



**Texas State Contract #715-M2 – Terms and Discounts for
Public Libraries & State Agencies**

Effective November 1, 2022 - October 31, 2023

Books – Firm Orders:

I.	Adult Trade Hardcover Editions	46.5%
II.	Juvenile Trade Hardcover Editions	46.5%
III.	Adult Quality Paperback Editions	40.5%
IV.	Juvenile Quality Paperback Editions	40.5%
V.	Mass Market Paperback Editions	40.5%
VI.	Single Edition Reinforced	21.5%
VII.	Publisher Library Editions	21.5%
VIII.	University Press Trade	8.0%
IX.	Text, Technical, Reference, Small Press And Titles of Limited Demand	8.0%
	<i>(May be of any binding and includes non-trade university press and some spoken word audio)</i>	
X.	Imported English and Non-English Language Editions:	0.0%*
	<i>*Some qualifying editions will receive an 8.0% discount.</i>	
XI.	Enhanced Services Program	0.0% + \$4.95/unit
	(Optional Service.) Titles where Baker & Taylor receives no discount from the publisher or prepayment is required by the publisher or books of small, limited in demand and/or non-commercial publishers will be invoiced at list price plus a \$4.95 per unit service charge. <i>*Some qualifying editions will receive an 8.0% discount.</i>	
XII.	Spoken Word Audio	45.5%
XIII.	Board Books	40.5%
XIV.	Novelty Items/Activity Books	40.5%
XV.	Special Programs such as:	
	Paw Prints/Follett Bound Editions	10.0%
	Turtleback Editions	10.0%
	Playaway Audio	20.0%

Discounts will be applied to the publisher's current list price at the time of shipment. Please note that the publisher's list price is subject to change without notice.

AV:

DVDs **28.5%**

**Customer Service – Firm Order Books/Spoken Word
and Playaway Audio**

Wendy Hardy Customer Service Representative
(800) 775-1200 x2434

Email: wendy.hardy@baker-taylor.com

Customer Service – DVD

Vicki Doherty, Inside AV Sales Consultant
(800) 775-1200 x2046

Email: vicki.doherty@baker-taylor.com

Sales Consultant

Tammy Roberts

Phone: 800-775-7930 x1270

Email: tammy.roberts@baker-taylor.com

To OPEN AN ACCOUNT:

Contact Information Services
800-775-1800

Email: btinfo@baker-taylor.com

PLACING ORDERS

Firm Orders (Book and Spoken Word):

Baker & Taylor, LLC
Attn: Order Department
Commerce Service Center
3584 Old Maysville Rd
Commerce, GA 30529
Toll-Free Phone: 800-775-1100
Toll-Free Fax: 800-775-7480
Email: Orders@baker-taylor.com

DVD

Baker & Taylor, LLC
875 Greentree Road; Suite 678
Seven Parkway Center
Pittsburgh, PA 15220
By Phone: 800-775-2600
By Fax: 412-875-9816
AVInfo@Baker-Taylor.com

Visit our website & order online:

www.baker-taylor.com

Payment terms: Net 30 days from date of invoice.

Contract Item List

Contract No. 715M2 Publications, Audiovisual Materials, Books, Textbooks, and Ancillary Services

Baker & Taylor, LLC

		K-12 School Libraries Category	Public Libraries (City, Regional, etc.) Category	Academic Institutions Category	State Agencies and Co-Op Member Category
Electronic and Digital Materials					
Category 1	Digital pre-loaded; all-in-one audio books	N/A	20%	20%	20%
Category 2	Digital pre-loaded; all-in-one audio book pack kits	N/A	N/A	N/A	N/A
Category 3	Digital pre-loaded	N/A	N/A	N/A	N/A
Category 4	Audiovisual Pre-loaded; Device included	N/A	N/A	N/A	N/A
Print Materials					
Category 5	Adult trade; fiction/non-fiction hardbound	N/A	46.5%	40%	46.5%
Category 6	Adult trade; fiction/non-fiction paperback	N/A	40.5%	20%	40.5%
Category 7	Juvenile trade; fiction/non-fiction hardbound	N/A	46.5%	40%	46.5%
Category 8	Juvenile trade; fiction/non-fiction paperback	N/A	40.5%	20%	40.5%
Category 9	Mass market paperback; rack	N/A	40.5%	20%	40.5%
Category 10	Non-trade publication; hardbound	N/A	8.0%	20%	8.0%
Category 11	Non-trade publications; paperback	N/A	8.0%	20%	8.0%
Category 12	University press	N/A	8.0%	20%	8.0%
Category 13	Adult library bound; fiction/non-fiction	N/A	21.5%	20%	21.5%
Category 14	Juvenile library bound; fiction/non-fiction	N/A	21.5%	20%	21.5%
Category 15	Pre-bound hardbound	N/A	10.0%	0%	10.0%
Category 16	Pre-bound paperback	N/A	10.0%	0%	10.0%
Nonstandard Formats					
Category 17	Music/Audio Compacts Disc; Pre-recorded	N/A	N/A	N/A	N/A
Category 18	Music/Audio Record Disc, Vinyl; Pre-recorded	N/A	N/A	N/A	N/A
Category 19	Audiovisual DVD/Blue-ray pre-recorded; feature/non-feature films	N/A	28.5%	28.5%	28.5%
Category 20	Spoken word/audio compact disc pre-recorded; abridged	N/A	45.5%	34%	45.5%
Category 21	Spoken word/audio compact disc pre-recorded; un-abridged	N/A	45.5%	34%	45.5%
Category 22	Spoken word/audio MP3 format pre-recorded; un-abridged	N/A	45.5%	34%	45.5%

