



November 1, 2021

**Sent via email to: [munisales@rushenterprises.com](mailto:munisales@rushenterprises.com)**

Drew Neubauer  
Rush Truck Centers of Texas, LP  
555 IH 35 South, Suite 500  
New Braunfels, TX 78130

Re: Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor  
BuyBoard Contract 601-19

The Local Government Purchasing Cooperative (BuyBoard) awarded your company a contract under Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor, Contract 601-19, for which the current term is set to expire November 30, 2021. At this time, the BuyBoard is renewing your contract through November 30, 2022. This will be the final renewal of this contract.

All discounts, terms, and conditions of your contract will remain the same. If you agree to this renewal, there is nothing you need to do. However, if you do not agree to this renewal, you must notify me via email at [lisa.maraden@tasb.org](mailto:lisa.maraden@tasb.org) prior to the start of the renewal term.

If you have questions or comments concerning this renewal, please contact me as soon as possible at [lisa.maraden@tasb.org](mailto:lisa.maraden@tasb.org). We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely,

Lisa Maraden  
Contract Administrator

final renewal v.02.13.2020



November 5, 2020

Sent via email to: [munisales@rushenterprises.com](mailto:munisales@rushenterprises.com)

Drew Neubauer  
Rush Truck Centers of Texas, LP (Self-reporting Vendor)  
555 IH 35 South, Suite 500  
New Braunfels TX 78130

Re: Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor  
BuyBoard Contract 601-19

The Local Government Purchasing Cooperative (BuyBoard) awarded your company a contract under Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor, Contract 601-19 effective December 1, 2019 through November 30, 2020 with two possible one-year renewals. At this time, the BuyBoard is renewing your contract through November 30, 2021.

All discounts, terms, and conditions of your contract will remain the same. If you agree to this renewal, there is nothing you need to do. However, if you do not agree to this renewal, you must notify me via email at [lisa.maraden@tasb.org](mailto:lisa.maraden@tasb.org) prior to the start of the renewal term.

**Reminder:** Once a BuyBoard contract is awarded, vendors must generate a minimum of \$15,000 annually or they may not be offered a contract renewal.

If you have questions or comments concerning this renewal, please contact me as soon as possible at [lisa.maraden@tasb.org](mailto:lisa.maraden@tasb.org). We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely,

Lisa Maraden  
Contract Administrator

1<sup>st</sup> renewal v.02.13.2020



P.O. Box 400  
Austin, TX 78767-0400  
800.695.2919 | 512.467.0222 | Fax: 800.211.5454  
buyboard.com

November 6, 2019

Sent Via Email: neubauerd@rushenterprises.com

Drew Neubauer  
Rush Truck Centers of Texas, LP  
555 IH 35 South, Suite 500  
New Braunfels, TX 78130

Welcome to BuyBoard!

**Re:** Notice of The Local Government Purchasing Cooperative Award

**Proposal Name and Number:** Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor, Proposal No. 601-19

Congratulations, The Local Government Purchasing Cooperative (Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal. The contract is effective 12/1/2019 through 11/30/2020, with two possible one-year renewals. The contract documents are those identified in Section 3 of the General Terms and Conditions of the specifications.

To view the items your company has been awarded, please review the proposal tabulation No. 601-19 on the following web-site: [www.buyboard.com/vendor](http://www.buyboard.com/vendor). Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

Enclosed with this letter you will find the following documents:

1. Vendor Quick Reference Guide
2. BuyBoard License and Identity Standards

**You are advised that receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative.** Accepting purchase orders directly from Cooperative members may result in a violation of the State of Texas competitive bid statute and termination of this Cooperative BuyBoard contract. **Therefore, all purchase orders must be processed through the BuyBoard in order to comply.** Please forward by email to [info@buyboard.com](mailto:info@buyboard.com) any order received directly from a Cooperative member. If you inadvertently process a purchase order sent directly to you by a Cooperative member, please email the order [info@buyboard.com](mailto:info@buyboard.com) and note it as **RECORD ONLY** to prevent duplication.

**As an awarded vendor a BuyBoard user id and password will be sent via e-mail 2 to 3 business days prior to the start of your contract.**

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact **Cooperative Procurement Staff** at 800-695-2919.

Sincerely,

Arturo Salinas  
Department Director, Cooperative Procurement  
v.6.5



November 6, 2019

Sent Via Email: neubauerd@rushenterprises.com

Drew Neubauer  
Rush Truck Centers of Texas, LP  
555 IH 35 South, Suite 500  
New Braunfels, TX 78130

Welcome to BuyBoard!

**Re:** Notice of National Purchasing Cooperative Piggy-Back Award

**Proposal Name and Number:** Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor, Proposal No. 601-19

Congratulations, The National Purchasing Cooperative (National Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal. As provided for in the Proposal and your National Purchasing Cooperative Vendor Award Agreement, you are authorized to sell the goods and services awarded under the Proposal to National Cooperative members in states other than Texas through the BuyBoard. The contract is effective 12/1/2019 through 11/30/2020, with two possible one-year renewals.

The National Cooperative membership list is available at our website [www.buyboard.com/vendor](http://www.buyboard.com/vendor). The list identifies the current members that may purchase awarded goods and services under your National Cooperative BuyBoard contract.

**You are advised that receipt of a purchase order directly from a National Cooperative member is not within BuyBoard guidelines.** Accepting purchase orders directly from Cooperative members may result in a violation of applicable competitive procurement law and termination of this National Cooperative BuyBoard contract. **Therefore, all purchase orders from National Cooperative members must be processed through the BuyBoard.** Please forward by e-mail to [info@buyboard.com](mailto:info@buyboard.com) any order received directly from a National Cooperative member. If you inadvertently process a purchase order sent directly to you by a National Cooperative member, please fax the order to the above number and note it as **RECORD ONLY** to prevent duplication.

**As an awarded vendor a BuyBoard user id and password will be sent via e-mail 2 to 3 business days prior to the start of your contract.**

On behalf of the National Cooperative, we are looking forward to your participation in the program. If you have any questions, please contact **Cooperative Procurement Staff at 800-695-2919.**

Sincerely,

Arturo Salinas  
Department Director, Cooperative Procurement  
v.6.5

P.O. Box 400, Austin, Texas 78767-0400  
800.695.2919 • [buyboard.com](http://buyboard.com)







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## **PROPOSER'S AGREEMENT AND SIGNATURE**

**Proposal Name:** Vehicles, Heavy Duty Trucks,  
Police Motorcycles, Parts, and Service Labor

**Proposal Due Date/Opening Date and Time:**  
August 1, 2019 at 4:00 PM

**Proposal Number:** 601-19

**Location of Proposal Opening:**  
Texas Association of School Boards, Inc.  
BuyBoard Department  
12007 Research Blvd.  
Austin, TX 78759

**Contract Time Period:** December 1, 2019  
through November 30, 2020 with two (2) possible  
one-year renewals.

**Anticipated Cooperative Board Meeting Date:**  
October 2019

Rush Truck Centers of Texas, LP

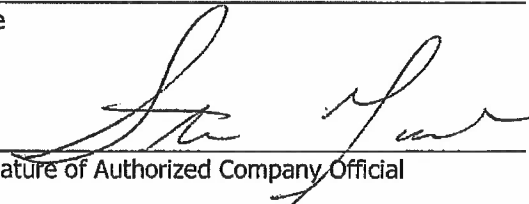
Name of Proposing Company

8/29/2019

Date

555 IH 35 South, suite 500

Street Address

  
Signature of Authorized Company Official

New Braunfels, TX 78130

City, State, Zip

Steve Taylor

Printed Name of Authorized Company Official

830-302-5254

Telephone Number of Authorized Company Official

Vice President

Position or Title of Authorized Company Official

830-302-5295

Fax Number of Authorized Company Official

74-2786264

Federal ID Number



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The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

1. You have carefully examined and understand all Cooperative information and documentation associated with this Proposal Invitation, including the Instructions to Proposers, General Terms and Conditions, attachments/forms, item specifications, and line items (collectively "Requirements");
2. By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the prices quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
3. Any and all deviations and exceptions to the Requirements have been noted in your Proposal and no others will be claimed;
4. If the Cooperative accepts any part of your Proposal and awards you a contract, you will furnish all awarded products or services at the prices quoted and in strict compliance with the Requirements (unless specific exceptions are noted in the Proposal and accepted by the Cooperative), including without limitation the Requirements related to:
  - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similar customers;
  - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
  - c. the **possible** award of a piggy-back contract by another governmental entity or nonprofit entity, in which event you will offer the awarded goods and services in accordance with the Requirements; and
  - d. submitting price sheets or catalogs in the proper format as required by the Cooperative as a prerequisite to activation of your contract;
5. You have clearly identified on the included form any information in your Proposal that you believe to be confidential or proprietary or that you do not consider to be public information subject to public disclosure under a Texas Public Information Act request or similar public information law;
6. The individual signing this Agreement is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a form) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
7. You have carefully reviewed your Proposal, and certify that all information provided is true, complete and accurate, and you authorize the Cooperative to take such action as it deems appropriate to verify such information; and
8. Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, may disqualify you from consideration for a contract award under this Proposal Invitation or result in termination of an award or any other remedy or action provided for in the General Terms and Conditions or by law.



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### **VENDOR CONTACT INFORMATION**

Name of Company: Rush Truck Centers of Texas, LP  
Vendor Proposal/Contract Contact Name: Drew Neubauer  
Vendor Proposal/Contract Contact E-mail Address: neubauerd@rushenterprises.com  
Vendor Contact Mailing Address for Proposal/Contract Notices: 555 IH 35 South, Suite 500  
New Braunfels, TX 78130  
Company Website: www.rushtruckcenters.com

**Purchase Orders:** All purchase orders from Cooperative members will be available through the Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to vendors to assist them with retrieving their orders.

**Please select options below for receipt of purchase orders and provide the requested information:**

- ☒ I will use the internet to receive purchase orders at the following address:  
Purchase Order E-mail Address: neubauerd@rushenterprises.com  
Purchase Order Contact: Drew Neubauer Phone: 830-302-5254  
Alternate Purchase Order E-mail Address: krusec@rushenterprises.com  
Alternate Purchase Order Contact: Colton Kruse Phone: 830-302-5219
- ☐ Purchase orders may be received by the Designated Dealer(s) identified on my company's Dealer Designation form as provided to the Cooperative administrator. I understand that my company shall remain responsible for the Contract and the performance of all Designated Dealers under and in accordance with the Contract.

**Request for Quotes ("RFQ"):** Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:

RFQ E-mail Address: neubauerd@rushenterprises.com  
RFQ Contact: Drew Neubauer Phone: 830-302-5254  
Alternate RFQ E-mail Address: krusec@rushenterprises.com  
Alternate RFQ Contact: Colton Kruse Phone: 830-302-5219



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**Invoices:** Your company will be billed monthly for the service fee due under a contract awarded under this Proposal Invitation. **All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.** Please provide the following address, contact and e-mail information for receipt of service fee invoices and related communications:

Please choose only one (1) of the following options for receipt of invoices and provide the requested information:

☒ Service fee invoices and related communications should be provided directly to my company at:

Invoice Mailing address: 555 IH 35 South, Suite 500 Department: MD

city: New Braunfels State: TX Zip Code: 78130

Contact Name: Chris Garrison Phone: 830-302-5278

Invoice Fax: NA Invoice E-mail Address: garrisonc@rushenterprises.com

Alternative Invoice E-mail Address: neubauerd@rushenterprises.com

☐ In lieu of my company, I request and authorize all service fee invoices to be provided directly to the following billing agent\*\*:

Billing agent Mailing address: \_\_\_\_\_ Department: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Billing Agent Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Billing Agent Fax: \_\_\_\_\_ Billing Agent E-mail Address: \_\_\_\_\_

Alternative Billing Agent E-mail Address: \_\_\_\_\_

☐ In lieu of my company, I request and authorize service fee invoices to be provided to the Designated Dealer(s) receiving the purchase order(s) to which the invoiced service fees relate at the address and contact information designated on my company's Dealer Designation form as provided to the Cooperative administrator.\*\*

**\*\* If Vendor authorizes a billing agent or Designated Dealer(s) to receive and process service fee invoices, in accordance with the General Terms and Conditions of the Contract, Vendor specifically acknowledges and agrees that nothing in that designation shall relieve Vendor of its responsibilities and obligations under the Contract including, but not limited to, payment of all service fees under any Contract awarded Vendor.**





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## **FELONY CONVICTION DISCLOSURE AND DEBARMENT CERTIFICATION**

### **FELONY CONVICTION DISCLOSURE**

**Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor)** states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

**Section 44.034 further states in Subsection (b):** "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

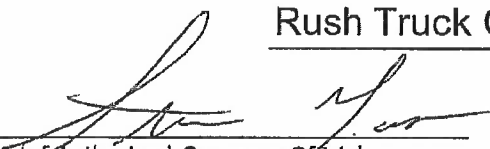
Please check (✓) one of the following:

- ☐ My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.)  
☒ My company is not owned or operated by anyone who has been convicted of a felony.  
☐ My company is owned/operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): \_\_\_\_\_

Details of Conviction(s): \_\_\_\_\_

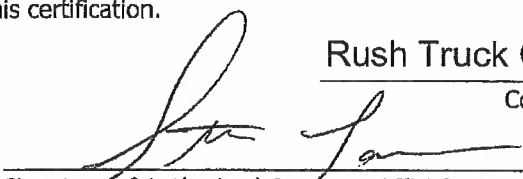
By signature below, I certify that the above information is true, complete and accurate and that I am authorized by my company to make this certification.

	<u>Rush Truck Centers of Texas, LP</u> Company Name
Signature of Authorized Company Official	<u>Steve Taylor</u> Printed Name

### **DEBARMENT CERTIFICATION**

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations. Neither my company nor an owner or principal of my company is currently listed on the government-wide exclusions in SAM, debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority. My company agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from my company if my company or an owner or principal is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under any statutory or regulatory authority.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

	<u>Rush Truck Centers of Texas, LP</u> Company Name
Signature of Authorized Company Official	<u>Steve Taylor</u> Printed Name



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## **RESIDENT/NONRESIDENT CERTIFICATION**

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a contractor whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions.

Please check (✓) one of the following:

- ☒ I certify that my company is a **Resident Proposer**.
- ☐ I certify that my company is a **Nonresident Proposer**.

If your company is a Nonresident Proposer, you must provide the following information for your resident state (the state in which your company's principal place of business is located):

_____ Company Name		_____ Address	
_____ City	_____ State	_____ Zip Code	

- A. Does your resident state require a proposer whose principal place of business is in Texas to under-price proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract?
- ☐ Yes ☐ No
- B. What is the prescribed amount or percentage? \$ \_\_\_\_\_ or \_\_\_\_\_ %

## **VENDOR EMPLOYMENT CERTIFICATION**

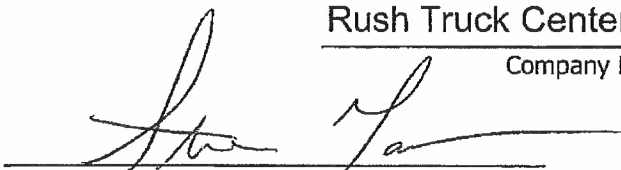
Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's ultimate parent or majority owner (i) has its principal place of business in Texas; or (ii) employs at least 500 people in Texas.

If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does your company, ultimate parent company, or majority owner employ at least 500 people in Texas?

Please check (✓) one of the following:

- ☒ Yes ☐ No

By signature below, I certify that the information in Sections 1 (*Resident/Nonresident Certification*) and 2 (*Vendor Employment Certification*) above is true, complete and accurate and that I am authorized by my company to make this certification.

	<u>Rush Truck Centers of Texas, LP</u> Company Name	<u>Steve Taylor</u> Printed Name
Signature of Authorized Company Official		



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## **NO ISRAEL BOYCOTT CERTIFICATION**

Effective September 1, 2017, as amended effective May 7, 2019 (H.B. 793), a Texas governmental entity may not enter into a contract with a value of \$100,000 or more that is to be paid wholly or partly from public funds with a company (excluding a sole proprietorship) that has 10 or more full-time employees for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract. (TEX. GOV'T CODE Ch. 2270). Accordingly, this certification form is included to the extent required by law.

"Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes. TEX. GOV'T CODE §808.001(1).

By signature below, I certify and verify that Vendor does not boycott Israel and will not boycott Israel during the term of any contract awarded under this Proposal Invitation, that this certification is true, complete and accurate, and that I am authorized by my company to make this certification.

Rush Truck Centers of Texas, LP

Company Name

Signature of Authorized Company Official

Steve Taylor

Printed Name

**Note: If REP does not wish to make this certification, return the blank form in lieu of a completed certification.**

## **NO EXCLUDED NATION OR FOREIGN TERRORIST ORGANIZATION CERTIFICATION**

Effective September 1, 2017, Chapter 2252 of the Texas Government Code provides that a Texas governmental entity may not enter into a contract with a company engaged in active business operations with Sudan, Iran, or a foreign terrorist organization – specifically, any company identified on a list prepared and maintained by the Texas Comptroller under Texas Government Code §§806.051, 807.051, or 2252.153. (A company that the U.S. Government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or any federal sanctions regime relating to a foreign terrorist organization is not subject to the contract prohibition.)

By signature below, I certify and verify that Vendor is not on the Texas Comptroller's list identified above; that this certification is true, complete and accurate; and that I am authorized by my company to make this certification.

Rush Truck Centers of Texas, LP

Company Name

Signature of Authorized Company Official

Steve Taylor

Printed Name



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## **HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION**

A proposer that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business Enterprise or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when responding to this Proposal Invitation. The electronic catalogs will indicate HUB certifications for vendors that properly indicate and document their HUB certification on this form.

Please check (✓) all that apply:

- ☐ I certify that my company has been certified as a HUB in the following categories:
- ☐ **Minority Owned Business**
  - ☐ **Women Owned Business**
  - ☐ **Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected disability as defined by 38 U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U. S. Department of Veterans Affairs or Department of Defense)**

**Certification Number:**

\_\_\_\_\_

**Name of Certifying Agency:**

\_\_\_\_\_

- ☒ My company has **NOT** been certified as a HUB.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

**Rush Truck Centers of Texas, LP**

Company Name

**Steve Taylor**

Printed Name

Signature of Authorized Company Official





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## **CONSTRUCTION-RELATED GOODS AND SERVICES AFFIRMATION**

A contract awarded under this Proposal Invitation covers only the specific goods and services awarded by the BuyBoard. As explained in the BuyBoard Procurement and Construction Related Goods and Services Advisory for Texas Members ("Advisory"), **Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This BuyBoard contract does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.**

The Advisory, available at [buyboard.com/Vendor/Resources.aspx](http://buyboard.com/Vendor/Resources.aspx), provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services. A copy of the Advisory can also be provided upon request.

By signature below, the undersigned affirms that Proposer has obtained a copy of the Advisory, has read and understands the Advisory, and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a BuyBoard contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, make a good faith effort to make its Cooperative member customers or potential Cooperative member customers aware of such requirements, and provide a Cooperative member with a copy of the Advisory before executing a Member Construction Contract with the member or accepting the member's purchase order for construction-related goods or services, whichever comes first.

**Rush Truck Centers of Texas, LP**

Company Name

  
Signature of Authorized Company Official

**Steve Taylor**

Printed Name

**8/29/2019**

Date



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## **DEVIATION AND COMPLIANCE**

If your company intends to deviate from the General Terms and Conditions, Proposal Specifications or other requirements associated with this Proposal Invitation, you **MUST** list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form or an attachment to this form. The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Proposal Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation. A deviation will not be effective unless accepted by the Cooperative. The Cooperative may, in its sole discretion, seek clarification from and/or communicate with Proposer(s) regarding any submitted deviation, consistent with general procurement principles of fair competition. The Cooperative reserves the right to accept or reject a proposal based upon any submitted deviation.

