

October 12, 2022

Sent Via Email: srobinson@ascoeq.com

Skipper Robinson **ASCO** Equipment 2102 Slaton Highway Lubbock, TX 79404

Welcome to BuyBoard!

Re: Notice of The Local Government Purchasing Cooperative Contract Award; Proposal Invitation No. 685-22, Construction, Road and Bridge, and Other Related Equipment

Congratulations, The Local Government Purchasing Cooperative (Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal Invitation. The contract is effective for an initial one-year term of December 1, 2022, through November 30, 2023, and may be subject to two possible one-year renewals. Please refer to the Proposal Invitation for the contract documents, including the General Terms and Conditions of the Contract.

To review the items your company has been awarded, please review Proposal Tabulation No. 685-22 at: www.buyboard.com/vendor. Only items marked as awarded to your company are included in this contract award, and only those awarded items may be sold through the BuyBoard contract. All sales must comply with the contract terms and must be at or below the awarded pricing as set forth in the General Terms and Conditions.

The contract will be posted on the BuyBoard website as an online electronic catalog(s). You are reminded that, in accordance with the General Terms and Conditions, all purchase orders must be processed through the BuyBoard. Except as expressly authorized in writing by the Cooperative's administrator, you are not authorized to process a purchase order received directly from a Cooperative member that has not been processed through the BuyBoard or provided to the Cooperative. If you receive a purchase order directly from a Cooperative member that you have reason to believe has not been received by the Cooperative or processed through the BuyBoard, you must promptly forward a copy of the purchase order by email to info@buyboard.com.

A list of Cooperative members is available on the buyboard.com website. The BuyBoard vendor relations staff will be contacting you to assist with the resources available and to provide any support you may need as an awarded BuyBoard vendor.

On behalf of the Cooperative, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, feel free contact me at 800-695-2919.

Sincerely,

Ava Benford, Cooperative Procurement Manager

Texas Association of School Boards, Inc.,

Administrator for The Local Government Purchasing Cooperative

v.02.01.2021











PROPOSER'S ACCEPTANCE AND AGREEMENT

PROPOSER'S ACCE	PIANCEANDICE
<u>Proposal Invitation Name</u> : Construction, Roa and Bridge, and Other Related Equipment	d Proposal Due Date/Opening Date and Time: June 23, 2022, at 4:00 PM
Proposal Invitation Number: 685-22	Location of Proposal Opening: Texas Association of School Boards, Inc. BuyBoard Department 12007 Research Blvd. Austin, TX 78759
Contract Term: December 1, 2022, through November 30, 2023, with two possible one-year renewals.	Anticipated Cooperative Board Meeting Date: October 2022
	and authorized to submit this
By signature below, the undersigned acknown Proposal, including making all acknowledgement and, to the best of your knowledge, the informa	ledges and agrees that you are authorized to submit this ots, consents, and certifications herein, on behalf of Proposer tion provided is true, accurate, and complete.
	6/20/2022
Associated Supply Company, Inc.	Date
	DocuSigned by:
2102 Slaton Rd. Street Address	Signature of Authorized Company Official
1 1 - Mailail	Brax Wright
Lubbock, TX 79404 City, State, Zip	Printed Name of Authorized Company Official
(806) 748 - 2000 Telephone Number of Authorized Company Official	Position or Title of Authorized Company Official
(806) 748 - 1268 Fax Number of Authorized Company Official	75-1386410 Federal ID Number



PROPOSAL FORMS PART 1: COMPLIANCE FORMS

INSTRUCTIONS:

Proposer must review and complete all forms in this Proposal Forms Part 1:

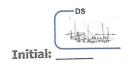
- Proposal Acknowledgements
- Felony Conviction Disclosure
- Resident/Nonresident Certification
- Debarment Certification
- Vendor Employment Certification
- No Boycott Verification
- No Excluded Nation or Foreign Terrorist Organization Certification
- Historically Underutilized Business Certification
- Acknowledgement of BuyBoard Technical Requirements
- Construction-Related Goods and Services Affirmation
- Deviation and Compliance
- Vendor Consent for Name Brand Use
- Confidential/Proprietary Information
- **EDGAR Vendor Certification**
- Compliance Forms Signature Page

An authorized representative of Proposer must initial in the bottom right corner of each page where indicated and complete and sign the Compliance Forms Signature Page. Proposer's failure to fully complete, initial, and sign forms as required may result in your Proposal being rejected as non-responsive.

PROPOSAL ACKNOWLEDGEMENTS

The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

- 1. You have carefully examined and understand all information and documentation associated with this Proposal Invitation, including the Instructions to Proposers, General Information, General Terms and Conditions, attachments/forms, appendices, item specifications, and line items (collectively "Requirements");
- 2. By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the pricing quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
- 3. By your Proposal, you acknowledge and certify all items set forth in the General Terms and Conditions, Section B.12 (Certifications), including all non-collusion certifications and certifications regarding legal, ethical, and other matters set
- 4. Any and all deviations and exceptions to the Requirements have been noted in your Proposal on the required form and no others will be claimed;





- 5. If the Cooperative accepts any part of your Proposal and awards you a Contract, you will furnish all awarded products or services at the pricing quoted and in strict compliance with the Requirements (unless specific deviations or exceptions are noted on the required form and accepted by the Cooperative), including without limitation the Requirements related to:
 - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similarly situated customers in similar circumstances;
 - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
 - the possible award of a piggy-back contract by the National Purchasing Cooperative or nonprofit entity, in which
 event you will offer the awarded products and services in accordance with the Requirements; and
 - d. submitting price sheets or catalogs in the proper format as required by the Cooperative as a prerequisite to activation of your Contract;
- You have clearly identified on the included form any information in your Proposal that you believe to be confidential or
 proprietary or that you do not consider to be public information subject to public disclosure under the Texas Public
 Information Act or similar public information law;
- 7. The individual submitting this Proposal is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a form or Proposal document) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
- You have carefully reviewed your Proposal, and certify that all information provided is true, complete, and accurate to
 the best of your knowledge, and you authorize the Cooperative to take such action as it deems appropriate to verify such
 information; and
- Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, will be grounds for disqualifying you from consideration for a contract award under this Proposal Invitation, termination of a contract award, or any other remedy or action provided for in the General Terms and Conditions or by law.

FELONY CONVICTION DISCLOSURE

Subsection (a) of Section 44,034 of the Texas Education Code (Notification of Criminal History of Contractor) states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Section 44.034 further states in Subsection (b): "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

Please check (√) one of the following:

My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.) My company is not owned or operated by anyone who has been convicted of a felony. My company is owned/operated by the following individual(s) who has/have been convicted of a felony:	
Name of Felon(s):	
Details of Conviction(s):	DS
	Initial:



RESIDENT/NONRESIDENT CERTIFICATION

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a contractor whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions.

"nonre propo	esident" proposei ser or a "nonresi	r is a persor dent" propo	n who is not a ser under the	se definitions.			
Please	e check (√) one c						
	✓ I certify th	nat my com nat my com	pany is a Resi pany is a Non	dent Proposer. resident Propo	ser.	aformation for your resident s	tate (the state in
If you	ur company is a l n your company's	Nonresident principal p	Proposer, you lace of busines	i must provide tr ss is located):	ie tollowing n	nformation for your resident s	
	pany Name			and the state of t	Address		
Com	party Name					No. of the Contract of the Con	and the state of t
-		- Addition of the second of th		and the second s	State	Zip Code	
City A.	whose reside	ent state is t	e require a pro the same as yo	poser whose pril ours by a prescrib	ncipal place o ned amount o	f business is in Texas to under percentage to receive a com	er-price proposers parable contract?
	Yes					or %	
В.	What is the	prescribed a				or%	
			DEE	ARMENT C	ERTIFICA	TION	
cor Exe Ne del My to SA	npany has been of ecutive Order 12 ither my compani- barred, suspende	549, "Deba y nor an ow ed, or other	e Forms Signa uspended or of rment and Su mer or principa wise excluded ately notify the if my compan d, or otherwis	ture Page, I certi- therwise made in spension," as de al of my company by agencies or de Cooperative and y or an owner of e excluded by agencies by agencies or otherwise and by agencies or otherwise and country or an owner of country or an owner owner of country or an owner of country or country or an owner of country or an owner of country or count	ify that neither eligible for parescribed in the is currently lideclared ineligible all Cooperator principal is lideclared or december 2015	er my company nor an owner articipation in Federal Assistan- ie Federal Register and Rules a sted on the government-wide a sted on the government or receive members with pending purater listed on the government alared ineligible under any stational properties.	exclusions in SAM, egulatory authority, irchases or seeking
			VENDOR	EMPLOYM	ENT CER	TIFICATION	. V . Sellenn
de	Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's determining to whom to award a contract. Among the criteria for certain criteria that a school district must consider when						
	ultimate parent or majority owner (1) has its principal place of business in Texas, does If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does your company, ultimate parent company, or majority owner employ at least 500 people in Texas?				DS DS		
	lease check (V) o						Initial:
Γ	Yes		No		10.577		

Page 13 of 73



NO BOYCOTT VERIFICATION

A Texas governmental entity may not enter into a contract with a value of \$100,000 or more that is to be paid wholly or partly from public funds with a company (excluding a sole proprietorship) that has 10 or more full-time employees for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel and will not boycott Israel during the term of the contract (Tex. Gov't Code Ch. 2271), (2) does not boycott energy companies and will not boycott energy companies during the term of the contract (Tex. Gov't Code Ch. 2274 effective September 1, 2021), and (3) does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association and will not discriminate during the term of the contract against a firearm entity or firearm trade association (Tex. Gov't Code Ch. 2274 effective September 1, 2021). Accordingly, this certification form is included to the extent required by law.

"Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes. Tex. Gov't Code §808.001(1).

"Boycott energy company" means, without an ordinary business purpose, refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations with a company because the company: (A) engages in the exploration, production, utilization, transportation, sale, or a company because the company: (A) engages in the exploration, production, utilization, transportation, sale, or a company because the company and does not commit or pledge to meet environmental standards beyond applicable manufacturing of fossil fuel-based energy and does not commit or pledge to meet environmental standards beyond applicable federal and state law; or (B) does business with a company described by Paragraph (A). Tex. Gov'T Code §809.001(1) (effective September 1, 2021).

