



CITY COUNCIL MEMORANDUM

FROM: The Office of the City Manager **DATE:** April 28, 2025

SUBJECT: Authorize purchase agreements with multiple vendors for NRH₂O food service products for resale in an amount not to exceed \$275,000.

PRESENTER: Frank Perez, NRH₂O General Manager

SUMMARY:

The City Council is being asked to authorize purchase agreements with multiple vendors for NRH₂O food service resale products for the 2025 season. The annual contract will cover a six (6) month period (April 29 through October 30, 2025).

GENERAL DESCRIPTION:

Utilizing an exemption from statutory competitive bidding requirements for goods purchased by a municipality for subsequent retail sale by the municipality, staff worked directly with each vendor to reduce and manage overall food costs for 2025.

Although the purchase agreements will be awarded by each listed section to multiple individual vendors, the total will exceed \$50,000. Therefore, staff is recommending this contract be approved by the City Council.

<u>Section 1: Core Menu Items</u>		Primary Vendor	Secondary Vendors
A	Beef	US Foods	Sysco, Sam's Club
B	Poultry	Sysco	Ben E Keith, US Foods
C	Pork	Sysco	Ben E Keith, US Foods
D	Fries	US Foods	Ben E Keith, Sysco
E	Dairy	US Foods	Sam's Club
F	Chips	Sam's Club	Ben E Keith, US Foods
G	Pizza	Sysco	Ben E Keith, US Foods
H	Condiments	Sam's Club	Sysco
I	Fryer Shortening	Ben E Keith	Sam's Club
J	Misc Core Foods	US Foods	Sam's Club, Sysco, Ben E Keith
K	Core Snack Foods	Sysco	Ben E Keith, US Foods



L	Bread	Sysco	Flower's, Ben E Keith, US Foods
M	Produce	Ben E Keith	US Foods, Sysco
N	3 Gallon Ice Cream	Sysco	US Foods, Ben E Keith
O	BBQ Items	Ben E Keith	US Foods, Sysco
P	Otis Spunkmeyer	Sysco	Ben E Keith, US Foods
<u>Section 2: Supplemental Items</u>		Primary Vendor	Secondary Vendors
Q	Misc Dessert Items	US Foods	Sysco, Sam's Club
R	Pepsi Back-Up Supplier	Sysco	Sam's Club, US Foods
S	Novelty Ice Cream	Sysco	US Foods, Sam's Club
T	Misc Items	Sysco	Ben E Keith, US Foods, Sam's Club

Sysco is a leading food service distributor and has provided competitive pricing to reduce and manage overall food costs. Sysco will be providing the majority of retail sale goods used throughout the park including food used for Al Gator's Smokehouse & Grill, Piper's and park catering.

Utilizing an exemption from statutory competitive bidding requirements for goods purchased by a municipality for subsequent retail sale by the municipality, staff is recommending vendors: Sysco, Ben E Keith, US Foods, Flower's Baking, and Sam's Club. Sysco, Ben E Keith, US Foods, Flower's Baking and Sam's Club have a long-standing history of providing consistent and reliable service to NRH₂O Family Water Park during the preparation ahead of the season and throughout the operations of the park during the season.

While NRH₂O Family Water Park is owned and operated by the City, the park is primarily funded through revenue generated by the park. Food service and product expenses are included in the FY25 adopted water park operating budget.

RECOMMENDATION:

To authorize purchase agreements with Sysco, Ben E Keith, US Foods, Flower's Baking, and Sam's Club for NRH₂O food service resale products for the 2025 season in an amount not to exceed \$275,000.