

Price List

Section I- III: Lease Rate

The following is applicable to any Manufacturers make/model and any lease term:

Factory Order Pricing:

- U.S. Domestic Manufacturers: Dealer Invoice minus (-) applicable Government Fleet Incentives
- Foreign/Import Manufacturers: 3% over Dealer Invoice minus (-) applicable Government Fleet Incentives

Leases from Dealer Stock:

- U.S. Domestic Manufactures: Dealer Invoice or selling cost plus (+) 3% minus (-) applicable Government Fleet Incentives
- Foreign/Import Manufacturers: Dealer Invoice or selling cost plus (+) 4% minus (-) applicable Government Fleet Incentives

Interest Rate:

- 3 Year Treasury SWAP plus (+) an adder bps for leases 3 years and under*
- 5 Year Treasury SWAP plus (+) an adder bps for lease over 3 years*

**Adder is based upon credit worthiness of member, tax-exempt status of member and current tax laws.*

Monthly Management Fee: 0.08%

Service Charge: *Service Charge is collected at lease termination.*

- \$250.00

Additional charges:

- Courtesy Delivery Fee*
- Any transportation costs incurred by transporting the vehicles for the customer*
- License and Registration
- State Inspection Fees
- Taxes

**customer will not incur any markup, all charges will reflect net expense*

Section IV: Fleet Vehicle Maintenance

Maintenance costs are charged monthly and are based upon vehicle, lease term and estimated annual mileage.

Cars, Mini-Vans, SUV's and light-duty trucks: 5 cents/mile up to 100,000 miles*

Trucks and Cargo Vans up to 1 ton: 6 cents/mile up to 100,000 miles*

**Additional charges may apply for electric vehicle, exotic vehicles, aftermarket equipment, 4WD/AWD, dual rear wheels, diesel engines. Does not cover neglect or abuse by customer.*

Section V: Vehicle Options

When a member submits an RFQ the vehicle will be built to the members exact specifications and the pricing submitted in Section I will apply. Should a member seek additional customization such as aftermarket equipment, actual cost will be passed through to the member without a markup.

**A complete list of all available equipment for every Manufacture make/mode vehicle (both domestic and foreign is exhaustive and not available.*

Section VIII: Delivery Fees and Floor Plan/Lot Insurance for Lease Vehicles

Floor Plan and Lot Insurance: Not applicable

Per Mile Delivery Fee for Leased Vehicles: Vehicle delivery fee will be based upon the form of delivery requested by the member (driven versus transport truck) and the driver requirements necessary (number of drivers required and do the drivers require a CDL). Actual delivery costs will be passed through to the member without a markup.