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Q-470584-45056.624DT

Issued: 05/10/2023

Quote Expiration: 06/30/2023

Estimated Contract Start Date: 10/01/2023

Account Number: 132066

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Invoice-4301 City Point Dr Business;Delivery;Invoice-4301 City Point Dr 4301 City Point Dr 4301 City Point Dr North Richland Hills, TX 76180-8316 North Richland Hills, TX 76180-8316 USA USA	North Richland Hills Police Dept. - TX  4301 City Point Dr  North Richland Hills, TX 76180-8316  USA  Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
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## Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$2,104,000.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$2,104,000.00</b>

## Discount Summary

Average Savings Per Year	\$100,476.82
<b>TOTAL SAVINGS</b>	<b>\$502,384.12</b>

## Payment Summary

Date	Subtotal	Tax	Total
Sep 2023	\$420,799.99	\$0.00	\$420,799.99
Sep 2024	\$420,799.92	\$0.00	\$420,799.92
Sep 2025	\$420,799.92	\$0.00	\$420,799.92
Sep 2026	\$420,799.92	\$0.00	\$420,799.92
Sep 2027	\$420,800.25	\$0.00	\$420,800.25
<b>Total</b>	<b>\$2,104,000.00</b>	<b>\$0.00</b>	<b>\$2,104,000.00</b>

Quote Unbundled Price:	\$2,606,384.12
Quote List Price:	\$2,596,686.02
Quote Subtotal:	\$2,104,000.00

