# Shelby Williams®

### QUOTE

a CFGroup brand 810 W. Hwy 25/70 Newport, TN 37821 (800) 732-8464 (423) 623-0031 Special Quotes Fax:(423) 613-6089

 ${\tt squotes@commercialfurnituregroup.com}$ 

Quote #: 47220 B

Effective: 11/28/18 Expiration: 12/28/18 Revision #: 2

Quoted To:

DEALER/CUSTOMER OF RECORD

\*\* NET PRICING \*\*

Marks

Proj: #7455-GRAND HALL

Pricing is delivered to site via Commercial Container and will require dock access and is based on quantity quoted

REPRESENTAT			We are pleased to provide information of	on the follo	owing.	
963 CEPALE & ASSOCIATES			Subject to the terms and conditions of	our current	nt price list.	
LINE #	QUANTITY	CATALOG NO.	Lead time is 10-12 weeks after receipt of order, credit clear and fabric availability	UNIT PRICE	TOTAL	
20	360	Special Produc	8315 Aluminum Chair AB/Handhl Primary Upholstery: Eon Arena Metal Finish: AB-2 Architectural Bronze *Due to Chinese New Year, New PO's must be received, entered, cleared through credit and released to factory for production planning no later than December 5, 2018. (Any drawings, finish samples, product samples, etc must be approved immediately as well as these could delay / affect scheduling.) Any Upholstery/COM must be inhouse no later than 12/10/18. These dates also consider the factory shutdown in TN for the Christmas and New Year's holidays.  TIMEMPORT TN	156.00		
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TOTAL

CONT ON PG 2

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LINE #	QUANTITY	CATALOG NO.	DESCRIPTION	UNIT PRICE	TOTAL	
30	360	CHARGE	CHARGE Original Fabric in the \$156 pricing was a Grade 2. Momentum Selection is a Grade 3. This charge is the difference in the fabric pricing. **Total purchase price of the chair with the upgraded fabric is \$168 NET Each Unit ************************************	12.00	4,320.00	
		Shipped From:	NEWPORT TN			
40	3	77	Model 77 Deluxe Hand Truck Deluxe Carrier for above 8315AB Aluminum Chair	476.00	1,428.00	
		Shipped From:	NEWPORT TN			
		- FOB PLAN'	T T	'OTAL	\$61,908.00	

#### MIMIMUM ORDER CHARGE WILL BE ADDED WHEN APPLICABLE

IF MATCHING EXISTING PRODUCT WE WILL REQUIRE A SAMPLE TO MATCH PRIOR TO PRODUCTION. SHOULD THE SAMPLE VARY FROM THE QUOTED PRODUCT UPCHARGES MAY APPLY

ALL LEAD TIMES GIVEN ARE BASED ON CREDIT APPROVAL AND FABRIC AVAILABILITY. IF USING COM UPHOLSTERY, LEAD TIMES ARE AFTER RECEIPT OF COM.

# UPON ORDER PLACEMENT, ALL COM SHIPMENTS SHOULD BE SENT TO: CFGROUP 810 W. HIGHWAY 25/70 NEWPORT, TN 37821

ABOVE PRICING IS IN US DOLLARS. LEAD TIMES PROVIDED DO NOT INCLUDE TRANSIT TIME.

ABOVE QUOTE IS VALID FOR 30 DAYS FROM QUOTE DATE. WE RESERVE THE RIGHT TO REVIEW PRICING UPON RECEIPT OF ORDER DUE TO RISING COSTS OF RAW MATERIALS INCLUDING PETROLEUM BASED PRODUCTS.

Above pricing includes either CFGROUP's standard wood stain application or standard metal finish application. Should any special finish application be required, i.e. Brushing, Glazing, or Hand Wiping, Additional Lacquer, extra Top Coat or "TO MATCH CUSTOMER SAMPLE" additional charges may apply.

ABOVE ITEMS WILL BE MANUFACTURED ACCORDING TO CFGROUP'S STRICT CONTRACT SEATING SPECIFICATIONS USING THE FINEST MATERIALS AND WORKMANSHIP.

Prices do not include applicable Freight or Sales/Use Tax unless specifically noted on the quote

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FREIGHT SURCHARGES MAY APPLY TO ANY FREIGHT INCLUDED PRICING AND WILL BE ADDED TO ORDER WHEN RECEIVED.

IF PRICING IS BASED ON COM, YARDAGES GIVEN ARE BASED ON 54"W NO REPEAT GOODS. WHEN ORDER IS PLACED IF COM HAS REPEATS OR IS MATCHING, ADDITIONAL YARDAGE WILL BE REQUIRED.