

# Community Services Report: Iron Horse Golf Course

June 2025

## Iron Horse Key Indicators

<b>Indicator</b>	<b>June 2025</b>	<b>June 2024</b>	<b>FY25 YTD</b>	<b>FY24 YTD</b>
Rounds Played	5,248	5,549	32,651	33,216
Events Held	11	8	118	91
Number of Programs	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues
Tournament Rounds	554 Golf	429 Golf	5,423 Golf	3,702 Golf
Banquet Attendees	280 Banquet	129 Banquet	2,175 Banquet	3,864 Banquet
Program Attendance	11 Weekday 5-day 50 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day	11 Weekday 5-day 50 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day
F & B Revenue	80,878	67,251	544,670	504,533
Pro Shop Revenue	32,446	18,805	199,477	181,623
Golf Revenue	266,025	251,112	1,625,980	1,579,730
Total Revenue	405,297	352,100	2,483,947	2,367,879

## Iron Horse Highlights

- Revenues exceeded prior year by 15% or \$53,197. FYTD Revenues are outperforming the previous year by 5% or \$116,068.
- Net Income was ahead by \$27,439 versus budget (\$82,806 vs. \$55,367).
- Rounds decreased by 301 versus the prior year.
- The number of playable days decreased by 5 versus the prior year (25 vs. 30).
- Golf Outings:
  - 2024: 6 outings, 429 rounds, \$12,694 in revenue.
  - 2025: 9 outings, 554 rounds, \$18,027 in revenue.
    - Number of Outings: increased from 6 to 9.
    - Rounds of Tournament Golf: 50% increase (from 429 to 554 rounds).
    - Revenue: 42% increase (from \$12,694 to \$18,027).
- Off-Site Banquets:
  - 2024: 2 banquets, 129 guests, \$2,412 in revenue.
  - 2025: 2 banquets, 280 guests, \$4,621 in revenue.
    - Number of Banquets: was flat (2 to 2).
    - Guest Count: 117% increase (from 129 to 280 guests).
    - Revenue: 92% increase (from \$2,412 to \$4,621).

## Upcoming Events

- 7/19 Red, White & Blue Scramble – IHGC – 100 players



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