

Community Services Report: Iron Horse Golf Course

August 2025

Iron Horse Key Indicators

Indicator	August 2025	August 2024	FY25 YTD	FY24 YTD
Rounds Played	4,605	3,577	41,969	41,841
Events Held	17	5	135	96
Number of Programs	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues
Tournament Rounds	357 Golf	96 Golf	6,222 Golf	4,294 Golf
Banquet Attendees	250 Banquet	300 Banquet	2,455 Banquet	4,414 Banquet
Program Attendance	16 Weekday 5-day 52 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day	16 Weekday 5-day 52 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day
F & B Revenue	53,290	53,272	665,969	624,428
Pro Shop Revenue	25,902	17,833	253,652	220,556
Golf Revenue	214,232	165,467	2,071,719	1,970,675
Total Revenue	308,362	247,993	3,135,991	2,943,214

Iron Horse Highlights

- Revenues exceeded prior year by 24% or \$60,369. FYTD Revenues are outperforming the previous year by 7% or \$192,777.
- Net Income was ahead by \$22,998 versus budget (\$22,169 vs. -\$829).
- Rounds increased by 1,028 versus the prior year.
- The number of playable days decreased by 3 versus the prior year (26 vs. 29).
- Golf Outings:
 - 2024: 2 outings, 96 rounds, \$5,000 in revenue.
 - 2025: 14 outings, 357 rounds, \$27,330 in revenue.
 - Number of Outings: increased from 2 to 14.
 - Rounds of Tournament Golf: 272% increase (from 96 to 357 rounds).
 - Revenue: 447% increase (from \$5,000 to \$27,330).
- Off-Site Banquets:
 - 2024: 3 banquets, 300 guests, \$4,870 in revenue.
 - 2025: 3 banquets, 250 guests, \$1,790 in revenue.
 - Number of Banquets: remained flat at 3.
 - Guest Count: 17% decrease (from 300 to 250 guests).
 - Revenue: 63% decrease (from \$4,870 to \$1,790).



Upcoming Events

- 9/2 BNSF Golf – IHGC – 20 players
- 9/4 Golfers at Work – IHGC – 75 players
- 9/7 Saginaw Youth Association – IHGC – 40 players
- 9/8 Golfers at Work – IHGC – 41 players
- 9/9 Frisco Memorial High Golf – IHGC – 45 players
- 9/9 BNSF Golf – IHGC – 21 players
- 9/13 Folds of Honor Fundraiser – IHGC – 148 players
- 9/14 DFW Golf Group – IHGC – 22 players
- 9/15 Ball Outing – IHGC – 69 players
- 9/18 Ball Outing – IHGC – 60 players
- 9/19 Blue Family Fund – IHGC – 100 players
- 9/22 Golfers at Work – IHGC – 68 players
- 9/23 McCarty Catering Event – IHGC Clubhouse – 40 guests
- 9/24 BISD Golf Tournament – IHGC – 144 players
- 9/25 Skylark Circle HOA – IHGC Clubhouse – 35-45 guests
- 9/26 J. Taylor – IHGC – 45 players
- 9/26 Oktoberfest Social – IHGC Patio - Unknown
- 9/27 Teeing Off for TSC – IHGC – 144 players
- 9/27 Hill Baby Shower – IHGC Clubhouse – 50 guests
- 9/27 Lopez Quince – NRH Centre – 100 guests
- 9/29 Thin Blue Line – IHGC – 72 players
- 9/30 Club 55 Golf – IHGC – 45 players