*N/A = not awarded

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Baker & Taylor, LLC

Premium Processing - Shelf-Ready	Base Price	Description
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, and Standard MARC Record	1.48 - 2.88	Option 1. Mylar, label protectors, spine label, barcode and standard MARC Record = \$1.48; Option 2. Poly laminate cover, label protectors, spine label, barcode and standard MARC Record = \$2.08; Option 3. Traditional laminate cover, label protectors, spine label, barcode, and standard MARC Record = \$2.88
Mylar Jacket (or Laminate Cover), Label Protectors, Spine Label, Barcode, RFID Tag (programmed and applied), and Standard MARC Record	2.17 - 3.57	Option 1. Mylar, label protectors, spine label, barcode, RFID tag (linked and affixed) and standard MARC Record = \$2.17; Option 2. Poly laminate cover, label protectors, spine label, barcode, RFID tag (linked and affixed) and standard MARC Record = \$2.77; Option 3. Traditional laminate cover, label protectors, spine label, barcode, RFID tag (linked and affixed) and standard MARC Record = \$3.57

Processing Services	Base Price	Description
Brief MARC Record	No Charge	If Vendor Offers MARC records, a Brief MARC Record Shall Be Free of Charge, Per the Terms of This RFP
Full MARC Record	.30	Price per unit, Standard (unedited) MARC Record
Mylar Jacket	.69	Price per unit, Includes loose, glued or taped
Barcode Label	.20	Price per unit, Baker & Taylor supplied Barcode Label, Application of Customer Supplied Barcodes is \$.25/unit
Label (per application-Customer supplied)	.25	Price per unit, Customer Supplied Label
Label (per application-Vendor supplied)	.25	Price per unit, Baker & Taylor Supplied Label
Genre Label	.25	Price per unit, Baker & Taylor Supplied Label
Spine Label	.29	Price per unit, Baker & Taylor Supplied Label
Label Protector	.00	Free of Charge
Pocket (paper)	.35	Price per unit
Pocket (vinyl)	N/A	N/A
Property Stamp (per impression)	.20	\$.20 for first location, \$.10/each additional location
Spine Tape (inside)	1.50	Price per unit
Spine Tape (Outside)	1.50	Price per unit

Audio Visual Processing and Accessories	Base Price	Description
Digital Processing for Media	5.79	Spoken Word Audio or Music/DVD Digital Media Processing Services. Includes Digital Media Processing with artwork, standard case and fixed data labels. Additional variable labels available for \$.15 per label.
Format Conversion Service	N/A	N/A
Hub Label (per application)	.99	Price per unit for hub labels, regardless of number of discs
Shrink Wrap Removal	.60	Price per unit
DVD/CD Case, Holds Single Disc (Paper)	N/A	N/A
DVD/CD Case, Holds Single Disc (Plastic)	.40	Standard Cases Used to Repackage Singles/Doubles (Polyline)
DVD/CD Case, Holds Multiple Discs	1.35	Standard Cases Used to Repackage Multiple Discs as a Set (VERSA/VORTEX CASES)
DVD/CD Case, Locking	1.00	SECURE ii LOCKING CASES, SINGLE & DOUBLE (CLEAR OR BLACK)
Spoken Audio CD Case; Various Capacities	3.79	Standard black Spoken Word Audio Cases, Upgraded cases available for \$4.69/unit

Laminated Paperback Covers	Base Price	Description
Polypropylene Laminate; Various Thicknesses	1.29	Price per unit, Clear Poly Laminate (7 mil thickness)
Vinyl Laminate; Various Thicknesses	2.09	Price per unit, Traditional Laminate (10 mil thickness)

RFID/Theft Deterrents	Base Price	Description
Pre-programmed RFID/Barcode Set (1 Barcode); Applied to book	.39	<i>Price per unit for application of the Pre-programmed RFID/Barcode Set, which would need to be Customer Supplied</i>
RFID ("universal" tag programmed and applied)	.69	Link & Affix Baker & Taylor Supplied Universal RFID Tag
CD/DVD Overlay RFID Tag	1.50	Link & Affix Baker & Taylor Supplied Overlay RFID Tag
Theft Deterrent Tape/Strip	.59	Baker & Taylor Supplied 3M or Checkpoint Theft Detection

Additional Processing Components

Additional Processing Components/Services Available:
 Baker & Taylor Universal RFID Tag: \$.25/unit
 Application of B&T Supplied RFID Tag: \$.19/unit
 Additional Cataloging & Processing Services, as well as Customized Cataloging and Processing Services through Customized Library Services (CLS), are available. Please contact your Customer Service Representative or Sales Representative to learn more.