Please check (✓) one of the following:

- ☒ **No;** Deviations  
☐ **Yes;** Deviations

List and fully explain any deviations you are submitting:

### **PLEASE PROVIDE THE FOLLOWING INFORMATION:**

1. Shipping Via: ☒ Common Carrier ☐ Company Truck ☐ Prepaid and Add to Invoice ☐ Other:

2. Payment Terms: ☒ Net 30 days ☐ 1% in 10/Net 30 days ☐ Other:

3. Number of Days for Delivery: 10 in stock/90 Orders ARO

4. Vendor Reference/Quote Number: Rush Truck Centers of Texas, LP

5. State your return policy: Parts - 14 days, Truck Sales - no stated return policy

6. Are electronic payments acceptable? ☒ Yes ☐ No

7. Are credit card payments acceptable? ☐ Yes ☒ No

Rush Truck Centers of Texas, LP

Company Name

Signature of Authorized Company Official

Steve Taylor

Printed Name



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## **LOCATION / AUTHORIZED SELLER LISTINGS**

If you have more than one location/authorized seller that will service a contract awarded under this Proposal Invitation, please list each location/authorized seller below. If additional sheets are required, please duplicate this form as necessary. NOTE: Awarded Vendors shall remain responsible for all aspects of the Contract, including processing of Purchase Orders, and shall be responsible for the performance of all locations and authorized sellers under and in accordance with the Contract. If you are a product manufacturer and wish to designate Designated Dealers as defined in the General Terms and Conditions to receive Cooperative member Purchase Orders on your behalf, you must complete the Manufacturer Designated Dealer form.

### **Rush Truck Centers of Texas, LP**

Company Name

555 IH 35 South, Suite 500

Address

New Braunfels

TX

78130

City

State

Zip

830-302-5254

830-302-5295

Phone Number

Fax Number

Drew Neubauer

Contact Person

Please see attached

Company Name

Address

City

State

Zip

Phone Number

Fax Number

Contact Person

## **Rush Truck Center Locations**

### **ALABAMA**

*RTC FEIN: 72-1555639*

#### **Rush Truck Center, Mobile**

*DUNS #19-949-8192*

5500 Linwood Steiner Road

Theodore, AL 36582 (Mobile County)

(251) 459-7300

(251) 459-7301 Fax

### **ARIZONA**

*RTC FEIN: 74-2927286*

#### **Rush Truck Center, Flagstaff**

*DUNS #84-975-5715*

2620 East Huntington Drive

Flagstaff, AZ 86004 (Coconino County)

(928) 679-2900

(928) 679-2999 Fax

#### **Rush Truck Center, Phoenix**

*DUNS #80-792-6725*

9600 W. Roosevelt Street

Tolleson, AZ 85353 (Maricopa County)

(602) 422-8100

(602) 422-8175 Fax

#### **Rush Truck Center, Tucson**

*DUNS #09-805-0235*

755 E. 44<sup>th</sup> Street

Tucson, AZ 85713 (Pima County)

(520) 205-8500

(520) 205-8596 Fax

#### **Rush Truck Center, Yuma**

*DUNS #01-807-6675*

3382 East Gila Ridge Road

Yuma, AZ 85365 (Yuma County)

(928) 336-9700

(928) 336-9799 Fax



**CALIFORNIA**

**RTC FEIN: 74-2786269**

**Rush Truck Center, Fontana**

**DUNS #87-744-6484**

14490 Slover Avenue

Fontana, CA 92337 (San Bernardino County)

(909) 574-1600

(909) 823-3504 Fax

**Rush Truck Center, Fontana Collision Center**

**DUNS #02-073-1291**

10122 Elm Avenue

Fontana, CA 92335 (San Bernardino County)

(909) 350-3848

(909) 350-3858 Fax

**Rush Truck Center, Fontana Medium Duty**

**DUNS #17-008-0829**

15463 Valley Boulevard

Fontana, CA 92335 (San Bernardino County)

(909) 829-2200

(909) 829-2292 Fax

**Rush Truck Center, Fontana Used Trucks**

**DUNS #07-851-5333**

14315 Valley Boulevard

Fontana, CA 92335 (San Bernardino County)

(909) 770-5010

(909) 770-5019 Fax

**Rush Truck Center, Fontana Vocational Service**

**DUNS #08-009-5660**

14387 Slover Avenue

Fontana, CA 92337 (San Bernardino County)

(909) 302-5600

(909) 302-5686 Fax

**Rush Truck Center, Pico Rivera**

**DUNS #10-701-8892**

8830 East Slauson Avenue

Pico Rivera, CA 90660 (Los Angeles County)

(562) 566-1800

(562) 566-1894 Fax

**Rush Truck Center, San Diego**

**DUNS #11-555-7261**

8464 Miramar Road

San Diego, CA 92126 (San Diego County)

(858) 586-2300

(858) 586-2398 Fax

**Rush Truck Center, Sylmar**

**DUNS #83-612-3245**

12985 West Foothill Boulevard

Sylmar, CA 91342 (Los Angeles County)

(818) 493-5900

(818) 593-5999 Fax

**Rush Truck Center, Whittier**

**DUNS #00-521-2523**

2450 Kella Avenue

Whittier, CA 90601 (Los Angeles County)

(562) 551-5000

(562) 551-5097 Fax

**COLORADO**

***RTC FEIN: 74-2802813***

**Rush Truck Center, Denver**

***DUNS #04-331-0999***

6955 E. 50<sup>th</sup> Avenue

Commerce City, CO 80216 (Adams County)

(303) 291-6300

(303) 292-5377 Fax

**Rush Truck Center, Denver Medium Duty**

***DUNS #78-733-2787***

6800 E. 50<sup>th</sup> Avenue

Commerce City, CO 80216 (Adams County)

(702) 508-7700

(702) 508-7799 Fax

**Rush Truck Center, Greeley**

***DUNS #13-752-7987***

26956 WCR 47

Greeley, CO 80631 (Weld County)

(970) 534-3900

(970) 534-3999 Fax

**Rush Truck Center, Pueblo**

***DUNS #03-285-6242***

2575 North Interstate 25

Pueblo, CO 81008 (Pueblo County)

(719) 404-5500

(719) 543-4411 Fax

**FLORIDA**

*RTC FEIN: 06-1672108*

**Rush Truck Center, Haines City**

*DUNS #17-057-5018*

915 Roberts Road

P.O. Box 65

Lake Hamilton, FL 33851 (Polk County)

(863) 547-2000

(863) 547-2099 Fax

**Rush Truck Center, Jacksonville**

*DUNS #62-404-7853*

5175 W. Beaver Street

Jacksonville, FL 32254 (Duval County)

(904) 265-2300

(904) 265-2378 Fax

**Rush Truck Center, Lake City**

*DUNS #07-976-7719*

510 SW Arrowhead Terrace

Lake City, FL 32024 (Columbia County)

(386) 438-2300

(386) 438-2399 Fax

**Rush Truck Center, Orlando**

*DUNS #12-834-4574*

1925 W. Princeton Street

Orlando, FL 32804 (Orange County)

(321) 221-2300

(321) 221-2408 Fax

**Rush Truck Center, Orlando Light & Medium Duty**

*DUNS #96-803-7924*

2350 Diversified Way

Orlando, FL 32804 (Orange County)

(407) 581-8000

(407) 581-8097 Fax

**Rush Truck Center, Orlando South**

*DUNS #00-575-6503*

9401 Bachman Road

Orlando, FL 32824 (Orange County)

(407) 403-5300

(407) 403-5349 Fax

**Rush Truck Center, Orlando Used Trucks**

*DUNS #07-984-1100*

2424 John Young Parkway

Orlando, FL 32804 (Orange County)

(407) 292-3515

(407) 292-3509 Fax

**Rush Truck Center, Tampa**

*DUNS #01-513-5253*

8111 East Adamo Drive

Tampa, FL 33619 (Hillsborough County)

(813) 559-2300

(813) 559-2399 Fax

**GEORGIA**

***RTC FEIN: 20-5202215***

**Rush Truck Center, Albany**

***DUNS #07-864-5839***

1312 Blaylock Street

Albany, GA 31705 (Dougherty County)

(229) 638-6500

(229) 638-6549 Fax

**Rush Truck Center, Atlanta Collision Center**

***DUNS #01-095-8546***

1644 Market Drive

Atlanta, GA 30316 (DeKalb County)

(404) 212-5900

(404) 212-5903 Fax

**Rush Truck Center, Atlanta**

***DUNS #62-177-3282***

2560 Moreland Avenue

Atlanta, GA 30315 (DeKalb County)

(678) 420-7500

(678) 420-7694 Fax

**Rush Truck Center, Augusta**

***DUNS #12-557-2664***

2925 Gun Club Road

Augusta, GA 30907 (Richmond County)

(706) 842-2350

(706) 842-2399 Fax

**Rush Truck Center, Blackshear**

***DUNS #83-294-5393***

2792 Highway 84 West

Blackshear, GA 31516 (Pierce County)

(912) 452-6100

(912) 452-6149 Fax

**Rush Truck Center, Columbus North**

***DUNS #07-867-9708***

7131 Jamesson Court

Columbus, GA 31820 (Muscogee County)

(706) 561-5988

(706) 561-5989 Fax

**Rush Truck Center, Columbus South**

***DUNS #07-013-3401***

1600 Box Road

Columbus, GA 31907 (Muscogee County)

(706) 780-7200

(706) 780-7249 Fax

**Rush Truck Center, Doraville**

***DUNS #96-795-8526***

2500 Button Gwinnett Drive

Atlanta, GA 30340 (Gwinnett County)

(678) 578-1600

(678) 578-1696 Fax

**Rush Truck Center, Gainesville**

***DUNS #07-976-7730***

2045 Atlas Circle

Gainesville, GA 30501 (Hall County)

(470) 248-7050

(470) 248-7069 Fax

**Rush Truck Center, Macon**

***DUNS #96-853-6263***

1320 Guy Paine Road

Macon, GA 31206 (Bibb County)

(478) 845-5800

(478) 845-5849 Fax

**Rush Truck Center, Smyrna**

***DUNS #83-326-4471***

2120 Atlanta Road SE

Smyrna, GA 30080 (Cobb County)

(678) 718-3000

(678) 718-3097 Fax



**GEORGIA (cont.)**

**Rush Truck Center, Tifton**

*DUNS #95-715-6057*

16 Union Industrial Way

Tifton, GA 31793 (Tift County)

(229) 472-5200

(229) 472-5249 Fax

**Rush Truck Center, Valdosta**

*DUNS #01-514-0581*

3640 Whitewater Road

Valdosta, GA 31601 (Richmond County)

(229) 474-6100

(229) 474-6149 Fax

**IDAHO**

***RTC FEIN: 27-2220954***

**Rush Int'l Truck Center, Boise**

***DUNS #08-899-7788***

770 Amity Road

Boise, ID 83705 (Ada County)

(208) 401-2200

(208) 345-4618 Fax

**Rush Int'l Truck Center, Idaho Falls**

***DUNS #07-851-1878***

4060 West Andco Drive

Idaho Falls, ID 83402 (Bonneville County)

(208) 656-6900

(208) 656-6949 Fax

**Rush Int'l Truck Center, Lewiston**

***DUNS #02-532-1306***

529 22<sup>nd</sup> Street North

Lewiston, ID 83501 (Nez Perce County)

**Rush Int'l Truck Center, Twin Falls**

***DUNS #00-993-4693***

249 4<sup>th</sup> Avenue West

Twin Falls, ID 83301 (Twin Falls County)

(208) 732-7800

(208) 733-9421 Fax

**ILLINOIS**

**RTC FEIN: 46-3230887**

**Rush Truck Center, Bloomington**

**DUNS #87-434-3648**

2116 North Main Street  
Normal, IL 61761 (McLean County)  
(309) 205-7100  
(309) 454-1934 Fax

**Rush Truck Center, Carol Stream**

**DUNS #07-926-0604**

575 St. Paul Boulevard  
Carol Stream, IL 60188 (DuPage County)  
(630) 614-7435  
(630) 614-7445 Fax

**Rush Truck Center, Champaign**

**DUNS #15-212-5233**

309 W. Hensley Road  
Champaign, IL 61822 (Champaign County)  
(217) 298-5000  
(217) 352-0490 Fax

**Rush Truck Center, Chicago**

**DUNS #07-926-0614**

4655 South Central Avenue  
Chicago, IL 60638 (Cook County)  
(708) 295-5800  
(708) 796-7530 Fax

**Rush Truck Center, Effingham**

**DUNS #07-976-9243**

1701 West Fayette Road  
Effingham, IL 62401 (Effingham County)  
(217) 540-8000  
(217) 540-8199 Fax

**Rush Truck Center, Huntley**

**DUNS #07-926-0616**

11816 S. Illinois Route 47  
Huntley, IL 60142 (McHenry County)  
(847) 802-5800  
(847) 802-5897 Fax

**Rush Truck Center, Joliet**

**DUNS #07-926-0620**

103 South Larkin Avenue  
Joliet, IL 60436 (Will County)  
(815) 553-8300  
(815) 553-8399 Fax

**Rush Truck Center, Quincy**

**DUNS #10-124-8552**

601 North 4<sup>th</sup> Street  
Quincy, IL 62301 (Adams County)  
(217) 641-4400  
(217) 222-0973 Fax

**Rush Truck Center, Springfield East**

**DUNS #07-928-5906**

3441 Gatlin Drive  
Springfield, IL 62707 (Sangamon County)  
(217) 718-2200  
(217) 718-2298 Fax

**Rush Truck Center, Springfield West**

**DUNS #07-918-7796**

401 South Dirksen Parkway  
Springfield, IL 62703 (Sangamon County)  
(217) 718-2300  
(217) 718-2348 Fax

**INDIANA****RTC FEIN: 46-3704282****Rush Truck Center, Gary****DUNS #07-926-0636**

1440 Texas Street

Gary, IN 46402 (Lake County)

(219) 240-2300

(219) 240-2399 Fax

**Rush Truck Center, Indianapolis****DUNS #07-926-0638**

1325 West Thompson Road

Indianapolis, IN 46217 (Marion County)

(317) 677-9200

(317) 787-7978 Fax

**MISSOURI****RTC FEIN: 46-2846715****Rush Truck Center, St. Louis****DUNS #07-921-7061**

3701 Chouteau Avenue

St. Louis, MO 63110

(314) 449-7200

(314) 449-7298 Fax

**Rush Truck Center, St. Peters****DUNS #07-921-7073**

3101 Industrial Park Place West

St. Peters, MO 63376 (St. Charles County)

(636) 385-7100

(636) 272-6783 Fax

**KANSAS****RTC FEIN: 46-2839183****Rush Truck Center, Kansas City****DUNS #07-921-7058**

11525 S. Rogers Road

Olathe, KS 66062 (Johnson County)

(913) 815-2400

(913) 696-1800 Fax

**NEVADA****RTC FEIN: 47-4680797****Rush Truck Center, Las Vegas****DUNS #08-001-8063**

4120 Donovan Way

North Las Vegas, NV 89030 (Clark County)

(702) 970-5000

(702) 970-5089 Fax

**KENTUCKY****RTC FEIN: 47-4987209****Rush Truck Center, Bowling Green****DUNS #08-009-5688**

251 New Porter Pike Road

Bowling Green, KY 42103 (Warren County)

(270) 936-7000

(270) 936-7099 Fax

**NEW MEXICO**

*RTC FEIN: 74-2927284*

**Rush Truck Center, Albuquerque**

*DUNS #08-440-2952*

6521 Hanover Road NW

Albuquerque, NM 87121 (Bernalillo County)

(505) 839-3600

(505) 839-3697 Fax

**Rush Truck Center, Las Cruces**

*DUNS #19-951-5722*

2802 West Amador Avenue

Las Cruces, NM 88005 (Dona Ana County)

(575) 528-5400

(575) 528-5429 Fax

**NORTH CAROLINA**

***RTC FEIN: 26-1919040***

**Rush Truck Center, Asheville**

***DUNS #00-231-0618***

370 Liberty Road

Candler, NC 28715 (Buncombe County)

(828) 365-3600

(828) 665-1306 Fax

**Rush Int'l Truck Center, Charlotte**

***DUNS #01-678-1029***

3510 Jeff Adams Drive

Charlotte, NC 28206 (Mecklenburg County)

(704) 596-3500

(704) 598-9437 Fax

**Rush Truck Center, Charlotte Collision  
Center**

***DUNS #02-073-9130***

1333 Ameron Drive

Charlotte, NC 28206 (Mecklenburg County)

(704) 597-9990

(704) 444-8095 Fax

**Rush Truck Center, Hickory**

***DUNS #05-879-3667***

2340 US Highway 70 SW

Hickory, NC 28602 (Catawba County)

(828) 449-2700

(828) 449-2747 Fax

**OHIO**

*RTC FEIN: 46-1123337*

(614) 541-4680

(614) 541-4687 Fax

**Rush Truck Center, Akron**

*DUNS #07-872-9193*

2697 Gilchrist Road

Akron, OH 44305 (Summit County)

(234) 231-7600

(234) 231-7699 Fax

**Rush Truck Center, Dayton**

*DUNS #07-872-9315*

7655 Poe Avenue

Dayton, OH 45414 (Montgomery County)

(937) 280-2300

(937) 280-2399 Fax

**Rush Truck Center, Cincinnati**

*DUNS #07-872-3861*

11775 Highway Drive

Cincinnati, OH 45241 (Hamilton County)

(513) 372-8800

(513) 372-8899 Fax

**Rush Truck Center, Lima**

*DUNS #07-872-9333*

2655 St. Johns Road

Lima, OH 45804 (Allen County)

(567) 418-7200

(567) 418-7249 Fax

**Rush Truck Center, Cleveland**

*DUNS #07-872-9237*

12970 Snow Road

Parma, OH 44130 (Cuyahoga County)

(440) 482-4000

(440) 482-4199 Fax

**Rush Truck Center, Springfield, OH**

*DUNS #07-360-6017*

5245 Prosperity Drive

Springfield, OH 45502 (Clark County)

(937) 688-2100

(937) 688-2119 Fax

**Rush Truck Center, Columbus**

*DUNS #08-009-5724*

3950 Parkwest Drive

Columbus, OH 43228 (Franklin County)

(614) 541-4500

(614) 541-4675 Fax

**Rush Truck Center, Columbus West**

*DUNS #07-872-9299*

4200 Currency Drive

Columbus, OH 43228 (Franklin County)

**OKLAHOMA**

*RTC FEIN: 74-2786271*

**Rush Truck Center, Ardmore**

*DUNS #84-550-4237*

2100 Cooper Drive

Ardmore, OK 73401 (Carter County)

(580) 224-3900

(580) 224-3989 Fax

**Rush Truck Center, Oklahoma City**

*DUNS #00-944-4090*

8700 West I-40

Oklahoma City, OK 73128 (Oklahoma  
County)

(405) 782-3500

(405) 782-3689 Fax

**Rush Truck Center, Tulsa**

*DUNS #09-349-5430*

6015 S. 49<sup>th</sup> West Avenue

Tulsa, OK 74107 (Tulsa County)

(918) 447-2800

(918) 447-3749 Fax

**TENNESSEE**

*RTC FEIN: 02-0732653*

**Rush Truck Center, Nashville**

*DUNS #19-951-7165*

900 Expo Drive

Smyrna, TN 37167 (Rutherford County)

