



CITY COUNCIL MEMORANDUM

FROM: The Office of the City Manager **DATE:** November 12, 2018

SUBJECT: Authorize payment for non-exclusive radio communications equipment purchases with Motorola Solutions, Inc., American Communications, Inc., and Wapco Distribution, LLC, not to exceed the total amount of \$200,000.

PRESENTER: Stan Tinney, Fire Chief

SUMMARY:

This item is to authorize payment for non-exclusive radio communications equipment purchases with Motorola Solutions, Inc., American Communications, Inc., and Wapco Distribution, LLC, not to exceed the total amount of \$200,000.

GENERAL DESCRIPTION:

The North Richland Hills Fire Department utilizes a cooperative purchasing agreement through the Houston-Galveston Area Council (HGAC), HGAC RA05-18, to purchase radios and other telecommunications equipment. The majority of the equipment is purchased from companies like Motorola, Inc., and American Communications, Inc.; however, staff will utilize other vendors depending on equipment needs.

The line item Machinery and Equipment / Radios was approved in the FY 2018-2019 budget for \$106,318. The line item Specialty Supplies / Radios was approved in the FY 2017-2018 budget for \$25,500. Both these accounts as well as others could be used if a radio equipment shortfall is identified over the course of FY 2018-2019.

Due to the changing nature of technology and public safety needs, the equipment will be purchased on an as needed basis primarily through established cooperative purchasing agreements and other standard purchasing protocols depending on the needs of the department. This memorandum is to authorize the total amount not to exceed \$200,000 for purchases of radio and telecommunications equipment. Any purchases that require expenditures beyond the approved amount of \$200,000 will require additional City Council approval.

The City of North Richland Hills is a member of several inter-local groups and utilizes existing contracts with vendors through the Local Government Purchasing Cooperatives. The Local Government Code states that purchases made through a cooperative purchasing agreement satisfy any state law that would require the city to solicit competitive bids. In addition, payment made directly through sole source providers also satisfies any bidding requirements. American Communications, Inc., and Wapco Distribution, LLC, are sole source providers of communications equipment and services.



RECOMMENDATION:

Authorize payment for non-exclusive radio communications equipment purchases with Motorola Solutions, Inc., American Communications, Inc., and Wapco Distribution, LLC, not to exceed the total amount of \$200,000.