

Community Services Report: Iron Horse Golf Course

September 2025

Iron Horse Key Indicators

Indicator	Sept 2025	Sept 2024	FY25 YTD	FY24 YTD
Rounds Played	4,482	3,910	46,451	45,751
Events Held	15	15	150	111
Number of Programs	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues
Tournament Rounds Banquet Attendees	1,048 Golf 450 Banquet	992 Golf 70 Banquet	7,270 Golf 2,905 Banquet	5,286 Golf 4,484 Banquet
Program Attendance	16 Weekday 5-day 52 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day	16 Weekday 5-day 52 Monthly 7-day	11 Weekday 5-day 63 Monthly 7-day
F & B Revenue	69,150	74,213	735,119	698,642
Pro Shop Revenue	29,313	26,325	282,965	246,881
Golf Revenue	218,664	193,531	2,290,383	2,164,205
Total Revenue	332,309	309,271	3,468,300	3,252,485

Iron Horse Highlights

- Revenues exceeded prior year by 7% or \$23,038. FYTD Revenues outperformed the previous year by 7% or \$215,815.
- Net Income was behind by \$44,134 versus budget (\$22,669 vs. \$70,803).
- Rounds increased by 572 versus the prior year.
- The number of playable days decreased by 2 versus the prior year (25 vs. 27).
- Golf Outings:
 - 2024: 15 outings, 992 rounds, \$77,858 in revenue.
 - 2025: 15 outings, 1,048 rounds, \$89,325 in revenue.
- Number of Outings: was flat.
- Rounds of Tournament Golf: 106% increase (from 992 to 1,048 rounds).
- Revenue: 115% increase (from \$77,858 to \$89,325).
- Off-Site Banquets:
 - 2024: 2 banquets, 70 guests, \$938 in revenue.
 - 2025: 4 banquets, 450 guests, \$8,533 in revenue.
- Number of Banquets: increased from 2 to 4.
- Guest Count: 543% increase (from 70 to 450 guests).
- Revenue: 810% increase (from \$938 to \$8,533).