"Discriminate against a firearm entity or firearm trade association" means, (A) with respect to the entity or association, to: (i) refuse to engage in the trade of any goods or services with the entity or association based solely on its status as a firearm entity or firearm trade association; (ii) refrain from continuing an existing business relationship with the entity or association based solely on its status as a firearm entity or firearm trade association; or (iii) terminate an existing business relationship based solely on its status as a firearm entity or firearm trade association; and (B) does not with the entity or association based solely on its status as a firearm entity or firearm trade association; and (B) does not include: (i) the established policies of a merchant, retail seller, or platform that restrict or prohibit the listing or selling of include: (i) the established policies of a merchant, retail seller, or platform that restrict or prohibit the listing or selling of include: (i) the established policies of a merchant, retail seller, or platform that restrict or prohibit the listing or selling of include: (i) the established policies of a merchant, retail seller, or platform that restrict or prohibit the listing or selling of include: (i) the established policies of a merchant, retail seller, or platform that restrict or prohibit the listing or selling of include: (ii) a company's refusal to engage in the trade of any goods or services, ammunition, firearms, or firearm accessories; and (ii) a company's refusal to engage in the trade of any goods or services, ammunition, firearms, or firearm accessories; and (ii) a company's refusal to engage in the trade of any goods or services, ammunition, firearms, or firearm accessories; and (ii) a company's refusal to engage in the trade of any goods or services, ammunition, firearms, or firearm accessories; and (ii) a company's refusal to engage in the trade of any goods or services, ammunition, firearm trade association, or firearm trade association, t

By signature on the Compliance Forms Signature Page, to the extent applicable, I certify and verify that Vendor does not boycott Israel, boycott energy companies, or discriminate against a firearm entity or firearm trade association and will not do so during the term of any contract awarded under this Proposal Invitation, that this certification is true, complete and accurate, and that I am authorized by my company to make this certification.

Initial:

default under the Contract.



12007 Research Boulevard * Austin, Texas 78759-2439 * PH: 800-695-2919 * <u>buyboard.com</u>

NO EXCLUDED NATION OR FOREIGN TERRORIST ORGANIZATION CERTIFICATION

Chapter 2252 of the Texas Government Code provides that a Texas governmental entity may not enter into a contract with a company engaged in active business operations with Sudan, Iran, or a foreign terrorist organization — specifically, any company identified on a list prepared and maintained by the Texas Comptroller under Texas Government Code §§806.051, 807.051, or 2252.153. (A company that the U.S. Government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or any federal sanctions regime relating to a foreign terrorist organization is not subject to the contract prohibition.)

By signature on the Compliance Forms Signature Page, I certify and verify that Vendor is not on the Texas Comptroller's list identified above; that this certification is true, complete and accurate; and that I am authorized by my company to make this certification.

HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION

	HISTORICALLY UNDERGITLIZED BOSTRE
A Proposer Enterprise (responding properly in	that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when to this Proposal Invitation. The BuyBoard website will indicate HUB certifications for awarded Vendors that dicate and document their HUB certification on this form. Please check ($\sqrt{\ }$) all that apply:
	ertify that my company has been certified as a HUB in the following categories:
Farmer States	Minority Owned Business Women Owned Business Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected disability as defined by 38 U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U.S. Department of Veterans Affairs or Department of Defense)
C	ertification Number:
N	ame of Certifying Agency:
M M	ly company has NOT been certified as a HUB.
Boulenovin	ACKNOWLEDGEMENT OF BUYBOARD TECHNICAL REQUIREMENTS
	nall review the BuyBoard Technical Requirements included in this Proposal Invitation. By signature on the Compliance and Invitation of the BuyBoard Technical Requirements, gnature Page, the undersigned affirms that Proposer has obtained a copy of the BuyBoard Technical Requirements, and understands the requirements, and certifies that Vendor is able to meet and will comply with those requirements or will not solve the solve of the BuyBoard Technical Requirements, if any, to which your company cannot or will not solve the solve of the BuyBoard Technical Requirements, if any, to which your company cannot or will not solve the BuyBoard Technical Requirements.
-	
	accordance with the General Terms and Conditions of the Contract, to the extent Vendor is awarded a Contract accordance with the General Terms and Conditions of the Contract, to the extent Vendor is awarded accordance with the BuyBoard Technical Requirements, the place of the BuyBoard for Vendor's awarded products or services may be limited, potentially placing Vendor ion available on the BuyBoard for Vendor's awarded advantage and impacting the ability of Cooperative members to search, find, review, and purchase Vendor's awarded advantage and impacting the BuyBoard website. Further, to the extent Vendor has acknowledged ability to meet and comply

Page 15 of 73

products and services on the BuyBoard website. Further, to the extent Vendor has acknowledged ability to meet and comply with the BuyBoard Technical Requirements, any subsequent failure or refusal by Vendor to promptly provide information upon request to the Cooperative administrator in accordance with those technical requirements may be deemed an execution



CONSTRUCTION-RELATED GOODS AND SERVICES AFFIRMATION

The Cooperative issued the BuyBoard Procurement and Construction-Related Goods and Services Advisory for Texas Members ("Advisory"), which provides information specifically relevant to the procurement of construction-related goods and services by Texas Cooperative members. The Advisory, available at buyboard.com/Vendor/Resources.aspx, provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services. A copy of the Advisory can also be provided upon request. Because many BuyBoard contracts include goods or installation services that might be considered construction-related, Proposer must make this Construction Related-Goods and Services Affirmation regardless of type of goods or services associated with this Proposal Invitation.

A contract awarded under this Proposal Invitation covers only the specific goods and/or services awarded by the Cooperative. As explained in the Advisory ("Advisory"), Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This Proposal Invitation and any Contract awarded thereunder does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.

By signature on the Compliance Forms Signature Page, Proposer affirms that Proposer has obtained a copy of the Advisory, has read and understands the Advisory, and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a Contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, make a good faith effort to make its Cooperative member customers or potential Cooperative member customers aware of such requirements, and provide a Cooperative member with a copy of the Advisory before accepting the member's Purchase Order or other agreement for construction-related goods or services.

Initial:



DEVIATION AND COMPLIANCE

If your company intends to deviate from the General Terms and Conditions, Proposal Specifications or other requirements associated with this Proposal Invitation, you MUST list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form or an attachment to this form. Prior to completing this form, Vendor shall review the General Terms and Conditions section B.4 (Deviations from Item Specifications and General shall review the General Terms and Conditions). Please note that, as provided in section B.4, certain provisions of the General Terms and Conditions are NOT subject to deviation, and certain deviations will be deemed rejected without further action by the Cooperative. Any attempted deviation, whether directly or indirectly, to provisions identified in action by the Cooperative and, unless this Proposal Invitation as not subject to deviation shall be deemed rejected by the Cooperative and, unless otherwise withdrawn by Vendor, may result in Vendor's Proposal being rejected in its entirety.

The Cooperative will consider any deviations in its contract award decision and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Proposal Specifications and all other requirements associated with this Proposal Invitation if awarded a Contract under this Proposal Invitation. A deviation will not be effective unless accepted by the Cooperative. The Cooperative, by and through the Cooperative administrator, may, in its sole discretion, seek clarification from and/or communicate with Proposer(s) regarding any submitted deviation, consistent with general procurement principles of fair competition. The Cooperative reserves the right to accept or reject a Proposal based upon any submitted deviation.

Please check (√) one of the following:	BuyBoard accepted deviations.
No; Deviations Ves; Deviations List and fully explain any deviations you are submitting: VENDOR'S DEVIATIONS ARE STAT	ED ON THE PAGE ATTACHED
PAGE)	371NURTUS 5.
	Tnitial:

EXCEPTIONS TO PROPOSAL INVITATION GENERAL TERMS AND CONDITIONS

[Continuation of Response - Page 17 "Deviation and Compliance"]

In accordance with Section B.4 of the General Terms and Conditions of the BuyBoard Proposal Invitation and any Contract/ Proposal, and In continuation of Vendor's response to the submitted deviations (page 17 of the Proposal Invitation) Vendor makes the following deviations to the General Terms and Conditions:

- 1. Exception to General Terms and Conditions Sections E.3 and E.9: Vendor limits the implied warranties of merchantability and fitness for a particular purpose related to the Products and Awarded Items sold under a Contract or under any Purchase Order to a period of ninety (90) days from the date that such Products and Awarded Items are delivered to a Cooperative Member; and, after said ninety-day period has expired, the implied warranties of merchantability and fitness for a particular purpose are disclaimed by Vendor and thereafter, any right that a Cooperative Member may have to reject or seek the replacement of a Product or an Awarded Item, if any, will be exercised only in strict accordance with the terms and conditions of the manufacturer's warranty on the Product or Awarded Item. Vendor makes no express warranties on the Product or Awarded Items except for such warranties as are being offered by the manufacturer of the Product or Awarded Items as described in the Contract or in any Purchase Order. Vendor further warrants that the Products and Awarded Items will correspond in all material respects with any relevant technical standards, specifications, samples, drawings, and/ or descriptions which have been provided to Vendor as part of the Contract, and Vendor warrants that the Products and Awarded Items will be as described in the Contract and in any Purchase Order. Although Vendor will cooperate with a Cooperative Member in enforcing the manufacturer's warranties, Vendor will not be required to expend its own funds as part of such cooperation or take any action which would result in Vendor being in violation of (or being in potential violation of) any contract or agreement with any of its manufacturers.
 - 2. Exception to General Terms and Conditions Section E.7: Notwithstanding anything in the Contract or any Purchase Order to the contrary, a Cooperative Member's right to inspect the Products or Awarded Items which are the subject of the Contract or any Purchase Order after delivery must be completed within Seventy-two (72) hours after receipt of such Products or Awarded Items by the Cooperative Member; and, if the Products or Awarded Items are rejected by a Cooperative Member, Vendor must be notified of such rejection within said 72-hour period. The Cooperative Member will reject any Products or Awarded Items only if such Products or Awarded Items are defective or substandard, or not in accordance with specifications, drawings or other descriptions which have been provided to Vendor in the Contract or any Purchase Order, or if such Products or Awarded Items do not comply in a material manner with any manufacturer warranty, if any.