(615) 220-7600

(615) 220-7625 Fax



## **TEXAS**

### **Rush Truck Centers – CORPORATE**

*FEIN: 74-2786264*

555 IH-35 South, Suite 500  
New Braunfels, TX 78130 (Comal County)  
(830) 626-5200

#### **Rush Truck Center, Abilene**

*DUNS #61-038-4166*  
326 North Access Road I-20  
Tye, TX 79563 (Taylor County)  
(325) 795-4600  
(325) 692-0094 Fax

#### **Rush Truck Center, Amarillo**

*DUNS #09-126-3749*  
8000 I-40 East, Exit 74  
Amarillo, TX 79118 (Potter County)  
(806) 731-6600  
(806) 731-6699 Fax

#### **Rush Truck Center, Austin**

*DUNS #04-639-9577*  
16870 S. IH 35  
Buda, TX 78610 (Hayes County)  
(512) 523-3200  
(512) 523-3137 Fax

#### **Rush Truck Center, Brownsville**

*DUNS #07-976-9207*  
5994 E. Padre Island Highway  
Brownsville, TX 78521 (Cameron County)  
(956) 435-7500  
(956) 435-7549 Fax

#### **Rush Truck Center, Corpus Christi**

*DUNS #07-921-7052*  
3001 IH 69 Access Road  
Robstown, TX 78380 (Nueces County)  
(361) 726-4800  
(361) 726-4860 Fax

#### **Rush Truck Center, Cotulla**

*DUNS #07-921-7052*  
137 Deer Run  
Cotulla, TX 78014 (La Salle County)  
(956) 764-1470  
(830) 879-4516 FAX

#### **Rush Truck Center, Dalhart**

*DUNS #04-204-3672*  
1117 Highway 87 South  
Dalhart, TX 79022 (Dallam County)  
(806) 884-2100  
(806) 884-2119 Fax

#### **Rush Truck Center, Dallas**

*DUNS #80-473-0448*  
515 North Loop 12  
Irving, TX 75061 (Dallas County)  
(469) 706-5200  
(469) 706-5494 Fax

#### **Rush Truck Center, Dallas Light & Medium Duty**

*DUNS #07-851-7509*  
4000 Irving Boulevard  
Dallas, TX 75247 (Dallas County)  
(214) 678-5900  
(214) 678-5999 Fax

#### **Rush Truck Center, Dallas Medium Duty**

*DUNS #17-365-2707*  
4200 Irving Boulevard  
Dallas, TX 75247 (Dallas County)  
(214) 624-9100  
(214) 624-9199 Fax

**TEXAS (Cont.)**

**Rush Truck Center, El Paso**

*DUNS #08-441-2605*

12253 Gateway West

El Paso, TX 79936 (El Paso County)

(915) 775-6300

(915) 772-4117 Fax

**Rush Truck Center, Lubbock**

*DUNS #07-834-9004*

4515 Avenue A

Lubbock, TX 79404 (Lubbock County)

(806) 686-3600

(806) 747-4171 Fax

**Rush Truck Center, Fort Worth**

*DUNS #61-051-6858*

1480 NE Loop 820

Fort Worth, TX 76106 (Tarrant County)

(817) 740-4900

(817) 740-4999 Fax

**Rush Truck Center, Lufkin**

*DUNS# 83-225-3462*

3901 N. Medford Drive

Lufkin, TX 75901 (Angelina County)

(936) 630-2500

(936) 630-2599 Fax

**Rush Truck Center, Houston**

*DUNS #14-396-0321*

10200 North Loop East

Houston, TX 77029 (Harris County)

(832) 690-5000

(832) 690-5239 Fax

**Rush Truck Center, Odessa**

*DUNS #79-447-1078*

7450 E. IH 20 Frontage Road

Odessa, TX 79766 (Ector County)

(432) 214-8600

(432) 214-8686 Fax

**Rush Truck Center, Houston Medium Duty**

*DUNS #08-009-5711*

10100 North Loop East

Houston, TX 77029 (Harris County)

(832) 547-2100

(832) 547-2199 Fax

**Rush Truck Center, Pharr**

*DUNS #17-945-6546*

4700 N. Cage Boulevard

Pharr, TX 78577 (Hidalgo County)

(956) 784-7900

(956) 782-8822 Fax

**Rush Truck Center, Laredo**

*DUNS #92-631-6712*

10216 Union Pacific Boulevard

Laredo, TX 78045 (Webb County)

(956) 764-1900

(956) 717-1709 Fax

**Rush Truck Center, San Antonio**

*DUNS #07-257-2758*

8922 IH-10 East

Converse, TX 78109-5174 (Bexar County)

(210) 901-7100

(210) 901-7275 Fax

**TEXAS (Cont.)**

**Rush Truck Center, Sealy**

*DUNS #13-369-2173*

4606 NE I-10 Frontage Road

Sealy, TX 77474 (Austin County)

(979) 256-4930

(979) 877-0229 Fax

**Rush Truck Center, Tyler**

*DUNS #94-567-1329*

11042 Highway 69N

Tyler, TX 75706 (Smith County)

(903) 525-0500

(903) 525-0505 Fax

**Rush Truck Center, Texarkana**

*DUNS #60-779-9900*

1931 N. Kings Highway

Nash, TX 75569 (Bowie County)

(903) 336-6800

(903) 838-8754 Fax

**Rush Truck Center, Waco**

*DUNS #79-548-3069*

3200 IH-35 South

Waco, TX 76706 (McLennan County)

(254) 662-7900

(254) 662-7999 Fax

**VIRGINIA**

***RTC FEIN: 46-3282023***

**Rush Truck Center, Chester**

***DUNS #07-916-9964***

1521 West Hundred Road

Chester, VA 23836 (Chesterfield County)

(804) 414-3200

(804) 414-0219 Fax

**Rush Truck Center, Fredericksburg**

***DUNS #07-916-9956***

3400 Lee Hill Drive

Fredericksburg, VA 22408 (Spotsylvania  
County)

(540) 735-3600

(540) 735-3649 Fax

**Rush Truck Center, Richmond**

***DUNS #07-916-9952***

11525 North Lakeridge Parkway

Ashland, VA 23005 (Hanover County)

(804) 309-4500

(804) 309-4595 Fax



12007 Research Boulevard • Austin, Texas 78759-2439 • PH: 800-695-2919 • FAX: 800-211-5454 • [buyboard.com](http://buyboard.com)

## **MANUFACTURER DEALER DESIGNATION**

If Vendor is a manufacturer that sells products through a dealer network and wishes to designate a dealer or multiple dealers ("Designated Dealers") to receive Cooperative member Purchase Orders on Vendor's behalf, you must complete this form for each dealer you wish to designate.

Regardless of any Designated Dealers submitted by Vendor, Vendor specifically agrees and acknowledges that any such designations are for Vendor's convenience only and shall not, if Vendor is awarded a Contract, relieve Vendor of any obligations under the Contract, including payment of Cooperative service fees on all Purchase Orders submitted to Vendor or any Designated Dealer. In accordance with the General Terms and Conditions, an awarded Vendor shall remain responsible and liable for all of its obligations under the Contract and the performance of both Vendor and any of Vendor's Designated Dealers under and in accordance with the Contract and remain subject to all remedies for default thereunder, including, but not limited to suspension and termination of Vendor's Contract for nonpayment of service fees.

If awarded, Vendor authorizes the Cooperative, in its sole discretion, to list any Vendor Designated Dealers in the BuyBoard system and to receive Purchase Orders directly from Cooperative members on behalf of Vendor. To the extent a Vendor with Designated Dealers receives a Purchase Order directly, it shall be the responsibility of Vendor to appropriately process such Purchase Order in accordance with the Contract, including but not limited to timely forwarding such Purchase Order to a Designated Dealer for processing.

The Cooperative reserves the right, in its sole discretion, to refuse addition of, or request removal of, any Designated Dealer, and Vendor agrees to immediately require such Designated Dealer to cease accepting Purchase Orders or otherwise acting on Vendor's behalf under the Contract. Further, the Cooperative's administrator shall be authorized to remove or suspend any or all Designated Dealers from the BuyBoard at any time in its sole discretion.

If you wish to designate a dealer to service a contract awarded under this Proposal Invitation, please list the Designated Dealer below and have this form signed by an official of your company authorized to make such designation. If you wish to designate multiple dealers, please duplicate this form as necessary.

**N/A Rush Truck Centers of Texas, LP is a Dealer**

Designated Dealer Name

Designated Dealer Address

City

State

Zip

Phone Number

Fax Number

Email address

Designated Dealer Tax ID Number\* (**\*attach W-9**)

Designated Dealer Contact Person

Your Company Name

Signature of Authorized Company Official

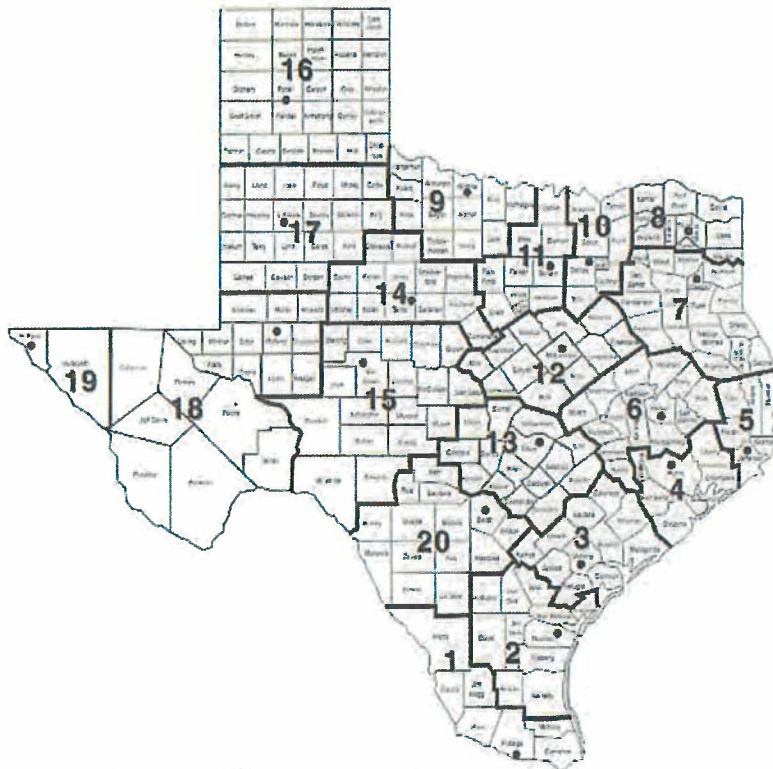


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## TEXAS REGIONAL SERVICE DESIGNATION

The Cooperative (referred to as "Texas Cooperative" in this form and in the State Service Designation form) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you **must** indicate the specific regions you will service on this form. ***If you propose to serve different regions for different products or services included in your proposal, you must complete and submit a separate Texas Regional Service Designation form for each group of products and clearly indicate the products or services to which the designation applies in the space provided at the end of this form. By designating a region or regions, you are certifying that you are authorized and willing to provide the proposed products and services in those regions. Designating regions in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your proposal or, if awarded, termination of your Contract.*** Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.

### Regional Education Service Centers



- ☒ I will service Texas Cooperative members statewide.
- ☐ I will not service Texas Cooperative members statewide. I will only service members in the regions checked below:

Region	Headquarters
<input type="checkbox"/> 1	Edinburg
<input type="checkbox"/> 2	Corpus Christi
<input type="checkbox"/> 3	Victoria
<input type="checkbox"/> 4	Houston
<input type="checkbox"/> 5	Beaumont
<input type="checkbox"/> 6	Huntsville
<input type="checkbox"/> 7	Kilgore
<input type="checkbox"/> 8	Mount Pleasant
<input type="checkbox"/> 9	Wichita Falls
<input type="checkbox"/> 10	Richardson
<input type="checkbox"/> 11	Fort Worth
<input type="checkbox"/> 12	Waco
<input type="checkbox"/> 13	Austin
<input type="checkbox"/> 14	Abilene
<input type="checkbox"/> 15	San Angelo
<input type="checkbox"/> 16	Amarillo
<input type="checkbox"/> 17	Lubbock
<input type="checkbox"/> 18	Midland
<input type="checkbox"/> 19	El Paso
<input type="checkbox"/> 20	San Antonio

Rush Truck Centers of Texas, LP

Company Name

Signature of Authorized Company Official

Steve Taylor

Printed Name

- ☐ I will not service members of the Texas Cooperative.



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If this Texas Regional Service Designation form applies to only one or some of the products and services proposed by Vendor, list the products and services to which this form applies here:

Exclude Navistar in Texas

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## **STATE SERVICE DESIGNATION**

The Cooperative offers vendors the opportunity to service other governmental entities in the United States, including intergovernmental purchasing cooperatives such as the National Purchasing Cooperative BuyBoard. You must complete this form if you plan to service the entire United States, or will service only the specific states indicated. *(Note: If you plan to service Texas Cooperative members, be sure that you complete the Texas Regional Service Designation form.)*

***If you serve different states for different products or services included in your proposal, you must complete and submit a separate State Service Designation form for each group of products and clearly indicate the products or services to which the designation applies in the space provided at the end of this form. By designating a state or states, you are certifying that you are authorized and willing to provide the proposed products and services in those states. Designating states in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your proposal or, if awarded, termination of your Contract.***

Please check (✓) all that apply:

☒ I will service all states in the United States.

☐ I will not service all states in the United States. I will service only the states checked below:

- |  |   |
|--|---|
| <input type="checkbox"/> Alabama   | <input type="checkbox"/> Nebraska       |
| <input type="checkbox"/> Alaska  | <input type="checkbox"/> Nevada         |
| <input type="checkbox"/> Arizona   | <input type="checkbox"/> New Hampshire  |
| <input type="checkbox"/> Arkansas  | <input type="checkbox"/> New Jersey     |
| <input type="checkbox"/> California (Public Contract Code 20118 & 20652) | <input type="checkbox"/> New Mexico     |
| <input type="checkbox"/> Colorado  | <input type="checkbox"/> New York       |
| <input type="checkbox"/> Connecticut                                     | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> Delaware  | <input type="checkbox"/> North Dakota   |
| <input type="checkbox"/> District of Columbia                            | <input type="checkbox"/> Ohio           |
| <input type="checkbox"/> Florida   | <input type="checkbox"/> Oklahoma       |
| <input type="checkbox"/> Georgia   | <input type="checkbox"/> Oregon         |
| <input type="checkbox"/> Hawaii  | <input type="checkbox"/> Pennsylvania   |
| <input type="checkbox"/> Idaho   | <input type="checkbox"/> Rhode Island   |
| <input type="checkbox"/> Illinois  | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Indiana   | <input type="checkbox"/> South Dakota   |
| <input type="checkbox"/> Iowa  | <input type="checkbox"/> Tennessee      |
| <input type="checkbox"/> Kansas  | <input type="checkbox"/> Texas          |
| <input type="checkbox"/> Kentucky  | <input type="checkbox"/> Utah           |
| <input type="checkbox"/> Louisiana                                       | <input type="checkbox"/> Vermont        |
| <input type="checkbox"/> Maine   | <input type="checkbox"/> Virginia       |
| <input type="checkbox"/> Maryland  | <input type="checkbox"/> Washington     |
| <input type="checkbox"/> Massachusetts                                   | <input type="checkbox"/> West Virginia  |
| <input type="checkbox"/> Michigan  | <input type="checkbox"/> Wisconsin      |
| <input type="checkbox"/> Minnesota                                       | <input type="checkbox"/> Wyoming        |
| <input type="checkbox"/> Mississippi                                     |   |
| <input type="checkbox"/> Missouri  |   |
| <input type="checkbox"/> Montana   |   |





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This form will be used to ensure that you can service other governmental entities throughout the United States as indicated. Your signature below confirms that you understand your service commitments during the term of a contract awarded under this proposal.

Rush Truck Centers of Texas, LP

Company Name

A handwritten signature in black ink, appearing to read "Steve Taylor", written over a horizontal line.

Signature of Authorized Company Official

Steve Taylor

Printed Name

If this State Service Designation form applies to only one or some of the products and services proposed by Vendor, list the products and services to which this form applies here:

Rush Truck Centers will provide Isuzu, Ford, Hino, Peterbilt in ALL states

Rush Truck Centers will provide International in all states except Texas



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## **NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT**

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on the State Service Designation form, in your Proposal.

### **By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:**

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may - but is not required to - "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.

2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.

3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.

4. Vendor hereby agrees and confirms that it will serve those states it has designated on the State Service Designation Form of this Proposal Invitation. Any changes to the states designated on the State Service Designation Form must be approved in writing by the BuyBoard Administrator.

5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.

6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.



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7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

Rush Truck Centers of Texas, LP

Name of Vendor

Signature of Authorized Company Official

601-19

Proposal Invitation Number

Steve Taylor

Printed Name of Authorized Company Official

8/29/2019

Date



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## **FEDERAL AND STATE/PURCHASING COOPERATIVE EXPERIENCE**

The Cooperative strives to provide its members with the best services and products at the best prices available from vendors with the technical resources and ability to serve Cooperative members. Please respond to the following questions.

1. Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$ 100,000,000.00. (The period of the 12 month period is January 1, 2018 / December 31, 2018). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
2. By submitting a proposal, you agree that, based on your written discounting policies, the discounts you offer the Cooperative are equal to or better than the best price you offer other purchasing cooperatives for the same items under equivalent circumstances.
3. Provide the information requested below for other purchasing cooperatives for which Proposer currently serves, or in the past has served, as an awarded vendor. Rows should be added to accommodate as many purchasing cooperatives as required.

PURCHASING GROUP	CURRENT VENDOR? (Y/N)	FORMER VENDOR (Y/N)? – IF YES, LIST YEARS AS VENDOR	AWARDED COMMODITY CATEGORY(IES)
1. Federal General Services Administration	N	N	
2. T-PASS (State of Texas)	N	N	
3. U.S. Communities Purchasing Alliance	N	N	
4. National IPA/TCPN	N	N	
5. Houston-Galveston Area Council (HGAC)	Y	Y	HD/MD Truck/Part Sales
6. National Joint Powers Alliance (NJPA)	Y	Y	HD/MD Truck/Part Sales
7. E&I Cooperative	N	N	
8. The Interlocal Purchasing System (TIPS)	N	N	
9. Other	Y	Y	HD/MD Truck/Part Sales

☐ **MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.**

### **CURRENT BUYBOARD VENDORS**

If you are a current BuyBoard vendor in the same contract category as proposed in this Proposal Invitation, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

**Current Discount (%):** 10 **Proposed Discount (%):** 10

**Explanation:** Standard discount is 10% but we have the most aggressive pricing strategy with all the OEM's that we offer under the Buyboard contract - all over 30% for truck pricing



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By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Rush Truck Centers of Texas, LP

Company Name

A handwritten signature in black ink, appearing to read "Steve Taylor", written over a horizontal line.

Signature of Authorized Company Official

Steve Taylor

Printed Name



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## GOVERNMENTAL REFERENCES

For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. The Cooperative may contact any and all references provided as part of the Proposal evaluation. Provide the information requested below, including the existing price/discounts you offer each customer. The Cooperative may determine whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with the prices/discounts you offer other governmental customers. Attach additional pages if necessary.

