

# Community Services Report: Iron Horse Golf Course

March 2026

## Iron Horse Key Indicators

<b>Indicator</b>	<b>March 2026</b>	<b>March 2025</b>	<b>FY26 YTD</b>	<b>FY25 YTD</b>
Rounds Played	4,309	4,643	20,437	18,416
Events Held	19	13	79	66
Number of Programs	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues
Tournament Rounds	978 Golf	951 Golf	3,142 Golf	2,990 Golf
Banquet Attendees	600 Banquet	430 Banquet	1,754 Banquet	1,360 Banquet
Program Attendance	15 Weekday 5-day 37 Monthly 7-day	10 Weekday 5-day 36 Monthly 7-day	15 Weekday 5-day 37 Monthly 7-day	10 Weekday 5-day 36 Monthly 7-day
F & B Revenue	67,142	78,505	317,685	313,732
Pro Shop Revenue	27,567	30,766	125,659	104,408
Golf Revenue	217,885	237,211	1,051,624	906,846
Total Revenue	330,576	365,540	1,577,239	1,383,999

## Iron Horse Highlights

- Revenues were down to prior year at 90% or \$34,964.
- Net Income was down by \$4,477 versus budget (\$17,016 vs. \$21,493).
- Rounds decreased by 334 versus the prior year.
- The number of playable days increased by 1 versus the prior year (25 vs. 24).
- Golf Outings:
  - 2025: 10 outings, 951 rounds, \$83,066 in revenue.
  - 2026: 15 outings, 978 rounds, \$75,477 in revenue.
    - Number of Outings: increased from 10 to 15.
    - Rounds of Tournament Golf: 3% increase (from 951 to 978 rounds).
    - Revenue: 9% decrease (from \$83,066 to \$75,477).
- Off-Site Banquets:
  - 2025: 3 banquets, 430 guests, \$4,391 in revenue.
  - 2026: 4 banquets, 600 guests, \$4,887 in revenue.
    - Number of Banquets: increased from 3 to 4.
    - Guest Count: increased from 430 to 600.
    - Revenue: 11% increase (from \$4,391 to \$4,887).

