



CITY COUNCIL MEMORANDUM

FROM: The Office of the City Manager **DATE:** January 12, 2026
SUBJECT: Consider Amendment No.1 to the Cooperative Purchase Customer Agreement with Red River Technology, LLC to increase spending for the purchases of hardware and annual renewal software maintenance and ratify purchases utilizing The Interlocal Purchasing Systems (TIPS) Cooperative Agreement for a cumulative amount not to exceed \$697,300 through May 31, 2029.
PRESENTER: Amy Stephens, Director of Information Technology

SUMMARY:

Staff recommends the City Council approve an amendment to increase spending for hardware purchases and annual renewal software maintenance for the City's network infrastructure using TIPS Contract No. TIPS 230105 with the cumulative amount not to exceed \$697,300 through the end of the contract term, May 31, 2029.

GENERAL DESCRIPTION:

Red River Technology, LLC is an authorized reseller that supplies hardware and various software, including virtual server infrastructure platforms and server operating system solutions used to run and manage critical servers and applications. In Fiscal Years 2024 and 2025, hardware purchases and software renewals were procured under the existing Cooperative Purchase Customer Agreement (Agreement) with Red River Technology, LLC for a total of \$26,762. The Agreement limits total expenditures with Red River Technology to \$49,999; therefore, this Amendment is requested to increase the spending limit through May 31, 2029.

A virtualized platform enables multiple systems and applications to operate efficiently on shared hardware, while the underlying server operating system supports public safety applications by providing system stability, security updates, and vendor support. The proposed purchase includes annual licensing renewals and maintenance and support services for these systems.

The expected expenses are categorized as follows:

Total Cost Through May 31, 2029

Subscription Expenses	
Virtual Server Platform (\$149,000 x 4 renewals)	\$598,400



Server/Application Management (\$5,800 x 4 renewals)	\$23,200
Cumulative Software Inflation Expense	\$48,938
One-Time Cost	
Ratify FY 2024 & 2025 Renewal Purchases	\$26,762
Total Amended Contract Amount	\$697,300

Red River Technology, LLC participates in The Interlocal Purchasing Systems (TIPS) Cooperative Purchasing Program. By utilizing TIPS 230105, the City satisfies all state competitive procurement requirements. The proposed contract term extends through May 31, 2029, which includes all authorized renewals, with a total contract amount not to exceed \$697,300.

Funding for this purchase is included in the City's adopted Fiscal Year 2026 operating budget. As long as funds are appropriated in the City's annual budget each year, North Richland Hills would be able to take advantage of the available pricing, plus the standard percentage increases. Provided that the terms and conditions of the contracts do not change, the remaining renewals will not require additional City Council approval.

RECOMMENDATION:

Approve Amendment No.1 to the Cooperative Purchase Customer Agreement with Red River Technology, LLC to increase spending for the purchases of hardware and annual renewal software maintenance and ratify purchases utilizing The Interlocal Purchasing Systems (TIPS) Cooperative Agreement for a cumulative amount not to exceed \$697,300 through May 31, 2029.