



CITY COUNCIL MEMORANDUM

FROM: The Office of the City Manager **DATE:** August 14, 2023

SUBJECT: Authorize an agreement with Baycom, Inc., an authorized reseller of Synnex Corporation, for the purchase of annual Cradlepoint hardware and software maintenance and additional technology purchases using State of Texas Department of Information Resources Contract (DIR-TSO-4458), for a cumulative amount not to exceed \$127,000 annually through March 27, 2025.

PRESENTER: Eric Von Schimmelmann, IT Director

SUMMARY:

Staff is requesting City Council approval to purchase annual maintenance for hardware and software platforms and other technology products, including the replacement of Cradlepoint units in City vehicles, provided by Baycom, Inc., using DIR-TSO-4458. The aggregate amount is not to exceed \$127,000 annually through March 27, 2025.

GENERAL DESCRIPTION:

Baycom, Inc., is an authorized reseller for Synnex Corporation that supplies technology hardware and software such as Cradlepoint units and monitoring solutions. Instead of bringing the various purchases individually to City Council for approval, staff is requesting City Council consider approving the cumulative annual purchases.

Cradlepoints are used in City vehicles to maintain a wireless connection to the City’s network. An annual subscription license is maintained in the operating budget to keep the Cradlepoints connected to the network. Furthermore, periodically refreshing the Cradlepoints is required to maintain security, performance and best practices. Departments with Cradlepoints installed in vehicles include the Police and Fire Departments, and Utility Billing meter reading. The current units installed have met their end-of-life and this has necessitated their replacement.

Annual Maintenance	
Cradlepoint NetCloud Subscription	\$17,000
Total Maintenance	\$17,000
Additional Technology Purchase	
Cradlepoint Hardware Refresh	\$110,000
Cumulative Total	\$127,000

Funding for Cradlepoint NetCloud subscription is approved annually in the Information Technology operating budget and is included in the Fiscal Year 2022/2023 Adopted Operating Budget. The term of the DIR-TSO-4485 contract is effective through March 27,



2024 with one automatic renewal remaining through March 27, 2025. These maintenance payments shall be authorized for the current budget year, and each remaining maintenance renewal year covered under the applicable maintenance and support agreement, plus the standard percentage increases as authorized under the applicable maintenance agreement, as long as funds are appropriated in the City's annual budget for such maintenance and provided that the terms and conditions of the contracts do not change. Funding for the additional technology purchase is available in the current year budget.

RECOMMENDATION:

Authorize an agreement with Baycom, Inc., an authorized reseller of Synnex Corporation, for the purchase of annual Cradlepoint hardware and software maintenance and additional technology purchases using State of Texas Department of Information Resources Contract (DIR-TSO-4458), for a cumulative amount not to exceed \$127,000 annually through March 27, 2025.