

NRH - IT TR and CID EOCs Display Upgrades

7/25/2023



VISIONALITY

DESIGNS THAT COMPUTE
1778 N. PLANO RD #211B
RICHARDSON, TX 75081

Prepared for:

North Richland Hills, City of

Katherine Ratcliff

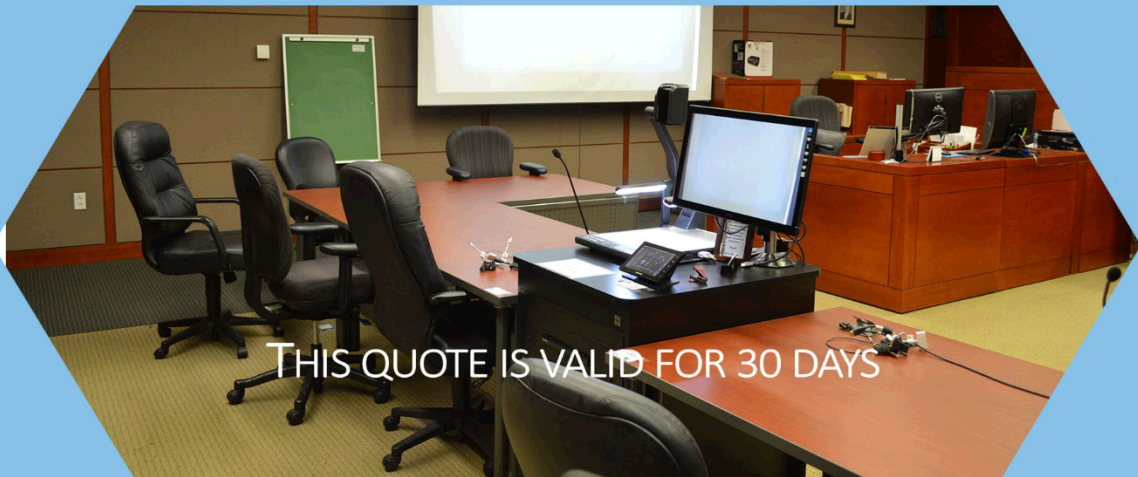
KR072523A01

Korbin Reeves

Technology Consultant

korbin@visionality.com

(972) 598-1727



THIS QUOTE IS VALID FOR 30 DAYS

THANK YOU FOR ALLOWING VISONALTY TO SUBMIT THIS PROPOSAL

Visionality has over a quarter century of experience as a provider and integrator of audiovisual systems for business, education, government and healthcare. We take the time to consult with each customer to ensure that we are designing and implementing a custom solution to meet their needs. We also provide support and training to ensure that the systems are working properly, and the staff understands how to get the most out of them.

We carry all the major manufacturers including Cisco, Polycom, LifeSize, Crestron, Extron, AMX, Vidyo and many more. We can also recommend all of the ancillary systems and equipment necessary to achieve the level of telepresence needed to meet the needs and budget of our customers, such as displays, projectors, screens, furniture, etc.

We take our customers needs seriously. We have tried to capture your needs in this proposal and turn those needs into a working system. If you have any questions or need changes more closely meet your needs, We are always here to serve you.



Howard Barnett, President Visionality

STATEMENT OF CONFIDENTIALITY

This proposal is the work product of Visionality - Designs That Compute (DTC), and as a result remains the property of Visionality-DTC. This proposal has been given to **North Richland Hills, City of** for the express interest of offering products and services to **North Richland Hills, City of**. The particulars of this proposal must remain confidential between the personnel of **North Richland Hills, City of** and Visionality-DTC. This proposal may not be offered to others without the express written consent of Visionality-DTC.

CORPORATE MISSION

Visionality partners with its customers. Our goal is to enable a communication between the customer and DTC to enhance the relationship and produce a result which meets or exceeds the needs of our customers.

Visionality was founded in 1985 and has been at the forefront of technological development. We are an Audio Visual integrator with an emphasis on video communications. Visionality has aligned with the leading manufacturers in the industry, enabling us to provide our customers the latest advancements in the industry at competitive prices. Visionality primarily focuses on its customer's needs. We work closely with our customers to examine the particular need of each customer and then design the best possible solution for their application.

