NRH
NORTH RICHLAND HILLS

CITY COUNCIL MEMORANDUM

FROM: The Office of the City Manager **DATE:** November 8, 2021

SUBJECT: Authorize the purchase of annual hardware and software maintenance in the amount of $285,260 and additional technology purchases in the amount of $353,238 through various Department of Information Resources Cooperative Agreements with Red River Technology, LLC, for a cumulative amount not to exceed $638,498 for the current budget year.

PRESENTER: Eric Von Schimmelmann, Director of Information Technology

SUMMARY:
Staff requests City Council to consider approving the purchase of annual maintenance for the City's various hardware and software platforms and other technology products including data storage, data communications and networking provided by Red River Technology, LLC, using Department of Information Resources (DIR) Contracts DIR-TSO-4167, DIR-TSO-4331; DIR TSO-4288 and DIR-CPO-4427, in the aggregate amount not to exceed $638,498 for fiscal year 2021/2022.

GENERAL DESCRIPTION:
Red River Technology, LLC is an authorized reseller for many manufacturers that supply technology hardware, software, and related maintenance that is utilized by the City on an annual basis. The City will be purchasing services using DIR contracts with CISCO Systems, Inc., Pure Storage, Inc., Carahsoft Technology Corporation, and Red River Technology, LLC.

Instead of bringing the various purchases individually to City Council for approval, staff is requesting City Council consider approving the cumulative annual purchases. During fiscal year 2021/2022, staff anticipates the annual maintenance purchases not to exceed $285,260, and purchases for hardware, software, data storage, data communications and other services should not exceed $353,238.

Annual Maintenance	
Cisco SMARTnet Annual Maintenance	$188,100
Cisco Webex Annual Subscription	10,000
Cisco Umbrella Annual Subscription	14,660
Pure Annual Maintenance	32,000
RedHat Annual Maintenance	5,500

VMware Annual Maintenance	35,000
Total Maintenance	**$285,260**
Additional Technology Purchases	
Hardware, software and professional services (i.e. switches, desk phones, servers, storage arrays, wireless access points)	**$353,238**
Cumulative Total	**$638,498**

Red River participates in the State of Texas DIR cooperative purchasing program. By purchasing goods and services through the cooperative purchasing program, the city satisfies any state law requirement for competitive bidding. Red River utilizes, or is an authorized reseller, under the following contracts:

- DIR-TSO-4288 – expires 02/21/2025
- DIR-TSO-4167 – expires 07/03/2023
- DIR-TSO-4331 – expires 12/13/2023
- DIR-CPO-4427 – expires 06/10/2024

Below is a breakdown of the funding for these projects:

Amount	Funding Source
$360,260	FY 2021/2022 Information Technology Fund Adopted Operating Budget
$125,238	FY 2021/2022 Adopted Capital Projects Budget (IT1901 Network Repl. for Offsite City Facilities)
$153,000	American Rescue Plan Act (ARPA) grant funding
$638,498	Total

Annual maintenance payments to Red River for the above-mentioned platforms shall be authorized for the current budget year, and each remaining maintenance renewal year covered under the applicable maintenance and support agreement, plus the standard percentage increases as authorized under the applicable maintenance agreement, as long as funds are appropriated in the City's annual budget for such maintenance and provided that the terms and conditions of the contracts do not change. While the ARPA funds have been received by the City, they have not been specifically allocated for this purchase, but will be brought to City Council at a future meeting as a budget amendment.

RECOMMENDATION:
Authorize the purchase of annual hardware and software maintenance in the amount of $285,260 and additional technology purchases in the amount of $353,238 through various Department of Information Resources Cooperative Agreements with Red River Technology, LLC, for a cumulative amount not to exceed $638,498 for the current budget year.