Entity Name	Contact	Phone#	Email Address	Discount	Quantity/ Volume
1. City of San Antonio	LD Mcgarity	210-207-2078	ld.mcgarity@sanantonio.gov	8%	\$1.8 million
2. City of Austin	Richard McHale	512-974-4301	richard.mchale@austintexas.gov	8%	\$1.5 million
3. City of Dallas	Tim Oliver	214-671-8222	timothy.oliver@dallascityhall.com	8%	\$2.8 million
4. City of El Paso	Jose Carrillo	915-212-8019	carrillojx@elpasotexas.gov	8%	\$1.1 million
5. City of Las Cruces	Allen Navarro	575-541-2596	navarroa@las-cruces.org	8%	\$1.5 million

Do you ever modify your written policies or standard governmental sales practices as identified in the above chart to give better discounts (lower prices) than indicated? YES ☐ NO ☒ If YES, please explain:

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By signature below, I certify that the above is true and correct and that I am authorized by my company to make this certification.

**Rush Truck Centers of Texas, LP**

Company Name

Signature of Authorized Company Official

**Steve Taylor**

Printed Name



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## **MARKETING STRATEGY**

For your Proposal to be considered, you must submit the Marketing Strategy you will use if the Cooperative accepts all or part of your Proposal. *(Example: Explain how your company will initially inform Cooperative members of your BuyBoard contract, and how you will continue to support the BuyBoard for the duration of the contract period.)*

Attach additional pages if necessary.

Rush Truck Center is more than a dealer network, we will be your members premier transportation solutions provider. We have a very diverse marketing team and will implement a very aggressive marketing strategy utilizing strategic intent. This will consist of interactive advertising, email campaigns, conferences, as well as face to face visits by all of our stores to your members coast to coast. With over 120 locations, no one can match our networks reach and scale. We will offer your members an integrated, one-stop approach to the service and sales of all of our products. Since 1965 we have earned our reputation for excellence, fairness, positive attitude and solutions that exceed our customers expectations. That's why we can say with confidence; when it comes to transportation solutions - no other vendor can offer your members more value!!

Rush Truck Centers of Texas, LP

Company Name

A handwritten signature in black ink, appearing to read "Steve Taylor", written over a horizontal line.

Signature of Authorized Company Official

Steve Taylor

Printed Name



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## **CONFIDENTIAL / PROPRIETARY INFORMATION**

### **A. Public Disclosure Laws**

All Proposals, forms, documentation, or other materials submitted by Vendor to the Cooperative in response to this Proposal Invitation, including catalogs and pricelists, may be subject to the disclosure requirements of the Texas Public Information Act (Texas Government Code chapter 552.001, *et. seq.*) or similar disclosure law. Proposer must clearly identify on this form any information in its Proposal (including forms, documentation, or other materials submitted with the Proposal) that Proposer considers proprietary or confidential. If Proposer fails to properly identify the information, the Cooperative shall have no obligation to notify Vendor or seek protection of such information from public disclosure should a member of the public or other third party request access to the information under the Texas Public Information Act or similar disclosure law. Proposer will be notified of any third party request for information in a Proposal that Proposer has identified in this form as proprietary or confidential.

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain information which Vendor considers proprietary or confidential?

Please check (✓) one of the following:

☒

**NO**, I certify that none of the information included with this Proposal is considered confidential or proprietary.

☐

**YES**, I certify that this Proposal contains information considered confidential or proprietary and all such information is specifically identified on this form.

If you responded "YES", you must identify below the specific information you consider confidential or proprietary. List each page number, form number, or other information sufficient to make the information readily identifiable. The Cooperative and its Administrator will not be responsible for a Proposer's failure to clearly identify information considered confidential or proprietary. Further, by submitting a Proposal, Proposer acknowledges that the Cooperative and its Administrator will disclose information when required by law, even if such information has been identified herein as information the vendor considers confidential or proprietary.

Confidential / Proprietary Information:

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(Attach additional sheets if needed.)





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### **B. Copyright Information**

Does your Proposal (including forms, documentation, or other materials submitted with the Proposal) contain copyright information?

Please check (✓) one of the following:



**NO**, Proposal (including forms, documentation, or other materials submitted with the Proposal) does not contain copyright information.



**YES**, Proposal (including forms, documentation, or other materials submitted with the Proposal) does contain copyright information.

If you responded "YES", identify below the specific documents or pages containing copyright information.

Copyright Information: \_\_\_\_\_  
\_\_\_\_\_

*(Attach additional sheets if needed.)*

### **C. Consent to Release Confidential/Proprietary/Copyright Information to BuyBoard Members**

BuyBoard members (Cooperative and nonprofit members) seeking to make purchases through the BuyBoard may wish to view information included in the Proposals of awarded Vendors. If you identified information on this form as confidential, proprietary, or subject to copyright, and you are awarded a BuyBoard contract, your acceptance of the BuyBoard contract award constitutes your consent to the disclosure of such information to BuyBoard members, including posting of such information on the secure BuyBoard website for members. Note: Neither the Cooperative nor its Administrator will be responsible for the use or distribution of information by BuyBoard members or any other party.

### **D. Consent to Release Proposal Tabulation**

Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor consents and agrees that, upon Contract award, the Cooperative may publically release, including posting on the public BuyBoard website, a copy of the proposal tabulation for the Contract including Vendor name; proposed catalog/pricelist name(s); proposed percentage discount(s), hourly labor rate(s), or other specified pricing; and Vendor award or non-award information.

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

**Rush Truck Centers of Texas, LP**

Company Name

Signature of Authorized Company Official

**Steve Taylor**

Printed Name

**8/29/2019**

Date



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## VENDOR BUSINESS NAME

By submitting a Proposal, Proposer is seeking to enter into a legal contract with the Cooperative. As such, a Proposer must be an individual or legal business entity capable of entering into a binding contract. Proposers, must completely and accurately provide the information requested below or your Proposal may be deemed non-responsive.

**Name of Proposing Company:** Rush Truck Centers of Texas, LP

*(List the legal name of the company seeking to contract with the Cooperative. Do NOT list an assumed name, dba, aka, etc. here. Such information may be provided below. If you are submitting a joint proposal with another entity to provide the same proposed goods or services, each submitting entity should complete a separate vendor information form. Separately operating legal business entities, even if affiliated entities, which propose to provide goods or services separately must submit their own Proposals.)*

Please check (✓) one of the following:

### Type of Business:

Individual/Sole Proprietor \_\_\_\_\_

Corporation \_\_\_\_\_

Limited Liability Company \_\_\_\_\_

Partnership \_\_\_\_\_

Other ☒ \_\_\_\_\_

If other, identify Limited Partnership

**State of Incorporation** (if applicable): RTC Texas is a Texas Limited Partnership

**Federal Employer Identification Number:** 74-2786264

*(Vendor must include a completed IRS W-9 form with their proposal)*

List the Name(s) by which Vendor, if awarded, wishes to be identified on the BuyBoard: *(Note: If different than the Name of Proposing Company listed above, only valid trade names (dba, aka, etc.) of the Proposing Company may be used and a copy of your Assumed Name Certificate(s), if applicable, must be attached.)*

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## Request for Taxpayer Identification Number and Certification

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give Form to the  
requester. Do not  
send to the IRS.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>Rush Truck Centers of Texas, LP</b>	
2 Business name/disregarded entity name, if different from above	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ►	
4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) <b>5</b> Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>	
5 Address (number, street, and apt. or suite no.) See instructions. <b>PO Box 34630</b>	Requester's name and address (optional)
6 City, state, and ZIP code <b>San Antonio, TX 78265-4630</b>	
7 List account number(s) here (optional)	

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
			-					
or								
Employer identification number								
7	4		-	2	7	8	6	2 6 4

### Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► 	Date ► <b>11/21/18</b>
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### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)  
Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



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## **EDGAR VENDOR CERTIFICATION** **(2 CFR Part 200 and Appendix II)**

When a Cooperative member seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or new "EDGAR"). All Vendors submitting proposals must complete this EDGAR Certification Form regarding Vendor's willingness and ability to comply with certain requirements which *may* be applicable to specific Cooperative member purchases using federal grant funds. This completed form will be made available to Cooperative members for their use while considering their purchasing options when using federal grant funds. Cooperative members may also require Vendors to enter into ancillary agreements, in addition to the BuyBoard contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

*For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative complete and initial the applicable boxes and sign the acknowledgment at the end of this form. If you fail to complete any item in this form, the Cooperative will consider and may list the Vendor's response on the BuyBoard as "NO," the Vendor is unable or unwilling to comply. A "NO" response to any of the items may, if applicable, impact the ability of a Cooperative member to purchase from the Vendor using federal funds.*

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### **1. Vendor Violation or Breach of Contract Terms:**

Contracts for more than the Simplified Acquisition Threshold, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Provisions regarding Vendor default are included in the BuyBoard General Terms and Conditions, including Section E.18, Remedies for Default and Termination of Contract. Any Contract award will be subject to such BuyBoard General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, Cooperative member ancillary contract, or Member Construction Contract agreed upon by Vendor and the Cooperative member which must be consistent with and protect the Cooperative member at least to the same extent as the BuyBoard Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a Proposal, you agree to these Vendor violation and breach of contract terms.

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### **2. Termination for Cause or Convenience:**

For any Cooperative member purchase or contract in excess of \$10,000 made using federal funds, you agree that the following term and condition shall apply:

*The Cooperative member may terminate or cancel any purchase order under this Contract at any time, with or without cause, by providing seven (7) business days advance written notice to the Vendor. If this Agreement is terminated in accordance with this Paragraph, the Cooperative member shall only be required to pay Vendor for goods or services delivered to the Cooperative member prior to the termination and not otherwise returned in accordance with Vendor's return policy. If the Cooperative member has paid Vendor for goods or services not yet provided as of the date of termination, Vendor shall immediately refund such payment(s).*

If an alternate provision for termination of a Cooperative member purchase for cause and convenience, including the manner by which it will be effected and the basis for settlement, is included in the Cooperative member's purchase order, ancillary agreement, or Member Construction Contract agreed to by the Vendor, the Cooperative member's provision shall control.





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**3. Equal Employment Opportunity:**

Except as otherwise provided under 41 CFR Part 60, all Cooperative member purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any Cooperative member purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

**4. Davis-Bacon Act:**

When required by Federal program legislation, Vendor agrees that, for all Cooperative member prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at [wdol.gov](http://wdol.gov). Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

**5. Contract Work Hours and Safety Standards Act:**

Where applicable, for all Cooperative member contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

**6. Right to Inventions Made Under a Contract or Agreement:**

If the Cooperative member's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.



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**7. Clean Air Act and Federal Water Pollution Control Act:**

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

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**8. Debarment and Suspension:**

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all Cooperative members with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

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**9. Byrd Anti-Lobbying Amendment:**

Byrd Anti-Lobbying Amendment (31 USC 1352) -- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

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**10. Procurement of Recovered Materials:**

For Cooperative member purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a Cooperative member may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

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**11. Profit as a Separate Element of Price:**

For purchases using federal funds in excess of the Simplified Acquisition Threshold, a Cooperative member may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a Cooperative member, Vendor agrees to provide information and negotiate with the Cooperative member regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the Cooperative member shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.



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**12. General Compliance and Cooperation with Cooperative Members:**

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a Cooperative member, it shall make a good faith effort to work with Cooperative members to provide such information and to satisfy such requirements as may apply to a particular Cooperative member purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Vendor Certification Item No.	Vendor Certification: YES, I agree or NO, I do NOT agree	Initial
1. Vendor Violation or Breach of Contract Terms	Yes	ST
2. Termination for Cause or Convenience	Yes	ST
3. Equal Employment Opportunity	Yes	ST
4. Davis-Bacon Act	Yes	ST
5. Contract Work Hours and Safety Standards Act	Yes	ST
6. Right to Inventions Made Under a Contract or Agreement	Yes	ST
7. Clean Air Act and Federal Water Pollution Control Act	Yes	ST
8. Debarment and Suspension	Yes	ST
9. Byrd Anti-Lobbying Amendment	Yes	ST
10. Procurement of Recovered Materials	Yes	ST
11. Profit as a Separate Element of Price	Yes	ST
12. General Compliance and Cooperation with Cooperative Members	Yes	ST

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

**Rush Truck Centers of Texas, LP**

Company Name

Signature of Authorized Company Official

**Steve Taylor**

Printed Name





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## **PROPOSAL INVITATION QUESTIONNAIRE**

The Cooperative will use your responses to the questions below in evaluating your Proposal and technical and financial resources to provide the goods and perform the services ("Work") under the BuyBoard contract contemplated by this Proposal Invitation ("Contract"). Proposers must fully answer each question, numbering your responses to correspond to the questions/numbers below. Proposers must complete below or attach your responses to this questionnaire, sign where indicated below, and submit the signed questionnaire and your responses to all questions in one document with your Proposal. **You must submit the signed questionnaire and responses with your Proposal or the Proposal will not be considered.**

1. List the number of years Proposer has been in business and former business names (if applicable). Note whether your company is currently for sale or involved in any transaction that would significantly alter its business or result in acquisition by another entity.

Rush Truck Center of Texas, LP - 20 years; Rush Enterprises, Inc (parent company)

54 years.

2. Describe the resources Proposer has to manage staff and successfully perform the Work contemplated under this Contract. State the number and summarize the experience of company personnel who may be utilized for the Work, including those who will be available to Cooperative members for assistance with project development, technical issues, and product selection for Work associated with this Contract.

Drew Neubauer and Colton Kruse will be managing the contract and have over 20 years of experience

between us with contract management. We have a full marketing, accounting and

over 100 locations with professional sales staff. Your members and Buyboard staff will

have complete access to both of us and our team.

3. Describe Proposer's financial capability to perform the Contract. State or describe the firm's financial strength and rating, bonding capacity, and insurance coverage limits. State whether the firm, or any of the firm's past or present owners, principal shareholders or stockholders, or officers, have been a debtor party to a bankruptcy, receivership, or insolvency proceeding in the last 7 years, and identify any such debtor party by name and relationship to or position with your firm.

See Attached





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4. Does your company have any outstanding financial judgments and/or is it currently in default on any loan or financing agreement? If so, provide detailed information on the nature of such items and prospects for resolution.

NO

5. List all contracts, if any, in the last 10 years on which Proposer has defaulted, failed to complete or deliver the work, or that have been terminated for any reason. For each such contract, provide the project name, scope, value and date and the name of the procuring entity. Fully explain the circumstances of the default, failure to complete or deliver the work, or termination.

See Attached

6. List all litigation or other legal proceedings (including arbitration proceedings), if any, in the last 10 years brought against your firm, or any of the firm's past or present owners, principal shareholders or stockholders, officers, agents or employees, that relates to or arises from a contract similar to this Contract or the work contemplated under this Contract. Provide the style of the lawsuit or proceeding (name of parties and court or tribunal in which filed), nature of the claim, and resolution or current status.

See Attached

By signature below, I certify that the information contained in and/or attached to this Proposal Invitation Questionnaire in response to the above questions is true and correct and that I am authorized by my company to make this certification.

Rush Truck Centers of Texas, LP

Company Name

Signature of Authorized Company Official

## Rush Truck Centers of Texas, LP

### Proposal Invitation Questionnaire – Selected Responses

#### Question 3

Rush Truck Centers of Texas, L.P. is a limited partnership formed in the state of Texas. Rush Truck Centers of Texas, L.P. has two partners: Rushtex, Inc. (a Delaware corporation) is the General Partner and Rushco, Inc. (a Delaware corporation) is the Limited Partner. Rushtex, Inc. and Rushco, Inc. are wholly owned subsidiaries of Rush Enterprises, Inc.

Rush Enterprises, formed in 1965, is a public company traded on NASDAQ under the symbols RUSHA and RUSHB. Rush Enterprises owns and operates the largest network of heavy- and medium-duty truck dealerships in the United States. Rush Enterprises operates its dealer network through state-based legal entities. A separate legal entity has been established for each state in which Rush operates, each of which is a wholly-owned subsidiary of Rush Enterprises. Rush sells and services leading truck and bus manufacturers through its dealer network including Blue Bird, International, IC Bus, Peterbilt, Ford, Hino and Isuzu at over 100 locations in 22 states.

Rush Enterprises enjoys a reputation of providing quality commercial vehicles and professional automotive service through professionally staffed and managed operations. The professionals at Rush dealerships are trained by manufacturers and expert automotive consultants in all aspects of financing motor vehicle sales and providing valuable risk management services.

As of March 31, 2019, Rush Enterprises had cash and cash equivalents on its balance sheet of over \$126 million dollars, and, as of August 9, 2019, Rush Enterprises' market cap was over \$1 billion dollars. Additional financial information for Rush Enterprises can be found here: <http://investor.rushenterprises.com/results.cfm>.

Rush has standard liability and property insurance coverage with an umbrella policy providing Rush commercial liability coverage in excess of \$10 million dollars. Rush is bonded, with a bonding capacity in excess of \$30 million. Rush has never been a party to a bankruptcy, receivership or insolvency proceeding.

#### Question 4

No

#### Questions 5 and 6

Over the past 10 years Rush Enterprises, Inc., and its subsidiaries, including Rush Truck Centers of Texas, LP, have sold billions of dollars of commercial vehicles, commercial vehicle parts and commercial vehicle services to thousands of customers and has employed thousands workers. As would be expected with a business of this size, over this period of time, Rush has been involved in civil litigation and other business disputes arising in the ordinary course of its business. However, none of these matters had, or is expected to have, a material effect on Rush's financial condition or ongoing operations.



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## **REQUIRED FORMS CHECKLIST**

(Please check (✓) the following)

- ☒ Completed: **Proposer's Agreement and Signature**
- ☒ Completed: **Vendor Contact Information**
- ☒ Completed: **Felony Conviction Disclosure and Debarment Certification**
- ☒ Completed: **Resident/Nonresident Certification**
- ☒ Completed: **No Israel Boycott Certification**
- ☒ Completed: **No Excluded Nation or Foreign Terrorist Organization Certification**
- ☒ Completed: **Historically Underutilized Business (HUB) Certification**
- ☒ Completed: **Construction Related Goods and Services Affirmation**
- ☒ Completed: **Deviation/Compliance**
- ☒ Completed: **Location/Authorized Seller Listings**
- ☒ Completed: **Manufacturer Dealer Designation**
- ☒ Completed: **Texas Regional Service Designation**
- ☒ Completed: **State Service Designation**
- ☒ Completed: **National Purchasing Cooperative Vendor Award Agreement**
- ☒ Completed: **Federal and State/Purchasing Cooperative Experience**
- ☒ Completed: **Governmental References**
- ☒ Completed: **Marketing Strategy**
- ☒ Completed: **Confidential/Proprietary Information**
- ☒ Completed: **Vendor Business Name with IRS Form W-9**
- ☒ Completed: **EDGAR Vendor Certification**
- ☒ Completed: **Proposal Invitation Questionnaire**
- ☒ Completed: **Required Forms Checklist**
- ☒ Completed: **Proposal Specification Form with Catalogs/Pricelist, Manufacturer Authorization Letters, Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Applicable Dealer License and Vehicle Options List**  
*\*Catalogs/Pricelists must be submitted with proposal response or response will not be considered.*



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

**NOTE 1:** Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

**NOTE 2:** An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

**NOTE 3:** Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

**Section I: Ford Vehicles**

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
110	Ford Fusion S (P0G)	Mid Size Sedan	<b>Ford Fusion S Sedan (P0G)</b> - Fusion S Trim Package, 2.5L I4 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
111	Ford Fiesta S (P4A)	Compact Sedan	<b>Ford Fiesta S Sedan (P4A)</b> - Fiesta S trim package; 1.6L I4 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
112	Ford Mustang (P8A)	Coupe	<b>Ford Mustang V6 (P8A)</b> - Two door, 3.7L V6 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal





**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
113	Ford Police Responder FWD (P0A)	Law Enforcement Sedan FWD	<b>Ford Police Responder Sedan (P0A)</b> - FWD, Four door, 2.0L HEV engine complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
114	Ford Police Interceptor Sport Utility AWD (K8A)	Law Enforcement Sport Utility AWD	<b>Ford Police Interceptor Sport Utility (K8A)</b> - AWD, 3.3L HEV engine complete with all manufacturer's standard equipment.	\$ <u>29,400</u>	Ford Police Interceptor	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
115	Ford Expedition Special Services Package (U1F-102A)	Law Enforcement Sport Utility, Full Size	<b>Ford Expedition SSV Utility (U1F-102A)</b> - 5.4L V8 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
116	Ford Explorer (K7B)	Sport Utility	<b>Ford Explorer Base Sport Utility (K7B)</b> - Explorer base package; 2.3L EcoBoost I4 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
117	Ford Expedition XL (U1F-100A)	Sport Utility	<b>Ford Expedition XL Sport Utility (U1F-100A)</b> - Expedition XL Trim Package, 5.4L V8 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.')

