelist MUST be included or   |
| 24     | - Discount (%) off catalog/pricelist for <b>Rental of Industrial Towels</b> . Catalog/Pricelist MUST be included or proposal will not be considered.  |
| 24     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit</li> </ul>  |
| 24     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit</li> </ul>  |
| 24     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist</li> </ul>   |
| 24     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                          |
| 24     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                          |
| 24     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> |
| 24     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Towels. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul>          |

| 2<br>5 | <u>Section III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS</u><br>- Discount (%) off catalog/pricelist for <b>Rental of Industrial Mats.</b> Catalog/Pricelist MUST be included or<br>proposal will not be considered.   |
|--------|---|
|        | No Bid  |
|        | Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:  |
|        | <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>  |
|        | <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>   |
|        |   |
|        | Item Attributes   |
|        | 1. State Name of Catalog/Pricelist Proposed with Discount Percentage  |
|        | NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".  |
|        | No response   |
|        |   |
|        |   |
| 26     | Section III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS<br>- Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or<br>proposal will not be considered.  |
| 26     | - Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or  |
| 26     | - Discount (%) off catalog/pricelist for <b>Rental of Industrial Mop Service.</b> Catalog/Pricelist MUST be included or proposal will not be considered.  |
| 26     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit</li> </ul>   |
| 26     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit</li> </ul>   |
| 26     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist</li> </ul>  |
| 26     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                 |
| 26     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> |
| 26     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or proposal will not be considered.</li> <li>No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>                 |
| 26     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> |
| 26     | <ul> <li>Discount (%) off catalog/pricelist for Rental of Industrial Mop Service. Catalog/Pricelist MUST be included or proposal will not be considered. No Bid</li> <li>Item Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed</li> </ul> |

| <ul> <li>No Bid<br/>em Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit<br/>the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul> |
|--|
| <ul> <li>the information as follows or proposal may not be considered:</li> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed</li> <li>Vendor's must list one specific percentage discount for each manufacturer and/or</li> </ul>  |
| <ul><li>vendor's must list one specific percentage discount for each manufacturer and/or</li></ul>   |
|  |
|  |
| em Attributes  |
|  |
| State Name of Catalog/Pricelist Proposed with Discount Percentage  |
| NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".   |
| No response  |
|  |
| Ection III:RENTAL UNIFORMS - WORK RELATED UNIFORMS AND OTHER INDUSTRIAL PRODUCTSS<br>Discount (%) off catalog/pricelist for of All Other Industrial Uniform, Related Products, Supplies and<br>Ccessories not listed above. Catalog/Pricelist MUST be included or proposal will not be considered.   |
| No Bid   |
| em Notes: Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:   |
|  |
| <ul> <li>Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist<br/>proposed</li> </ul>   |
| <ul> <li>Vendor's must list one specific percentage discount for each manufacturer and/or<br/>catalog/pricelist listed</li> </ul>  |
|  |
|  |
|  |
| em Attributes  |
| em Attributes State Name of Catalog/Pricelist Proposed with Discount Percentage  |
|  |
|  |
|  |

|   | ection IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br><u>NIFORMS -</u> Evaluation Item No. 1 - Uniform Clothing Rental: Executive Shirt; long sleeve; 100% cotton;<br>uyBoard weekly rental unit price.   |
|---|---|
|   | No Bio  |
|   | em Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
|   | <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
|   | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard   |
|   | = BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder, repairs, and delivery.  |
|   | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
|   | em Attributes   |
|   | UNIFORM RENTAL (Catalog Name as stated in proposal)   |
|   | No response   |
| 2 | Catalog Page No. of RENTAL Clothing Item  |
|   | No response   |
| ; | Catalog Price of RENTAL Clothing Item   |
|   | No response   |
|   | UNIFORM RENTAL (Discount % Stated in Proposal)  |
|   | No response   |
|   |   |
|   | No. of RENTAL Units Billed (11 Sets Program)  |
|   |   |
|   |   |
| 1 | If checked "No" above, enter number of sets in proposed weekly rental program   |
|   | No response   |
|   | WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)  |
|   | No response   |