VENDOR CONSENT FOR NAME BRAND USE

BuyBoard members seeking to make purchases using a Contract awarded under this Proposal Invitation may view information regarding awarded Vendors, including but not limited to product catalogs, pricelists, pricing, and Proposals, through the BuyBoard website. To improve and enhance the experience of BuyBoard members seeking to procure goods and services under the Contract utilizing the BuyBoard website, any Vendor logo, product images, and similar brand and trademark information provided by Vendor for purposes of the Contract ("Vendor Information") may be posted on the BuyBoard website.

You acknowledge that, by submitting your Proposal, unless you specifically opt out below, you consent to use of your company's Vendor Information on the BuyBoard website if awarded a Contract. You further acknowledge that whether, where, and when to include the Vendor Information on the BuyBoard website shall be at the sole discretion of the BuyBoard Administrator. Vendor retains, however, the right of general quality control over the BuyBoard Administrator's authorized display of proprietary Vendor Information. Neither the BuyBoard nor its administrator will be responsible for the use or distribution of Vendor Information by BuyBoard members or any other third party using the BuyBoard website. This Vendor Consent shall be effective for the full term of the Contract, including renewals, unless Vendor provides a signed, written notice revoking consent to contractadmin@buyboard.com. BuyBoard shall have up to thirty days from the date of receipt of a termination or revocation of a Vendor Consent to remove Vendor information from the BuyBoard website.

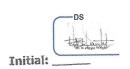
This Vendor Consent is subject to the Terms and Conditions of the Contract, including, but not limited to, those terms pertaining to Disclaimer of Warranty and Limitation of Liability, Indemnification, and Intellectual Property Infringement.

Vendor logo files must be submitted in one of the formats set forth in the BuyBoard Technical Requirements. Proposers are requested to submit this information with Vendor's Proposal. (This consent shall not authorize use of your company's Vendor Information by BuyBoard if your company is not awarded a Contract.)

OPT OUT:

If your company wishes to opt out of the Vendor Consent for Name Brand Use, you must check the opt out box below. DO NOT select this box unless your company is opting out of this Vendor Consent for Name Brand Use.

□ By checking this box, Vendor hereby declines to provide consent for use of Vendor Information (as defined herein) on the BuyBoard website. By opting out, Vendor acknowledges and agrees that, if Vendor is awarded a Contract under this Proposal Invitation, information available on the BuyBoard for Vendor's awarded products or services may be limited, potentially placing Vendor at a disadvantage and impacting the ability of Cooperative members to search, find, review, and purchase Vendor's awarded products and services on the
BuyBoard website.





CONFIDENTIAL/PROPRIETARY INFORMATION

All Proposals, forms, documentation, catalogs, pricelists, or other materials submitted by Vendor to the Cooperative in response to this Proposal Invitation, may be subject to the disclosure requirements of the Texas Public Information Act (Texas Government Code chapter 552.001, et. seq.) or similar disclosure law. Proposer must clearly identify on this form any information in its Proposal (including forms, documentation, or other materials submitted with the Proposal) that Proposer considers proprietary or confidential. If Proposer fails to properly identify the information, the Cooperative shall have no obligation to notify Vendor or seek protection of such information from public disclosure should a member of the public or other third party request access to the information under the Texas Public Information Act or similar disclosure law. When required by the Texas Public Information Act or other disclosure law, Proposer may be notified of any third-party request for information in a Proposal that Proposer has identified in this form as proprietary or confidential.

Does your Proposal (including forms, documentation, catalogs, pricelists, or other materials submitted with the Proposal) contain information which Vendor considers proprietary or confidential?

Please check (V) one of the following:
NO, I certify that none of the information included with this Proposal is considered confidential or proprietary.
YES, I certify that this Proposal contains information considered confidential or proprietary and all such information is specifically identified on this form.
If you responded "YES", you must clearly identify below the specific information you consider confidential or proprietary. List each page number, form number, or other information sufficient to make the information readily identifiable. The Cooperative and Cooperative administrator shall not be responsible for a Proposer's failure to clearly identify information considered and Cooperative administrator shall not be responsible for a Proposer acknowledges that the Cooperative and Cooperative confidential or proprietary. Further, by submitting a Proposal, Proposer acknowledges that the Cooperative and Cooperative administrator will disclose information when required by law, even if such information has been identified herein as information Vendor considers confidential or proprietary.
Confidential / Proprietary Information: ALL PRICE LISTS ASSOCIATED WITH THIS CONTRACT
(Attach additional sheets if needed.)



B. Copyright Information Does your Proposal (including forms, documentation, pricelists, catalogs, or other materials submitted with the Proposal) contain copyright information?
Please check (√) one of the following: NO, Proposal (including forms, documentation, pricelists, catalogs, or other materials submitted with the Proposal) does not contain copyright information. YES, Proposal (including forms, documentation, pricelists, catalogs, or other materials submitted with the Proposal) does contain copyright information.
If you responded "YES", clearly identify below the specific documents or pages containing copyright information.
Copyright Information:
C. Consent to Release Confidential/Proprietary/Copyright Information to BuyBoard Members BuyBoard members (Cooperative and nonprofit members) seeking to make purchases through the BuyBoard may wish to view information included in the Proposals of awarded Vendors. If you identified information on this form as confidential, view information included in the Proposals of awarded a BuyBoard contract, your acceptance of the BuyBoard contract proprietary, or subject to copyright, and you are awarded a BuyBoard contract, your acceptance of the BuyBoard contract award constitutes your consent to the disclosure of such information to BuyBoard members, including posting of such information on the secure BuyBoard website for members. Note: Neither the Cooperative nor Cooperative administrator will be responsible for the use or distribution of information by BuyBoard members or any other party.
D. Consent to Release Proposal Tabulation Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor Notwithstanding anything a Proposal, Vendor Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor Notwithstanding anything in this Confidential/Proprietary Information form to the contrary, by submitting a Proposal, Vendor Notwithstanding anything in this Confidential/Proprietary Information formation for the Contract including Proposal Advanced Proposal Advanced Information for the Contract including Proposal Advanced Proposal Advanced Proposal Advanced Information for the Contract including Proposal Advanced Proposal Advanced Proposal Advanced Information for the Contract including Proposal Advanced Proposal Advanc

Initial:



EDGAR VENDOR CERTIFICATION

(2 CFR Part 200 and Appendix II)

When a Cooperative member seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or new "EDGAR"). All Vendors submitting a Proposal must complete this EDGAR Certification Form regarding Vendor's willingness and ability to comply with certain requirements which may be applicable to specific Cooperative member purchases using federal grant funds. Completed forms will be made available to Cooperative members for their use while considering their purchasing options when using federal grant funds. Cooperative members may also require Vendors to enter into ancillary agreements, in addition to the terms and conditions of the BuyBoard contract, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative check the applicable boxes, initial each page, and sign the Compliance Forms Signature Page. If you fail to complete any item in this form, the Cooperative will consider and may list the Vendor's response on the BuyBoard as "NO," the Vendor is unable or unwilling to comply. A "NO" response to any of the items may, if applicable, impact the ability of a Cooperative member to purchase from the Vendor using federal funds.

Vendor Violation or Breach of Contract Terms; Contracts for more than the simplified acquisition threshold, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Provisions regarding Vendor default are included in the BuyBoard General Terms and Conditions, including Section E.18, Remedies for Default and Termination of Contract. Any Contract award will be subject to such BuyBoard General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order or Cooperative member ancillary contract agreed upon by Vendor and the Cooperative member which must be consistent with and protect the Cooperative member at least to the same extent as the BuyBoard Terms and Conditions. The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a Proposal, you agree to these Vendor violation

least to the same extent as the Buyon other remedies that may be available and breach of contract terms.	under law or in equity. By submitting a Proposal, you agree to these vehicle violation
YES, I agree.	□ NO, I do not agree.
	Convenience: e or contract in excess of \$10,000 made using federal funds, you agree that the following
ti mambar may tormin.	ate or cancel any Purchase Order under this Contract at any time, with or without cause

The Cooperative member may terminate or cancel any Purchase Order under this Contract at any time, with or without cause, by providing seven (7) business days advance written notice to the Vendor. If this Agreement is terminated in accordance with this Paragraph, the Cooperative member shall only be required to pay Vendor for goods or services delivered to the Cooperative member prior to the termination and not otherwise returned in accordance with Vendor's return policy. If the Cooperative member has paid Vendor for goods or services not yet provided as of the date of termination, Vendor shall immediately refund such payment(s).

immediately refund such pay	yment(s).	aluding the	manner
If an alternate provision for the by which it will be effected a preement agreed to by the	termination of a Cooperative member purchase for cause and convenience, in and the basis for settlement, is included in the Cooperative member's Purchas Vendor, the Cooperative member's provision shall control.	e Order or a	ncillary
YES, I agree.	☐ No, I do not agree.	Initials	And the Annual Control of the Contro

Page 21 of 73



12007 Notation of the second o
Equal Employment Opportunity: xcept as otherwise provided under 41 CFR Part 60, all Cooperative member purchases or contracts that meet the definition except as otherwise provided under 41 CFR Part 60, all Cooperative member purchases or contracts that meet the definition except as otherwise provided under 41 CFR Part 60, all CFR Part 60-1.3 shall be deemed to include the equal opportunity clause of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity (30 FR 12319, rovided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity of Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 2935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11
Compliance Programs, Equal Employment Opportunity The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any Cooperative member purchase or contract that meets the definition of "federally assisted construction provision applies to any Cooperative member purchase or contract that meets the definition of "federally assisted construction provision." Contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.
YES, I agree. NO, I do not agree.
4. Davis-Bacon Act: When required by Federal program legislation, Vendor agrees that, for all Cooperative member prime construction When required by Federal program legislation, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases as supplemented by Davis Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases as supplemented by Davis Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases as supplemented by Davis Bacon Act (40 USC 3141-3144, and 3146-3148) contracts/purchases as supplemented by Davis Bacon Act (40 USC 3141-3144, and 314
Current prevailing wage determinations issued by the Department of Labor are available at deta.sam.gov. Vendor dupon that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination. Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed Department of Labor regulations (29 CFR Part
to give up any part of the compensation
✓ YES, I agree. ☐ NO, I do not agree.
5. Contract Work Hours and Safety Standards Act: Where applicable, for all Cooperative member contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor mechanics or laborers of every mechanic and regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided laborer on the basic of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided laborer is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week.
excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
YES, I agree. NO, I do not agree.
Initial:



12007 Research Bou	evard · Ausuri, Texas 70755 City	
If the Cooperative member's Federal a recipient or subrecipient wishes to ent substitution of parties, assignment or agreement," the recipient or subrecipie by Nonprofit Organizations and Small and any implementing regulations issues.		Made
Vendor agrees to comply with the abo	ve requirements when applicable.	
YES, I agree.	□ NO, I do not agree.	phylosocian distributed to 40 (1994).
Clean Air Act (42 USC 7401-7671q.) are and subgrants of amounts in excess comply with all applicable standards, the Federal Water Pollution Control	Water Pollution Control Act: Indicate the Federal Water Pollution Control Act (33 USC 1251-1387), as amended — Control the Federal Water Pollution Control Act (33 USC 1251-1387), as amended — Control \$150,000 must contain a provision that requires the non-Federal award to ago orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q orders, or regulations issued pursuant to the Fact, as amended (33 USC 1251-1387). Violations must be reported to the Fact, as amended (33 USC 1251-1387).	ederal
When required, Vendor agrees to co Air Act and the Federal Water Pollution	mply with all applicable standards, orders, or regulations issued pursuant to the	
YES, I agree.	☐ NO, I do not agree.	gynoryaniaminerastrophysiolekidi.
to parties listed on the government OMB guidelines at 2 CFR 180 that i Part 1989 Comp. p. 235), "Debarmel or otherwise excluded by agencies,	on: We Orders 12549 and 12689) — A contract award (see 2 CFR 180.220) must not be We Orders 12549 and 12689) — A contract award (see 2 CFR 180.220) must not be We orders 12549 (and Management (SAM), in accordance we We will also orders 12549 (and Management Executive Orders 12549 (and 12689) We have a contained the names of parties debarred, suspension. SAM Exclusions contains the names of parties debarred, suspensions well as parties declared ineligible under statutory or regulatory authority oth	er than
Vendor certifies that Vendor is not or otherwise excluded by agencies	currently listed on the government-wide exclusions in SAM, is not debarred, susp or declared ineligible under statutory or regulatory authority other than Executive mediately notify the Cooperative and all Cooperative members with pending purch if Vendor is later listed on the government-wide exclusions in SAM, or is do by agencies or declared ineligible under statutory or regulatory authority oth	ebarred,
M YES, I agree.	☐ NO, I do not agree.	enemantalista and incommence of the state of
9. Byrd Anti-Lobbying Ame Byrd Anti-Lobbying Amendment (3 required certification. Each tier cer any person or organization for infl Congress, officer or employee of Co	1 USC 1352) - Vendors that apply or bid for an award exceeding \$100,000 must be used that it will not and has not used Federal appropriated functions to the tier above that it will not and has not used Federal appropriated functions or attempting to influence an officer or employee of any agency, a meaning or attempting to influence an officer or employee of any agency, a meaning or an employee of a member of Congress in connection with obtaining any organization and disclose any lobbying with non-Federal award. Such disclosures are forwarded from tier to tier or obtaining any Federal award. Such disclosures are forwarded from tier to tier or Vendor agrees to file all certifications and disclosures required by, and otherwise indicated the control of the control	y Federal eral funds up to the



TZOO7 TOO	
Disposal Act, as afficient by the resonant certifications as a Cooperative member may resection 6002 include procuring only items designate Part 247 that contain the highest percentage of relevel of competition, where the purchase price of the preceding fiscal year exceeded \$10,000; procuring resource recovery, and establishing an affirmative part the EPA guidelines.	of funds, Vendor agrees to comply with Section 6002 of the Solid Waste vation and Recovery Act where applicable and provide such information require to confirm estimates and otherwise comply. The requirements of sed in guidelines of the Environmental Protection Agency (EPA) at 40 CFR recovered materials practicable, consistent with maintaining a satisfactory related exceeds \$10,000 or the value of the quantity acquired during the solid waste management services in a manner that maximizes energy and procurement program for procurement of recovered materials identified in
M YES, I agree.	NO, I do not agree.
member, Vendor agrees to provide such informa member regarding Vendor's products, including w	Phts: R §200.322 contains certain considerations for domestic preferences for R §200.322 contains certain considerations for domestic preferences for erative members using federal funds. When required by a Cooperative tion or certification as may reasonably be requested by the Cooperative thether goods, products, or materials are produced in the United States.
VES Tagree	NO, I do not agree.
2 CFR §200.216 prohibits experiting federal total surveillance services or equipment. To the extent provide such information or certification as may any telecommunications or video surveillance se services under 2 CFR §200.216.	cations and Video Surveillance Services or Equipment or grant funds to procure or obtain certain telecommunications and video applicable and when required by a Cooperative member, Vendor agrees to reasonably be requested by the Cooperative member to confirm whether reasonably be requested by Vendor is covered equipment or covered rvices or equipment provided by Vendor is covered equipment.
YES, I agree.	□ NO, I do not agree.
to negotiate profit as a separate contraction and negoti	ne Simplified Acquisition Threshold, a Cooperative member may be required by price. See, 2 CFR 200.324(b). When required by a Cooperative member, is price. See, 2 CFR 200.324(b). When required by a Cooperative member regarding profit as a separate element of liate with the Cooperative member regarding profit, charged by Vendor to the endor agrees that the total price, including profit, charged by Vendor to the endor green including any applicable discount, under Vendor's Cooperative ded pricing, including any applicable discount, under Vendor's Cooperative
YES, I agree.	NO, I do not agree.
member, it shall make a good faith enough to we requirements as may apply to a particular Coope recordkeeping and record retention requirements.	rk with Cooperative members to provide such information and to saes, rk with Cooperative members to provide such information and to saes, rk with Cooperative member purchase or purchases including, but not limited to, applicable erative member purchase or purchases including, but not limited to, applicable
YES, I agree.	





COMPLIANCE FORMS SIGNATURE PAGE

By initialing pages and by signature below, I certify that I have reviewed the following forms; that the information provided therein is true, complete, and accurate; and that I am authorized by my company to make all certifications, consents, acknowledgements, and agreements contained herein:

- Proposal Acknowledgements
- Felony Conviction Disclosure
- Debarment Certification
- Resident/Nonresident Certification
- Vendor Employment Certification
- No Boycott Verification
- No Excluded Nation or Foreign Terrorist Organization Certification
- Historically Underutilized Business Certification
- Construction-Related Goods and Services Affirmation
- Acknowledgement of BuyBoard Technical Requirements
- Deviation and Compliance
- Vendor Consent for Name Brand Use
- Confidential/Proprietary Information
- **EDGAR Vendor Certification**

ASSOCIATED SUP Company Name Docusies	PLY COMPANY, TUC.
Signature of Authorizes C	4
Brax Wright	CEO
Printed Name and Title	
6/20/2022	
Date	And the second s

Form **W-9**

(Rev. October 2018) Department of the Treasury Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	Traine las shown on your income tax return). Name is required on this line, d	o not leave tills line blank.										
	Associated Supply Co., Inc.											
	2 Business name/disregarded entity name, if different from above											
	ASCO, ASCO Equipment, and/or ASCO Rentals											
oage 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.							4 Exemptions (codes apply only to certain entities, not individuals; see				
on p	☐ Individual/sole proprietor or ☐ C Corporation ☑ S Corporation ☐ Partnership ☐ Trust/estate						instructions on page 3): Exempt payee code (if any) 5					
ype	Limited liability company. Enter the tax classification (C=C corporation, S	-S corporation B-Partner	chin)			LXei	ipi payei	3 000	10 (11 6	- (ariy)		!
Print or type. Specific Instructions on page	Note: Check the appropriate box in the line above for the tax classification. LLC if the LLC is classified as a single-member LLC that is disregarded from the owner for U.S. federal tax p is disregarded from the owner for U.S. federal tax p is disregarded from the owner should check the appropriate box for the the superconduction.	on of the single-member ow rom the owner unless the o ourposes. Otherwise, a sing	vner. Do n wner of th le-membe	e LI	_C is	code	nption fro e (if any)	om F.	ATCA	A repo	orting	1
ecit	Other (see instructions) ▶					(Applie	s to accoun	its mair	ntained	outside	the U.	S.)
Sp	5 Address (number, street, and apt. or suite no.) See instructions.		Requeste	r's	name	and ac	dress (o	ption	al)			
See	P.O. Box 3888											
• ,	6 City, state, and ZIP code											
	Lubbock, Texas 79452											
	7 List account number(s) here (optional)											
Par												
Enter y backu	rour TIN in the appropriate box. The TIN provided must match the nar o withholding. For individuals, this is generally your social security nur	ne given on line 1 to avo	oid [Soc	ial se	curity	number	_				
reside	nt alien, sole proprietor, or disregarded entity, see the instructions for	Part I, later. For other				-		-	-			
entities TIN, la	s, it is your employer identification number (EIN). If you do not have a l	number, see How to get						ل	L			
	f the account is in more than one name, see the instructions for line 1	Also soo What Name		Fm	nlove	identi	fication	num	her			ſ
	er To Give the Requester for guidelines on whose number to enter.	. Also see What Name a	2/10 <u> </u>		pioyei	Tacina	T	T	T	T		
				7	5	- 1	3 8	6	4	1	0	
Part	II Certification		7.									
	penalties of perjury, I certify that:											
2. I am Sen	number shown on this form is my correct taxpayer identification numinot subject to backup withholding because: (a) I am exempt from barice (IRS) that I am subject to backup withholding as a result of a failur	ckup withholding, or (b)	I have no	ot b	een r	otifie	by the	Inte	rnal ied r	Reve ne th	enue iat I a	e am
	onger subject to backup withholding; and a U.S. citizen or other U.S. person (defined below); and											
	FATCA code(s) entered on this form (if any) indicating that I am exem	ot from FATCA remarking										
	cation instructions. You must cross out item 2 above if you have been no				ماريم يرا		la a a l o un		L L _ I .	alta a l		
you ha	re failed to report all interest and dividends on your tax return. For real estion or abandonment of secured property, cancellation of debt, contribution an interest and dividends, you are not required to sign the certification, but in the certification, but it is a sign to the certification, but it is a sign to the certification.	tate transactions, item 2 ons to an individual retire	does not ement arra	app and	oly. Fo	or mor	tgage in	iteres enera	st pa	id, avm	ents	use
Sign Here	Signature of U.S. person ► Wath Swindle	C)ate ►	/-	-/:	Z -	203	22	2			
Ger	eral Instructions	• Form 1099-DIV (div funds)	ridends, i	ncl	uding	those	from s	tock	s or	muti	ıal	
Section noted.	n references are to the Internal Revenue Code unless otherwise	Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)										
Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9 .		Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)										
		Form 1099-S (proceeds from real estate transactions)										
Purp	oose of Form	• Form 1099-K (merc							trans	actio	ons)	
	vidual or entity (Form W-9 requester) who is required to file an ation return with the IRS must obtain your correct taxpayer	 Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition) 										
	cation number (TIN) which may be your social security number	Form 1099-C (canceled debt)										
	individual taxpayer identification number (ITIN), adoption er identification number (ATIN), or employer identification number	 Form 1099-A (acquisition or abandonment of secured property) 										
(EIN), t amoun	o report on an information return the amount paid to you, or other t reportable on an information return. Examples of information	Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.										
returns	include, but are not limited to, the following.	If you do not return	Form W	-a ·	to the	real	eter wi	tha	TINI	VOU	miak	nt.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,