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
118	Ford Expedition XL Extended Length (K1F-100A)	Sport Utility, Extended Length	<b>Ford Expedition EL Sport Utility (K1F-100A)</b> - Expedition XL Extended length trim package, 5.4L V8 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
119	Ford Expedition Special Services Package Extended Length (K1F-102A)	Law Enforcement Sport Utility, Extended Length	<b>Ford Expedition SSV Extended Length Utility (K1F-102A)</b> - Expedition SSV Extended length trim package, 5.4L V8 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
120	Ford Escape S (U0F)	Sport Utility	<b>Ford Escape Sport Utility (U0F)</b> - Escape S Trim Package, 2.5L I4 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
121	Ford Edge SE (K3G)	Crossover Sport Utility	<b>Ford Edge Crossover Sport Utility (K3G)</b> - Edge SE Trim Package, four door, 3.5L V6 engine, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
122	Ford Flex (K5B)	Crossover Sport Utility	<b>Ford Flex Crossover (K5B)</b> - Four door, 3.5L V6, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
123	Ford F150, Regular Cab (F1C)	Full Size Pickup	<b>Ford F-150 Pickup, Regular Cab (F1C)</b> - F-150, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6, complete with all manufacturer's standard equipment.	\$ <u>17,150</u>	Ford F150 F1C	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
124	Ford F150, Regular Cab, CNG/LPG	Full Size Pickup	<b>Ford F-150 Pickup, Regular Cab CNG/LPG</b> - F-150, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6, complete with all manufacturer's standard equipment.	\$ <u>18,900</u>	Ford F150 F1C	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
125	Ford F250, Regular Cab (F2A)	Full Size Pickup	<b>Ford F-250 Pickup, Regular Cab (F2A)</b> - F-250, 3/4 ton, regular cab, 4x2, 8' Bed, 6.2L V8 engine, automatic transmission, complete with all manufacturer's standard equipment.	\$ <u>20,150</u>	Ford F250 F2A	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
126	Ford F350 SRW, Regular Cab (F3A)	Full Size Pickup	<b>Ford F-350 Pickup, Regular Cab (F3A)</b> - F-350, 1 ton, Regular Cab, 4x2 SRW, 8' Bed, 6.2L V8 engine, automatic transmission, complete with all manufacturer's standard equipment.	\$ <u>21,675</u>	Ford F350 F3A	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
127	Ford Ranger Pick Up Truck, 4X2 (R1A)	Pickup Truck Super Cab	<b>Ford Ranger Pickup, Super Cab (R1A)</b> - XL Package, 2.3L EcoBoost I4 Engine, complete with all manufacturer's standard equipment.	\$ <u>18,700</u>	Ford Ranger R1A	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
128	Ford F350 SRW, Chassis Cab (F3E)	Chassis Cab	<b>Ford F-350 Chassis Cab (F3E)</b> - F-350, Regular Cab Chassis, SRW, 6.2L V8 engine, automatic transmission, 145" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>21,150</u>	Ford F350 F3E	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
129	Ford F450 DRW, Chassis Cab (F4G)	Chassis Cab	<b>Ford F-450 Chassis Cab (F4G)</b> - F-450, Regular Cab Chassis, DRW, 6.8L V10 engine, automatic transmission, 145" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>26,175</u>	Ford F450 F4G	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
130	Ford F550 DRW, Chassis Cab (F5G)	Chassis Cab	<b>Ford F-550 Chassis Cab (F5G)</b> - F-550, Regular Cab Chassis, DRW, 6.8L V10, automatic transmission, 145" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>25,299</u>	Ford F550 F5G	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
131	Ford F650 Regular Cab Gas (F6A)	Chassis Cab	<b>Ford F-650 Chassis Cab (F6A)</b> - F-650, Regular Cab, 6.8L V10 engine, 158" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>39,150</u>	Ford F650 F6A	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal





**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal. †)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
132	Ford F750 Regular Cab Gas (F7A)	Chassis Cab	<b>Ford F-750 Chassis Cab (F7A)</b> - F-750, Regular Cab, 6.8L V10 engine, 158" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>39,350</u>	Ford F750F7A	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
133	Ford F650 Regular Cab Diesel (F6D)	Chassis Cab	<b>Ford F-650 Chassis Cab (F6D)</b> - F-650, Regular Cab, 6.7L V8 PowerStroke Diesel engine, 158" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>43,950</u>	Ford F650 F6D	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
134	Ford F750 Regular Cab Diesel (F7D)	Chassis Cab	<b>Ford F-750 Chassis Cab (F7D)</b> - F-750, Regular Cab, 6.7L V8 PowerStroke Diesel engine, 158" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>44,100</u>	Ford F750 F7D	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
135	Ford Transit Connect Wagon (S9E)	Wagon	<b>Ford Transit Connect Wagon (S9E)</b> - Transit Connect Wagon, 2.5L I4 engine, complete with all manufacturer's standard equipment.	\$ <u>21,200</u>	Ford Transit Connect S9E	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.)\*

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
136	Ford Transit Connect Van (S6E)	Cargo Van	Ford Transit Connect Cargo Van (S6E) - Transit Connect Van, 2.5L I4 engine, complete with all manufacturer's standard equipment.	\$ <u>18,400</u>	Ford Transit Connect S6E	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
137	Ford Transit 150, Passenger Van (E1C)	Cargo Van	Ford T-150 Transit Cargo Van (E1C) - T150 Medium Roof Van, 3.7L V6 engine, 8600lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>23,500</u>	Ford Transit 150 E1C	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
138	Ford Transit 250, Passenger Van (R1C)	Cargo Van	Ford T-250 Transit Cargo Van (R1C) - T250 Medium Roof Van, 3.7L V6 engine, 9000lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>24,300</u>	Ford Transit 250 R1C	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
139	Ford Transit 350, Passenger Van (W9C)	Cargo Van	Ford T-350 Transit Cargo Van (W9C) - T350 Medium Roof Van, 3.7L V6 engine, 9500lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ <u>25,300</u>	Ford Transit 350 W9C	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
140	Ford Transit 150, Passenger Van (K1C)	Passenger Van	<b>T-150 Transit Passenger Van (K1C)</b> - T150 Van, Seating for 8/10, 3.7L V6 engine, 8550lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>27,400</u>	Ford Transit 150 K1C	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
141	Ford Transit 350, Passenger Van (X2C)	Passenger Van	<b>Ford T-350 Transit Passenger Van (X2C)</b> - T350 Van, Seating for 12/15, 3.7L V6 engine, 9000lbs-9250lbs GVWR, 148" Wheelbase, complete with all manufacturer's standard equipment.	\$ <u>27,700</u>	Ford Transit 350 X2C	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
142	Ford Transit 250 Cutaway (R5P)	Cutaway	<b>Ford T-250 Transit Cutaway Chassis (R5P)</b> - T-250 Chassis, 3.7L V6 engine, 9000lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>19,200</u>	Ford Transit 250 R5P	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
143	Ford Transit 250 Chassis Cab (R5Z)	Chassis Cab	<b>Ford T-250 Transit Cutaway Chassis Cab (R5Z)</b> - T-250 Chassis Cab, 3.7L V6 engine, 9000lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>19,600</u>	Ford Transit 250 R5Z	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
144	Ford E-350 Cutaway (E3F)	Cutaway Chassis	<b>Ford E-350 Cutaway Van Chassis (E3F)</b> - 6.8L V10 engine, SRW, 138" wheelbase, 10050lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>17,980</u>	Ford E350 E3F	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
145	Ford E-350 Stripped Chassis (E3K)	Stripped Chassis	<b>Ford E-350 Stripped Chassis (E3K)</b> - 6.8L V10 engine, DRW, 138" wheelbase, 11500lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>18,550</u>	Ford E350 E3K	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
146	Ford E-450 Cutaway (E4F)	Cutaway Chassis	<b>Ford E-450 Cutaway Chassis Cab (E4F)</b> - 6.8L V10, DRW, 158" wheelbase, 14,000lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>20,950</u>	Ford E450 E4F	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
147	Ford E-450 Stripped Chassis (E4K)	Stripped Chassis	<b>Ford E-450 Stripped Chassis (E4K)</b> - 6.8L V10, DRW, 158" wheelbase, 14,500lbs GVWR, complete with all manufacturer's standard equipment.	\$ <u>20,175</u>	Ford E450 E4K	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

**Section II: Ford Model Vehicles OPTIONS and EQUIPMENT** - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Name of Catalog/Pricelist	Exceptions to Discount
148	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all <b>Original Equipment Manufacturer (OEM) Options</b> . Manufacturer specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	0 _____ %	Ford	
149	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off <b>Third Party (not OEM) and Unpublished Options, Equipment and Supplies</b> . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	0 _____ %	Rush Truck Centers	
150	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all <b>Original Equipment Manufacturer (OEM) Parts and Supplies</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	0 _____ %	Ford	
151	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off <b>Floor Plan and/or Lot Insurance</b> (dealer inventory vehicles and upfitting vehicles).	0 _____ %	Rush Truck Center	
152	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off <b>Extended Service Maintenance Agreements</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	0 _____ %	Ford	

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1)</sup>)

Section III: Ford Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
153	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the <b>Not to Exceed</b> hourly labor rate for Installation or Repair Service.	\$ <u>125</u> /Hour	Rush Truck Centers	Not to include Mobile Techs or service calls
154	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair of Vehicles, Heavy Duty Trucks, and Police Motorcycles - State the <b>Not to Exceed</b> hourly labor rate for Installation or Repair Service.	\$ <u>125</u> /Hour	Rush Truck Centers	Not to include Mobile Techs or service calls
155	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles - State the <b>Not to Exceed</b> per mile delivery fee for Vehicles.	\$ <u>1.95</u> /Mile	Rush Truck Centers	

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.)

**NOTE 1:** Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

**NOTE 2:** An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

**NOTE 3:** Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

**Section I: Hino Vehicles**

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
173	Hino 155	Hino Model 155	<b>Hino 155, Cab Over, 14,500 lbs GVWR, Engine: Hino JOSE, - 210 hp, Aisin 6 speed automatic transmission, front gross axle weight 5,510 lbs, rear gross axle weight 9,880 lbs, Complete with all manufacturer's standard equipment.</b>	\$ <u>34,966</u>	Hino 155	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
174	Hino 195	Hino Model 195	<b>Hino 195, Cab Over, 19,500 lbs GVWR, Engine: Hino JOSE, - 210 hp, Aisin 6 speed automatic transmission, front gross axle weight 6,830 lbs, rear gross axle weight 13,670 lbs, Complete with all manufacturer's standard equipment.</b>	\$ <u>39,851</u>	Hino 195	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
175	Hino 238	Hino Model 238 (ND8JSA)	<b>Hino 238, Conventional Cab (ND8JSA), 23,000 lbs GVWR, BBC - 108" Engine: Hino JO8E-VC 8.0L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.</b>	\$ <u>53,005</u>	Hino 238	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal





**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
176	Hino 258	Hino Model 258 (ND8JLSA)	<b>Hino 258, Conventional Cab (ND8JLSA), 25,500 lbs GVWR, BBC - 108", Engine: Hino J08E-TV 7.680L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.</b>	\$ <u>54,425</u>	Hino 258	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
177	Hino 268	Hino Model 268 (NE8JLSA)	<b>Hino 268, Conventional Cab (NE8JLSA), 25,900 GVWR, BBC - 108", Engine: Hino J08E-TV 7.680 L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.</b>	\$ <u>54,555</u>	Hino 268	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
178	Hino 338	Hino Model 338 (NV8JLSA)	<b>Hino 338, Conventional Cab (NV8JLSA), 33,000 GVWR, BBC - 108", Engine: Hino J08E-TV 7.680 L, 220 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.</b>	\$ <u>57,725</u>	Hino 338	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
179	Hino XL	Hino Model XL	<b>Hino XL, Conventional Cab, 33,000 GVWR, BBC - 108", Engine: Hino A09, 360 hp at 2,500 rpm, Complete with all manufacturer's standard equipment.</b>	\$ <u>64,484</u>	Hino XL	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal





**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

**Section II: Hino Model Vehicles OPTIONS and EQUIPMENT** - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Name of Catalog/Pricelist	Exceptions to Discount
180	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all <b>Original Equipment Manufacturer (OEM) Options</b> . Manufacturer specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	0 %	Hino	
181	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off <b>Third Party (not OEM) and Unpublished Options, Equipment, and Supplies</b> . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	0 %	Rush Truck Centers	
182	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all <b>Original Equipment Manufacturer (OEM) Parts and Supplies</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	0 %	Hino	
183	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off <b>Floor Plan and/or Lot Insurance</b> (dealer inventory vehicles and upfitting vehicles).	0 %	Rush Truck Center	
184	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off <b>Extended Service Maintenance Agreements</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	0 %	Hino	

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.¹)

<b>Section III: Hino Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service</b>						
<b>Item No.</b>	<b>Specified Product or Service</b>	<b>Short Description</b>	<b>Full Description</b>	<b>Hourly Labor Rate and Delivery Fee</b>	<b>Detailed Information on Hourly Labor Rate and Delivery Fee</b>	<b>Exceptions to Hourly Labor Rate and Delivery Fee</b>
185	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	<b>Hourly Labor Rate for Vehicle Installation or Repair Service</b> - State the <u>Not to Exceed</u> hourly labor rate for Installation or Repair Service.	\$ <u>125</u> /Hour	Rush Truck Center	Not to include Mobile Service Tech
186	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	<b>Hourly Labor Rate for Paint and Body Repair</b> - State the <u>Not to Exceed</u> hourly labor rate for Paint and Body Repair.	\$ <u>125</u> /Hour	Rush Truck Center	Not to include Mobile Service Tech
187	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	<b>Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles</b> - State the <u>Not to Exceed</u> per mile delivery fee for Vehicles.	\$ <u>1.95</u> /Mile	Rush Truck Center	

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

**NOTE 1:** Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

**NOTE 2:** An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

**NOTE 3:** Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

**Section I: International Vehicles**

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
207	International	International HV507 4x4	<b>International HV507 4x4</b> - Class 6-7, Cummins B6.7 200 hp, 10,000 front axle, 17,500 rear axle, air brakes, 6 speed transmission complete with all standard manufacturer's equipment.	\$ <u>75,664</u>	International HV507	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
208	International	International HV607 6x4	<b>International HV607 6x4</b> - Class 8, Cummins L9 260 hp, 10,000# front axle, 40,000# rear axle, 10 speed transmission, air brakes, complete with all standard manufacturer's equipment.	\$ <u>66,356</u>	International HV607	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
209	International	International MV607 4x2	<b>International MV607 4x2</b> - Class 6-7, Cummins B6.7 200 hp, 8000# front axle, hydraulic brakes, 17,500# rear axle, 6 speed transmission, complete with all standard manufacturer's equipment.	\$ <u>51,133</u>	International MV607	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
210	International	International HX515 6x4	<b>International HX515 6x4</b> - Class 8, International A26 370 hp, 12,000# front axle, 40,000# rear axle, 10 speed, air brakes, complete with all standard manufacturer's equipment.	\$ <u>87,775</u>	International HX515	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
211	International	International HV607 4x2	<b>International HV607 4x2</b> - Class 6-7, Cummins B6.7 200 hp, 10,000# front axle, 17,500# rear axle, 6 speed transmission, air brakes, complete with all standard manufacturer's equipment	\$ <u>54,203</u>	International HV607	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
212	International	International HX620 6x4	<b>International HX620 6x4</b> - Class 8, Cummins X15 450 hp, 10 speed transmission, 12,000# front axle, 40,000# rear axle, air brakes, complete with all standard manufacturer's equipment.	\$ <u>91,717</u>	International HX620	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
213	International	International LT625 6x4	<b>International LT625 6x4</b> - Class 8, International A26 410 hp, 10 speed transmission, 12,000# front axle, 40,000# rear axle, air brakes, complete with all standard manufacturer's equipment.	\$ <u>83,000</u>	International LT625	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
214	International	International HV513 4x2	<b>International HV513 4x2</b> - Class 8, International A26 365 hp, 12,000# front axle, 23,000# rear axle, air brakes, 10 speed transmission, complete with all manufacturer's equipment.	\$ <u>75,882</u>	International HV513	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
215	International	International RH613 4x2	<b>International RH613 4x2</b> - Class 8, International A26 370 hp, 12,000# front axle, 23,000# rear axle, 10 speed, air brakes, complete with all standard manufacturer's equipment.	\$ <u>75,554</u>	International RH613	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
216	International	International CV515	<b>International CV515</b> - Class 4-5, International 6.6 350 hp, Allison automatic, 6000# front axle, 10,000# rear axle, hydraulic brakes, complete with all standard manufacturer's equipment.	\$ <u>40,300</u>	International CV515	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

**Section II: International Model Vehicles OPTIONS and EQUIPMENT** - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Name of Catalog/Pricelist	Exceptions to Discount
217	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all <b>Original Equipment Manufacturer (OEM) Options</b> . Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	0 %	Navistar	
218	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off <b>Third Party (not OEM) and Unpublished Options, Equipment, and Supplies</b> . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	0 %	Rush Truck Center	
219	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all <b>Original Equipment Manufacturer (OEM) Parts and Supplies</b> . Catalog/Pricelist MUST be included or proposal will not be considered.	0 %	Navistar	
220	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off <b>Floor Plan and/or Lot Insurance</b> (dealer inventory vehicles and upfitting vehicles).	0 %	Rush Truck Center	
221	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off <b>Extended Service Maintenance Agreements</b> . Catalog/Pricelist MUST be included or proposal will not be considered.	0 %	Navistar	

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal





**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

**NOTE 1:** Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

**NOTE 2:** An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

**NOTE 3:** Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

**Section I: Isuzu Vehicles**

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
225	Isuzu	Isuzu Cabover NPR	Isuzu Cabover - NPR 12000 GVW, gasoline engine, complete with all manufacturer's standard equipment.	\$ 28,650	Isuzu NPR DB1	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
226	Isuzu	Isuzu Cabover NPR	Isuzu Cabover - NPR 14500 GVW, gasoline engine, complete with all manufacturer's standard equipment.	\$ 30,499	Isuzu NPR FE1	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
227	Isuzu	Isuzu Cabover NQR	Isuzu Cabover - NQR 17950 GVW, complete with all manufacturer's standard equipment.	\$ 40,390	Isuzu NQR NR1	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
228	Isuzu	Isuzu Cabover NRR	Isuzu Cabover - NRR 19500 GVW, complete with all manufacturer's standard equipment.	\$ <u>41,730</u>	Isuzu NRR NU1	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**Section II: Isuzu Model Vehicles OPTIONS and EQUIPMENT** - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Name of Catalog/Pricelist	Exceptions to Discount
229	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all <b>Original Equipment Manufacturer (OEM) Options</b> . Manufacturer specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	<u>0</u> %	Isuzu	
230	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off <b>Third Party (not OEM) and Unpublished Options, Equipment and Supplies</b> . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	<u>0</u> %	Rush Truck Center	
231	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all <b>Original Equipment Manufacturer (OEM) Parts and Supplies</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	<u>0</u> %	Isuzu	

