STATE OF TEXAS

DEPARTMENT OF INFORMATION RESOURCES CONTRACT FOR PRODUCT, SERVICES, AND RELATED SERVICES

Konica Minolta Business Solutions U.S.A., Inc.

1 INTRODUCTION

1.1 Parties

This contract for Managed Print Services, Printers, Copiers, 3D Printers, Scanning, Plotting and Facsimile Equipment and Related Services; Document Imaging Services/Solutions; Enterprise Content Management Products, Software and Services (this "Contract") is entered into between the State of Texas, acting by and through the Department of Information Resources (hereinafter "DIR") with its principal place of business at 300 West 15th Street, Suite 1300, Austin, Texas 78701, and Konica Minolta Business Solutions U.S.A., Inc. a New York For-Profit Corporation (hereinafter "Successful Respondent"), with its principal place of business at 100 Williams Drive, Ramsey, NJ 07446.

1.2 Compliance with Procurement Laws

This Contract is the result of compliance with applicable procurement laws of the State of Texas. DIR issued a solicitation on the Comptroller of Public Accounts' Electronic State Business Daily, Request for Offer (RFO) DIR-CPO-TMP-583, on 11/03/2023, for Managed Print Services, Printers, Copiers, 3D Printers, Scanning, Plotting and Facsimile Equipment and Related Services; Document Imaging Services/Solutions; Enterprise Content Management Products, Software and Services (the "RFO"). Upon execution of all Contracts, a notice of award for DIR-CPO-TMP-583, shall be posted by DIR on the Electronic State Business Daily.

1.3 Order of Precedence

- A. For transactions under this Contract, the order of precedence shall be as follows:
 - 1. this Contract:
 - 2. Appendix A, Standard Terms and Conditions;
 - 3. Appendix B, Successful Respondent's Historically Underutilized Businesses Subcontracting Plan;

- 4. Appendix C, Pricing Index;
- 5. Appendix D, Service Agreement template;
- 6. Appendix E, Master Operating Lease Agreement;
- 7. Appendix F, Master Lease Agreement;
- 8. **Exhibit 1, RFO DIR-CPO-TMP-583**, including all Addenda; and
- 9. **Exhibit 2, Successful Respondent's Response to RFO** DIR-CPO-TMP-583, including all Addenda.
- B. Each of the foregoing documents is hereby incorporated by reference and together constitute the entire agreement between DIR and Successful Respondent.

1.4 Definitions

Capitalized terms used but not defined herein have the meanings given to them in **Appendix A, Standard Terms and Conditions**.

2 TERM OF CONTRACT

The initial term of this Contract shall be up to two (2) years commencing on the date of the last signature hereto (the "Initial Term"), with one (1) optional two-year renewal and one (1) optional one-year renewal (each, a "Renewal Term"). Prior to expiration of the Initial Term and each Renewal Term, this Contract will renew automatically under the same terms and conditions unless either party provides written notice to the other party at least sixty (60) days in advance of the renewal date stating that the party wishes to discuss amendment or non-renewal.

3 OPTION TO EXTEND

Successful Respondent agrees that DIR may require continued performance under this Contract at the rates specified in this Contact following the expiration of the Initial Term or any Renewal Term. This option may be exercised more than once, but the total extension of performance hereunder shall not exceed ninety (90) calendar days. Such extension of services shall be subject to the requirements of the Contract, with the sole and limited exception that the original date of termination shall be extended pursuant to this provision. DIR may exercise this option upon thirty (30) calendar days written notice to the Successful Respondent.

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4 PRODUCT AND SERVICE OFFERINGS

Products and services available under this Contract are limited to the technology categories defined in Request for Offer DIR-CPO-TMP-583 for Managed Print Services, Printers, Copiers, 3D Printers, Scanning, Plotting and Facsimile Equipment and Related Services; Document Imaging Services/Solutions; Enterprise Content Management Products, Software and Services. At DIR's sole discretion, Successful Respondent may incorporate changes or make additions to its product and service offerings, provided that any changes or additions must be within the scope of the RFO.

5 PRICING

5.1 Pricing Index

Pricing to Customers shall be as set forth in **Appendix C, Pricing Index**, and shall include the DIR Administrative Fee (as defined below).

5.2 Customer Discount

- A. The minimum Customer discount for all products and services will be the percentage off List Price (as defined below) or MSRP (as defined below), as applicable, as specified in **Appendix C, Pricing Index**. Successful Respondent shall not establish a List Price or MSRP for a particular solicitation. For purposes of this Section, "List Price" is the price for a product or service published in Successful Respondent's price catalog (or similar document) before any discounts or price allowances are applied. For purposes of this Section, "MSRP," or manufacturer's suggested retail price, is the price list published by the manufacturer or publisher of a product and available to and recognized by the trade.
- B. Customers purchasing products or services under this Contract may negotiate additional discounts with Successful Respondent. Successful Respondent and Customer shall provide the details of such additional discounts to DIR upon request.
- C. If products or services available under this Contract are provided at a lower price to: (i) an eligible Customer who is not purchasing those products or services under this Contract, or (ii) to any other customer under the same terms and conditions provided for the State for the same products and services under this

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contract, then the price of such products and services under this Contract shall be adjusted to that lower price. This requirement applies to products or services quoted by Successful Respondent for a quantity of one (1), but does not apply to volume or special pricing purchases. Successful Respondent shall notify DIR within ten (10) days of providing a lower price as described in this Section, and this Contract shall be amended within ten (10) days to reflect such lower price.

5.3 Changes to Prices

- A. Subject to the requirements of this section, Successful Respondent may change the price of any product or service upon changes to the List Price or MSRP, as applicable. Discount levels shall not be subject to such changes, and will remain consistent with the discount levels specified in this Contract.
- B. Successful Respondent may revise its pricing by publishing a revised pricing list, subject to review and approval by DIR. If DIR, in its sole discretion, finds that the price of a product or service has been increased unreasonably, DIR may request that Successful Respondent reduce the pricing for the product or service to the level published before such revision. Upon such request, Successful Respondent shall either reduce the pricing as requested, or shall remove the product or service from the pricing list for this Contract. Failure to do so will constitute an act of default by Successful Respondent.

5.4 Shipping and Handling

Prices to Customers shall include all shipping and handling fees. Shipments will be Free On Board Customer's Destination. No additional fees may be charged to Customers for standard shipping and handling. If a Customer requests expedited or special delivery, Customer will be responsible for any additional charges for expedited or special delivery.

6 DIR ADMINISTRATIVE FEE

- A. Successful Respondent shall pay an administrative fee to DIR based on the dollar value of all sales to Customers pursuant to this Contract (the "DIR Administrative Fee"). The amount of the DIR Administrative Fee shall be seventy-five hundredths of a percent (0.75%) of all sales, net of returns and credits. For example, the administrative fee for sales totaling \$100,000 shall be \$750.
- B. All prices quoted to Customers shall include the DIR Administrative Fee. DIR reserves the right to increase or decrease the DIR Administrative Fee during the

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term of this Contract, upon written notice to Successful Respondent without amending this Contract. Any increase or decrease in the DIR Administrative Fee shall be incorporated in the price to Customers.

7 INTERNET ACCESS TO CONTRACT AND PRICING INFORMATION

In addition to the requirements listed in **Appendix A, Section 7.2, Internet Access to Contract and Pricing Information**, Successful Respondent shall include the following with its webpage:

- A. A current price list or mechanism to obtain specific contract pricing;
- B. MSRP/list price or DIR Customer price;
- C. Discount percentage (%) off MSRP or List Price;
- D. Warranty policies; and
- E. Return policies.

8 USE OF ORDER FULFILLERS

8.1 Authorization to Use Order Fulfillers

Subject to the conditions in this Section 8, DIR agrees to permit Successful Respondent to utilize designated order fulfillers to provide products, services, and support resources to Customers under this Contract ("Order Fulfillers").

8.2 Designation of Order Fulfillers

- A. Successful Respondent may designate Order Fulfillers to act as the distributors for products and services available under this Contract. In designating Order Fulfillers, Successful Respondent must be in compliance with the State's Policy on Utilization of Historically Underutilized Businesses. DIR and Successful Respondent will agree on the number of Order Fulfillers that are Historically Underutilized Businesses as defined by the CPA.
- B. In addition to the required Subcontracting Plan, Successful Respondent shall provide DIR with the following Order Fulfiller information: Order Fulfiller name, Order Fulfiller business address, Order Fulfiller CPA Identification Number, Order Fulfiller contact person email address and phone number.

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- C. DIR reserves the right to require Successful Respondent to rescind any Order Fulfiller participation or request that Successful Respondent name additional Order Fulfillers should DIR determine it is in the best interest of the State.
- D. Successful Respondent shall be fully liable for its Order Fulfillers' performance under and compliance with the terms and conditions of this Contract. Successful Respondent shall enter into contracts with Order Fulfillers and use terms and conditions that are consistent with the terms and conditions of this Contract.
- E. Successful Respondent may qualify Order Fulfillers and their participation under the Contract provided that: i) any criteria is uniformly applied to all potential Order Fulfillers based upon Successful Respondent's established, neutrally applied criteria, ii) the criteria is not based on a particular procurement, and iii) all Customers are supported under the criteria.
- F. Successful Respondent shall not prohibit any Order Fulfiller from participating in other procurement opportunities offered through DIR.

8.3 Changes in Order Fulfiller

Successful Respondent may add or remove Order Fulfillers throughout the term of this Contract upon written authorization by DIR. Prior to adding or removing Order Fulfillers, Successful Respondent must make a good faith effort to revise its Subcontracting Plan in accordance with the State's Policy on Utilization of Historically Underutilized Businesses. Successful Respondent shall provide DIR with its updated Subcontracting Plan and the Order Fulfillers information listed above.

8.4 Order Fulfiller Pricing to Customer

Order Fulfiller pricing to the Customer shall be in accordance with Section 5.

9 NOTIFICATION

All notices under this Contract shall be sent to a party at the respective address indicated below.

If sent to the State:

Lisa Massock or Successor in Office Chief Procurement Officer Department of Information Resources 300 W. 15th St., Suite 1300

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Austin, Texas 78701 Phone: (512) 475-4700

If sent to Successful Respondent:

Kristen McKenna Konica Minolta Business Solutions U.S.A., Inc. 100 Williams Drive Ramsey, NJ 07446

Phone: (703) 760-3551

Email: kristen.mckenna@kmbs.konicaminolta.us

10 SOFTWARE LICENSE, LEASE, AND SERVICE AGREEMENTS

10.1 Software License Agreement

- A. Customers acquiring software licenses under this Contract shall hold, use, and operate such software subject to compliance with the Software License Agreement. Customer and Successful Respondent may agree to additional terms and conditions that do not diminish a term or condition in the Software License Agreement, or in any manner lessen the rights or protections of Customer or the responsibilities or liabilities of Successful Respondent. Successful Respondent shall make the Software License Agreement terms and conditions available to all Customers at all times.
- B. Compliance with the Software License Agreement is the responsibility of the Customer. DIR shall not be responsible for any Customer's compliance with the Software License Agreement.

10.2 Service Agreement

Services provided under this Contract shall be in accordance with the Service Agreement as set forth in **Appendix D** of this Contract. No changes to the Service Agreement terms and conditions may be made unless previously agreed to by Successful Respondent and DIR. Successful Respondent and Customer may agree to terms and conditions that do not diminish or lessen the rights or protections of the Customer or the responsibilities or liabilities of Successful Respondent.

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10.3 Master Operating Lease Agreement

DIR and Successful Respondent hereby agree that Successful Respondent is authorized to utilize the Master Operating Lease Agreement in **Appendix E** of this Contract for Lessees that are Texas State Agencies or otherwise authorized to conduct lease transactions through DIR Contracts.

10.4 Master Lease Agreement

DIR and Successful Respondent hereby agree that Successful Respondent is authorized to utilize the Master Lease Agreement in **Appendix F** of this Contract for DIR authorized entities as Lessees that are **not** Texas State Agencies or otherwise required by statute to utilize the Texas Public Finance Authority for such leasing transactions. Texas State Agencies that have the requisite capital authority and who are not required to utilize such authority via the Texas Public Finance Authority may or may not be eligible to utilize the Master Lease Agreement; each such agency must confer with its own counsel to make this determination.

11 CONFLICTING OR ADDITIONAL TERMS

- A. The terms and conditions of this Contract shall supersede any additional conflicting or additional terms in any additional service agreements, statement of work, and any other provisions, terms, conditions, and license agreements, including those which may be affixed to or accompany software upon delivery (sometimes called shrink-wrap or click-wrap agreements), and any linked or supplemental documents, which may be proposed, issued, or accepted by Successful Respondent and Customer in addition to this Contract (such additional agreements, "Additional Agreements"), regardless of when such Additional Agreements are proposed, issued, or accepted by Customer. Notwithstanding the foregoing, it is Customer's responsibility to review any Additional Agreements to determine if Customer accepts such Additional Agreement. If Customer does not accept such Additional Agreement, Customer shall be responsible for negotiating any changes thereto.
- B. Any update or amendment to an Additional Agreement shall only apply to Purchase Orders for the associated product or service offering after the effective date of such update or amendment; provided that, if Successful Respondent has responded to a Customer's solicitation or request for pricing, any subsequent

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- update or amendment to an Additional Agreement may only apply to a resulting Purchase Order if Successful Respondent directly informs such Customer of such update or amendment before the Purchase Order is executed.
- C. Successful Respondent shall not require any Additional Agreement that: i) diminishes the rights, benefits, or protections of Customer, or that alters the definitions, measurements, or method for determining any authorized rights, benefits, or protections of Customer; or ii) imposes additional costs, burdens, or obligations upon Customer, or that alters the definitions, measurements, or method for determining any authorized costs, burdens, or obligations upon Customer.
- D. If Successful Respondent attempts to do any of the foregoing, the prohibited documents will be void and inapplicable to this Contract or the Purchase Order between Successful Respondent and Customer, and Successful Respondent will nonetheless be obligated to perform such Purchase Order without regard to the prohibited documents, unless Customer elects instead to terminate such Purchase Order, which in such case may be identified as a termination for cause against Successful Respondent.

12 AUTHORIZED EXCEPTIONS TO APPENDIX A, STANDARD TERMS AND CONDITIONS

A. Appendix A, Section 10.1.2 Infringements, is hereby deleted and replaced in its entirety as follows:

Successful Respondent shall have no obligation for any claim of infringement caused by: (i) any designs, specifications or requirements provided by Customer, or on Customer's behalf by a third party; (ii) modifications made by any party other than Successful Respondent or without Successful Respondent's written approval; (iii) Customer's non-compliance with applicable documentation provided by Successful Respondent; (iv) use of the product or services for a purpose or in a manner not contemplated by this Contract or applicable documentation; (v) Customer use or combination of products, services, or deliverables with products, software, or services that are not provided by Successful Respondent; or (vi) Customer's failure to change or replace a product,

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service, or deliverable as required and properly notified by Successful Respondent. If Successful Respondent becomes aware of an actual or potential claim of an Infringement, or Customer provides Successful Respondent with notice of an actual or potential claim of an Infringement, Successful Respondent may (or in the case of an injunction against Customer, shall), at Successful Respondent's sole expense: (i) procure for Customer the right to continue to use the affected portion of the product or service, or (ii) modify or replace the affected portion of the product or service with functionally equivalent or superior product or service so that Customer's use is non-infringing.

(Remainder of this page intentionally left blank.)

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This Contract is executed to be effective as of the date of last signature.

Konica Minolta Business Solutions U.S.A., Inc.

Authorized By: Signature on File	-
Name: Kristen McKenna	
Title: Director, Government Contracts	
Date: 7/15/2025 5:26 PM EDT	
The State of Texas, acting by and through	the Department of Information Resources
Authorized By: Signature on File	_
Name: Lisa Massock	
Title: Chief Procurement Officer	
Date:	
Office of General Counsel: Initials on File	
Office of General Counsel: Initials on File	

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Date: ______7/18/2025 | 1:46 PM CDT



Department of Information Resources

DIR-CPO-5424 Appendix A
Standard Contract Terms and Conditions
Cooperative Contracts

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The following terms and conditions shall govern the conduct of DIR and Successful Respondent during the term of the Contract.

1 CONTRACT SCOPE

Successful Respondent shall provide the products and/or services specified in the Contract for purchase by Customers. Terms used in this document shall have the meanings set forth below in Section $\frac{3}{2}$ Definitions.

2 NO QUANTITY GUARANTEES

The Contract is not exclusive to Successful Respondent. Customers may obtain services from other sources during the term of the Contract. DIR makes no express or implied warranties whatsoever that any particular quantity or dollar amount of products and/or services will be procured through the Contract.

3 **DEFINITIONS**

3.1 Compliance Check

An audit of Successful Respondent's compliance with the Contract which may be performed by a third-party auditor, DIR Internal Audit department, DIR contract management staff, or their designees.

3.2 Contract

The DIR Contract between DIR and Successful Respondent into which this Appendix A is incorporated.

3.3 **CPA**

Refers to the Texas Comptroller of Public Accounts.

3.4 Customer

Any Texas state agency, unit of local government, institution of higher education as defined in Section 2054.003, Texas Government Code, the Electric Reliability Council of Texas, the Lower Colorado River Authority, a private school, as defined by Section 5.001, Education Code, a private or independent institution of higher education, as defined by Section 61.003, Education Code, a volunteer fire department, as defined by Section 152.001, Tax Code, and those state agencies purchasing from a DIR contract through an Interagency Agreement, as authorized by Chapter 771, Texas Government Code, any local government as authorized through the Interlocal Cooperation Act, Chapter 791, Texas Government Code, a public safety entity, as defined by 47 U.S.C. Section 1401, or a county hospital, public hospital, or hospital district, the state agencies and political subdivisions of other states as authorized by Section 2054.0565, Texas Government Code, and, except for telecommunications services under Chapter 2170, Texas Government Code, assistance organizations as defined in Section 2175.001:

- A. A non-profit organization that provides educational, health or human services or assistance to homeless individuals;
- B. A nonprofit food bank that solicits, warehouses, and redistributes edible but unmarketable food to an agency that feeds needy families and individuals;
- C. Texas Partners of the Americas, a registered agency with the Advisory Committee on Voluntary Foreign Aid, with the approval of the Partners of the Alliance Office of the Agency for International Development;

- D. A group, including a faith-based group, that enters into a financial or non-financial agreement with a health or human services agency to provide services to that agency's clients;
- E. A local workforce development board created under Section 2308.253, Texas Government Code;
- F. A nonprofit organization approved by the Supreme Court of Texas that provides free legal services for low-income households in civil matters;
- G. The Texas Boll Weevil Eradication Foundation, Inc., or an entity designated by the commissioner of agriculture as the foundation's successor entity under Section 74.1011, Texas Agriculture Code:
- H. A nonprofit computer bank that solicits, stores, refurbishes and redistributes used computer equipment to public school students and their families; and
- I. A nonprofit organization that provides affordable housing.

3.5 Business day

Shall mean business days, Monday through Friday, except for State and Federal holidays. If the Contract calls for performance on a day that is not a business day, then performance is intended to occur on the next business day.

3.6 **DIR**

Refers to the Texas Department of Information Resources.

3.7 Effective Date

Refers to the effective date of the Contract as set forth therein.

3.8 Invoice

Refers to a Customer approved instrument submitted by Successful Respondent for payment of services.

3.9 Purchase Order

Refers to Customer's fiscal form or format, contract with Successful Respondent, or other document used by Customer to authorize the purchase of products or services from Successful Respondent under the Contract, including but not limited to a formal written purchase order, procurement card, electronic purchase order, or another authorized instrument.

3.10 **State**

Refers to the State of Texas.

3.11 Statement of Work (SOW)

Means a document entered into between Customer and Successful Respondent describing a specific set of activities and/or deliverables, which may include Work Product and Intellectual Property Rights, that Successful Respondent is to provide Customer, issued pursuant to the Contract.

3.12 Subcontracting Plan

Refers to **Appendix B**, Successful Respondent's Historically Underutilized Business Subcontracting Plan.

3.13 Successful Respondent

Refers to the party identified as either "Successful Respondent" or "Vendor" in Section 1.1 of the Contract.

3.14 Third-Party Provider

Refers to an agent, affiliate, subcontractor, vendor, reseller, manufacturer, publisher, distributor, order fulfiller or other person or entity designated or directed by Successful Respondent to provide products or services to a Customer in performance of, related to, or in support of a Purchase Order issued under the Contract.

4 GENERAL PROVISIONS

4.1 Entire Agreement

The Contract, Appendices, and Exhibits constitute the entire agreement between DIR and Successful Respondent. No statement, promise, condition, understanding, inducement or representation, oral or written, expressed or implied, which is not contained in the Contract, Appendices, or its Exhibits shall be binding or valid.

4.2 Modification of Contract Terms and/or Amendments

- A. The terms and conditions of the Contract shall govern all transactions by Customers under the Contract. The Contract may only be modified or amended upon mutual written agreement of DIR and Successful Respondent.
- B. DIR may amend the Contract upon thirty (30) calendar days written notice to Successful Respondent without the need for Successful Respondent's written consent: i) as necessary to satisfy a regulatory requirement imposed upon DIR by a governing body with the appropriate authority, or ii) as necessary to satisfy a procedural change due to DIR system upgrades or additions.
- C. Customers shall not have the authority to modify the terms of the Contract; however, additional Customer terms and conditions that do not conflict with the Contract and are acceptable to Successful Respondent may be added in a Purchase Order and given effect. No additional term or condition added in a Purchase Order issued by a Customer can conflict with or diminish a term or condition of the Contract. Pre-printed terms and conditions on any Purchase Order issued by Customer hereunder will have no force and effect. In the event of a conflict between a Customer's Purchase Order and the Contract, the Contract term shall control.
- D. Customer(s) and Successful Respondent will negotiate and enter into written agreements regarding statements of work, service level agreements, remedies, acceptance criteria, information confidentiality and security requirements, and other terms specific to their Purchase Orders under the Contract.

4.3 Invalid Term or Condition

- A. To the extent any term or condition in the Contract conflicts with the applicable Texas and/or United States law or regulation, such Contract term or condition is void and unenforceable. By executing a Contract which contains the conflicting term or condition, DIR makes no representations or warranties regarding the enforceability of such term or condition and DIR does not waive the applicable Texas and/or United States law or regulation which conflicts with the Contract term or condition.
- B. If one (1) or more term or condition in the Contract, or the application of any term or condition to any party or circumstance, is held invalid, unenforceable, or illegal in any respect by a final judgment or order of the State Office of Administrative Hearings or a court of competent

jurisdiction, the remainder of the Contract and the application of the term or condition to other parties or circumstances shall remain valid and in full force and effect.

4.4 Assignment

- A. DIR may assign the Contract without prior written approval to: i) a successor in interest (another state agency as designated by the Texas Legislature), or ii) as necessary to satisfy a regulatory requirement imposed upon a party by a governing body with the appropriate authority.
- B. A Customer may assign a Purchase Order issued under the Contract without prior written approval to: i) a successor in interest (another state agency as designated by the Texas Legislature), or ii) as necessary to satisfy a regulatory requirement imposed upon a party by a governing body with the appropriate authority.
- C. Successful Respondent shall not assign its rights under the Contract or delegate the performance of its duties under the Contract without prior written approval from the DIR. Any attempted assignment in violation of this provision is void and without effect.

4.5 Survival

All applicable Statements of Work that were entered into between Successful Respondent and a Customer under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Successful Respondent shall survive expiration or termination of the Contract for the term of the Purchase Order, unless the Customer terminates the Purchase Order sooner. However, regardless of the term of the Purchase Order, no Purchase Order shall survive the expiration or termination of the Contract for more than three (3) years. In all instances of termination or expiration and no later than five (5) days after termination or expiration or upon DIR request, Successful Respondent shall provide a list, in accordance with the format requested by DIR (i.e., Excel, Word, etc.), of all surviving Statements of Work and Purchase Orders to the DIR Contract Manager and shall continue to report sales and pay the DIR Administrative Fees for the duration of all such surviving Statements of Work and Purchase Orders. Rights and obligations under the Contract which by their nature should survive, including, but not limited to the DIR Administrative Fee and any and all payment obligations invoiced prior to the termination or expiration hereof, obligations of confidentiality; and indemnification will remain in effect.

4.6 Choice of Law

The Contract shall be governed by and construed in accordance with the laws of the State of Texas, without regard to the conflicts of law provisions. In any litigation where any state agency is a party, and subject to the requirements of Chapter 2260, Texas Government Code, the exclusive venue of any such suit arising under the Contract is fixed in the state courts of Travis County, Texas. If litigation does not involve any state agency, then venue is fixed in the state courts of the Texas county where the Customer is primarily situated, unless the specific venue is otherwise identified in a statute which directly names or otherwise identifies its applicability to the contracting Agency. Regardless of any provision anywhere in the Contract, no state agency or other Customer in any manner waives any defense or immunity whatsoever.

4.7 Limitation of Authority

Successful Respondent shall have no authority to act for or on behalf of the Texas Department of Information Resources or the State except as expressly provided for in the Contract; no other authority,

power or use is granted or implied. Successful Respondent may not incur any debts, obligations, expenses, or liabilities of any kind on behalf of the State or DIR.

4.8 **Proof of Financial Stability**

Either DIR or Customer may require Successful Respondent to provide proof of financial stability prior to or at any time during the Contract term.

4.9 Data Location

Regardless of any other provision of the Contract or its incorporated or referenced documents, all of the data for State of Texas Customers shall remain, and be stored, processed, accessed, viewed, transmitted, and received, always and exclusively within the contiguous United States. A State of Texas Customer can specifically request otherwise; however, Successful Respondent shall notify DIR promptly after such request is made. For all Customers outside the State of Texas' jurisdiction, the question of data location shall be at the discretion of such Customers. **NOTE**: CUSTOMERS SHOULD CONSIDER WHETHER THEY REQUIRE CONTIGUOUS US-ONLY DATA LOCATION AND HANDLING AND MAKE SUCCESSFUL RESPONDENT AWARE OF THEIR REQUIREMENTS.

4.10 Independent Contractor

SUCCESSFUL RESPONDENT AGREES AND ACKNOWLEDGES THAT DURING THE EXISTENCE OF THE CONTRACT, IT IS FURNISHING SERVICES IN THE CAPACITY OF AN INDEPENDENT CONTRACTOR AND THAT SUCCESSFUL RESPONDENT IS NOT AN EMPLOYEE OF THE CUSTOMER, DIR, OR THE STATE OF TEXAS.

5 INTELLECTUAL PROPERTY MATTERS

5.1 Intellectual Property Matters Definitions

5.1.1 "Work Product"

Means any and all deliverables produced by Successful Respondent for Customer under a Statement of Work issued pursuant to the Contract, including any and all tangible or intangible items or things that have been or will be prepared, created, developed, invented or conceived at any time following the Effective Date, including but not limited to any:

- (i) works of authorship (such as manuals, instructions, printed material, graphics, artwork, images, illustrations, photographs, computer programs, computer software, scripts, configurations, object code, source code or other programming code, HTML code, flow charts, notes, outlines, lists, compilations, manuscripts, writings, pictorial materials, schematics, formulae, processes, algorithms, data, information, multimedia files, text web pages or web sites, other written or machine readable expression of such works fixed in any tangible media, and all other copyrightable works),
- (ii) trademarks, service marks, trade dress, trade names, logos, or other indicia of source or origin,
- (iii) ideas, designs, concepts, personality rights, methods, processes, techniques, apparatuses, inventions, formulas, discoveries, or improvements, including any patents, trade secrets and know-how,
- (iv) domain names,
- (v) any copies, and similar or derivative works to any of the foregoing,

- (vi) all documentation and materials related to any of the foregoing,
- (vii) all other goods, services or deliverables to be provided to Customer under the Contract or a Statement of Work, and
- (viii) all Intellectual Property Rights in any of the foregoing, and which are or were created, prepared, developed, invented or conceived for the use or benefit of Customer in connection with the Contract or a Statement of Work, or with funds appropriated by or for Customer or Customer's benefit:
 - a. by any Successful Respondent personnel or Customer personnel, or
 - b. any Customer personnel who then became personnel to Successful Respondent or any of its affiliates or subcontractors, where, although creation or reduction-to-practice is completed while the person is affiliated with Successful Respondent or its personnel, any portion of same was created, invented or conceived by such person while affiliated with Customer.

5.1.2 "Intellectual Property Rights"

Means the worldwide legal rights or interests, including but not limited to all United States and foreign patents, copyrights, trademarks, service marks, trade secrets, moral rights, author's rights, reversionary rights, and any and all other intellectual property or similar rights, evidenced by or embodied in:

- i) any idea, design, concept, personality right, method, process, technique, apparatus, invention, discovery, or improvement, including any patents, trade secrets, and know-how;
- ii) any work of authorship, including any copyrights, moral rights or neighboring rights;
- iii) any trademark, service mark, trade dress, trade name, or other indicia of source or origin;
- iv) domain name registrations; and
- v) any other proprietary or similar rights. The Intellectual Property Rights of a party include all worldwide legal rights or interests that the party may have acquired by assignment or license with the right to grant sublicenses.

5.1.3 "Third Party IP"

Means the Intellectual Property Rights of any third party that is not a party to the Contract or a Purchase Order or Statement of Work issued under the Contract, and that is not directly or indirectly providing any goods or services to Customer under the Contract or a Purchase Order or Statement of Work issued under the Contract.

5.1.4 "Successful Respondent IP"

Shall mean all tangible or intangible items or things, including the Intellectual Property Rights therein, created or developed by Successful Respondent:

 prior to providing any services or Work Product to Customer and prior to receiving any documents, materials, information or funding from or on behalf of Customer relating to the services or Work Product, or ii) after the Effective Date if such tangible or intangible items or things were independently developed by Successful Respondent outside Successful Respondent's provision of services or Work Product for Customer hereunder and were not created, prepared, developed, invented or conceived by any Customer personnel who then became personnel to Successful Respondent or any of its affiliates or subcontractors, where, although creation or reduction-to-practice is completed while the person is affiliated with Successful Respondent or its personnel, any portion of same was created, invented or conceived by such person while affiliated with Customer.

5.2 Ownership

As between Successful Respondent and Customer, the Work Product and Intellectual Property Rights therein are and shall be owned exclusively by Customer, and not Successful Respondent. Successful Respondent specifically agrees that the Work Product shall be considered "works made for hire" and that the Work Product shall, upon creation, be owned exclusively by Customer. To the extent that the Work Product, under applicable law, may not be considered works made for hire, Successful Respondent hereby agrees that the Contract effectively transfers, grants, conveys, assigns, and relinquishes exclusively to Customer all right, title, and interest in and to all ownership rights in the Work Product, and all Intellectual Property Rights in the Work Product, without the necessity of any further consideration, and Customer shall be entitled to obtain and hold in its own name all Intellectual Property Rights in and to the Work Product. Successful Respondent acknowledges that Successful Respondent and Customer do not intend Successful Respondent to be a joint author of the Work Product within the meaning of the Copyright Act of 1976. Customer shall have access, during normal business hours (Monday through Friday, 8AM to 5PM) and upon reasonable prior notice to Successful Respondent, to all Successful Respondent materials, premises, and computer files containing the Work Product. Successful Respondent and Customer, as appropriate, will cooperate with one another and execute such other documents as may be reasonably appropriate to achieve the objectives herein. No license or other right is granted hereunder to any Third Party IP, except as may be incorporated in the Work Product by Successful Respondent.

5.3 Further Actions

Successful Respondent, upon request and without further consideration, shall perform any acts that may be deemed reasonably necessary or desirable by Customer to evidence more fully the transfer of ownership and/or registration of all Intellectual Property Rights in all Work Product to Customer to the fullest extent possible, including but not limited to the execution, acknowledgement and delivery of such further documents in a form determined by Customer. In the event Customer shall be unable to obtain Successful Respondent's signature due to the dissolution of Successful Respondent or Successful Respondent's unreasonable failure to respond to Customer's repeated requests for such signature on any document reasonably necessary for any purpose set forth in the foregoing sentence, Successful Respondent hereby irrevocably designates and appoints Customer and its duly authorized officers and agents as Successful Respondent's agent and Successful Respondent's attorney-in-fact to act for and in Successful Respondent's behalf and stead to execute and file any such document and to do all other lawfully permitted acts to further any such purpose with the same force and effect as if executed and delivered by Successful Respondent, provided however that no such grant of right to Customer is applicable if Successful Respondent fails to execute any document due to a good faith dispute by Successful Respondent with respect to such document. It is understood that such power is coupled with an interest and is therefore irrevocable. Customer shall have the full and sole power to prosecute such applications and to take all other action concerning the Work Product, and Successful Respondent shall

cooperate, at Customer's sole expense, in the preparation and prosecution of all such applications and in any legal actions and proceedings concerning the Work Product.

5.4 Waiver of Moral Rights

Successful Respondent hereby irrevocably and forever waives, and agrees never to assert, any Moral Rights in or to the Work Product which Successful Respondent may now have or which may accrue to Successful Respondent's benefit under U.S. or foreign copyright or other laws and any and all other residual rights and benefits which arise under any other applicable law now in force or hereafter enacted. Successful Respondent acknowledges the receipt of equitable compensation for its assignment and waiver of such Moral Rights. The term "Moral Rights" shall mean any and all rights of paternity or integrity of the Work Product and the right to object to any modification, translation or use of the Work Product, and any similar rights existing under the judicial or statutory law of any country in the world or under any treaty, regardless of whether or not such right is denominated or referred to as a moral right.

5.5 Confidentiality

All documents, information and materials forwarded to Successful Respondent by Customer for use in and preparation of the Work Product shall be deemed the confidential information of Customer, and subject to the license granted by Customer to Successful Respondent under Section <u>5.8 Successful Respondent License to Use</u>. Hereunder, Successful Respondent shall not use, disclose, or permit any person to use or obtain the Work Product, or any portion thereof, in any manner without the prior written approval of Customer.

5.6 **Injunctive Relief**

The Contract is intended to protect Customer's proprietary rights pertaining to the Work Product, and the Intellectual Property Rights therein, and any misuse of such rights would cause substantial and irreparable harm to Customer's business. Therefore, Successful Respondent acknowledges and stipulates that a court of competent jurisdiction may immediately enjoin any material breach of the intellectual property, use, and confidentiality provisions of the Contract, upon a request by Customer, without requiring proof of irreparable injury as same should be presumed.

5.7 Return of Materials Pertaining to Work Product

Upon the request of Customer, but in any event upon termination or expiration of the Contract, or a Statement of Work, Successful Respondent shall surrender to Customer all documents and things pertaining to the Work Product, including but not limited to drafts, memoranda, notes, records, drawings, manuals, computer software, reports, data, and all other documents or materials (and copies of same) generated or developed by Successful Respondent or furnished by Customer to Successful Respondent, including all materials embodying the Work Product, any Customer confidential information, or Intellectual Property Rights in such Work Product, regardless of whether complete or incomplete. This Section is intended to apply to all Work Product as well as to all documents and things furnished to Successful Respondent by Customer or by anyone else that pertain to the Work Product.

5.8 Successful Respondent License to Use

Customer hereby grants to Successful Respondent a non-transferable, non-exclusive, royalty-free, fully paid-up license to use any Work Product solely as necessary to provide the services to Customer. Except as provided in this Section, neither Successful Respondent nor any Subcontractor shall have the right to use the Work Product in connection with the provision of services to its other customers without the prior written consent of Customer, which consent may be withheld in Customer's sole discretion.

5.9 Third-Party Underlying and Derivative Works

- A. To the extent that any Successful Respondent IP or Third Party IP are embodied or reflected in the Work Product, or are necessary to provide the services, Successful Respondent hereby grants to the Customer, or shall obtain from the applicable third party for Customer's benefit, the irrevocable, perpetual, non-exclusive, worldwide, royalty-free right and license, for Customer's internal business purposes only, to
 - i) use, execute, reproduce, display, perform, distribute copies of, and prepare derivative works based upon such Successful Respondent IP or Third Party IP and any derivative works thereof embodied in or delivered to Customer in conjunction with the Work Product, and
 - ii) authorize others to do any or all of the foregoing. Successful Respondent agrees to notify Customer on delivery of the Work Product or services if such materials include any Third Party IP.
- B. On request, Successful Respondent shall provide Customer with documentation indicating a third party's written approval for Successful Respondent to use any Third Party IP that may be embodied or reflected in the Work Product.

5.10 Agreement with Third Party Providers

Successful Respondent agrees that it shall have written agreement(s) that are consistent with the provisions hereof related to Work Product and Intellectual Property Rights with any Third Party Providers, prior to their providing such services or Work Product pursuant to the Contract, and that Successful Respondent shall maintain such written agreements at all times during performance of the Contract, which are sufficient to support all performance and grants of rights by Successful Respondent. Copies of such agreements shall be provided to the Customer promptly upon request.

5.11 License to Customer

Successful Respondent grants to Customer, at no additional charge, a world-wide, non-exclusive, perpetual, irrevocable, royalty free right and license, solely for the Customer's internal business purposes, to use, copy, modify, display, perform (by any means), transmit and prepare derivative works of any Successful Respondent IP embodied in or delivered to Customer in conjunction with the Work Product. The foregoing license includes the right to sublicense third parties, solely for the purpose of engaging such third parties to assist or carryout Customer's internal business use of the Work Product. Except for the preceding license, all rights in Successful Respondent IP remain in Successful Respondent.

5.12 Successful Respondent Development Rights

To the extent not inconsistent with Customer's rights in the Work Product or as set forth herein, nothing in the Contract shall preclude Successful Respondent from developing for itself, or for others, materials which are competitive with those produced as a result of the services provided hereunder, provided that no Work Product is utilized, and no Intellectual Property Rights of Customer therein are infringed by such competitive materials. To the extent that Successful Respondent wishes to use the Work Product, or acquire licensed rights in certain Intellectual Property Rights of Customer therein in order to offer competitive goods or services to third parties, Successful Respondent and Customer agree to negotiate in good faith regarding an appropriate license and royalty agreement to allow for such.

