Community Services Report: Iron Horse Golf Course

July 2025

Iron Horse Key Indicators

Indicator	July 2025	July 2024	FY25 YTD	FY24 YTD
Rounds Played	4,713	5,048	37,364	38,264
Events Held	11	8	118	91
Number of	Annual Passes &	Annual Passes &	Annual Passes &	Annual Passes &
Programs	Leagues	Leagues	Leagues	Leagues
Tournament Rounds	442 Golf	496 Golf	5,865 Golf	4,198 Golf
Banquet Attendees	30 Banquet	250 Banquet	2,205 Banquet	4,114 Banquet
Program Attendance	14 Weekday 5-day 52 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day	14 Weekday 5-day 52 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day
F & B Revenue	68,009	66,624	612,679	571,157
Pro Shop Revenue	28,272	21,101	227,750	202,723
Golf Revenue	231,507	225,478	1,857,980	1,805,208
Total Revenue	343,682	327,342	2,827,629	2,695,221

Iron Horse Highlights

- Revenues exceeded prior year by 5% or \$116,340. FYTD Revenues are outperforming the previous year by 5% or \$132,408.
- Net Income was behind by \$40,765 versus budget (\$3,609 vs. \$44,374).
- Rounds decreased by 335 versus the prior year.
- The number of playable days decreased by 8 versus the prior year (21 vs. 29).
- Golf Outings:
 - 2024: 15 outings, 496 rounds, \$19,836 in revenue.
 - 2025: 12 outings, 442 rounds, \$37,945 in revenue.
 - o Number of Outings: decreased from 15 to 12.
 - o Rounds of Tournament Golf: 11% decrease (from 496 to 442 rounds).
 - o Revenue: 91% increase (from \$19,836 to \$37,945).
- Off-Site Banquets:
 - 2024: 3 banquets, 250 guests, \$5,008 in revenue.
 - 2025: 1 banquet, 30 guests, \$280 in revenue.
 - o Number of Banquets: decreased from 3 to 1.
 - o Guest Count: 88% decrease (from 250 to 30 guests).
 - Revenue: 94% decrease (from \$5,008 to \$280).



Upcoming Events

- 8/1 Compass Church IHGC 36 players
- 8/4 Golfers at Work IHGC 28 players
- 8/4 Ft Worth Football Officials Golf IHGC 48 players
- 8/10 Vernon's Royal & Ancient Golf IHGC 24 players
- 8/12 BNSF Golf IHGC 32 players
- 8/16 Kickoff Classic IHGC 100 players
- 8/19 BNSF Golf IHGC 32 players
- 8/20 NTGCSA IHGC 70 players
- 8/21 Golfers at Work IHGC 65 players
- 8/26 NRH City Meeting IH Clubhouse
- 8/28 NRH Bar Services NRH Centre 200 guests
- 8/30 Johnny Salazar NRH Centre 200 guests

