

# Community Services Report: Grand Hall

April 2024

## Grand Hall Key Indicators

<b>Indicator</b>	<b>April 2024</b>	<b>April 2023</b>	<b>FY24 YTD</b>	<b>FY23 YTD</b>
Facilities Bookings	26	23	181	152
Total Attendance	3,026	3,232	21,854	19,280
# of Comp Bookings	4	3	33	26
Average Revenue/Per Paid Booking	\$2,309.28	\$2,597	\$2,031.91	\$2,588.07
Total Revenue	\$50,804.16	\$51,940.14	\$300,722.32	\$325,097.16

## Grand Hall Highlights

- Grand Hall's highlight event this month was AirCo, a repeat event that utilizes two banquet rooms for 40 trainees over 3 days. With beverage, lunch, and breakfast upsells, the event brought in over \$10K in revenue and is relatively simple to staff and execute with little wear on the facility.
- A great month for Grand Hall Sales, 20 contracts were brought in this month, all but one with dates in this fiscal year.
- Total budgeted revenue for Grand Hall in FY23/24 is \$447,500. Total current revenue to date is \$300,722.32 or 67.20% of total budget.
- Grand Hall pre-booked revenue for the remainder of FY23/24 is currently \$150,308 which brings total proposed revenue to \$451,030.32 or 100.79% of total budget.