6 TERMS AND CONDITIONS APPLICABLE TO STATE AGENCY PURCHASES ONLY

- A. Under Texas Government Code, Chapter 2054, Subchapter M, and DIR implementing rules, DIR state agency and Institution of Higher Education Customers must procure EIR that complies with the Accessibility Standards defined in the Texas Administrative Codes 1 TAC 206, 1 TAC 213, and in the Worldwide Web Consortium WCAG 2.0 AA technical standard as applicable, and when such products or services are available in the commercial marketplace or when such products are developed in response to procurement solicitations. Successful Respondent hereby represents, certifies, and warrants that it and its products and services comply with all relevant accessibility laws and standards.
 - i) Upon request, and prior to a DIR Customer purchase, Successful Respondent must provide accurate Accessibility Conformance Reports (ACRs) created using the applicable sections of the Voluntary Product Accessibility Template® (VPAT®) Revised Section 508 Edition (Version 2.3 or higher) or links to ACRs located on manufacturer websites for Commercial Off the Shelf (COTS) products, including Software as a Service (SaaS), for each product or product family (as applicable) included in the submitted pricelist. Instructions on how to complete this document are included in the template itself. ACRs based on earlier versions of the VPAT® template will be accepted if such competed ACRs already exist, and there have been no changes to the product/service since the time of the original document completion.
 - ii) If Successful Respondent claims that a proposed product or family of products is exempt from accessibility requirements, it must specify the product(s) as such in "Notes" located in the product information section of the VPAT v.2.3 or higher, or as an additional note in the product information section of older VPAT versions of the form, specifying each exempt product or product family with a supporting statement(s) for this position.
 - iii) Upon request, and prior to a DIR customer purchase for IT development services, Successful Respondent must provide a completed, current, accurate, Vendor Accessibility Development Services Information Request (VADSIR) form for non-COTS offerings (such as IT related development services, services that include user accessed, online components, etc.) which documents Successful Respondent's capability or ability to produce accessible electronic and information resources.
 - iv) Additionally, Successful Respondent must ensure that EIR Accessibility criteria are integrated into key phases of the project development lifecycle including but not limited to

- planning, design, development, functional testing, user acceptance testing, maintenance; and report accessibility status at key project checkpoints as defined by DIR customers.
- v) Upon request, and prior to a Customer purchase for COTS products, or IT development services, Successful Respondent must provide a completed, current, accurate, Policy Driven Adoption for Accessibility (PDAA) for Vendor Self-Assessment.
- vi) Also upon request, Successful Respondent must provide additional documentation that supports the information contained in the aforementioned completed forms. Examples may include but are not limited to: executed accessibility test plans and results, corrective actions plans, description of accessibility test tools, platforms, and methods, and prior work.

B. Purchase of Commodity Items (Applicable to State Agency Purchases Only)

- i) Texas Government Code, §2157.068 requires State agencies to buy commodity items, as defined below, in accordance with contracts developed by DIR, unless the agency obtains an exemption from DIR or a written certification that a commodity is not on DIR contract (for the limited purpose of purchasing from a local government purchasing cooperative).
- ii) Commodity items are commercially available software, hardware and technology services that are generally available to businesses or the public and for which DIR determines that a reasonable demand exists in two or more state agencies. Hardware is the physical technology used to process, manage, store, transmit, receive or deliver information. Software is the commercially available programs that operate hardware and includes all supporting documentation, media on which the software may be contained or stored, related materials, modifications, versions, upgrades, enhancements, updates or replacements. Technology services are the services, functions and activities that facilitate the design, implementation, creation, or use of software or hardware. Technology services include seat management, staffing augmentation, training, maintenance and subscription services. Technology services do not include telecommunications services. Seat management is services through which a state agency transfers its responsibilities to a vendor to manage its personal computing needs, including all necessary hardware, software and technology services.
- iii) Successful Respondent agrees to coordinate all State agency commodity item sales through existing DIR contracts. Institutions of higher education are exempt from this Section.

7 CONTRACT FULFILLMENT AND PROMOTION

7.1 Service, Sales and Support of the Contract

Successful Respondent shall provide service, sales, and support resources to serve all Customers. It is the responsibility of Successful Respondent to sell, market, and promote products and services available under the Contract. Successful Respondent shall use best efforts to ensure that potential Customers are made aware of the existence of the Contract. All contracts for and sales to Customers for products and services available under the Contract shall be in accordance with the Contract.

7.2 Internet Access to Contract and Pricing Information

A. Successful Respondent Webpage

Within thirty (30) calendar days from the Effective Date, Successful Respondent will establish and maintain a webpage specific to the services awarded under the Contract that is clearly distinguishable from other, non-DIR Contract offerings on Successful Respondent's website. Successful Respondent must use a web hosting service that provides a dedicated internet protocol (IP) address. Successful Respondent's website must have a Secure Sockets Layer (SSL) certificate and Customers must access Successful Respondent's website using Hyper Text Transfer Protocol Secure (HTTPS) and it will encrypt all communication between Customer browser and website. The webpage must include:

- i) a list with description of products and/or services awarded;
- ii) Successful Respondent contact information (name, telephone number and email address);
- iii) instructions for obtaining quotes and placing Purchase Orders;
- iv) the DIR Contract number with a hyperlink to the Contract's DIR webpage;
- v) a link to the DIR "Cooperative Contracts" webpage;
- vi) the DIR logo in accordance with the requirements of Section 7.9; and
- vii) any other information that the Contract indicates is required to be included on the webpage.
- B. If Successful Respondent does not meet the webpage requirements listed above, DIR may cancel the Contract without penalty.

7.3 Accurate and Timely Contract Information

Successful Respondent warrants and represents that the website information specified in the above paragraph will be accurately and completely posted, maintained, and displayed in an objective and timely manner. Successful Respondent, at its own expense, shall correct any non-conforming or inaccurate information posted at Successful Respondent's website within ten (10) business days after written notification by DIR.

7.4 Webpage Compliance Checks

Periodic Compliance Checks of the information posted for the Contract on Successful Respondent's website will be conducted by DIR. Upon request by DIR, Successful Respondent shall provide verifiable documentation that pricing listed upon this website is compliant with the pricing as stated in the Contract.

7.5 Webpage Changes

Successful Respondent hereby consents to a link from the DIR website to Successful Respondent's website in order to facilitate access to Contract information. The establishment of the link is provided solely for convenience in carrying out the business operations of the State. DIR reserves the right to terminate or remove a link at any time, in its sole discretion, without advance notice, or to deny a future request for a link. DIR will provide Successful Respondent with subsequent notice of link suspension, termination or removal. Successful Respondent shall provide DIR with timely written notice of any change in URL or other information needed to access the site and/or maintain the link.

7.6 Use of Access Data Prohibited

If Successful Respondent stores, collects, or maintains data electronically as a condition of accessing Contract information, such data shall only be used internally by Successful Respondent for the purpose of implementing or marketing the Contract, and shall not be disseminated to third parties or used for other marketing purposes. The Contract constitutes a public document under the laws of the State and Successful Respondent shall not restrict access to Contract terms and conditions including pricing, i.e., through use of restrictive technology or passwords.

7.7 Responsibility for Content

Successful Respondent is solely responsible for administration, content, intellectual property rights, and all materials at Successful Respondent's website. DIR reserves the right to require a change of listed content if, in the opinion of DIR, it does not adequately represent the Contract.

7.8 Services Warranty and Return Policies

Successful Respondent will adhere to Successful Respondent's then-currently published policies concerning product and service warranties and returns. Such policies for Customers will not be more restrictive or more costly than warranty and return policies for other similarly situated customers for like products and services.

7.9 DIR and Customer Logos

Successful Respondent may use a Customer's logo only upon prior written approval of such Customer. Successful Respondent may use the DIR logo in the promotion of the Contract to Customers with the following stipulations:

- A. the logo may not be modified in any way,
- B. when displayed, the size of the DIR logo must be equal to or smaller than Successful Respondent's logo,
- C. the DIR logo is only used to communicate the availability of services under the Contract to Customers, and
- D. any other use of the DIR logo requires prior written permission from DIR.

7.10 Successful Respondent Logo

If DIR receives Successful Respondent's prior written approval, DIR may use Successful Respondent's name and logo in the promotion of the Contract to communicate the availability of services under the Contract to Customers. Use of the logo may be on the DIR website or on printed materials. Any use of Successful Respondent's logo by DIR must comply with and be solely related to the purposes of the Contract and any usage guidelines communicated to DIR from time to time. Nothing contained in the Contract will give DIR any right, title, or interest in or to Successful Respondent's trademarks or the goodwill associated therewith, except for the limited usage rights expressly provided by Successful Respondent.

7.11 Trade Show Participation

At DIR's discretion, Successful Respondent may be required to participate in no more than two (2) DIR sponsored trade shows each calendar year. Successful Respondent understands and agrees that participation, at Successful Respondent's expense, includes providing a manned booth display or similar presence. DIR will provide four (4) months advance notice of any required participation. Successful Respondent must display the DIR logo at all trade shows that potential Customers will attend. DIR

reserves the right to approve or disapprove of the location or the use of the DIR logo in or on Successful Respondent's booth.

7.12 Orientation Meeting

Within thirty (30) calendar days from execution of the Contract, Successful Respondent will be required to attend an orientation meeting to discuss the content and procedures of the Contract to include administrative requirements for reporting and administrative fee payments. The meeting will be held in the Austin, Texas area at a date and time mutually acceptable to DIR and Successful Respondent or by teleconference, at DIR's discretion. DIR shall bear no cost for the time and travel of Successful Respondent for attendance at the meeting.

7.13 Performance Review Meetings

Successful Respondent shall attend periodic meetings to review Successful Respondent's performance under the Contract at DIR's request. The meetings will be held in the Austin, Texas area at a date and time mutually acceptable to DIR and Successful Respondent or by teleconference, at DIR's discretion. DIR shall bear no cost for the time and travel of Successful Respondent for attendance at the meeting.

7.14 DIR Cost Avoidance

As part of the performance measures reported to state leadership, DIR must provide the cost avoidance the State has achieved through the Contract. Upon request by DIR, Successful Respondent shall provide DIR with a detailed report of a representative sample of products or services sold under the Contract. The report shall contain: product or service description, list price, price to Customer under the Contract, and pricing from three (3) alternative sources under which DIR Customers can procure the products or services.

8 PURCHASE ORDERS, INVOICES, AND PAYMENTS

8.1 **Purchase Orders**

All Customer Purchase Orders will be placed directly with Successful Respondent. Accurate Purchase Orders shall be effective and binding upon Successful Respondent when accepted by Successful Respondent.

8.2 Invoices

- A. Invoices shall be submitted by Successful Respondent directly to Customer and shall be issued in compliance with Chapter 2251, Texas Government Code. All payments for services purchased under the Contract and any provision of acceptance of such services shall be made by the Customer to Successful Respondent. For Customers that are not subject to Chapter 2251, Texas Government Code, Customer and Successful Respondent will agree to acceptable terms.
- B. Invoices must be timely and accurate. Each invoice must match Customer's Purchase Order and include any written changes that may apply, as it relates to services, prices, and quantities. Invoices must include the Customer's Purchase Order number or other pertinent information for verification of receipt of the products and services by the Customer.
- C. The DIR Administrative Fee shall not be broken out as a separate line item when pricing or invoice is provided to Customer.

8.3 Payments

Customers shall comply with Chapter 2251, Texas Government Code, in making payments to Successful Respondent. The statute states that payments for goods and services are due thirty (30) calendar days after the goods are provided, the services completed, or a correct invoice is received, whichever is later. Payment under the Contract shall not foreclose the right to recover wrongful payments. For Customers that are not subject to Chapter 2251, Texas Government Code, Customer and Successful Respondent will agree to acceptable terms.

8.4 Tax-Exempt

As per Section 151.309, Texas Tax Code, Customers under the Contract are exempt from the assessment of State sales, use and excise taxes. Further, Customers under the Contract are exempt from Federal Excise Taxes, 26 United States Code Sections 4253(i) and (j). Customers shall provide evidence of taxexempt status to Successful Respondent upon request.

8.5 Travel Expense Reimbursement

Pricing for services provided under the Contract are exclusive of any travel expenses that may be incurred in the performance of those services. Travel expense reimbursement may include personal vehicle mileage or commercial coach transportation, hotel accommodations, parking and meals; provided, however, the amount of reimbursement by Customers shall not exceed the amounts authorized for state employees as adopted by each Customer; and provided, further, that all reimbursement rates shall not exceed the maximum rates established for state employees under the current State Travel Management Program (https://comptroller.texas.gov/purchasing/programs/travel-management/). Travel time may not be included as part of the amounts payable by Customer for any services rendered under the Contract. The DIR Administrative Fee is not applicable to travel expense reimbursement. Anticipated travel expenses must be pre-approved in writing by Customer. Customer reserves the right not to pay travel expenses which are not pre-approved in writing by the Customer.

9 CONTRACT ADMINISTRATION

9.1 Contract Managers

DIR and Successful Respondent will each provide a contract manager ("Contract Manager") to support the Contract (respectively, the "DIR Contract Manager" and "Successful Respondent Contract Manager"). Information regarding each Contract Manager will be posted on the internet website designated for the Contract. DIR reserves the right to require a change in Successful Respondent Contract Manager if Successful Respondent Contract Manager is not, in the sole opinion of DIR, adequately serving the needs of the State.

9.1.1 DIR Contract Manager

The DIR Contract Manager's duties include but are not limited to:

- A. monitoring compliance and management of the Contract,
- B. advising DIR of Successful Respondent's performance under the Contract, and
- C. periodic verification of pricing and monthly reports submitted by Successful Respondent.

9.1.2 Successful Respondent Contract Manager

Successful Respondent Contract Manager's duties shall include but are not limited to:

- A. supporting the marketing and management of the Contract,
- B. facilitating dispute resolution between Successful Respondent and Customers, and
- C. advising DIR of Successful Respondent's performance under the Contract.

9.2 Reporting and Administrative Fees

9.2.1 Reporting Responsibility

- A. Each month, Successful Respondent shall report all products and services purchased under the Contract. Successful Respondent shall file monthly reports to include monthly sales reports, subcontract reports, and pay the DIR Administrative Fees in accordance with the due dates specified in this Section.
- B. DIR shall have the right to verify required reports and to take any actions necessary to enforce its rights under this Section, including but not limited to, Compliance Checks of Successful Respondent's applicable Contract books. Successful Respondent will provide all required documentation at no cost.

9.2.2 Detailed Monthly Report

- A. Using the Vendor Sales Report (VSR) portal, Successful Respondent shall provide DIR with a monthly report in the format required by DIR detailing sales activity under the Contract for the previous month period. This included months in which there are no sales. Reports may be submitted between the first (1st) and the fifteenth (15th) of each month and are due no later than the fifteenth (15th) calendar day of the month following the month of the sale. If the 15th calendar day falls on a weekend or state or federal holiday, the report shall be due on the next business day. Per transaction, the monthly report shall include, at a minimum,: the detailed sales for the period, Customer name, invoice date, invoice number, description, quantity, MSRP or List Price, unit price, extended price, Customer Purchase Order number, contact name, Customer's complete billing address, the estimated DIR Administrative Fee for the reporting period, subcontractor name, EPEAT designation (if applicable), configuration (if applicable), contract discount percentage, actual discount percentage, negotiated contract price (if fixed price is offered instead of discount off of MSRP), and other information as required by DIR. Each report must contain all information listed above per transaction or the report will be rejected and returned to Successful Respondent for correction in accordance with this Section.
- B. Successful Respondent shall report in a manner required by DIR which is subject to change dependent upon DIR's business needs. Failure to do so may result in Contract termination.

9.2.3 Historically Underutilized Businesses Subcontract Reports

- A. Successful Respondent shall electronically provide each Customer with their relevant Historically Underutilized Business Subcontracting Report, pursuant to the Contract, as required by Chapter 2161, Texas Government Code. Reports shall also be submitted to DIR.
- B. Reports shall be due in accordance with the CPA rules.

9.2.4 DIR Administrative Fee

- A. The DIR Administrative Fee shall be paid by Successful Respondent to DIR to defray the DIR costs of negotiating, executing, and administering the Contract. The maximum administrative fee is set by the Texas Legislature in the biennial General Appropriations Act. DIR will review monthly sales reports, close the sales period, and notify Successful Respondent of the amount of the DIR Administrative Fee no later than the fourteenth (14th) calendar day of the month following the date of the reported sale. Successful Respondent shall pay the amount of the DIR Administrative Fee by the twenty-fifth (25th) calendar day of the second month following the date of the reported sale. For example, Successful Respondent reports January sales no later than February 15th; DIR closes January sales and notifies Successful Respondent of the amount of the DIR Administrative Fee by March 14th; Successful Respondent submits payment of the DIR Administrative Fee for January sales by March 25th.
- B. DIR may change the amount of the DIR Administrative Fee upon thirty (30) calendar days written notice to Successful Respondent without the need for an amendment to the Contract.
- C. To preserve the DIR Administrative Fee in place at the time of the sale of product or service, the calculation of the DIR Administrative Fee is based on the Purchase Order date for each sale.
- D. Successful Respondent shall reference the Contract number, reporting period, and DIR Administrative Fee amount on any remittance instruments.

9.2.5 Accurate and Timely Submission of Reports

- A. Successful Respondent shall submit reports and DIR Administrative Fee payments accurately and timely in accordance with the due dates specified in this Section. Successful Respondent shall correct any inaccurate reports or DIR Administrative Free payments within three (3) business days upon written notification by DIR. Successful Respondent shall deliver any late reports or late DIR Administrative Fee payments within three (3) business days upon written notification by DIR. If Successful Respondent is unable to correct inaccurate reports or DIR Administrative Fee payments or deliver late reports and DIR Administrative Fee payments within three (3) business days, Successful Respondent shall contact DIR and provide a corrective plan of action, including the timeline for completion of correction. The corrective plan of action shall be subject to DIR approval.
- B. Should Successful Respondent fail to correct inaccurate reports or cure the delay in timely and accurate delivery of reports and payments within the corrective plan of action timeline, DIR reserves the right at DIR's expense to require an independent third-party audit of Successful Respondent's records as specified in Section 9.3 Records and Audit. DIR will select the auditor (and all payments to auditor will require DIR approval).
- C. Failure to timely submit three (3) reports or DIR Administrative Fee payments within any rolling twelve (12) month period may, at DIR's discretion, result in the addition of late fees of \$100/day for each day the report or payment is due (up to \$1000/month) or suspension or termination of Successful Respondent's Contract.

9.3 Records and Audit

- A. Acceptance of funds under the Contract by Successful Respondent acts as acceptance of the authority of the State Auditor's Office, or any successor agency, to conduct an audit or investigation in connection with those funds. Successful Respondent further agrees to cooperate fully with the State Auditor's Office or its successor in the conduct of the audit or investigation, including providing all records requested. Successful Respondent shall ensure that this clause concerning the authority to audit funds received indirectly by subcontractors through Successful Respondent and the requirement to cooperate is included in any subcontract it awards pertaining to the Contract. Under the direction of the Legislative Audit Committee, a vendor that is the subject of an audit or investigation by the State Auditor's Office must provide the State Auditor's Office with access to any information the State Auditor's Office considers relevant to the investigation or audit.
- B. Successful Respondent shall maintain adequate records to establish compliance with the Contract until the later of a period of seven (7) years after termination of the Contract or until full, final and unappealable resolution of all Compliance Check or litigation issues that arise under the Contract, whichever is later. Such records shall include per transaction: Customer name, invoice date, invoice number, description, quantity, MSRP or List Price, unit price, extended price, Customer Purchase Order number, contact name, Customer's complete billing address, the calculations supporting each administrative fee owed DIR under the Contract, Historically Underutilized Businesses Subcontracting reports, and such other documentation as DIR may request.
- C. Successful Respondent shall grant access to all paper and electronic records, books, documents, accounting procedures, practices, customer records including but not limited to contracts, agreements, purchase orders and statements of work, and any other items relevant to the performance of the Contract to the DIR Internal Audit department or DIR Contract Management staff, including the Compliance Checks designated by the DIR Internal Audit department, DIR Contract Management staff, the State Auditor's Office, and of the United States, and such other persons or entities designated by DIR for the purposes of inspecting, Compliance Checking, and/or copying such books and records.
- D. Successful Respondent shall provide copies and printouts requested by DIR without charge. DIR shall use best efforts to provide Successful Respondent ten (10) business days' notice prior to inspecting, Compliance Checking, and/or copying Successful Respondent's records. Successful Respondent's records, whether paper or electronic, shall be made available during regular office hours. Successful Respondent personnel familiar with Successful Respondent's books and records shall be available to the DIR Internal Audit department, or DIR Contract Management staff and designees as needed. Successful Respondent shall provide adequate office space to DIR staff during the performance of Compliance Check. If Successful Respondent is found to be responsible for inaccurate reports, DIR may invoice for the reasonable costs of the audit, which Successful Respondent must pay within thirty (30) calendar days of receipt.

E. For procuring State Agencies whose payments are processed by the CPA, the volume of payments made to Successful Respondent through the CPA and the administrative fee based thereon shall be presumed correct unless Successful Respondent can demonstrate to DIR's satisfaction that Successful Respondent's calculation of DIR's administrative fee is correct.

9.4 Contract Administration Notification

- A. Prior to execution of the Contract, Successful Respondent shall provide DIR with written notification of the following:
 - i) Successful Respondent Contract Manager's name and contact information,
 - ii) Successful Respondent sales representative name and contact information, and
 - iii) name and contact information of Successful Respondent personnel responsible for submitting reports and payment of DIR Administrative Fees.
- B. Upon execution of the Contract, DIR shall provide Successful Respondent with written notification of the DIR Contract Manager's name and contact information.

10 SUCCESSFUL RESPONDENT RESPONSIBILITIES

10.1 Indemnification

10.1.1 Indemnities by Successful Respondent

- A. Successful Respondent shall defend, indemnify, and hold harmless DIR, the State of Texas, and Customers, AND/OR THEIR OFFICERS, DIRECTORS, AGENTS, EMPLOYEES, REPRESENTATIVES, CONTRACTORS, SUCCESSORS, ASSIGNEES, AND/OR DESIGNEES FROM ANY AND ALL LIABILITY, ACTIONS, CLAIMS, DEMANDS, OR SUITS, AND ALL RELATED COSTS, ATTORNEY FEES, AND EXPENSES arising out of, resulting from, or related to:
 - any acts or omissions of Successful Respondent, its employees, or Third Party Providers in or in connection with the execution or performance of the Contract and any Purchase Orders issued under the Contract;
 - ii) any and all third party claims involving infringement of United States patents, copyrights, trade and service marks, and any other intellectual or intangible property rights (an "Infringement") in or in connection with the execution or performance of the Contract and any Purchase Orders issued under the Contract;
 - iii) any breach, disclosure, or exposure of data or information of or regarding DIR or any Customer that is provided to or obtained by Successful Respondent in connection with the Contract, including DIR data, Customer data, confidential information of DIR or Customer, any personal identifying information, or any other protected or regulated data by Successful Respondent, its employees, representatives, agents, or subcontractors in or in connection with the execution or performance of the Contract and any Purchase Orders issued under the Contract; and
 - iv) tax liability, unemployment insurance or workers' compensation or expectations of benefits by Successful Respondent, its employees, representatives, agents, or subcontractors in or in connection with the execution or performance of the Contract and any Purchase Orders issued under the Contract.
- B. THE DEFENSE SHALL BE COORDINATED BY SUCCESSFUL RESPONDENT WITH THE OFFICE OF THE ATTORNEY GENERAL WHEN TEXAS STATE AGENCIES ARE NAMED

DEFENDANTS IN ANY LAWSUIT AND SUCCESSFUL RESPONDENT MAY NOT AGREE TO ANY SETTLEMENT WITHOUT FIRST OBTAINING THE CONCURRENCE FROM THE OFFICE OF THE ATTORNEY GENERAL. FOR NON-STATE AGENCY CUSTOMERS, THE DEFENSE SHALL BE COORDINATED BY CUSTOMER'S LEGAL COUNSEL. SUCCESSFUL RESPONDENT AND THE CUSTOMER AGREE TO FURNISH TIMELY WRITTEN NOTICE TO EACH OTHER AND TO DIR OF ANY SUCH CLAIM.

10.1.2 Infringements

If Successful Respondent becomes aware of an actual or potential claim of an Infringement, or Customer provides Successful Respondent with notice of an actual or potential claim of an Infringement, Successful Respondent may (or in the case of an injunction against Customer, shall), at Successful Respondent's sole expense: (i) procure for Customer the right to continue to use the affected portion of the product or service, or (ii) modify or replace the affected portion of the product or service with functionally equivalent or superior product or service so that Customer's use is non-infringing.

10.2 Property Damage

IN THE EVENT OF LOSS, DAMAGE, OR DESTRUCTION OF ANY PROPERTY OF CUSTOMER OR THE STATE DUE TO THE NEGLIGENCE, MISCONDUCT, WRONGFUL ACT OR OMISSION ON THE PART OF SUCCESSFUL RESPONDENT, ITS EMPLOYEES, AGENTS, REPRESENTATIVES, OR SUBCONTRACTORS, SUCCESSFUL RESPONDENT SHALL PAY THE FULL COST OF EITHER REPAIR, RECONSTRUCTION, OR REPLACEMENT OF THE PROPERTY, AT THE CUSTOMER'S SOLE ELECTION. SUCH COST SHALL BE DETERMINED BY THE CUSTOMER AND SHALL BE DUE AND PAYABLE BY SUCCESSFUL RESPONDENT NINETY (90) CALENDAR DAYS AFTER THE DATE OF SUCCESSFUL RESPONDENT'S RECEIPT FROM THE CUSTOMER OF A WRITTEN NOTICE OF THE AMOUNT DUE.

10.3 Taxes/Worker's Compensation/Unemployment Insurance

Successful Respondent agrees and acknowledges that during the existence of the Contract, Successful Respondent's and its employees' taxes of whatever kind, arising out of the performances in the Contract. Successful Respondent agrees to comply with all state and federal laws applicable to any such persons, including laws regarding wages, taxes, insurance, and workers' compensation. Successful Respondent agrees and acknowledges that Successful Respondent and its employees, representatives, agents, and subcontractors shall not be entitled to any state benefit or benefit of another governmental entity Customer. Customer, DIR, and/or the State shall not be liable to Successful Respondent, its employees, agents, or others for the payment of taxes or the provision of unemployment insurance and/or workers' compensation or any benefit available to a state employee or employee of another governmental entity Customer.

10.4 Successful Respondent Certifications

- A. Successful Respondent represents and warrants that, in accordance with Section 2155.005, Texas Government Code, neither Successful Respondent nor the firm, corporation, partnership, or institution represented by Successful Respondent, or anyone acting for such a firm, corporation or institution has (1) violated any provision of the Texas Free Enterprise and Antitrust Act of 1983, Chapter 15 of the Texas Business and Commerce Code, or the federal antitrust laws, or (2) communicated directly or indirectly the contents of this Response to any competitor or any other person engaged in the same line of business as Successful Respondent.
- B. Successful Respondent hereby certifies, represents, and warrants, on behalf of Successful Respondent that:
 - i) it has not given, offered to give, and do not intend to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the Contract;
 - ii) it is not currently delinquent in the payment of any franchise tax owed the State and is not ineligible to receive payment under Section 231.006, Texas Family Code, and acknowledge the Contract may be terminated and payment withheld if this certification is inaccurate;
 - iii) neither it, nor anyone acting for it, has violated the antitrust laws of the United States or the State, nor communicated directly or indirectly to any competitor or any other person engaged in such line of business for the purpose of obtaining an unfair price advantage;
 - iv) it has not received payment from DIR or any of its employees for participating in the preparation of the Contract;
 - v) under Section 2155.004, Texas Government Code, the individual or business entity named in the Contract is not ineligible to receive the Contract and acknowledges that the Contract may be terminated and payment withheld if this certification is inaccurate;
 - vi) to the best of its knowledge and belief, there are no suits or proceedings pending or threatened against or affecting Successful Respondent, which if determined adversely to Successful Respondent, will have a material adverse effect on the ability to fulfill its obligations under the Contract;
 - vii) Successful Respondent and its principals are not suspended or debarred from doing business with the federal government as listed in the System for Award Management (SAM) maintained by the General Services Administration, nor is Successful Respondent subject to any Federal Executive Orders issued banning certain entities or countries.
 - viii) as of the Effective Date, it is not listed in any of the Divestment Statute Lists published on the Texas State Comptroller's website

 (https://comptroller.texas.gov/purchasing/publications/divestment.php);
 - in the performance of the Contract, Successful Respondent shall purchase products and materials produced in the State of Texas when available at the price and time comparable to products and materials produced outside the state, to the extent that such is required under Section 2155.4441, Texas Government Code;

- x) all equipment and materials to be used in fulfilling the requirements of the Contract are of high-quality and consistent with or better than applicable industry standards, if any. All works and services performed pursuant to the Contract shall be of high professional quality and workmanship and according consistent with or better than applicable industry standards, if any;
- xi) to the extent Successful Respondent owes any debt including, but not limited to, delinquent taxes, delinquent student loans, and child support owed to the State of Texas, any payments or other amounts Successful Respondent is otherwise owed under the Contract may be applied toward any debt Successful Respondent owes the State of Texas until the debt is paid in full;
- xii) it is in compliance Section 669.003, Texas Government Code, relating to contracting with executive head of a state agency;
- xiii) the provision of goods and services or other performance under the Contract will not constitute an actual or potential conflict of interest and certify that Successful Respondent will not reasonably create the appearance of impropriety, and, if these facts change during the course of the Contract, certify Successful Respondent shall disclose the actual or potential conflict of interest and any circumstances that create the appearance of impropriety;
- xiv) under Section 2155.006 and Section 2261.053, Texas Government Code, it is not ineligible to receive the Contract and acknowledges that the Contract may be terminated and payment withheld if this certification is inaccurate;
- xv) it has complied with the Section 556.0055, Texas Government Code, restriction on lobbying expenditures. In addition, Successful Respondent acknowledges the applicability of Section 2155.444 and Section 2155.4441, Texas Government Code, in fulfilling the terms of the Contract;
- xvi) Customer's payment and their receipt of appropriated or other funds under this Agreement are not prohibited by Section 556.005 or Section 556.008, Texas Government Code;
- xvii) in accordance with Section 2271.002, Texas Government Code, by signature hereon, Successful Respondent does not boycott Israel and will not boycott Israel during the term of the Contract;
- xviii) in accordance with Section 2155.0061, Texas Government Code, the individual or business entity named in the Contract is not ineligible to receive the Contract and acknowledges that the Contract may be terminated and payment withheld if this certification is inaccurate;
- xix) in accordance with Section 2252.152, Texas Government Code, it is not identified on a list prepared and maintained under Section 2270.0201 (previously 806.051) or Section 2252.153, Texas Government Code;
- xx) if Successful Respondent is required to make a verification pursuant to Section 2276.002, Texas Government Code, Successful Respondent verifies that it does not boycott energy companies and will not boycott energy companies during the term of the Contract;
- xxi) if Successful Respondent is required to make a verification pursuant to Section 2274.002, Texas Government Code, Successful Respondent verifies that it (A) does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association and (B) will not discriminate during the term of the contract against a firearm entity or firearm trade association;

- xxii) under Section 161.0085, Texas Health and Safety Code, Successful Respondent is not ineligible to receive the Contract;
- xxiii) if Successful Respondent is required to make a certification pursuant to Section 2275.0102, Texas Government Code, (A) Successful Respondent, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of Successful Respondent, is not owned by or the majority of stock or other ownership interest of Respondent is not held or controlled by individuals who are citizens of China, Iran, North Korea, Russia, or a country designated by the Governor as a threat to critical infrastructure; (B) Successful Respondent, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of Successful Respondent, is not owned by or the majority of stock or other ownership interest of Successful Respondent is not held or controlled by a company or other entity, including a governmental entity, that is owned or controlled by citizens of or is directly controlled by the government of China, Iran, North Korea, Russia, or a country designated by the Governor as a threat to critical infrastructure; and (C) Successful Respondent, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of Successful Respondent, is not headquartered in China, Iran, North Korea, Russia, or a country designated by the Governor as a threat to critical infrastructure;
- xxiv) if the services to be provided under a Purchase Order include cloud computing services, Successful Respondent shall comply with the requirements of the Texas Risk and Authorization Management Program ("TX-RAMP"), as provided by 1 TAC §§ 202.27 and 202.77, and the TX-RAMP Program Manual ("Program Manual"). Successful Respondent shall maintain program compliance and certification throughout the term of such Purchase Order, including providing all quarterly and ongoing documentation required by the Program Manual and any other continuous monitoring documentation or artifacts required by the Customer issuing such Purchase Order. Upon request from DIR or the Customer issuing such Purchase Order, Successful Respondent shall provide all documents and information necessary to demonstrate Successful Respondent's compliance with TX-RAMP; and
- xxv) all information provided by Successful Respondent is current, accurate, and complete.
- C. During the term of the Contract, Successful Respondent shall promptly disclose to DIR all changes that occur to the foregoing certifications, representations, and warranties. Successful Respondent covenants to fully cooperate in the development and execution of resulting documentation necessary to maintain an accurate record of the certifications, representations, and warranties and any changes thereto.
- D. In addition, Successful Respondent understands and agrees that if Successful Respondent responds to certain Customer pricing requests, then, in order to contract with the Customer, Successful Respondent may be required to comply with additional terms and conditions or certifications that an individual customer may require due to state and federal law (e.g., privacy and security requirements).

10.5 Ability to Conduct Business in Texas

Successful Respondent shall be authorized and validly existing under the laws of its state of organization and shall be authorized to do business in the State of Texas in accordance with Texas Business Organization Code, Title 1, Chapter 9. Upon request by DIR, Successful Respondent shall provide all

documents and other information necessary to establish Successful Respondent's authorization to do business in the State of Texas and the validity of Successful Respondent's existence under the laws of its state of organization.

10.6 Equal Opportunity Compliance

Successful Respondent agrees to abide by all applicable laws, regulations, and executive orders pertaining to equal employment opportunity, including federal laws and the laws of the State of Texas in which its primary place of business is located. In accordance with such laws, regulations, and executive orders, Successful Respondent agrees that no person in the United States shall, on the grounds of race, color, religion, national origin, sex, age, veteran status or handicap, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed by Successful Respondent under the Contract. If Successful Respondent is found to be not in compliance with these requirements during the term of the Contract, Successful Respondent agrees to take appropriate steps to correct these deficiencies. Upon request, Successful Respondent will furnish information regarding its nondiscriminatory hiring and promotion policies, as well as specific information on the composition of its principals and staff, including the identification of minorities and women in management or other positions with discretionary or decision-making authority.

10.7 Use of Subcontractors

If Successful Respondent uses any subcontractors in the performance of the Contract, Successful Respondent must make a good faith effort in the submission of its HUB Subcontracting Plan (HSP) in accordance with the State's Policy on Utilization of Historically Underutilized Businesses (HUB). A revised HSP approved by DIR's HUB Office shall be required before Successful Respondent can engage additional subcontractors in the performance of the Contract. A revised HSP approved by DIR's HUB Office shall be required before Successful Respondent can remove subcontractors currently engaged in the performance of the Contract. Successful Respondent shall remain solely responsible for the performance of its obligations under the Contract.

10.8 Responsibility for Actions

- A. Successful Respondent is solely responsible for its actions and those of its agents, employees, or subcontractors, and agrees that neither Successful Respondent nor any of the foregoing has any authority to act or speak on behalf of DIR or the State.
- B. Successful Respondent, for itself and on behalf of its subcontractors, shall report to the DIR Contract Manager within five (5) business days any change to the information contained in the Certification Statement of **Exhibit A** of the RFO or Section 10.4, Successful Respondent Certifications of this Appendix A to the Contract. Successful Respondent covenants to fully cooperate with DIR to update and amend the Contract to accurately disclose employment of current or former State employees and their relatives and/or the status of conflicts of interest.

10.9 Confidentiality

A. Successful Respondent acknowledges that DIR and Customers that are governmental bodies as defined by Section 552.003, Texas Government Code, are subject to the Texas Public Information Act. Successful Respondent also acknowledges that DIR and Customers that are state agencies will comply with the Public Information Act, and with all opinions of the Texas Attorney General's office concerning this Act.

B. Under the terms of the Contract, DIR may provide Successful Respondent with information related to Customers. Successful Respondent shall not re-sell or otherwise distribute or release Customer information to any party in any manner.

10.10 Security of Premises, Equipment, Data and Personnel

- A. Successful Respondent or Third-Party Providers may, from time to time during the performance of the Contract, have access to the personnel, premises, equipment, and other property, including data, information, files, and materials belonging to a Customer. Successful Respondent and Third-Party Providers shall preserve the safety, security, and the integrity of such personnel, premises, equipment, and other property, including data, information, files, and materials belonging to Customer, in accordance with the instruction of Customer and to the degree in which Successful Respondent or such Third-Party Provider protects its own information. Successful Respondent shall be responsible for damage to Customer's equipment, workplace, and its contents when such damage is caused by Successful Respondent or a Third-Party Provider. If Successful Respondent or Third-Party Provider fails to comply with Customer's security requirements, then Customer may immediately terminate the Purchase Order and related Service Agreement.
- B. If a Purchase Order is subject to Section 2054.138, Texas Government Code, Successful Respondent shall meet the security controls required by such Purchase Order, and shall periodically provide to the Customer evidence that Successful Respondent meets such required security controls.

