

# Community Services Report: Iron Horse Golf Course

December 2022

## Iron Horse Key Indicators

<b>Indicator</b>	<b>December 2022</b>	<b>December 2021</b>	<b>FY22 YTD</b>	<b>FY21 YTD</b>
Rounds Played	2,082	3,409	8,826	11,150
Events Booked	13	3	26	30
Number of Programs	(APC)	(APC) & Junior Golf Camps	(APC)	(APC) & Junior Golf Camps
Tournament Rounds	153	227	1,322	1667
Program Attendance	50 IHGP 13 Weekday Passes	58 APC Contract 255 Arcis Prime Junior Camps N/A yet	50 IHGP 13 Weekday Passes	52 APC Contract 242 Arcis Prime Junior Camps N/A yet
F & B Revenue	\$48,414	\$65,605	\$158,399	\$180,705
Pro Shop Revenue	\$25,409	\$70,684	\$76,374	\$206,633
Golf Revenue	\$96,821	\$122,000	\$406,056	\$429,600
Total Revenue	\$171,144	\$258,289	\$640,829	\$801,181

## Iron Horse Highlights

- Ten less Playable Days (17 vs. 27) in December 2022 vs. prior year. Weather patterns were significantly cooler than prior year. FYTD Golf Playable Days have decreased by 20 (59 vs. 79) Facility closed Friday December 23 through December 27<sup>th</sup> due to greens being covered to protect from freezing out due to the low temperatures forecasted in the 20's.
- Hosted First Holiday Open House on Tuesday December 6<sup>th</sup>. Over 120+ in attendance.
- Hosted Breakfast with Santa on Saturday December 10<sup>th</sup>. Sixty-three parents and kids attended.

## Upcoming Events

- Amy Leitner Event NRH Saturday January 14<sup>th</sup> 45+ with Bar Services.
- KemperSports National Food & Beverage Director John DiMeglio visiting with Team at Iron Horse on Tuesday January 16<sup>th</sup>, 2023 to work on development and build out of the menu with Food & Beverage Manager Mackenzie Dumaoal.
- Quarterly Budget Review Meeting and Forecast for remaining 9 months Thursday January 5<sup>th</sup>, 2023.



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