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$60,810.00)	(\$60,810.00)	\$0.00	(\$60,810.00)
80460	FLEET 3 BUNDLE TRUE UP	38	5		\$78.00	\$78.00	\$14,820.00	\$0.00	\$14,820.00
OSP10	Officer Safety Plan 10	140	60	\$197.57	\$193.90	\$155.28	\$1,304,342.71	\$0.00	\$1,304,342.71
Fleet3B	Fleet 3 Basic	38	55	\$151.30	\$161.41	\$136.32	\$284,908.80	\$0.00	\$284,908.80
<b>A la Carte Hardware</b>									
20378	HTC FOCUS 3 VR HEADSET	6			\$1,935.00	\$1,935.00	\$11,610.00	\$0.00	\$11,610.00
73309	AXON CAMERA REFRESH ONE	16			\$810.00	\$249.00	\$3,984.00	\$0.00	\$3,984.00
73309	AXON CAMERA REFRESH ONE	140			\$810.00	\$849.00	\$118,860.00	\$0.00	\$118,860.00
73689	MULTI-BAY BWC DOCK 1ST REFRESH	18			\$1,724.00	\$1,595.00	\$28,710.00	\$0.00	\$28,710.00
VRCK	VR Controller Kit	2			\$2,437.98	\$2,953.53	\$5,907.06	\$0.00	\$5,907.06
<b>A la Carte Software</b>									
73682	AUTO TAGGING LICENSE	140	60		\$9.76	\$9.76	\$81,984.00	\$0.00	\$81,984.00
20370	FULL VR TASER 7 ADD-ON USER ACCESS	140	60		\$21.70	\$21.70	\$182,280.00	\$0.00	\$182,280.00
73893	STANDARDS LICENSE, NON-SWORN	15	60		\$5.42	\$5.42	\$4,878.00	\$0.00	\$4,878.00
80401	FLEET 3, ALPR LICENSE, 1 CAMERA	38	5		\$59.00	\$59.00	\$11,210.00	\$0.00	\$11,210.00
80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	43	5		\$17.00	\$17.00	\$3,655.00	\$0.00	\$3,655.00
87050	FLEET VIEW XL LICENSE	43	5		\$29.00	\$29.00	\$6,235.00	\$0.00	\$6,235.00
73893	STANDARDS LICENSE, NON-SWORN	75	60		\$5.42	\$0.00	\$0.00	\$0.00	\$0.00
ProLicense	Pro License Bundle	13	60		\$42.91	\$42.25	\$32,954.87	\$0.00	\$32,954.87
<b>A la Carte Services</b>									
85147	CEW STARTER	1			\$9,950.00	\$9,949.42	\$9,949.42	\$0.00	\$9,949.42
100560	DATA CONVERSION / MIGRATION	1			\$35,000.00	\$35,000.00	\$35,000.00	\$0.00	\$35,000.00
73896	STANDARDS IMPLEMENTATION SERVICE	1			\$30,000.00	\$13,677.78	\$13,677.78	\$0.00	\$13,677.78
100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
99901	ACCELERATE CONFERENCE REGISTRATION	15			\$599.00	\$0.00	\$0.00	\$0.00	\$0.00
20379	VR 1-DAY SERVICE	1			\$4,950.00	\$4,950.00	\$4,950.00	\$0.00	\$4,950.00
<b>A la Carte Warranties</b>									
100197	HTC FOCUS 3 VR HEADSET - WARRANTY	6	49		\$6.44	\$6.44	\$1,893.36	\$0.00	\$1,893.36
<b>Total</b>							<b>\$2,104,000.00</b>	<b>\$0.00</b>	<b>\$2,104,000.00</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Officer Safety Plan 10	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	280	09/01/2023
Officer Safety Plan 10	75015	SIGNAL SIDEARM KIT	140	09/01/2023
VR Controller Kit	100126	AXON VR TACTICAL BAG	2	09/01/2023
VR Controller Kit	100186	HTC FOCUS 3 WRIST TRACKER	4	09/01/2023
VR Controller Kit	20296	VR TABLET	2	09/01/2023
VR Controller Kit	20297	VR TABLET CASE	2	09/01/2023
VR Controller Kit	20298	VR-ENABLED SIRT 115C CONTROLLER	2	09/01/2023
VR Controller Kit	22196	TASER 7 VR CARTRIDGE, STANDOFF (3.5-DEGREE)	4	09/01/2023
VR Controller Kit	22197	TASER 7 VR CARTRIDGE, CLOSE-QUARTERS (12-DEGREE)	4	09/01/2023
A la Carte	20378	HTC FOCUS 3 VR HEADSET	6	09/01/2023
A la Carte	73309	AXON CAMERA REFRESH ONE	16	09/01/2023
A la Carte	73309	AXON CAMERA REFRESH ONE	140	09/01/2023
A la Carte	73689	MULTI-BAY BWC DOCK 1ST REFRESH	18	09/01/2023
Officer Safety Plan 10	100390	TASER 10 HANDLE, YLW, CLASS 3R	140	01/01/2024
Officer Safety Plan 10	100390	TASER 10 HANDLE, YLW, CLASS 3R	4	01/01/2024
Officer Safety Plan 10	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	140	01/01/2024
Officer Safety Plan 10	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	4	01/01/2024
Officer Safety Plan 10	100394	TASER 10 HALT TRN MAGAZINE BLUE (HOOK-AND-LOOP-TRAINING)	6	01/01/2024
Officer Safety Plan 10	100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE	6	01/01/2024
Officer Safety Plan 10	100396	TASER 10 INERT MAGAZINE RED	6	01/01/2024
Officer Safety Plan 10	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	2800	01/01/2024
Officer Safety Plan 10	100400	HALT UNITARY CARTRIDGE (TASER 10) - TBC	840	01/01/2024
Officer Safety Plan 10	100401	INERT UNITARY CARTRIDGE (TASER 10)	56	01/01/2024
Officer Safety Plan 10	100611	TASER 10 SAFARILAND HOLSTER, RH	140	01/01/2024
Officer Safety Plan 10	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	3	01/01/2024
Officer Safety Plan 10	20018	TASER 7 BATTERY PACK, TACTICAL	140	01/01/2024
Officer Safety Plan 10	20018	TASER 7 BATTERY PACK, TACTICAL	24	01/01/2024
Officer Safety Plan 10	20018	TASER 7 BATTERY PACK, TACTICAL	4	01/01/2024
Officer Safety Plan 10	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	01/01/2024
Officer Safety Plan 10	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	01/01/2024
Officer Safety Plan 10	74200	TASER 7 6-BAY DOCK AND CORE	2	01/01/2024
Officer Safety Plan 10	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	2	01/01/2024
Officer Safety Plan 10	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	2	01/01/2024
Fleet 3 Basic	70112	AXON SIGNAL UNIT	38	02/01/2024
Fleet 3 Basic	72036	FLEET 3 STANDARD 2 CAMERA KIT	38	02/01/2024
Fleet 3 Basic	72036	FLEET 3 STANDARD 2 CAMERA KIT	1	02/01/2024
Officer Safety Plan 10	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	280	01/01/2025
Officer Safety Plan 10	100400	HALT UNITARY CARTRIDGE (TASER 10) - TBC	840	01/01/2025
Officer Safety Plan 10	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	280	01/01/2026
Officer Safety Plan 10	100400	HALT UNITARY CARTRIDGE (TASER 10) - TBC	840	01/01/2026

## Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Officer Safety Plan 10	73309	AXON CAMERA REFRESH ONE	144	03/01/2026
Officer Safety Plan 10	73689	MULTI-BAY BWC DOCK 1ST REFRESH	18	03/01/2026
Officer Safety Plan 10	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	280	01/01/2027
Officer Safety Plan 10	100400	HALT UNITARY CARTRIDGE (TASER 10) - TBC	840	01/01/2027
Officer Safety Plan 10	100399	LIVE UNITARY CARTRIDGE (TASER 10) - TBC	280	01/01/2028
Officer Safety Plan 10	100400	HALT UNITARY CARTRIDGE (TASER 10) - TBC	840	01/01/2028

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Officer Safety Plan 10	73449	RESPOND DEVICE LICENSE	140	10/01/2023	09/30/2028
Officer Safety Plan 10	73638	STANDARDS ACCESS LICENSE	140	10/01/2023	09/30/2028
Officer Safety Plan 10	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	140	10/01/2023	09/30/2028
Officer Safety Plan 10	73746	PROFESSIONAL EVIDENCE.COM LICENSE	140	10/01/2023	09/30/2028
Officer Safety Plan 10	73746	PROFESSIONAL EVIDENCE.COM LICENSE	1	10/01/2023	09/30/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	39	10/01/2023	09/30/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	13	10/01/2023	09/30/2028
A la Carte	20370	FULL VR TASER 7 ADD-ON USER ACCESS	140	10/01/2023	09/30/2028
A la Carte	73682	AUTO TAGGING LICENSE	140	10/01/2023	09/30/2028
A la Carte	73893	STANDARDS LICENSE, NON-SWORN	15	10/01/2023	09/30/2028
A la Carte	73893	STANDARDS LICENSE, NON-SWORN	75	10/01/2023	09/30/2028
A la Carte	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	43	10/01/2023	02/29/2024
A la Carte	87050	FLEET VIEW XL LICENSE	43	10/01/2023	02/29/2024
Officer Safety Plan 10	20248	TASER 7 EVIDENCE.COM LICENSE	140	02/01/2024	09/30/2028
Officer Safety Plan 10	20248	TASER 7 EVIDENCE.COM LICENSE	2	02/01/2024	09/30/2028
Fleet 3 Basic	80400	FLEET, VEHICLE LICENSE	38	03/01/2024	09/30/2028
Fleet 3 Basic	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	76	03/01/2024	09/30/2028
A la Carte	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	38	03/01/2024	07/31/2024

## Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	38
Officer Safety Plan 10	100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	140
Officer Safety Plan 10	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Officer Safety Plan 10	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Officer Safety Plan 10	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Officer Safety Plan 10	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Officer Safety Plan 10	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Officer Safety Plan 10	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Officer Safety Plan 10	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Officer Safety Plan 10	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Officer Safety Plan 10	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Officer Safety Plan 10	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
A la Carte	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1
A la Carte	100560	DATA CONVERSION / MIGRATION	1
A la Carte	20379	VR 1-DAY SERVICE	1

## Services

Bundle	Item	Description	QTY
A la Carte	73896	STANDARDS IMPLEMENTATION SERVICE	1
A la Carte	85147	CEW STARTER	1
A la Carte	99901	ACCELERATE CONFERENCE REGISTRATION	15