10.11 Background and/or Criminal History Investigation

Prior to commencement of any services, background and/or criminal history investigation of Successful Respondent's employees and Third-Party Providers who will be providing services to the Customer under the Contract may be performed by the Customer or the Customer may require that Successful Respondent conduct such background checks. Should any employee or Third-Party Provider of Successful Respondent who will be providing services to the Customer under the Contract not be acceptable to the Customer as a result of the background and/or criminal history check, then Customer may immediately terminate its Purchase Order and related Service Agreement or request replacement of the employee or Third-Party Provider in question.

10.12 Limitation of Liability

- A. For any claim or cause of action arising under or related to the Contract, to the extent permitted by the Constitution and the laws of the State, none of the parties shall be liable to the other for punitive, special, or consequential damages, even if it is advised of the possibility of such damages.
- B. Successful Respondent and a Customer may include in a Purchase Order a term limiting Successful Respondent's liability for damages in any claim or cause of action arising under or related to such Purchase Order; provided that any such term may not limit Successful Respondent's liability below two-times the total value of the Purchase Order. Such value includes all amounts paid and amounts to be paid over the life of the Purchase Order to Successful Respondent by such Customer as described in the Purchase Order.
- C. Notwithstanding the foregoing or anything to the contrary herein, any limitation of Successful Respondent's liability contained herein or in a Purchase Order shall not apply to: claims of bodily

injury; violation of intellectual property rights including but not limited to patent, trademark, or copyright infringement; indemnification requirements under the Contract; and violation of State or Federal law including but not limited to disclosures of confidential information and any penalty of any kind lawfully assessed as a result of such violation.

10.13 Overcharges

Successful Respondent hereby assigns to DIR any and all of its claims for overcharges associated with the Contract which arise under the antitrust laws of the United States, 15 U.S.C.A. Section 1, et seq., and which arise under the antitrust laws of the State of Texas, Tex. Bus. and Comm. Code Section 15.01, et seq.

10.14 Prohibited Conduct

Successful Respondent represents and warrants that, to the best of its knowledge as of the date of this certification, neither Successful Respondent nor any subcontractor, firm, corporation, partnership, or institution represented by Successful Respondent, nor anyone acting for Successful Respondent or such subcontractor, firm, corporation or institution has: (1) violated the antitrust laws of the State of Texas under Texas Business & Commerce Code, Chapter 15, or the federal antitrust laws; or (2) communicated its response to the RFO directly or indirectly to any competitor or any other person engaged in such line of business during the procurement for the Contract.

10.15 Required Insurance Coverage

- A. As a condition of the Contract, Successful Respondent shall provide the listed insurance coverage within five (5) business days of execution of the Contract if Successful Respondent is awarded services which require that Successful Respondent's employees perform work at any Customer premises or use vehicles to conduct work on behalf of Customers. In addition, when engaged by a Customer to provide services on Customer premises, Successful Respondent shall, at its own expense, secure and maintain the insurance coverage specified herein, and shall provide proof of such insurance coverage to such Customer within five (5) business days following the execution of the Purchase Order. Successful Respondent may not begin performance under the Contract and/or a Purchase Order until such proof of insurance coverage is provided to, and approved by, DIR and the Customer. If Successful Respondent's services under the Contract will not require Successful Respondent to perform work on Customer premises, or to use vehicles (whether owned or otherwise) to conduct work on behalf of Customers, Successful Respondent may certify to the foregoing facts, and agree to provide notice and the required insurance if the foregoing facts change. The certification and agreement must be provided by executing the Certification of Off-Premise Customer Services in the form provided by DIR, which shall serve to meet the insurance requirements.
- B. All required insurance must be issued by companies that have an A rating and a minimum Financial Size Category Class of VII from AM Best, and are licensed in the State of Texas and authorized to provide the corresponding coverage. The Customer and DIR will be named as additional insureds on all required coverage. Required coverage must remain in effect through the term of the Contract and each Purchase Order issued to Successful Respondent thereunder. The minimum acceptable insurance provisions are as follows:

10.15.1 Commercial General Liability

Commercial General Liability must include \$1,000,000.00 per occurrence for Bodily Injury and Property Damage with a separate aggregate limit of \$2,000,000.00; Medical Expenses per person of \$5,000.00; Personal Injury and Advertising Liability of \$1,000,000.00; Products/Completed Operations aggregate Limit of \$2,000,000.00 and Damage to Premises Rented: \$50,000.00. Agencies may require additional Umbrella/Excess Liability insurance. The policy shall contain the following provisions:

- A. Blanket contractual liability coverage for liability assumed under the Contract;
- B. Independent Contractor coverage;
- C. State of Texas, DIR, and Customer listed as an additional insured; and
- D. Waiver of Subrogation.

10.15.2 Workers' Compensation Insurance

Workers' Compensation Insurance and Employers' Liability coverage must include limits consistent with statutory benefits outlined in the Texas Workers' Compensation Act (Title 5, Subtitle A, Texas Labor Code) and minimum policy limits for Employers' Liability of \$1,000,000 per accident, \$1,000,000 disease PER EMPLOYEE and \$1,000,000 per disease POLICY LIMIT.

10.15.3 Business Automobile Liability Insurance

Business Automobile Liability Insurance must cover all owned, non-owned, and hired vehicles with a minimum combined single limit of \$500,000 per occurrence for bodily injury and property damage. The policy shall contain the following endorsements in favor of DIR and/or Customer:

- A. Waiver of subrogation;
- B. Additional insured.

10.16 Use of State Property

Successful Respondent is prohibited from using a Customer's equipment, location, or any other resources of a Customer, DIR, or the State of Texas for any purpose other than performing services under this Agreement. For this purpose, equipment includes, but is not limited to, copy machines, computers and telephones using State of Texas long distance services. Any charges incurred by Successful Respondent using a Customer's equipment for any purpose other than performing services under this Agreement must be fully reimbursed by Successful Respondent to such Customer immediately upon demand by such Customer. Such use shall constitute breach of contract and may result in termination of the Contract, the Purchase Order, and other remedies available to DIR and Customer under the Contract and applicable law.

10.17 Immigration

- A. Successful Respondent shall comply with all requirements related to federal immigration laws and regulations, to include but not be limited to, the Immigration and Reform Act of 1986, the Illegal Immigration Reform and Immigrant Responsibility Act of 1996 ("IIRIRA") and the Immigration Act of 1990 (8 U.S.C.1101, et seq.) regarding employment verification and retention of verification forms for any individual(s) who will perform any labor or services under the Contract.
- B. Pursuant to Chapter 673, Texas Government Code, Successful Respondent shall, as a condition of the Contract, also comply with the United States Department of Homeland Security's E-Verify system to determine the eligibility of:

- i) all persons 1) to whom the E-Verify system applies, and 2) who are hired by Successful Respondent during the term of the Contract to perform duties within Texas; and
- ii) all subcontractors' employees 1) to whom the E-Verify system applies, and 2) who are hired by the subcontractor during the term of the Contract and assigned by the subcontractor to perform work pursuant to the Contract.
- C. Successful Respondent shall require its subcontractors to comply with the requirements of this Section and Successful Respondent is responsible for the compliance of its subcontractors. Nothing herein is intended to exclude compliance by Successful Respondent and its subcontractors with all other relevant federal immigration statutes and regulations promulgated pursuant thereto.

10.18 Public Disclosure

No public disclosures or news releases pertaining to the Contract shall be made by Successful Respondent without prior written approval of DIR.

10.19 Product and/or Services Substitutions

Substitutions are not permitted without the prior written consent of DIR or Customer.

10.20 Secure Erasure of Hard Disk Managed Services Products and/or Services

Successful Respondent agrees that all managed service products and/or services equipped with hard disk drives (e.g., computers, telephones, printers, fax machines, scanners, multifunction devices) shall have the capability to securely erase, destroy, or render unreadable data written to the hard drive prior to final disposition of such managed service products and/or services, either at the end of the managed service product and/or services' useful life or at the end of the Customer's managed service product and/or services, in accordance with 1 TAC 202 or NIST 800-88.

10.21 Deceptive Trade Practices; Unfair Business Practices

- A. Successful Respondent represents and warrants that neither Successful Respondent nor any of its subcontractors has been (i) found liable in any administrative hearing, litigation or other proceeding of Deceptive Trade Practices violations as defined under Chapter 17, Texas Business & Commerce Code, or (ii) has outstanding allegations of any Deceptive Trade Practice pending in any administrative hearing, litigation or other proceeding.
- B. Successful Respondent certifies that it has no officers who have served as officers of other entities who (i) have been found liable in any administrative hearing, litigation or other proceeding of Deceptive Trade Practices violations or (ii) have outstanding allegations of any Deceptive Trade Practice pending in any administrative hearing, litigation or other proceeding.

10.22 Drug Free Workplace Policy

Successful Respondent shall comply with the applicable provisions of the Drug-Free Work Place Act of 1988 (41 U.S.C. §§8101-8106) and maintain a drug-free work environment; and the final rule, government-wide requirements for drug-free work place (Financial Assistance), issued by the Office of Management and Budget (2 C.F.R. Part 280, Subpart F182) to implement the provisions of the Drug-Free Work Place Act of 1988 is incorporated by reference and the contractor shall comply with the relevant provisions thereof, including any amendments to the final rule that may hereafter be issued.

10.23 Public Information

- A. Pursuant to Section 2252.907, Texas Government Code, Successful Respondent is required to make any information created or exchanged with the State pursuant to the Contract, and not otherwise excepted from disclosure under the Texas Public Information Act, available in a format that is accessible by the public at no additional charge to the State.
- B. Each State government entity should supplement the provision set forth in Section A, above, with the additional terms agreed upon by the parties regarding the specific format by which Successful Respondent is required to make the information accessible by the public.
- C. Successful Respondent represents and warrants that it will comply with the requirements of Section 552.372(a), Texas Government Code, where applicable. Except as provided by Section 552.374(c), Texas Government Code, the requirements of Subsection J, Chapter 552, Texas Government Code, may apply to the Contract or certain Purchase Orders, and Successful Respondent agrees that the Contract or such Purchase Orders can be terminated if Successful Respondent knowingly or intentionally fails to comply with a requirement of that subchapter.

10.24 Successful Respondent Reporting Requirements

Successful Respondent shall comply with Subtitle C, Title 5, Business & Commerce Code, Chapter 109, requiring computer technicians to report images of child pornography.

10.25 Cybersecurity Training

In accordance with Section 2054.5192, Texas Government Code, for any contract with a state agency or institution of higher education, if Successful Respondent, or a subcontractor, officer, or employee of Successful Respondent, will have access to a state computer system or database, then Successful Respondent shall ensure that such officer, employee, or subcontractor shall complete a cybersecurity training program certified under Section 2054.519, Texas Government Code, as selected by Customer state agency or institution of higher education. The cybersecurity training program must be completed by such officer, employee, or subcontractor during the term of the Contract and during any renewal period. Successful Respondent shall verify to the Customer state agency or institution of higher education completion of the program by each such officer, employee, or subcontractor.

11 CONTRACT ENFORCEMENT

11.1 Enforcement of Contract and Dispute Resolution

- A. Successful Respondent and DIR agree to the following: (i) a party's failure to require strict performance of any provision of the Contract shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision, (ii) for disputes not resolved in the normal course of business, the dispute resolution process provided for in Chapter 2260, Texas Government Code, shall be used, (iii) except as provided in Sec. 2251.051 Texas Government Code, Successful Respondent shall continue performance while the dispute is being resolved, and (iv) actions or proceedings arising from the Contract shall be heard in a state court of competent jurisdiction in Travis County, Texas.
- B. Disputes arising between a Customer and Successful Respondent shall be resolved in accordance with the dispute resolution process of the Customer that is not inconsistent with the above. DIR shall not be a party to any such dispute unless DIR, Customer, and Successful Respondent agree in writing.

C. State agencies are required by rule (34 TAC §20.108(b)) to report vendor performance through the Vendor Performance Tracking System (VPTS) on every purchase over \$25,000.00.

11.2 Termination

11.2.1 Termination for Non-Appropriation

11.2.1.1 Termination for Non-Appropriation by Customer

Customers may terminate Purchase Orders if funds sufficient to pay its obligations under the Contract are not appropriated: i) by the governing body on behalf of local governments; ii) by the Texas legislature on behalf of state agencies; or iii) by budget execution authority provisioned to the Governor or the Legislative Budget Board as provided in Chapter 317, Texas Government Code. In the event of non-appropriation, Successful Respondent will be provided ten (10) calendar days written notice of intent to terminate. In the event of such termination, Customer will not be in default or breach under the Purchase Order or the Contract, nor shall it be liable for any further payments ordinarily due under the Contract, nor shall it be liable for any damages or any other amounts which are caused by or associated with such termination.

11.2.1.2 Termination for Non-Appropriation by DIR

DIR may terminate the Contract if funds sufficient to pay its obligations under the Contract are not appropriated: by the i) Texas legislature or ii) by budget execution authority provisioned to the Governor or the Legislative Budget Board as provided in Chapter 317, Texas Government Code. In the event of non-appropriation, Successful Respondent will be provided thirty (30) calendar days written notice of intent to terminate. In the event of such termination, DIR will not be in default or breach under the Contract, nor shall it be liable for any further payments ordinarily due under the Contract, nor shall it be liable for any damages or any other amounts which are caused by or associated with such termination.

11.2.2 Absolute Right

DIR shall have the absolute right to terminate the Contract without recourse in the event that: i) Successful Respondent becomes listed on the prohibited vendors list authorized by Executive Order #13224, "Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism", published by the United States Department of the Treasury, Office of Foreign Assets Control; ii) Successful Respondent becomes suspended or debarred from doing business with the federal government as listed in the System for Award Management (SAM) maintained by the General Services Administration; or (iii) Successful Respondent is found by DIR to be ineligible to hold the Contract under Subsection (b) of Section 2155.006, Texas Government Code. Successful Respondent shall be provided written notice in accordance with Section 14.1, Notices, of intent to terminate.

11.2.3 Termination for Convenience

DIR may terminate the Contract, in whole or in part, by giving the other party thirty (30) calendar days' written notice. A Customer may terminate a Purchase Order by giving the other party thirty (30) calendar days' written notice.

11.2.4 Termination for Cause

11.2.4.1 Contract

Either DIR or Successful Respondent may issue a written notice of default to the other upon the occurrence of a material breach of any covenant, certification, representation, warranty, or provision of the Contract, upon the following preconditions: first, the parties must comply with the requirements of Chapter 2260, Texas Government Code in an attempt to resolve a dispute; second, after complying with Chapter 2260, Texas Government Code, and the dispute remains unresolved, then the non-defaulting party shall give the defaulting party thirty (30) calendar days from receipt of notice to cure said default. If the defaulting party fails to cure said default within the timeframe allowed, the non-defaulting party may, at its option and in addition to any other remedies it may have available, cancel and terminate the Contract. Customers purchasing products or services under the Contract have no power to terminate the Contract for default.

11.2.4.2 Purchase Order

Customer or Successful Respondent may terminate a Purchase Order or other contractual document or relationship upon the occurrence of a material breach of any term or condition: (i) of the Contract, or (ii) included in the Purchase Order or other contractual document or relationship, upon the following preconditions: first, the parties must comply with the requirements of Chapter 2260, Texas Government Code, in an attempt to resolve a dispute; second, after complying with Chapter 2260, Texas Government Code, and the dispute remains unresolved, then the non-defaulting party shall give the defaulting party thirty (30) calendar days from receipt of notice to cure said default. If the defaulting party fails to cure said default within the timeframe allowed, the non-defaulting party may, at its option and in addition to any other remedies it may have available, cancel and terminate the Purchase Order. Customer may immediately suspend or terminate a Purchase Order without advance notice in the event Successful Respondent fails to comply with confidentiality, privacy, security requirements, environmental, or safety laws or regulations, if such non-compliance relates or may relate to vendor provision of goods or services to the Customer.

11.2.5 Immediate Termination or Suspension

DIR may immediately suspend or terminate the Contract without advance notice if DIR receives notice or knowledge of potentially criminal violations by Successful Respondent (whether or not such potential violations directly impact the provision of goods or services under the Contract). In such case, Successful Respondent may be held ineligible to receive further business or payment but may be responsible for winding down or transition expenses incurred by Customer. DIR or Customer will use reasonable efforts to provide notice (to the extent allowed by law) to Successful Respondent within five (5) business days after the suspension or termination. Successful Respondent may provide a response and request an opportunity to present its position. DIR or Customer will review Successful Respondent's presentation but is under no obligation to provide formal response.

11.2.6 Customer Rights Under Termination

In the event the Contract expires or is terminated for any reason, a Customer shall retain its rights under the Contract and any Purchase Order issued prior to the termination or expiration of the Contract. The Purchase Order survives the expiration or termination of the Contract in accordance with Section 4.5.

11.2.7 Successful Respondent Rights Under Termination

In the event a Purchase Order expires or is terminated, a Customer shall pay all amounts due for products or services ordered prior to the effective expiration or termination date and ultimately accepted.

11.3 Force Majeure

DIR, Customer, or Successful Respondent may be excused from performance under the Contract or a Purchase Order for any period when performance is prevented as the result of an act of God, strike, war, civil disturbance, epidemic, or court order (each such event, an "Event of Force Majeure"), provided that the party experiencing such Event of Force Majeure has prudently and promptly acted to take any and all steps that are within the party's control to ensure performance and to shorten the duration or impact of the Event of Force Majeure. The party suffering an Event of Force Majeure shall provide notice of the event to the other parties when commercially reasonable. Subject to this Section, such non-performance shall not be deemed a default or a ground for termination. However, a Customer may terminate a Purchase Order if it is determined by such Customer that Successful Respondent will not be able to deliver services in a timely manner to meet the business needs of such Customer.

12 NON-SOLICITATION OF STATE EMPLOYEES

Successful Respondent shall not solicit, directly or indirectly, any employee of DIR who is associated with the Contract for a period of ninety (90) calendar days following the expiration or termination of the Contract. Further, Successful Respondent shall not solicit, directly or indirectly, any employee of a Customer who is associated with a Purchase Order for a period of ninety (90) calendar days following the expiration or termination of such Purchase Order.

13 WARRANTY

Customers may provide written notice to Successful Respondent of errors, inaccuracies, or other deficiencies in products or services provided by Successful Respondent under a Purchase Order within thirty (30) calendar days or receipt of an invoice for such products or services. Successful Respondent shall correct such error, inaccuracy, or other deficiency at no additional cost to Customer.

14 NOTIFICATION

14.1 Notices

All notices, demands, designations, certificates, requests, offers, consents, approvals, and other instruments given pursuant to the Contract shall be in writing and shall be validly given on: (i) the date of delivery if delivered by email, facsimile transmission, mailed by registered or certified mail, or hand delivered, or (ii) three (3) business days after being mailed via United States Postal Service. All notices under the Contract shall be sent to a party at the respective address indicated in the Contract or to such other address as such party shall have notified the other party in writing.

14.2 Handling of Written Complaints

In addition to other remedies contained in the Contract, a person contracting with DIR may direct their written complaints to the following office:

Public Information Office Department of Information Resources Attn: Public Information Officer 300 W. 15th Street, Suite 1300 Austin, Texas 78701 (512) 475-4759, facsimile

15 CAPTIONS

The captions contained in the Contract, Appendices, and its Exhibits are intended for convenience and reference purposes only and shall in no way be deemed to define or limit any provision thereof.

<END OF APPENDIX A>

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HUB Subcontracting Plan (HSP) QUICK CHECKLIST

While this HSP Quick Checklist is being provided to merely assist you in readily identifying the sections of the HSP form that you will need to complete, it is very important that you adhere to the instructions in the HSP form and instructions provided by the contracting agency.

➤	If you will be awarding \underline{all} of the subcontracting work you have to offer under the contract to \underline{only} Texas certified HUB vendors, complete:
	☐ Section 1 - Respondent and Requisition Information
	Section 2 a Yes, I will be subcontracting portions of the contract.
	Section 2 b List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors.
	☐ Section 2 c Yes
	Section 4 - Affirmation
	GFE Method A (Attachment A) - Complete an Attachment A for each of the subcontracting opportunities you listed in Section 2 b.
>	If you will be subcontracting any portion of the contract to Texas certified HUB vendors and Non-HUB vendors, and the aggregate percentage of all the subcontracting work you will be awarding to the Texas certified HUB vendors with which you do not have a continuous contract in place for more than five (5) years meets or exceeds the HUB Goal the contracting agency identified in the "Agency Special Instructions/Additional Requirements", complete:
	Section 1 - Respondent and Requisition Information
	Section 2 a Yes, I will be subcontracting portions of the contract.
	Section 2 b List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors
	and Non-HUB vendors.
	Section 2 c No
	Section 2 d Yes
	Section 4 - Affirmation
_	GFE Method A (Attachment A) - Complete an Attachment A for each of the subcontracting opportunities you listed in Section 2 b.
>	If you will be subcontracting any portion of the contract to Texas certified HUB vendors and Non-HUB vendors or only to Non-HUB vendors, and the aggregate percentage of all the subcontracting work you will be awarding to the Texas certified HUB vendors with which you do not have a continuous contract* in place for more than five (5) years does not meet or exceed the HUB Goal the contracting agency identified in the "Agency Special Instructions/Additional Requirements", complete:
	☐ Section 1 - Respondent and Requisition Information
	Section 2 a Yes, I will be subcontracting portions of the contract.
	Section 2 b List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors and Non-HUB vendors.
	☐ Section 2 c No
	Section 2 d No
	Section 4 - Affirmation
	GFE Method B (Attachment B) - Complete an Attachment B for each of the subcontracting opportunities you listed in Section 2 b.
>	If you will not be subcontracting any portion of the contract and will be fulfilling the entire contract with your own resources (i.e., employees, supplies, materials and/or equipment), complete:
	Section 1 - Respondent and Requisition Information
	Section 2 a No, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources.
	Section 3 - Self Performing Justification
	Section 4 - Affirmation

*Continuous Contract: Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service, to include under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

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State of Texas VID #: 1131921089103

703-760-3588

703-506-1257

3/6/2024 (mm/dd/yyyy)

Phone #:

Bid Open Date:

Fax #:



HUB Subcontracting Plan (HSP)

In accordance with Texas Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, all respondents, including State of Texas certified Historically Underutilized Businesses (HUBs) must complete and submit this State of Texas HUB Subcontracting Plan (HSP) with their response to the bid requisition (solicitation).

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Texas Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the 2009 State of Texas Disparity Study. The statewide HUB goals defined in 34 Texas Administrative Code (TAC) §20.284 are:

- 11.2 percent for heavy construction other than building contracts,
- 21.1 percent for all building construction, including general contractors and operative builders' contracts,
- 32.9 percent for all special trade construction contracts,
- 23.7 percent for professional services contracts,
- 26.0 percent for all other services contracts, and

SECTION 1: RESPONDENT AND REQUISITION INFORMATION

b. Is your company a State of Texas certified HUB? ☐ - Yes ☐ - No DIR-CPO-TMP-583

Sunny Kim

Point of Contact:

E-mail Address:

c. Requisition #:

Respondent (Company) Name: Konica Minolta Business Solutions U.S.A., Inc.

statebids@kmbs.konicaminolta.us

21.1 percent for commodities contracts.

- - Agency Special Instructions/Additional Requirements - -

In accordance with 34 TAC §20.285(d)(1)(D)(iii), a respondent (prime contractor) may demonstrate good faith effort to utilize Texas certified HUBs for its subcontracting opportunities if the total value of the respondent's subcontracts with Texas certified HUBs meets or exceeds the statewide HUB goal or the

which it will subcontract. If using existing contracts with Texas certified HUBs to satisfy this requirement, only the aggregate percentage of the contracts expect to be subcontracted to HUBs with which the respondent does not have a continuous contract* in place for more than five (5) years shall qualify for meeting the HUB goal. This limitation is designed to encourage vendor rotation as recommended by the 2009 Texas Disparity Study.	ted

Enter your company's name here: Konica Minolta Business Solutions U.S.A., Inc. Requisition #: DIR-CPO-TMP-583

SECTION 2: RESPONDENT'S SUBCONTRACTING INTENTIONS

After dividing the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, and taking into consideration the scope of work to be performed under the proposed contract, including all potential subcontracting opportunities, the respondent must determine what portions of work, including contracted staffing, goods and services will be subcontracted. Note: In accordance with 34 TAC §20.282, a "Subcontractor" means a person who contracts with a prime contractor to work, to supply commodities, or to contribute toward completing work for a governmental entity.

- a. Check the appropriate box (Yes or No) that identifies your subcontracting intentions:
 - 2 Yes, I will be subcontracting portions of the contract. (If Yes, complete Item b of this SECTION and continue to Item c of this SECTION.)
 - No, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources, including employees, goods and services. (If No, continue to SECTION 3 and SECTION 4.)
- b. List all the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

		HU	Non-HUBs	
Item #	Subcontracting Opportunity Description	Percentage of the contract expected to be subcontracted to HUBs with which you do not have a continuous contract* in place for more than five (5) years.	expected to be subcontracted to UBs with which you do not have HUBs with which you have a	
1	Reseller (Service, invoicing, and delivery of copiers)	10.61 %	%	77.94%
2	Subcontractor (Service, invoicing, and delivery of copiers)	10.61 %	%	%
3		%	%	%
4		%	%	%
5		%	%	%
6		%	%	%
7		%	%	%
8		%	%	%
9		%	%	%
10		%	%	%
11		%	%	%
12		%	%	%
13		%	%	%
14		%	%	%
15		%	%	%
	Aggregate percentages of the contract expected to be subcontracted:	21.22 %	%	77.94 %

(Note: If you have more than fifteen subcontracting opportunities, a continuation sheet is available online at https://www.comptroller.texas.gov/purchasing/vendor/hub/forms.php).

- Check the appropriate box (Yes or No) that indicates whether you will be using <u>only</u> Texas certified HUBs to perform <u>all</u> of the subcontracting opportunities you listed in SECTION 2, Item b.
 - Yes (If Yes, continue to SECTION 4 and complete an "HSP Good Faith Effort Method A (Attachment A)" for each of the subcontracting opportunities you listed.)
 - No (If No, continue to Item d, of this SECTION.)
- d. Check the appropriate box (Yes or No) that indicates whether the aggregate expected percentage of the contract you will subcontract with Texas certified HUBs with which you do not have a continuous contract* in place with for more than five (5) years, meets or exceeds the HUB goal the contracting agency identified on page 1 in the "Agency Special Instructions/Additional Requirements."
 - Tes (If Yes, continue to SECTION 4 and complete an "HSP Good Faith Effort Method A (Attachment A)" for each of the subcontracting opportunities you listed.)
 - No (If No, continue to SECTION 4 and complete an "HSP Good Faith Effort Method B (Attachment B)" for each of the subcontracting opportunities you listed.)

*Continuous Contract: Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

Enter your company's name here: Konica Minolta Business Solutions U.S.A., Inc. Requisition #: DIR-CPO-TMP-583

SECTION 2: RESPONDENT'S SUBCONTRACTING INTENTIONS (CONTINUATION SHEET)

This page can be used as a continuation sheet to the HSP Form's page 2, Section 2, Item b. Continue listing the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

		HU	JBs .	Non-HUBs	
Item #	Subcontracting Opportunity Description	Percentage of the contract expected to be subcontracted to HUBs with which you do not have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to HUBs with which you have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to non-HUBs.	
16		%	%	%	
17		%	%	%	
18		%	%	%	
19		%	%	%	
20		%	%	%	
21		%	%	%	
22		%	%	%	
23		%	%	%	
24		%	%	%	
25		%	%	%	
26		%	%	%	
27		%	%	%	
28		%	%	%	
29		%	%	%	
30		%	%	%	
31		%	%	%	
32		%	%	%	
33		%	%	%	
34		%	%	%	
35		%	%	%	
36		%	%	%	
37		%	%	%	
38		%	%	%	
39		%	%	%	
40		%	%	%	
41		%	%	%	
42		%	%	%	
43		%	%	%	
	Aggregate percentages of the contract expected to be subcontracted:	%	%	%	

*Continuous Contract: Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

Enter your company's name here: Konica Minolta Business Solutions U.S.A., Inc. Requisition #: DIR-CPO-TMP-583

SECTION 3: SELF PERFORMING JUSTIFICATION (If you responded "No" to SECTION 2, Item a, you must complete this SECTION and continue to SECTION 4.) If you responded "No" to SECTION 2, Item a, in the space provided below explain how your company will perform the entire contract with its own employees, supplies, materials and/or equipment.

N/A	
	·

SECTION 4: AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP is true and correct. Respondent understands and agrees that, <u>if awarded any portion of the requisition</u>:

- The respondent will provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor for the awarded contract. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.
- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report PAR) to the contracting agency, verifying its
 compliance with the HSP, including the use of and expenditures made to its subcontractors (HUBs and Non-HUBs). (The PAR is available at
 https://www.comptroller.texas.gov/purchasing/docs/hub-forms/ProgressAssessmentReportForm.xls).
- The respondent must seek approval from the contracting agency prior to making any modifications to its HSP, including the hiring of additional or different
 subcontractors and the termination of a subcontractor the respondent identified in its HSP. If the HSP is modified without the contracting agency's prior approval,
 respondent may be subject to any and all enforcement remedies available under the contract or otherwise available by law, up to and including debarment from all
 state contracting.
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services
 are being performed and must provide documentation regarding staffing and other resources.

Signature on File	Kristen McKenna	Director, Public Sector Contracts	6/28/2024	
Signature	Printed Name	Title	Date	
			(mm/dd/yyyy)	

Reminder:

- If you responded "Yes" to SECTION 2, Items c or d, you must complete an "HSP Good Faith Effort Method A (Attachment A)" for each of the subcontracting opportunities you listed in SECTION 2, Item b.
- If you responded "No" SECTION 2, Items c and d, you must complete an "HSP Good Faith Effort Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b.

HSP Good Faith Effort - Method A (Attachment A)

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Enter your company's name here: Konica Minolta Business Solutions U.S.A., Inc. Requisition #: DIR-CPO-TMP-583

IMPORTANT: If you responded "**Yes**" to **SECTION 2**, **Items c** or **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method A (Attachment A)" for <u>each</u> of the subcontracting opportunities you listed in **SECTION 2**, **Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-afe-achm-a.pdf

SECTION A-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 1 Description: Reseller (Service, invoicing, and delivery of copiers)

SECTION A-2: SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the subcontracting opportunity you listed above in SECTION A-1. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mvcpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certifie	ed HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
Datamax	□- Yes	✓ - No	462116409	\$4000	4.33 %
Dex Imaging	□- Yes [✓ - No	32066230494	\$4000	4.33 %
CPI Imaging, LP	□- Yes	√ - No	1202071642400	\$4000	4.33 %
Hayday, Inc.	□- Yes [✓ - No	1742010368503	\$4000	4.33 %
De Lage Landen Financial Services, Inc.	□ - Yes [√ - No	13819045009	\$4000	4.33 %
Function 4, LLC.	□ - Yes □	₹ - No	1471390413500	\$4000	4.33 %
Documentation, Inc.	☐ - Yes [√ - No	1742569756600	\$4000	4.33 %
High Tech Office Systems	☐ - Yes	√- No	1731255438300	\$4000	4.33 %
Hilliard Office Solutions	☐ - Yes [√ - No	1472832646400	\$4000	4.33 %
ImageNet Consulting, LLC.	☐ - Yes [√ - No	1453028912400	\$4000	4.33 %
Novatech	☐ - Yes [√ - No	162176258350	\$4000	4.33 %
Progressive Office Systems, Inc.	Yes _	√ - No	174257160850	\$4000	4.33 %
Stanfield Printing Co, Inc.	☐ - Yes [√- No	17305656534	\$4000	4.33 %
Total Imaging Solutions, Inc.	- Yes	√ - No	111374570390	\$4000	4.33 %
Ubeo Business Services	_ Yes [√ - No	1815293028700	\$4000	4.33 %
DSI TX, LLC.	Yes [√- No	1825405316000	\$4000	4.33 %
First-Citizens Bank & Trust Company	☐ - Yes [√- No	560223230	\$4000	4.33 %
Flores & Associates	✓ - Yes	No	1020681547300	\$9700	10.61 %
International Copy Machine Center, Inc.	Yes	✓ - No	1742199762200	\$4000	4.33 %
	Yes [- No		\$	%
	□ - Yes [- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	_ No		\$	%

REMINDER: As specified in SECTION 4 of the completed HSP form, <u>if you (respondent)</u> are awarded any portion of the requisition, you are required to provide notice as soon as practical to <u>all</u> the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract <u>no later than ten (10) working days</u> after the contract is awarded.

HSP Good Faith Effort - Method A (Attachment A)

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Enter your company's name here: Konica Minolta Business Solutions U.S.A., Inc. Requisition #: DIR-CPO-TMP-583

IMPORTANT: If you responded "**Yes**" to **SECTION 2, Items c** or **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method A (Attachment A)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-afe-achm-a.pdf

SECTION A-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 2 Description: Subcontractor (Service, invoicing, and delivery of copiers)

SECTION A-2: SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the subcontracting opportunity you listed above in SECTION A-1. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas cert	ified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
J.C. Delivery, Inc.	☑-Yes	□- No	1752415092100	\$9700	10.61 %
	□-Yes	□- No		\$	%
	□-Yes	□- No		\$	%
	□-Yes	□- No		\$	%
	□-Yes	□- No		\$	%
	□-Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	□-Yes	□- No		\$	%
	□ - Yes	□-No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%
	☐ - Yes	□- No		\$	%

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to <u>all</u> the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract <u>no later than ten (10) working days</u> after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B)

Rev. 2/17

Enter your company's name here: Konica Minolta Business Solutions U.S.A., Inc. Requisition #: DIR-CPO-TMP-583

IMPORTANT: If you responded "No" to **SECTION 2**, **Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for <u>each</u> of the subcontracting opportunities you listed in **SECTION 2**, **Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf.

SECTION B-1: SUBCONTRACTING OPPORTUNITY Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.
Item Number: Description:
SECTION B-2: MENTOR PROTÉGÉ PROGRAM
If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as subcontractor to perform the subcontracting opportunity listed in SECTION B-1 , constitutes a good faith effort to subcontract with a Texas certified HUB towards the <u>specific</u> portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- ☐ Yes (If Yes, continue to SECTION B-4.)
- No / Not Applicable (If No or Not Applicable, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you <u>MUST</u> comply with items <u>a</u>, <u>b</u>, <u>c</u> and <u>d</u>, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs <u>and</u> trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs <u>and</u> trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs <u>and</u> to the trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) Historically Underutilized Business (HUB) Directory Search located at https://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "A" signifies that the company is a Texas certified HUB.
- b. List the <u>three (3)</u> Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB R	espond?
	•		- Yes	- No
			- Yes	☐ - No
			- Yes	☐ - No

- C. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.
- d. List two (2) trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
		- Yes - No
		☐ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

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nter your company's name here:			Requisition #	t:	
ECTION B-4: SUBCONTRACTOR SELECTION er the item number and description of the subcontracting opportunity you	listed in SECT	ION 2, Ite	em b , of the completed HSF	o form for which you	are completin
attachment.		,		,	
Enter the item number and description of the subcontracting opportunity	y for which you	are comple	ting this Attachment B conti	nuation page.	
Item Number: Description:					
 List the subcontractor(s) you selected to perform the subcontracting op HUB and their Texas Vendor Identification (VID) Number or federal subcontracted, and the expected percentage of work to be subcontract you use the State of Texas' Centralized Master Bidders List http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status con 	Emplioyer Iden ted. When sear (CMBL) - His	tification N ching for To storically U	umber (EIN), the approxime exas certified HUBs and ve Underutilized Business (H	nate dollar value of rifying their HUB sta UB) Directory Sea	the work to latus, ensure t
Company Name	Texas cert	ified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
	□ - Yes	□-No		\$	%
	□ - Yes	□- No		\$	%
	□ - Yes	□- No		\$	9
	□ - Yes	□ - No		\$	9
	□ - Yes	□- No		\$	9
	□ - Yes	□ - No		\$	9
	- Yes	□-No		\$	9
	□- Yes	□ - No		\$	9
	□- Yes	□ - No		\$	9
	□- Yes	□ - No		\$	9
If any of the subcontractors you have selected to perform the subcontra justification for your selection process (attach additional page if necess	acting opportuni		d in SECTION B-1 is <u>not</u> a	1 -	

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to <u>all</u> the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract <u>no later than ten (10) working days</u> after the contract is awarded.

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HUB Subcontracting Opportunity Notification Form

In accordance with Texas Gov't Code, Chapter 2161, each state agency that considers entering into a contract with an expected value of \$100,000 or more shall, before the agency solicits bids, proposals, offers, or other applicable expressions of interest, determine whether subcontracting opportunities are probable under the contract. The state agency I have identified below in **Section B** has determined that subcontracting opportunities are probable under the requisition to which my company will be responding.

34 Texas Administrative Code, §20.285 requires all respondents (prime contractors) bidding on the contract to provide notice of each of their subcontracting opportunities to at least three (3) Texas certified HUBs (who work within the respective industry applicable to the subcontracting opportunity), and allow the HUBs at least seven (7) working days to respond to the notice prior to the respondent submitting its bid response to the contracting agency. In addition, at least seven (7) working days prior to submitting its bid response to the contracting agency, the respondent must provide notice of each of its subcontracting opportunities to two (2) or more trade organizations or development centers (in Texas) that serves members of groups (i.e., Asian Pacific American, Black American, Hispanic American, Native American, Woman, Service Disabled Veteran) identified in Texas Administrative Code §20.282(19)(C).

We respectfully request that vendors interested in bidding on the subcontracting opportunity scope of work identified in Section C, Item 2, reply no later than the date and time identified in Section C, Item 1. Submit your response to the point-of-contact referenced in Section A.