OUR VALUE PROPOSITION:

VISONALITY OFFERS A UNIQUE SET OF SKILLS

LONGEVITY

Visonality was incorporated in 1985. We are seasoned providers and integrators of audiovisual technology with hundreds of customers.

DIVERSITY OF PRODUCTS

We offer numerous products that can provide unique value to our customers. We have a great understanding of the needs of North Richland Hills, City of. This allows us to contribute in a meaningful way to the overall design in this proposal.

CONVERGENCE OF A/V AND IT

Visonality knows that the converged AV/IT world is here to stay. We understand network philosophies, infrastructure, and enterprise-based IT. We know how to intelligently discuss IT AV requirements, concerns, and deployment with your IT staff.

INTEGRATION CAPABILITIES

We are an Infocomm certified provider, which means our personnel have passed certification tests in audio visual systems. Further, our personnel hold certifications in many Audio Visual manufacturers' equipment.

HISTORICALLY UNDERUTILIZED BUSINESS

We are a women-owned business in the state of Texas.

CUSTOMER SERVICE

We excel at customer service and have programs in place to service our customers at all levels. We have many customers, some in the fortune 500 which use our tech support resources to assure that they have support for their existing equipment. Once your equipment is installed, we will provide the level of service that best meets your needs. Whether you require onsite support, phone support, remote diagnostics, or preventative maintenance, our tech support department will take care of you.

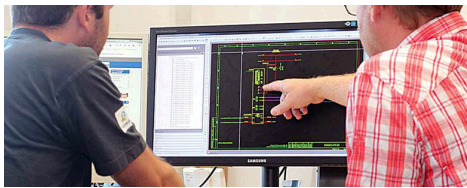
OUR PROCESS

FROM DESIGN TO IMPLEMENTATION, TRAINING, & SERVICE



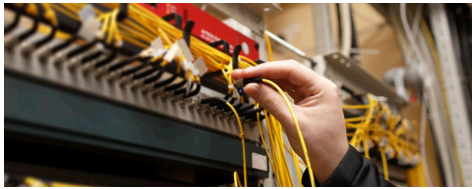
CONSULTATION

Visionality believes that each customer is unique, and therefore each design should be unique. For this reason, Visionality conducts a thorough consultation with each customer to ensure that we understand their individual needs and the layout and unique properties of the location in which the audiovisual technology will be used.



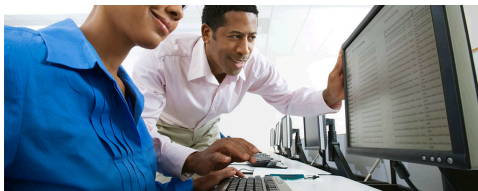
DESIGN

Armed with the knowledge of the customer's needs and the environment in which it will be used, Visionality will create a tailored design that will allow for the optimal use of the technology. Our experienced designers hold manufacturer certifications and are Certified Technology Specialists, a prestigious industry designation.



IMPLEMENTATION AND PROGRAMMING

Once the design has received customer approval, our well-trained implementation team will make the design a reality. They will ensure that all of the equipment is installed according to the design specifications. Our programmers will make sure that the software works properly and to the customer's satisfaction.



TRAINING

Training is a very important component to the success of a project, and Visionality will ensure that the customer has the proper training needed to get the most out of their new equipment and software. We will answer any questions, and provide documentation and training guides when necessary.



SERVICE

Once your equipment is installed, we will provide the level of service that best meets your needs. Whether you require onsite support, phone support, remote diagnostics, or preventative maintenance, our tech support department will take care of you.