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Officer Safety Plan 10	80464	EXT WARRANTY, CAMERA (TAP)	140	10/01/2023	09/30/2028
Officer Safety Plan 10	80464	EXT WARRANTY, CAMERA (TAP)	4	10/01/2023	09/30/2028
Officer Safety Plan 10	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	18	09/01/2024	09/30/2028
VR Controller Kit	100213	VIRTUAL REALITY TABLET - HARDWARE WARRANTY	2	09/01/2024	09/30/2028
A la Carte	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	6	09/01/2024	09/30/2028
Officer Safety Plan 10	100704	EXT WARRANTY, TASER 10 HANDLE	140	01/01/2025	09/30/2028
Officer Safety Plan 10	100704	EXT WARRANTY, TASER 10 HANDLE	4	01/01/2025	09/30/2028
Officer Safety Plan 10	80374	EXT WARRANTY, TASER 7 BATTERY PACK	140	01/01/2025	09/30/2028
Officer Safety Plan 10	80374	EXT WARRANTY, TASER 7 BATTERY PACK	24	01/01/2025	09/30/2028
Officer Safety Plan 10	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	01/01/2025	09/30/2028
Officer Safety Plan 10	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	01/01/2025	09/30/2028
Fleet 3 Basic	80379	EXT WARRANTY, AXON SIGNAL UNIT	38	02/01/2025	09/30/2028
Fleet 3 Basic	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	38	02/01/2025	09/30/2028
Fleet 3 Basic	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	1	02/01/2025	09/30/2028

## Payment Details

### Sep 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Upfront Hardware	20379	VR 1-DAY SERVICE	1	\$4,950.00	\$0.00	\$4,950.00
BWC Upfront Hardware	73309	AXON CAMERA REFRESH ONE	16	\$3,984.00	\$0.00	\$3,984.00
BWC Upfront Hardware	73309	AXON CAMERA REFRESH ONE	140	\$118,860.00	\$0.00	\$118,860.00
BWC Upfront Hardware	73689	MULTI-BAY BWC DOCK 1ST REFRESH	18	\$28,710.00	\$0.00	\$28,710.00
BWC Year 1	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	6	\$233.76	\$0.00	\$233.76
BWC Year 1	100560	DATA CONVERSION / MIGRATION	1	\$4,321.44	\$0.00	\$4,321.44
BWC Year 1	20370	FULL VR TASER 7 ADD-ON USER ACCESS	140	\$22,506.04	\$0.00	\$22,506.04
BWC Year 1	20378	HTC FOCUS 3 VR HEADSET	6	\$1,433.48	\$0.00	\$1,433.48
BWC Year 1	73682	AUTO TAGGING LICENSE	140	\$10,122.52	\$0.00	\$10,122.52
BWC Year 1	73893	STANDARDS LICENSE, NON-SWORN	15	\$602.28	\$0.00	\$602.28
BWC Year 1	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$1,688.78	\$0.00	\$1,688.78
BWC Year 1	OSP10	Officer Safety Plan 10	140	\$77,802.88	\$0.00	\$77,802.88
BWC Year 1	ProLicense	Pro License Bundle	13	\$4,068.95	\$0.00	\$4,068.95
BWC Year 1	VRCK	VR Controller Kit	2	\$729.38	\$0.00	\$729.38
CEW Year 1	85147	CEW STARTER	1	\$1,989.88	\$0.00	\$1,989.88
CEW Year 1	OSP10	Officer Safety Plan 10	140	\$134,840.87	\$0.00	\$134,840.87
Fleet Gap Coverage Upfront	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	43	\$3,655.00	\$0.00	\$3,655.00
Fleet Gap Coverage Upfront	87050	FLEET VIEW XL LICENSE	43	\$6,235.00	\$0.00	\$6,235.00
Fleet Year 1	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$524.39	\$0.00	\$524.39
Fleet Year 1	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	38	\$1,959.48	\$0.00	\$1,959.48
Fleet Year 1	80460	FLEET 3 BUNDLE TRUE UP	38	\$2,590.50	\$0.00	\$2,590.50
Fleet Year 1	Fleet3B	Fleet 3 Basic	38	\$49,801.36	\$0.00	\$49,801.36
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$60,810.00)	\$0.00	(\$60,810.00)
<b>Total</b>				<b>\$420,799.99</b>	<b>\$0.00</b>	<b>\$420,799.99</b>