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal





**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Name of Catalog/Pricelist	Exceptions to Discount
232	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off <b>Floor Plan and/or Lot Insurance</b> (dealer inventory vehicles and upfitting vehicles).	0 %	Rush Truck Center	
233	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off <b>Extended Service Maintenance Agreements</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	0 %	Isuzu	

**Section III: Isuzu Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service**

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
234	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	<b>Hourly Labor Rate for Vehicle Installation or Repair Service</b> - State the <b>Not to Exceed</b> hourly labor rate for Installation or Repair Service.	\$ 125 /Hour	Rush Truck Center	Not to include Mobile Service Tech
235	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	<b>Hourly Labor Rate for Paint and Body Repair</b> - State the <b>Not to Exceed</b> hourly labor rate for Paint and Body Repair.	\$ 125 /Hour	Rush Truck Center	Not to include Mobile Service Tech
236	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles	<b>Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles</b> - State the <b>Not to Exceed</b> per mile delivery fee for Vehicles.	\$ 1.95 /Mile	Rush Truck Center	

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

**NOTE 1:** Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (*i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.*) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

**NOTE 2:** An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

**NOTE 3:** Proposers responding to this Proposal Invitation must submit their Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles, Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

**Section I: Peterbilt Vehicles**

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
326	Peterbilt	Peterbilt Model 220	<b>Peterbilt Model 220</b> - Cab over engine, Paccar PX7 engine, 220 HP, Allison 2500 HS transmission, 26,00 GVWR, front gross axle weight 12,000 lbs, rear gross axle weight 17,000-21,000 lbs, complete with all manufacturer's standard equipment.	\$ <u>79,702</u>	Peterbilt 220	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
327	Peterbilt	Peterbilt Model 520	<b>Peterbilt Model 520</b> - Cab over engine, Paccar PX9 350 HP, 3000 RDS transmission, 57.6" BBC, 33,000 GVWR, front gross axle weight 1200-22000 lbs, rear gross axle weight 23000-46--- lbs, complete with all manufacturer's standard equipment.	\$ <u>96,440</u>	Peterbilt 520	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
328	Peterbilt	Peterbilt Model 325	<b>Peterbilt Model 325</b> - Conventional cab engine, PACCAR PX7, 200 HP, Eaton 6-speed transmission 108" BBC, front gross axle weight 8,000-12,000lbs, rear gross axle weight 21,000 lbs, 19,500 GVWR complete with all manufacturer's standard equipment.	\$ <u>63,157</u>	Peterbilt 325	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
329	Peterbilt	Peterbilt Model 330	<b>Peterbilt Model 330</b> - Conventional cab, PACCAR PX7, 200 HP, Eaton 6-speed transmission, front gross axle weight 8,000-10,000lbs, rear gross axle weight 19,000-21,000lbs, 26,000 GVWR, 108" BBC, complete with all manufacturer's standard equipment	\$ <u>63,157</u>	Peterbilt 330	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
330	Peterbilt	Peterbilt Model 337	<b>Peterbilt Model 337</b> - Conventional cab, PACCAR PX7, 240HP, Eaton 6-speed transmission, front gross axle weight 10,000-12,000lbs, rear gross axle weight 21,000-23,000lbs, 26,000 GVWR, 108" BBC, complete with all manufacturer's standard equipment.	\$ <u>63,075</u>	Peterbilt 337	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
331	Peterbilt	Peterbilt Model 348	<b>Peterbilt Model 348</b> - Conventional cab, PACCAR PX9, 260 HP, Eaton 6-Speed transmission, front gross axle weight 10,000-20,000lbs, rear gross axle weight 21,000-46,000lbs, 26,000 GVWR, 108" BBC, complete with all manufacturer's standard equipment.	\$ <u>67,772</u>	Peterbilt 348	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
332	Peterbilt	Peterbilt Model 365	<b>Peterbilt Model 365</b> - Conventional cab, Paccar MX13, 455 HP, Fuller 10 transmission, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, 33,000 GVWR, 115" BBC, complete with all manufacturer's standard equipment.	\$ <u>90,219</u>	Peterbilt 365	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.)

Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
333	Peterbilt	Peterbilt Model 367	<b>Peterbilt Model 367</b> - Conventional cab, Paccar MX13, 455 HP, Fuller 10 transmission, front gross axle weight 12,000-22,000lbs, rear gross axle weight 21,000-70,000lbs, 52,000 GVWR, 123" BBC, complete with all manufacturer's standard equipment.	\$ <u>91,089</u>	Peterbilt 367	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
334	Peterbilt	Peterbilt Model 389	<b>Peterbilt Model 389</b> - Conventional cab, Paccar MX-13 engine, 455 HP, Fuller 10 speed transmission, front gross axle weight 12,000 lbs, rear gross axle weight 38,000 lbs, 50,000 GVWR, 123" BBC, complete with all manufacturer's standard equipment.	\$ <u>89,348</u>	Peterbilt 389	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
335	Peterbilt	Peterbilt Model 567	<b>Peterbilt Model 567</b> - Conventional Aero cab vocational unit, Paccar MX13 engine, 455 HP, Fuller 10 speed transmission, front gross axle weight 12,000-22,000 lbs, rear gross axle weight 21,000-70,000 lbs, 33,000 and up GVWR, 115" BBC, complete with all manufacturer's standard equipment.	\$ <u>87,216</u>	Peterbilt 567	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
336	Peterbilt	Peterbilt Model 579	<b>Peterbilt Model 579</b> - Aero cab, Paccar MX-13 engine, 455 HP, Paccar 12-Speed Auto transmission, front gross axle weight 12,000-20,000 lbs, rear gross axle weight 38,000-46,000 lbs, 50,000 GVWR, 117" BBC, complete with all manufacturer's standard equipment.	\$ <u>89,262</u>	Peterbilt 579	Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal





**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

<b>Section II: Peterbilt Model Vehicles OPTIONS and EQUIPMENT</b> - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.						
Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Name of Catalog/Pricelist	Exceptions to Discount
337	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all <b>Original Equipment Manufacturer (OEM) Options</b> . Manufacturer specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	0 %	Peterbilt	
338	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off <b>Third Party (not OEM) and Unpublished Options, Equipment, and Supplies</b> . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	0 %	Rush Truck Center	
339	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts and Supplies	Please state the discount (%) off catalog/pricelist for all <b>Original Equipment Manufacturer (OEM) Parts and Supplies</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	0 %	Peterbilt	
340	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off <b>Floor Plan and/or Lot Insurance</b> (dealer inventory vehicles and upfitting vehicles).	0 %	Rush Truck Center	
341	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off <b>Extended Service Maintenance Agreements</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	0 %	Peterbilt	

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
 (Manufacturer specification sheets and options pricelist must be submitted with proposal.)

Section III: Peterbilt Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service						
Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
342	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	<b>Hourly Labor Rate for Vehicle Installation or Repair Service</b> - State the <b>Not to Exceed</b> hourly labor rate for Installation or Repair Service.	\$ <u>125</u> /Hour	Rush Truck Center	Not to include Mobile Service Tech
343	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	<b>Hourly Labor Rate for Paint and Body Repair</b> - State the <b>Not to Exceed</b> hourly labor rate for Paint and Body Repair.	\$ <u>125</u> /Hour	Rush Truck Center	Not to include Mobile Service Tech
344	Delivery Fee	Per Mile Delivery Fee for Vehicles, Trucks, or Police Motorcycles	<b>Per Mile Delivery Fee for Vehicles, Trucks, or Motorcycles</b> - State the <b>Not to Exceed</b> per mile delivery fee for Vehicles.	\$ <u>1.95</u> /Mile	Rush Truck Center	

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



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## THE LOCAL GOVERNMENT PURCHASING COOPERATIVE ADDENDUM No. 1

### Proposal Invitation No. 601-19 Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor

The following modifications are made to the above referenced Proposal Invitation and shall become a permanent part of the Proposal Invitation document:

- I. Proposal Invitation Forms; Vendor Contact Information. On the Vendor Contact Information form, **Invoices**, the third included option for Vendors to authorize service fee invoices to be provided to Designated Dealers receiving purchase orders is **deleted**. Vendors must either accept invoices directly or designate one billing agent for receipt of service fee invoices. Vendors will no longer be permitted to have invoices directed to Designated Dealers. Therefore, when completing the Vendor Contact Information form, **Invoices** section, Vendor may only select and complete either the first option ("Service fee invoices and related communications should be provided directly to my company ...") or second option ("In lieu of my company, I request and authorize all service fee invoices to be provided directly to the following billing agent ...").
- II. General Terms and Conditions, Section E.12, Service Fee. Section E.12 of the General Terms and Conditions (Service Fee) is revised to read as follows:

#### **12. Service Fee**

Vendor must pay the Cooperative the service fee specified in this Proposal Invitation and, unless this Proposal Invitation provides otherwise, the service fee is included in the awarded pricing. Except as otherwise provided in this section E.12, Vendor must remit the service fee to the Cooperative in Austin, Texas, within 30 days of the date of each service fee invoice.

Service fees shall be deemed incurred on the date of Vendor's receipt of payment for products or services by the Cooperative member. To the extent that a Vendor disputes any service fee listed in an invoice, including but not limited to assertions that the purchase on which the fee is based has yet to be delivered or paid (e.g. special orders), was canceled by the Cooperative member, or is a duplicate purchase order, the Vendor must notify the Cooperative of the dispute in writing **no later than the 90<sup>th</sup> day after the original invoice date** (Dispute Period) by returning a copy of the invoice or statement of outstanding balances to the Cooperative with each disputed item marked and the basis for dispute provided. To the extent that the disputed service fees have been paid by Vendor, any request for a refund must be provided to the Cooperative in writing, with supporting documentation, no later than the last day of the Dispute Period. Vendor agrees to cooperate, and require any Vendor Designated Dealer(s) and billing agent to cooperate, with the Cooperative in attempting to reconcile and resolve disputed fees, and shall provide such reasonable information and documentation as the Cooperative may require to review the disputed fees to the satisfaction of the Cooperative administrator's staff. Any service fees for which the Cooperative has not received a notice of dispute or request for refund within the Dispute Period as set forth herein shall be deemed conclusively due and owing and no longer subject to dispute or claim for refund.

Unpaid service fees will be subject to collection in accordance with the Cooperative's Board Policy, COOP-852, Vendor Invoicing and Collections.

A Vendor may designate a billing agent to receive Cooperative service fee invoices on Vendor's behalf. Such designation must be made in writing by an authorized representative of Vendor and properly submitted to the Cooperative's administrator in such form as the Cooperative's administrator may reasonably require. However, in so doing, Vendor acknowledges and agrees that such designation shall be for Vendor's convenience only and Vendor



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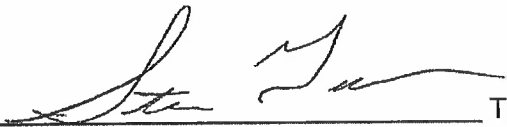
shall remain responsible for all obligations under the Contract, including payment of service fees, and shall remain subject to all remedies for default in payment thereof.

Vendor agrees to provide the Cooperative with copies of all Purchase Orders generated by or under the Contract that are received directly from Cooperative members, or such other documentation regarding those Purchase Orders as the Cooperative's administrator may require in its reasonable discretion. Additionally, the Cooperative has the right, upon reasonable written notice, to review Vendor's records pertaining to purchases under the Contract with Cooperative members to verify purchase history and the accuracy of service fees payable from Vendor.

Please sign and return one copy of this addendum with your proposal as verification of your receipt and compliance with the information contained in this addendum.

Company Name: Rush Truck Centers of Texas, LP

Address: 555 IH 35 South, Suite 500

Signature of Authorized Company Official:  Title: VP

Telephone Number: 830-302-5200 Date: 8/29/2019





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## THE LOCAL GOVERNMENT PURCHASING COOPERATIVE ADDENDUM No. 2

### Proposal Invitation No. 601-19 Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor

The following modifications are made to the above referenced Proposal Invitation and shall become a permanent part of the Proposal Invitation document:

#### **PROPOSAL SPECIFICATION FORM(S)**

For the following manufacturers, the detailed specifications for base model vehicles/trucks have been added, revised and/or updated.

1. **Autocar Trucks/Vehicles** – Proposal specifications have been revised to include line item 4A with specified model listed below.

Section I: Autocar Vehicles						
Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
4A	Autocar	Autocar DC64 Cab and Chassis, Conventional Cab	Autocar DC64 - Cab and chassis, Conventional Cab, Cummins L9 300 HP with Allison 3000 Series, 5 speed transmission, complete with manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

2. **Mitsubishi Trucks/Vehicles** – Proposal specifications for line items 281 to 289 have been revised as follows.
  - a. Line Items 281-285: DOHC 4-cylinder turbocharged intercooled diesel engine is **deleted and replaced** with diesel engine only.
  - b. Line Items 286-289: DOHC 4-cylinder turbocharged gas engine is **deleted and replaced** with 6.0L V8 gas engine with 297 HP.



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3. **Police Motorcycles** - Proposal specifications have been revised to include line item 348A with specified model listed below.

Section IIIA: Police Motorcycles - Yamaha						
Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (inclusive of all vehicle fees. EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
348A	Yamaha	Yamaha FJR1300 P Police Motorcycle	<b>Yamaha FJR1300 P Police Motorcycle</b> - 1298 cc, liquid -cooled, DOHC inline 4 cylinder, 16 valve engine, equipped with standard police equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

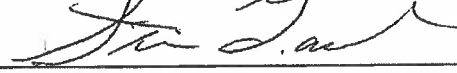
#### **PROPOSAL DUE DATE**

1. The proposal due date has been extended to **August 29, 2019, at 4:00 P.M.**

Please sign and return one copy of this addendum with your proposal as verification of your receipt and compliance with the information contained in this addendum.

Company Name: Rush Truck Centers of Texas, LP

Address: 555 IH 35 South Suite 500, New Braunfels, TX 78130

Signature of Authorized Company Official:  Title: VP

Telephone Number: 830-302-5200 Date: 3-29-2019



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**THE LOCAL GOVERNMENT PURCHASING COOPERATIVE  
ADDENDUM No. 3**

**Proposal Invitation No. 601-19  
Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor**

The following modifications are made to the above referenced Proposal Invitation and shall become a permanent part of the Proposal Invitation document:

**PROPOSAL SPECIFICATION FORM(S)**

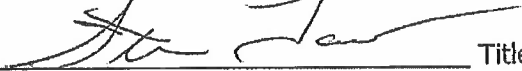
For the following manufacturer, the detailed specifications for base model vehicles/trucks have been added.

1. **Freightliner Sprinter Trucks/Vehicles** – Proposal specifications have been added and issued with the specified models listed below.

Please sign and return one copy of this addendum with your proposal as verification of your receipt and compliance with the information contained in this addendum.

Company Name: Rush Truck Centers of Texas, LP

Address: 555 IH 35 South, Suite 500, New Braunfels, TX 78130

Signature of Authorized Company Official:  Title: VP

Telephone Number: 830-302-5200 Date: 3-29-2019



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

**NOTE 1:** Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

**NOTE 2:** An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

**NOTE 3:** Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles. Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

**Section I: Freightliner Sprinter Vehicles**

Item No.	Specified Brand and Model	Short Description	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
410	Freightliner	Sprinter C2500	<b>Freightliner Sprinter C2500</b> - 144" BBC, 8550 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
411	Freightliner	Sprinter C3500	<b>Freightliner Sprinter C3500</b> - 144" BBC, 9990 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
412	Freightliner	Sprinter 3500 C/C	<b>Freightliner Sprinter 3500 C/C</b> - 144" BBC, 11,030 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Brand and Model	Short Description	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
413	Freightliner	Sprinter P2500 Passenger Van	Freightliner Sprinter P2500 Passenger Van - 144" BBC, 8550 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**Section II: Freightliner Sprinter Model Vehicles OPTIONS and EQUIPMENT** - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist:	State Name of Catalog/Pricelist:	Exceptions to Discount
414	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all <b>Original Equipment Manufacturer (OEM) Options</b> . Manufacturer specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %		
415	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off <b>Third Party (not OEM) and Unpublished Options and Equipment</b> . Third Party (not OEM) specification sheets and upgrade options catalog/pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %		
416	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts	Please state the discount (%) off catalog/pricelist for all <b>Original Equipment Manufacturer (OEM) Parts</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %		

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Name of Catalog/Pricelist	Exceptions to Discount
417	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off <b>Floor Plan and/or Lot Insurance</b> (dealer inventory vehicles and upfitting vehicles).	_____ %		
418	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off <b>Extended Service Maintenance Agreements</b> . Catalog/Pricelist <b>MUST</b> be included or proposal will not be considered.	_____ %		

**Section III: Freightliner Sprinter Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service**

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
419	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	<b>Hourly Labor Rate for Vehicle Installation or Repair Service</b> - State the <b>Not to Exceed</b> hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
420	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	<b>Hourly Labor Rate for Paint and Body Repair</b> - State the <b>Not to Exceed</b> hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
421	Delivery Fee	Per Mile Delivery Fee for Vehicles, Heavy Duty Trucks, or Police Motorcycles	<b>Per Mile Delivery Fee for Vehicles, Heavy Duty Trucks, or Police Motorcycles</b> - State the <b>Not to Exceed</b> per mile delivery fee for Vehicles.	\$ _____/Mile		

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal





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## THE LOCAL GOVERNMENT PURCHASING COOPERATIVE ADDENDUM No. 1

### Proposal Invitation No. 601-19 Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor

The following modifications are made to the above referenced Proposal Invitation and shall become a permanent part of the Proposal Invitation document:

- I. Proposal Invitation Forms; Vendor Contact Information. On the Vendor Contact Information form, Invoices, the third included option for Vendors to authorize service fee invoices to be provided to Designated Dealers receiving purchase orders is **deleted**. Vendors must either accept invoices directly or designate one billing agent for receipt of service fee invoices. Vendors will no longer be permitted to have invoices directed to Designated Dealers. Therefore, when completing the Vendor Contact Information form, Invoices section, Vendor may only select and complete either the first option ("Service fee invoices and related communications should be provided directly to my company ...") or second option ("In lieu of my company, I request and authorize all service fee invoices to be provided directly to the following billing agent ...").
- II. General Terms and Conditions, Section E.12, Service Fee. Section E.12 of the General Terms and Conditions (Service Fee) is revised to read as follows:

#### **12. Service Fee**

Vendor must pay the Cooperative the service fee specified in this Proposal Invitation and, unless this Proposal Invitation provides otherwise, the service fee is included in the awarded pricing. Except as otherwise provided in this section E.12, Vendor must remit the service fee to the Cooperative in Austin, Texas, within 30 days of the date of each service fee invoice.

Service fees shall be deemed incurred on the date of Vendor's receipt of payment for products or services by the Cooperative member. To the extent that a Vendor disputes any service fee listed in an invoice, including but not limited to assertions that the purchase on which the fee is based has yet to be delivered or paid (e.g. special orders), was canceled by the Cooperative member, or is a duplicate purchase order, the Vendor must notify the Cooperative of the dispute in writing no later than the 90<sup>th</sup> day after the original invoice date (Dispute Period) by returning a copy of the invoice or statement of outstanding balances to the Cooperative with each disputed item marked and the basis for dispute provided. To the extent that the disputed service fees have been paid by Vendor, any request for a refund must be provided to the Cooperative in writing, with supporting documentation, no later than the last day of the Dispute Period. Vendor agrees to cooperate, and require any Vendor Designated Dealer(s) and billing agent to cooperate, with the Cooperative in attempting to reconcile and resolve disputed fees, and shall provide such reasonable information and documentation as the Cooperative may require to review the disputed fees to the satisfaction of the Cooperative administrator's staff. Any service fees for which the Cooperative has not received a notice of dispute or request for refund within the Dispute Period as set forth herein shall be deemed conclusively due and owing and no longer subject to dispute or claim for refund.

