

# Community Services Report: Iron Horse Golf Course

March 2025

## Iron Horse Key Indicators

<b>Indicator</b>	<b>March 2025</b>	<b>March 2024</b>	<b>FY25 YTD</b>	<b>FY24 YTD</b>
Rounds Played	4,643	4,267	18,076	17,587
Events Held	13	8	66	44
Tournament Rounds	951 Golf	402 Golf	3,265 Golf	1,388 Golf
Banquet Attendees	430 Banquet	400 Banquet	1,695 Banquet	3,150 Banquet
Program Attendance	10 Weekday 5-day 36 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day	10 Weekday 5-day 36 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day
F & B Revenue	78,505	68,128	313,732	258,766
Pro Shop Revenue	27,025	25,576	94,520	91,311
Golf Revenue	237,211	208,628	906,846	865,175
Total Revenue	365,540	319,896	1,383,999	1,279,925

## Iron Horse Highlights

- Revenues were short of the prior year by 6% or \$11,526. FYTD Revenues outperformed the previous year by 6% or \$58,431.
- Net Income was ahead by \$49,944 versus budget (-\$44,604 vs. -\$94,548).
- Rounds decreased by 14% or 387 vs. the prior year.
- The number of playable days decreased by 7 (15 vs. 22).
- In 2025, the number of outings was 1, with 45 rounds of golf and decreased by \$4,500 to \$1,800. In 2024, there were 2 outings with 64 rounds of golf, generating \$6,300 in revenue.
- In 2025, the number of banquets remained the same with 1, and the guest count was also equal at 50. These were both chamber donation events resulting in no revenue.
- Golf Outings:
  - 2024: 5 outings, 402 rounds, \$42,400 in revenue.
  - 2025: 10 outings, 951 rounds, \$83,066 in revenue.
    - Number of Outings: increased from 5 to 10.
    - Rounds of Tournament Golf: 136% increase (from 402 to 951 rounds).
    - Revenue: 96% increase (from \$42,400 to \$83,066).
- Off-Site Banquets:
  - 2024: 3 banquets, 400 guests, \$4,578 in revenue.
  - 2025: 3 banquets, 430 guests, \$4,391 in revenue.
    - Number of Banquets: stayed the same (from 3 to 3).
    - Guest Count: 8% increase (from 400 to 430 guests).
    - Revenue: 4% decrease (from \$4,578 to \$4,391).



## Upcoming Events

- 4/2 Covenant Christian Academy – IHGC – 90 players
- 4/3 Golfers at Work – IHGC – 40 players
- 4/7 Grumpy Old Men – IHGC – 59 players
- 4/8 & 4/9 MCRAT – IHGC – 20 players
- 4/9 BNSF Alumni – IHGC – 49 players
- 4/9 Masters Par 3 Scramble – IHGC – 24 players
- 4/10 Golfers at Work – IHGC – 63 guests
- 4/11 CEC Hope – IHGC – 144 players
- 4/12 Superintendent's Revenge – IHGC – 148 players
- 4/13 Timber Creek Boosters – IHGC – 56 players
- 4/13 Denim & Diamonds
- 4/18 Lockheed Martin – IHGC – 116 players
- 4/21 Golfers at Work – IHGC – 68 players
- 4/22 NRH Town Hall Meeting – IHGC Pavilion – 30-50 people
- 4/23 Jay Jordan – IHGC – 80 players
- 4/25 CAE USA – IHGC – 50 players
- 4/26 Trinity Trojan Booster Club – IHGC – 128 players
- 4/29 Grumpy Old Men – IHGC – 68 players
- 3/29 Smiley Surprise Party – NRHC – 60 guests