SECTION A: PRIME	CONTRACTOR'S INFORMATION			
Company Name:	Konica Minolta Business Solutions U.S.A., Inc.	State of Texas VID #:		
Point-of-Contact:	Sunny Kim	_	703-760-3588	
E-mail Address:	statebids@kmbs.konicaminolta.us	Fax #:	703-506-1257	
SECTION B: CONTR	ACTING STATE AGENCY AND REQUISITION INFORMATION			
Agency Name:	Texas Department of Information Resources			
Point-of-Contact:	•	Phone #:		
Requisition #:	DIR-CPO-TMP-583	Bid Open Date:	3/6/2024	
			(mm/dd/yyyy)	
SECTION C: SUBCO	NTRACTING OPPORTUNITY RESPONSE DUE DATE, DESCRIPTION, REC	QUIREMENTS AND RELATED	INFORMATION	
1. Potential Subcontra	actor's Bid Response Due Date:			
lf you w	ould like for our company to consider your company's bid for the subcontracting of	opportunity identified below in Ite	m 2,	
V	ve must receive your bid response no later than on			
	Central Time	Date (mm/dd/yyyy)		
In accordance with 34 TAC §20.285, each notice of subcontracting opportunity shall be provided to at least three (3) Texas certified HUBs, and allow the HUBs at least seven (7) working days to respond to the notice prior to submitting our bid response to the contracting agency. In addition, at least seven (7) working days prior to us submitting our bid response to the contracting agency, we must provide notice of each of our subcontracting opportunities to two (2) or more trade organizations or development centers (in Texas) that serves members of groups (i.e., Asian Pacific American, Black American, Hispanic American, Native American, Woman, Service Disabled Veteran) identified in Texas Administrative Code, §20.282(19)(C). (A working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to the trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.)				
2. Subcontracting Opp	portunity Scope of Work:			
3. Required Qualificat	ions:		- Not Applicable	
4. Bonding/Insurance	Requirements:		- Not Applicable	
5. Location to review p	plans/specifications:		- Not Applicable	

APPENDIX C

Konica Minolta Business Solutions U.S.A., Inc.

DIR-CPO-5424

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
MPS (Managed Print Services)		
Not to exceed Flat Rate to provide Service Help Desk, Remote and or On-Site Break/Fix, Toner Supplies, Clean Planet Support for accepted major print manufacturer's supported models. Installation of Consult App and MPS site agreement required.	Konica Minolta	9.38%
The MPS pricing listed is a not to exceed Flat Rate to provide Service Help Desk, Remote and or On-Site Break/Fix, Toner Supplies, Clean Planet Support for accepted major print manufacturer's supported models. Installation of Consult App and MPS site agreement required.	Konica Minolta	7.29%
The MPS pricing listed is a not to exceed Cost Per Page (CPP 8.5-11") to provide Service Help Desk, Remote and or On-Site Break/Fix, Toner Supplies, Clean Planet Support for accepted major print manufacturer's supported models. Installation of Consult App and MPS site agreement required. Cost Per Copy - Black and White	Konica Minolta	10.00%
The MPS pricing listed is a not to exceed Cost Per Page (CPP 8.5-11") to provide Service Help Desk, Remote and or On-Site Break/Fix, Toner Supplies, Clean Planet Support for accepted major print manufacturer's supported models. Installation of Consult App and MPS site agreement required. Cost Per Copy - Color	Konica Minolta	10.00%
DIS (DOCUMENT IMAGING SERVICES)		
ANNUAL DISASTER RECOVERY CD STORAGE	Konica Minolta	0.00%
BIS ECM CERTIFIED DESTRUCTION SERVICE	Konica Minolta	0.00%
BIS ECM COURIER SERVICES	Konica Minolta	0.00%
BIS ECM DOC INDEXING (PRICED PER INDEX)	Konica Minolta	0.00%
BIS ECM DOC PREP(8.5X11 UP TO 8.5X17IN)	Konica Minolta	0.00%
BIS ECM DOCUMENT PREP AND RE-ASSEMBLY	Konica Minolta	0.00%
BIS ECM EXCEPTION PROCESSING	Konica Minolta	0.00%
BIS ECM IMAGE PUBLICATION & DELIVERY/GB	Konica Minolta	0.00%
BIS ECM OVERSIZED DRAWINGS (A/B/C)	Konica Minolta	0.00%
BIS ECM OVERSIZED DRAWINGS (D/E)	Konica Minolta	0.00%
BIS ECM PROJECT MANAGEMENT	Konica Minolta	0.00%
BIS ECM TRIP CHARGE	Konica Minolta	0.00%
BISECM DOC SCAN 8.5 X 11 UP TO 8. X17 IN	Konica Minolta	0.00%
BISECM FLATBED SCAN (SPECIAL HANDLING)	Konica Minolta	0.00%
BPO MONTHLY STORAGE	Konica Minolta	0.00%
BPO PROFESSIONAL SERVICES	Konica Minolta	0.00%
BPO TRAVEL AND EXPENSE	Konica Minolta	0.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
CONVERSION SERVICES - HOURLY	Konica Minolta	0.00%
COURIER/SHIPPING FEES	Konica Minolta	0.00%
CUSTOM SOFTWARE SERVICES	Konica Minolta	0.00%
DESTRUCTION PER LB	Konica Minolta	0.00%
DOCUMENT PREPARATION	Konica Minolta	0.00%
DOUBLE KEY VERIFICATION	Konica Minolta	0.00%
DVD COPY	Konica Minolta	0.00%
ELECTRONIC DELIVERY (PER GB)	Konica Minolta	0.00%
EXTENDED BOX STORAGE/BOX/ MONTH	Konica Minolta	0.00%
HARDWARE/SOFTWARE SHIPPING CHARGES	Konica Minolta	0.00%
IMAGE PUBLICATION (PER GB)	Konica Minolta	0.00%
IMAGE SILO PURGE	Konica Minolta	0.00%
INDEXING - EXCESS	Konica Minolta	0.00%
INDEXING PER FIELD PER DOCUMENT	Konica Minolta	0.00%
MATCH & MERGE	Konica Minolta	0.00%
MEDIA	Konica Minolta	0.00%
MEDIA CONVERSION PER FISCHE	Konica Minolta	0.00%
MEDIA CONVERSION PER IMAGE	Konica Minolta	0.00%
MEDIA CONVERSION PER ROLL	Konica Minolta	0.00%
OCR	Konica Minolta	0.00%
OCR - FULL-TEXT OCR (10)	Konica Minolta	0.00%
PARTS SHIPPING CHARGES	Konica Minolta	0.00%
PHOTOCOPYING FOR POOR QUALITY	Konica Minolta	0.00%
PICKUP & DELIVERY	Konica Minolta	0.00%
PO BOX RENTAL	Konica Minolta	0.00%
SCANNING PER IMAGE	Konica Minolta	0.00%
SLIP SHEET PRODUCTION	Konica Minolta	0.00%
SUPPLY SHIPPING CHARGES	Konica Minolta	0.00%
WHITE GLOVE PACKING SERVICE	Konica Minolta	0.00%
CD COPY	Konica Minolta	0.00%
COVER SHEETS PRODUCTION	Konica Minolta	0.00%
PORTABLE HARD DRIVE	Konica Minolta	0.00%
RETRIEVAL/FAXING OF REQUESTED DOCS	Konica Minolta	0.00%
WHITE GLOVE TRANSPORTATION AND SUPPLIES	Konica Minolta	0.00%
PREPAIDBPO/SCANNINGSERVICES	Konica Minolta	0.00%
GRANULAR DOC SEP & INDEX OF FICHE/FILM	Konica Minolta	0.00%
MICROFILM/MICROFICHE IMAGECROPPING/IMAGE	Konica Minolta	0.00%
REROUTE INVOICES TO PO BOX	Konica Minolta	0.00%
VBScanningand/orIndexing-SeeNotes	Konica Minolta	0.00%
VB ANNUAL DISASTER RECOVERY CD STORAGE	Konica Minolta	0.00%
VB COVER SHEET PRODUCTION	Konica Minolta	0.00%
VB FILETRAX RETRIEVAL CONCURRENT LIC	Konica Minolta	0.00%
VB IMAGESILO PREPAID PS	Konica Minolta	0.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
VB IMAGESILO SETUP CONFIG \$175/HOUR	Konica Minolta	0.00%
VB IMAGESILO T&M PROFESSIONAL SERVICES	Konica Minolta	0.00%
VB IMAGESILO USER TRAINING \$175/HOUR	Konica Minolta	0.00%
VB MASTERING CD COPIES	Konica Minolta	0.00%
VB MASTERING DVD COPIES	Konica Minolta	0.00%
VB MASTERING MINIMUM CHARGE	Konica Minolta	0.00%
VB MASTERING/GB	Konica Minolta	0.00%
VB MATCH 'N' MARGE	Konica Minolta	0.00%
VB PREPARATION	Konica Minolta	0.00%
VB TRAVEL & EXPENSE	Konica Minolta	0.00%
DSSI TRAVEL AND EXPENSE	Konica Minolta	0.00%
AMS CD MASTERING	Konica Minolta	0.00%
Scanning/BPOChatsworthProcessingCenter(CPC)	Konica Minolta	0.00%
SCANNING/BPO WARWICK PROCESSING CENTER (Konica Minolta	0.00%
AMS DOCUMENT PREPARATION	Konica Minolta	0.00%
AMS DVD MASTERING	Konica Minolta	0.00%
AMS FILM DEVELOPMENT 100 FT	Konica Minolta	0.00%
AMS INDEXING	Konica Minolta	0.00%
AIVIS INDEXING	Korrica Williorta	0.0076
ECM (ENTERPRISE CONTENT MANAGEMEN	T)	
KM AUTOMATE - ACTION CENTER - NAMED USER	Accelirate	0.00%
KM AUTOMATE - ACTION CENTER - NAMED USER	Accelirate	0.00%
KM AUTOMATE - AUTO DEV - NAMED USER	Accelirate	0.00%
KM AUTOMATE - 50 DESIGNER USERS	Accelirate	0.00%
KM AUTOMATE - UNATTENDED BOTS	Accelirate	0.00%
KM AUTOMATE - UNATTENDED BOTS - TEST	Accelirate	0.00%
KM AUTOMATE - UNATTENDED BOT NONPRD	Accelirate	0.00%
KM AUTOMATE - AUTO HUB	Accelirate	0.00%
KM AUTOMATE - INSIGHTS	Accelirate	0.00%
KM AUTOMATE AI UNITS 60K UNITS	Accelirate	0.00%
KMAUTOMATE INTGRTN SRVCS APICALLS 6MCALL	Accelirate	0.00%
KM AUTOMATE PROCESS MINING 20M ROW	Accelirate	0.00%
KM AUTOMATE CLOUD BOT 72K UNITS	Accelirate	0.00%
FADGI 3-Star Capability Software Initial Software Purchase Option	Орех	0.00%
Dust Cover for FalconV+ RED	Орех	0.00%
Motorized Height Adjusment (for Model 72 integrated with FalconV+)	Opex	0.00%
EXTERNAL CAPTURE FALCONV+ ALONE	Opex	0.00%
EXTERNAL CAPTURE FALCONV+ W RED	Opex	0.00%
External Digital Capture with Tray Includes software, tray, and armature; excludes ca	п Орех	0.00%
External Digital Capture for X-Ray Includes software, armature, and glare shield; exc	ПОрех	0.00%
Mail Caddy for Model 72	Орех	0.00%
	Open	
Additional Bin Rack - Holds up to 8 Tall, 12 short Bins	Орех	0.00%
, and the second	•	0.00% 0.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
M72 DIVIDER FOR STANDARD BIN	Орех	0.00%
Drop Sort Filler Plates - Full Length	Орех	0.00%
Drop Sort Filler Plates - Single, Fills one Large Sort Bin	Орех	0.00%
Drop Sort Bin Replacement - Large	Opex	0.00%
Drop Sort Bin Replacement - Medium	Opex	0.00%
Drop Sort Bin Replacement - Small	Opex	0.00%
CertainScan Edit and Transform on OPEX WIN11 PC Initial Purchase Option	Opex	0.00%
Model 72 Internal Printer - After Initial Purchase	Opex	0.00%
FALCON V+ FRNT STANDARD PRNTR ONLY FLVP	Орех	0.00%
FALCON V+ RR STANDARD PRNTR ONLY FLVP	Орех	0.00%
FALCON V+ FRNT AND RR STANDARD PRNTRS FLVP	Орех	0.00%
FADGI Capability - After Initial Purchase	Орех	0.00%
Programming of Job (Additional to initial 3)	Орех	0.00%
Converting Model 72 to Office Version	Орех	0.00%
INTO FALCONV+ W MANUAL HEIGHT	Орех	0.00%
INTO FALCONV+ W MOTORIZED HEIGHT	Орех	0.00%
CERTAINSCAN EDIT SOFTWARE ONLY	Орех	0.00%
OPEX TRANSFORM SOFTWARE ONLY	Орех	0.00%
JADU SINGLE SERVER HOST LIVE	Jadu	0.00%
JADU SINGLE SERVER HOST NOT LIVE	Jadu	0.00%
JADU MULTISERVER HOST LIVE	Jadu	0.00%
GlobalSearch Professional Edition Per Concurrent User	Square 9	0.00%
GlobalCapture Convey - Dual Core	Square 9	0.00%
GlobalForms 10 Server with Workflow & Forms Design - Includes Initial Form	Square 9	0.00%
GS C2 BUS ESSEN PER USER ANNUAL 12 MOS	Square 9	0.00%
GS-PAE PER NMD USER 5-15	Square 9	0.00%
GSLT-CAPTURE LIC PER IN PER MO 12 MO MIN	Square 9	0.00%
GSLT 1 FRM WFL PER IN PER MO 12 MO MIN	Square 9	0.00%
ICAAS -HEADER ONLY 12000 PG OF INVOICES	Cloud OCR	0.00%
Hardware (Evaluated by Brand Discount)		
BIZHUB 227 4GB MEMORY COPIER/PRINTER	Konica Minolta	65.00%
BIZHUB 287 4GB MEMORY COPIER/PRINTER	Konica Minolta	65.00%
BIZHUB 301i COPIER/PRINTER WITH DF-714	Konica Minolta	65.00%
BIZHUB 361i COPIER/PRINTER WITH DF-714	Konica Minolta	65.00%
BIZHUB 451i COPIER/PRINTER WITH DF-713	Konica Minolta	65.00%
BIZHUB 551i COPIER/PRINTER WITH DF-713	Konica Minolta	65.00%
BIZHUB 651i COPIER/PRINTER WITH DF-713	Konica Minolta	65.00%
BIZHUB 751i COPIER/PRINTER WITH DF-713	Konica Minolta	65.00%
BIZHUB 850I	Konica Minolta	65.00%
BIZHUB 950I	Konica Minolta	65.00%
ACCURIOPRINT 2100	Konica Minolta	65.00%
ACCURIOPRESS 7120	Konica Minolta	65.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
ACCURIOPRESS 7136	Konica Minolta	65.00%
ACCURIOPRESS 7136P	Konica Minolta	65.00%
ACCURIOPRESS 6136P MICR PRINTER	Konica Minolta	65.00%
ACCURIOPRESS 6272P	Konica Minolta	65.00%
BIZHUB C251i COLOR COPIER/PRINTER WITH DF-714	Konica Minolta	65.00%
BIZHUB C301i COLOR COPIER/PRINTER WITH DF-714	Konica Minolta	65.00%
BIZHUB C361i COLOR COPIER/PRINTER WITH DF-714	Konica Minolta	65.00%
BIZHUB C451i COPIER/PRINTER WITH DF-713	Konica Minolta	65.00%
BIZHUB C551i COLOR COPIER/PRINTER W/ DF-713	Konica Minolta	65.00%
BIZHUB C651i COLOR COPIER/PRINTER W/ DF-713	Konica Minolta	65.00%
BIZHUB C751i COLOR COPIER/PRINTER W/ DF-713	Konica Minolta	65.00%
ACCURIOPRINT C4065	Konica Minolta	65.00%
ACCURIOPRESS C4070	Konica Minolta	65.00%
ACCURIOPRESS C4080	Konica Minolta	65.00%
ACCURIOPRESS C7090	Konica Minolta	65.00%
ACCURIOPRESS C7100	Konica Minolta	65.00%
ACCURIOPRESS C12010	Konica Minolta	50.00%
ACCURIOPRESS C14010	Konica Minolta	50.00%
ACCURIOPRESS C12010S	Konica Minolta	50.00%
ACCURIOPRESS C14010S	Konica Minolta	50.00%
BIZHUB 4051i 42 PPM A4 MFP	Konica Minolta	40.00%
BIZHUB 4751i	Konica Minolta	40.00%
BIZHUB 4701i	Konica Minolta	50.00%
BIZHUB 4000i 42 PPM MONO SFP	Konica Minolta	40.00%
BIZHUB 4020i 42 PPM MONO AIO	Konica Minolta	40.00%
BIZHUB 5000I 52 PPM MONO SFP	Konica Minolta	40.00%
BIZHUB 5020I 52 PPM MONO AIO	Konica Minolta	40.00%
BIZHUB C3351i - COLOR A4 MFP/35 PPM	Konica Minolta	40.00%
BIZHUB C4051i COLOR MFP	Konica Minolta	40.00%
BIZHUB C3321i - COLOR A4 AIO/35 PPM	Konica Minolta	40.00%
BIZHUB C3301i COLOR SFP	Konica Minolta	24.00%
BIZHUB C4001i COLOR SFP	Konica Minolta	24.00%
ACCURIOSHINE 101 MAIN UNIT	Konica Minolta	20.00%
DK-513X FLATPACK CABINET	Konica Minolta	53.00%
DK-516 COPY DESK	Konica Minolta	53.00%
DK-P05 COPY DESK	Konica Minolta	53.00%
SP-501 STAMP UNIT	Konica Minolta	53.00%
SPARE TX MARKER STAMP 2	Konica Minolta	53.00%
OT-511 OUTPUT TRAY (WY2)	Konica Minolta	53.00%
PP-701 PREPRINTED PAPER KIT	Konica Minolta	53.00%
MK-715 BANNER PAPER MOUNT KIT	Konica Minolta	53.00%
LK-104 V3 I-OPTION VOICE GUIDANCE	Konica Minolta	53.00%
LK-106 I-OPTION BAR CODE FONT	Konica Minolta	53.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
LK-107 I-OPTION UNICODE FONT	Konica Minolta	53.00%
LK-108 I-OPTION OCR FONT	Konica Minolta	53.00%
LK-111 I-OPTION THIN PRINT	Konica Minolta	53.00%
LK-110 V2 I-OPTION OOXML ENHANCED PDF	Konica Minolta	53.00%
LK-116 - LICENSE	Konica Minolta	53.00%
RH-101 REMOVABLE HDD	Konica Minolta	53.00%
JS-602 JOB SEPARATOR TRAY	Konica Minolta	53.00%
FS-533 INNER FINISHER	Konica Minolta	53.00%
JS-506 JOB SEPARATOR	Konica Minolta	53.00%
FS-534 50-SHEET STAPLING FINISHER	Konica Minolta	53.00%
FS-534 50-SHEET STAPLING FINISHER+SD-511	Konica Minolta	53.00%
PK-520 PUNCH KIT FOR FS-534/FS-536	Konica Minolta	53.00%
PK-519 PUNCH KIT FOR FS-533	Konica Minolta	53.00%
OC-511 ORIGINAL COVER	Konica Minolta	53.00%
ZU-609 Z FOLDING UNIT	Konica Minolta	53.00%
MB-507 MULTI-BYPASS TRAY	Konica Minolta	53.00%
DF-628 DOCUMENT FEEDER	Konica Minolta	53.00%
PC-413 PAPER FEED CABINET	Konica Minolta	53.00%
PC-113 PAPER FEED CABINET	Konica Minolta	53.00%
PC-213 PAPER FEED CABINET	Konica Minolta	53.00%
PF-709 PAPER FEED UNIT	Konica Minolta	53.00%
OC-514 ORIGINAL COVER	Konica Minolta	53.00%
MK-602 MOUNT KIT	Konica Minolta	53.00%
RELAY UNIT RU-514	Konica Minolta	53.00%
FK-513 FAX KIT	Konica Minolta	53.00%
RU-513 RELAY UNIT	Konica Minolta	53.00%
RU-515 RELAY UNIT	Konica Minolta	53.00%
LU-302 LARGE CAPACITY UNIT	Konica Minolta	53.00%
FK-514 FAX KIT (1st & 2nd LINE)	Konica Minolta	53.00%
FK-515 FAX KIT (3rd & 4th LINE)	Konica Minolta	53.00%
MK-742 FAX MOUNT KIT	Konica Minolta	53.00%
PI-507 POST INSERTER	Konica Minolta	53.00%
LU-303 LARGE CAPACITY UNIT	Konica Minolta	53.00%
LU-205 LARGE CAPACITY TRAY	Konica Minolta	53.00%
OT-508 OUTPUT TRAY	Konica Minolta	53.00%
FK-516 FAX KIT	Konica Minolta	53.00%
LU-207 LARGE CAPACITY UNIT	Konica Minolta	53.00%
FS-539	Konica Minolta	53.00%
FS-539 SD	Konica Minolta	53.00%
FS-540 100-SHEET STAPLE FINISHER	Konica Minolta	53.00%
FS-540 SD 100-SHEET BOOKLET FINISHER	Konica Minolta	53.00%
PC-417 PAPER FEED CASSETTE (2500-SHEET)	Konica Minolta	53.00%
PC-416 CABINET	Konica Minolta	53.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off
		MSRP
PC-116 CABINET	Konica Minolta	53.00%
PC-216 CABINET	Konica Minolta	53.00%
EF-108 ENVELOPE FUSER	Konica Minolta	53.00%
PK-524 2/3 PUNCH UNIT FOR FS-539	Konica Minolta	53.00%
PF-712 PAPER FEED	Konica Minolta	53.00%
PF-713 PAPER FEED WITH SCANNER	Konica Minolta	53.00%
PF-812 LONG SHEET 3 DRAWER PAPER FEED	Konica Minolta	53.00%
KH-P02 KEYBOARD HOLDER	Konica Minolta	53.00%
EK-P08 LOCAL INTERFACE KIT	Konica Minolta	53.00%
EK-P09 LOCAL INTERFACE KIT W/ BLUETOOTH	Konica Minolta	53.00%
PK-526 2/3-HOLE PUNCH UNIT FOR FS-540	Konica Minolta	53.00%
EF-107 ENVELOPE FUSER	Konica Minolta	53.00%
RU-519	Konica Minolta	53.00%
OT 513 OUTPUT TRAY	Konica Minolta	53.00%
JS-508 JOB SEPARATOR	Konica Minolta	53.00%
MK-607 FAN KIT FOR FS-533	Konica Minolta	53.00%
OT-514 OUTPUT TRAY	Konica Minolta	53.00%
LU-414 LARGE CAP PAPER FEED UNIT LETTER	Konica Minolta	53.00%
LU-415 LARGE CAP PAPER FEED UNIT (12x18)	Konica Minolta	53.00%
CS-2 CONVENIENCE STAPLER	Konica Minolta	53.00%
PTL-5-A TRAY LOCK	Konica Minolta	53.00%
PK-527 PUNCH KIT - FOR FS-542 2/3 HOLES	Konica Minolta	53.00%
FS-P04 OFFLINE STAPLER	Konica Minolta	53.00%
FS-542 INNER FINISHER	Konica Minolta	53.00%
KEY COUNTER MOUNT KIT 1	Konica Minolta	50.00%
OT-513 OUTPUT TRAY	Konica Minolta	50.00%
AU-204H MagStripe CARD READER	Konica Minolta	50.00%
WT-506 WORKING TABLE	Konica Minolta	50.00%
AU-102 Biometric Authentication Unit	Konica Minolta	50.00%
MK-730 MOUNT KIT	Konica Minolta	50.00%
MK-735 IC CARD MOUNT KIT	Konica Minolta	50.00%
KH-102 KEYBOARD HOLDER	Konica Minolta	50.00%
PF-707M PAPER FEED UNIT	Konica Minolta	50.00%
WT-511 WORKING TABLE	Konica Minolta	50.00%
STYLUS PEN	Konica Minolta	50.00%
HT-511 UPPER TRAY OPTION HEATER	Konica Minolta	50.00%
KEYPAD KP-101	Konica Minolta	50.00%
FA-502 FEED ADJUSTER	Konica Minolta	50.00%
HD-523 REMOVABLE HDD	Konica Minolta	50.00%
EK-609 LOCAL INTERFACE KIT	Konica Minolta	50.00%
UK-212 WIRELESS UPGRADE KIT	Konica Minolta	50.00%
EK-608 LOCAL INTERFACE KIT	Konica Minolta	50.00%
MK-746 ENVELOPE GUIDE KIT	Konica Minolta	50.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
EK-610 LOCAL INTERFACE KIT	Konica Minolta	50.00%
LOCAL INTERFACE KIT EK-611	Konica Minolta	50.00%
MB-508 BANNER SHEET BYPASS TRAY	Konica Minolta	50.00%
FK-517 FAX KIT	Konica Minolta	50.00%
PF-P25 HEIGHT ADJUSTMENT UNIT	Konica Minolta	50.00%
PF-P21	Konica Minolta	50.00%
PF-P28 Paper Feed Unit (500-Sheet Capacity)	Konica Minolta	50.00%
DF-713 AUTO DUPLEX DOCUMENT FEEDER	Konica Minolta	50.00%
MB-511 BYPASS BANNER TRAY	Konica Minolta	50.00%
IM-102 INTELLIGENT MEDIA SENSOR	Konica Minolta	50.00%
KP-P03 KEYPAD (7" PANEL)	Konica Minolta	50.00%
EK-P10 LOCAL INTERFACE KIT	Konica Minolta	50.00%
KP-102 KEYPAD (10" PANEL)	Konica Minolta	50.00%
MK-P08 MOUNT KIT	Konica Minolta	50.00%
UK-P19 DOUBLE FEED DETECTION KIT	Konica Minolta	50.00%
WT-P03 WORKING TABLE	Konica Minolta	50.00%
EM-908 1 TB SSD	Konica Minolta	50.00%
SC-509 SECURITY KIT	Konica Minolta	50.00%
UPGRADE KIT UK-221	Konica Minolta	50.00%
PF-P23 PAPER TRAY (250-SHEET CAPACITY)	Konica Minolta	50.00%
PF-P24 PAPER TRAY (520-SHEET CAPACITY)	Konica Minolta	50.00%
VI-514 VIDEO INTERFACE FOR IQ 501	Konica Minolta	50.00%
UK-112 HDD	Konica Minolta	50.00%
MB-510 MULTI BYPASS TRAY	Konica Minolta	50.00%
MK-760 BANNER INPUT KIT	Konica Minolta	50.00%
MK-761 BANNER OUTPUT KIT	Konica Minolta	50.00%
WORKING TABLE WT-519	Konica Minolta	50.00%
EXTERNAL KEYBOARD	Konica Minolta	50.00%
AU-205HGEN2 SQ-2020-94643	Konica Minolta	50.00%
YSOFT MFX READER KM US CONFIG LIFE WARTY	Konica Minolta	50.00%
IM-103 INTELLIGENT MEDIA SENSOR	Konica Minolta	50.00%
VI-514 VIDEO INTERFACE FOR IQ-501	Konica Minolta	50.00%
PLOCKMATIC HIGH CAPACITY BELT STACKER	Konica Minolta	45.00%
DIE COIL RND 44/47H	Konica Minolta	45.00%
DIE WIRE 2:1 RND 21/23H	Konica Minolta	45.00%
DIE WIRE 3:1 RND 32/34H	Konica Minolta	45.00%
DIE 3 HOLE 8MM	Konica Minolta	45.00%
DIE 3/5/7 HOLE 8MM	Konica Minolta	45.00%
DIE 2/4 HOLE 8MM	Konica Minolta	45.00%
DIE VELOBIND 11 HOLE LTR	Konica Minolta	45.00%
DIE COMBBIND 19/21H	Konica Minolta	45.00%
DIE WIRE 2:1 SQ 21/23H	Konica Minolta	45.00%
DIE WIRE 3:1 SQ 32/34H	Konica Minolta	45.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
DIE COIL OVAL 44/47H	Konica Minolta	45.00%
DIE EWIRE RND	Konica Minolta	45.00%
DIE EWIRE SQ	Konica Minolta	45.00%
DIE COIL RND 44/47H HD	Konica Minolta	45.00%
DIE 3 HOLE 8MM HD	Konica Minolta	45.00%
DIE COMBBIND 19/21H HD	Konica Minolta	45.00%
GBC WIRE BINDER G1	Konica Minolta	45.00%
PLOCKMATIC RCT 3.0 MODULE	Konica Minolta	45.00%
PLOCKMATIC HAND FEED TRAY	Konica Minolta	45.00%
PLOCKMATIC CAREPACK SD-435	Konica Minolta	45.00%
SD-435 BOOKLET MAKER	Konica Minolta	45.00%
PLOCKMATIC CAREPACK FM-400	Konica Minolta	45.00%
PLOCKMATIC FM-400 FINISHING MODULE	Konica Minolta	45.00%
PLOCKMATIC SD-450 UPGRADE KIT	Konica Minolta	45.00%
IMAGEVIEWER FOR B&W.	Konica Minolta	45.00%
KIT OPTION ES-3000 HARDWARE ONLY.	Konica Minolta	45.00%
LU-202M LARGE CAPACITY TRAY	Konica Minolta	45.00%
HT-503 DEHUMID HEATER FOR LU-202	Konica Minolta	45.00%
HT-515 HEATER FOR LU-202XLM	Konica Minolta	45.00%
OT-511 OUTPUT TRAY	Konica Minolta	45.00%
PI-502 POST INSERTER FOR FS-532	Konica Minolta	45.00%
FD-503 MULTI FOLDING UNIT	Konica Minolta	45.00%
SD-506 SADDLE STITCH UNIT	Konica Minolta	45.00%
PF-602 PAPER FEED UNIT	Konica Minolta	45.00%
HT-505 HEATER FAN UNIT	Konica Minolta	45.00%
PB-503 PERFECT BINDER	Konica Minolta	45.00%
HT-506 HEATER FOR PF-710	Konica Minolta	45.00%
FS-532M STAPLE FINISHER	Konica Minolta	45.00%
SD-510 SADDLE STITCH UNIT	Konica Minolta	45.00%
MK-732 MOUNT KIT FOR PI-506	Konica Minolta	45.00%
ZU-608 Z-FOLDING UNIT	Konica Minolta	45.00%
RU-510 RELAY UNIT	Konica Minolta	45.00%
FUSER LOADING WAGON	Konica Minolta	45.00%
SD-513 SADDLE STITCHER	Konica Minolta	45.00%
FD-504 SQUARE FOLD MODULE FOR SD-513	Konica Minolta	45.00%
TU-503 TRIMMER UNIT FOR SD-513	Konica Minolta	45.00%
CR-101 CREASER UNIT FOR SD-513	Konica Minolta	45.00%
MK-737 MOUNT KIT FOR 3RD PARTY OPTIONS	Konica Minolta	45.00%
SD-513/F SADDLE STITCH UNIT - FRONT	Konica Minolta	45.00%
OT-507 EXIT TRAY	Konica Minolta	45.00%
IQ-501 INTELLIGENT QUALITY OPTIMIZER	Konica Minolta	45.00%
LU-202XLM XL PAPER FEED (29.5 IN MAX)	Konica Minolta	45.00%
RU-518M RELAY UNIT	Konica Minolta	45.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
HM-103 HUMIDIFICATION UNIT FOR RU-518	Konica Minolta	45.00%
PF-710 PAPER FEED UNIT	Konica Minolta	45.00%
PF-710 PAPER FEEDER UNIT	Konica Minolta	45.00%
FA-503 PI-PFU CONNECTION KIT	Konica Minolta	45.00%
UK-217 UPGRADE KIT.	Konica Minolta	45.00%
UK-217 UPGRADE KIT	Konica Minolta	45.00%
VIDEO INTERFACE KIT VI-512	Konica Minolta	45.00%
VIDEO INTERFACE KIT VI-513	Konica Minolta	45.00%
LS-507 LARGE STACKER	Konica Minolta	45.00%
FS-541 STAPLE FINISHER	Konica Minolta	45.00%
TU-510 TRIMMER UNIT	Konica Minolta	45.00%
FA-505 PF CONNECTION KIT	Konica Minolta	45.00%
LU-208 LARGE CAPACITY TRAY	Konica Minolta	45.00%
LU-208XL LONG SHEET PAPER FEED	Konica Minolta	45.00%
PK-525 PUNCH KIT	Konica Minolta	45.00%
OT-512 OUTPUT TRAY	Konica Minolta	45.00%
IM-101 INTELLIGENT MEDIA SENSOR.	Konica Minolta	45.00%
IM-101 INTELLIGENT MEDIA SENSOR	Konica Minolta	45.00%
UK-115 UPGRADE KIT FOR IC-420	Konica Minolta	45.00%
VI-516 INTERFACE KIT	Konica Minolta	45.00%
MB-509 MULTI BYPASS TRAY	Konica Minolta	45.00%
LC-502 STACKER CART	Konica Minolta	45.00%
TU-504 SLITTER FOR TU-510	Konica Minolta	45.00%
CR-102 CREASER FOR TU-510	Konica Minolta	45.00%
MK-764 BANNER OUTPUT FOR TU-510	Konica Minolta	45.00%
JS-507 BUSINESS CARD TRAY FOR TU-510	Konica Minolta	45.00%
EF-106 ENVELOPE FUSER	Konica Minolta	45.00%
WT-518 WORK TABLE	Konica Minolta	45.00%
CR-103 CONVEX CREASING UNIT FOR TU-510	Konica Minolta	45.00%
MK-765 DUST BOX FOR TU-510	Konica Minolta	45.00%
PE-101 FEED DIRECTION PERF FOR TU-510	Konica Minolta	45.00%
PE-102 CROSS DIRECTION PERF TU-510	Konica Minolta	45.00%
EF-109 ENVELOPE FUSER	Konica Minolta	45.00%
SD-435E BOOKLET MAKER	Konica Minolta	45.00%
FM-400E FINISHING MODULE	Konica Minolta	45.00%
CARE PACK SD-435E	Konica Minolta	45.00%
CARE PACK FM-400E	Konica Minolta	45.00%
IM-104 INTELLIGENT MEDIA SENSOR	Konica Minolta	45.00%
IM-105 INTELLIGENT MEDIA SIZE SENSOR	Konica Minolta	45.00%
IQ-601 INTELLIGENT QUALITY OPTIMIZER	Konica Minolta	45.00%
CK-102 5TH COLOR PROCESSING KIT	Konica Minolta	45.00%
UK-121 5TH COLOR PARTS KIT	Konica Minolta	45.00%
IC-316M CREO IMAGE CONTROLLER	Konica Minolta	24.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
IC-316 FAST PACK	Konica Minolta	24.00%
IC-316 ACTION PACK	Konica Minolta	24.00%
IC-316 MATCH PACK	Konica Minolta	24.00%
IC-316 TRANS PACK	Konica Minolta	24.00%
VI-509 VIDEO INTERFACE KIT	Konica Minolta	24.00%
UK-301 AUTO INSPECTION UNIT	Konica Minolta	24.00%
RU-702 PURGE TRAY	Konica Minolta	24.00%
IC-317 EFI FIERY SERVER CONTROLLER	Konica Minolta	24.00%
IC-318 FIERY IMAGE CONTROLLER	Konica Minolta	24.00%
IC-419 EFI EMBEDDED IMAGE CONTROLLER	Konica Minolta	24.00%
IC-420 FIERY CONTROLLER	Konica Minolta	24.00%
IC-610 KM IMAGE CONTROLLER	Konica Minolta	24.00%
IC-607 KM IMAGE CONTROLLER - C4065	Konica Minolta	24.00%
VI-515 VIDEO INTERFACE FOR CONTROLLER	Konica Minolta	24.00%
IC-316 CREO CONTROLLER	Konica Minolta	24.00%
IC-319 FIERY PREMIUM IMAGE CONTROLLER	Konica Minolta	24.00%
CU-104 CLEANING UNIT FOR EF-106	Konica Minolta	24.00%
UK-117 UPGRADE KIT REQ FOR CREO IC-316	Konica Minolta	24.00%
UK-311 ACCELERATION KIT	Konica Minolta	24.00%
UK-312 VDP VERIFICATION KIT	Konica Minolta	24.00%
IC-318L FIERY IMAGE CONTROLLER	Konica Minolta	24.00%
22IN FACI/FURNITURE BUNDLE FOR NX	Konica Minolta	24.00%
FURNITURE FOR FIERY NX STATION W 22IN	Konica Minolta	24.00%
FURNITURE FOR FIERY NX STATION LS W 27IN	Konica Minolta	24.00%
DRIVE SECURITY KIT FOR NX ONE II	Konica Minolta	24.00%
ADTL HDD AND CARRIER OPTION NX PRM IV	Konica Minolta	24.00%
DISK SECURITY 2 DRIVE CARRIER NX PRO III	Konica Minolta	24.00%
ADDL DRIVES/CARRIER OPTION NX PRO III	Konica Minolta	24.00%
IC-609 KM CONTROLLER - C4080/C4070/C7100	Konica Minolta	24.00%
UPGRADE KIT UK-220	Konica Minolta	24.00%
MIC-4160 V2 FIERY IMAGE CONTROLLER	Konica Minolta	24.00%
IMAGEVIEWER FOR B&W	Konica Minolta	24.00%
FIERY JOBFLOW W / MAINT	Konica Minolta	24.00%
JOBFLOW w/1YR Support-PITSTOP-IMPOSE 5YR	Konica Minolta	24.00%
KIT OPTION ES-3000 HARDWARE ONLY	Konica Minolta	24.00%
FIERY JOBFLOW ANNUAL MAINTENANCE	Konica Minolta	24.00%
ADOBE ACROBAT PRO 2020 FOR FIERY MAKERDY	Konica Minolta	24.00%
MIC-4170 FIERY IMAGE CONTROLLER	Konica Minolta	24.00%
FIERY IMPOSE 1YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY IMPOSE 2YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY IMPOSE 3YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY IMPOSE 4YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY IMPOSE 5YEAR SUBSCRIPTION	Konica Minolta	24.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
FIERY COMPOSE 1YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY COMPOSE 2YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY COMPOSE 3YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY COMPOSE 4YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY COMPOSE 5YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY IMPOSE-COMPOSE 1YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY IMPOSE-COMPOSE 2YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY IMPOSE-COMPOSE 3YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY IMPOSE-COMPOSE 4YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY IMPOSE-COMPOSE 5YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY JOBMASTER 1YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY JOBMASTER 2YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY JOBMASTER 3YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY JOBMASTER 4YEAR SUBSCRIPTION	Konica Minolta	24.00%
FIERY JOBMASTER 5YEAR SUBSCRIPTION	Konica Minolta	24.00%
CREO DONGLE FOR 6272	Konica Minolta	24.00%
IC-317 EFI FIERY SERVER CONTROLLER PROMO	Konica Minolta	24.00%
IC-319 IC-318 318L IC-317 V2.1 UPGRD KIT	Konica Minolta	24.00%
IC-316E CREO IMAGE CONTROLLER	Konica Minolta	24.00%
3-BAY CASE NX PREM GEN III EXT HDD KIT	Konica Minolta	24.00%
AI-101 AUTO INSPECTION UNIT	Konica Minolta	24.00%
IMAGE CONTROLLER IC-614	Konica Minolta	24.00%
IC-322 FIERY IMAGE CONTROLLER	Konica Minolta	24.00%
IC-323 FIERY HIGH CONTROLLER	Konica Minolta	24.00%
FIERY GRAPHIC ARTS PRO - 1YR LICENSE KIT	Konica Minolta	24.00%
FIERY GRAPHIC ARTS PRO - 2YR LICENSE KIT	Konica Minolta	24.00%
FIERY GRAPHIC ARTS PRO - 3YR LICENSE KIT	Konica Minolta	24.00%
FIERY GRAPHIC ARTS PRO - 4YR LICENSE KIT	Konica Minolta	24.00%
FIERY GRAPHIC ARTS PRO - 5YR LICENSE KIT	Konica Minolta	24.00%
EFI BUNDLE NX-22IN STAND+CPS SW+JM-IM+GA	Konica Minolta	24.00%
EFI BUNDLE CPS SW ONLY+JM-IM+GA PRO	Konica Minolta	24.00%
IC-320 CREO CONTROLLER CMYK ONLY	Konica Minolta	24.00%
IC320 ACTION PACK	Konica Minolta	24.00%
IC320 MATCH PACK	Konica Minolta	24.00%
IC320 FAST PACK	Konica Minolta	24.00%
IC320 TRANS PACK	Konica Minolta	24.00%
SMART-UPS 1500VA LCD 120V WITH SMARTCONN	Konica Minolta	19.00%
LR5402C CUST TOWER LIGHT ASSEMBLY	Konica Minolta	19.00%
PWRFILTER W LINE MONITORING 120V/15A	Konica Minolta	19.00%
120V/15AMP POWER PROT	Konica Minolta	19.00%
120V / 20AMP POWER PROTECTION DEVICE	Konica Minolta	19.00%
208V / 20AMP POWER PROTECTION DEVICE	Konica Minolta	19.00%
DIAGNOSTIC PWRFILTER BLUETOOTH 120V/15A	Konica Minolta	19.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
ESP DIAGNOSTIC POWER FILTER 208-240V/30A	Konica Minolta	19.00%
IP ENABLED INTRFC WSIGSENSE MOD 120V/15A	Innovolt	19.00%
IP ENABLED INTRFC WSIGSENSE MOD 120V/20A	Innovolt	19.00%
IP ENABLED INTRFC WSIGSENSE MOD 208V/20A	Innovolt	19.00%
DIAG PWRFILTER 208V/240V/30A W NTWRK HUB	Innovolt	19.00%
IP ENABLED INTRFC WSIGSENSE MOD 240V/30A	Innovolt	19.00%
PWRFILTER WNOISE &SURGE PROTECT 120V/15A	Innovolt	19.00%
PWRFILTER W PREMIUM INRUSH 120V/15A	Innovolt	19.00%
PWRFILTER W PREMIUM INRUSH 120V/20A	Innovolt	19.00%
PWRFILTER W PREMIUM INRUSH 208V/20A	Innovolt	19.00%
SINGLE OUTLET PWRFILTER 120V/15A	Innovolt	19.00%
ESP COMPACT POWER FILTER 120V/15A	Innovolt	19.00%
EWIRE SPOOL ELEMENT SIZE 'A' BLACK	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'B' BLACK	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'C' BLACK	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'D' BLACK	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'E' BLACK	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'A' WHITE	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'B' WHITE	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'C' WHITE	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'D' WHITE	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'E' WHITE	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'A' SILVER	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'B' SILVER	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'C' SILVER	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'D' SILVER	GBC	12.00%
EWIRE SPOOL ELEMENT SIZE 'E' SILVER	GBC	12.00%
GBC LAMINATOR CL-401 115V	GBC	12.00%
CL-401 REFILL FILM CARTRIDGE FRAME	GBC	12.00%
DIE G3 CREASE 75-300GSM	GBC	0.00%
DIE G3 PERF 75-120GSM	GBC	0.00%
DIE G3 PERF 120-300GSM	GBC	0.00%
GBC PUNCH G3	GBC	0.00%
EWIRE SPOOL ELEMENT SIZE F BLACK	GBC	0.00%
EWIRE SPOOL ELEMENT SIZE F WHITE	GBC	0.00%
EWIRE SPOOL ELEMENT SIZE F SILVER	GBC	0.00%
KODAK E1030 SCANNER - 30PPM	Kodak	7.00%
KODAK E1040 SCANNER - 40PPM	Kodak	7.00%
FEED ROLLER KIT S2040/E1040&30	Kodak	0.00%
KODAK SCANMATE 1940 SCANNER	Kodak	0.00%
BRILLIANIZE DETAILER WIPES	Kodak	0.00%
FEEDER MODULE i900 SERIES	Kodak	0.00%
SEPARATION MODULE i900 SERIES	Kodak	0.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
STATICIDE WIPES 6 BOXES OF 24	Kodak	0.00%
TRANSPORT CLEANING SHT 50PK	Kodak	0.00%
KODAK I4250 SCANNER - 110PPM	Kodak	0.00%
KODAK I4650 SCANNER - 130PPM	Kodak	0.00%
KODAK I4850 SCANNER - 150PPM	Kodak	0.00%
I600/I700/I1400 ENHCD PTR INKCTG CARRIER	Kodak	0.00%
KODAK PTR ACCESSORY FOR i4000 SERIES	Kodak	0.00%
I600/I700/I800/I1800/I1400 ENHCDPTRBLKCT	Kodak	0.00%
FEEDER KIT 14000 & 15000	Kodak	0.00%
I200/I600/I700/I1400 PRINTER INK BLOTTER	Kodak	0.00%
RED INK CART ENHANCED PRINTER	Kodak	0.00%
ULTRA LT FEEDER KIT, 4000&5000	Kodak	0.00%
KODAK L/U WHITE BKGD FOR i4000 W/PTR	Kodak	0.00%
IMAGING GUIDE SET	Kodak	0.00%
KODAK XL FEEDER CONSUM KIT FOR i4000	Kodak	0.00%
KODAK XXL FEEDER CONSUM KIT FOR i4000	Kodak	0.00%
KODAK I5850 SCANNER - 210PPM	Kodak	0.00%
KODAK COLOR SCANNER 15650 180PPM	Kodak	0.00%
KODAK - I5250V SCANNER - 140 PPM	Kodak	0.00%
KODAK I5250 SCANNER - 150 PPM	Kodak	0.00%
KODAK - I5850S SCANNER -210PPM +	Kodak	0.00%
KODAK - I5650V SCANNER - 170 PPM	Kodak	0.00%
I5250 FADGI COMPLIANT SCANNER BUNDLE	Kodak	0.00%
I5850 FADGI COMPLIANT SCANNER BUNDLE	Kodak	0.00%
ENHANCED PRINTER ACC i5000	Kodak	0.00%
MANUAL FEEDER i5000 SERIES	Kodak	0.00%
KODAK 26 IN OUTPUT EXTENDER TRAY	Kodak	0.00%
KODAK 30 IN OUTPUT EXTENDER TRAY	Kodak	0.00%
KODAK 34 IN OUTPUT EXTENDER TRAY	Kodak	0.00%
INK BLOTTER FRONT, I1800&I5000	Kodak	0.00%
UPPER FLIPPABLE WHITE BKGRND	Kodak	0.00%
BLACK INK CART FOR ENHANCD PTR	Kodak	0.00%
KODAK ALARIS S2040 DESKTOP SCANNER	Kodak	0.00%
KODAK S2050 50PPM/100IPM	Kodak	0.00%
KODAK S2070 70PPM/140IPM	Kodak	0.00%
KODAK S2060W 60PPM/120IPM WIRELESS	Kodak	0.00%
KODAK - ALARIS S2080W SCANNER- 80PPM	Kodak	0.00%
KODAK S2085F SCANNER- 85PPM	Kodak	0.00%
KODAK S2050/70/60W/80W SEP PAD&ROLL	Kodak	0.00%
KODAK FEED ROLLER KIT	Kodak	0.00%
KODAK S3060 SCANNER- 60PPM	Kodak	0.00%
KODAK S3100F SCANNER- 100PPM	Kodak	0.00%
KODAK S3100 SCANNER- 100PPM	Kodak	0.00%