Unpaid service fees will be subject to collection in accordance with the Cooperative's Board Policy, COOP-852, Vendor Invoicing and Collections.

A Vendor may designate a billing agent to receive Cooperative service fee invoices on Vendor's behalf. Such designation must be made in writing by an authorized representative of Vendor and properly submitted to the Cooperative's administrator in such form as the Cooperative's administrator may reasonably require. However, in so doing, Vendor acknowledges and agrees that such designation shall be for Vendor's convenience only and Vendor



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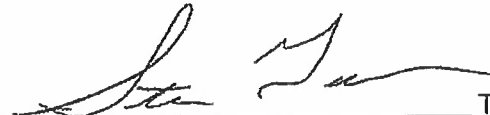
shall remain responsible for all obligations under the Contract, including payment of service fees, and shall remain subject to all remedies for default in payment thereof.

Vendor agrees to provide the Cooperative with copies of all Purchase Orders generated by or under the Contract that are received directly from Cooperative members, or such other documentation regarding those Purchase Orders as the Cooperative's administrator may require in its reasonable discretion. Additionally, the Cooperative has the right, upon reasonable written notice, to review Vendor's records pertaining to purchases under the Contract with Cooperative members to verify purchase history and the accuracy of service fees payable from Vendor.

Please sign and return one copy of this addendum with your proposal as verification of your receipt and compliance with the information contained in this addendum.

Company Name: Rush Truck Centers of Texas, LP

Address: 555 IH 35 South, Suite 500

Signature of Authorized Company Official:  Title: VP

Telephone Number: 830-302-5200 Date: 8/29/2019





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**THE LOCAL GOVERNMENT PURCHASING COOPERATIVE  
ADDENDUM No. 2**

**Proposal Invitation No. 601-19  
Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor**

The following modifications are made to the above referenced Proposal Invitation and shall become a permanent part of the Proposal Invitation document:

**PROPOSAL SPECIFICATION FORM(S)**

For the following manufacturers, the detailed specifications for base model vehicles/trucks have been added, revised and/or updated.

1. **Autocar Trucks/Vehicles** – Proposal specifications have been revised to include line item 4A with specified model listed below.

Section I: Autocar Vehicles						
Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
4A	Autocar	Autocar DC64 Cab and Chassis, Conventional Cab	Autocar DC64 - Cab and chassis, Conventional Cab, Cummins L9 300 HP with Allison 3000 Series, 5 speed transmission, complete with manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

2. **Mitsubishi Trucks/Vehicles** – Proposal specifications for line items 281 to 289 have been revised as follows.
  - a. Line Items 281-285: DOHC 4-cylinder turbocharged intercooled diesel engine is **deleted and replaced** with diesel engine only.
  - b. Line Items 286-289: DOHC 4-cylinder turbocharged gas engine is **deleted and replaced** with 6.0L V8 gas engine with 297 HP.



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3. **Police Motorcycles** - Proposal specifications have been revised to include line item 348A with specified model listed below.

Section IIIA: Police Motorcycles - Yamaha						
Item No.	Specified Brand and Model	Vehicle Type	Full Description	Base Model Price (Inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
348A	Yamaha	Yamaha FJR1300 P Police Motorcycle	Yamaha FJR1300 P Police Motorcycle - 1298 cc, liquid -cooled, DOHC inline 4 cylinder, 16 valve engine, equipped with standard police equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

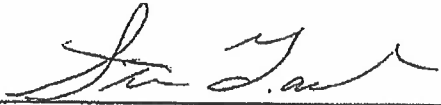
**PROPOSAL DUE DATE**

1. The proposal due date has been extended to **August 29, 2019, at 4:00 P.M.**

Please sign and return one copy of this addendum with your proposal as verification of your receipt and compliance with the information contained in this addendum.

Company Name: Rush Truck Centers of Texas, LP

Address: 555 IH 35 South Suite 500, New Braunfels, TX 78130

Signature of Authorized Company Official:  Title: VP

Telephone Number: 830-302-5200 Date: 3-29-2019



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**THE LOCAL GOVERNMENT PURCHASING COOPERATIVE  
ADDENDUM No. 3**

**Proposal Invitation No. 601-19  
Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor**

The following modifications are made to the above referenced Proposal Invitation and shall become a permanent part of the Proposal Invitation document:

**PROPOSAL SPECIFICATION FORM(S)**

For the following manufacturer, the detailed specifications for base model vehicles/trucks have been added.

1. **Freightliner Sprinter Trucks/Vehicles** – Proposal specifications have been added and issued with the specified models listed below.

Please sign and return one copy of this addendum with your proposal as verification of your receipt and compliance with the information contained in this addendum.

Company Name: Rush Truck Centers of Texas, LP

Address: 555 IH 35 South, Suite 500, New Braunfels, TX 78130

Signature of Authorized Company Official:  Title: VP

Telephone Number: 830-302-5200 Date: 3-29-2019



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

**NOTE 1:** Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle ancillary fees to be charged for any purchase from this contract with the exception of delivery fees (i.e. applicable State of Texas inspection, State of Texas title, State of Texas registration, dealer document fees, pre delivery inspection, make ready, applicable state inspection, and manufacturer destination fees, etc.) are to be included in the base model price(s). Vehicle fees not included in the base model price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.

**NOTE 2:** An awarded Vendor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted. Proposers responding to this Proposal Invitation should submit an approval letter from each manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

**NOTE 3:** Franchise Motor Vehicle Dealer Certificate from Texas Department of Motor Vehicles. Manufacturer certificate from Texas Department of Motor Vehicles or, if vendor proposes to serve states outside of the State of Texas, the applicable dealer license(s) for such state(s).

**Section I: Freightliner Sprinter Vehicles**

Item No.	Specified Brand and Model	Short Description	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
410	Freightliner	Sprinter C2500	Freightliner Sprinter C2500 - 144" BBC, 8550 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
411	Freightliner	Sprinter C3500	Freightliner Sprinter C3500 - 144" BBC, 9990 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.
412	Freightliner	Sprinter 3500 C/C	Freightliner Sprinter 3500 C/C - 144" BBC, 11,030 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal



**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.)\*

Item No.	Specified Brand and Model	Short Description	Full Description	Base Model Price (inclusive of all vehicle fees EXCEPT delivery fee)	State Brand and Model	Vehicle Options and Equipment
413	Freightliner	Sprinter P2500 Passenger Van	Freightliner Sprinter P2500 Passenger Van - 144" BBC, 8550 GVWR, Automatic transmission, 2.1 I-4 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment.	\$ _____		Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for this model including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet per Section II of this proposal.

**Section II: Freightliner Sprinter Model Vehicles, OPTIONS and EQUIPMENT** - Options may be selected by the Cooperative member at the time of order. Vendors must submit all manufacturer upgrade options for each model proposed including alternative fuel equipment (CNG, LPG, Hybrid, etc.) on a separate sheet. A COMPLETE LIST OF ALL MANUFACTURER UPGRADE OPTIONS AND EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED.

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist*	State Name of Catalog/Pricelist	Exceptions to Discount
414	Original Equipment Manufacturer (OEM) Options	Discount (%) off Catalog/Pricelist for Original Equipment Manufacturer (OEM) Options	Please state the discount (%) off all Original Equipment Manufacturer (OEM) Options. Manufacturer specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
415	Third Party (not OEM) and Unpublished Options	Discount (%) off Catalog/Pricelist for Third Party (not OEM) and Unpublished Options	Please state the discount (%) off Third Party (not OEM) and Unpublished Options and Equipment. Third Party (not OEM) specification sheets and upgrade options catalog/pricelist MUST be included or proposal will not be considered.	_____ %		
416	Original Equipment Manufacturer (OEM) Parts	Discount (%) off Catalog/Pricelist for OEM Parts	Please state the discount (%) off catalog/pricelist for all Original Equipment Manufacturer (OEM) Parts. Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal





**Proposal Invitation No. 601-19-Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts and Service Labor**  
(Manufacturer specification sheets and options pricelist must be submitted with proposal.<sup>1</sup>)

Item No.	Specified Product or Service	Short Description	Full Description	State Percent (%) of Discount off Catalog/Pricelist <sup>1</sup>	State Name of Catalog/Pricelist	Exceptions to Discount
417	Floor Plan and/or Lot Insurance	Discount (%) off Floor Plan and/or Lot Insurance	Please state the discount (%) off Floor Plan and/or Lot Insurance (dealer inventory vehicles and upfitting vehicles).	_____ %		
418	Extended Service Maintenance Agreements	Discount (%) off Extended Service Maintenance Agreements.	Please state the discount (%) off Extended Service Maintenance Agreements. Catalog/Pricelist MUST be included or proposal will not be considered.	_____ %		

**Section III: Freightliner Sprinter Model Vehicles Delivery Fees and Labor Rate for Installation and Repair Service**

Item No.	Specified Product or Service	Short Description	Full Description	Hourly Labor Rate and Delivery Fee	Detailed Information on Hourly Labor Rate and Delivery Fee	Exceptions to Hourly Labor Rate and Delivery Fee
419	Vehicle Installation or Repair Service	Not to Exceed Hourly Labor Rate for Vehicle Installation or Repair Service	Hourly Labor Rate for Vehicle Installation or Repair Service - State the <u>Not to Exceed</u> hourly labor rate for Installation or Repair Service.	\$ _____/Hour		
420	Paint and Body Repair	Not to Exceed Hourly Labor Rate for Paint and Body Repair	Hourly Labor Rate for Paint and Body Repair - State the <u>Not to Exceed</u> hourly labor rate for Paint and Body Repair.	\$ _____/Hour		
421	Delivery Fee	Per Mile Delivery Fee for Vehicles, Heavy Duty Trucks, or Police Motorcycles	Per Mile Delivery Fee for Vehicles, Heavy Duty Trucks, or Police Motorcycles - State the <u>Not to Exceed</u> per mile delivery fee for Vehicles.	\$ _____/Mile		

**PROPOSAL NOTE**

1. Manufacturer specification sheets and upgrade options pricelist are required to be submitted with Proposal

**SUPPLEMENTAL LICENSE INFORMATION**



Texas Department  
of Motor Vehicles

**FRANCHISED MOTOR VEHICLE DEALER**

LICENSE NO: B2290

MOTOR VEHICLE DIVISION GENERAL DISTINGUISHING NUMBER:

P36821

Motor Vehicle

RUSH TRUCK CENTERS OF TEXAS, L.P.  
Rush Bus Center, Austin, Rush Truck Center, Austin, Rush Isuzu Trucks,  
Austin, Rush Peterbilt Truck Center, Austin,  
PO BOX 34630 ATTN: JERI BURGESS  
SAN ANTONIO, TEXAS BEXAR 78265-4630

EXPIRES: 08-31-2020  
PHYSICAL LOCATION:  
16870 S I H 35  
BUDA, TEXAS HAYS 78610-3523

WARNING: PENAL CODE SECTION 37.10, PROVIDES THAT TAMPERING WITH A GOVERNMENTAL RECORD IS AN OFFENSE  
PUNISHABLE AS A SECOND-DEGREE FELONY.



Texas Department  
of Motor Vehicles

MOTOR VEHICLE DIVISION

**FRANCHISED MOTOR VEHICLE DEALER**

LICENSE NO: B2290

GENERAL DISTINGUISHING NUMBER:

P36821

Motor Vehicle

RUSH TRUCK CENTERS OF TEXAS, L.P.  
Rush Bus Center, Austin, Rush Truck Center, Austin, Rush Isuzu Trucks,  
Austin, Rush Peterbilt Truck Center, Austin,  
PO BOX 34630 ATTN: JERJ BURGESS  
SAN ANTONIO, TEXAS BEXAR 78265-4630

EXPIRES: 08-31-2020  
PHYSICAL LOCATION:  
16870 S I H 35  
BUDA, TEXAS HAYS 78610-3523

**THIS DEALERSHIP IS LICENSED TO ONLY SELL THE FOLLOWING LINE(S) OF NEW MOTOR VEHICLES:**

ELKHART COACH : BS-Bus, HINO : MT-Medium Truck, Mid Bus : BS-Bus, SCHOOL BUSES : BS-Bus, COLLINS : BS-Bus, Cummins Diesel Engine :  
EN-Engine, Micro Bird : BS-Bus, PETERBILT MEDIUM DUTY TRUCK : MT-Medium Truck, ISUZU : MT-Medium Truck, PETERBILT HEAVY DUTY  
TRUCK : HT-Heavy Truck, PACCAR MX Engine : EN-Engine

ADDITIONAL LOCATION(S): For used vehicle sales only

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2301 OF THE TEXAS OCCUPATIONS CODE, CHAPTER 503 OF THE TEXAS  
TRANSPORTATION CODE, AND THE RULES OF THE BOARD, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS  
DEPARTMENT OF MOTOR VEHICLES, MOTOR VEHICLE DIVISION.

*Daniel Avitia*

Daniel Avitia, Director  
Texas Department of Motor Vehicles  
Motor Vehicle Division

WARNING: PENAL CODE SECTION 37.10, PROVIDES THAT TAMPERING WITH A GOVERNMENTAL RECORD IS AN OFFENSE  
PUNISHABLE AS A SECOND-DEGREE FELONY.





Texas Department  
of Motor Vehicles  
MOTOR VEHICLE DIVISION

**FRANCHISED MOTOR VEHICLE DEALER**

LICENSE NO: E112480  
GENERAL DISTINGUISHING NUMBER:

P51793

Motor Vehicle

RUSH TRUCK CENTERS OF TEXAS, L.P.

Rush Bus Center, Dallas, Rush Medium Duty Truck Center, Dallas, Rush  
Isuzu Trucks, Dallas, Rush Truck Center, Dallas Light and Medium Duty,  
PO BOX 34630 ATTN: JERI BURGESS  
SAN ANTONIO, TEXAS BEXAR 78265-4630

EXPIRES: 07-31-2020

PHYSICAL LOCATION:  
4000 IRVING BLVD  
DALLAS, TEXAS DALLAS 75247-5816

**THIS DEALERSHIP IS LICENSED TO ONLY SELL THE FOLLOWING LINE(S) OF NEW MOTOR VEHICLES:**

SCHOOL BUSES : BS-Bus, Mid Bus : BS-Bus, COLLINS : BS-Bus, Cummins Diesel Engine : EN-Engine, FORD : LT-Light Truck, FORD MEDIUM  
TRUCK : MT-Medium Truck

ADDITIONAL LOCATION(S): For used vehicle sales only

HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2301 OF THE TEXAS OCCUPATIONS CODE, CHAPTER 503 OF THE TEXAS  
TRANSPORTATION CODE, AND THE RULES OF THE BOARD, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS  
DEPARTMENT OF MOTOR VEHICLES, MOTOR VEHICLE DIVISION.

*Daniel Avitia*

Daniel Avitia, Director  
Texas Department of Motor Vehicles  
Motor Vehicle Division

WARNING: PENAL CODE SECTION 37.10, PROVIDES THAT TAMPERING WITH A GOVERNMENTAL RECORD IS AN OFFENSE  
PUNISHABLE AS A SECOND-DEGREE FELONY.



# Indiana Secretary of State Dealer License Certificate

THIS LICENSE MUST BE DISPLAYED CONSPICUOUSLY.  
THIS LICENSE IS NOT TRANSFERRABLE  
THIS LICENSE IS VOID IF ALTERED

The licensee named below is authorized to engage in the business activity indicated by the license type at the location listed below:

LICENSE TYPE <b>DEALER NEW</b>	ISSUE DATE <b>08/13/2018</b>	EXP DATE <b>10/01/2019</b>
INSURANCE COMPANY <b>INSURANCE CO OF THE STATE OF PA</b>	POLICY NUMBER <b>CA 7093355</b>	
DEALER NAME AND ADDRESS <b>RUSH TRUCK CENTER- INDIANAPOLIS 1325 W THOMPSON ROAD INDIANAPOLIS, IN 46217</b>	INSURANCE EXP DATE <b>11/01/2018</b>	
	COUNTY <b>MARION - WEST</b>	
OWNER NAME <b>WILLIAM MAURICE RUSH</b>	DEALER # <b>1400013</b>	LICENSE FEE <b>30.00</b>
	SIGNATURE OF SECRETARY OF STATE <i>Corrie Lewson</i>	



000000133821/3185/79 Renew License



Indiana Secretary Of State  
Auto Dealer Services Division  
302 West Washington Street  
Room E-018  
Indianapolis, IN 46204

SECRETARY OF STATE  
STATE OF INDIANA  
Auto Dealer Services Division

Connie Lawson  
SECRETARY OF STATE

Rachael Ehlich  
DIRECTOR

RUSH TRUCK CENTER- INDIANAPOLIS  
1325 W THOMPSON ROAD  
INDIANAPOLIS, IN 46217



Indiana Secretary Of State  
Auto Dealer Services Division  
302 West Washington Street  
Room E-018  
Indianapolis, IN 46204

Connie Lawson  
SECRETARY OF STATE  
Rachael Ehlich  
DIRECTOR

RECEIPT

<b>OWNER NAME</b>		<b>PAYMENT DETAIL</b>		
RUSH TRUCK CENTER- INDIANAPOLIS 1325 W THOMPSON ROAD INDIANAPOLIS, IN 46217		Invoice Number 00000133821	Amount 30.00	Date 08/13/2018
		Dealer Number 1400013		
<b>ITEM</b>	<b>PRICE</b>	<b>QTY</b>	<b>EXT. PRICE</b>	
Renew License	\$30.00	1	\$30.00	
Invoice Grand Total			30.00	



Ford Motor Company  
Select Dealer Region Office  
1320 Babcock Street  
Melbourne, Florida 32901

August 29th, 2019

Buyboard Cooperative Purchasing  
12007 Research Blvd.  
Austin, TX 78759

To Whom it may concern:

Pursuant to Proposal Invitation No. 601-19 Vehicles, Heavy Duty Trucks, Parts and Service Labor – Rush Truck Centers of Texas LP and the attached Rush Truck Centers have the approval from Ford Motor Company to sell, service, and represent our brand in the following states and regions. (See attached)

Rush Truck Centers is a dealer network in good standing with Ford Motor Company, please contact us if you need further authorization or information.

Sincerely,

A handwritten signature in blue ink, appearing to read "Robert L. Hathaway", with a large, stylized flourish extending from the bottom right.

Ford Motor Company  
Select Dealer Region  
Robert L. Hathaway  
Commercial Truck Department  
321.301.0239



## **California**

Ceres ..... 833-780-3945  
Whittier ..... 877-605-7623  
San Diego ..... 866-710-4297  
San Diego (Ford) ..... 800-710-4297

## **Colorado**

Denver Medium-Duty ..... 800-525-2113

## **Florida**

Orlando Light- and  
Medium-Duty ..... 800-432-0811

## **Nevada**

Las Vegas ..... 800-831-2594

## **Ohio**

Cincinnati ..... 800-680-3491

## **Oklahoma**

Oklahoma City ..... 800-375-6529

## **Texas**

Dallas Light- and  
Medium-Duty ..... 800-442-7416

Navistar, Inc  
2701 Navistar Drive  
Lisle, IL 60532  
Company Name

8/29/2019

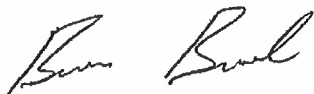
To Whom it may concern  
Buyboard Cooperative Purchasing  
12007 Research Blvd.  
Austin, TX 78759

To Whom it may concern:

Pursuant to Proposal Invitation No. 601-19 Vehicles, Heavy Duty Trucks, Parts and Service Labor – Rush Truck Centers of Texas LP and the attached Rush Truck Centers have the approval from Navistar, Inc. to sell, service, and represent our brand in the following states and regions. (See attached)

Rush Truck Centers is a dealer network in good standing with Navistar, Inc., please contact us if you need further authorization or information.

