

Community Services Report: Iron Horse Golf Course

April 2025

Iron Horse Key Indicators

Indicator	April 2025	April 2024	FY25 YTD	FY24 YTD
Rounds Played	4,071	4,847	22,147	22,434
Events Held	20	22	86	66
Tournament Rounds	953 Golf	1,011 Golf	4,218 Golf	2,399 Golf
Banquet Attendees	0 Banquet	160 Banquet	1,695 Banquet	3,310 Banquet
Program Attendance	11 Weekday 5-day 38 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day	11 Weekday 5-day 38 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day
F & B Revenue	64,080	81,144	377,812	339,910
Pro Shop Revenue	29,465	27,615	133,873	133,782
Golf Revenue	184,897	222,846	1,091,744	1,088,020
Total Revenue	291,355	349,441	1,675,354	1,629,366

Iron Horse Highlights

- Revenues were short of the prior year by 17% or \$58,086. FYTD Revenues outperformed the previous year by 3% or \$45,988.
- Net Income was short by \$97,442 versus budget (-\$2,029 vs. \$95,413).
- Rounds decreased by 16% or 776 vs. the prior year.
- The number of playable days decreased by 5 (20 vs. 25).
- Golf Outings:
 - 2024: 19 outings, 1,011 rounds, \$85,868 in revenue.
 - 2025: 20 outings, 953 rounds, \$77,217 in revenue.
 - Number of Outings: increased from 19 to 20.
 - Rounds of Tournament Golf: 6% decrease (from 1,011 to 953 rounds).
 - Revenue: 10% decrease (from \$85,868 to \$77,217).
- Off-Site Banquets:
 - 2024: 3 banquets, 160 guests, \$3,782 in revenue.
 - 2025: 0 banquets, 0 guests, \$0 in revenue.
 - Number of Banquets: decreased (from 3 to 0).
 - Guest Count: 100% decrease (from 160 to 0 guests).
 - Revenue: 100% decrease (from \$3,782 to \$0).

