

Community Services Report: Iron Horse Golf Course

November 2022

Iron Horse Key Indicators

Indicator	November 2022	November 2021	FY22 YTD	FY21 YTD
Rounds Played	2,475	3,262	6,744	7,741
Events Booked	2	13	13	27
Number of Programs	(APC)	(APC)	(APC)	(APC)
Tournament Rounds	32	381	1,169	1440
Program Attendance	48 IHGP 12 Weekday Passes	82 APC Contract 261 Arcis Prime Junior Camps N/A yet	48 IHGP 12 Weekday Passes	82 APC Contract 261 Arcis Prime Junior Camps N/A yet
F & B Revenue	\$32,898	\$42,091	\$109,986	\$115,100
Pro Shop Revenue	\$17,670	\$57,852	\$50,464	\$135,949
Golf Revenue	\$108,033	\$117,526	\$309,235	\$307,600
Total Revenue	\$158,602	\$216,469	\$469,685	\$558,649

Iron Horse Highlights

- Iron Horse Golf Passes
 - IHGP as it is referred to, is a monthly player development program that includes a practice, instruction, and a playing piece. For a monthly fee, a player may utilize the range as often as they would like, attend weekly lesson clinics, and play for a discounted rate during afternoon hours daily.
 - 11 less Playable Days (14 vs. 25) in November 2022 vs. prior year. Weather patterns were significantly cooler and wetter than prior year. 10 more rain events in November 22 vs. prior year.
 - IHGP generated \$6,477 in revenues in November.

Upcoming Events

- Holiday Open House Tuesday December 6th from 5pm-8pm to Feature Merchandise Sales and Complimentary Hors d'oeuvres and Beverages.
- Breakfast with Santa Saturday Dec 10th, 9am (34) and 11am (32)
- 12 Days of Christmas Sales Starting Tuesday December 13th through Saturday December 24th.
- Christmas Eve Shotgun Saturday December 24th and Closed Sunday December 25th for Christmas