• Form 1099-INT (interest earned or paid)



PROPOSAL FORMS PART 2: VENDOR INFORMATION FORMS

INSTRUCTIONS:

Proposer must completely and accurately provide all information requested in the following Vendor Information Forms or your Proposal may be rejected as non-responsive:

- Vendor Business Name
- Vendor Contact Information
- Federal and State/Purchasing Cooperative Experience
- Governmental References
- Company Profile
- Texas Regional Service Designation
- State Service Designation

- National Purchasing Cooperative Vendor Award Agreement (Vendors serving outside Texas only)
- Local/Authorized Seller Listings
- Manufacturer Dealer Designation
- Proposal Invitation Questionnaire
- Vendor Request to Self-Report BuyBoard Purchases (Optional)

To the extent any information requested is not applicable to your company, you must so indicate on the form.

VENDOR BUSINESS NAME

By submitting a Proposal, Vendor is seeking to enter into a legal contract with the Cooperative. As such, Vendor must be an individual or legal business entity capable of entering into a binding contract.

illuvidual of Tegal business of the comments o
Name of Proposing Company: Associated Supply Company, Tuc. (List the <u>legal</u> name of the company seeking to contract with the Cooperative. Do <u>NOT</u> list an assumed name, dba, aka, etc. here. Such information may be provided below. If you are submitting a joint proposal with another entity to provide the same proposed goods or services, each submitting entity should complete a separate vendor information form. Separately operating legal business entities, even if affiliated entities, which propose to provide goods or services separately must submit their own Proposals.)
Please check (√) one of the following:
<u>Type of Business</u> : ☐ Individual/Sole Proprietor ☐ Corporation ☐ Limited Liability Company ☐ Partnership
Other (Specify:)
State of Incorporation (if applicable): TEXAS
Federal Employer Identification Number: 15-1386410 (Vendor must include a completed IRS W-9 form with their Proposal)
Name by which Vendor, if awarded, wishes to be identified on the BuyBoard: (Note: If different than the Name of Proposing Company listed above, only valid trade names (dba, aka, etc.) of the Proposing Company may be used and a copy of your Assumed Name Certificate(s), if applicable, must be attached.)



VENDOR CONTACT INFORMATION

Vendor shall provide the requested Vendor Contact Information in the electronic proposal submission system including contract, purchase order, RFQ, and invoice contacts (or, if submitting a hard copy Proposal, timely request and complete the Vendor Contact Information form in accordance with the Instructions to Proposers).

FEDERAL AND STATE/PURCHASING COOPERATIVE EXPERIENCE

The Cooperative strives to provide Cooperative mem	bers with the best services a	nd products at the best prices available from
Vendors with the technical resources and ability to s	erve Cooperative members.	Please respond to the following questions.
		the second of th

	10/S with the technical resources and down,
	Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$ (The period of the 12-month period is). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
2.	By submitting a proposal, you agree that, based on your written discounting policies, the discounts you offer the Cooperative are equal to or better than the best price you offer other purchasing cooperatives for the same items under equivalent circumstances.
2	Provide the information requested below for other purchasing cooperatives for which Proposer currently serves, or in

Provide the information requested below for other purchasing cooperatives for which Proposer currently serves, or in the past has served, as an awarded vendor. Rows should be added to accommodate as many purchasing cooperatives as required.

PURCHASING GROUP	CURRENT VENDOR? (Y/N)	FORMER VENDOR (Y/N)? – IF YES, LIST YEARS AS VENDOR	AWARDED COMMODITY CATEGORY(IES)
1. Federal General Services Administration	N	Y. 2018-2019	GS-218-044BA
2, T-PASS (State of Texas)	Y	,	
3. OMNIA Partners	N		
4. Sourcewell (NJPA)	N		
5. E&I Cooperative	N		
6. Houston-Galveston Area Council (HGAC)	Y		
7. Choice Partners	N		
8. The Interlocal Purchasing System (TIPS)	N		
9. Other	N		

8. The interlocal rulcilasing system (12.5)	N	
9. Other	l N	
MY COMPANY DOES NOT CURRENTLY I	IAVE ANY O	F THE ABOVE OR SIMILAR TYPE CONTRACTS.
<u>CURRENT BUYBOARD VENDORS</u> If you are a current BuyBoard vendor in the sidiscount for your current BuyBoard contract and current and proposed discounts.	ame contract the proposed	category as proposed in this Proposal Invitation, indicate the discount in this Proposal. Explain any difference between your

Current Discount (%): VARIES BY PRODUCT Proposed Discount (%): WILL VARY BY Explanation: We represent many different manufacturers and products



GOVERNMENTAL REFERENCES

For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. The Cooperative may contact any and all references provided as part of the Proposal evaluation. Provide the information requested below, including the existing pricing/discounts you offer each customer. The Cooperative may determine whether pricing/discounts are fair and reasonable by comparing pricing/discounts stated in your Proposal with the pricing/discounts you offer other governmental customers. Attach additional pages if necessary.

Public blooms	Contact	Phone#	Email Address	Discount	Volume
Entity Name 1. City of Houston			philip. hibbler ethouston	itx.gov	> \$500,000 Janually
2. Harris County	Margaret Obot	713-274-4482	margaret, obot@por.1	ctx.net	>\$500,000 /annoully
3. City of Pearland	Jacoby Perkins	281-924-8159	jperkins @pearland	txoger	7\$150,000 / annully
4. Galveston County	Lee Crawder	409-795-2111	lee.cowder@co.go	lueston, tx. us	># 200,000 /annually
5. City of Irving	Lary Spain	972-721-2226	Ispain@citydirvi	ng.com	7 A 100,000 / 100.00 /
Do you ever modify you better discounts (lower	ur written policies or pricing) than indicat	standard governmer ed? YES NO 🖸	ntal sales practices as ic If YES, please explair	lentified in the ::	above chart to give

COMPANY PROFILE

Information on awarded Cooperative Contracts is available to Cooperative Members on the BuyBoard website. If your company is awarded a Contract under this Proposal Invitation, please provide a brief company description that you would like to have included with your company profile on the BuyBoard website. Submit your company profile in a separate file, in Word format, with your Proposal. (Note: Vendor is solely responsible for any content provided for inclusion on the BuyBoard website. The Cooperative reserves the right to exclude or remove any content in its sole discretion, with or without prior notice, including but not limited to any content deemed by the Cooperative to be inappropriate, irrelevant to the Contract, inaccurate, or misleading.)

Associated Supply Company, Inc.

Company Profile for BuyBoard Contract

ASCO Equipment is a heavy equipment provider. We sell, rent, provides parts and service for several lines of well known manufacturing partners. ASCO serves various industries with the construction equipment, agricultural equipment and material handling equipment. Our partners include <u>CASE Construction Equipment</u>, CASE IH, Doosan Forklifts/Material Handling Solutions, Volvo Construction Equipment, Avant, Ashland Industries, Caterpillar Lift Trucks, Crown, Genie, Gradall, JCB, JLG, Jungheinrich, Kalmar, Krone, K-Tec Earthmovers, Lee-Boy, Link-Belt Cranes, Mitsubishi Forklift Trucks, Sennebogen and more.

ASCO's 24th location and second in the Dallas Fort Worth Metroplex is set to open in late 2021 in Little Elm.

WHAT WE DO

ASCO is an equipment provider. We <u>sell</u>, <u>rent</u>, and provides <u>parts</u> and <u>services</u> serving those in construction, agriculture, material handling, oil and gas, local governments, landscaping and infrastructure. We have 24 locations throughout Texas and Eastern New Mexico.

HOW WE DO BUSINESS

We pursue excellence with hard work and honesty. Our goal is to provide superior service to all ASCO customers. We want to exceed expectations and out serve our competitors. ASCO strives to be good corporate citizens supporting our communities to grow and thrive.

BE A BLESSING

From our employees to our customers, being a blessing means treating people with respect. We work to do right by our people. As part of the "be a blessing" philosophy that guides ASCO, each of the twenty-three branches puts together an annual fundraiser for a company-chosen organization. We match every penny they raise.



NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on the State Service Designation form, in your Proposal.

By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:

- 1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may but is not required to "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.
- 2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.
- 3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.
- 4. Vendor hereby agrees and confirms that it will serve those states it has designated on the State Service Designation Form of this Proposal Invitation. Any changes to the states designated on the State Service Designation Form must be approved in writing by the BuyBoard Administrator.
- 5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members, vendor invoices, and/or such other documentation regarding those purchase orders as the Cooperative's administrators may require in their reasonable discretion for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.
- 6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.



