

Community Services Report: Iron Horse Golf Course

October 2021

Iron Horse Key Indicators

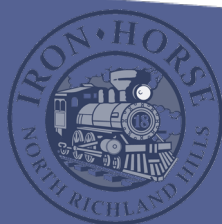
Indicator	October 2021	October 2020	FY22 YTD	FY21 YTD
Rounds Played	4,479	4,540	4,479	4,540
Events Booked	14	6	14	6
Number of Programs	(APC) & Junior Golf Camps	(APC) & Junior Golf Camps	(APC) & Junior Golf Camps	(APC) & Junior Golf Camps
Tournament Rounds	1,059	516	1,059	516
Program Attendance	67 APC Contract 271 Arcis Prime Junior Camps N/A yet	110 APC Contract 272 Arcis Prime Junior Camps N/A yet	67 APC Contract 271 Arcis Prime Junior Camps N/A yet	110 APC Contract 272 Arcis Prime Junior Camps N/A yet
F & B Revenue	\$73,009	\$56,629	\$73,009	\$56,629
Pro Shop Revenue	\$50,739	\$57,260	\$50,739	\$57,260
Golf Revenue	\$217,432	\$185,807	\$217,432	\$185,807
Total Revenue	\$341,180	\$299,696	\$341,180	\$299,696

Iron Horse Highlights

- Arcis Players Club Program
 - APC as it is referred to, is a monthly player development program that includes a practice, instruction, and a playing piece. For a monthly fee, a player may utilize the range as often as they would like, attend 2 weekly lesson clinics, and play for a discounted rate during twilight hours daily.
 - Prime and APC generated \$17,170 in revenues in October, compared to \$16,327 in 2020.
- Record revenue for October.

Upcoming Events

Breakfast with Santa December 11th – 9am seating and 11am seating.



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