| 3<br>0 | Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>UNIFORMS - Evaluation Item No. 2 -Industrial Work Shirt; long sleeve, synthetic blend; BuyBoard weekly<br>rental unit price.   |
|--------|---|
|        | No Bid<br>Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the<br>evaluation of Vendor's price competitiveness. These items will not be individually awarded. THE<br>FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR EITHER THE AS SPECIFIED OR<br>ALTERNATE PRODUCT. Equal alternates may be submitted only if you do not sell the specific product<br>listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE<br>CONSIDERED. |
|        | <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
|        | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
|        | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
|        | Item Attributes   |
|        | 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
|        | No response   |
|        | 2. Catalog Page No. of RENTAL Clothing Item   |
|        | No response   |
|        | 3. Catalog Price of RENTAL Clothing Item  |
|        | No response   |
|        | 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
|        | No response   |
|        | 5. No. of RENTAL Units Billed (11 Sets Program)   |
|        | Yes (Yes)   |
|        | No (No)   |
|        | 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
|        | No response   |
|        | 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
|        | No response   |

| 1 | ection IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>NIFORMS - Evaluation Item No. 3 -Industrial Work Shirt; stripe, long sleeve, synthetic blend; BuyBoard<br>eekly rental unit price.  |    |
|---|---|----|
|   | No Bi   | id |
|   | em Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |    |
|   | 2. Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following pricing structure.  |    |
|   | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard   | ł  |
|   | = BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder, repairs, and delivery.  | •  |
|   | 3.Vendors that do not offer any of the evaluation or alternate items listed below shall submit a written explanation to request exemption from this requirement and select "No Bid.". The Cooperativ may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based o all information provided with the Proposal.   | /e |
|   | em Attributes   |    |
|   | UNIFORM RENTAL (Catalog Name as stated in proposal)   |    |
|   | No response   |    |
|   | Catalog Page No. of RENTAL Clothing Item  |    |
|   | No response   |    |
|   | Catalog Price of RENTAL Clothing Item   |    |
|   | No response   |    |
|   | UNIFORM RENTAL (Discount % Stated in Proposal)  |    |
|   | No response   |    |
|   | No. of RENTAL Units Billed (11 Sets Program)  |    |
|   |   |    |
|   | □ Yes (Yes)<br>□ No (No)  |    |
|   | If checked "No" above, enter number of sets in proposed weekly rental program   |    |
|   | No response   |    |
|   | WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)  |    |
|   | No response   |    |

| 3<br>2 | Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>UNIFORMS - Evaluation Item No. 4 -Button Down Shirt; long sleeve; 100% cotton; BuyBoard weekly rental unit   |
|--------|---|
|        | price. No Bid   |
|        | Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
|        | <ol> <li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li> </ol>   |
|        | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
|        | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
|        | Item Attributes   |
|        | 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
|        | No response   |
|        | 2. Catalog Page No. of RENTAL Clothing Item   |
|        | No response   |
|        | 3. Catalog Price of RENTAL Clothing Item  |
|        | No response   |
|        | 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
|        | No response   |
|        | 5. No. of RENTAL Units Billed (11 Sets Program)   |
|        | ☐ Yes (Yes)   |
|        | No (No)   |
|        | 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
|        | No response   |
|        | 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
|        | No response   |

| Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>UNIFORMS - Evaluation Item No. 5 -Industrial Pants; synthetic blend; BuyBoard weekly rental unit price.  |
|---|
| Unit Price: No response Total: No response  |
| Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the<br>evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE<br>FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product<br>listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE<br>CONSIDERED. |
| <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
| [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
| 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
| Item Attributes   |
| 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
| No response   |
| 2. Catalog Page No. of RENTAL Clothing Item   |
| No response   |
| 3. Catalog Price of RENTAL Clothing Item  |
| No response   |
| 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
| No response   |
| 5. No. of RENTAL Units Billed (11 Sets Program)   |
| Yes (Yes)   |
|   |
| 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
| No response   |
| 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
| No response   |

| 3 | Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL   |
|---|---|
| + | <b>UNIFORMS</b> - Evaluation Item No. 6 - Executive Slacks; Cotton; BuyBoard weekly rental unit price.  |
|   | No Bid  |
|   | Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
|   | <ol> <li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li> </ol>   |
|   | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
|   | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
|   | Item Attributes   |
|   | 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
|   | No response   |
|   | 2. Catalog Page No. of RENTAL Clothing Item   |
|   | No response   |
|   | 3. Catalog Price of RENTAL Clothing Item  |
|   | No response   |
|   | 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
|   | No response   |
|   | 5. No. of RENTAL Units Billed (11 Sets Program)   |
|   | Yes (Yes)   |
|   | No (No)   |
|   | 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
|   | No response   |
|   | 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
|   | No response   |
|   |   |

| - | Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL  |
|---|--|
| ) | <b>UNIFORMS</b> - Evaluation Item No. 7 - Blue Denim Jeans; Cotton; BuyBoard weekly rental unit price.   |
|   | No Bid   |
|   | tem Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
|   | <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>  |
|   | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard  |
|   | = BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder, repairs, and delivery.   |
|   | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.   |
|   | Item Attributes  |
|   | 1. UNIFORM RENTAL (Catalog Name as stated in proposal)   |
|   | No response  |
|   | 2. Catalog Page No. of RENTAL Clothing Item  |
|   | No response  |
|   | 3. Catalog Price of RENTAL Clothing Item   |
|   | No response  |
|   | 4. UNIFORM RENTAL (Discount % Stated in Proposal)  |
|   |  |
|   | No response<br>5. No. of RENTAL Units Billed (11 Sets Program)   |
|   |  |
|   | ☐ Yes (Yes)<br>□ No (No)   |
|   | 6. If checked "No" above, enter number of sets in proposed weekly rental program   |
|   | No response  |
|   | 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)  |
|   |  |
|   | No response  |

| Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>UNIFORMS - Evaluation Item No. 8 - 4X6 Floor Mat; per item; BuyBoard weekly rental unit price.   |
|---|
| No Bid  |
| Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the<br>evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE<br>FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product<br>listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE<br>CONSIDERED. |
| <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
| [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
| 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
| Item Attributes   |
| 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
| No response   |
| 2. Catalog Page No. of RENTAL Clothing Item   |
| No response   |
| 3. Catalog Price of RENTAL Clothing Item  |
|   |
| No response   |
| 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
| No response   |
| 5. No. of RENTAL Units Billed (11 Sets Program)   |
|   |
|   |
| 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
| No response   |
| 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
| No response   |
|   |

| 3 | Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL   |
|---|---|
|   | <b><u>UNIFORMS</u></b> - <b>Evaluation Item No. 9</b> - Dry Mop; Treated; 36 inches, per item; BuyBoard weekly rental unit price.   |
|   | No Bid  |
|   | Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
|   | <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
|   | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard   |
|   | = BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder, repairs, and delivery.  |
|   | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
|   | Item Attributes   |
|   | 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
|   | No response   |
|   | 2. Catalog Page No. of RENTAL Clothing Item   |
|   | No response   |
|   | 3. Catalog Price of RENTAL Clothing Item  |
|   | No response   |
|   | 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
|   | No response   |
|   | 5. No. of RENTAL Units Billed (11 Sets Program)   |
|   | Yes (Yes)   |
|   | 🗌 No (No)   |
|   | 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
|   | No response   |
|   | 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
|   | No response   |
|   |   |

| Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>UNIFORMS - Evaluation Item No. 10 - Name Tags; per item; BuyBoard weekly rental unit price.  |
|---|
| No Bid  |
| Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the<br>evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE<br>FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product<br>listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE<br>CONSIDERED. |
| <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
| [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
| 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
| Item Attributes   |
| 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
| No response   |
| 2. Catalog Page No. of RENTAL Clothing Item   |
|   |
| No response   |
| 3. Catalog Price of RENTAL Clothing Item  |
| No response   |
| 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
| No response   |
| 5. No. of RENTAL Units Billed (11 Sets Program)   |
| Yes (Yes)   |
| No (No)   |
| 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
| No response   |
| 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
| No response   |
|   |

| Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>UNIFORMS - Evaluation Item No. 11 - Prep Charges; per item; BuyBoard weekly rental unit price.   |
|---|
| No Bid  |
| Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the<br>evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE<br>FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product<br>listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE<br>CONSIDERED. |
| <ol> <li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li> </ol>   |
| [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
| 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
| Item Attributes   |
| 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
| No response   |
| 2. Catalog Page No. of RENTAL Clothing Item   |
| No response   |
| 3. Catalog Price of RENTAL Clothing Item  |
|   |
| No response   |
| 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
| No response   |
| 5. No. of RENTAL Units Billed (11 Sets Program)   |
| Yes (Yes)   |
|   |
| 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
| No response   |
| 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
| No response   |
|   |

| Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL   |
|---|
| <b><u>UNIFORMS</u></b> - Evaluation Item No. 12 - Emblem; per item (print or embroidery); BuyBoard weekly rental unit   |
| price   |
| No Bio  |
| Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
| 2. Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following pricing structure.  |
| [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
| 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
| Item Attributes   |
| 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
| No response   |
|   |
| 2. Catalog Page No. of RENTAL Clothing Item   |
| No response   |
| 3. Catalog Price of RENTAL Clothing Item  |
| No response   |
| 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
|   |
| No response   |
| 5. No. of RENTAL Units Billed (11 Sets Program)   |
|   |
|   |
| 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
| No response   |
| 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
| No response   |
|   |