References

	The City of Plano	Visionality has been a valued partner of The City of Plano as they look to standardize and modernize their AV Systems across the city. Conference Room, Training, and Multi-Space Systems. Over 100k in projects recently.	Gavin Metoyer The City of Plano 972-941-5151 gmetoyer@plano.gov
	Kiamichi Technology Centers	Visionality has recently completed several AV projects for KTC. These projects range from computer labs, divide/combine classrooms, seminar spaces, and large presentation spaces.	Larry Cravens Kiamichi Technology Centers 918-465-2323 lcravens@ktc.edu
	Dallas County	Visionality has completed and is in the process of working on various projects with the Dallas County Courts System. Visionality has completed over 3 million plus of AV Projects with Dallas County over the last 3 years.	Jorge Garcia Dallas County Courts AV Specialist 214-502-0576 Jorge.garcia@dallascounty.org
	Texas A&M Central Texas. Visionality has completed various projects recently for TAMUCT from lecture halls, classrooms, and conference rooms with over 900k in the last 2 years.	Scott Chambless Assoc. Director of Academic Technology Services 254-501-5885 schambless65@tamuct.edu	
	Region 7 ESC	Visionality has completed a variety of AV projects in the past and is currently completing projects for ESC 7 including updates and Divide/Combine spaces with over 500k in the last 2 years.	Steve Vaughn Region 7 ESC Associate Director of Technology 903-988-6922 svaughn@esc7.net

Introduction

North Richland Hills: IT Training Room (2052) and CID Work Room (3452) EOCs Display Upgrades



Executive Summary:

The City of North Richland Hills (NRH) has requested Visionality to provide a proposal for upgrading the Display Systems in the IT Training Room/EOC (2052) and CID Work Room/EOC (3452) at City Hall.

The current AV distribution system and control system programming will be upgraded as necessary to accommodate the installation of the new displays.

The intent of this proposal is to provide a system that will provide updated AV technology, reliable system operation, and ease of use for anyone using the space.

Visionality presents the following proposal for programming, supply of required equipment listed herein, and installation of a commercial AV system.

This document defines the role of Visionality and establishes a basis of agreement engaging Visionality in the delivery of the systems for all named locations and the equipment provided in the detailed quote herein.

The acronym OFE as referenced in this document refers to "Owner Furnished Equipment", meaning equipment provided by NRH or others. All electrical power, network connections, backing/support for displays/projectors, and network wiring required for proper operation of the equipment listed herein is to be provided by NRH or others unless specified. All required HDBaseT Wiring to be provided by VIS along with required Network wiring to displays. All Network Wiring Required for OFE devices and/or devices that required internet connection provided by NRH or others. All required conduit and floor boxes provided by and installed by NRH or others unless specified. Any modifications to OFE or new Furniture provided by NRH or others. Cable and/or Satellite Feeds along with OFE Cable/Satellite Boxes provided by NRH or others. All soft-codec and/or hard-codec video conferencing software is provided by, installed by, managed by, and serviced by NRH. All required network switches and network software modifications provided by NRH or others unless specified. Functionality and current operating state of the OFE Equipment is the responsibility of NRH.

IT Training Room (2052) Display Upgrade Designed Functionality:

Display Upgrade Overview:

Display System:

The existing OFE 2x2 Video Wall will be replaced with one (1) Large Format 100" 4k Display and the existing four (4) secondary displays will be replaced with four (4) new 55" 4k displays using the existing OFE Mounts.

Video System:

The existing OFE Video System will be upgraded with one (1) Quad Video Window Processor to provide viewing of four (4) video sources on the 100" display at the same time. The HDBaseT Scaling Receivers in the system will also be replaced with new receivers.

System Programming and User Interface:

The existing OFE system programming will be updated to include the new displays and video system upgrades. The existing OFE touch-screen interfaces programming will also be upgraded to include the new equipment, but will have the same look and functionality as the existing design.

System Details:

Display System:

- Visionality will provide, install, and configure one (1) Sony Pro 4K 100" Display to serve as the main video display in the space. This device provides integrated control with the OFE Crestron control system and a full 3-year advanced exchange service warranty. If there is an issue, a brand-new replacement unit will be provided rather than a repair.

Dimensions: (WxHxD) 88.98" x 51.1" x 3.9"

