



Via email: [lwright@grapevinetexas.gov](mailto:lwright@grapevinetexas.gov)

August 31, 2016

City of Cedar Hill

RE: Emergency Medical Supplies, ITB # 19-0-2013

Dear whom it may concern,

As a valued Bound Tree customer, we are writing to notify you of a significant price increase for products you order from us that comes from Baxter, one of our pharmaceutical manufacturers. Due to the significant increase in cost from Baxter to us, we are requesting that our contract with you be amended to reflect the new contract pricing.

Attached is the Baxter documentation outlining the increases.

We know that unforeseen price increases can affect your departmental budgets, so we would like to offer you alternative products from another manufacturer, B. Braun. These B. Braun IV solutions will provide a significant cost savings while providing you with the same product quality that you expect from Bound Tree Medical. If acceptable, we are asking that the current Baxter product be removed from our contract in lieu of the attached items and pricing.

Please confirm your selection of one of the two options below either in writing or via email on or before September 7, 2016 for an effective change date of October 1, 2016.

1. Amend the Baxter product pricing on your current contract.
2. Amend your contract to add the alternative B. Braun products in lieu of the current Baxter products.

No changes will occur on the bid without your approval.

If you have any questions regarding orders waiting to be fulfilled or future pricing, we can be reached via phone at (800) 533-0523 or email [Chris.Fyffe@boundtree.com](mailto:Chris.Fyffe@boundtree.com), [Greg.Wolf@boundtree.com](mailto:Greg.Wolf@boundtree.com).

Thank you for allowing us to be your trusted partner in EMS supplies.

Sincerely,

Chris Fyffe  
Pricing Analyst, Bids / Contracts

Greg Wolf  
Account Manager

**Bound Tree Medical**

5000 Tuttle Crossing Blvd.

Dublin, OH 43016

614.766.5000

City of Cedar Hill  
 Emergency Medical Supplies, ITB # 19-0-2013  
 Bound Tree Medical

Baxter Item Price Increase

ITEMNMBR	ITEMDESC	UOM	Current Price	New Price
118-1A0692EA	*SHORT DATED * Nitroglycerin 25mg (100mcg/ml) / Dextrose 5%, 250ml Glass	EA	\$12.07	\$18.71
601322	IV Solution, Sodium Chloride 0.9% 250ml Bag 36ea/cs Baxter 2B1322Q	EA	\$2.17	\$3.78
601323	IV Solution, Sodium Chloride 0.9% 500ml Bag 24ea/cs Baxter 2B1323Q	EA	\$2.27	\$4.04
601324X	IV Solution, Sodium Chloride 0.9% 1000ml Bag 14ea/cs	EA	\$2.10	\$4.68
602324X	IV Solution, Lactated Ringers 1000ml Bag 14ea/cs Baxter 2B2324X	EA	\$2.60	\$4.89
0517113001	EPINEPHRINE 1:1000 30MG 30ML MDV 2044	EA	\$34.57	\$69.33

Alternative B.Braun Item

B. Braun Item	B. Braun Item Description	UOM	Price
358002	IV Solution, Sodium Chloride 0.9% 250ml Bag 24ea/cs BBraun L8002	EA	2.17
358001	IV Solution, Sodium Chloride 0.9% 500ml Bag 24ea/cs BBraun L8001	EA	2.27
7800-09	IV Solution, Sodium Chloride 0.9% 1000ml Bag 12ea/cs BBraun L8000	EA	2.40
357500	IV Solution, Lactated Ringers 1000ml Bag 12ea/cs BBraun L7500	EA	2.60

July 19, 2016

Stacey Barksdale Price  
 Bound Tree Medical | Product Manager  
 Direct 1.800.533.0523 x5113 | Fax 614.760.5329  
 sbarksdale@boundtree.com

Dear Stacey,

On August 29, 2016, Baxter is increasing rebate cost pricing to Bound Tree Medical on various contracted products. The percentage increases per item are listed below. Please use this information to communicate the increases to your customers.

The price increases on these items shall become effective August 29, 2016 and expire on December 31, 2017. The listing is sorted by product code.

