

# BAYCOM

A Lifeline in the  
Moments that Matter

Corporate Office  
2040 Radisson St.  
Green Bay, WI 54302

Austin: 737-231-1836  
[tschmied@baycominc.com](mailto:tschmied@baycominc.com)

North Richland Hills  
Nick Burns  
4301 City Point Dr  
North Richland Hills, TX 76180  
7/5/2023  
817.427.6255

## Quote No. TS20230705LMDrev1

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING:  
EQUIPMENT DETAILS AND PRICING

QTY	MODEL AND DESCRIPTION	UNIT PRICE	TOTAL PRICE
<b>State DIR Contract 4458</b>			
74	<b>Cradlepoint NetCloud Subscription License</b> MA1-NCESS-R 8/26/23 - 10/31/24	\$207.00	\$15,318.00
1	<b>Cradlepoint NetCloud Subscription License</b> MA1-NCESS-R 1/22/24 - 10/31/24	\$141.00	\$141.00

Payment Terms: Net 30 Days	<b>EQUIPMENT COST:</b>	\$15,459.00
Quotation Good for 90 Days	<b>SHIPPING:</b>	NA
<i>We impose a surcharge of 2% on credit card purchases over \$1,000.00 which is not greater than our cost of acceptance.</i>	<b>TAX:</b>	Exempt
	<b>TOTAL:</b>	\$15,459.00

Your signature is an agreement to purchase and an acceptance of Baycom's Terms & Conditions (<http://terms.baycominc.com>)

Approved By: \_\_\_\_\_ / \_\_\_\_\_  
AUTHORIZED CUSTOMER SIGNATURE DATE

All of the information listed on this proposal is confidential and proprietary information.  
**If You Have Any Questions, Please Contact Tom Schmied at 737-231-1836**

[www.baycominc.com](http://www.baycominc.com)

[info@baycominc.com](mailto:info@baycominc.com)

(800) 726-5426



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Nick Burns  
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North Richland Hills, TX 76180  
8/8/2023  
817.427.6255

Quote No. TS20230808MDrev1

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING:  
EQUIPMENT DETAILS AND PRICING

QTY	MODEL AND DESCRIPTION	UNIT PRICE	TOTAL PRICE
<b>State Contract DIR-CPO-4458</b>			
35	Cradlepoint Mobile Router IBR900-1200M 1-Yr Netcloud Subscription	\$875.00	\$30,625.00

u CRADLE POINT UPGRADE FOR PID

Payment Terms: Net 30 Days  
Quotation Good for 90 Days  
*We impose a surcharge of 2% on credit card purchases over \$1,000.00 which is not greater than our cost of acceptance.*

**Equipment Cost Summary:**  
EQUIPMENT COST: \$30,625.00  
SHIPPING: Inc  
TAX: Exempt  
TOTAL: \$30,625.00

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North Richland Hills, TX 76180  
8/9/2023  
817.427.6255

## Quote No. TS20230809FDrev1 - Fire Dept

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING:  
EQUIPMENT DETAILS AND PRICING

QTY	MODEL AND DESCRIPTION	UNIT PRICE	TOTAL PRICE
<b>State DIR Contract CPO 4458 When Applicable</b>			
25	<b>Cradlepoint Advanced Modem Upgrade MC400-1200</b>	\$515.00	\$12,875.00
25	<b>Cradlepoint Extensibility Dock For MC400</b>	\$132.00	\$3,300.00
25	<b>Panorama 4n1 Sharkfin Antenna Kit FI-2682</b>	\$305.00	\$7,625.00

FD REDUNDANT HARDWARE

Payment Terms: Net 30 Days	<b>EQUIPMENT COST:</b>	\$23,800.00
Quotation Good for 90 Days	<b>SHIPPING:</b>	\$65.00
<i>We impose a surcharge of 2% on credit card purchases over \$1,000.00 which is not greater than our cost of acceptance.</i>	<b>TAX:</b>	Exempt
	<b>TOTAL:</b>	<b>\$23,865.00</b>

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Nick Burns  
4301 City Point Dr  
North Richland Hills, TX 76180  
6/20/2023  
817.427.6255

## Quote No. TS20220930RHrev5

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING:  
EQUIPMENT DETAILS AND PRICING

QTY	MODEL AND DESCRIPTION	UNIT PRICE	TOTAL PRICE
<b>State DIR Contract CPO 4458 When Applicable</b>			
43	Cradlepoint Advanced Modem Upgrade MC400-1200	\$483.00	\$20,769.00
43	Cradlepoint Extensibility Dock For MC400	\$125.00	\$5,375.00
43	Panorama 4n1 Sharkfin Antenna Kit FI-2682	\$290.00	\$12,470.00

PD REDUNDANT HARDWARE

	<b>EQUIPMENT COST:</b>	\$38,614.00
Payment Terms: Net 30 Days	<b>SHIPPING:</b>	\$75.00
Quotation Good for 90 Days	<b>TAX:</b>	Exempt
<i>We impose a surcharge of 2% on credit card purchases over \$1,000.00 which is not greater than our cost of acceptance.</i>	<b>TOTAL:</b>	<b>\$38,689.00</b>

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