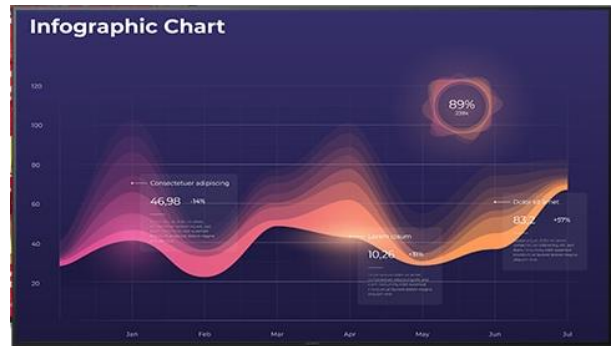


Image: Sony 100" Display

- Visionality will provide and install one (1) Chief Manufacturing Wall Mounted used to mount the 100" Display. Proper wall support for mounting display provided by NRH.
- Visionality will provide and install four (4) Sony 55" 4k Displays to serve as secondary displays in the system. These new displays will replace the existing OFE Ceiling/Wall Mounted Displays.
- Visionality will incorporate two (2) existing OFE Ceiling Mounts and two (2) existing OFE Wall Mounts that will be used to mount the new 55" displays. The OFE Mounts will remain in the same current location.

Video System:

- Visionality will provide, install, and configure one (1) RGB Spectrum Quad View Video Processor. This device provides high performance UHD quad screen viewing of four connected video sources. This device handles both 4k and HD signals and can scale HD images to UHD. This device allows for viewing of one (1) large image, four (4) separate images in equal quadrants, or one (1) larger image with three (3) smaller side images.



Display Upgrade Continued.....

- Visionality will provide, install, and configure eight (8) AVPro Edge HDBaseT Receivers that are used for converting the DM signal from the OFE Crestron Digital Matrix into a HDMI Signal. Four (4) of these devices will be used to feed the Video Processor and four (4) will be used for the 55" secondary displays.
- Visionality will provide and install one (1) AVPro Edge HDBaseT HDMI Extender Kit used to provide an AV signal path from the video wall processor to the 100" display.

Control System:

- Visionality will incorporate two (2) Existing OFE Crestron Touch-Screens to work with the new equipment. The OFE touch-screens will retain the same look and layout as currently installed, but will incorporate control of the new equipment. The large 100" Display will show either four (4) independent images (chosen by users via the touch-screen) one (1) large and three (3) smaller images, or one (1) large seamless image. The system will be upgraded so that turning on the system at start up picks a default layout setting (Quad or Single Source) on the main display along with default source(s) on the main displays along with the other displays.

NOTES:

- Installation, Testing, and Training is expected to take 3-4 days.
- All required power outlets, power feeds, conduit, and display support should be completed prior to installation.
- All OFE Equipment should be on site and properly functioning prior to installation.

CID Work Room (3452) Display Upgrade Designed Functionality:

Display Upgrade Overview:

Display System:

The existing OFE 2x2 Video Wall will be replaced with one (1) Large Format 100" 4k Display and the existing six (6) secondary displays will be replaced with six (6) new 50"4k displays using the existing OFE Mounts. 55" Displays were requested, but based on the drawings referenced by VIS, 55" displays would not fit in the current locations with the current existing OFE Mounts.

Video System:

The existing OFE Video System will be upgraded with one (1) Quad Video Window Processor to provide viewing of four (4) video sources on the 100" display at the same time. The HDBaseT Scaling Receivers in the system will also be replaced with new receivers.

System Programming and User Interface:

The existing OFE system programming will be updated to include the new displays and video system upgrades. The existing OFE touch-screen interfaces programming will also be upgraded to include the new equipment, but will have the same look and functionality as the existing design.

System Details:

Display System:

- Visionality will provide, install, and configure one (1) Sony Pro 4K 100" Display to serve as the main video display in the space. This device provides integrated control with the OFE Crestron control system and a full 3-year advanced exchange service warranty. If there is an issue, a brand-new replacement unit will be provided rather than a repair.

Dimensions: (WxHxD) 88.98" x 51.1" x 3.9"

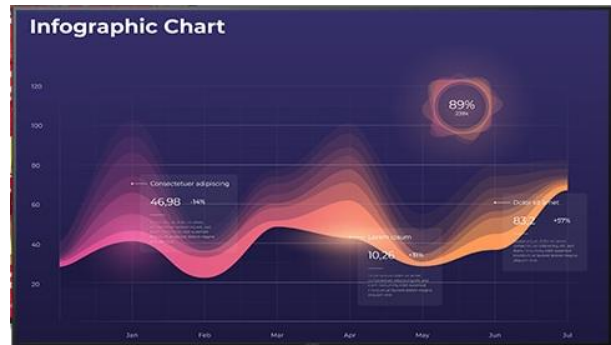


Image: Sony 100" Display

- Visionality will provide and install one (1) Chief Manufacturing Wall Mounted used to mount the 100" Display. Proper wall support for mounting display provided by NRH.
- Visionality will provide and install six (6) Sony 50" 4k Displays to serve as secondary displays in the system. These new displays will replace the existing OFE Ceiling Mounted Displays.
- Visionality will incorporate six (6) existing OFE Ceiling Mounts that will be used to mount the new 50" displays. The OFE Mounts will remain in the same current location.