Please contact Jon Rothe (224) 948-5133 if you have any questions regarding this new pricing.

Sincerely,



Jon Rothe  
 Marketing Manager

Item Number	NDC	Item Description	% Increase
1A0692	0338-1047-02	NITROGLYCERIN 25 MG IN5% DEXTROSE INJ 250 ML	55%
1A0694	0338-1049-02	NITROGLYCERIN 50 MG IN5% DEXTROSE INJ 250 ML	67%
1A0696	0338-1051-02	NITROGLYCERIN 100 MG IN5% DEXTROSE INJ 250 ML	99%
2B0062Q	0338-0017-02	5% DEXTROSE INJ USP 250 ML	95%
2B0063Q	0338-0017-03	5% DEXTROSE INJ USP 500 ML	62%
2B0064X	0338-0017-04	5% DEXTROSE INJ USP 1000ML	119%
2B0162Q	0338-0023-02	10% DEXTROSE INJ USP 250 ML	92%
2B0163Q	0338-0023-03	10% DEXTROSE INJ USP 500ML	87%
2B0164X	0338-0023-04	10% DEXTROSE INJ USP 1000ML	67%
2B0304X	0338-0013-04	STERILE WATER FOR INJ.USP1000ML	137%
2B1024X	0338-0073-04	2.5% DEX AND 0.45% SOD CHL INJUSP	58%
2B1062Q	0338-0089-02	5% DEX AND 0.9% SOD CHL INJ, USP	50%
2B1063Q	0338-0089-03	5% DEX AND 0.9% SOD CHL INJ, USP	73%
2B1064	8541-2472-74	5% DEX AND 0.9% SOD CHL INJ, USP	2%
2B1064X	0338-0089-04	5% DEX AND 0.9% SOD CHL ING,USP	105%
2B1072Q	0338-0085-02	5% DEXTROSE AND 0.45% SOD. CHL. INJ. USP	146%