- 7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.
- 8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

ASSOCIATED SUPPLY COMPANY, TAC. Name of Vendor Docusigned by:	685-22 Proposal Invitation Number Brax Wright
Signature of Authorize Broompany Official	Printed Name of Authorized Company Official
6/20/2	022
D	ate





PROPOSAL INVITATION QUESTIONNAIRE

The Cooperative will use your responses to the questions below in evaluating your Proposal and technical and financial resources to provide the goods and perform the services ("Work") under the BuyBoard contract contemplated by this Proposal Invitation ("Contract"). Proposers must fully answer each question, numbering your responses to correspond to the questions/numbers below. Proposers must complete below or attach your responses to this questionnaire and submit in one document with your Proposal. You must submit the questionnaire and responses with your Proposal or the Proposal will not be considered.

C	ompany is currently for sale or involved in any transaction that would significantly alter its business or result in acquisition y another entity.
	ASCO has been in business 62 years.
C ir	rescribe the resources Proposer has to manage staff and successfully perform the Work contemplated under this contract. State the number and summarize the experience of company personnel who may be utilized for the Work, accluding those who will be available to Cooperative members for assistance with project development, technical issues, and product selection for Work associated with this Contract.
AS	20 has 24 locations and more than 500 employees to support
th	e represented products. Further, the Government Division is
de	dicated to serving our government customer have and terfacing with Buyboard.
C	Marketing Strategy: For your Proposal to be considered, you must submit the Marketing Strategy you will use if the cooperative accepts all or part of your Proposal. (<u>Example</u> : Explain how your company will initially inform Cooperative members of your BuyBoard Contract, and how you will continue to support the BuyBoard for the duration of the Contract term.) Attach additional pages if necessary.
	1500 has been and will continue to be an advocate for
	e cooperative through consistent interaction with our customers
	le ain to constantly inform all personnel in the procurement
	rocess on the advantages of the cooperative.
1	



4.	Describe Proposer's financial capability to perform the Contract. State or describe the firm's financial strength and rating, bonding capacity, and insurance coverage limits. State whether the firm, or any of the firm's past or present owners, principal shareholders or stockholders, or officers, have been a debtor party to a bankruptcy, receivership, or insolvency proceeding in the last 7 years, and identify any such debtor party by name and relationship to or position with your firm.
	Fully Capable.
5.	Does your company have any outstanding financial judgments and/or is it currently in default on any loan or financing agreement? If so, provide detailed information on the nature of such items and prospects for resolution.
	Not applicable.
6.	List all contracts, if any, in the last 10 years on which Proposer has defaulted, failed to complete or deliver the work, or that have been terminated for any reason. For each such contract, provide the project name, scope, value and date and the name of the procuring entity. Fully explain the circumstances of the default, failure to complete or deliver the work, or termination. Not applicable.
7	List all litigation or other legal proceedings (including arbitration proceedings), if any, in the last 10 years brought against your firm, or any of the firm's past or present owners, principal shareholders or stockholders, officers, agents or employees, that relate to or arise from a contract similar to this Contract or the Work contemplated under this Contract. Provide the style of the lawsuit or proceeding (name of parties and court or tribunal in which filed), nature of the claim, and resolution or current status.
	Not expolicable.
-	



VENDOR REQUEST TO SELF-REPORT BUYBOARD PURCHASES

The General Terms and Conditions require that all Purchase Orders generated by or under any Contract awarded under this Proposal Invitation be processed through the BuyBoard and, except as expressly authorized in writing by the Cooperative administrator, Vendors are not authorized to process Purchase Orders received directly from Cooperative members that have not been processed through the BuyBoard or provided to the Cooperative. In accordance with this provision, Vendor may request authorization of the Cooperative administrator to self-report Cooperative member purchases if awarded a Contract under this Proposal Invitation. By making such a request, Vendor acknowledges and agrees that self-reporting is specifically subject to and conditioned upon (1) Vendor's agreement to the Additional Terms and Conditions for BuyBoard Self-Reporting which are included in this Proposal Invitation and incorporated herein for all purposes and (2) approval of this request in writing by the Cooperative administrator.

Note: This form is NOT required as part of your proposal. You should sign and return this form ONLY if you wish to request authorization to self-report BuyBoard purchases. Any request to self-report will not be effective, and Vendor shall not be authorized to self-report BuyBoard member purchases, unless and until (1) Vendor is awarded a Contract under this Proposal Invitation, and (2) the request has been approved in writing by the Cooperative administrator.

By my signature below, I hereby request authorization from the Cooperative administrator to self-report BuyBoard purchases if my company is awarded a Contract. I certify that I am authorized by the above-named Vendor to approve this form, and I have received and read the Additional Terms and Conditions for BuyBoard Self-Reporting included in this Proposal Invitation and do hereby approve and agree to such terms and conditions on behalf of Vendor.

NAME OF VENDOR: Associated Supply	Company, Inc.
Docusigned by: Signature of Vendor Authorized Representative	
Brax Wright Printed Name:	
Title:	
6/20/2022 Date:	
(For Cooperative Administrator Use Only) Approved by BuyBoard Administrator:	
Effective/Start Date for Self-Reporting:	

Associated Supply Co. Asco Equipment Information

Address: 2102 Slaton Road

2102 Slaton Highway Lubbock, TX 79404

Phone: (806) 745-2000 Fax: (806) 748-1268

By submitting your response, you certify that you are authorized to represent and bind your company.

Skipper Robinson srobinson@ascoeq.com
Signature Email

Submitted at 6/23/2022 02:20:08 PM (CT)

Requested Attachments

BuyBoard Proposal Invitation No. 685-22 Construction, Road and Bridge, and Other signed 685-22.pdf Related Equipment

REQUIRED-In PDF format, upload all proposal invitation documents available for download at vendor.buyboard.com including any additional pages, as necessary. NOTICE: DO NOT complete proposal forms in internet browser. No data will be stored. Download file to computer and complete proposal forms prior to submitting. (Please DO NOT password protect uploaded files.)

Catalog/Pricelist

ASCO Buyboard Pricing 7-1-22 thru 12-31-23.pdf

REQUIRED-In Excel or PDF format, upload catalog(s)/pricelist(s) in accordance with proposal invitation instructions. Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or Proposal will not be considered. No paper catalogs or manufacturer/vendor websites will be accepted. File size must not exceed 250MB. (Please DO NOT password protect uploaded files.)

Company Profile ASCO Company Profile.docx

REQUIRED-Information on awarded Cooperative Contracts is available to Cooperative Members on the BuyBoard website. If your company is awarded a Contract under this Proposal Invitation, please provide a brief company description that you would like to have included with your company profile on the BuyBoard website. Submit your company profile in a separate file, in Word format, with your Proposal. (Note: Vendor is solely responsible for any content provided for inclusion on the BuyBoard website. The Cooperative reserves the right to exclude or remove any content in its sole discretion, with or without prior notice, including but not limited to any content deemed by the Cooperative to be inappropriate, irrelevant to the Contract, inaccurate, or misleading.)

Exceptions and/or Detailed Information Related to Discount % and/or Hourly Labor Rate No response Proposed

In PDF format and if necessary, vendor shall attach detailed information regarding exceptions to pricing and/or discount percentage and define the services that are proposed to be provided. NOTE: IF DETAILED INFORMATION IS NOT SUBMITTED, PROPOSAL MAY NOT BE CONSIDERED. (Please DO NOT password protect uploaded files.)

IRS Form W-9 Request for Taxpayer Identification Number and Certification

W-9 Signed.PDF

REQUIRED-In PDF format, upload W-9 form. (Please DO NOT password protect uploaded files.)

Manufacturer Authorization Letter(s)

Manufacturer Authorization Letter 20-JUN-2022.pdf

REQUIRED - Upload Manufacturer Authorization Letter(s)in PDF format. Manufacturers responding to this proposal invitation, in lieu of an authorization letter, must submit a response on company letterhead explaining that the company is a manufacturer of products proposed. Dealers responding to this Proposal Invitation should submit an approval letter from each manufacturer or a response on company letterhead explaining that the company is not required to submit an authorization letter.

Response Attachments

ASCO - Airman Generators - Rob Barnica - 06_14_2022 - Quote (1).pdf

Airman Generators Pricelist

ASCO - Airman Compressors - Rob Barnica - 06_14_2022 - Quote.pdf

Airman Compressors Pricelist

ASCO - Generator and Compressor Accessories - Rob Barnica - 06_14_2022 - Quote.pdf

Airman Generator and Compressor Accessories Pricing

ASCO - Accessories Continued - Rob Barnica - 06_14_2022 - Quote.pdf

Airman Generator and Compressor Accessories Pricing (cont'd)