4

| Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>UNIFORMS - Evaluation Item No. 13 - Emblem 2; per item (print or embroidery); BuyBoard weekly rental unit  |
|---|
| price.  |
| No Bid  |
| Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
| <ol> <li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li> </ol>   |
| [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
| 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
| Item Attributes   |
| 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
| No response   |
| 2. Catalog Page No. of RENTAL Clothing Item   |
| No response   |
| 3. Catalog Price of RENTAL Clothing Item  |
| No response   |
| 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
| No response   |
| 5. No. of RENTAL Units Billed (11 Sets Program)   |
| Yes (Yes)   |
|   |
| 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
| No response   |
| 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
| No response   |

| 4 | Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>UNIFORMS - Evaluation Item No. 14 - Environmental Fee.   |
|---|---|
|   | No Bid  |
|   | Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
|   | <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
|   | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
|   | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
|   | Item Attributes   |
|   | 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
|   | No response   |
|   | 2. Catalog Page No. of RENTAL Clothing Item   |
|   | No response   |
|   | 3. Catalog Price of RENTAL Clothing Item  |
|   | No response   |
|   | 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
|   | No response   |
|   | 5. No. of RENTAL Units Billed (11 Sets Program)   |
|   | Yes (Yes)   |
|   | No (No)   |
|   | 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
|   | No response   |
|   | 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
|   | No response   |
|   |   |

|   | Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL   |
|---|---|
| 2 | UNIFORMS - Evaluation Item No. 15 - Energy Surcharge.   |
|   | No Bid  |
|   | Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the<br>evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE<br>FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product<br>listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE<br>CONSIDERED. |
|   | <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
|   | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,  |
|   | repairs, and delivery.  |
|   | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
|   | Item Attributes   |
|   | 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
|   | No response   |
|   | 2. Catalog Page No. of RENTAL Clothing Item   |
|   | No response   |
|   | 3. Catalog Price of RENTAL Clothing Item  |
|   | No response   |
|   | 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
|   | No response   |
|   | 5. No. of RENTAL Units Billed (11 Sets Program)   |
|   | Yes (Yes)   |
|   | 🗆 No (No)   |
|   | 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
|   | No response   |
|   | 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
|   | No response   |
|   |   |

| 4 |     | ction IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>IFORMS - Evaluation Item No. 16 - Initial Set Up Charges.   |
|---|-----|--|
|   |     | No Bid   |
|   | Ite | m Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
|   |     | <ol> <li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li> </ol>  |
|   |     | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.   |
|   |     | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.   |
|   | lte | em Attributes  |
|   | 1.  | UNIFORM RENTAL (Catalog Name as stated in proposal)  |
|   |     | No response  |
|   | 2.  | Catalog Page No. of RENTAL Clothing Item   |
|   |     | No response  |
|   | 3.  | Catalog Price of RENTAL Clothing Item  |
|   |     | No response  |
|   | 4.  | UNIFORM RENTAL (Discount % Stated in Proposal)   |
|   |     | No response  |
|   | 5.  | No. of RENTAL Units Billed (11 Sets Program)   |
|   |     | □ Yes (Yes)  |
|   |     |  |
|   | 6.  | If checked "No" above, enter number of sets in proposed weekly rental program  |
|   |     | No response  |
|   | 7.  | WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
|   |     | No response  |
|   |     |  |

| 4 | Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL   |
|---|---|
|   | UNIFORMS - Evaluation Item No. 17 - Swing Suit Charges.   |
|   | No Bid  |
|   | Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
|   | <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
|   | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard   |
|   | = BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder, repairs, and delivery.  |
|   | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
|   | Item Attributes   |
|   | 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
|   | No response   |
|   | 2. Catalog Page No. of RENTAL Clothing Item   |
|   | No response   |
|   | 3. Catalog Price of RENTAL Clothing Item  |
|   | No response   |
|   | 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
|   | No response   |
|   | 5. No. of RENTAL Units Billed (11 Sets Program)   |
|   | ☐ Yes (Yes)   |
|   |   |
|   | 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
|   | No response   |
|   | 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
|   | No response   |
|   |   |