Item Number	NDC	Item Description	% Increase
2B1073Q	0338-0085-03	5% DEX AND 0.45% SOD CHL INJ,USP	104%
2B1074X	0338-0085-04	5% DEX AND 0.45% SOD CHL INJ,USP	123%
2B1083Q	0338-0081-03	5% DEX AND 0.33% SOD CHL INJ,USP	77%
2B1092Q	0338-0077-02	5% DEX AND 0.2% SOD CHL INJ, USP	75%
2B1093Q	0338-0077-03	5% DEX AND 0.2% SOD CHL INJ, USP	88%
2B1094X	0338-0077-04	5% DEX AND 0.2% SOD CHL INJ,USP	116%
2B1134X	0338-0683-04	20 MEQ POT IN 5% DEX INJ-USP	58%
2B1313Q	0338-0043-03	0.45% SODIUM CHLORIDE INJ USP	72%
2B1314X	0338-0043-04	0.45% SODIUM CHL INJ, USP VIAFLEX PLASTIC CONTAINER	122%
2B1322Q	0338-0049-02	0.9% SOD CHL INJ, USP VIAFLEX PLASTIC CONTAINER 250ML	74%
2B1323Q	0338-0049-03	0.9% SOD CHL INJ, USP VIAFLEX PLASTIC CONTAINER 500ML	78%
2B1324X	0338-0049-04	0.9% SOD CHL INJ, USP VIAFLEX PLASTIC CONTAINER 1000ML	123%
2B1353Q	0338-0054-03	3% SODIUM CHLORIDE INJ, USP	104%
2B1353Q	0338-0054-03	3% SODIUM CHLORIDE INJ, USP	104%
2B1357X	0338-0704-34	20MEQ POTASSIUM CHLORIDE 0.45% SOD CHLORIDE INJ, USP	69%
2B1373Q	0338-0056-03	5% SODIUM CHLORIDE, INJ USP	149%
2B1613Q	0338-0663-03	20 MEQ POT CHL IN 5% DEX&0.2%SOD CHL INJ,USP	58%
2B1614X	0338-0663-04	20MEQ POT CHL IN 5% DEX & 0.2%SOD CHL ING, USP	118%
2B1644X	0338-0669-04	10 MEQ POT CHL IN 5% DEX%0.45%SOD CHL INJ-1000ML	56%
2B1653Q	0338-0671-03	20 MEQ POT CHL IN 5% DEX 0.45%SOD CHL INJ,USP	61%
2B1654X	0338-0671-04	20 MEQ POT CHL IN 5% DEX & 0.45% SOD CHL INJ, USP	81%
2B1664X	0338-0673-04	30MEQ POT CHL IN 5%DEX & 0.45%SOD CHL INJ, USP	53%
2B1674X	0338-0675-04	40 MEQ POT CHL IN 5% DEX&0.45%SOD CHL INJ, USP	120%
2B1674X	0338-0675-04	40 MEQ POT CHL IN 5% DEX&0.45%SOD CHL INJ, USP	120%
2B1764X	0338-0691-04	20 MEQ POT CHL IN .9% SOD CHLINJ,USP	160%
2B1984X	0338-0695-04	40 MEQ POT CHL IN 0.9% SOD CHLINJ	110%
2B2073Q	0338-0125-03	LACTATED RINGER'S AND 5% DEXTROSE	150%
2B2074X	0338-0125-04	LACTATED RINGERS & 5% DEXTROSE INJ, USP	91%
2B2103Q	0338-0143-03	5% DEXTROSE AND ELECTROLYTE NO48 INJ.	61%
2B2224X	0338-0811-04	20 MEQ POT CHL IN LACTATED RINGER'S AND 5% DEX	57%
2B2304X	0338-0105-04	RINGER'S INJECTION, USP	70%
2B2322Q	0338-0117-02	LACTATED RINGER'S INJ, USP	87%
2B2323Q	0338-0117-03	LACTATED RINGER INJ, USP VIAFLEX PLASTIC CONTAINER 500ML	78%
2B2324X	0338-0117-04	LACTATED RINGER INJECTION, USP 1000ML VIAFLEX CONTAINER	88%
2B2434X	0338-0803-04	20MEQ POT CHL IN 5% DEX&0.9%SOD CHL INJ, USP	120%
2B2454X	0338-0807-04	40 MEQ PJOT CHL IN 5% DE1X&0.9% SOD CHL INJ, USP	52%

Item Number	NDC	Item Description	% Increase
2B2533Q	0338-0179-03	PLASMA-LYTE 148 INJ (MULTI ELECT INJ., TYPE 1 USP)	65%
2B2534X	0338-0179-04	PLASMA-LYTE 148 INJ (MULTELECINJ TYPE 1, USP)	89%
2B2543Q	0338-0221-03	PLASMA-LYTE A INJECTION PH 7.4(MULTIPLE	151%
2B2544X	0338-0221-04	PLASMA-LYTE A INJECTION PH 7.4MULTIPLE	245%
2B2573Q	0338-0147-03	PLASMA-LYTE 56 AND 5% DEXTROSEINJECTION	58%
2B2574X	0338-0147-04	PLASMA-LYTE 56 AND 5% DEXTROSEINJECTION	51%
2D5604X	0338-0351-04	5% OSMITROL INJ (5% MANNITOLINJ,USP)	48%
2D5613Q	0338-0353-03	10% OSMITROL INJ (10% MANNITOLINJ, USP)	71%
2D5623Q	0338-0355-03	15% OSMITROL INJ (15% MANNITOLINJ, USP)	56%
2D5632Q	0338-0357-02	20% OSMITROL INJ (20% MANNITOLINJ, USP)	84%
2D5633Q	0338-0357-03	20% OSMITROL INJ (20% MANNITOLINJ, USP)	56%

June 10, 2016

Stacey Barksdale-Price  
Bound Tree Medical, LLC  
PO Box 8023  
Dublin, OH 43016

RE: Price Increase

Dear Stacey:

This letter is to inform you that as of August 12, 2016 the price for the following products will increase as follows:

Epinephrine Inj 1:1,000 MDV (NDC 76329-9061-0) – 100.54%

If you have any questions please feel free to contact us.

Sincerely,

Jacob Liawatidewi  
Sr VP, Sales & Marketing