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KODAK S3120 MAX SCANNER	Kodak	0.00%
KODAK S3140 MAX SCANNER	Kodak	0.00%
DOC EXTENDER ACC S2085F/S3000 SCANNERS	Kodak	0.00%
KODAK - I3000 REAR OUTPUT TRAY ACCESSORY	Kodak	0.00%
BRILLIANIZE DETAILER WIPES FOR SCANNERS	Kodak	0.00%
ROLLER CLEANING PADS 24PK	Kodak	0.00%
STATICIDE WIPES FIMGLNK & SCANNERS	Kodak	0.00%
DS TRANSPORT CLEANING SHEETS	Kodak	0.00%
KODAK - SCAN STATION 730 EX PLUS - 70PPM	Kodak	0.00%
A3 FLATBED 11 X 17	Kodak	0.00%
LEGAL FLATBED 12000 & 13000	Kodak	0.00%
DS-C480W 30PPM/60IPM WIRELES	Epson	0.00%
DS-C490 40PPM/80IPM	Epson	0.00%
DS-C330 30PPM/60IPM	Epson	0.00%
DS-320 25PPM/50IPM	Epson	0.00%
DS-70 10PPM	Epson	0.00%
DS-80W 15PPM WIRELESS	Epson	0.00%
DS-410 26PPM/52IPM	Epson	0.00%
DS-530 II 35PPM/70IPM	Epson	0.00%
DS-770 II 45PPM/90IPM	Epson	0.00%
EPSON ROLLER ASSBLY KIT WORKFORCE DS-410	Epson	0.00%
EPSON FLATBED SCANNER DOCK DS-530/ES-400	Epson	0.00%
ROLLER ASSEMBLY KIT DS-530/ES-400/500W	Epson	0.00%
EPSON CARRIER SHEET 2 DS-530/ES-400/500W	Epson	0.00%
EPSON CLEANING KIT DS-530/ES-400/500W	Epson	0.00%
DS-575W II 35PPM/70IPM WIRELES	Epson	0.00%
DS-730N 40PPM/80IPM	Epson	0.00%
DS-790WN 45PPM/90IPM WIFI	Epson	0.00%
DS-870 65PPM/130IPM	Epson	0.00%
DS-970 85PPM/170IPM	Epson	0.00%
DS-30000 70PPM/140IPM	Epson	0.00%
DS-32000 90PPM/180IPM	Epson	0.00%
EPSON PICKUP ROLLER DS-30000/DS-32000	Epson	0.00%
EPSON SEP ROLLER FOR DS-30000/DS-32000	Epson	0.00%
EPS PASSPORT CARRSHEET DS-30000/DS-32000	Epson	0.00%
DS-1630 25PPM A4 FB	Epson	0.00%
DS-6500 25PPM/50IPM A4 FB	Epson	0.00%
DS-7500 40PPM/80IPM A4 FB	Epson	0.00%
EPSON ROLLER ACCESKIT DS-6500/DS-7500	Epson	0.00%
DS-50000 A3 FLATBED	Epson	0.00%
DS-60000 40PPM/80IPM A3 FB	Epson	0.00%
DS-70000 70PPM/140IPM A3 FB	Epson	0.00%
EPSON ROLLER ACCESKIT DS-60000 DS-70000	Epson	0.00%

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PERFECTION V850-M PRO PHOTO	Epson	0.00%
EXPRESSION 12000XL GRAPHIC	Epson	0.00%
EXPRESSION 12000XL PHOTO	Epson	0.00%
FLUID MOUNT KITPERFECTION V800/850 PRO	Epson	0.00%
TRANSUNIT EXPRESSION 12000XL-PH PHO SCAN	Epson	0.00%
DUPLO DF-850 MANUAL SETTING FOLDER	Duplo	0.00%
DUPLO DFC-S CORNER & SIDE STAPLER	Duplo	0.00%
UD-310 DIE CUTTER WITH AAO-UD300SEP/CNV	Duplo	0.00%
DPB 500 PUR PERFECT BINDER PRODUCTION	Duplo	0.00%
ULTRA 300AI IN-LINE UV COATING SYS	Duplo	0.00%
DUPLO DFL-500 DRY COAT/FOIL/LAMINATOR	Duplo	0.00%
V-417 CUT SHEET BURSTER	Duplo	0.00%
DUPLO DSC-10/60I 10-BIN COLLATOR	Duplo	0.00%
DUPLO DB-290PERFECT BINDERLT PROD	Duplo	0.00%
COLEX SX1732 FLATBED CUTTER 5X10	Colex	0.00%
FIXED DOUBLE-EDGE KNIFE	Colex	0.00%
GBC - AUTOMATED PUNCH	GBC	0.00%
SPIRE III 64T-64IN THRML WIDE FRMT LMNTR	GBC	0.00%
PROCUT 17P -17 1/2IN PROGRAMMABLE CUTTE	GBC	0.00%
GBC:SWINGLINE 750X SMARTECH (CROSS CUT)	GBC	0.00%
SPIRAL: WIREMAC ELECTRIC PUNCH	Spiral Binding	0.00%
OD4012 PUNCH W 1 DIE	Spiral Binding	0.00%
JBUSA SPEEDY-LAM 330R-10 10 ROLLER POUCH	Spiral Binding	0.00%
18IN ROLL-A-BLADE ROTARY TRIM	Spiral Binding	0.00%
CHALLENGE HYDRAULIC ROUND CORNER MACH	Spiral Binding	0.00%
C-STEP-2 PKG W/PRESS 3 DIE&500 GRMT&WSHR	Spiral Binding	0.00%
CLAMCO COMBO JRB SHRINK WRAP SYSTEM	Spiral Binding	0.00%
SPIRAL CHLNGE MS-10 ADRILL HEAD NOT INCL	Spiral Binding	0.00%
THERM-O-TYPE FOIL CUTTER	Spiral Binding	0.00%
MBM AEROCUT NANO	Spiral Binding	0.00%
CHALLENGE IJOG HD JOGGER+AIR ASSIST	Spiral Binding	0.00%
MBM 208J Manual Folder	Spiral Binding	0.00%
COUNT FC114-AIR CREASE/NUMBER/PERF UNIT	Spiral Binding	0.00%
ROSBACK 920 20in CONVEYOR	Spiral Binding	0.00%
MBM STITCHFOLD HANDFED OFFLINE BKLTMAKER	Spiral Binding	0.00%
DELUXE M19-AST 9/16IN STITCHER+18D HEAD	Spiral Binding	0.00%
COUNT ACCUNUMBER AIR W/O SCORE OR PERF	Spiral Binding	0.00%
INTIMUS175CC3SHRED 5/32X1-13/16 CROSSCUT	Spiral Binding	0.00%
PAITEC IM9100 PRESSURE SEALER	Spiral Binding	0.00%
MEMJET PRINT HEAD FOR IJET COLOR PRO	Spiral Binding	0.00%
DL200 LETTER OPENER	Spiral Binding	0.00%
SPIRAL RBW-1500S VINYL WELDING MACHINE	Spiral Binding	0.00%
ACCUFAST ET TABBER (FANFOLD)	Spiral Binding	0.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP	
STICKER SINGLE BLADE CASING IN MACHINE	Spiral Binding	0.00%	
PREFERRED PACK PP1519ECMC INSTALL	Spiral Binding	0.00%	
INTIMUS 16.86 SHREDDER-WOILER 6X50MM CC	Spiral Binding	0.00%	
MBM DESTROYIT 2604CC332 - 3/32X5/8CC	Spiral Binding	0.00%	
QUICKLABEL QL-120X PERFORMANCE BUNDLE	Spiral Binding	0.00%	
MACH 6 TURNKEY SYSTEM W/MCOLOR 3.0 PRE-L	Spiral Binding	0.00%	
TEC LTG:HANDOFF UV FLD 3-AMP IR UV ROLL	TEC Lighting	0.00%	
TEC LTG:ALONE FLIP DBLESIDED COAT 16"	TEC Lighting	0.00%	
TEC LTG:ALONE AUTO DEP PILE VAC FD 16X20	TEC Lighting	0.00%	
PT 8336SCC MULTI SLIT/CUT/CREASE	Graphic Whizard	0.00%	
PT33IKF INDEPENDENT KNIFE FOLDER	Graphic Whizard	0.00%	
PT 33LSC - LAMINATOR/SLITTER/CUTTER	Graphic Whizard	0.00%	
DIGIFOLD PRO XL	Plockmatic	0.00%	
MOBILE MINI STACKER	Plockmatic	0.00%	
DIGIBOOK 200 PUR PERFECT BINDER	Plockmatic	0.00%	
VXF VACUUM FEEDER	Plockmatic	0.00%	
MORGANA SQUARE FOLD TRIMMER (SFT)	Plockmatic	0.00%	
TRIMMINGS CONVEYOR KIT	Plockmatic	0.00%	
TRIM WASTE CONVEYOR 2.0	Plockmatic	0.00%	
SPARE PARTS KIT FOR DS-1200	Quadient	0.00%	
ENTRY LEVEL AS-450 HIGH SPEED MONOCHROME	Quadient	0.00%	
IJ-15K	Quadient	0.00%	
PRODUCTION METER & LIGHT TOWER	Quadient	0.00%	
MANUAL PAPER CUTTER CUTS STACKS UP TO 3	Quadient	0.00%	
S.M.A.R.T. DESKTOP REQUEST TO SEND/PRINT	Quadient	0.00%	
SDD BLT0202 2-SIDE TRIMMER	SDD	0.00%	
PRODUCTION TOWER SRVR	RSA	0.00%	
TCP/IP CONNECTIVITY	RSA	0.00%	
PREMIUM PRODUCTION TOWER SRVR	RSA	0.00%	
APT ANALOG COUNTING DEVICE HARDWARE	Ironsides Technology	0.00%	
NETWORK ENABLED MULTI-COPY BILL & COIN	Jamex	5.00%	
NETWORK ENABLED MULTI-COPY COIN VEND.	Jamex	5.00%	
NETWORK ENABLED MULTI-COPY BILLCOINCRD	Jamex	5.00%	
NETWORK ENABLED MULTI-COPY COINCARD	Jamex	5.00%	
NETWORK ENABLED PC & COPY BILL & COIN	Jamex	5.00%	
NETWORK ENABLED PC & COPY COIN VEND.	Jamex	5.00%	
NETPAD TOUCH	Jamex	5.00%	
NETPAD W/ MAG	Jamex	5.00%	
MOBILE PAY NETPAD FOR 9500	Jamex	5.00%	
MOBILE PAY NETPAD TERMINAL	Jamex	5.00%	
MP3000 FOR 9500 VEND SYSTEM	Jamex	5.00%	
JAMEXCS-1 SUPPORT FOR FRNTLOADNG COPIERS	Jamex	5.00%	
JAMEX57BASE FREESTNDNGBASE FOR 9557/9552	Jamex	5.00%	

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WALL MOUNT BRACKET	Jamex	5.00%
BRACKET FOR USE WITH 95XX VEND STATION	Jamex	5.00%
PEDESTAL FOR NETPAD TOUCH	Jamex	5.00%
JAMEX DPU H245 THERMAL PRINTER	Jamex	5.00%
JAMEX OPTIONAL 4 TUBE CHANGER	Jamex	5.00%
4-TUBE CHANGER (EXISTING SYSTEMS ONLY)	Jamex	0.00%
JAMEX7800 MDB READR FOR EXISTNG6557/6552	Jamex	5.00%
JAMEX MAIN BD FOR INTEGRATED VEND&KM MFP	Jamex	5.00%
JAMEX INTERFACE SOLUTION	Jamex	5.00%
SWITCH KEY OPERATED BANNER BYPASS	Jamex	0.00%
MAIN BOARD V2 NETWRK ENABLED 9557	Jamex	5.00%
MAIN BOARD V2+JPC NETWRK ENABLED 9557	Jamex	5.00%
KIT H102 CONVERSION 65XX INTO 95XX	Jamex	5.00%
JAMEX7110 MULTI-COPY STORED-VAL CRDREADR	Jamex	10.00%
JAMEX 7112 CARD-ONLY READER FOR COPIERS	Jamex	10.00%
JAMEX 7114 JPC READER-PRINT VENDING APPL	Jamex	10.00%
8230 COPY CARD DISPENR & REVALUE STATION	Jamex	10.00%
8235 COPY CARD DISPENR & REVALUE STATION	Jamex	10.00%
8240 COPY CARD DISPENS & REVALUE STATION	Jamex	10.00%
8245 COPY CARD DISPENR & REVALUE STATION	Jamex	10.00%
COPY CARD ADMINSTRATIVE SOFTWARE	Jamex	10.00%
8220 SELF SERV DISPENS & REVALUE STATION	Jamex	10.00%
8225 SELF SERVE CARD DISP & RE-VALUE	Jamex	10.00%
8250 CARD DISP EMV CREDIT CARD	Jamex	10.00%
8255 CARD DISP RCPT EMV CREDIT CARD	Jamex	10.00%
8260 CARD DISP BILL & EMV CREDIT CARD	Jamex	10.00%
8265 CARD DISP RCPT BILL & EMV CRDIT CRD	Jamex	10.00%
JAMEX PROPRIETARYSTORED-VALUE CARDS-CR80	Jamex	18.00%
PROPRIETARY STORED-VALUE CARDS: 100 PACK	Jamex	18.00%
JAMEX PD-7 MOUNTING PEDESTAL FOR READERS	Jamex	0.00%
PM CLEANING CARDS: 50 PACK	Jamex	0.00%
TRUE-COUNT REMOTE DIGITAL COPY COUNTER	Jamex	10.00%
TRUE-COUNT 25' EXTENSION	Jamex	10.00%
JAMEX ROSETTA FOREIGN INTERFACE	Jamex	10.00%
ENTERPRISE 1G - HA PAIR	Loadbalancer.org	0.00%
FAX GW MODEL 304 AND 308 RACK MNT SHELF	OpenText	3.00%
COIN-OP W/KEYPAD 4 USER ACCT&PRICE LINES	Papercut	25.00%
MULTIPLE PRICE LINES & COPIES COIN BILL	Papercut	25.00%
MULTIPLE PRICE LINE COIN BILL CREDITCARD	Papercut	25.00%
COIN OP WITH CREDIT CARD TERMINAL	Papercut	25.00%
SINGLE PRICE LINE MULTI COPI COIN20BILL	Papercut	25.00%
REVALUE STATION CREDIT CARD ONLY	Papercut	25.00%
REVALUE COINS 1-20 BILL CREDIT CARD	Papercut	25.00%

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PRINT SERVER APPLIANCE	Papercut	25.00%
MAG CARD FAST RELEASE WITH SWITCH	Papercut	25.00%
FAST RELEASE KEYPAD W/BUILT-IN NET SWIT	Papercut	25.00%
VENDOR INTERFACE- KONICA MINOLTA	Papercut	25.00%
INTERFACE HARNESS SINGLE PRICE LINE	Papercut	25.00%
INTERFACE HARNESS MULTIPLE PRICE LINES	Papercut	25.00%
H20 INTERFACE HARNESS MINOLTA	Papercut	25.00%
BRACKETMOUNTFORCPAD-CONTROLLER	Papercut	25.00%
BASESTAND-COIN-OPS	Papercut	25.00%
TOUCH SCREEN PRE-LOADED ALL-IN-ONE PC	Papercut	25.00%
MOUNTING BRACKET FOR PROXIMITY READERS	Papercut	25.00%
MAGNETIC DEBIT CARD	Papercut	10.00%
BARCODEUSBOMNIDIRECTIONALSCANNER-ORB	Papercut	10.00%
CPADCONTROLLERWITHTOUCHSCREEN	Papercut	10.00%
ALTERNATE PRINTER SUPPORT BOX	Papercut	10.00%
INTERFACEKIT-PRINTRELEASESTN	Papercut	10.00%
PAPERDRAWERLOCK	Papercut	0.00%
WAVEIDPLUS MINIKEYSTROKE BLK 6IN USB RDR	Papercut	0.00%
Software (Evaluated by Brand Discount)		
AAM SW PACKAGE1DEV(TIER1-199) 1 YEAR	Konica Minolta	20.00%
AAM MODULE LICENSE STANDARD 1 SERVER	Konica Minolta	0.00%
APCM SUITE W/O PRINT 1Y	Konica Minolta	20.00%
FIERY API 3 YEAR SUB DIGITAL DELIVERY	Konica Minolta	0.00%
AP DASHBOARD ESSENTIAL 1 YEAR	Konica Minolta	20.00%
ACCURIOPRO FLUX ESSENTIAL (INCL. SMP)	Konica Minolta	13.00%
APVDP ESSL -1 YEAR OF SUPPORT/UPGRADES	Konica Minolta	10.00%
BIZHUB CONNECT TO ONBASE APP.	Konica Minolta	18.00%
CORPORATE ANNOUNCEMENTS WITH 1 MFP LIC.	Konica Minolta	10.00%
CORPORATE ANNOUNCEMENTS WITH 5 MFP LIC.	Konica Minolta	25.00%
STARTUP PKG-1 YEAR FA SOL 5 USER/100GIG	Konica Minolta	13.00%
1 YR FILEASSIST SOLN/PER 200 USERS/1 TB	Konica Minolta	35.00%
FA ADD-ON 250 GB STORAGE 1MTH SUBSCRIPTN	Konica Minolta	5.00%
CONNECTOR FOR FILEASSIST	Konica Minolta	18.00%
BIZHUB CONNECT TO ONBASE APP	Konica Minolta	18.00%
PERSONALIZE FYP STARTER MONTHLY 5 USERS	Konica Minolta	0.00%
WVIDPLKYSTKV2ICLSSESEOSBKUSBMINIGDSHPINC	Konica Minolta	25.00%
WAVEIDPLUSKYSTKV2 BLKUSBMINI GRDSHPINCLD	Konica Minolta	13.00%
YSOFT KM MFX READER 1DEV(4000+).	Konica Minolta	35.00%
USB V3 CONFIGURATION CARD - 5 PACK	Konica Minolta	10.00%
SHIELD GUARD ENTERPRS DEV LIC SUB (MTH)	Konica Minolta	0.00%
SHIELDGUARDBASELIC(ACTIVATION)ENTERPRISE	Konica Minolta	25.00%
PARAGON CLOUD 2 (1-4) 12MO FIXED TERM	Konica Minolta	18.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
YSOFT KM MFX READER 1DEV(4000+)	Konica Minolta	35.00%
SQ CLOUD RESERVED HOSTING 12MO FXD TRM	Konica Minolta	15.00%
DP (1-9 ACTIVE INPUTS)	Konica Minolta	10.00%
DP RELEASE2ME (1-49 DEVICES)	Konica Minolta	10.00%
DP SCANTRIP (1-49 DEVICES)	Konica Minolta	10.00%
DP SCANTRIP (50+ DEVICES)	Konica Minolta	25.00%
DISPATCHER STC 1-9 DEV 1 YR TERM	Konica Minolta	18.00%
DISPATCHER PHOENIX (W/PARAGON) 1-9	Konica Minolta	10.00%
PARGON (W/PHOENIX) NO SUPPORT 1-49	Konica Minolta	30.00%
AS FILE IMP (60KPG/Y) (1-2) 1Y TRM	Kofax	10.00%
CS PRINT DEV (1-9) 1Y TRM	Kofax	10.00%
CSS PREMIUM HOST	Kofax	0.00%
EC SS ENT 50+ 1Y MS (PER UNIT)	Kofax	20.00%
EQ FND DEV (1-9) 1Y TRM	Kofax	10.00%
OM FND DEV (1-9) 1Y TRM	Kofax	10.00%
PROD MOD ADD-ON (RQ PRDT TRNF) 1Y TRM	Kofax	0.00%
PPDF5 ADV VOL LEV A (5-24)	Kofax	0.00%
BLUE SERVER 7.0 IPDS 1 PRINTER (55 PPM)	MPI	0.00%
EASYCOM III 10/100	MPI	0.00%
SPOOL2PRINT BASE SOFTWARE LICENSE	MPI	0.00%
BIZHUB SECURE ALERT SERVER	Prism	20.00%
DOCFORM	Prism	20.00%
DOCSYSTEM	Prism	10.00%
EFORMS ENTERPRISE 1 LICENSE	Prism	20.00%
CONNECTION TO 1ST MFP	Prism	20.00%
LEGAL PRINT	RSA	0.00%
QDIRECT	RSA	0.00%
RDOPRINT LICENSE: 1 SVR-1CUST	RSA	0.00%
READYPRINT	RSA	0.00%
TICKETME LICENSE	RSA	0.00%
MAINFRAME DOWNLOADER (PER MAINFRAME)	RSA	10.00%
MISPRINT LIC(LIC(PER 0-60 PPM PRINTER)	RSA	3.00%
MIS PRINT-LIC TRANSFER FEE(PER PRINTER)	RSA	0.00%
WEBCRD ENTERPRISE SYSTEM LIC	RSA	10.00%
WEBCRD MULTILINGUAL MODULE	RSA	0.00%
IMPACTVDP PRO MODULE	RSA	3.00%
DROPBOXBUSINESS STD ED. SUBSCRIPTION 1YR	Dropbox Business	0.00%
4CAM PRINT TRK ST-ALONE SOL(SUPWEB/CONT)	Ironside Technology	10.00%
CONNECTOR FOR KNO2(SHARE PHI APP)PER MFP	Kno2	13.00%
KM HEALTHCARE MFP SUB 1Y PER MFP	Kno2	35.00%
RIGHTFAX BUSINESS EDITION V10	OpenText	3.00%
RIGHTFAX CONNECTOR FOR KM MFP (1-9)	OpenText	3.00%
RIGHTFAX ENCRYPTION MODULE	OpenText	3.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
RF INTELLIGENT WORKFLOWS W NEW RFCONNECT	OpenText	0.00%
RIGHTFAX EXPRESS 4 LINE CG	OpenText	3.00%
BROOKTROUT SR-140-2F - 2 CH FOIP BRDLS	OpenText	3.00%
PAGEDNA STARTUP BUNDLE A	PageDNA	0.00%
PAGEDNA SUBSCRIPTION SILVER - 1 YEAR	PageDNA	0.00%
PC MFD EMB KM COMM 1-9 PER DEV	PaperCut	3.00%
USERS NO EMB COMM UP TO 100 USERS	PaperCut	3.00%
PC MFD EMB KM COMM 1-9 PER DEV PER MTH	PaperCut	3.00%
ACDI CLD HST SUBSCRPTN GROUP 1 YEARLY	PaperCut	0.00%
STORYBOARD FOR PC 5 DEV BUNDLE MTHLY	PaperCut	35.00%
CSTM BRND AND DATASRCE STRYBD TR1 MTHLY	PaperCut	10.00%
ONE TIME INSTALL TRAINING STORYBOARD	PaperCut	3.00%
PRINT-COM-SAAS-CORE-25-49	PrinterLogic	0.00%
MIDNIGHT PRINT&MAIL MISSAAS BASESOFTWARE	PrintReach	13.00%
ADDITIONAL SHOP-FLOOR LICENSES (EACH)	PrintReach	13.00%
PRINTER'S PLAN SUBSCRIPTION 3-YEAR TERM	PrintReach	3.00%
CLOUD FAX LEVEL 1 1K PGS ANNUAL SBSCRPTN	Upland	25.00%
CLOUD FAX LEVEL1 500PGS ADDON ANNUAL SUB	Upland	25.00%
CLOUD FAX LEVEL 1 500 PAGE PACKAGE	Upland	25.00%
CLOUD FAX INBOUND DID ANNUAL SUB EACH	Upland	25.00%
OL CONNECT-PROFESSIONAL-PERPETUAL LIC	Upland	10.00%
OL CONNECT-SEND 1000 USERS-PERPETUAL LIC	Upland	10.00%
UPGRADE TO OL CONNECT PRO-PERPETUAL LIC	Upland	10.00%
100000 MAIL PIECES	Upland	0.00%
OL CARE - RENEWAL - PP WATCH	Upland	10.00%
OL CARE - RENEWAL - PRT LIC1-50 PPM	Upland	10.00%
OLCARE -RENEW-PSM START(100000 RECORDS)	Upland	10.00%
OL CARE - RENEWAL - COTG ENTERPRISE	Upland	10.00%
VALID CARE CROSS PSM STARTER-CON YEARLY	Upland	0.00%
VALID CARE CROSS PP WATCH TO PSM CONNECT	Upland	10.00%
OL CONNECT EDOCS TRADING PARTNER SETUP	Upland	13.00%
OL CONNECT SEND - 10 USERS	Upland	10.00%
PP WATCH 1 LIC MNT RENEW	Upland	10.00%
PLANETPRESS CONNECT	Upland	10.00%
PPRESS CONNECT OPTIMIZED OUTPUT CARE POP	Upland	3.00%
PRES CONNECT	Upland	10.00%
PSM 7 STARTER: 1YR MAINT RENEWAL	Upland	10.00%
PRINTSHOP MAIL CONNECT	Upland	10.00%
UPGRADE PSM CONNECT TO PPRESS CONNECT	Upland	0.00%
TERM LIC ACT: MDSF CONTRACT	ePS	0.00%
PRINTSMITHVISION TERM LIC ACT:(PSV ONLY)	ePS	0.00%
ALCHEM-E BASE	Racami	0.00%
ALCHEM-E BASE SUBSCRIPTION	Racami	0.00%

SERVICE CATEGORY Product Description	Product Brand	Discount % off MSRP
RUBIKA BASE SYSTEM BUNDLE.	Solimar	0.00%
STANDBY SPDE BASE SYSTEM (SINGLE PROCES)	Solimar	0.00%
RUBIKA BASE SYSTEM BUNDLE	Solimar	0.00%
KODAK CAPTURE PRO AUTO IMP 1YR SUPPORT	Kodak	7.00%
KODAK CAPTURE PRO AUTO IMP 3YR SUPPORT	Kodak	0.00%
CAPTURE PRO GROUP A-1YR-SUBSCRIP BUNDLE	Kodak	1.50%
CAPTURE PRO NETWORK SERVER-1YR SUBSCRIP	Kodak	0.00%

APPENDIX C Konica Minolta Business Solutions U.S.A., Inc. DIR-CPO-5424

BRAND NAME	SERVICE DESCRIPTION	Service Unit	DIR Customer Discount % off MSRP
	SERVICE DETAILS		
Konica Minolta	bizhub 227 Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 287 Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 301i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 361i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 451i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 551i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 651i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 751i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 850i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 950i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accurioprint 2100 Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress 7120 Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress 7136/7136P Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress 6272P Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C251i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C251i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C301i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C301i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%

Konica Minolta	bizhub C361i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C361i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C451i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C451i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C551i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C551i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C651i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C651i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C751i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C751i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accurioprint C4065 Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accurioprint C4065 Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C4070 Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C4070 Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C4080 Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C4080 Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C7090 Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C7090 Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C7100 Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C7100 Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C12010 Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C12010 Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	Accuriopress C14010 Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%

	Accuriopress C14010 Service & Supplies	.	
Konica Minolta	B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 4051i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 4751i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 4701i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 4000i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 4020i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 5000i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub 5020i Service & Supplies Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C3351i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C3351i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C4051i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C4051i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C3321i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C3321i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C3301i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C3301i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C4001i Service & Supplies Color Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	bizhub C4001i Service & Supplies B&W Cost Per Copy (CPC)	P/copy	0.00%
Konica Minolta	ECM PROFESSIONAL SERVICES - MILESTONE	P/hour	10.71%
Konica Minolta	ECM PROFESSIONAL SERVICES - T&M	P/hour	10.71%
Konica Minolta	2-YR WRNTY EXTNSN BIZHUB 4750/52/4050/52	Each	0.00%
Konica Minolta	BASIC PROFESSIONAL SERVICES LEVEL 3	Each	0.00%
Konica Minolta	BASIC PROFESSIONAL SERVICES - LEVEL	Each	0.00%
Konica Minolta	BASIC PROFESSIONAL SERVICES - LEVEL 4	Each	0.00%
Konica Minolta	BASIC PROFESSIONAL SERVICES - LEVEL	Each	0.00%
Konica Minolta	PROFESSIONAL SERVICES PROJECT FEE	Each	0.00%

