



Integrated Payment Proposal for NRH20

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GATEMASTER
TECHNOLOGY



Proposal Goals

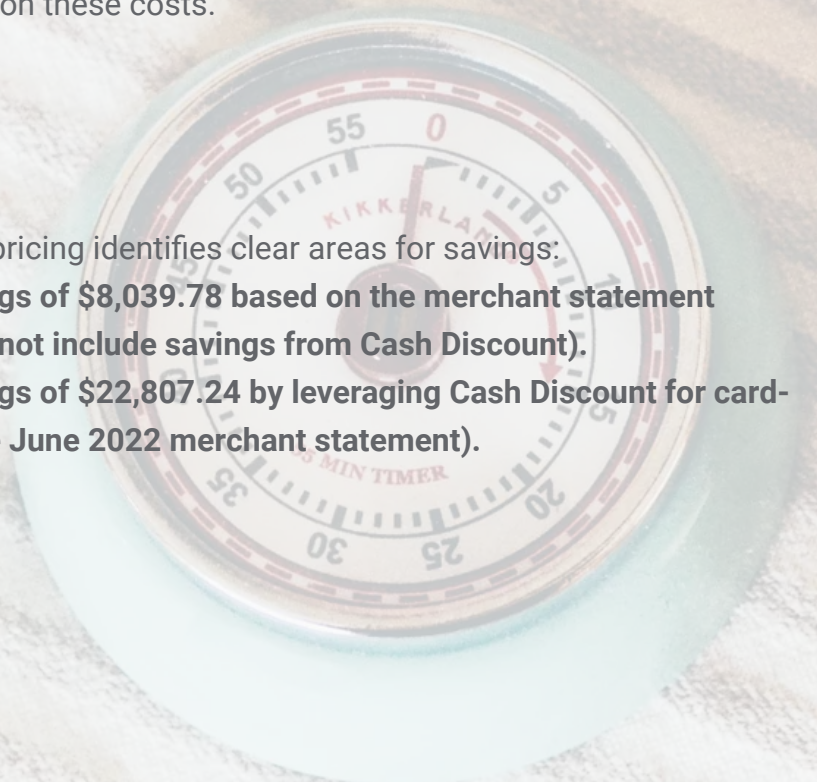
- Review current payments acceptance program and associated fees.
- Demonstrate immediate cost savings for both card-present and card-not-present transactions
- Identify a cost effective integrated solution to reduce payments-related expenditures and

Current Pain Points

- NRH20 currently incurs **\$22,827.19 In June 2022** in credit card acceptance costs. There is a substantial opportunity to save money on these costs.

Key Takeaways

- A review of NRH20's current payment pricing identifies clear areas for savings:
 - **Projected one-month cost savings of \$8,039.78 based on the merchant statement provided from June 2022 (does not include savings from Cash Discount).**
 - **Projected one-month cost savings of \$22,807.24 by leveraging Cash Discount for card-present payments (based on the June 2022 merchant statement).**



Pricing Detail

Cost Analysis of Existing Card-Present Savings Without Cash Discount

City of North Richland Hills June 2022

TOTAL MONTHLY SAVINGS	
Interchange Plus Discount	\$ 404.44
Interchange Pass Through*	\$ -
Amex Interchange Pass Through*	\$ -
VPP/MPP Qualified Cards*	\$ -
Flat Rate	\$ -
Tiered Rate	\$ -
Authorization Fee	\$ 178.07
Per Item Fee (VS/MC/Disc)	\$ -
Per Item Fee (Amex)	\$ -
Per Item Fee (PIN Debit)	\$ -
Batch Fee	\$ 4.35
Monthly Fee	\$ 165.80
AMEX processor risk fee	\$ 868.01
Discover processor risk fee	\$ 407.43
MC processor risk fee	\$ 2,853.56
Visa Processor risk fee	\$ 3,158.12
0	\$ -
0	\$ -
TOTAL	*****

ESTIMATED SAVINGS	
1 MONTH SAVINGS	\$8,039.78
1 YEAR SAVINGS	\$96,477.35
5 YEAR SAVINGS	\$482,386.77

*Interchange Pass Through fees are estimated based on available previous history. They can decrease or increase on a monthly basis based on volume and card types accepted.

Cost Analysis of Existing Card-Present Savings With Cash Discount

City of North Richland Hills June 2022

TOTAL MONTHLY SAVINGS	
Interchange Plus Discount	\$ -
Interchange Pass Through*	\$ -
Amex Interchange Pass Through*	\$ -
VPP/MPP Qualified Cards*	\$ -
Flat Rate	\$ -
Tiered Rate	\$ -
Authorization Fee	\$ -
Per Item Fee (VS/MC/Disc)	\$ -
Per Item Fee (Amex)	\$ -
Per Item Fee (PIN Debit)	\$ -
Batch Fee	\$ -
Monthly Fee	\$ 155.80
Processing Fees	\$ 22,651.44
0	\$ -
0	\$ -
0	\$ -
0	\$ -
0	\$ -
TOTAL	\$ 22,807.24

ESTIMATED SAVINGS	
1 MONTH SAVINGS	\$22,807.24
1 YEAR SAVINGS	\$273,686.88
5 YEAR SAVINGS	\$1,368,434.40

*Interchange Pass Through fees are estimated based on available previous history. They can decrease or increase on a monthly basis based on volume and card types accepted.

Hardware Overview

Ingenico Lane 3000 Ethernet Device \$515.00

Designed to manage thousands of transactions per day, the Lane/3000 is a cutting-edge retail PIN Pad, ideal for multiple use cases and environments including retail, hotels, and restaurants



About Paystri

Headquartered in Salem, Massachusetts, Paystri is a payment processing and strategic solutions company serving merchants, independent software vendors, and technology providers.

Our industry experts are dedicated to optimizing payments acceptance and processing infrastructure to drive revenue for our customers. We're laser focused on increasing profitability through customized payment solutions and delighting our customers with world class customer service.

payment
solutions,
baked fresh



What Our Customers Say



Paystri made payments simple. We haven't had a need to call and that's the best problem we can have.

DAVID SAYERS
IT MANAGER,
CITY OF SOMERSET



Best merchant processing company we have ever used...they operate with integrity. No hidden fees or misrepresentation.

DONNA STARK
SPARKLEAN



Very thorough and responsive team. They were patient and wonderful throughout. Highly recommended!

SELENE NGOV
ARNEL
MANAGEMENT

Our Approach to Customer Success



93% of calls answered within 30 seconds

PAYSTRI CUSTOMER
SUCCESS TEAM
2021 METRICS



4.4 average Google Review

(out of 5 stars)



7.3 minutes average time to handle a service issue

PAYSTRI CUSTOMER
SUCCESS TEAM
2021 METRICS

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