Price List Mobilair Portable Compressors 2022 06.pdf

Kaeser Compressors Price list

ASCO Authorized Dealer letter 061422.pdf

Kaeser Authorization Letter

Paladin Attachments 2022 Compact Catalog_2022.06.0.pdf

Paladin light attach pricing

Paladin Attachments 2022 Heavy Price Book_2022.05.2.pdf

Paladin heavy pricing

ASCO Sole Source letter_5.1.2022.pdf

Leeboy / Rosco Sole Source Letter

Sole Source Letter.4% Surcharge.pdf

Leeboy Material Surcharge Letter

2022 - LeeBoy_List_Pricing - Protected.xlsx

Leeboy pricing

Toku Authorization Letter.pdf

Toku / Striker Authorization Letter

Toku Buyboard Pricing.pdf

Toku / Striker Pricing

2022 - Rosco List Pricing - Protected.xlsx

Rosco Pricing

ASCO authorization Letter 06.14.22.pdf

Case Construction Authorization Letter

US Crawler Dozer UT rev15 - June 6, 2022.pdf

Case Crawler Dozer UT price

US Crawler CE rev31 - June 6, 2022.pdf

Case Crawler CE pricing

CASE CE US Compaction Rev.41 April 11th 2022.pdf

Case CE US Compaction pricing

CASE CE US Compact Dozer Loader Rev.3 April 11th 2022.pdf

Case CE US Compact Dozer Loader pricing

US EX Rev. 40 effective 4-11-22.pdf

Case US Excavator pricing

CASE CE US Compact Track Loader Rev.44 Feb 17 2022.pdf

Case CE US CTL pricing

Tractor Loader Backhoe US rev30 - Apr. 11, 2022.pdf

Case Tractor Loader Backhoe pricing

US Mini Excavator rev14 - Apr. 11, 2022.pdf

Case mini-x pricing

Tractor Loader US rev27 - Apr. 11, 2022.pdf

Case Tractor Loader pricing

Forklifts - US price book rev29 Apr. 11, 2022.pdf

Case Forklifts pricing

US Motor Grader Lecce v10 - Apr. 11, 2022.pdf

Case US Motor Grader pricing

CASE CE US Skid Steer Loader Rev.43 April 11th 2022.pdf

Case Skid Steer pricing

US WL Rev. 39 effective 4-11-22.pdf

Case Wheel Loader pricing

US CWL Rev. 29 effective 4-11-22.pdf

Case Compact Wheel Loader pricing

2021 USA Price List Rev 3.pdf

Genie price list

Genie Authorization Letter.pdf

Genie Authorization Letter

Genie Surcharge Communication.pdf

Genie Material Surcharge Letter

ASCO 6-15-22.pdf

Gradall Sole Source Letter

Models for Buyboard 6-13-22.xlsx

Gradall Excavators pricing

ANA Authorization Letter.pdf

ANA (Airman) Authorization letter

K-Tec Manufacturer Authorization Letter.pdf

K-Tec Authorization Letter

2022 K-Tec Direct Mount MSRP Sheet - WEB.pdf

K-Tec Pricing

ASCO - Texas Buy Board Auth Dist Letter 2022.6.15.pdf

Volvo Authorization Letter

738M_NorthAmerica_SENNEBOGEN Master Dealer Price List (2023-01).pdf

Sennebogen 738M Price list

728R-HD_NorthAmerica_SENNEBOGEN Master Dealer Price List (2023-01).pdf

Sennebogen 728R Price

728M_NorthAmerica_SENNEBOGEN Master Dealer Price List (2023-01).pdf

Sennebogen 728M price

718R_NorthAmerica_SENNEBOGEN Master Dealer Price List (2023-01).pdf

Sennebogen 718R Price

718M_NorthAmerica_SENNEBOGEN Master Dealer Price List (2023-01).pdf

Sennebogen 718M Price

JLG letter.pdf

JLG Authorization Letter

Paladin letter.pdf

Paladin Authorization Letter

Mobile-Stock-Picker-Lifts-2022-NA.pdf

JLG Mobile Stock Picker pricing

LiftPod-2021-NA.pdf

JLG LiftPod pricing

Non-Powered-EcoLifts-2022-NA.pdf

JLG Non Powered EcoLift pricing

Push-Around-Mast-Lifts-2022-NA.pdf

JLG Push Around pricing

Towable-Boom-Lifts-2022-NA.pdf

JLG Towable Boom Lift pricing

Electric-and-Hybrid-Boom-Lifts-2022-NA.pdf

JLG Electric and Hybrid Boom pricing

Mast-Style-Boom-Lifts-2022-NA.pdf

JLG Mast Style Boom pricing

Compact-Crawler-Boom-Lifts-2022-NA.pdf

JLG Compact Crawler Boom pricing

Articulating-Boom-Lifts-2022-NA.pdf

JLG Articulating Boom Lift pricing

Telescopic-Boom-Lifts-2022-NA.pdf

JLG Telescopic Boom Lifts pricing

R-Series-Scissor-Lifts-2022-NA.pdf

R Series Scissor pricing

Rough-Terrain-Scissor-Lifts-2022-NA.pdf

JLG Rough Terrain Scissor pricing

Electric-Scissor-Lifts-2022-NA.pdf

JLG Electric Scissor Pricing

Electric-Mast-Lifts-2022-NA.pdf

JLG Electric Mast Lifts pricing

Driveable-Personnel-Lifts-2022-NA.pdf

JLG Driveable Personnel Lift pricing

Manually-Propelled-Personnel-Lifts-2022-NA.pdf

JLG Manually Propelled Personnel Lift pricing

SkyTrak-Telehandlers-2022-NA.pdf

SkyTrak telehandler pricing

JLG-Telehandlers-2022-NA.pdf

JLG Telehandler pricing

ASCO 2022.pdf

Laymor Authorization Letter

LAYMOR Sweeper List Pricing 2022-2023.pdf

Laymor Sweeper List pricing

Volvo CE Jan 2023 Pricing Catalog.pdf

Volvo CE Pricing

DIA Forklifts_ Price Pages Last Updated on 12_03_2021.pdf

Doosan Forklifts Pricing

BuyBoard Service Pricing.pdf

SERVICE AND MAINTENANCE

BuyBoard Rental Rates 684-22.pdf

Rental rates

Combined_SENNEBOGEN Master Dealer Price List (2023-01).pdf

SENNEBOGEN PRICE LIST

Husqvarna Price Lists.pdf

Husqvarna Price Lists

Husqvarna letter.pdf

Husqvarna Letter

Doosan letter.pdf

Doosan Authorization Letter

Bid Attributes

1 Federal Identification Number

Federal Identification Number

75-1386410

2 HUB/No Israel Boycott Certification/No Excluded Nation or Foreign Terrorist Certification

HUB/No Israel Boycott Certification/No Excluded Nation or Foreign Terrorist Certification

3	No Israel Boycott Certification
	A Texas governmental entity may not enter into a contract with a value of \$100,000 or more that is to be paid wholly or partly from public funds with a company (excluding a sole proprietorship) that has 10 or more full-time employees for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract. (TEX. GOV'T CODE Ch. 2270). Accordingly, this certification form is included to the extent required by law.
	"Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes. TEX. GOV'T CODE §808.001(1).
	By signature on the Compliance Forms Signature Page, to the extent applicable, I certify and verify that Vendor does not boycott Israel and will not boycott Israel during the term of any contract awarded under this Proposal Invitation, that this certification is true, complete and accurate, and that I am authorized by my company to make this certification. Yes
	No Excluded Nation or Foreign Terrorist Organization Certification
4	Chapter 2252 of the Texas Government Code provides that a Texas governmental entity may not enter into a contract with a company engaged in active business operations with Sudan, Iran, or a foreign terrorist organization – specifically, any company identified on a list prepared and maintained by the Texas Comptroller under Texas Government Code §§806.051, 807.051, or 2252.153. (A company that the U.S. Government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or any federal sanctions regime relating to a foreign terrorist organization is not subject to the contract prohibition.)
	By signature on the Compliance Forms Signature Page, I certify and verify that Vendor is not on the Texas Comptroller's list identified above; that this certification is true, complete and accurate; and that I am authorized by my company to make this certification. Yes
5	MWBE/HUB Status Certification
	A Proposer that has been certified as a Historically Underutilized Business (also known as a Minority/Women Business Enterprise or "MWBE" and all referred to in this form as a "HUB") is encouraged to indicate its HUB certification status when responding to this Proposal Invitation. The BuyBoard website will indicate HUB certifications for awarded Vendors that properly indicate and document their HUB certification on this form.
	I certify that my company has been certified as a MWBE/HUB in the following categories: (Please check all that apply)
6	Minority Owned Business
	Minority Owned Business Minority Owned Business (Yes)
7	Women Owned Business
	Women Owned Business
	☐ Women Owned Business (Yes)
8	Service-Disabled Veteran Owned Business

S. Department of Veterans Affairs or Department of Defense)

☐ Service-Disabled Veteran Owned Business (Yes)

Service-Disabled Veteran Owned Business (veteran defined by 38 U.S.C. §101(2), who has a service-connected disability as defined by 38 U.S.C. § 101(16), and who has a disability rating of 20% or more as determined by the U.

9	Certification Number
	Certification Number
	No response
1 0	Name of Certifying Agency Certifying Agency No response
1	Non-MWBE/HUB My company has NOT been certified as a MWBE/HUB Non-HUB (Yes)
1 2	Vendor General Contact Information Proposal/Contract General Contact Information
1 3	Vendor Proposal/Contract Contact Name Vendor Proposal/Contract Contact Name Skipper Robinson
1 4	Vendor Proposal/Contract Contact E-mail Address Vendor Proposal/Contract Contact E-mail Address srobinson@ascoeq.com
1 5	Vendor Proposal/Contract Mailing Address Vendor Proposal/Contract Mailing Address 6203 Long Drive
1 6	Vendor Proposal/Contact Mailing Address - City Vendor Proposal/Contact Mailing Address - City Houston
1 7	Vendor Proposal/Contact Mailing Address - State Vendor Proposal/Contact Mailing Address - State (Abbreviate State Name) TX
1 8	Vendor Proposal/Contact Mailing Address - Zip Code Vendor Proposal/Contact Mailing Address - Zip Code 77087
1 9	Vendor Proposal/Contact Phone Number Vendor Proposal/Contact Phone Number (xxx-xxx-xxxx) 832-316-2507
2 0	Vendor Proposal/Contact Extension Number Vendor Proposal/Contact Extension Number No response

Company Website Company Website (www.XXXXX.com) www.ascoeq.com **Purchase Orders Contact Information** All Purchase Orders from Cooperative members will be available through the Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to Vendors to assist them with retrieving their orders. Please select options below for receipt of Purchase Orders and provide the requested information: I will use the internet to receive Purchase Orders at the following address Yes **Purchase Order E-mail Address** Purchase Order E-mail Address srobinson@ascoeq.com **Purchase Order Contact Name** Purchase Order Contact Name Skipper Robinson **Purchase Order Contact Phone Number** Purchase Order Contact Phone Number (xxx-xxx-xxxx) 832-316-2507

Purchase Order Contact Extension Number

Purchase Order Contact Extension Number

No response

2 Alternate Purchase Order E-mail Address

Alternate Purchase Order E-mail Address

tbentley@ascoeq.com

2 Alternate Purchase Order Contact Name

Alternate Purchase Order Contact Name

Tori Bentley

2 Alternate Purchase Order Contact Phone Number

Alternate Purchase Order Contact Phone Number (xxx-xxx-xxxx)

806-748-3048

3 Alternate Purchase Order Contact Extension Number

Alternate Purchase Order Contact Extension Number

13048

Purchase Orders Contact Information

All Purchase Orders from Cooperative members will be available through the Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to Vendors to assist them with retrieving their orders.