Konica Minolta	BIZHUB SECURE	Each	0.00%
Konica Minolta	NETWORKING FEE	Each	0.00%
Konica Minolta	1 DAY ON SITE ORU TRAINING PER	Each	0.00%
Konica Minolta	KMBIS ECM PRO_SERV: TIME & MATERIALS HR	Each	0.00%
Konica Minolta	KMBIS ECM PRO_SERV: MILESTONE PAYMENTS	Each	0.00%
Konica Minolta	BIZHUB SECURE HEALTHCARE	Each	0.00%
Konica Minolta	KMBIS ECM PRO_SERV: TRAVEL	Each	0.00%
Konica Minolta	KMBS PROFESSIONAL PROJECT SERVICES	Each	0.00%
Konica Minolta	PLOCKMATIC INSTALL & TRAINING - KM	Each	0.00%
Konica Minolta	EXPERT COLOR PRODUCTION TRAINING	Each	0.00%
Konica Minolta	BIZHUB SECURE PLATINUM SMALL MFP	Each	0.00%
Konica Minolta	BIZHUB SECURE PLATINUM	Each	0.00%
Konica Minolta	ACCURIOPRO SECURE	Each	0.00%
Konica Minolta	ACCURIOSHINE 101 INSTALL & TRAINING - KM	Each	0.00%
Konica Minolta	ORU ADVANCED PARTS KIT C12000 C14000	Each	0.00%
Konica Minolta	ORU LITE PARTS KIT C12000 C14000	Each	0.00%
Konica Minolta	ORU PARTS KIT 6136 SERIES ENGINES	Each	0.00%
Konica Minolta	BARCODE SERIAL NUMBER VALIDATION FOR AIT	Each	0.00%
Konica Minolta	REAL TIME VDP FOR AIT SET UP & TRAINING	Each	0.00%
Konica Minolta	ADV IQ-501 IMPLEMENTATION/TRAIN- LEVEL 1	Each	0.00%
Konica Minolta	ADV IQ-501 IMPLEMENTATION/TRAIN- LEVEL 2	Each	0.00%
Konica Minolta	ADV IQ-501 IMPLEMENTATION/TRAIN- LEVEL 3	Each	0.00%
Konica Minolta	ADV TU-510 IMPLEMENTATION/TRAIN- LEVEL 1	Each	0.00%
Konica Minolta	ADV TU-510 IMPLEMENTATION/TRAIN- LEVEL 2	Each	0.00%
Konica Minolta	ADV TU-510 IMPLEMENTATION/TRAIN- LEVEL 3	Each	0.00%
Konica Minolta	PROKOM MEMBERSHIP	Each	0.00%
Konica Minolta	Finisher Model SD-506/SD-513/TU-510 Monthly services	Monthly	0.00%
Konica Minolta	Finisher Model PB-503 Monthly services	Monthly	0.00%

	Finisher Model Plockmatic		
Konica Minolta	bookletmaker,	Monthly	0.00%
	and finishing module Monthly services		
Konica Minolta	Finisher Model Plockmatic RCT Monthly	Monthly	0.00%
KONICA IVIINOILA	services	Monthly	0.00%
Kodak	I4650 KCK 1 YR EXT WAR ON-SITE NBD	Each	0.00%
	1PM	20011	0.0070
Kodak	I4650 KCK 1 YR EXT WAR ON-SITE 4HR	Each	0.00%
	1PM		
Kodak	14650 KCK 2 YR EXT WAR ON-SITE NBD	Each	0.00%
	1PM		
Kodak	14650 KCK 3 YR EXT WAR ON-SITE NBD	Each	0.00%
	1PM		
Kodak	14650 KCK 5 YR EXT WAR ON-SITE NBD	Each	0.00%
	14650 KCK 2 YR EXT WAR ON-SITE 4HR		
Kodak	1PM	Each	0.00%
	14650 KCK 3 YR EXT WAR ON-SITE 4HR		
Kodak	1PM	Each	0.00%
	I4650 KCK 5 YR EXT WAR ON-SITE 4HR		
Kodak	1PM	Each	0.00%
	I4850 KCK 1 YR EXT WAR ON-SITE NBD		
Kodak	1PM	Each	0.00%
V a dale	I4850 KCK 2 YR EXT WAR ON-SITE NBD	Γo ob	0.000/
Kodak	1PM	Each	0.00%
Kodak	I4850 KCK 3 YR EXT WAR ON-SITE NBD	Each	0.00%
Kouak	1PM	Lacii	0.0076
Kodak	I4850 KCK 5 YR EXT WAR ON-SITE NBD	Each	0.00%
- Touck	1PM	Lucii	0.0070
Kodak	I4850 KCK 1 YR EXT WAR ON-SITE 4HR 1	Each	0.00%
	PM	- 0.0	
Kodak	I4850 KCK 2 YR EXT WAR ON-SITE 4HR	Each	0.00%
V a alak	1PM	Fo ob	0.000/
Kodak	14850 KCK 3 YR EXT WAR ON-SITE 4HR	Each	0.00%
Kodak Kodak	KODAK 14850 KCK 2 YR PW ON-SITE KODAK 14850 KCK 3 YR PW ON-SITE	Each Each	0.00%
Kodak	KODAK 14850 KCK 2 YR PW ON-SITE 4HR	Each	0.00%
Kodak	KODAK 14850 KCK 2 TK FW ON-SITE 4HR	Each	0.00%
Kodak	KODAK 14850 KCK 1 YR PW ON-SITE	Each	0.00%
Kodak	KODAK 14850 KCK 1 YR PW ON-SITE 4HR	Each	0.00%
Kodak	14600 SP P/R ON-SITE POST WARRANTY	Each	0.00%
w 1.1	KODAK I4000SERIES SCANNER ONSITE		0.0007
Kodak	I&T SVC	Each	0.00%
Kodak	CARE VIT IEGOO 1 DAM 1 VP AMARDANITY	Each	0.000/
Kodak	CARE KIT i5600 1 PM 1 YR. WARRANTY	Each	0.00%

Kodak	CARE KIT i5600 1PM 2 YR. WARRANTY	Each	0.00%
Kodak	CARE KIT I56X0 3 YR. 1PM SBD	Each	0.00%
Kodak	CARE KIT i5600 1PM 5 YR. WARRANTY	Each	0.00%
Kodak	CARE KIT i5600 POST WARRANTY RENEWAL	Each	0.00%
Kodak	CARE KIT I58X0 2 YR. O/S SBD	Each	0.00%
Kodak	CARE KIT I58X0 3 YR. ON-SITE	Each	0.00%
Kodak	CARE KIT I58X0 5 YR. ON-SIT	Each	0.00%
Kodak	CARE KIT I52X0 1 YR. 1PM SBD	Each	0.00%
Kodak	CARE KIT I52X0 2 YR. 1PM SBD	Each	0.00%
Kodak	CARE KIT 152X0 3 YR. 1PM SBD	Each	0.00%
Kodak	CARE KIT 152X0 5 YR. 1PM SBD	Each	0.00%
Kodak	CARE KIT 152X0 1PM MA SBD	Each	0.00%
Kodak	KODAK - I5850S KCK 1 YR EXT WAR 4HR 1PM	Each	0.00%
Kodak	KODAK - I5850S KCK 2 YR EXT WAR 4HR 1PM	Each	0.00%
Kodak	KODAK - I5850S KCK 3 YR EXT WAR 4HR 1PM	Each	0.00%
Kodak	KODAK - I5850S KCK 5 YR EXT WAR 4HR 1PM	Each	0.00%
Kodak	KODAK - I5850S KCK 1 YR PW 4HR 1PM	Each	0.00%
Kodak	KODAK - I5850S KCK 2 YR PW 4 HR 1PM	Each	0.00%
Kodak	KODAK - I5850S KCK 3 YR PW 4 HR 1PM	Each	0.00%
Kodak	KODAK I5800 CARE KIT 3 YR PW 4 HR 1PM	Each	0.00%
Kodak	I52X0 KCK 1 YR PW 4 HR 1PM	Each	0.00%
Kodak	I52X0 KCK 3 YR PW 4 HR 1PM.	Each	0.00%
Kodak	I52X0 KCK 3 YR PW 4 HR 1PM	Each	0.00%
Kodak	I5800 KCK 1 YR EXT WAR 4HR 1PM	Each	0.00%
Kodak	I5800 KCK 1 YR PW 4 HR 1PM	Each	0.00%
Kodak	I5800 1YR ON-SITE POST WARRANTY	Each	0.00%
Epson	1YR ESP EXCHGE SVC DS70 DS80W	Each	0.00%
Epson	2YR ESP EXCHGE SVC DS70 DS80W	Each	0.00%
Epson	1YR ESP EXCHGE SVC DS320 DS530II	Each	0.00%
Epson	2YR ESP EXCHGE SVC DS320 DS530II	Each	0.00%
Epson	1YR ESP EXC SVC DS770 DS770 II DS780N	Each	0.00%
Epson	2YR ESP EXC SVC DS770 DS770 II DS780N	Each	0.00%

Epson	1YR ESP EXCHGE SVC DS575W II	Each	0.00%
	DS730N		
Epson	2YR ESP EXCHGE SVC DS575W II DS730N	Each	0.00%
Epson	1YR ESP EXCHGE SVC DS6500 DS870	Each	0.00%
Epson	2YR ESP WHOLE UNIT SVC DS6500 DS870	Each	0.00%
Epson	1YR ESP EXC SVC DS7500 DS50000 DS970	Each	0.00%
Epson	2YR ESP EXC SVC DS7500 DS50000 DS970	Each	0.00%
Epson	1YR ESP EXCHGE SVC DS30000 DS60000	Each	0.00%
Epson	2YR ESP EXCHGE SVC DS30000 DS60000	Each	0.00%
Epson	1YR ESP EXCHGE SVC DS32000 DS70000	Each	0.00%
Epson	2YR ESP EXCHGE SVC DS32000 DS70000	Each	0.00%
Epson	1YR EXT SVC EPSON EXPRESSION 12000XL	Each	0.00%
Duplo	INSTALL & TRNG FOR DUPLO DF850	Each	0.00%
Duplo	ANNUAL SVC FOR DF850	Each	0.00%
Duplo	INSTALL & TRNG FOR DF990A	Each	0.00%
Duplo	ANNUAL SVC FOR DF990A	Each	0.00%
Duplo	INSTALL & TRNG FOR DF999A	Each	0.00%
Duplo	ANNUAL SVC FOR DF999A	Each	0.00%
Duplo	INSTALL & TRNG FOR DUPLO DF99HFKIT	Each	0.00%
Duplo	ANNUAL SVC FOR DUPLO DF99HFKIT	Each	0.00%
Duplo	INSTALL & TRNG FOR ULTRASONIC SENSOR KIT	Each	0.00%
Duplo	ANNUAL SVC FOR ULTRASONIC SENSOR KIT	Each	0.00%
Duplo	INSTALL+TRNG FOR DUPLO DF-1200AIR KIT	Each	0.00%
Duplo	ANNUAL SVC DUPLO DF-1200AIRKIT	Each	0.00%
Duplo	INSTALL+TRNG FOR DUPLO DF-1200	Each	0.00%
Duplo	ANNUAL SVC FOR DUPLO DF-1200	Each	0.00%
Duplo	INSTALL & TRNG FOR DUPLO DF870	Each	0.00%
Duplo	ANNUAL SVC FOR DF870	Each	0.00%
Duplo	INSTALL+TRNG FOR ULTRA 300A	Each	0.00%
Duplo	ANNUAL SVC FOR ULTRA 300A	Each	0.00%
Duplo	INSTALL & TRNG FOR DUPLO DFL-500	Each	0.00%
Duplo	ANNUAL SVC FOR DUPLO DFL-500	Each	0.00%

Duplo	INSTALL & TRNG FOR DSC10/60I COLLATOR	Each	0.00%
Duplo	ANNUAL SVC FOR DUPLO DSC-10/60I COLLATOR	Each	0.00%
Duplo	INSTALL + TRNG FOR DUPLO DBMHSC	Each	0.00%
Duplo	ANNUAL SVC FOR DUPLO DBMHSC	Each	0.00%
Duplo	INSTALL & TRNG FOR DC618	Each	0.00%
Duplo	ANNUAL SVC FOR DC618	Each	0.00%
GBC	SPIRE III 64T INSTALLATION	Each	0.00%
GBC	SPIRE III 64T INSTALL & TRAINING	Each	0.00%
GBC	SPIRE III 44T INSTALLATION	Each	0.00%
GBC	SPIRE III 44T INSTALL & TRAINING	Each	0.00%
GBC	PROTRIM 63 ROTARY TRIMMER SERVICE 1YR	Each	0.00%
GBC	PROCUT 17P INST+TRAIN	Each	0.00%
GBC	PROCUT17P 1 YEAR EMA- ONSITE MAINTENANCE	Each	0.00%
GBC	CX40-59 SHREDDER SERV 1YR	Each	0.00%
GBC	CS39-55 SHREDDER SERV 1YR	Each	0.00%
GBC	CM15-30 SHREDDER SERV 1YR	Each	0.00%
Spiral Binding	INSTALL+TRNG FOR FASTBACK 20	Each	0.00%
Spiral Binding	ANNUAL SVC FOR FASTBACK 20	Each	0.00%
Spiral Binding	INSTALL+TRNG - COMBMAC-24E	Each	0.00%
Spiral Binding	INSTALL+TRNG - WIREMAC WITH ELEC PUNCH	Each	0.00%
Spiral Binding	ANNUAL SVC - COMBMAC-24E	Each	0.00%
Spiral Binding	ANNUAL SVC - WIREMAC WITH ELEC PUNCH	Each	0.00%
Spiral Binding	INSTALL+TRNG - CRB-160 CREASER	Each	0.00%
Spiral Binding	ANNUAL SVC - CRB-160 CREASER	Each	0.00%
Spiral Binding	ANNUAL SVC - STANDARD BQ-P60	Each	0.00%
Spiral Binding	INSTALL+TRNG - STANDARD BQ-P60	Each	0.00%
Spiral Binding	ANNUAL SVC - GBC PB2600	Each	0.00%
Spiral Binding	INSTALL+TRNG - GBC PB2600	Each	0.00%
Spiral Binding	ANNUAL SVC - PB3300	Each	0.00%
Spiral Binding	SVC - STERLING DIGIBINDER BINDING MACH	Each	0.00%
Spiral Binding	I+T - STERLING DIGIBINDER BINDING MACH	Each	0.00%
Spiral Binding	ANNUAL SVC - SYSTEM 3 PRO VELOBIND MACH	Each	0.00%
Spiral Binding	INSTALL+TRNG-SYSTEM 3 PRO VELOBIND MACH	Each	0.00%
Spiral Binding	INSTALL&TRNG - TAMERICA VERSABIND	Each	0.00%

Spiral Binding	ANNUAL SVC - TAMERICA VERSABIND	Each	0.00%
Spiral Binding	INSTALL&TRNG - AKILES FLEXIPUNCH	Each	0.00%
Spiral Binding	ANNUAL SVC - AKILES FLEXIPUNCH	Each	0.00%
Spiral Binding	ANNUAL SVC -SPEEDY-LAM 330R-10 LAMINATOR	Each	0.00%
Spiral Binding	INSTALL & TRNG- 27 IN BOARD LAMINATOR	Each	0.00%
Spiral Binding	ANNUAL SVC- 40 IN POUCH BOARD LAMINATOR	Each	0.00%
Spiral Binding	INSTALL & TRNG- 40 IN BOARD LAMINATOR	Each	0.00%
Spiral Binding	ANNUAL SVC - RSH-1151	Each	0.00%
Spiral Binding	ANNUAL SVC - RET-2501	Each	0.00%
Spiral Binding	INSTALL&TRNG - RET-2501	Each	0.00%
Spiral Binding	SVC-CHALLENGE HYDRAULIC ROUND CORNERING	Each	0.00%
Spiral Binding	I+T-CHALLENGE HYDRAULIC ROUND CORNERING	Each	0.00%
Spiral Binding	ANNUAL SVC - CR-50P	Each	0.00%
Spiral Binding	INSTALL+TRNG - CR-50P	Each	0.00%
Spiral Binding	INSTALL FOR CSTIDY-41 GROMMET PRESS	Each	0.00%
Spiral Binding	SERVICE FOR CSTIDY-41 GROMMET PRESS	Each	0.00%
Spiral Binding	ANNUAL SVC CLAMCO COMBO JR - B	Each	0.00%
Spiral Binding	INSTALL+TRNG CLAMCO COMBO JR - B	Each	0.00%
Spiral Binding	SVC-CLAMCO COMBO JRD SHRINK WRAP	Each	0.00%
Spiral Binding	I+T-CLAMCO COMBO JRD SHRINK WRAP	Each	0.00%
Spiral Binding	ANNUAL SVC - MODEL 120 W-OUT POWER TA	Each	0.00%
Spiral Binding	INSTALL+TRNG - MODEL 120 W-OUT POWER TA	Each	0.00%
Spiral Binding	ANNUAL SVC - MODEL 120 WITH POWER TA	Each	0.00%
Spiral Binding	INSTALL+TRNG - MODEL 120 WITH POWER TA	Each	0.00%
Spiral Binding	ANNUAL SVC - FMM-3	Each	0.00%
Spiral Binding	INSTALL+TRNG - FMM-3	Each	0.00%
Spiral Binding	ANNUAL SVC - CHALLENGE EH-3C	Each	0.00%
Spiral Binding	INSTALL+TRNG - CHALLENGE EH-3C	Each	0.00%
Spiral Binding	ANNUAL SVC - BAUM D5-ST5	Each	0.00%

Spiral Binding	INSTALL&TRNG - BAUM D5-ST5	Each	0.00%
Spiral Binding	ANNUAL SVC - CHALLENGE TITAN 305TC	Each	0.00%
Spiral Binding	INSTALL+TRNG - CHALLENGE TITAN 305TC	Each	0.00%
Spiral Binding	ANNUAL SVC - MBM AEROCUT NANO	Each	0.00%
Spiral Binding	I&T - MBM AEROCUT NANO	Each	0.00%
Spiral Binding	SERVICE FOR AEROCUT VELOCITY COMPLETE	Each	0.00%
Spiral Binding	INSTALL FOR AEROCUT VELOCITY COMPLETE	Each	0.00%
Spiral Binding	ANNUAL SVC - CHALLENGE IJOG W/O AIR	Each	0.00%
Spiral Binding	INSTALL+TRNG - CHALLENGE IJOG W/O AIR	Each	0.00%
Spiral Binding	ANNUAL SVC - MBM408A FOLDER	Each	0.00%
Spiral Binding	INSTALL+TRNG - MBM 408A FOLDER	Each	0.00%
Spiral Binding	ANNUAL SVC - MBM208J	Each	0.00%
Spiral Binding	INSTALL&TRNG - MBM208J	Each	0.00%
Spiral Binding	ANNUAL SVC - MARTIN YALE 2051	Each	0.00%
Spiral Binding	INSTALL+TRNG - MARTIN YALE 2051	Each	0.00%
Spiral Binding	ANNUAL SVC - MARTIN YALE MARK VII	Each	0.00%
Spiral Binding	INSTALL+TRNG - MARTIN YALE MARK VII	Each	0.00%
Spiral Binding	ANNUAL SVC - PF-P3100	Each	0.00%
Spiral Binding	INSTALL+TRNG - PF-P3100	Each	0.00%
Spiral Binding	ANNUAL SVC-COUNT ACCUCREASER AIR TOUCH	Each	0.00%
Spiral Binding	INSTALL+TRNG-COUNT ACCUCREASER AIR TOUCH	Each	0.00%
Spiral Binding	ANNUAL SVC - CNT EZ CREASER TOUCH	Each	0.00%
Spiral Binding	INSTALL&TRNG - CNT EZ CREASER TOUCH	Each	0.00%
Spiral Binding	ANNUAL SVC - COUNT ICREASE PRO	Each	0.00%
Spiral Binding	INSTALL&TRNG - COUNT ICREASE PRO	Each	0.00%
Spiral Binding	ANNUAL SVC - FC114	Each	0.00%
Spiral Binding	INSTALL&TRNG - FC114	Each	0.00%
Spiral Binding	ANNUAL SVC - FC114 AIR	Each	0.00%
Spiral Binding	INSTALL&TRNG - FC114 AIR	Each	0.00%
Spiral Binding	ANNUAL SVC - ROSBACK MODEL 248	Each	0.00%
Spiral Binding	INSTALL+TRNG - ROSBACK MODEL 248	Each	0.00%

Spiral Binding	ANNUAL SVC - MBM STITCHFOLD.	Each	0.00%
Spiral Binding	INSTALL+TRNG - MBM STITCHFOLD	Each	0.00%
Spiral Binding	ANNUAL SVC - MBM STITCHFOLD	Each	0.00%
Spiral Binding	ANNUAL SVC - MBM SPRINT 3000	Each	0.00%
Spiral Binding	INSTALL+TRNG - MBM SPRINT 3000	Each	0.00%
Spiral Binding	ANNUAL SVC - MBM SPRINT 5000	Each	0.00%
Spiral Binding	INSTALL+TRNG - MBM SPRINT 5000	Each	0.00%
Spiral Binding	ANNUAL SVC - DELUXE M19-AST 9/16IN	Each	0.00%
	INSTALL+TRNG - DELUXE M19-AST		0.0075
Spiral Binding	9/16IN	Each	0.00%
Spiral Binding	ANNUAL SVC - DELUXE SM-A25	Each	0.00%
Spiral Binding	INSTALL+TRNG - DELUXE SM-A25	Each	0.00%
Spiral Binding	ANNUAL SVC - INTIMUS 120CC3	Each	0.00%
Spiral Binding	INSTALL+TRNG - INTIMUS 120CC3	Each	0.00%
Spiral Binding	ANNUAL SVC - INTIMUS 175CC3	Each	0.00%
Spiral Binding	INSTALL+TRNG - INTIMUS 175CC3	Each	0.00%
Spiral Binding	ANNUAL SVC - PAITEC IM9100	Each	0.00%
Spiral Binding	ANNUAL SVC - PAITEC IM8100	Each	0.00%
Spiral Binding	INSTALL+TRNG - PAITEC IM8100	Each	0.00%
Spiral Binding	ANNUAL SVC - PAITEC IM4500	Each	0.00%
	SVC-IJETCOLOR 4.0 PRESS		
Spiral Binding	PERFORMANCE	Each	0.00%
Cnical Dinding	I+T-IJETCOLOR 4.0 PRESS	Each	0.000/
Spiral Binding	PERFORMANCE		0.00%
Spiral Binding	INSTALL+TRNG IJETCOLOR NXT	Each	0.00%
Spiral Binding	ANNUAL SVC IJETCOLOR NXT	Each	0.00%
Spiral Binding	BOURG SHEET FEEDER BSF 26IN	Each	0.00%
Spiral billuling	INSTL+TRNG		0.00%
Spiral Binding	MBM 5560 VR ANNUAL SERVICE	Each	0.00%
Spiral Binding	MBM 5560 VR INSTALLATION	Each	0.00%
Spiral Binding	EXTRA WEEK OF ON SITE TRAINING BY BOURG	Each	0.00%
Spiral Binding	CUSTOMER TRAINING AT BOURG FACILITY	Each	0.00%
TEC Lighting	TEC LTG INSTALL TRAINING AUTHORIZE TECH	Each	0.00%
TEC Lighting	TEC LTG INSTALL TRAINING AUTHORIZED TECH	Each	0.00%
Graphic Whizard	9 MONTHS OPT ADD'L SERVICE PT8336SCC	Each	0.00%
Graphic Whizard	9 MONTHS OPT ADDITIONAL SERVICE 331SCC	Each	0.00%
Graphic Whizard	9 MONTHS OPT ADDL SERVICE PT 331SCC AIR	Each	0.00%
Graphic Whizard	9 MONTHS OPT ADDITIONAL SERVICE PT33SC	Each	0.00%

Plockmatic	INSTALL & TRAIN - DIGIFOLD PRO XL	Each	0.00%
Plockmatic	ANNUAL MAINT - DIGIFOLD PRO XL	Each	0.00%
Plockmatic	INSTALL & TRAIN - MOBILE MINI STACKER	Each	0.00%
Plockmatic	ANNUAL MAINT - MOBILE MINI STACKER	Each	0.00%
Plockmatic	INSTALL & TRAIN - DIGIBOOK 300 XLPRO PUR	Each	0.00%
Plockmatic	ANNUAL MAINT - DIGIBOOK 300 XLPRO PUR	Each	0.00%
Plockmatic	INSTALL & TRAIN - VXF VACUUM FEEDER	Each	0.00%
Plockmatic	ANNUAL MAINT - VXF VACUUM FEEDER	Each	0.00%
Plockmatic	INSTALL & TRAIN - MORGANA (SFT)	Each	0.00%
Plockmatic	ANNUAL MAINT - MORGANA (SFT)	Each	0.00%
Plockmatic	INSTALL & TRAINING - BM4035 BOOKLET MAKR	Each	0.00%
Plockmatic	ANNUAL MAINT - BM4035 BOOKLET MAKER	Each	0.00%
Plockmatic	INSTALL & TRAIN - WASTE TRANS FM5000	Each	0.00%
Plockmatic	ANNUAL MAINT - WASTE TRANS FM5000	Each	0.00%
Plockmatic	INSTALL&TRAIN-PSQ160 BOOKLETMKR- HANDFED	Each	0.00%
Plockmatic	ANNUAL MAINT - PSQ160 BOOKLETMKR-HANDFED	Each	0.00%
Plockmatic	PSQ160 INSTALL & TRAINING - KM	Each	0.00%
Quadient	ONSITE SUPPORT/TRAINING ASSISTANCE 3	Each	0.00%
Quadient	ONSITE SUPPORT/TRAINING ASSISTANCE 4	Each	0.00%
Quadient	ONSITE SUPPORT/TRAINING ASSISTANCE 5	Each	0.00%
Quadient	ONSITE SUPPORT/TRAINING ASSISTANCE 7	Each	0.00%
Quadient	ANNUAL END USER SUPPORT CONTRACT	Each	0.00%
Quadient	QUANDEINT GENERIC MAINT PER QUOTE UNITS	Each	0.00%
Quadient	QUADIENT FREIGHT PER QUOTE UNIT	Each	0.00%
Quadient	QUADIENT INSTALLATION PER QUOTE UNIIT	Each	0.00%

	QUADIENT ANN METER RENTAL PER		
Quadient	QUOTE UNIT	Each	0.00%
Quadient	QUADIENT TRAINING PER QUOTE UNIT	Each	0.00%
Quadient	QUADIENT PROFESSIONAL SERVICES PR QUOTE	Each	0.00%
Quadient	QUADIENT CLOUD SUB MULTI- CARRIERSHIPPING	Each	0.00%
Quadient	QUADIENT DEPOT REPAIR FOR ITEMS	Each	0.00%
Quadient	QUADIENT ANN CLOUD SUB PER QUOTE(1 YEAR)	Each	0.00%
Quadient	QUADIENT ANN SOFTWARE SUPPORT PR QUOTE	Each	0.00%
Quadient	TRAINING PACKAGE A	Each	0.00%
Quadient	(DISTRICT ONLY) 4HRS TRAINING (IX/IM/IN	Each	0.00%
Quadient	(DISTRICT ONLY) 6HRS TRAINING (IX/IM/IN	Each	0.00%
Quadient	(DISTRICT ONLY) 8HRS TRAINING (IX/IM/IN	Each	0.00%
Quadient	AFTER INSTALL SW SUPPORT. BULKMAILER	Each	0.00%
Quadient	ONSITE SUPPORT/TRAINING ASSISTANCE 3.	Each	0.00%
Quadient	ONSITE SUPPORT/TRAINING ASSISTANCE 4.	Each	0.00%
Quadient	ONSITE SUPPORT/TRAINING ASSISTANCE 5.	Each	0.00%
Quadient	ONSITE SUPPORT/TRAINING ASSISTANCE 7.	Each	0.00%
SDD	INSTALL/TRAIN FOR SDD TRIMMER/SQ FOLDER	Each	0.00%
SDD	ANNUAL SVC FOR SDD TRIMMER/SQ FOLDER	Each	0.00%
Kodak	2YR ESP EXCHGE SVC DS575W II DS730N.	Each	0.00%
Kodak	1YR ESP EXCHGE SVC DS6500 DS870.	Each	0.00%
Kodak	2YR ESP WHOLE UNIT SVC DS6500 DS870.	Each	0.00%
Kodak	1YR ESP EXC SVC DS7500 DS50000 DS970.	Each	0.00%
Kodak	2YR ESP EXC SVC DS7500 DS50000 DS970.	Each	0.00%
Kodak	1YR ESP EXCHGE SVC DS30000 DS60000.	Each	0.00%

Kodak	2YR ESP EXCHGE SVC DS30000 DS60000.	Each	0.00%
Kodak	1YR ESP EXCHGE SVC DS32000 DS70000.	Each	0.00%
Kodak	2YR ESP EXCHGE SVC DS32000 DS70000.	Each	0.00%
Konica Minolta	KM PRO SERVICES ADVANCED AUTH MGR TIER 1	Each	0.00%
Konica Minolta	KM PRO SERVICES ADVANCED AUTH MGR TIER 2	Each	0.00%
Konica Minolta	KM PRO SERVICES ADVANCED AUTH MGR TIER 3	Each	0.00%
Konica Minolta	ACCURIOPRO CLOUD EYE PROFESS SERVS-1DAY	Each	0.00%
Konica Minolta	AP DASHBOARD INTSTALL-TRAINING BY KMBS	Each	0.00%
Konica Minolta	AP DASHBOARD PROFESSIONAL SERVICES	Each	0.00%
Konica Minolta	BASIC INSTALLATION AND TRAINING BY KMBS	Each	0.00%
Konica Minolta	ADVANCED TRAINING BY KMBS	Each	0.00%
Konica Minolta	VIDEO TRAINING	Each	10.00%
Konica Minolta	WEBINAR TRAINING	Each	10.00%
Konica Minolta	FIRST VDP JOB SETUP TRAINING	Each	10.00%
Konica Minolta	SEC CONSULTATION SERVICES FOR DP	Each	0.00%
Konica Minolta	KM PRO SERVICES OFFICE SOLUTIONS TIER 1	Each	0.00%
Konica Minolta	CPS SUPPORT&MNTCONTRACTCPS V4.0ADDL YR	Each	0.00%
Konica Minolta	AAM MODULE MAINTENANCE LICENSE STANDARD	Each	0.00%
Dispatcher	PARAGON CLD 2 DEVICE ADDON TECH PROC FEE	Each	0.00%
Dispatcher	PARAGON CLD 2 DEVICE RENEW TECH PROC FEE	Each	0.00%
Dispatcher	PARAGON CLD 2 DEV INITIAL TECH PROC FEE	Each	0.00%
Dispatcher	PARAGON CLOUD 2 TECH CONSULT DAILY FEE	Each	0.00%
Dispatcher	PARAGON CLOUD 2 TECH CONSULT HOURLY FEE	Each	0.00%
Dispatcher	PARAGON CLOUD 2 DESIGN ARCH DAY SERVFEE	Each	0.00%
Konica Minolta	KM PRO SERVICES DISPATCHER PRGN TIER 1	Each	0.00%

Konica Minolta	KM PRO SERVICES DISPATCHER PRGN TIER 2	Each	0.00%
Konica Minolta	KM PRO SERVICES DISPATCHER PRGN TIER 3	Each	0.00%
Dispatcher	TECHNICAL CONSULTANT DAILY FEE	Each	30.00%
Dispatcher	TECHNICAL CONSULTANT HOURLY FEE	Each	30.00%
Dispatcher	KM PRO SERVICES DISPATCHER PHNX TIER 1	Each	0.00%
Dispatcher	KM PRO SERVICES DISPATCHER PHNX TIER 2	Each	0.00%
Dispatcher	KM PRO SERVICES DISPATCHER PHNX TIER 3	Each	0.00%
Konica Minolta	FILEASSIST DEVICE SETUP BY KMBS	Each	0.00%
Konica Minolta	FILEASSIST CONFIG/TRAINING SVCS BY KMBS	Each	0.00%
Konica Minolta	FILEASSIST PROF SVCS: AFTER HRS (PER HR)	p/hour	0.00%
Konica Minolta	FILEASSIST PROF SVCS: ON-SITE (PER HR)	p/hour	0.00%
Konica Minolta	FILEASSIST DATA TRANSFER SVCS (PER	p/hour	0.00%
Konica Minolta	ASSESSMENT (OPT A - US)	Each	0.00%
Konica Minolta	LVL1 AUTO ASSESSMENT/DEVICE (OPT B GLOB)	Each	0.00%
Konica Minolta	LVL2 ASSESSMENT (BASE COST)	Each	0.00%
Konica Minolta	LEVEL 2 DEVICE MAPPING (PER DEVICE)	Each	0.00%
Konica Minolta	LEVEL 3 ASSESSMENT (BASE COST)	Each	0.00%
Konica Minolta	LEVEL 3 WORKFLOW INTERVIEW (PER PER/DEP)	Each	0.00%
Konica Minolta	WORKFLOW/PROCESS DISCOVERY (PER HOUR)	p/hour	0.00%
Konica Minolta	SOLUTIONS DEVELOPMENT (PER HOUR)	p/hour	0.00%
Konica Minolta	TESTING/SOW (PER HOUR)	p/hour	0.00%
Konica Minolta	GLOBAL SCOPE PROJECT MGMT (PER DAY)	p/day	0.00%
Konica Minolta	REGIONAL SCOPE PROJECT MGMT (PER DAY)	p/day	0.00%
Konica Minolta	LOCAL SCOPE PROJECT MGMT (PER DAY)	p/day	0.00%
Konica Minolta	REG/LOCAL PROJECT COORDINATION (PER DAY)	p/day	0.00%
Konica Minolta	PROJECT MGMT SERVICES (PER HOUR)	p/hour	0.00%

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Konica Minolta	BUSINESS/TECHNICAL CONSULTATION	Each	0.00%
Konica Minolta	GLOBAL INSTALLATION SERVICES (PER DAY)	p/day	0.00%
Konica Minolta	GLOBAL APPLICATIONS SOFTWARE (PER DAY)	p/day	0.00%
Konica Minolta	SOLUTION DOCUMENTATION (PER DAY)	p/day	0.00%
Konica Minolta	LOCAL INSTALLATION (PER HOUR)	p/hour	0.00%
Konica Minolta	ONSITE MFP INTEGRATION (PER HOUR)	p/hour	0.00%
Konica Minolta	END USER TRAINING (PER HOUR)	p/hour	0.00%
Konica Minolta	IT ADMINISTRATOR TRAINING (PER DAY)	p/day	0.00%
Konica Minolta	TRAINING CLIENT SERVICE DESK	Each	0.00%
Konica Minolta	END USER ITRAINING CUSTOMIZATION	Each	0.00%
Konica Minolta	ONSITE HDD DATA ERASURE (PER DEVICE)	Each	0.00%
Konica Minolta	CHANGE MGMT (PER HOUR AND MATERIAL FEE)	p/hour	0.00%
Konica Minolta	KM PRO SERVICES CONTROLSUITE TIER 3	Each	0.00%
Kofax	KOFAX FIXED FEE MILESTONE	Each	0.00%
Kofax	KOFAX EXPENSES	Each	0.00%
Kofax	AUTOSTORE PREMIER SUPPORT	Each	0.00%
Kofax	COPITRAK PROFESSIONAL SERVICES	Each	0.00%
Kofax	ANNUAL LICENSE AND/OR HW SUPPORT	Each	0.00%
Kofax	INSTALLATION	Each	0.00%
Konica Minolta	FIERY JOBFLOW ANNUAL MAINTENANCE	Each	24.00%
Konica Minolta	FIERY JOBMASTER ANNUAL MAINTENANCE	Each	24.00%
Konica Minolta	FIERY JOBMASTER-IMPOSE ANNUAL MAINT	Each	24.00%
Konica Minolta	ORU PARTS KIT (C4080/C4070)	Each	0.00%
Konica Minolta	ORU PARTS KIT (C7100/C7090)	Each	0.00%
Kodak	KODAK E1030 1YR NBD AUR PW	Each	0.00%
Kodak	KODAK E1030 5YR NBD AUR EW	Each	0.00%
Kodak	KODAK E1040 1YR NBD AUR EW	Each	0.00%
Kodak	KODAK E1040 5YR NBD AUR EW	Each	0.00%
Kodak	KODAK 14650 KCK 1 YR PW ON-SITE 4HR 1PM	Each	0.00%
Kodak	KODAK 14250 KCK 1 YR PW ON-SITE NBD 1PM	Each	0.00%

Kodak	KODAK 14250 KCK 2 YR PW ON-SITE 4HR 1PM	Each	0.00%
Kodak	KODAK 14250 KCK 2 YR PW ON-SITE NBD 1PM	Each	0.00%
Kodak	CARE KIT I4250 NBD 5YR.	Each	0.00%
Kodak	CARE KIT 14250 NBD 2YR.	Each	0.00%
Kodak	KODAK 14250 KCK 3 YR PW ON-SITE NBD 1PM	Each	0.00%
Kodak	CARE KIT I4250 SBD 1YR	Each	0.00%
Kodak	KODAK 14250 KCK 1 YR PW ON-SITE 4HR 1PM	Each	0.00%
Kodak	CARE KIT I4250 SBD 2YR.	Each	0.00%
Kodak	KODAK 14250 KCK 3 YR PW ON-SITE 4HR 1PM	Each	0.00%
Kodak	CARE KIT I4250 SBD 3YR	Each	0.00%
Kodak	CARE KIT I4250 SBD 5YR	Each	0.00%
Kodak	CARE KIT I4250 NBD 1YR.	Each	0.00%
Kodak	CARE KIT 14250 NBD 3YR.	Each	0.00%
Kodak	CARE KIT I52X0 1 YR. 1PM SBD	Each	0.00%
Kodak	CARE KIT I52X0 2 YR. 1PM SBD	Each	0.00%
Kodak	CARE KIT I52X0 3 YR. 1PM SBD	Each	0.00%
Kodak	CARE KIT I52X0 5 YR. 1PM SBD	Each	0.00%
Kodak	KODAK - S2060W/S2080W 1YR NBD PW AUR KCK	Each	0.00%
Kodak	KODAK - ALARIS S2050/S2070 1YR NBD PW KC	Each	0.00%
Kodak	**KODAK S2060W/S2080W 2YR NBD PW AUR KCK	Each	0.00%
Kodak	**KODAK CARE KIT S2050/S2070 2YR MA	Each	0.00%
Kodak	KODAK S2085 1YR PW NBD AUR KCK	Each	0.00%
Kodak	S2085 1YR PW ONSIT NBD 1PM ESSENTIAL KCK	Each	0.00%
Kodak	S2085 3YR EW ONSTE NBD 1PM ESSENTIAL KCK	Each	0.00%
Kodak	KODAK S2085 5YR PW OS NBD 1PM ESS KCK	Each	0.00%
Kodak	KODAK S2085F SCANNER- 85PPM	Each	0.00%
Kodak	POST WARRANTY RN: CARE KIT I1400/I1400	Each	0.00%
Plockmatic	KIT PSQ160 1ST LINE SUPPORT	Each	0.00%
Plockmatic	KIT PSQ224 1ST LINE SUPPORT	Each	0.00%
Plockmatic	KIT P2T 1ST LINE SUPPORT	Each	0.00%
GBC	GBC:CI12 1 YEAR EMA - ONSITE MAINTENANCE	Each	0.00%
Konica Minolta	MAINT REACTIVATE - CORP. ANN. W/ 5 MFPs	Each	0.00%