| <b>•</b> | ection IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL  |
|----------|---|
| <b>)</b> | NIFORMS - Evaluation Item No. 18 - Minimum Stop Size Fee.   |
|          | No Bid  |
|          | em Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
|          | <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
|          | [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard   |
|          | BuyBoard Weekly Rental Unit Price). Weekly rental pricing shall be inclusive of pickup, launder, repairs, and delivery.   |
|          | 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
|          | em Attributes   |
|          | UNIFORM RENTAL (Catalog Name as stated in proposal)   |
|          | No response   |
|          | Catalog Page No. of RENTAL Clothing Item  |
|          | No response   |
|          | Catalog Price of RENTAL Clothing Item   |
|          | No response   |
|          | UNIFORM RENTAL (Discount % Stated in Proposal)  |
|          | No response   |
|          | No. of RENTAL Units Billed (11 Sets Program)  |
|          | □ Yes (Yes)   |
|          | $\square$ No (No)   |
|          | If checked "No" above, enter number of sets in proposed weekly rental program   |
|          | No response   |
|          | WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)  |
|          | No response   |
|          |   |

| ction IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>IFORMS - Evaluation Item No. 19 - Image Guard Fee.   |     |
|---|-----|
| No E  | 3id |
| m Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT</b> . Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. | t   |
| <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   | 3   |
| [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoar<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,   | d   |
| repairs, and delivery.  |     |
| 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a writte</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperati<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based<br>all information provided with the Proposal.  | ive |
| m Attributes  |     |
| UNIFORM RENTAL (Catalog Name as stated in proposal)   |     |
| No response   |     |
| Catalog Page No. of RENTAL Clothing Item  |     |
| No response   |     |
| Catalog Price of RENTAL Clothing Item   |     |
| No response   |     |
| UNIFORM RENTAL (Discount % Stated in Proposal)  |     |
|   |     |
| No response<br>No. of RENTAL Units Billed (11 Sets Program)   |     |
| Yes (Yes)   |     |
| $\Box \operatorname{No}(\operatorname{No})$   |     |
| If checked "No" above, enter number of sets in proposed weekly rental program   |     |
| No response   |     |
| WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)  |     |
| No response   |     |
|   |     |

| Section IV: Proposal No. 670-22 – Uniforms and Accessories: EVALUATION ITEMS for RENTAL<br>UNIFORMS - Evaluation Item No. 20 - Deposit Charge.  |
|---|
| <u>No Bid</u>   |
| Item Notes: 1.Information under Section VI is requested and will be used only for purposes of assisting in the evaluation of Vendor's price competitiveness. <b>These items will not be individually awarded</b> . THE FOLLOWING EVALUATION ITEMS MUST BECOMPLETED FOR <b>EITHER THE AS SPECIFIED OR</b><br><b>ALTERNATE PRODUCT.</b> Equal alternates may be submitted only if you do not sell the specific product listed. Evaluation items must be fully completed and submitted, or the PROPOSAL WILLNOT BE CONSIDERED. |
| <ol><li>Vendors shall provide AS SPECIFIED OR ALTERNATE PRODUCT pricing based on the following<br/>pricing structure.</li></ol>   |
| [BuyBoard Price (catalog price for Rental of Clothing Item less (minus) discount proposed to BuyBoard<br>= BuyBoard Weekly Rental Unit Price)]. Weekly rental pricing shall be inclusive of pickup, launder,<br>repairs, and delivery.  |
| 3.Vendors that do not offer any of the evaluation or alternate items listed below <b>shall submit a written</b><br><b>explanation to request exemption from this requirement</b> and <b>select "No Bid."</b> . The Cooperative<br>may determine, in its sole discretion, whether or not to exempt a Vendor from this requirement based on<br>all information provided with the Proposal.  |
| Item Attributes   |
| 1. UNIFORM RENTAL (Catalog Name as stated in proposal)  |
| No response   |
| 2. Catalog Page No. of RENTAL Clothing Item   |
| No response   |
| 3. Catalog Price of RENTAL Clothing Item  |
| No response   |
| 4. UNIFORM RENTAL (Discount % Stated in Proposal)   |
| No response   |
| 5. No. of RENTAL Units Billed (11 Sets Program)   |
| Yes (Yes)   |
| 🗆 No (No)   |
| 6. If checked "No" above, enter number of sets in proposed weekly rental program  |
| No response   |
| 7. WEEKLY RENTAL COST PER PERSON (Specified Uniform Sets Per Program)   |
| No response   |
|   |

## Response Total: \$0.00



## **CATALOG EXCEPTIONS & CLARIFICATIONS**

The offered 15% discount cannot be utilized on sale or clearance products or combined with any promotional codes.

In the submitted catalog we identified each Buyboard Specification Item Number Category that we bid on for each line. Many of our offered products can be purchased across these different categories. If awarded the contract, Galls can work with Buyboard to narrow down the item number category per line but we included more descriptive category terms to help customers review the catalog items.