### Oct 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	73893	STANDARDS LICENSE, NON-SWORN	75	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	ACCELERATE CONFERENCE REGISTRATION	15	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	OSP10	Officer Safety Plan 10	140	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

### Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 2	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	6	\$414.90	\$0.00	\$414.90
BWC Year 2	100560	DATA CONVERSION / MIGRATION	1	\$7,669.64	\$0.00	\$7,669.64
BWC Year 2	20370	FULL VR TASER 7 ADD-ON USER ACCESS	140	\$39,943.49	\$0.00	\$39,943.49
BWC Year 2	20378	HTC FOCUS 3 VR HEADSET	6	\$2,544.13	\$0.00	\$2,544.13
BWC Year 2	73682	AUTO TAGGING LICENSE	140	\$17,965.37	\$0.00	\$17,965.37
BWC Year 2	73893	STANDARDS LICENSE, NON-SWORN	15	\$1,068.93	\$0.00	\$1,068.93
BWC Year 2	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$2,997.25	\$0.00	\$2,997.25
BWC Year 2	OSP10	Officer Safety Plan 10	140	\$138,083.81	\$0.00	\$138,083.81

**Sep 2024**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 2	ProLicense	Pro License Bundle	13	\$7,221.48	\$0.00	\$7,221.48
BWC Year 2	VRCK	VR Controller Kit	2	\$1,294.42	\$0.00	\$1,294.42
CEW Year 2	85147	CEW STARTER	1	\$1,989.88	\$0.00	\$1,989.88
CEW Year 2	OSP10	Officer Safety Plan 10	140	\$134,840.87	\$0.00	\$134,840.87
Fleet Year 2	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$618.90	\$0.00	\$618.90
Fleet Year 2	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	38	\$2,312.63	\$0.00	\$2,312.63
Fleet Year 2	80460	FLEET 3 BUNDLE TRUE UP	38	\$3,057.37	\$0.00	\$3,057.37
Fleet Year 2	Fleet3B	Fleet 3 Basic	38	\$58,776.85	\$0.00	\$58,776.85
<b>Total</b>				<b>\$420,799.92</b>	<b>\$0.00</b>	<b>\$420,799.92</b>

**Sep 2025**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 3	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	6	\$414.90	\$0.00	\$414.90
BWC Year 3	100560	DATA CONVERSION / MIGRATION	1	\$7,669.64	\$0.00	\$7,669.64
BWC Year 3	20370	FULL VR TASER 7 ADD-ON USER ACCESS	140	\$39,943.49	\$0.00	\$39,943.49
BWC Year 3	20378	HTC FOCUS 3 VR HEADSET	6	\$2,544.13	\$0.00	\$2,544.13
BWC Year 3	73682	AUTO TAGGING LICENSE	140	\$17,965.37	\$0.00	\$17,965.37
BWC Year 3	73893	STANDARDS LICENSE, NON-SWORN	15	\$1,068.93	\$0.00	\$1,068.93
BWC Year 3	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$2,997.25	\$0.00	\$2,997.25
BWC Year 3	OSP10	Officer Safety Plan 10	140	\$138,083.81	\$0.00	\$138,083.81
BWC Year 3	ProLicense	Pro License Bundle	13	\$7,221.48	\$0.00	\$7,221.48
BWC Year 3	VRCK	VR Controller Kit	2	\$1,294.42	\$0.00	\$1,294.42
CEW Year 3	85147	CEW STARTER	1	\$1,989.88	\$0.00	\$1,989.88
CEW Year 3	OSP10	Officer Safety Plan 10	140	\$134,840.87	\$0.00	\$134,840.87
Fleet Year 3	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$618.90	\$0.00	\$618.90
Fleet Year 3	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	38	\$2,312.63	\$0.00	\$2,312.63
Fleet Year 3	80460	FLEET 3 BUNDLE TRUE UP	38	\$3,057.37	\$0.00	\$3,057.37
Fleet Year 3	Fleet3B	Fleet 3 Basic	38	\$58,776.85	\$0.00	\$58,776.85
<b>Total</b>				<b>\$420,799.92</b>	<b>\$0.00</b>	<b>\$420,799.92</b>