Video System:

- Visionality will provide, install, and configure one (1) RGB Spectrum Quad View Video Processor. This device provides high performance UHD quad screen viewing of four connected video sources. This device handles both 4k and HD signals and can scale HD images to UHD. This device allows for viewing of one (1) large image, four (4) separate images in equal quadrants, or one (1) larger image with three (3) smaller side images.



Display Upgrade Continued.....

- Visionality will provide, install, and configure ten (10) AVPro Edge HDBaseT Receivers that are used for converting the DM signal from the OFE Crestron Digital Matrix into a HDMI Signal. Four (4) of these devices will be used to feed the Video Processor and six (6) will be used for the 55" secondary displays.
- Visionality will provide and install one (1) AVPro Edge HDBaseT HDMI Extender Kit used to provide an AV signal path from the video wall processor to the 100" display.

Control System:

- Visionality will incorporate two (2) Existing OFE Crestron Touch-Screens to work with the new equipment. The OFE touch-screens will retain the same look and layout as currently installed, but will incorporate control of the new equipment. The large 100" Display will show either four (4) independent images (chosen by users via the touch-screen) one (1) large and three (3) smaller images, or one (1) large seamless image. The system will be upgraded so that turning on the system at start up picks a default layout setting (Quad or Single Source) on the main display along with default source(s) on the main displays along with the other displays.

NOTES:

- Installation, Testing, and Training is expected to take 3-4 days.
- All required power outlets, power feeds, conduit, and display support should be completed prior to installation.
- All OFE Equipment should be on site and properly functioning prior to installation.
- Any required movement in the existing OFE Mounts for the side displays may incur additional charges.

Here is the quote you requested.

Qty	Manufacturer Part Number	Description	Unit List Price	Discount Price	Total Price
This Quote is produced for the The Interlocal Purchasing System Contract #200904					
<i>IT TRAINING ROOM / EOC DISPLAYS UPGRADE</i>					
<i>DISPLAY SYSTEM</i>					
1.00	FW100BZ40J	100" 4K 3840 x 2160 LED Display 24/7	\$15,423.00	\$11,775.29	\$11,775.29
4.00	FWD55X75K	55" 4K 3840 x 2160 LED Display	\$1,126.28	\$860.00	\$3,440.00
1.00	XTM1U	Micro-Adjust Tilt Wall Mount X-Large	\$455.00	\$326.46	\$326.46
<i>4 x OFE Mounts</i>					
<i>VIDEO SYSTEM</i>					
1.00	QV UHDx	QuadView UHD 4 Window System	\$5,250.00	\$5,050.00	\$5,050.00
8.00	AC-EX70-SC2-R	AC-EX70-SC2-R 70 HDBaseT Receiver with Scaler/Fixed RGB function, and "No-Drop" handshake management/custom JPG – Compatible to AC-MXxx-AUHD-HDBT Matrices and all CX Series switchers and Wall Plates. No POE	\$949.00	\$564.47	\$4,515.76
1.00	AC-EX40-444-KIT	HDBaseT (CAT6) Extender Kit. ICT 18G, 40m 4K (70m HD) Slim Extender with I-Pass, Bi-Directional Power, RS232, IR. ICT for full HDR/HDMI Pass-Through. Full HDR, 4K60 4:4:4.	\$999.00	\$590.79	\$590.79
<i>CONTROL SYSTEM</i>					
1.00	GSM4230P-100N	M4250-26G4F-POE+ MNGD SWITCH	\$1,871.91	\$1,112.94	\$1,112.94
1.00	REQUIRED CABLING		\$1,000.77	\$645.85	\$645.85
1.00	Project Professional Services and Programming		\$2,908.50	\$1,890.56	\$1,890.56
1.00	Installation, Integration, and Comissioning		\$8,934.31	\$5,672.56	\$5,672.56
<i>CID / EOC DISPLAYS UPGRADE</i>					
<i>DISPLAY SYSTEM</i>					
1.00	FW100BZ40J	100" 4K 3840 x 2160 LED Display 24/7	\$15,423.00	\$11,775.29	\$11,775.29
6.00	FW50BZ30J	50" 4K 3840 x 2160 LED Display	\$930.90	\$837.81	\$5,026.86
1.00	XTM1U	Micro-Adjust Tilt Wall Mount X-Large	\$455.00	\$326.46	\$326.46
<i>6 x OFE Mounts</i>					
<i>VIDEO SYSTEM</i>					
1.00	QV UHDx	QuadView UHD 4 Window System	\$5,250.00	\$5,050.00	\$5,050.00
10.00	AC-EX70-SC2-R	AC-EX70-SC2-R 70 HDBaseT Receiver with Scaler/Fixed RGB function, and "No-Drop" handshake management/custom JPG – Compatible to AC-MXxx-AUHD-HDBT Matrices and all CX Series switchers and Wall Plates. No	\$949.00	\$564.47	\$5,644.70

