

	Bid Evaluation	Daco Fire Equipment	Daco Fire Equipment	Ferrara Fire Apparatus	Ferrara Fire Apparatus	Metro Fire Apparatus	Metro Fire Apparatus	Siddons-Martin	Siddons-Martin	Siddons-Martin
	Rank scale 0 to 5 with 5 being best	Engine		Engine		Engine	103'	Engine	107'	105'
	Base Price	\$546,752	\$934,210	\$584,324	\$1,002,598	\$576,339	\$1,069,267	\$589,896	\$979,794	\$959,213
Purchase Price; terms and discounts; delivery schedule		17	18	16	22	26	21	26	25	24
	Base Price	5	5	3	2	4	2	2	4	3
	Bid complete as specified/intent	4	4	4	4	4	4	4	4	4
	Complete and accurate bid	2	3	3	3	5	4	4	4	4
	Terms of sale	3	3	3	3	3	3	5	5	5
	Delivery Schedule	3	3	3	3	3	3	3	3	3
	Discounts offered and useable for purchase	0	0	0	4	4	5	5	5	5
	Additional items provided beyond specs	0	0	0	3	3	0	3	0	0
Reputation of the bidder and the bidders goods or services		8	8	10	10	15	10	13	12	13
	NRH past experience with vendor/apparatus (no experience rates as 3)	2	2	4	4	5	4	4	3	4
	Reference checks	3	3	3	3	5	2	5	5	5
	Rating of vendor and apparatus	3	3	3	3	5	4	4	4	4
The quality of the bidders goods and services		6	6	7	7	10	8	8	9	9
	NRH Currently operates bidders apparatus	3	3	3	3	5	4	4	5	4
	Time tested in the field	3	3	4	4	5	4	4	4	5
The extent to which the bidders goods and services meet the City specifications and needs		15	15	11	11	20	18	18	18	17
	Local service center	5	5	2	2	5	5	5	5	5
	Type of product	3	3	3	3	5	5	5	5	4
	Provides consistency in operation from one apparatus to another by crews	3	3	3	3	5	4	4	4	4
	Maintenance cost/benefits	4	4	3	3	5	4	4	4	4
The bidder's past relationship with the City		11	11	15	17	24	22	21	20	21
	Past relationship	2	2	3	4	5	5	4	4	4
	Experience using bidders product in the past (use 3 if no experience)	3	3	3	4	5	3	4	3	4
	Bid/development/ build and delivery experience	3	3	3	3	5	5	4	4	4
	Repairs/warranty/maintenance experience	2	2	3	3	5	5	5	5	5
	Ease of resolving problem issues	1	1	3	3	4	4	4	4	4

Total long term cost to the city to acquire the bidders goods or services		16	16	13	13	16	15	15	15	15
	Maintenance (Service Center, local support)	5	5	2	2	4	4	4	4	4
	Warranty	3	3	3	3	3	3	3	3	3
	Trade in offers	4	4	4	4	4	4	4	4	4
	Consistency of NRH Fleet (potential savings)	4	4	4	4	5	4	4	4	4
	Repair and maintenance by equipment services of a									
Any relevant criteria specifically listed in the specifications		4	4	4	4	11	11	12	12	12
	Appropriate options bid as requested	4	4	4	4	4	4	4	4	4
	Multi-unit discount offered	0	0	0	0	4	4	3	3	3
	Prepayment discount offered	0	0	0	0	3	3	5	5	5
Compliance with all State and local laws, general conditions and specifications		7	7	7	7	7	7	8	6	6
	Satisfied bond requirements outlined in bid	3	3	3	3	3	3	4	3	3
	Offered pricing for 60 days or more	4	4	4	4	4	4	4	3	3
results of testing if required		3	3	3	3	5	4	5	4	4
	Results of site visit/demo test	3	3	3	3	5	4	5	4	4
City's evaluation of the bidders ability to perform to specifications		6	6	7	7	7	8	7	6	6
	Past experience with vendor (rank 3 if no past experience)	3	3	4	4	4	4	3	3	3
	Offered options beyond outlined in spec	3	3	3	3	3	4	4	3	3
	Total	93	94	93	101	141	124	133	127	127
	Engine	141			Spartan ERV					
	Ladder	127			Pierce 105 or 107					