**Sep 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 4	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	6	\$414.90	\$0.00	\$414.90
BWC Year 4	100560	DATA CONVERSION / MIGRATION	1	\$7,669.64	\$0.00	\$7,669.64
BWC Year 4	20370	FULL VR TASER 7 ADD-ON USER ACCESS	140	\$39,943.49	\$0.00	\$39,943.49
BWC Year 4	20378	HTC FOCUS 3 VR HEADSET	6	\$2,544.13	\$0.00	\$2,544.13
BWC Year 4	73682	AUTO TAGGING LICENSE	140	\$17,965.37	\$0.00	\$17,965.37
BWC Year 4	73893	STANDARDS LICENSE, NON-SWORN	15	\$1,068.93	\$0.00	\$1,068.93
BWC Year 4	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$2,997.25	\$0.00	\$2,997.25
BWC Year 4	OSP10	Officer Safety Plan 10	140	\$138,083.81	\$0.00	\$138,083.81
BWC Year 4	ProLicense	Pro License Bundle	13	\$7,221.48	\$0.00	\$7,221.48
BWC Year 4	VRCK	VR Controller Kit	2	\$1,294.42	\$0.00	\$1,294.42
CEW Year 4	85147	CEW STARTER	1	\$1,989.88	\$0.00	\$1,989.88
CEW Year 4	OSP10	Officer Safety Plan 10	140	\$134,840.87	\$0.00	\$134,840.87
Fleet Year 4	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$618.90	\$0.00	\$618.90

**Sep 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Fleet Year 4	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	38	\$2,312.63	\$0.00	\$2,312.63
Fleet Year 4	80460	FLEET 3 BUNDLE TRUE UP	38	\$3,057.37	\$0.00	\$3,057.37
Fleet Year 4	Fleet3B	Fleet 3 Basic	38	\$58,776.85	\$0.00	\$58,776.85
<b>Total</b>				<b>\$420,799.92</b>	<b>\$0.00</b>	<b>\$420,799.92</b>

**Sep 2027**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 5	100197	HTC FOCUS 3 VR HEADSET - WARRANTY	6	\$414.90	\$0.00	\$414.90
BWC Year 5	100560	DATA CONVERSION / MIGRATION	1	\$7,669.64	\$0.00	\$7,669.64
BWC Year 5	20370	FULL VR TASER 7 ADD-ON USER ACCESS	140	\$39,943.49	\$0.00	\$39,943.49
BWC Year 5	20378	HTC FOCUS 3 VR HEADSET	6	\$2,544.13	\$0.00	\$2,544.13
BWC Year 5	73682	AUTO TAGGING LICENSE	140	\$17,965.37	\$0.00	\$17,965.37
BWC Year 5	73893	STANDARDS LICENSE, NON-SWORN	15	\$1,068.93	\$0.00	\$1,068.93
BWC Year 5	73896	STANDARDS IMPLEMENTATION SERVICE	1	\$2,997.25	\$0.00	\$2,997.25
BWC Year 5	OSP10	Officer Safety Plan 10	140	\$138,083.81	\$0.00	\$138,083.81
BWC Year 5	ProLicense	Pro License Bundle	13	\$7,221.48	\$0.00	\$7,221.48
BWC Year 5	VRCK	VR Controller Kit	2	\$1,294.42	\$0.00	\$1,294.42
CEW Year 5	85147	CEW STARTER	1	\$1,989.90	\$0.00	\$1,989.90
CEW Year 5	OSP10	Officer Safety Plan 10	140	\$134,841.11	\$0.00	\$134,841.11
Fleet Year 5	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$618.91	\$0.00	\$618.91
Fleet Year 5	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	38	\$2,312.63	\$0.00	\$2,312.63
Fleet Year 5	80460	FLEET 3 BUNDLE TRUE UP	38	\$3,057.39	\$0.00	\$3,057.39
Fleet Year 5	Fleet3B	Fleet 3 Basic	38	\$58,776.89	\$0.00	\$58,776.89
<b>Total</b>				<b>\$420,800.25</b>	<b>\$0.00</b>	<b>\$420,800.25</b>



Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract #00086271 (originated via Q-368507) and is terminating that contract upon the new license start date (10/1/2023) of this quote.