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Qty	Manufacturer Part Number	Description	Unit List Price	Discount Price	Total Price
1.00	AC-EX40-444-KIT	POE HDBaseT (CAT6) Extender Kit. ICT 18G, 40m 4K (70m HD) Slim Extender with I-Pass, Bi-Directional Power, RS232, IR. ICT for full HDR/HDMI Pass-Through. Full HDR, 4K60 4:4:4.	\$999.00	\$590.79	\$590.79
CONTROL SYSTEM					
1.00	GSM4230P-100N	M4250-26G4F-POE+ MNGD SWITCH	\$1,871.91	\$1,112.94	\$1,112.94
1.00	REQUIRED CABLING		\$1,070.77	\$693.11	\$693.11
1.00	Project Professional Services and Programming		\$2,908.50	\$1,890.56	\$1,890.56
1.00	Installation, Integration, and Comissioning		\$10,162.31	\$6,470.76	\$6,470.76

Total List	\$102,155.50
Total Discounted Price	\$73,601.68
Shipping	\$0.00
Sales Tax	\$0.00
Grand Total	\$73,601.68

Notes:

Please contact me if I can be of further assistance.

Qty	Manufacturer Part Number	Description	Unit List Price	Discount Price	Total Price
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Visionality has based this proposal on information provided by the customer and/or information that Visionality has discovered while on the customer site. To this extent the proposal is limited to this information. There may be factors that were hidden or not disclosed to Visionality at the time this quote was generated. Visionality retains the right to modify the proposal based on those factors.

Unless otherwise noted, all equipment furnished by the customer (CFE) that is to be integrate within this proposal is assumed to be in good working order loaded with the latest software release. If the proposal relies on existing wiring, pathways, or conduit, they are all assumed to be working correctly and as per diagram. Regardless, any issues in integrating the (CFE) or using existing structure provided by the customer will be billed on a time and material basis.

Responsibilities *(Unless otherwise specified above)*

Visionality Obligations

Visionality will be responsible for the following:

- Testing new system and making sure all is properly operational from both the hardware and software perspective.
- Visionality will provide drawings that call out power and network locations, which must be installed prior to installation.
- Note Drawings supplied are not-to-scale and often are estimates of actual room measurements.

Company/Customer Obligations

The following items shall be provided by the Company and are not part of this scope or proposal:

- All 120V Electrical provisions must be present and hot at time of installation (Specifications and call-outs will be provided by Visionality after acceptance of the proposal).
- All conduit and raceway as required by local code.
- Conveyance (pathway) for AV cabling- includes any core drilling or structural modifications.
- "Hard Points" for mounting of equipment and structural supports will be provided and installed by the Company prior to Visionality deployment. The customer is responsible to ensure current structures can sustain the weight any mounted equipment or displays. When in doubt the Company should contact a certified Structural Engineer for safety factors.
 - For Displays other than video walls, Visionality will provide backing and blocking.
- Custom millwork, construction, or trim. Includes ceiling, floor and structural amendments or repairs.
- Required Local Permits and/or plan approvals.
- Required local inspection and compliance procedures.
- Hazardous material discovery and/or abatement.
- Ready Access to room. Unless otherwise stated, installation and commissioning are quoted as a single, contiguous period of days with unimpeded access 8 A.M – 5 P.M. daily. Monday through Friday at a minimum.
- Security and Safety
 - Prior to installation, if equipment is to be shipped in advance, the customer is responsible for receiving and storing this equipment in a safe location.
 - During installation, customer is responsible for making sure rooms can be secured and equipment is safe.
- Rooms are clean and ready for installation. All equipment, furniture, debris, or other objects need to be removed from the room for access or safety, prior to onset of installation.
- Sufficient on-site support, persons readily available to answer questions
- Prior to Visionality installation, Telephony, Computer and other Network connections are to be installed configured and tested.
 - Computer Network jacks are to be tested with information for connection readily available.
 - Firewalls and routers will be configured with proper ports opened .

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1778 N. Plano Rd. #211b

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- Switchports must be patched-in and correct VLAN, with network IP addresses, subnet mask, and gateway provided for specified equipment.
- Adequate bandwidth will be provided for the equipment chosen.
- IT staff will be available during the installation process if there is a connectivity issue
- Customer will assure that any customer furnished equipment is in working order.
- For maintenance purposes, customer will work with Visionality to create a mutually acceptable method that will allow remote access to installed equipment.

Project Management Procedures

Each entity will appoint one designee as the prime project manager. These two people will ensure that the products are installed the way the project was envisioned. Any problems need to be funneled through these persons. For example, if there is a change in the room layout, this should be discussed between the two project managers and a change order written.

Status Reviews. Project implementation is taken seriously at Visionality. A weekly status meeting with management is held during all phases of the implementation to address issues early. Visionality Project Management is available to the customer for regular status meetings (via telephone or video) prior to the onset of installation. During the installation process, Visionality Project management will be available daily to discuss the status and needs of the installation with the customer designated representative.

Payments. Payment for the goods delivered is due when goods are shipped to site. If customer delays installation after goods have been ordered, customer will pay for goods and any shipping charge required to get goods to site, or customer will pay for goods and storage fee. Payment for installation is due when the installation is substantially complete. That is all work has been done and the equipment is operational. However there may be some tasks remaining (e.g. bug list).

Change Orders. All change orders must be submitted in writing from the customer designee to the Visionality project manager. If such a change is a material change of scope either in parts or labor, the project manager will provide an estimate of the change in price. Visionality will proceed with this change when the change order has been completed and approved by both parties.

Integration, Commissioning, and Sign-Off:

Prior to Visionality programming, Visionality will meet with the customer's designated personnel to review the touchpanel and system operation. Additional feature requests beyond those scoped in this document and accepted during this meeting will require a change order.

A required walk-through with the customer's designated personnel will occur the day before commissioning completion, to evaluate system performance, create bug lists, and establish a final sign-off punchlist.

A final walk-through with customer's designated personnel will occur upon completion for final sign-off. Inability of key personnel attendance will not affect invoicing or signoff timelines, and additional walkthroughs will incur trip and/or change charges.

Terms and Conditions

Disclaimers

Visionality - Designs That Compute (DTC) is a reseller of electronic equipment. Warranty and liability for use of any product sold is limited to what is stated by the manufacturer of these products. DTC creates no warranties express or implied beyond the manufacturer's warranty.

Limitations

Except in the event of negligence or intentional misconduct on the part of DTC, the express obligation stated above is in lieu of all liabilities or obligations of DTC for damages, including but not limited to any liability due to or associated with infringement of a third party's intellectual property rights or any loss, damage, or injury, direct or consequential (including any loss of profits, use, business or the like, even if DTC has been advised of the possibility of same), arising out of or in connection with the delivery, use or performance of products resold by DTC, and it is agreed that repair or replacement, in accordance with the foregoing warranty, is DTC's sole liability and buyer's sole remedy for such liability, loss, damage, or injury. This limitation of DTC's liability will apply regardless of the form of action, whether in contract or tort (including negligence) or based on a warranty. Any action against DTC must be brought within 24 months after the cause of action arises. The parties expressly agree that the products are not consumer goods.