Konica Minolta	1 YR MAINT - CORP ANNOUNCE W/ 5 MFP LIC.	Each	0.00%
Konica Minolta	3 YR MAINT - CORP ANNOUNCE W/ 5 MFP LIC.	Each	0.00%
Konica Minolta	5 YR MAINT - CORP ANNOUNCE W/ 5 MFP LIC.	Each	0.00%
Konica Minolta	MAINT REACTIVATE - CORP. ANN. W/ 1 MFP	Each	0.00%
Konica Minolta	1 YR SW MAINT. CORP. ANNOUNCE 1 MFP LIC.	Each	0.00%
Konica Minolta	3 YR SW MAINT. CORP. ANNOUNCE 1 MFP LIC.	Each	0.00%
Konica Minolta	5 YR SW MAINT. CORP. ANNOUNCE 1 MFP LIC.	Each	0.00%
Dispatcher	DP (1-9 ACTIVE INPUTS) 1 YR MAINT	Each	0.00%
Dispatcher	DP (1-9 ACTIVE INPUTS) 3 YR MAINT	Each	0.00%
Dispatcher	DP (1-9 ACTIVE INPUTS) 5 YR MAINT	Each	0.00%
Dispatcher	DP (10-49 ACTIVE INPUTS) 1 YR MAINT	Each	0.00%
Dispatcher	DP (10-49 ACTIVE INPUTS) 3 YR MAINT	Each	0.00%
Dispatcher	DP (10-49 ACTIVE INPUTS) 5 YR MAINT	Each	0.00%
Dispatcher	DP (50-199 ACTIVE INPUTS) 1 YR MAINT	Each	0.00%
Dispatcher	DP (50-199 ACTIVE INPUTS) 3 YR MAINT	Each	0.00%
Dispatcher	DP (50-199 ACTIVE INPUTS) 5 YR MAINT	Each	0.00%
Dispatcher	DP (200+ ACTIVE INPUTS) 1 YR MAINT	Each	0.00%
Dispatcher	DP (200+ ACTIVE INPUTS) 3 YR MAINT	Each	0.00%
Dispatcher	DP (200+ ACTIVE INPUTS) 5 YR MAINT	Each	0.00%
Dispatcher	DP RELEASE2ME 1 DEVICE (1 YR) SW MAINT	Each	0.00%
Dispatcher	DP RELEASE2ME 3 DEVICE (1 YR) SW MAINT	Each	0.00%
Dispatcher	DP RELEASE2ME 5 DEVICE (1 YR) SW MAINT	Each	0.00%
Dispatcher	DP RELEASE2ME 10 DEVICE (1 YR) SW MAINT	Each	0.00%
Dispatcher	DP RELEASE2ME 25 DEVICE (1 YR) SW MAINT	Each	0.00%
Dispatcher	DP RELEASE2ME 50 DEVICE (1 YR) SW MAINT	Each	0.00%

Dispatcher	DP RELEASE2ME 100 DEVICE (1 YR) SW MAINT	Each	0.00%
Dispatcher	DP RELEASE2ME 500 DEVICE (1 YR) SW MAINT	Each	0.00%
Dispatcher	DP RX SHIELD SW MAINT 1 YR.	Each	0.00%
Dispatcher	DP BUBBLE GRADER SW MAINTENANCE (1 YR)	Each	0.00%
Dispatcher	DP MOBILE 10 USER LIC. SW MAINT (1 YR)	Each	0.00%
Dispatcher	DP MOBILE 25 USER LIC. SW MAINT (1 YR)	Each	0.00%
Dispatcher	DP MOBILE 50 USER LIC. SW MAINT (1 YR)	Each	0.00%
Dispatcher	DP MOBILE 100 USER LIC. SW MAINT (1 YR)	Each	0.00%
Dispatcher	DP MOBILE 250 USER LIC. SW MAINT (1 YR)	Each	0.00%
Dispatcher	DP MOBILE 500 USER LIC. SW MAINT (1 YR)	Each	0.00%
Dispatcher	OFFLOAD MFP CONNECTIVITY SW MAINT. 1 YR.	Each	0.00%
Dispatcher	OFFLOAD MFP CONNECTIVITY SW MAINT. 3 YR.	Each	0.00%
Dispatcher	OFFLOAD MFP CONNECTIVITY SW MAINT. 5 YR.	Each	0.00%
Dispatcher	OFFLOAD MFP CONNECTIVITY 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP (1-9 ACTIVE INPUTS) 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP (10-49 ACTIVE INPUTS) 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP (50-199 ACTIVE INPUTS) 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP (200+ ACTIVE INPUTS) 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP OFFICE PACKAGE 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP LEGAL PACKAGE 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP GOVERNMENT PACKAGE 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP HEALTHCARE PACKAGE 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP EDUCATION PACKAGE 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP FINANCE PACKAGE 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP ECM PACKAGE 1 YR GOLD SLA	Each	0.00%

Konica Minolta	1 YR MAINT - CORP ANNOUNCE 5 MFPADD-ON	Each	0.00%
Konica Minolta	1 YR MAINT - CORP ANNOUNCE 25 MFPADD-ON	Each	0.00%
Konica Minolta	1 YR MAINT - CORP ANNOUNCE 50 MFPADD-ON	Each	0.00%
Konica Minolta	1 YR MAINT - CORP ANNOUNCE 100 MFPADD-ON	Each	0.00%
Konica Minolta	1 YR MAINT - CORP ANNOUNCE 500 MFPADD-ON	Each	0.00%
Konica Minolta	1 YR MAINT -CORP ANNOUNCE 1000 MFPADD-ON	Each	0.00%
Konica Minolta	3YR MAINT - CORP ANNOUNCE 5 MFPADD-ON	Each	0.00%
Konica Minolta	3YR MAINT - CORP ANNOUNCE 25 MFPADD-ON	Each	0.00%
Konica Minolta	3YR MAINT - CORP ANNOUNCE 50 MFPADD-ON	Each	0.00%
Konica Minolta	3YR MAINT - CORP ANNOUNCE 100 MFPADD-ON	Each	0.00%
Konica Minolta	3YR MAINT - CORP ANNOUNCE 500 MFPADD-ON	Each	0.00%
Konica Minolta	3YR MAINT - CORP ANNOUNCE 1000 MFPADD-ON	Each	0.00%
Konica Minolta	5YR MAINT - CORP ANNOUNCE 5 MFPADD-ON	Each	0.00%
Konica Minolta	5YR MAINT - CORP ANNOUNCE 25 MFPADD-ON	Each	0.00%
Konica Minolta	5YR MAINT - CORP ANNOUNCE 50 MFPADD-ON	Each	0.00%
Konica Minolta	5YR MAINT - CORP ANNOUNCE 100 MFPADD-ON	Each	0.00%
Konica Minolta	5YR MAINT - CORP ANNOUNCE 500 MFPADD-ON	Each	0.00%
Konica Minolta	5YR MAINT CORP ANNOUNCE 1000 MFPADD-ON	Each	0.00%
Dispatcher	DP RELEASE2ME (1-49 DEVICES) 1 YR MAINT	Each	0.00%
Dispatcher	DP RELEASE2ME (50+ DEVICES) 1 YR MAINT	Each	0.00%
Dispatcher	DP RELEASE2ME+ MAINT REACTIVATION KEY	Each	0.00%
Dispatcher	DP SCANTRIP (1-49 DEVICES) 1 YR MAINT	Each	0.00%
Dispatcher	DP SCANTRIP (50+ DEVICES) 1 YR MAINT	Each	0.00%

Dispatcher	DP SCANTRIP MAINTENANCE	Each	0.00%
Dispatcher	REACTIVATION KEY 1YR MAINT. FOR SCANTRIP (1-49)	Each	0.00%
Dispatcher	UPGRADE 1YR GOLD SLA FOR SCANTRIP (1-49)	Each	0.00%
·	UPGRADE		
Dispatcher	SCANTRIP (50+) UPGRADE TO DP 1YR MAINT. FOR SCANTRIP (50+)	Each	0.00%
Dispatcher	UPGRADE	Each	0.00%
Dispatcher	1YR GOLD SLA FOR SCANTRIP (50+) UPGRADE	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 1-9 1Y SILVER SLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 10-49 1Y SILVER SLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 50-199 1Y SILVERSLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 200-3999 1Y SLVRSLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 4000+ 1Y SILVER SLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) OFC PKG 1Y SLVR SLA	Each	0.00%
Dispatcher	DP OFFICE PKG (W/ PAR.) 1 YR GOLD SLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 1-49 1Y GOLD SLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 10-49 1Y GOLD SLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 50-199 1Y GOLD SLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 50+ 1Y GOLD SLA	Each	0.00%
Dispatcher	DP SW SM (W/PARAGON) 4000+ 1Y GOLD SLA	Each	0.00%
Dispatcher	DP MAINTENANCE REACTIVATION (W/PARAGON)	Each	0.00%
Dispatcher	OFFLOAD MFP CONNECTIVITY W/ MNT 1 MONTH	Each	0.00%
Dispatcher	OFFLOAD WEB CONNECTIVITY W/ MNT 1 MONTH	Each	0.00%
Dispatcher	OFFLOAD MOBILE CONNECT W/ MAINT 1 MONTH	Each	0.00%
Dispatcher	OFFLOAD WF PROCESS (BASIC) W/ MNT 1 MO	Each	0.00%
Dispatcher	OFFLOAD WF PROCESS (ADV) W/ MNT 1 MONTH	Each	0.00%

Dispatcher	OFFLOAD MFP CONNECTIVITY GOLD SLA 1 MO	Each	0.00%
Dispatcher	OFFLOAD WEB CONNECTIVITY GOLD SLA 1 MO	Each	0.00%
Dispatcher	OFFLOAD MOBILE CONNECT GOLD SLA 1 MO	Each	0.00%
Dispatcher	OFFLOAD WF PROCESS (BASIC) GOLD SLA 1 MO	Each	0.00%
Dispatcher	OFFLOAD WF PROCESS (ADV) GOLD SLA 1 MO	Each	0.00%
Dispatcher	DP ENTERPRISE LIC W/ MAINT 1 MONTH	Each	0.00%
Dispatcher	DP ENTERPRISE LICENSE GOLD SLA 1 MO	Each	0.00%
Konica Minolta	ENFOCUS SWITCH COMPLETE PKG 1Y SUP/UPG	Each	0.00%
Konica Minolta	ENFOCUS SWITCH COMP PKG ANN SUP/ MAINT	Each	0.00%
Konica Minolta	APVDP CONFIGURATOR-1 YEAR SUP/UPG	Each	0.00%
Konica Minolta	APVDP CONFIGURATOR ANNUAL SUP/MAINT	Each	0.00%
Konica Minolta	ENFOCUS SWITCH METADATA MOD-1Y SUP/UPG	Each	0.00%
Konica Minolta	ENFOCUS SWITCH METADATA MOD ANNSUP/MAINT	Each	0.00%
Kofax	ACCUROUTE INTEGRATION	Each	0.00%
Kofax	ETHERNET CARD READER - MULTI-CARD 1YR MS	Each	3.00%
Kofax	ETHERNET CARD READER - MULTI-CARD 2YR MS	Each	3.00%
Kofax	ETHERNET CARD READER - MULTI-CARD 3YR MS	Each	3.00%
Kofax	ETHERNET CARD READER - MULTI-CARD 4YR MS	Each	3.00%
Kofax	ETHERNET CARD READER - MULTI-CARD 5YR MS	Each	3.00%
Kofax	ETHERNET CARD RDR - ICLASS LEGIC 1YR MS	Each	3.00%
Kofax	ETHERNET CARD RDR - ICLASS LEGIC 2YR MS	Each	3.00%
Kofax	ETHERNET CARD RDR - ICLASS LEGIC 3YR MS	Each	3.00%
Kofax	ETHERNET CARD RDR - ICLASS LEGIC 4YR MS	Each	3.00%
Kofax	ETHERNET CARD RDR - ICLASS LEGIC 5YR MS	Each	3.00%

Kofax	ETH CRD RDR-MLTI ICLASS LEGIC 1Y PRT SUP	Each	3.00%
Kofax	ETH CRD RDR-MLTI ICLASS LEGIC 2Y PRT SUP	Each	3.00%
Kofax	ETH CRD RDR-MLTI ICLASS LEGIC 3Y PRT SUP	Each	3.00%
Kofax	ETH CRD RDR-MLTI ICLASS LEGIC 4Y PRT SUP	Each	3.00%
Kofax	ETH CRD RDR-MLTI ICLASS LEGIC 5Y PRT SUP	Each	3.00%
Kofax	CONTENT CONTROL & SYSTEMS ASSESSMENT	Each	0.00%
Kofax	KOFAX CONSULTANT - MFDP	Each	0.00%
Kofax	OUTPUT MANAGER PREMIER SUPPORT	Each	0.00%
Kofax	KOFAX RECONFIGURATION FEE	Each	0.00%
Kofax	OUTPUT MANAGER M&S RENEWAL	Each	10.00%
Kofax	KOFAX AS OM SUPPORT REINSTATEMENT FEE	Each	10.00%
Kofax	PPDF5 ADV VOL LEV A 1Y INITIAL MS	Each	0.00%
Kofax	PPDF5 ADV VOL LEV B 1Y INITIAL MS	Each	0.00%
Kofax	PPDF5 ADV VOL LEV C 1Y INITIAL MS	Each	0.00%
Kofax	PPDF5 ADV VOL LEV D 1Y INITIAL MS	Each	0.00%
Kofax	PPDF5 ADV VOL LEV E 1Y INITIAL MS	Each	0.00%
Kofax	PPDF5 ADV VOL LEV F 1Y INITIAL MS	Each	0.00%
Kofax	PPDF5 ADV VOL LEV G 1Y INITIAL MS	Each	0.00%
Kofax	PPDF5 ADV VOL LEV H 1Y INITIAL MS	Each	0.00%
Kofax	PPDF5 ADV VOL LEV I 1Y INITIAL MS	Each	0.00%
Kofax	PPDF5 ADV VOL LEV J 1Y INITIAL MS	Each	0.00%
MPI	5YRMaint BS LPD AND SCS 2 PRTRS (55PPM)	Each	0.00%
MPI	MPI TECH - PROFESSIONAL SERVICES	Each	0.00%
MPI	ANN MAINT BL SVR IPDS 1 PTR (55 PPM)	Each	0.00%
MPI	ANN MAINT BLUE SER-7.0 IPDS 1 PT(105PPM)	Each	0.00%
MPI	ANN MAINT PDF TO 50 000 PAGES PER MONTH	Each	0.00%

MPI	Ann Maint BL SVR IPDS add-on lic 17-31	Each	0.00%
MPI	ANNMNT BLSRVRLPD&SCS ADDON LIC64+(55PPM)	Each	0.00%
MPI	ANNUAL MAINTENANCE BLUESERVER AFP MOD	Each	0.00%
MPI	ANNUAL MAINTENANCE BLUESERVER PDF MOD	Each	0.00%
MPI	ANNUAL MAINTENANCEBLUESERVERINDEXING MOD	Each	0.00%
MPI	3YRMAINT BS 7.0 IPDS 1 PRINTER (55 PPM)	Each	0.00%
MPI	3YR MAIN BLUE SERVER IPDS 1 PR 105 PPM)	Each	0.00%
MPI	LINKCOM IV IPDS + SCS (HS105) -ANN MAINT	Each	0.00%
MPI	KMBS LINKCOM INSTALL FEE	Each	0.00%
MPI	MPI S2P SERVICES DAILY RATE	p/day	0.00%
MPI	MPI S2P SERVICES HOURLY RATE	p/hour	0.00%
MPI	ANN MAINT S2P BASE	Each	0.00%
MPI	ANN MAINT S2PIPDS AFP TO IPDS 50- 89PPM	Each	0.00%
MPI	ANN MAINT S2P JES2LINK MODULE	Each	0.00%
Prism	1 YR MAINT. DOCAUDIT SERVER	Each	20.00%
Prism	1 YR MS BZ SEC ALERT 1-99 MFP LICENSE	Each	20.00%
Prism	EXT YR MS BIZHUB SECURE ALERT SERVER	Each	20.00%
Prism	EXT YR MS BIZHUB SECURE ALERT MFP	Each	20.00%
Prism	EXT YR MS BZ SEC ALERT 100-249 MFP LICEN	Each	20.00%
Prism	BIZHUB SECURE ALERT SERVER INSTALL	Each	0.00%
Prism	BIZHUB SECURE ALERT MFP INSTALL	Each	0.00%
Prism	BUILD ONE DF FORM SINGLE SIDE	Each	0.00%
Prism	BUILD ONE DF FORM DBL-SIDE	Each	0.00%
Prism	BUILD ONE DF FORM DBL-SIDE INSTALLED	Each	0.00%
Prism	REMOTE SVCS OR INSTALL; 3-HOUR SESSION	Each	0.00%
Prism	1 YR MAINT DOCFORM SERVER	Each	20.00%
Prism	1 YEAR MAINT DF DESIGNER	Each	20.00%
Prism	1 YR MAINT DF EXTRA SERVER	Each	20.00%
Prism	1 YR MAINT DF LOAD BALANCING SERVER	Each	20.00%

Prism	EXT. MAINT DF SERVER	Each	20.00%
Prism	EXT. MAINT DF DESIGNER	Each	20.00%
Prism	EXT. MAINT DF EXTRA SERVER	Each	20.00%
Prism	EXT. MAINT DF LOAD BALANCING SERVER	Each	20.00%
Prism	1 YEAR MAINT. DOCSYSTEM SERVER	Each	20.00%
Prism	1 YEAR MAINT. ADD'L PROCESS	Each	20.00%
Prism	EXTENDED YEAR MAINT. DOCSYSTEM SERVER	Each	20.00%
Prism	EXTENDED YEAR MAINT. ADD'L PROCESS	Each	20.00%
Prism	1 YR MAINT. ENTERPRISE 1 LICENSE	Each	18.00%
Prism	EXT. YR MAINT. ENTERPRISE 1 LICENSE	Each	18.00%
Prism	CORE PRODUCT INSTALLATION	Each	0.00%
Prism	DOCUMENT CATEGORY CREATION	Each	0.00%
Prism	SCANABLE DOCUMENT TEMPLATE FOR AUTOMATIO	Each	0.00%
Prism	PRISM PROJ SERV/ HOUR REMOTE TRAINING	Each	0.00%
Prism	PRISM ONSITE INSTALL MAX. 2 DAY (NO T&E)	Each	0.00%
Prism	PRISM ONSITE INSTALL MAX 2 DAY T&E INCL	Each	0.00%
Prism	PRISM REMOTE INSTALL MAX. 4 HOURS	Each	0.00%
Prism	PRISM TRAINING 1 DAY AT PRISM	Each	0.00%
Prism	PRISM TRAINING 2 DAYS AT PRISM	Each	0.00%
Prism	PRISM TRAINING 3 DAYS AT PRISM	Each	0.00%
Prism	PRISM TRAINING ON-SITE 1 DAY (NO T&E)	Each	0.00%
Prism	PRISM TRAINING ONSITE 2 DAYS (NO T&E)	Each	0.00%
Prism	PRISM TRAINING ON-SITEP 3 DAYS (NO T&E)	Each	0.00%
Prism	PRISM INTEGRATION_END-USER TRAINING1HR	Each	0.00%
Prism	DOCRECORD REM INST CORE PRODUCT BY KMBS	Each	0.00%
Prism	BIZHUB SECURE ALERT INSTALL PER DEVICE	Each	0.00%
Prism	1 YR MAINT CONNECTION 1ST MFP	Each	18.00%
Prism	1 YR MAINT CONNECTION ADDL MFP	Each	18.00%
Prism	EXT MAINT CONNECTION 1ST MFP	Each	18.00%
Prism	EXT MAINT CONNECTION ADDL MFP	Each	18.00%

Prism	1 YEAR MAINTENANCE FOR WP20001	Each	10.00%
Prism	1 YEAR MAINTENANCE FOR WP20010	Each	10.00%
Prism	1 YEAR MAINTENANCE FOR WP20025	Each	10.00%
Prism	1 YEAR MAINTENANCE FOR WP20050	Each	10.00%
Prism	1 YEAR MAINTENANCE FOR WP20100	Each	10.00%
Prism	1 YEAR MAINTENANCE FOR WP20200	Each	10.00%
Prism	EXTENDED MAINTENANCE FOR WP20001	Each	10.00%
Prism	EXTENDED MAINTENANCE FOR WP20010	Each	10.00%
Prism	EXTENDED MAINTENANCE FOR WP20025	Each	10.00%
Prism	EXTENDED MAINTENANCE FOR WP20050	Each	10.00%
Prism	EXTENDED MAINTENANCE FOR WP20100	Each	10.00%
Prism	EXTENDED MAINTENANCE FOR WP20200	Each	10.00%
Prism	PRISM WORKPATH STANDARD - 1 YR MAINT.	Each	10.00%
Prism	PRISM WORKPATH STANDARD - EXT. YR MAINT.	Each	10.00%
Prism	ADDITIONAL PROCESS - WS - 1 YR MAINT.	Each	10.00%
Prism	ADDITIONAL PROCESS - WS - EXT. YR MAINT.	Each	10.00%
Prism	1 YR MAINT UPGRADE DOCRECORD ETL- RPA	Each	10.00%
Prism	EXT YR MAINT UPGRADE DOCRECORD ETL-RPA	Each	10.00%
RSA	LEGAL PRINT ANNUAL 1X5 MNT	Each	0.00%
RSA	LEGAL PRINT ANNUAL 3X7 MNT	Each	0.00%
RSA	LEGALPRINT PRINTER DEF 1X5 PREM SUPPORT	Each	0.00%
RSA	LEGALPRINT PRINTER DEF 3X7 PLAT SUPPORT	Each	0.00%
RSA	LEGAL PRINT REMOTE INSTALLATION	Each	0.00%
RSA	QDIRECT - ANNUAL 1X5 PREMIUM SUPPORT	Each	0.00%

RSA	QDIRECT - ANNUAL 3X7 PLATINUM SUPPORT	Each	0.00%
RSA	UPGD QD LIC TO QD PRO 1YR 1X5 PRM MNT	Each	0.00%
RSA	UPGD QD LICE TO QD PRO 1YR 3X7 PLT MNT	Each	0.00%
RSA	QDIRECT PRO: 1YR 1X5 MNT	Each	0.00%
RSA	QDIRECT PRO: 1YR 3X7 MNT	Each	0.00%
RSA	QDIRECT HOT FOLDER READER: 1YR 1X5 MNT	Each	0.00%
RSA	PROFESSIONAL SERVICES (VARIABLE)	Each	0.00%
RSA	PROF SVCS: ONSITE 1 DAY INC TVL TM & EXP	Each	0.00%
RSA	PROF SVCS ADDL DAY: ALREADY ON- SITE	Each	0.00%
RSA	PROF SVCS DAILY RATE (OFF-SITE)	Each	0.00%
RSA	REMOTE CONFIGURATION - INSTALLATION FEE	Each	0.00%
RSA	SYSTEM REINTEGRATION FEE	Each	0.00%
RSA	QDIRECT.SCN EQUITRAC INTGR MOD IMPL FEE	Each	0.00%
RSA	QDIRECT - REMOTE INSTALLATION FEE	Each	0.00%
RSA	QDIRECT PRO: REMOTE INSTALL FEE	Each	0.00%
RSA	QDIRECT DYNAMICS READER: IMPLEMENT FEE	Each	0.00%
RSA	QDIRECT DYNAMICS LICENSE: IMPLEMENT FEE	Each	0.00%
RSA	QD.SCAN: REMOTE INSTALL & TRAINING FEE	Each	0.00%
RSA	REMOTE IMPLEMENTATION FEE	Each	0.00%
RSA	CUST-SPLD SVR SETUP W/1-WAY STD SHIPPING	Each	0.00%
RSA	REMOTE ACCESS SURCHARGE (VARIABLE)	Each	0.00%
RSA	READYPRINT INSTALLATION ASSISTANCE	Each	0.00%
RSA	QDIRECT M.I.S.PT READ-REM- INST&TRAINING	Each	0.00%
RSA	QDIRECT IPDSPRINT READ-REMOT- INST&TRAIN	Each	0.00%
RSA	QDIRECT SUBMIT PRINT DRIVER- IMPLEM FEE	Each	0.00%
RSA	RDOPRINT LICENSE: 1YR 1X5 MNT	Each	0.00%
RSA	READYPRINT ANNUAL 1X5 PREMIUM SUPPORT	Each	0.00%

DCA	READYPRINT - ANNUAL 3X7 PLATINUM	Fach	0.00%
RSA	SUPPORT	Each	0.00%
RSA	READYPRINT ADD LICENSE 1X5 PREMIUM SUPPT	Each	0.00%
RSA	READYPRINT ADD LICENSE 3X7 PLAT SUPPT	Each	0.00%
RSA	READYPRINT MODULE 1X5 PREMIUM SUPPORT	Each	0.00%
RSA	READYPRINT MODULE 3X7 PLATINUM SUPPORT	Each	0.00%
RSA	READYPRINT PRO ANN PREMIUM MAINT-1X5	Each	0.00%
RSA	READYPRINT PRO ANN PLATINUM MAINT-3X7	Each	0.00%
RSA	PREFLIGHTPRO MODUL ANN PREMIUM MAINT-1X5	Each	0.00%
RSA	PREFLIGHTPRO MODUL ANN PLATINUM MAINT3X7	Each	0.00%
RSA	READYPRINT TICKETME LIC ANN1X5 MAINT	Each	0.00%
RSA	READYPRINT TICKETME LIC ANN3X7 PLAT SUP	Each	0.00%
RSA	TICKETME LICENSE ANNUAL 1X5 MAINTENANCE	Each	0.00%
RSA	TICKETME REMOTE INSTALLATION FEE	Each	0.00%
RSA	TF PRT LIC: 61-90 PPM: 1YR 1X5 MNT	Each	0.00%
RSA	MAINFRAME DOWNLOADER ANNUAL 1X5 MNT	Each	0.00%
RSA	IPDSPRINT CF TO 400PPM-ANN 1X5 PREM SUPP	Each	0.00%
RSA	MISPRINT LIC CF 400PPM-ANN 1X5 PREM SUPP	Each	0.00%
RSA	PDF LITE: 1YR 1X5 MNT	Each	0.00%
RSA	VIRTUAL SERVER IMAGE: 1YR 1X5 MNT	Each	0.00%
RSA	BUS & TAG CHANNEL CARD: 1YR 1X5 MNT	Each	0.00%
RSA	ESCON CHANNEL CARD: 1YR 1X5 MNT	Each	0.00%
RSA	PRODUCTION TOWER SRVR: 1YR 1X5 MNT	Each	0.00%
RSA	WEBCRD ENTERPRISE SYS LIC: 1YR 1X5 MNT	Each	0.00%
RSA	WEBCRD BASE LIC: 1YR 1X5 MNT	Each	0.00%
RSA	WEBCRD PRO: 1YR 1X5 MNT	Each	0.00%

	N/50000 ADDITIONAL DEST /255 255		
RSA	WEBCRD ADDITIONAL PDEF (PER PRT DEF)	Each	0.00%
RSA	WEBCRD ADDITIONAL PDEF: 1YR 1X5 MNT	Each	0.00%
RSA	WEBCRD BASIC AUTH MODULE ANNUAL 1X5 MNT	Each	0.00%
RSA	WEBCRD CREDIT CARD MODULE: 1YR 1X5 MNT	Each	0.00%
RSA	WEBCRD AJCE MODULE: 1YR 1X5 MNT	Each	0.00%
RSA	WEBCRD ANALYTICS MODULE: 1YR 1X5 MNT	Each	0.00%
RSA	WEBCRD ADD SITE LIC-REMOTE INSTALL	Each	0.00%
RSA	WEBCRD AUTOSTOCK IMPLEMENTATION FEE	Each	0.00%
RSA	WEBCRD DYNAMICS IMPLEMENTATION FEE	Each	0.00%
RSA	WEBCRD BASE - REMOTE INSTALLATION	Each	0.00%
RSA	WEBCRD PRO - REMOTE INSTALLATION	Each	0.00%
RSA	WEBCRD PRO ENTERPRISE- REMOTE INSTALL	Each	0.00%
RSA	UPGD WEBCRD BASE 2 PRO RMT INST&TRNG FEE	Each	0.00%
RSA	WEBCRD: REINTEGRATION FEE	Each	0.00%
RSA	WEBCRD SUREPDF CLIENT LIC IMPL FEE	Each	0.00%
RSA	WEBCRD BASIC AUTH MODULE IMPLEMENT FEE	Each	0.00%
RSA	WEBCRD CREDIT CARD MOD: IMPL FEE	Each	0.00%
RSA	WEBCRD AJCE MOD: IMPL FEE	Each	0.00%
RSA	WEBCRD CTRLPDF OFFICE LIC: IMPLEMENT FEE	Each	0.00%
RSA	WEBCRD DYNAMICS DT MOD-REMOTE INSTALL	Each	0.00%
RSA	WEBCRD BOOK ASSEMBLY MODULE: IMPLMNT FEE	Each	0.00%
RSA	WEBCRD PRINT MIS PACKAGE: IMPLMNT FEE	Each	0.00%
RSA	WEBCRD ADV AUTH MOD IMPLEMENTATION FEE	Each	0.00%
RSA	WEBCRD CXML INTERFACE IMPLEMENTATION FEE	Each	0.00%

DC A	IMPACTVDP PRO MODULE-	Fl.	0.000/
RSA	IMPLEMENTATION FEE	Each	0.00%
RSA	PROFESSIONAL SERV TEMPLATE CODING RATE	Each	0.00%
RSA	WEBCRD DYN DESKTOP MOD- IMPLEMENTATION	Each	0.00%
RSA	WEBCRD ONDEMAND MODULE INSTALLATION FEE	Each	0.00%
RSA	WEBCRD ONDEMAND XMPIE INTEG- SETUP&CONFIG	Each	0.00%
RSA	WEBCRD CLOUD ACTIVATION FEE	Each	0.00%
RSA	WEBCRD ONDEMAND - INSTALLATION	Each	0.00%
RSA	WEBCRD ONDEMAND ADDITIONAL PDEF-INSTALL	Each	0.00%
RSA	WEBCRD ONDEMAND ADD SITE - INSTALL	Each	0.00%
RSA	WEBCRD ONDEMAND SUREPDF LIC- INSTALL	Each	0.00%
RSA	WEBCRD ONDEMAND CENTRALPDF LIC-INSTALL	Each	0.00%
RSA	WEBCRD ONDEMAND AJCE MODULE - INSTALL	Each	0.00%
RSA	WEBCRD ONDEMAND AUTOSTOCK MODULE-INSTALL	Each	0.00%
RSA	WEBCRD ONDEMAND AUTHENTIC MODULE-INSTALL	Each	0.00%
RSA	WEBCRD ONDEMAND DYNAMICS MOD- INSTALL	Each	0.00%
RSA	ADD WEBEX TRAINING (PER HR: 4 HR MIN)	Each	0.00%
RSA	WEBCRD ONDEMAND DYNAMIC DTOP MOD-INSTALL	Each	0.00%
RSA	WEBCRD ONDEMAND PRINT MIS PAC- INSTALL	Each	0.00%
RSA	WEBCRD OD ADD SITE: SETUP & CONFIG	Each	0.00%
RSA	WEBCRD ONDEMAND BOOK ASSEMBLY MOD-INSTAL	Each	0.00%
RSA	WEBCRD ONDEMAND CRED CARD VAL MOD-INSTAL	Each	0.00%
RSA	RSA SOFTWARE CUSTOM DEVELOPMENT	Each	0.00%
RSA	RSA SOFTWARE CUSTOM DEV: 1YR 1X5 MNT	Each	0.00%
RSA	RSA SOFTWARE CUSTOM DEV: 1YR 3X7 MNT	Each	0.00%

RSA	MAINTENANCE RENEWAL CO-TERM	Each	0.00%
Ironsides Technology	4CAM PT TRACK STANDALONE SOL- 24X7ANN SUP	Each	0.00%
Ironsides Technology	4 CAM PT TRACKING SOL-24X7 ANN SUPPORT	Each	0.00%
Ironsides Technology	APT SINGLE STATION PRINT TRACKING SETUP	Each	0.00%
Ironsides Technology	APT SS PRINT TRACK SETUP-24X7 ANN SUPPRT	Each	0.00%
Ironsides Technology	APT 1 SITE/DOM SERV S/W LIC-24/7 ANN SUP	Each	0.00%
Ironsides Technology	APT CENT ENT SERVER S/W LIC-24/7 ANN SUP	Each	0.00%
Ironsides Technology	APT S/W LIC PR PRT DEVICE-24/7 ANN SUP	Each	0.00%
Ironsides Technology	APT S/W LIC PR INSER/BIND DEV- 24X7ANNSUP	Each	0.00%
Ironsides Technology	APT CLT S/W LC PR FUL STAT-24X7ANN SUP	Each	0.00%
Ironsides Technology	H R HS CAM(2D CODE>20K PCS/HR)- 24/7ANNSP	Each	0.00%
Ironsides Technology	PJT D CLNT S/W LIC PR DEV-24X7 ANN SUP	Each	0.00%
Ironsides Technology	IRONSIDES VARIABLE DOLLAR MAINTENANCE	Each	0.00%
Ironsides Technology	PROFESSIONAL SERVICES (DAILY)	Each	0.00%
Ironsides Technology	PROFESSIONAL SERVICES (HOURLY)	Each	0.00%
Ironsides Technology	DAILY TRAVEL PER DIEM COST	Each	0.00%
Ironsides Technology	IRONSIDES OUT OF POCKET AIRFARE EXPENSE	Each	0.00%
Jamex	ADDITIONAL CREDENTIAL SET FOR WEB REPORT	Each	0.00%
Jamex	TERMACTIVATE AFT 1ST MERCH SETUP(1-9)	Each	0.00%
Jamex	TERMACTIVATE AFT 1ST MERCH SETUP 10+	Each	0.00%
Jamex	NETWORK ENABLED REPORTING/NOTIFICATION	Each	0.00%
Jamex	NETWORK ENABLED REMOTE RECONFIGURATION	Each	0.00%
Jamex	INITIAL MERCH SETUP	Each	0.00%
Jamex	MONTHLY PROCESSING SUBSCR (1K PLAN)	Each	0.00%
Jamex	MONTHLY PROCESSING SUBSCR (UNLIM PLAN)	Each	0.00%
Jamex	INITIAL MERCH SETUP FREEDOMPAY	Each	0.00%

Jamex	MONTHLY PROC SUBSCRIPT	Each	0.00%
	FREEDOMPAY		
Jamex	MONTHLY PROC ADDITIONAL FREEDOMPAY	Each	0.00%
Jamex	JAMEX EXTENDED WARRANTY -EACH ADD'L YEAR	Each	0.00%
Jamex	ANNUAL JAMEX/ENVISIONWARE S/W MAINT	Each	0.00%
Jamex	JAMEX INSTALL ON-SITE DAILY INCLUDES T&E	Each	0.00%
Jamex	REMOTE SOFTWARE INSTALLATION	Each	0.00%
Jamex	KMBS JAMEX INSTALLATION FEE	Each	0.00%
Jamex	KM PRO SERVICES OFFICE SOLUTIONS TIER 3	Each	0.00%
Loadbalancer.org	1 YEARS SUPPORT ENTERPRISE 1G HA	Each	0.00%
Loadbalancer.org	3 YEARS SUPPORT ENTERPRISE 1G HA	Each	0.00%
Loadbalancer.org	5 YEARS SUPPORT ENTERPRISE 1G HA PAIR	Each	0.00%
Loadbalancer.org	1 YEARS SUPPORT ENTERPRISE 10G HA PAIR	Each	0.00%
Loadbalancer.org	3 YEARS SUPPORT ENTERPRISE 10G HA PAIR	Each	0.00%
Loadbalancer.org	5 YEARS SUPPORT ENTERPRISE 10G HA PAIR	Each	0.00%
Loadbalancer.org	1 YEARS SUPPORT ENTERPRISE 25G HA PAIR	Each	0.00%
Loadbalancer.org	3 YEARS SUPPORT ENTERPRISE 25G HA PAIR	Each	0.00%
Loadbalancer.org	5 YEARS SUPPORT ENTERPRISE 25G HA PAIR	Each	0.00%
Loadbalancer.org	1 YEARS SUPPORT ENTERPRISE 40G HA PAIR	Each	0.00%
Loadbalancer.org	3 YEARS SUPPORT ENTERPRISE 40G HA PAIR	Each	0.00%
Loadbalancer.org	5 YEARS SUPPORT ENTERPRISE 40G HA PAIR	Each	0.00%
Loadbalancer.org	1 YEARS SUPPORT ENTERPRISE 50G HA PAIR	Each	0.00%
Loadbalancer.org	3 YEARS SUPPORT ENTERPRISE 50G HA PAIR	Each	0.00%
Loadbalancer.org	5 YEARS SUPPORT ENTERPRISE 50G HA PAIR	Each	0.00%
Loadbalancer.org	1 YEARS SUPPORT ENTERPRISE 100G HA PAIR	Each	0.00%