The parties agree that Axon is granting a refund of \$60,810.00 to refund paid, but undelivered services. This discount is based on a ship date range of 9/1/2023 - 9/15/2023, resulting in a 10/1/2023 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices including and not limited to Invoice INV-164581.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date Signed

5/10/2023



## **FLEET STATEMENT OF WORK BETWEEN AXON ENTERPRISE AND AGENCY**

### **Introduction**

This Statement of Work ("SOW") has been made and entered into by and between Axon Enterprise, Inc. ("AXON"), and North Richland Hills Police Dept. - TX the ("AGENCY") for the purchase of the Axon Fleet in-car video solution ("FLEET") and its supporting information, services and training. (AXON Technical Project Manager/The AXON installer)

### **Purpose and Intent**

AGENCY states, and AXON understands and agrees, that Agency's purpose and intent for entering into this SOW is for the AGENCY to obtain from AXON deliverables, which used solely in conjunction with AGENCY's existing systems and equipment, which AGENCY specifically agrees to purchase or provide pursuant to the terms of this SOW.

This SOW contains the entire agreement between the parties. There are no promises, agreements, conditions, inducements, warranties or understandings, written or oral, expressed or implied, between the parties, other than as set forth or referenced in the SOW.

### **Acceptance**

Upon completion of the services outlined in this SOW, AGENCY will be provided a professional services acceptance form ("Acceptance Form"). AGENCY will sign the Acceptance Form acknowledging that services have been completed in substantial conformance with this SOW and the Agreement. If AGENCY reasonably believes AXON did not complete the professional services in conformance with this SOW, AGENCY must notify AXON in writing of the specific reasons within seven (7) calendar days from delivery of the Acceptance Form. AXON will remedy the issues to conform with this SOW and re-present the Acceptance Form for signature. If AXON does not receive the signed Acceptance Form or written notification of the reasons for rejection within 7 calendar days of the delivery of the Acceptance Form, AGENCY will be deemed to have accepted the services in accordance to this SOW.

### **Force Majeure**

Neither party hereto shall be liable for delays or failure to perform with respect to this SOW due to causes beyond the party's reasonable control and not avoidable by diligence.

### **Schedule Change**

Each party shall notify the other as soon as possible regarding any changes to agreed upon dates and times of Axon Fleet in-car Solution installation-to be performed pursuant of this Statement of Work.

### **Axon Fleet Deliverables**

Typically, within (30) days of receiving this fully executed SOW, an AXON Technical Project Manager will deliver to AGENCY's primary point of contact via electronic media, controlled documentation, guides, instructions and videos followed by available dates for the initial project review and customer readiness validation. Unless otherwise agreed upon by AXON, AGENCY may print and reproduce said documents for use by its employees only.

### **Security Clearance and Access**

Upon AGENCY's request, AXON will provide the AGENCY a list of AXON employees, agents, installers or representatives which require access to the AGENCY's facilities in order to perform Work pursuant of this Statement of Work. AXON will ensure that each employee, agent or representative has been informed or and consented to a criminal background investigation by AGENCY for the purposes of being allowed access to AGENCY's facilities. AGENCY is responsible for providing AXON with all required instructions and documentation accompanying the security background check's requirements.

### **Training**

AXON will provide training applicable to Axon Evidence, Cradlepoint NetCloud Manager and Axon Fleet application in a train-the-trainer style method unless otherwise agreed upon between the AGENCY and AXON.

### **Local Computer**

AGENCY is responsible for providing a mobile data computer (MDC) with the same software, hardware, and configuration that AGENCY personnel will use with the AXON system being installed. AGENCY is responsible for making certain that any and all security settings (port openings, firewall settings, antivirus software, virtual private network, routing, etc.) are made prior to the installation, configuration and testing of the aforementioned deliverables.