To the extent any limitation of liability contained herein is construed by a court of competent jurisdiction to be a limitation of liability in violation of state law, such limitation of liability shall be void, however the validity of the remaining parts, terms or provisions shall not be affected thereby, and said illegal or invalid part, term or provision shall be deemed not to be a part of this limitation of liability.

At times, the goods and services in this proposal may be purchased by a government entity under a specific purchasing contract and that contract may have a clause which conflicts with this clause. In that case the terms of the purchasing contract will take precedence.

Statement of Confidentiality

This proposal is the work product of DTC and as a result, remains the property of DTC. This proposal has been submitted for the express interest of offering products and services. The particulars of this proposal must remain confidential, to the extent permitted by the Texas Public Information Act (TPIA). The parties acknowledge that DTC may consider this proposal confidential. If there is a request for this document under the TPIA or any other open records law, the Customer will notify DTC of such request in writing, and DTC shall respond to Customer within five (5) days of such notification whether it considers the proposal confidential. If DTC considers the proposal confidential, DTC shall submit any arguments and file any and all necessary objections to disclosure of the proposal. The terms and conditions of this Agreement, and any information related to expenses incurred by the Customer shall be considered public and subject to disclosure under the TPIA.

Notices for DTC shall be sent to:

Name: Richard Barnett
Title: Vice President
Address: 1778 N. Plano Rd #211b, Richardson, TX 75081
Email: richard@visionality.com
Phone: (972) 598-1717

Installation (if applicable)

Installation prices are estimated based on the customers stated requirements. Unless otherwise noted, the customer is responsible for standard installation preparation and assistance; this include but is not limited to: Site security before and during the installation; fee access to perform installation during business hours while scheduled on site; customer furnished installation or materials are ready prior to Visionality installation; and resources are available quickly to resolve issues. A full list of these requirements is in the proposal above. If these conditions are not met, additional charges may apply.

Product Returns

DTC does not accept product returns unless defective and only for replacement.

Non-Solicitation.

Customer agrees that for a period of twelve (12) months immediately following the Effective Date of this Agreement or Last Date of Service on this Agreement, whichever comes later, Customer shall not either directly or indirectly solicit, induce, recruit or encourage any of Design That Compute's employees to leave their employment, or take away such employees, or attempt to solicit, induce, recruit, encourage, take away or hire employees of the Designs That Compute, either for the customer or any other person or entity. Should the Customer infringe on this, it will be seen as a referral of the employee and the client agrees to pay Designs that Compute a one-time referral fee of two hundred (200) percent of the candidates total annual starting compensation with a minimum referral fee of fifty-thousand dollars (\$50,000). Should the employee be hired as an hourly their annual compensation will be calculated at two thousand (2,000) times their hourly rate. Referral Fees will be invoiced immediately upon hiring of an employee by the Customer and will be due net thirty (30).

Payment Terms

Prepayment may be required. If terms are extended, payment is due immediately upon receipt of goods. Any objections to delivery or installation by the customer that may delay payment must be submitted to DTC in writing with 15 day of delivery of invoice to purchasing. When DTC resolves the problem they will resubmit invoice to purchasing. At that time customer must respond within 15 days if there is a further problem. DTC fully expects any invoice to be paid within 30 days of submittal. Failure to pay in a timely manner will constitute charges at the rate of 2% per month from date of invoice submittal.

Products delivered for an installation, are billed and due at the time of delivery. Installation will be billed and due when substantial completion has occurred. DTC will work with the customer to assure the highest quality products and services are delivered and installed. At the customer's request a payment schedule can be designed that withholds a percentage of the invoice based upon successful installation.

Some equipment has service or warranty that starts at the time of delivery. If installation is delayed this may affect the time coverage of those products is in effect after installation.

At times, the goods and services in this proposal may be purchased by a government entity or under a specific purchasing contract. In the cases where be a law or contract has conflicts with the above terms, the terms of a purchasing contract or law will take precedence.

Non-Taxable Entities

Please include a copy of your Sales Tax Exemption Form along with any Purchase Order sent to Designs That Compute dba Visionality