Sincerely,

A handwritten signature in black ink, appearing to read "Brian Bowles", written in a cursive style.

Navistar, Inc

Brian Bowles

331-332-5005





## Georgia

Adairsville (Parts).....	470-313-3100
Atlanta.....	800-229-4488
Augusta.....	866-826-2424
Blackshear.....	800-551-1118
Columbus.....	888-926-2393
Doraville.....	800-328-6136
Gainesville.....	800-785-0475
Macon.....	888-926-2398

Smyrna.....	800-948-5044
Tifton.....	229-472-5200
Valdosta.....	866-892-9635

## Idaho

Boise.....	800-541-3645
Idaho Falls.....	888-877-5444
Lewiston.....	800-473-4079
Twin Falls.....	800-734-4266

## Illinois

Bloomington.....	866-684-3901
Carol Stream.....	630-909-2400
Champaign.....	888-759-7259
Chicago.....	708-295-5800
Effingham.....	800-600-7611
Huntley.....	800-540-9370
Joliet.....	800-955-8789
Quincy.....	800-373-1518
Springfield.....	800-214-3349

## Indiana

Gary.....	800-367-1535
Indianapolis.....	800-783-6869

## Missouri

St. Louis.....	800-264-4626
St. Peters.....	800-849-6400

## North Carolina

Asheville.....	800-222-0848
Charlotte.....	800-487-2009
Hickory.....	800-868-1255

## Ohio

Akron.....	800-441-2000
Cincinnati.....	800-680-3491
Cleveland.....	800-362-1024
Columbus.....	800-331-5035
Dayton.....	800-325-4497
Lima.....	800-824-1848
Springfield (Parts/Service).....	937-688-2100

## Utah

Farr West (Parts/Service).....	801-564-6600
Salt Lake City.....	888-497-0770
Springville.....	866-891-8282
St. George.....	435-414-2700

## Virginia

Chester.....	804-414-3200
Fredericksburg (Parts/Service).....	540-735-3600
Richmond.....	800-966-7571



Isuzu Motors America  
1400 S. Douglas Road  
Suite 100  
Anaheim, CA 92806

8/29/2019

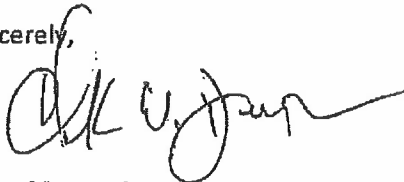
To Whom it may concern  
Buyboard Cooperative Purchasing  
12007 Research Blvd.  
Austin, TX 78759

To Whom it may concern:

Pursuant to Proposal Invitation No. 601-19 Vehicles, Heavy Duty Trucks, Parts and Service Labor – Rush Truck Centers of Texas LP and the attached Rush Truck Centers have the approval from Isuzu Commercial Truck of America, Inc. to sell, service, and represent our brand in the following states and regions. (See attached)

Rush Truck Centers is a dealer network in good standing with Isuzu Commercial Truck of America, Inc. , please contact us if you need further authorization or information.

Sincerely,

A handwritten signature in black ink, appearing to read "Chuck W. Hjerpe", written over a horizontal line.

Isuzu Motors America

Chuck W. Hjerpe

Chuck.hjerpe@icta-us.com

714-935-9300



### **California**

Fontana Medium-Duty ..... 800-905-7383  
Whittier ..... 877-605-7623

### **Colorado**

Denver ..... 888-895-7383

### **Florida**

Orlando ..... 800-775-7383  
Orlando North (Parts/Service/  
Used Trucks) ..... 407-292-3515  
Orlando South ..... 407-403-5300

### **Georgia**

Atlanta ..... 800-229-4488  
Columbus ..... 888-926-2393  
Doraville ..... 800-328-6136  
Tifton (Parts/Service) ..... 229-472-5200  
Smyrna ..... 800-948-5044

### **Kansas**

Kansas City ..... 877-882-6175

### **North Carolina**

Charlotte ..... 800-487-2009

### **Ohio**

Cincinnati ..... 800-680-3491  
Columbus ..... 800-331-5035  
Dayton ..... 800-325-4497

### **Oklahoma**

Oklahoma City ..... 800-375-6529

### **Texas**

Austin ..... 888-243-6241  
Corpus Christi ..... 855-234-1154  
Dallas Light-and  
Medium-Duty ..... 800-442-7416  
El Paso ..... 800-874-8785  
Sealy ..... 888-869-6197  
Texarkana ..... 800-954-6717  
Waco ..... 800-274-1988



August 29, 2019

To whom it may concern:  
Buyboard Cooperative Purchasing  
12007 Research Blvd.  
Austin, TX 78759

Regarding: Proposal Invitation No. 601-19 Vehicles, Heavy Duty Trucks, Parts & Service Labor

Rush Truck Centers of Texas L.P. and the Rush Truck Centers locations list below are authorized Hino Trucks Dealers and/or Parts and Service Providers; which are all in good stand with Hino Trucks.

<u>Hino Trucks Dealership</u>	<u>DBA NAME</u>	<u>ADDRESS</u>	<u>CITY</u>	<u>ST</u>	<u>ZIP</u>	<u>PHONE</u>
Rush Truck Centers of California, Inc.	Rush Medium Duty Truck Center, Fontana	15463 Valley Blvd	Fontana	CA	92335	(909) 823-7080
Rush Truck Centers of Arizona, Inc.	Rush Truck Center, Phoenix	9600 West Roosevelt Street	Tolleson	AZ	85353	(602) 422-8100
Rush Truck Centers of Arizona, Inc.	Rush Truck Center, Tucson	755 East 44th St.	Tucson	AZ	85713	(520) 884-5870
Rush Truck Centers of California, Inc.	Rush Truck Center, San Diego	8464 Miramar Rd.	San Diego	CA	92126	(858) 566-2605
Rush Truck Centers of Oklahoma, Inc.	Rush Truck Center, Oklahoma City	8700 West I-40	Oklahoma	OK	73128	405-782-3510
Rush Truck Centers of Oklahoma, Inc.	Rush Truck Center, Tulsa	6015 South 49th West Ave.	Tulsa	OK	74107	(918) 446-3307
Rush Truck Centers of Texas L.P.	Rush Truck Center, El Paso	12253 Gateway West	El Paso	TX	79936	(915) 778-6435
Rush Truck Centers of Georgia, Inc.	Rush Truck Center, Atlanta	2560 Moreland Ave.	Atlanta	GA	30315	(678) 420-7500
Rush Truck Centers of Georgia, Inc.	Rush Truck Center, Doraville	2500 Button Gwinnett Drive	Atlanta	GA	30340	(770) 925-8541
Rush Truck Centers of Georgia, Inc.	Rush Truck Center, Smyrna	2120 Atlanta Rd.	Smyrna	GA	30080	(770) 431-9452
Rush Truck Centers of North Carolina, Inc.	Rush Truck Center, Charlotte	3510 Jeff Adams Dr.	Charlotte	NC	28206	(704) 596-3500
Rush Truck Centers of Virginia, Inc.	Rush Truck Center, Chester	1521 West Hundred Road	Chester	VA	23836	(804) 414-3200
Rush Truck Centers of Florida, Inc.	Rush Truck Center, Jacksonville	5175 West Beaver St.	Jacksonvill	FL	32254	(904) 783-6170
Rush Truck Centers of Kansas, Inc.	Rush Truck Center, Kansas City	11525 South Rogers Rd.	Olathe	KS	66062	(913) 764-6000
Rush Truck Centers of Illinois Inc.	Rush Truck Center, Bloomington	2116 N. Main	Normal	IL	61761	(309) 452-7427
Rush Truck Centers of Texas L.P.	Rush Medium Duty Truck Center, Dallas	4200 Irving Blvd.	Dallas	TX	75247	(214) 905-9212
Rush Truck Centers of Texas L.P.	Rush Truck Center, Austin	16870 South IH 35	Buda	TX	78610	(512) 312-1146
Rush Truck Centers of Texas L.P.	Rush Truck Center, Corpus Christi	3001 IH 69 Access Road	Robstown	TX	78380	(361) 726-4800
Rush Truck Centers of Texas L.P.	Rush Truck Center, Houston	10200 North Loop E	Houston	TX	77029	(713) 495-6300
Rush Truck Centers of Texas L.P.	Rush Truck Center, Houston Northwest	6949 Fairbanks North Houston Road	Houston	TX	77040	3462035100
Rush Truck Centers of Texas L.P.	Rush Truck Center, Pharr	4700 North Cage Blvd.	Pharr	TX	78577	(956) 782-4511
Rush Truck Centers of Texas L.P.	Rush Truck Center, San Antonio	8922 IH-10 East	San Anton	TX	78219	(210) 835-2200
Rush Truck Centers of Texas L.P.	Rush Truck Center, Texarkana	1931 N. Kings Highway	Nash	TX	75569	(903) 838-5750
Rush Truck Centers of Texas L.P.	Rush Truck Center, Waco	1247 Sun Valley Blvd.	Robinson	TX	76706	(254) 662-5400
Rush Truck Centers of Idaho, Inc.	Rush Truck Center, Boise	770 W. Amity Road	Boise	ID	83705	(208) 342-7711

<u>Hino Parts and Service Provider</u>	<u>DBA NAME</u>	<u>ADDRESS</u>	<u>CITY</u>	<u>ST</u>	<u>ZIP</u>	<u>PHONE</u>
Rush Truck Centers Of Texas L.P.	Rush Truck Center, Amarillo	8000 I-40 East	Amarillo	TX	79118	(806) 373-5444
Rush Truck Centers Of Texas L.P.	Rush Truck Center, Lubbock	4515 Avenue A	Lubbock	TX	79404	(806) 747-2579
Rush Truck Centers of Georgia, Inc.	Rush Truck Center, Columbus	1600 Box Road	Columbus	GA	31907	(706) 780-7200
Rush Truck Centers of Georgia, Inc.	Rush Truck Center, Tifton	18 Union Industrial Way	Tifton	GA	31793	(229) 472-5200
Rush Truck Centers Of Texas L.P.	Rush Truck Center, Laredo	10216 Union Pacific Blvd.	Laredo	TX	78045	(956) 724-7383
Rush Truck Centers of California, Inc.	Rush Truck Center, Los Angeles	8830 East Slauson Avenue	Pico River	CA	90680	(562) 566-1800

Should you have any further questions, please do not hesitate to contact me at 248-763-9719.

*Mark B. Dysarz*

Mark Dysarz  
Sr. Manager of Dealer Development  
Hino Motors Sales U.S.A., Inc.

Peterbilt Motors Company  
1700 Woodbrook St  
Denton, TX 76205

8/29/2019

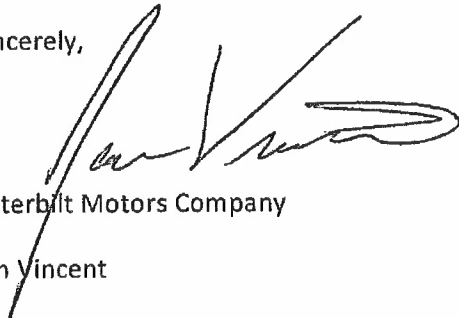
To Whom it may concern  
Buyboard Cooperative Purchasing  
12007 Research Blvd.  
Austin, TX 78759

To Whom it may concern:

Pursuant to Proposal Invitation No. 601-19 Vehicles, Heavy Duty Trucks, Parts and Service Labor – Rush Truck Centers of Texas LP and the attached Rush Truck Centers have the approval from Peterbilt Motors Company to sell, service, and represent our brand in the following states and regions. (See attached)

Rush Truck Centers is a dealer network in good standing with Peterbilt Motor Company, please contact us if you need further authorization or information.

Sincerely,

A handwritten signature in black ink, appearing to read "Jim Vincent", is written over the printed name and email address.

Peterbilt Motors Company

Jim Vincent

Jim.vincent@paccar.com

940-591-4189



## **Alabama**

Mobile .....800-239-4608

## **Arizona**

Flagstaff (Parts/Service) ..... 800-826-8153

Phoenix ..... 800-873-8372

Tucson..... 800-882-5870

Yuma .....866-710-4298

## **California**

Fontana .....800-359-1639

Fontana Medium-Duty .....800-905-7383

Long Beach (Parts).....424-378-7050

Los Angeles ..... 800-776-3647

San Diego ..... 866-710-4297

Sylmar .....800-300-8789

Whittier (Parts/Service).....877-605-7623

## **Colorado**

Colorado Springs ..... 833-849-3005

Denver ..... 888-895-7383

Greeley ..... 888-905-7383

Pueblo .....866-543-7830

## **Florida**

Haines City .....800-521-7383

Jacksonville ..... 888-783-6170

Jacksonville East ..... 888-441-7309

Lake City ..... 800-356-0931

Orlando .....800-775-7383

Orlando South ..... 407-403-5300

Tampa ..... 800-575-7383

## **Kentucky**

Bowling Green ..... 844-264-8165

## **Nevada**

Las Vegas .....800-831-2594

## **New Mexico**

Albuquerque .....800-357-6643

Farmington .....844-565-8300

Las Cruces..... 575-528-5400

## **Oklahoma**

Ardmore ..... 877-202-7571

Oklahoma City .....800-375-6529

Tulsa..... 800-220-0982

## **Tennessee**

Nashville..... 800-489-7403

## **Texas**

Abilene .....800-542-7750

Amarillo .....800-692-4719

Austin .....888-243-6241

Beaumont..... 833-556-8486

Brownsville ..... 800-607-7383

College Station .....800-540-7383

Corpus Christi.....855-234-1154

Cotulla (Parts/Service) .....844-956-1470

Dalhart (Parts/Service) .....866-987-3254

Dallas ..... 800-256-7383

Dallas Medium-Duty .....866-905-4466

El Paso ..... 800-874-8785

Fort Worth .....800-456-5229

Houston .....800-580-7383

Houston Medium-Duty .....844-766-8538

Houston Northwest .....866-340-7383

Laredo ..... 800-259-1738

Lubbock ..... 888-987-2458

Lufkin ..... 800-259-5738

Odessa .....866-593-9426

Pharr ..... 888-901-7383

San Antonio .....800-299-7382

Sealy ..... 888-869-6197

Texarkana ..... 800-954-6717

Tyler .....800-825-4799

Victoria .....833-460-9578

Waco .....800-274-1988

## **Notice Regarding Security Interest and Payment of Purchase Price**

1. BMO Harris Bank N.A. ("Bank") financed or will finance the acquisition of each vehicle that Rush Enterprises, Inc. and its subsidiaries ("Rush") will in turn sell to you on deferred payment terms ("Vehicle"). Bank's agreement with Rush requires that Bank's security interest in each Vehicle continue until Bank receives the full amount that Bank financed for such Vehicle. Based on that agreement, your purchase of a Vehicle will be subject to Bank's prior, unrelinquished security interest, which will continue until Bank receives the total amount that Bank financed for such Vehicle.
2. By written notice to you, Bank may require you to pay the purchase price for Vehicles directly to Bank. If you pay any portion of the purchase price for a Vehicle directly to Bank, Rush will credit such payment(s) against the amount you owe to Rush.

### Rush Limited Warranty

**NEW PRODUCTS – MANUFACTURER WARRANTIES ONLY.** Any warranties on any new product(s) sold by Rush are limited only to any printed warranty provided by the applicable manufacturer of the product. EXCEPT FOR ANY SUCH WARRANTIES MADE BY MANUFACTURERS, THE PRODUCT(S) ARE SOLD WITHOUT ANY OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, EACH OF WHICH IS EXPRESSLY DISCLAIMED.

**USED PRODUCTS – NO WARRANTIES.** All used product(s) sold by Rush are sold on an “AS IS, WHERE IS” basis, without any warranties by Rush. EXCEPT FOR ANY MANUFACTURERS’ WARRANTIES THAT MAY STILL BE IN EFFECT, ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, ARE EXPRESSLY DISCLAIMED.

**LIMITED WARRANTY ON SERVICES.** Rush warrants that all services performed by Rush for a customer, including repair, maintenance and installation services (“Services”), will be performed in a good and workmanlike manner (“Services Warranty”). The Services Warranty is valid for a period of ninety (90) days from the date the Service is completed. Customer’s sole and exclusive remedy, and Rush’s entire liability, under the Services Warranty is the repair of any nonconforming portion of the Services. RUSH PROVIDES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, CONCERNING ITS SERVICES. The Services Warranty is strictly limited to Services performed by Rush for customer. Rush does not warrant any services provided by any third-party. Any warranties are solely those that are provided by the third-party service provider.



**RUSH TRUCK CENTERS OF TEXAS, LP**

**Written Consent of Sole Director  
In Lieu of Special Meeting**

Pursuant to Section 141 of the General Corporation Law of the State of Delaware, the undersigned, being the sole director of Rushtex, Inc., a Delaware corporation (the "Company") and the sole general partner of Rush Truck Centers of Texas LP, a Texas limited partnership (the "Partnership"), in lieu of a special meeting, the notice and call of which are hereby expressly waived, does hereby consent to the adoption of the following resolution:

RESOLVED, that Steve Taylor, Vice President, is hereby authorized to execute on behalf of the Partnership any documents required in connection with filing or prosecuting a mechanics lien, until he is no longer employed by the Partnership.

Dated effective August 25, 2016

A handwritten signature in black ink, appearing to read 'W.M. Rush', written over a horizontal line.

W.M. "Rusty" Rush

**BEING THE SOLE DIRECTOR**



## Vendor Contract Information Summary

Vendor Name	Rush Truck Centers of Texas, LP
Contact	Drew Neubauer
Phone Number	8303025254
Email	<a href="mailto:munisales@rushenterprises.com">munisales@rushenterprises.com</a>
Website	<a href="http://www.rushtruckcenter.com">www.rushtruckcenter.com</a>
Federal ID	74-2786264
Accepts RFQs	Yes
Address Line 1	555 IH 35 South, Suite 500
Vendor City	New Braunfels
Vendor Zip	78130
Vendor State	TX
Vendor Country	USA
Delivery Days	90
Freight Terms	FOB Destination
Payment Terms	Net 30 days
Shipping Terms	Pre-paid and added to invoice
Ship Via	Common Carrier
Is Designated Dealer	No
EDGAR Forms Received	Yes
Service-Disabled Veteran Owned	No
Minority Owned	No
Women Owned	No
Is National	Yes
No Excluded Foreign Terrorist Orgs	Yes
No Israel Boycott Certificate	Yes
Is MWBE	No
Regions Served	All Texas Regions
States Served	All States
Contract Name	Vehicles, Heavy Duty Trucks, Police Motorcycles, Parts, and Service Labor
Contract #	601-19
Effective Date	12/01/2019
Expiration Date	11/30/2022
Service Fee Note	Vehicle purchase orders are subject to a \$400 service fee
Quote Reference Number	Rush Truck Centers of Texas, LP
Return Policy	Parts - 14 days, Truck sales - no stated return policy



## Vendor Contract Information Summary

Additional Dealers    See Dealer Distributor link for dealer list  
Additional Info    null