### **Network**

AGENCY is responsible for making certain that any and all network(s) route traffic to appropriate endpoints and AXON is not liable for network breach, data interception, or loss of data due to misconfigured firewall settings or virus infection, except to the extent that such virus or infection is caused, in whole or in part, by defects in the deliverables.

### **Cradlepoint Router**

When applicable, AGENCY must provide AXON Installers with temporary administrative access to Cradlepoint's [NetCloud Manager](#) to the extent necessary to perform Work pursuant of this Statement of Work.

### **Evidence.com**

AGENCY must provide AXON Installers with temporary administrative access to Axon Evidence.com to the extent necessary to perform Work pursuant of this SOW.

### **Wireless Upload System**

If purchased by the AGENCY, on such dates and times mutually agreed upon by the parties, AXON will install and configure into AGENCY's existing network a wireless network infrastructure as identified in the AGENCY's binding quote based on conditions of the sale.

### **VEHICLE INSTALLATION**

### **Preparedness**

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer less weapons and items of evidence. Vehicle(s) will be deemed 'out of service' to the extent necessary to perform Work pursuant of this SOW.

### **Existing Mobile Video Camera System Removal**

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer which will remove from said vehicles all components of the existing mobile video camera system unless otherwise agreed upon by the AGENCY.

Major components will be salvaged by the AXON Installer for auction by the AGENCY. Wires and cables are not considered expendable and will not be salvaged. Salvaged components will be placed in a designated area by the AGENCY within close proximity of the vehicle in an accessible work space.

Prior to removing the existing mobile video camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's systems' operation to identify and operate, documenting any existing component or system failures and in detail, identify which components of the existing mobile video camera system will be removed by the AXON Installer.

### **In-Car Hardware/Software Delivery and Installation**

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer, who will install and configure in each vehicle in accordance with the specifications detailed in the system's installation manual and its relevant addendum(s). Applicable in-car hardware will be installed and configured as defined and validated by the AGENCY during the pre-deployment discovery process.

If a specified vehicle is unavailable on the date and time agreed upon by the parties, AGENCY will provide a similar vehicle for the installation process. Delays due to a vehicle, or substitute vehicle, not being available at agreed upon dates and times may result in additional fees to the AGENCY. If the AXON Installer determines that a vehicle is not properly prepared for installation ("Not Fleet Ready"), such as a battery not being properly charged or properly up-fit for in-service, field operations, the issue shall be reported immediately to the AGENCY for resolution and a date and time for the future installation shall be agreed upon by the parties.

Upon completion of installation and configuration, AXON will systematically test all installed and configured in-car hardware and software to ensure that ALL functions of the hardware and software are fully operational and that any deficiencies are corrected unless otherwise agreed upon by the AGENCY, installation, configuration, test and the correct of any deficiencies will be completed in each vehicle accepted for installation.

Prior to installing the Axon Fleet camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's existing systems' operation to identify, document any existing component or vehicle systems' failures. Prior to any vehicle up-fitting the AXON Installer will introduce the system's components, basic functions, integrations and systems overview along with reference to AXON approved, AGENCY manuals, guides, portals and videos. It is both the responsibility of the AGENCY and the AXON Installer to agree on placement of each components, the antenna(s), integration recording trigger sources and customer preferred power, ground and ignition sources prior to permanent or temporary installation of an Axon Fleet camera solution in each vehicle type. Agreed placement will be documented by the AXON Installer.

AXON welcomes up to 5 persons per system operation training session per day, and unless otherwise agreed upon by the AGENCY, the first vehicle will be used for an installation training demonstration. The second vehicle will be used for an assisted installation training demonstration. The installation training session is customary to any AXON Fleet installation service regardless of who performs the continued Axon Fleet system installations.



The customary training session does not 'certify' a non-AXON Installer, customer-employed Installer or customer 3rd party Installer, since the AXON Fleet products does not offer an Installer certification program. Any work performed by non-AXON Installer, customer-employed Installer or customer 3rd party Installer is not warranted by AXON, and AXON is not liable for any damage to the vehicle and its existing systems and AXON Fleet hardware.