Loadbalancer.org	3 YEARS SUPPORT ENTERPRISE 100G HA PAIR	Each	0.00%
Loadbalancer.org	5 YEARS SUPPORT ENTERPRISE 100G HA PAIR	Each	0.00%
Loadbalancer.org	1 YR SUPPORT ENTERPRISE VA BASIC HA PAIR	Each	0.00%
Loadbalancer.org	3 YRS SUPPORT ENTERPRISE VA BASIC HAPAIR	Each	0.00%
Loadbalancer.org	5 YRS SUPPORT ENTERPRISEVA BASIC HAPAIR	Each	0.00%
Loadbalancer.org	1 YEARS SUPPORT ENTERPRISE VA 1G HA PAIR	Each	0.00%
Loadbalancer.org	3 YEARS SUPPORT ENTERPRISE VA 1G HA PAIR	Each	0.00%
Loadbalancer.org	5 YEARS SUPPORT ENTERPRISE VA 1G HA PAIR	Each	0.00%
Loadbalancer.org	1 YEARS SUPPORTENTERPRISE VA 10G HA PAIR	Each	0.00%
Loadbalancer.org	3 YEARS SUPPORTENTERPRISE VA 10G HA PAIR	Each	0.00%
Loadbalancer.org	5 YEARS SUPPORTENTERPRISE VA 10G HA PAIR	Each	0.00%
Loadbalancer.org	1 YRS SUPPORT ENTERPRISE VA 100G HA PAIR	Each	0.00%
Loadbalancer.org	3 YRS SUPPORT ENTERPRISE VA 100G HA PAIR	Each	0.00%
Loadbalancer.org	5 YRS SUPPORT ENTERPRISE VA 100G HA PAIR	Each	0.00%
Loadbalancer.org	1 YRS SUPPORT ENTERPRISE AWS1G - HA PAIR	Each	0.00%
Loadbalancer.org	3 YRS SUPPORT ENTERPRISE AWS1G - HA PAIR	Each	0.00%
Loadbalancer.org	5 YRS SUPPORT ENTERPRISE AWS1G - HA PAIR	Each	0.00%
Loadbalancer.org	1 YRS SUPPORT ENTERPRISE AWS10G - HA PAIR	Each	0.00%
Loadbalancer.org	3 YRS SUPPORT ENTERPRISE AWS10G - HA PAIR	Each	0.00%
Loadbalancer.org	5 YRS SUPPORT ENTERPRISE AWS10G - HA PAIR	Each	0.00%
Loadbalancer.org	1 YRS SUPPRT ENTERPRISE AWS 100G- HA PAIR	Each	0.00%
Loadbalancer.org	3 YRS SUPPORT ENTERPRISE AWS100G- HA PAIR	Each	0.00%
Loadbalancer.org	5 YRS SUPPORT ENTERPRISE AWS100G- HA PAIR	Each	0.00%

Loadbalancer.org	1 YRS SUPPORT ENTERPRISE AZURE1G- HA PAIR	Each	0.00%
Loadbalancer.org	3 YRS SUPPORT ENTERPRISE AZURE1G- HA PAIR	Each	0.00%
Loadbalancer.org	5 YRS SUPPORT ENTERPRISE AZURE1G- HA PAIR	Each	0.00%
Loadbalancer.org	1 YRS SUPPORT ENTERPRISE AZURE10G- HAPAIR	Each	0.00%
Loadbalancer.org	3 YRS SUPPORT ENTERPRISE AZURE10G- HAPAIR	Each	0.00%
Loadbalancer.org	5 YRS SUPPORT ENTERPRISE AZURE10G- HAPAIR	Each	0.00%
Loadbalancer.org	1 YRS SUPPORT ENTERPRISEAZURE100G- HAPAIR	Each	0.00%
Loadbalancer.org	3 YRS SUPPORT ENTERPRISEAZURE100G- HAPAIR	Each	0.00%
Loadbalancer.org	5 YRS SUPPORT ENTERPRISEAZURE100G- HAPAIR	Each	0.00%
Loadbalancer.org	LOADBALANCER PROFESSIONAL SERVICES DAILY	Each	0.00%
OpenText	RF INTELLIGENT WORKFLOWS W NEW RFCONNECT	Each	0.00%
OpenText	RF INTELL WRKFLWS ADDL SHRD SVCS NODE(S)	Each	0.00%
OpenText	ENCRYPTION MODULE-ADDL SHARED SVCS NODE	Each	0.00%
OpenText	RF ANALYTICS ADDL SHARED SVCS NODE(S)	Each	0.00%
OpenText	RF IMAGE HIAVAIL ADDL SHAREDSVCS NODE(S)	Each	0.00%
OpenText	KM PRO SERVICES OPENTEXT TIER 3	Each	0.00%
OpenText	KMBS RIGHTFAX MFP INSTALL FEE	Each	0.00%
OpenText	FAX2MAIL CONSULTING AND PORTING PER HOUR	Each	0.00%
OpenText	NOTIFICATIONS CONSULTING	Each	0.00%
OpenText	PRODUCTION FAX CONSULTING	Each	0.00%
OpenText	BN ODM GLOBAL SERVICES STANDARD	Each	0.00%
OpenText	BN ODM GLBL SVCS PREPAID 4HR BLOCK STD	Each	0.00%
OpenText	RF PREPAID CNSLTNG 4 HRS AFTR HRS/EXPDTD	Each	0.00%
OpenText	RIGHTFAX ESSENTIALS 2 STANDARD PACKAGE	Each	0.00%
OpenText	IMPLMNT/CNSLTNG/CST SOL RF W/TRV NRM HRS	Each	0.00%

OpenText	BN ODM GLOBAL SVCS AFTER HRS EXPEDITED	Each	0.00%
OpenText	IMPLMNT/CNSLTNG - RF: INCLD TRAVEL	Each	0.00%
OpenText	TRAINING SVCS FOR RFAX ADMIN BASIC WBT	Each	0.00%
OpenText	TRAINING SVCS FOR RFAX ADMIN ADVNCD ILT	Each	0.00%
OpenText	TRNG SVCS FOR RF - END USERS MODULE	Each	0.00%
OpenText	GLBL SVCS RF ADV WEB SVCS API NONPRODCTN	Each	0.00%
OpenText	GLOBAL SVCS RIGHTFAX TO FAX2MAIL PKG 1	Each	0.00%
OpenText	GLOBAL SVCS RIGHTFAX TO FAX2MAIL DISCVRY	Each	0.00%
OpenText	GLOBAL SVCS FOR FAX2MAIL PLATINUM PKG 1	Each	0.00%
OpenText	GLOBAL SVCS FOR FAX2MAIL PLATINUM PKG 2	Each	0.00%
OpenText	GLOBAL SVCS FOR FAX2MAIL PLATINUM PKG 3	Each	0.00%
OpenText	GLOBAL SVCS FOR FAX2MAIL PLATINUM PKG 4	Each	0.00%
OpenText	GLOBAL SVCS FOR FAX2MAIL PLATINUM PKG 5	Each	0.00%
OpenText	GLBL SVCS F2M PORTING PKG 1	Each	0.00%
OpenText	GLOBAL SVCS FOR FAX2MAIL PORTING PKG 2	Each	0.00%
OpenText	GLOBAL SVCS FOR FAX2MAIL PORTING PKG 3	Each	0.00%
OpenText	GLOBAL SVCS FOR FAX2MAIL PORTING PKG 4	Each	0.00%
OpenText	GLOBAL SVCS FOR FAX2MAIL PORTING PKG 5	Each	0.00%
OpenText	GLOBAL SERVICES RIGHTFAX PORTING PKG 1	Each	0.00%
OpenText	GLOBAL SERVICES RIGHTFAX PORTING PKG 2	Each	0.00%
OpenText	GLOBAL SERVICES RIGHTFAX PORTING PKG 3	Each	0.00%
OpenText	GLOBAL SERVICES RIGHTFAX PORTING PKG 4	Each	0.00%
OpenText	GLOBAL SERVICES RIGHTFAX PORTING PKG 5	Each	0.00%
OpenText	GLBL SVCS RFEXPRSS ADV INTEGRATN MIGRATN	Each	0.00%

OpenText	GLBL SVCS RFEXP NEW INST PLUS MFP CONFIG	Each	0.00%
OpenText	STANDARD SUPPORT FOR RF - 1 YEAR	Each	0.00%
OpenText	STANDARD SUPPORT FOR RIGHTFAX RENEWAL	Each	0.00%
OpenText	FAX GW 2100 1 T1: ADV REPL 1YR	Each	0.00%
OpenText	FAX GW 2100 2 ADV REPL 1YR	Each	0.00%
OpenText	FAX GW 2100 4 T1: ADV REPL 1YR	Each	0.00%
OpenText	FAX GW 304 4 FXO: ADV REPL 1YR	Each	0.00%
OpenText	FAX GW 308 8 FXO: ADV REPL 1YR	Each	0.00%
OpenText	FAX GW 2100 MDLR 1YR ADV REPL SPT	Each	0.00%
OpenText	FAX GW 2100 MDLR SPARE AC PWRSPPLY ARS	Each	0.00%
OpenText	FAX GW 2100 MDLR AN QUAD FXO 1YR ARS	Each	0.00%
OpenText	ADVTG PROSVCS RIGHTFAX REM PERDAY BUSHRS	Each	0.00%
OpenText	ADVTG PROSVCS RIGHTFAX REM PERDAY AFTHRS	Each	0.00%
OpenText	ADVTG PROF SVCS RIGHTFAX REMOTE PER HR	Each	0.00%
OpenText	ADVANTAGE RIGHTFAX TRAINING REMOTE	Each	0.00%
OpenText	ADV TECH PRESALES RIGHTFAX CONSULT SVCS	Each	0.00%
PageDNA	PageDNA PROFESSIONAL SERVICES UNIT	Each	0.00%
PageDNA	PAGEDNA ACCURIOPRO FLUX PREMIUM BRIDGE	Each	0.00%
PageDNA	PAGEDNA SINGLE SIGN ON INTEGRATION A	Each	0.00%
PageDNA	PAGEDNA SFTP KEY INSTALL A	Each	0.00%
PageDNA	PAGEDNA SFTP KEY INSTALL B	Each	0.00%
PageDNA	PAGEDNA AUTOMATED IMPOSITION A	Each	0.00%
PageDNA	PAGEDNA AUTOMATED IMPOSITION B	Each	0.00%
PageDNA	PAGEDNA PARTNER MIS INTEGRATION A	Each	0.00%
PageDNA	PAGEDNA PARTNER MIS INTEGRATION B	Each	0.00%
PageDNA	PAGEDNA CXML PUNCHOUT INTEGRATION A	Each	0.00%
PageDNA	PAGEDNA CXML PUNCHOUT INTEGRATION B	Each	0.00%

Papercut	ADERANT INTEGRATION WITH	Each	0.00%
Papercut	PAPERCUT ADV LAW INT WITH PC	Each	0.00%
Тарстсис	ADV LAW INT WITH C		
Papercut	AJERA INTEGRATION WITH PAPERCUT	Each	0.00%
Papercut	BANNER ACCTNG INTEGRATION WITH PAPERCUT	Each	0.00%
Papercut	CLIO INTEGRATION W/ PAPERCUT	Each	0.00%
Papercut	COSMOLEX INTEGRATION WITH PAPERCUT	Each	0.00%
Papercut	COYOTE ANALYTICS INTEGRATION WITH PC	Each	0.00%
Papercut	ELITE 3E INT WITH PC	Each	0.00%
Papercut	ESI LAW INTEGRATION WITH PAPERCUT	Each	0.00%
Papercut	GHOST PRACTICE INTEGRATION WITH PAPERCUT	Each	0.00%
Papercut	JURISACCT.ANDFINANCEMANGTSW	Each	0.00%
Papercut	PCLAWBILLINGSOFTWARE	Each	0.00%
Papercut	ORIONACCT.ANDFINANCEMANGTSW	Each	0.00%
Papercut	PERFECTLAWBILLINGSOFTWARE	Each	0.00%
Papercut	ELITEPROLAWMANAGEMENTSOFTWAR E	Each	0.00%
Papercut	QUICKBOOKSACCT.SWINTEGRATION	Each	0.00%
Papercut	QUICKBOOKS ONLINE INTEGRTN WITH PAPERCUT	Each	0.00%
Papercut	SAGEACCOUNTSOFTWARE	Each	0.00%
Papercut	TABS3 INTEGRATION WITH PAPERCUT	Each	0.00%
Papercut	TIMESLIPSSWINTEGRATION	Each	0.00%
Papercut	TIER 1 SYSTEM INT WITH PC	Each	0.00%
Papercut	TIER 2 SYSTEM INT WITH PC	Each	0.00%
Papercut	TIER 3 SYSTEM INT WITH PC	Each	0.00%
Papercut	RIPPE KINGSTON INTEGRATION W/ PAPERCUT	Each	0.00%
Papercut	OFFICERND/CILANTROIO INTGRTN W/PAPERCUT	Each	0.00%
Papercut	PCELITE INTEGRATION WITH PAPERCUT	Each	0.00%
Papercut	PAPERCUT PAYMENT GATEWAYS GROUP 1	Each	0.00%
Papercut	PAPERCUT PAYMENT GATEWAYS GROUP 2	Each	0.00%

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Papercut	PAPERCUT PAYMENT GATEWAYS GROUP 3	Each	0.00%
Papercut	ADD'L VPN SETUP AND CONFIG PER VPN	Each	0.00%
Papercut	ACDI CLD HST INSTALL FEE PER PYMNT GTWY	Each	0.00%
Papercut	ACDI CLD HST INSTALL FEE PER JOB TKTG RM	Each	0.00%
Papercut	FIREWALL HW INCL SETUP AND CONFIG	Each	0.00%
Papercut	PCHV INITIAL CONFIGURATION AND TRAINING	Each	0.00%
Papercut	PCHV PER DEVICE CONFIGURATION	Each	0.00%
Papercut	SB SUB UNLIMITED DEVICE BUNDLE YEARLY	Each	0.00%
Papercut	SB SUB UNLIMITED DEVICE BUNDLE MONTHLY	Each	0.00%
Papercut	KM PRO SERVICES PAPERCUT TIER 2	Each	0.00%
Papercut	ACDI PROFESSIONAL SERVICES HOURLY	Each	0.00%
Papercut	ONSITE INSTALLATION AND TRAINING	Each	0.00%
Papercut	RMT INSTLL/CONFIG PRINT DRIVER UP TO 10	Each	0.00%
Papercut	REM INST PER EMBED 1-24 LIC OR DEVICES	Each	0.00%
Papercut	REMINST FEE EMB 100-499 LICENS OR DEVICE	Each	0.00%
Papercut	REM INST PER EMB 25-99 LICENSE OR DEVICE	Each	0.00%
Papercut	RMT INSTLL PER EMBED 500-999 LIC OR DVCS	Each	0.00%
Papercut	REM INST PER EMB 1000+ LICENSE OR DEVICE	Each	0.00%
Papercut	REMOTE INSTLLTN PER PRNT ENBLMNT PCK	Each	0.00%
Papercut	ADV RMT INSTLL FEE PER SRVR WITH PCUT SW	Each	0.00%
Papercut	REMOTE INSTAL FEE PER PAYMENT GATEWAY	Each	0.00%
Papercut	REMOTE INSTALLATION PER TICKETING ROOM	Each	0.00%
Papercut	PER REMOTE SERVER PS	Each	0.00%
Papercut	MOBILE PRINT INSTALLATION/CONFIGURATION	Each	0.00%
Papercut	REMOTE AFTER HOURS ASSISTANCE	Each	0.00%
Papercut	REMOTE SERVER MIGRATION	Each	0.00%

Papercut	ACDI REM INSTLL CNFG PRNT ENBLE PK	Each	0.00%
Papercut	ACDI REM INSTALL FEE PER SERVER IN CLOUD	Each	0.00%
Papercut	ACDI ADV REM INSTLL FEEPER SRVR IN CLOUD	Each	0.00%
Papercut	HARDWARE EXTENDED WARRANTY	Each	0.00%
Papercut	ACDI M&S YEAR 1	Each	0.00%
PrinterLogic	PROFESSIONAL SERVICES 1 HOUR	Each	0.00%
PrinterLogic	PROFESSIONAL SERVICES SMB PACKAGE	Each	0.00%
PrinterLogic	PROF SERVICES SAAS UPGRADE MIGRATION	Each	0.00%
PrinterLogic	PROFESSIONAL SERVICES BRONZE PACKAGE	Each	0.00%
PrinterLogic	PROFESSIONAL SERVICES SILVER PACKAGE	Each	0.00%
PrinterLogic	PROFESSIONAL SERVICES GOLD PACKAGE	Each	0.00%
PrinterLogic	PROF SERVICES TECHNICAL ACCOUNT MANAGER	Each	0.00%
PrinterLogic	PROFESSIONAL SERVICES ENTERPRISE PACKAGE	Each	0.00%
PrinterLogic	PRINT-IMPRIVATA- IDENTITYMANAGEMENT-1	Each	0.00%
PrintReach	MIDNIGHTPRINT&MAILMISSAASBASIC 1YR MAINT	Each	0.00%
PrintReach	MIDNIGHTPRINT&MAILMISSAASBRNZ 1YR MAINT	Each	0.00%
PrintReach	MIDNIGHTPRINT&MAILMISSAASSLVR 1YR MAINT	Each	0.00%
PrintReach	MIDNIGHTPRINT&MAILMISSAASSGOLD 1YR MAINT	Each	0.00%
PrintReach	MIDNIGHTPRINT&MAILMISSAASSPLAT 1YR MAINT	Each	0.00%
PrintReach	MIDNIGHTPRINT&MAILMISSAASSENTP 1YR MAINT	Each	0.00%
PrintReach	ADDITIONAL SYSTEM USERS - 1 YEAR MAINT	Each	0.00%
PrintReach	ADDITIONAL SHOP-FLOOR LICENSES 1YR MAINT	Each	0.00%
PrintReach	SYSTEM INTERFACES - 1 YEAR MAINTENANCE	Each	0.00%
PrintReach	ON-PREMISE SITE LICENSE - 1 YR MAINT	Each	0.00%
PrintReach	ADDITIONAL SITE LICENSE - 1 YEAR MAINT	Each	0.00%

PrintReach	ADDITIONAL MODULE ADD ON - 1 YEAR MAINT	Each	0.00%
PrintReach	MIDNIGHT FULFILLMENT BASIC PKG- 1YR MAINT	Each	0.00%
PrintReach	MIDNIGHT FULFILLMENT PRO PKG-1YR MAINT	Each	0.00%
PrintReach	MIDNIGHT - CUSTPRGRMG- PROFSRVC(\$150/HR)	Each	0.00%
PrintReach	MIDNIGHT - ONLINE IMPLMTATION SUPPORT	Each	0.00%
PrintReach	MIDNIGHT- ONLINETRNG&CONFIGSPPRT(\$125/HR)	Each	0.00%
PrintReach	MIDNIGHT - ONSITE IMPLMTATION- TRAVELEXPS	Each	0.00%
PrintReach	MIDNIGHT - CUSTOM REPORTS/*API METHODS	Each	0.00%
PrintReach	MIDNIGHT SOFTWARE CODE ESCROW	Each	0.00%
PrintReach	MIDNIGHT SOFTWARE CODE ESCROW 1YR	Each	0.00%
Square 9	Structured Cloud Transformation Services (1000 pages per day)	Each	0.00%
Square 9	Structured Cloud Transformation Services (2500 pages per day)	Each	0.00%
Square 9	Structured Cloud Transformation Services (5000 pages per day)	Each	0.00%
Square 9	CLOUD TRANS SVCS MORE THAN 5000/PG/DAY	Each	0.00%
Square 9	Additional Cloud Transformation Concurrent User Licenses	Each	0.00%
Square 9	Unstructured Cloud Transformation	Each	0.00%
Square 9	Cloud Transformation Boost Option	Each	0.00%
Square 9	CTS Release to Sharepoint/OneDrive	Each	0.00%
Square 9	GlobalForms Cloud - Single Form Cloud Add On	Each	0.00%
Square 9	GlobalForms Cloud - Five Form Cloud Add On	Each	0.00%
Square 9	GlobalForms Cloud -Ten Form Cloud Add On	Each	0.00%
Square 9	GlobalForms Cloud -Twenty-Five Form Cloud Add On	Each	0.00%
Square 9	GlobalForms Cloud -Fifty Pack Form Cloud Add On	Each	0.00%

Square 9	GlobalSearch Cloud Digital Transformation Essentials	Each	0.00%
Square 9	CLOUD TRANSFORMATION SVS 1X PG COUNT ADD	Each	0.00%
Square 9	CLOUDTRNSFRMTN SVS PGSPERDAY LVUPGDPERMO	Each	0.00%
Square 9	CLOUD STORAGE CENTER TRANSFER	Each	0.00%
Square 9	GLOBALSEARCH DIGIAL TRANS ESSENT MIN 12M	Each	0.00%
Square 9	CLOUD TERM EXTENSION ADJUSTMENT	Each	0.00%
Square 9	Image XChange - Per Concurrent User - Maintenance & Support	Each	0.00%
Square 9	PREMISE SW SUPPORT TERM EXTENSION	Each	0.00%
Square 9	GlobalCapture Convey - Dual Core - Maintenance & Support	Each	0.00%
Square 9	GlobalCapture Invoice Intelligence Template Pack - Maintenance & Support	Each	0.00%
Square 9	GlobalCapture Disaster Recovery/Test Bench License - Maintenance & Support	Each	0.00%
Square 9	Assembly Bound Lists Pack - Maintenance & Support	Each	0.00%
Square 9	GlobalForms 10 Server with Workflow & Forms Design - Maintenance & Support	Each	0.00%
Square 9	GlobalForms Single Form Add On - Maintenance & Support	Each	0.00%
Square 9	GlobalForms Five Form Add On - Maintenance & Support	Each	0.00%
Square 9	GlobalForms Ten Form Add On - Maintenance & Support	Each	0.00%
Square 9	Per Diem Remote ECM Service	Each	0.00%
Square 9	Per Diem Remote Capture Service	Each	0.00%
Square 9	Per Diem Remote Forms Service	Each	0.00%
Square 9	Per Diem Onsite Service	Each	0.00%
Square 9	PER DIEM PS TRAVEL EXPENSES	Each	0.00%
Square 9	Per Diem Remote Services - 4 Hour Block	Each	0.00%
Square 9	Custom SQL Scripting (Four Hour Block)	Each	0.00%
Square 9	Custom SQL Scripting - Maintenance & Support	Each	0.00%
Square 9	BIS ECM PROSERV_SMB/HR	p/hour	0.00%

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Square 9	BIS ECM PROSERV_SMB REMOTE 1/2 DAY	Each	0.00%
Square 9	BIS ECM PROSERV_SMB ONSITE 1/2 DAY	Each	0.00%
Square 9	BIS ECM PROSERV_SMB REMOTE/DAY	p/day	0.00%
Square 9	BIS ECM PROSERV_SMB ONSITE/DAY	p/day	0.00%
Square 9	C2BE SET UP / TRAINING 1/2 DAY	Each	0.00%
Square 9	C2BE SET UP / TRAINING 8 HOURS	Each	0.00%
Square 9	BIS ECM SMB PROJECT MANAGEMENT FEE	Each	0.00%
Square 9	BIS ECM SMB CUSTOM DEVELOPMENT SERVICES	Each	0.00%
Square 9	BIS ECM SMB TRAVEL & EXPENSE	Each	0.00%
Square 9	MAINTENANCE AND SUPPORT RENEWAL	Each	0.00%
Square 9	SMARTSEARCH SOFTWARE ASSURANCE	Each	0.00%
Square 9	SQ9 SW ASSURANCE RENEWAL - NON DISCOUNT	Each 0.00%	
Square 9	GSLT-STR TRN SVS PER IN PER MO 12 MO MIN	Each	0.00%
Square 9	GSLT-UST TRN SVS PER IN PER MO 12 MO MIN	Each	0.00%
Square 9	GSLT-ENT TRN SVS PER IN PER MO 12 MO MIN	Each	0.00%
Upland	OL PROFESSIONAL SERVICES T&M DAILY	P/day	0.00%
Upland	OL PROFESSIONAL SERVICES TRAINING DAILY	P/day	0.00%
Upland	PROFESSIONAL SERVICES/PER HOUR	p/hour	0.00%
Upland	PACKAGE SERVICE	Each	0.00%
Upland	AQMC SETUP	Each	0.00%
ePS	SYS HOST FEE (ANN)	Each	0.00%
ePS	MDF PS: CORE TRAINING (24 HRS)	Each	0.00%
ePS	MDSF PS: SITE/PROD BUILD (16 HRS)	Each	0.00%
ePS	MDSF PS: PROD/WKFLW REFNE (2 DAY ONSITE)	Each	0.00%
ePS	MDSF PS: DISCVRY/PLAN (2 DAY ONSITE)	Each	0.00%
ePS	MDSF PS: DISCVRY/DEFINE (2 DAY ONSITE)	Each	0.00%
ePS	MDSF PS: PROJ MGT (16 HRS)	Each	0.00%
ePS	MDSF PS:VDP TRAINING (12 HRS)	Each	0.00%

	MDSF PS:VDP IMGE PERSONZTN TRNG		
ePS	(12 HRS)	Each	0.00%
ePS	MDSF PS:EPS VDP PRO TRAINING (12 HRS)	Each	0.00%
ePS	MDSF PS: FUSION PRO TRAINING (8 HRS)	Each	0.00%
ePS	MDSF PS: DSF TO FIERY INT PACK (4 HRS)	Each	0.00%
ePS	MDSF PS: DSF TO FIERY TIER 12 SUP (1 YR)	Each	0.00%
ePS	MDSF PS: CXML PUNCH (12 HR MIN)	Each	0.00%
ePS	MDSF PS: CXML PUNCH (EACH ADTL HR))	p/hour	0.00%
ePS	EPS PS: DAILY RATE (OFF SITE)	p/day	0.00%
ePS	EPS PS: 2 DAY ONSITE (INC TRAV)	Each	0.00%
ePS	EPS PS: DAILY RATE (ADTL DAY ONSITE)	p/day	0.00%
ePS	EPS PS: HOURLY RATE (OFFSITE MIN 2 HR)	Each	0.00%
ePS	EFI PS: CUSTOMIZATIONS BY EFI PS	Each	0.00%
ePS	TERM LIC: CUSTOMIZATION BY EFI PS	Each	0.00%
ePS	EPS PS: BASIC CUSTOM REPORT	Each	0.00%
ePS	EPS PS: PREMIUM CUSTOM REPORT	Each	0.00%
ePS	EPS PS SHIPEXPRESS SERVICES PACKAGE	Each	0.00%
ePS	PRINTSMITH - 2 DAY ONSITE IMPL 16HRS	Each	0.00%
ePS	PRINTSMITH - ONSITE IMPL ADDITIONAL	Each	0.00%
ePS	PRINTSMITH PROFESSIONAL SERVICES HOURLY	Each	0.00%
ePS	TERM LICENSE:SHIPEXPRESS(PER PSV INST)	Each	0.00%
Jadu	JADU PROFESSIONAL SERVICE DAY RATE	p/day	0.00%
Jadu	JADU SERVICES (12 MONTHS)	Each	0.00%
Racami	BASE ANNUAL MAINTENANCE PER QUOTE	Each	0.00%
Racami	NON-PROD LIC MAINT	Each	0.00%
Racami	PROFESSIONAL SERVICES	Each	0.00%
Racami	AFTER HOURS - TIME AND MATERIALS	Each	0.00%
Racami	EXTENDED COVERAGE -8:00PM TO 8:00AM M-F	Each	0.00%
Racami	SUPPORT COVERAGE 24/7	Each	0.00%

Solimar	STANDARD MAINTENANCE GENERIC	Each	0.00%
Solimar	SOLSCRIPT SERVICES PER HOUR	Each	0.00%
Solimar	SOLSCRIPT SERVICES ANNUAL SUPPORT	Each	0.00%
Solimar	PROFESSIONAL SERVICES.	Each	0.00%
Solimar	CONFIGURATION SERVICES	Each	0.00%
Solimar	CUSTOM INSTALLATION	Each	0.00%
Solimar	SOLIMAR UNIVERSITY TRAINING	Each	0.00%
Solimar	CUSTOM REMOTE TRAINING (PER QUOTE)	Each	0.00%
Upland	PROFESS SERV-HRLY RATE AT OL PP CONNECT	p/hour	0.00%
Upland	PROFESS SERV ON-SITE 8 HR PP CONNECT	Each	0.00%
Upland	PROFESS SERV ON-SITE 4 HR MIN PP CONNECT	Each	0.00%
Upland	OL PER DIEM	Each	0.00%
Upland	OBJECTIF LUNE AIRFARE	Each	0.00%
Upland	PPS WEB-BASED END-USER TRAINING	Each	0.00%
Upland	PP DOCUMENT DESIGN AT OL (2 DAYS)	Each	0.00%
Upland	PP DOCUMENT FLOW: AT OL (2 DAYS)	Each	0.00%
Upland	PP SOLUTION DEV AT OL (4 DAYS)	Each	0.00%
Upland	PP CUSTOM TRAINING AT OL (PER DAY)	Each	0.00%
Upland	PLANETPRESS TALK AT OL (PER DAY)	Each	0.00%
Upland	PP DOCUMENT DESIGN ON-SITE (2 DAYS)	Each	0.00%
Upland	PP DOCUMENT FLOW ON-SITE (2 DAYS)	Each	0.00%
Upland	PP SOLUTION DEV ON-SITE (4 DAYS)	Each	0.00%
Upland	PP CUSTOM TRAINING ON-SITE (PER DAY)	Each	0.00%
Upland	PLANETPRESS TALK ON-SITE (PER DAY)	Each	0.00%
Upland	PSM END-USER ON-SITE TRAINING BY KMBS	Each	0.00%
Cloud OCR	ICAAS SETUP FEE	Each	0.00%
Konica Minolta	Entry Level/Intermediate - General Office Services (Copy Center, Mailroom, Key Operator Services, etc.)	Monthly	0.00%

Konica Minolta	Advanced - General Office Services (Copy Center, Mailroom, Key Operator Services, etc.)	Monthly	0.00%
Konica Minolta	Responsible for Supervising General Office Services (Copy Center, Mailroom, Key Operator Services, etc.)	Monthly	0.00%
Konica Minolta	Responsible for Leading a Team of onsite personnel and end-user client communication	Monthly	0.00%
Konica Minolta	Responsible for assisting site manager to manage all onsite personnel and enduser client communication.	Monthly	0.00%
Konica Minolta	Responsible for managing all onsite personnel and end-user client communication. Le vel determined by Geography, Size & Scope of Services within Account/Site	Monthly	0.00%
Konica Minolta	Responsible for managing all onsite personnel and end-user client communication. Le vel determined by Geography, Size & Scope of Services within Account/Site.	Monthly	0.00%
Konica Minolta	Entry Level/Intermediate – Reception Services (Receive visitors, Answer phones, manage inquiries, etc.)	Monthly	0.00%
Konica Minolta	Advanced – Reception Services (Receive visitors, Answer phones, manage inquiries, etc.)	Monthly	0.00%
Konica Minolta	Entry Level/Intermediate – Graphic Services (Create visual concepts, communicate ideas, design & produce marketing materials, etc.)	Monthly	0.00%
Konica Minolta	Advanced – Graphic Services (Create visual concepts, communicate ideas, design & produce marketing materials, etc.)	Monthly	0.00%
Konica Minolta	Entry Level/Intermediate - General Office Services (Copy Center, Mailroom, Key Operator Services, etc.) Overtime Rates - Weekday	p/hour	0.00%

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Konica Minolta	Advanced - General Office Services (Copy Center, Mailroom, Key Operator Services, etc.) Overtime Rates - Weekday	p/hour	0.00%
Konica Minolta	Responsible for Supervising General Office Services (Copy Center, Mailroom, Key Operator Services, etc.) Overtime Rates - Weekday	p/hour	0.00%
Konica Minolta	Responsible for Leading a Team of onsite personnel and end-user client communication Overtime Rates - Weekday	p/hour	0.00%
Konica Minolta	Responsible for assisting site manager to manage all onsite personnel and enduser client communication. Overtime Rates - Weekday	p/hour	0.00%
Konica Minolta	Responsible for managing all onsite personnel and end-user client communication. Le vel determined by Geography, Size & Scope of Services within Account/Site. Overtime Rates - Weekday	p/hour	0.00%
Konica Minolta	Responsible for managing all onsite personnel and end-user client communication. Le vel determined by Geography, Size & Scope of Services within Account/Site. Overtime Rates - Weekday.	p/hour	0.00%
Konica Minolta	Entry Level/Intermediate – Reception Services (Receive visitors, Answer phones, manage inquiries, etc.) Overtime Rates - Weekday	p/hour	0.00%
Konica Minolta	Advanced – Reception Services (Receive visitors, Answer phones, manage inquiries, etc.) Overtime Rates - Weekday	p/hour	0.00%
Konica Minolta	Entry Level/Intermediate – Graphic Services (Create visual concepts, communicate ideas, design & produce marketing materials, etc.) Overtime Rates - Weekday	p/hour	0.00%

Konica Minolta	Advanced – Graphic Services (Create visual concepts, communicate ideas, design & produce marketing materials, etc.) Overtime Rates - Weekday	p/hour	0.00%
Konica Minolta	Entry Level/Intermediate - General Office Services (Copy Center, Mailroom, Key Operator Services, etc.) Overtime Rates - Weekend or Holiday	p/hour	0.00%
Konica Minolta	Advanced - General Office Services (Copy Center, Mailroom, Key Operator Services, etc.) Overtime Rates - Weekand or Holiday	p/hour	0.00%
Konica Minolta	Responsible for Supervising General Office Services (Copy Center, Mailroom, Key Operator Services, etc.) Overtime Rates - Weekend or Holiday	p/hour	0.00%
Konica Minolta	Responsible for Leading a Team of onsite personnel and end-user client communication Overtime Rates - Weekend or Holiday	p/hour	0.00%
Konica Minolta	Responsible for assisting site manager to manage all onsite personnel and enduser client communication. Overtime Rates - Weekend or Holiday	p/hour	0.00%
Konica Minolta	Responsible for managing all onsite personnel and end-user client communication. Le vel determined by Geography, Size & Scope of Services within Account/Site. Overtime Rates - Weekend or Holiday	p/hour	0.00%
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Konica Minolta	Entry Level/Intermediate – Reception Services (Receive visitors, Answer phones, manage inquiries, etc.) Overtime Rates - Weekend or Holiday	p/hour	0.00%

Konica Minolta	Advanced – Reception Services (Receive visitors, Answer phones, manage inquiries, etc.) Overtime Rates - Weekend or Holiday	p/hour	0.00%
Konica Minolta	Entry Level/Intermediate – Graphic Services (Create visual concepts, communicate ideas, design & produce marketing materials, etc.) Overtime Rates - Weekend or Holiday	p/hour	0.00%
Konica Minolta	Advanced – Graphic Services (Create visual concepts, communicate ideas, design & produce marketing materials, etc.) Overtime Rates - Weekend or Holiday	p/hour	0.00%

Amendment Number 1

to

Contract Number DIR-CPO-5424

between

State of Texas, acting by and through the Department of Information Resources and

Konica Minolta Business Solutions U.S.A., Inc.

This Amendment Number 1 ("Amendment") to Contract Number DIR-CPO-5424 ("Contract") is between the Department of Information Resources (hereinafter "DIR") and Konica Minolta Business Solutions U.S.A., Inc. (hereinafter "Successful Respondent"). DIR and Successful Respondent agree to modify the terms and conditions of the Contract as follows:

- 1. **Appendix A, Standard Contract Terms and Conditions** Sections 10.4(B)(xxv) replaced in its entirety with the following:
 - xxv) neither it, nor its holding companies or subsidiaries, is:
 - (a) Listed in Section 889 of the 2019 National Defense Authorization Act;
 - (b) Listed in Section 1260H of the 2021 National Defense Authorization Act; or
 - (c) Owned by the government of a country on the U.S. Department of Commerce's foreign adversaries list under 15 C.F.R Section 791.4; or
 - (d) Controlled by any governing or regulatory body located in a country on the U.S. Department of Commerce's foreign adversaries list under 15 C.F.R Section 791.4; and
 - xxvi) all information provided by Successful Respondent is current, accurate, and complete.

All other terms and conditions of the **Contract** as amended, not expressly amended herein, shall remain in full force and effect. In the event of conflict among the provisions, the order of precedence shall be this Amendment Number 1, and then the Contract.

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IN WITH	IESS WHEREOF, the parties hereby exe of the last signature, but in all events, r	cute this ame no later than	endment to be effective a 7/18/2025 3:11 P M CDT	as of
Konica I	Minolta Business Solutions U.S.A., Inc	•		
Authori	zed By: Signature on File	_		
	Kristen McKenna	-		
Title: _	Director, Government Contracts	-		
Date: _	7/18/2025 3:08 PM EDT	-		
The Stat	te of Texas, acting by and through th	e Departmei	nt of Information Resou	ırces
Authori	zed By: <u>Signature on File</u>			
Name: <u>L</u>	isa Massock			
	ief Procurement Officer			
Date : 7/	18/2025 3:11 PM CDT			

Amendment 1 Contract DIR-CPO-5424

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