

Community Services Report: Iron Horse Golf Course

September 2024

Iron Horse Key Indicators

Indicator	September 2024	September 2023	FY24 YTD	FY23 YTD
Rounds Played	3,910	3,970	45,751	42,842
Events Booked	22	9	1145	133
Number of Programs	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues
Tournament Rounds				
NRH Center Attendees	829 Golf 989 NRH	784 Golf 1,082 NRH	4,549 Golf 5,644 NRH	5,505 Golf 5,830 NRH
Program Attendance	13 Weekday Passes 64 Monthly IHGP	14 Weekday Passes 64 Monthly IHGP	13 Weekday Passes 64 Monthly IHGP	14 Weekday Passes 64 Monthly IHGP
F & B Revenue	\$74,213	\$75,835	\$698,642	\$699,965
Pro Shop Revenue	\$41,527	\$38,477	\$389,138	\$402,840
Golf Revenue	\$193,531	\$193,318	\$2,164,205	\$2,081,812
Total Revenue	\$309,271	\$307,779	\$3,252,485	\$3,191,031

Iron Horse Highlights

- Revenues outperformed the prior year by \$1,492. YTD Revenues outperformed the previous year by 2% or \$61,454.
- Rounds decreased by 60 vs. the prior year. YTD Rounds increased by 7% or 2,909 vs. prior year.
- The number of playable days remained the same (27 vs. 27). YTD Playable days increased by 3 (284 vs. 281).
- Hosted 10 golf events in August 2024 generating 89 rounds and \$2,818 vs 10 golf events in 2023 generating 142 rounds and \$5,638. Golf Event rounds decreased by 53 rounds and \$2,820 in revenues.
- In 2024, the number of outings increased significantly to 22, with 829 rounds of golf and increased by \$5,733 to \$71,992. In 2023, there were 9 outings with 784 rounds of golf, generating \$66,259 in revenue.
- In 2024, the number of banquets increased to 10, but the guest count dropped to 989, leading to a lower revenue of \$12,802. In 2023, we hosted 8 banquets with 1,082 guests, generating \$17,518 in revenue. Additionally, there were no off-site bar events this month due to scheduling gaps during staff transition period at NRH Center.

Upcoming Events

- City League – IHGC (12 players) – Wednesdays – 5:30 pm
- 20 private golf outings with 1.722 total players