Please select options below for receipt of Purchase Orders and provide the requested information:

• Purchase Orders may be received by the Designated Dealer(s) identified on my company's Dealer Designation form as provided to the Cooperative administrator. I understand that my company shall remain responsible for the Contract and the performance of all Designated Dealers under and in accordance with the Contract.

No

3 Request for Quotes ("RFQâ€)

Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:

Request for Quote (RFQ) E-mail Address

Request for Quote (RFQ) E-mail Address

srobinson@ascoeq.com

3 Request for Quote (RFQ) Contact Name

Request for Quote (RFQ) Contact Name

Skipper Robinson

3 Request for Quote (RFQ) Contact Phone Number

Request for Quote (RFQ) Contact Phone Number (xxx-xxx-xxxx)

832-316-2507

Request for Quote (RFQ) Contact Extension Number

Request for Quote (RFQ) Contact Extension Number

No response

Alternate Request for Quote (RFQ) E-mail Address

Alternate Request for Quote (RFQ) E-mail Address

tbentley@ascoeq.com

Alternate Request for Quote (RFQ) Contact Name

Alternate Request for Quote (RFQ) Contact Name

Tori Bentley

Alternate Request for Quote (RFQ) Contact Phone Number

Alternate Request for Quote (RFQ) Contact Phone Number (xxx-xxx-xxxx)

806-748-3048

Alternate Request for Quote (RFQ) Contact Extension Number

Alternate Request for Quote (RFQ) Contact Extension Number

No response

4 Invoices

Your company will be billed monthly for the service fee due under a Contract awarded under this Proposal Invitation. All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.

4 Invoices

Please choose <u>only one (1)</u> of the following options for receipt of invoices and provide the requested information:

(a) Service fee invoices and related communications should be provided directly to my company at:

or

(b) In lieu of my company, I request and authorize all service fee invoices to be provided directly to the following billing agent:

If Vendor authorizes a billing agent to receive and process service fee invoices, in accordance with the General Terms and Conditions of the Contract, Vendor specifically acknowledges and agrees that nothing in that designation shall relieve Vendor of its responsibilities and obligations under the Contract including, but not limited to, payment of all service fees under any Contract awarded Vendor.

Service fee invoices and notices direct to company

4 Invoice Company Name

Invoice Company Name

Associated Supply Company, Inc.

Invoice Company Department Name

Invoice Company Department Name

Accounts Payable

4 | Invoice Contact Name

Invoice Contact Name

Chris Carpenter

4 Invoice Mailing Address

Invoice Mailing Address (P.O. Box or Street Address)

P.O. Box 3888

4 | Invoice Mailing Address - City

Invoice Mailing Address - City

Lubbock

4 Invoice Mailing Address - State

Invoice Mailing Address - State (Abbreviate State Name)

TX

4 Invoice Mailing Address - Zip Code

Invoice Mailing Address (Zip Code)

79452

5 0	Invoice Contact Phone Number Invoice Contact Phone Number (xxx-xxx-xxxx) 844-237-4841
5	Invoice Contact Extension Number Invoice Contact Extension Number No response
5 2	Invoice Contact Fax Number Invoice Contact Fax Number (xxx-xxx-xxxx) No response
5 3	Invoice Contact E-mail Address Invoice Contact E-mail ccarpenter@ascoeq.com
5 4	Invoice Contact Alternate E-mail Address Invoice Contact Alternate E-mail Address srobinson@ascoeq.com
5 5	Billing Agent Company Name Billing Agent Company Name Associated Supply Company, Inc
5 6	Billing Agent Department Name Billing Agent Department Name Accounts Payable
5 7	Billing Agent Contact Name Billing Agent Contact Name Skipper Robinson
58	Billing Agent Mailing Address Billing Agent Mailing Address (P.O. Box or Street Address) No response
5 9	Billing Agent Mailing Address - City Billing Agent Mailing Address - City No response
6	Billing Agent Mailing Address - State Billing Agent Mailing Address - State (Abbreviate State Name) No response
6	Billing Agent Mailing Address - Zip Code Billing Agent Mailing Address - Zip Code No response
_	Vandor: Associated Supply Co. Assoc Equipment 695.22

6	Billing Agent Contact Phone Number Billing Agent Contact Phone Number (xxx-xxx-xxxx)
	No response
6 3	Billing Agent Contact Extension Number Billing Agent Contact Extension Number No response
64	Billing Agent Fax Number Billing Agent Fax Number No response
6 5	Billing Agent Contact E-mail Address Billing Agent Contact E-mail Address No response
6	Billing Agent Alternative E-mail Address Billing Agent Alternative E-mail Address No response
67	Shipping Via Common Carrier, Company Truck, Prepaid and Add to Invoice, or Other Common Carrier
68	Payment Terms Note: Vendor payment terms must comply with the BuyBoard General Terms and Conditions and the Texas Prompt Payment Act (Texas Government Code Ch. 2251). Compliant with contract
6	Vendor's Internal/Assigned Reference/Quote Number Vendor's Internal/Assigned Reference/Quote Number No response
7 0	State or Attach Return Policy Note: Only return requirements and processes will be deemed part of Vendor's return policy. Any unrelated contract terms, terms of sale, or other information not specifically related to return requirements and processes included in Vendor's return policy shall not apply to any awarded Contract unless specifically included as a deviation in the Deviation and Compliance Form and accepted by the Cooperative. No response
7	Electronic Payments Are electronic payments acceptable to your company? Yes
7 2	Credit Card Payments Are credit card payments acceptable to your company? No

3	Texas Regional Service Designation - Refer to Form in Proposal Invitation
	The Cooperative (referred to as "Texas Cooperative" in this form and in the State Service Designation form) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you must indicate the specific regions you will service on this form. If you propose to serve different regions for different products or services included in your Proposal, you must complete and submit a separate Texas Regional Service Designation form for each group of products and clearly indicate the products or services to which the designation applies. By designating a region or regions, you are certifying that you are authorized and willing to provide the proposed products and services in those regions. Designating regions in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your Proposal or, if awarded, termination of your Contract. Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.
7	Company Name Company Name Associated Supply Company
7	Texas Regional Service Designation Select only one of the following options. If you select "I will NOT serve all Regions of Texas", you must then check the individual Regions you wish to serve. Select Regions
7	Region 1 Region 1 - Edinburg Region 1 (1)
7	Region 2 Region 2 - Corpus Christi Region 2 (2)
78	Region 3 Region 3 - Victoria ☑ Region 3 (3)
7	Region 4 Region 4 - Houston ☑ Region 4 (4)
80	Region 5 Region 5 - Beaumont ☑ Region 5 (5)
B 1	Region 6 Region 6 - Huntsville ☑ Region 6 (6)
8	Region 7 Region 7 - Kilgore ✓ Region 7 (7)

7 Texas Regional Service Designation

83	Region 8 Region 8 - Mount Pleasant ☑ Region 8 (8)
8 4	Region 9 Region 9 - Wichita Falls ☑ Region 9 (9)
8 5	Region 10 Region 10 - Richardson ☑ Region 10 (10)
8	Region 11 Region 11 - Fort Worth ☑ Region 11 (11)
8 7	Region 12 Region 12 - Waco ☑ Region 12 (12)
88	Region 13 Region 13 - Austin ☑ Region 13 (13)
8 9	Region 14 Region 14 - Abilene ☑ Region 14 (14)
9	Region 15 Region 15 - San Angelo ☑ Region 15 (15)
9	Region 16 Region 16 - Amarillo ☑ Region 16 (16)
9 2	Region 17 Region 17 - Lubbock ☑ Region 17 (17)
9	Region 18 Region 18 - Midland ☑ Region 18 (18)
9	Region 19 Region 19 - El Paso Region 19 (19)

9	Region 20		
)	Region 20 - San Antonio		
	☑ Region 20 (20)		
	State Service Designation - Refer to Form in Proposal Invitation. As set forth in the Proposal Invitation, it is the Cooperative's intent that other governmental entities in the United States have the opportunity to purchase goods or services awarded under the Contract, subject to applicable state law, through a piggy-back award or similar agreement through the National Purchasing Cooperative BuyBoard. If you plan to service the entire United States or only specific states, you must complete this form accordingly. (Note: If you plan to service Texas Cooperative members, be sure that you complete the Texas Regional Service Designation form.) In addition to this form, to be considered for a piggy-back award by the National Purchasing Cooperative, you must have an authorized representative sign the National Purchasing Cooperative Vendor Award Agreement that follows this form.		
	If you serve different states for different products or services included in your Proposal, you must complete and submit a separate State Service Designation form for each group of products and clearly indicate the products or services to which the designation applies. By designating a state or states, you are certifying that you are authorized and willing to provide the proposed products and services in those states. Designating states in which you are either unable or unwilling to provide the specified products and services shall be grounds for either rejection of your Proposal or, if awarded, termination of your Contract.		
)	Company Name		
•	Company Name		
	Associated Supply Company		
9	State Service Designation Select only one of the following options. If you select "I will NOT serve all States", you must then check the individual States you wish to serve. I will not serve all states in the United States		
9	Alabama Alabama (AL)		
	Alaska Alaska Alaska (AK)		
 	Arizona Arizona Arizona (AZ)		
1	Arkansas Arkansas Arkansas (AR)		
1	California California (Public Contract Code 20118 & 20652) □ California (CA)		

104	Colorado
4	Colorado Colorado (CO)
1 0 5	Connecticut
5	Connecticut Connecticut (CT)
1	Delaware
1 0 6	Delaware ☐ Delaware (DE)
1	District of Columbia
1 0 7	District of Columbia
	☐ District of Columbia (DC)
1 0 8	Florida Florida
0	☐ Florida (FL)
1 0 9	Georgia
9	Georgia ☐ Georgia (GA)
1 1 0	Hawaii
Ó	Hawaii ☐ <i>Hawaii (HI)</i>
1	Idaho
1 1 1	Idaho
4	☐ Idaho (ID)
1 1 2	Illinois Illinois
	□ Illinois (IL)
1 1 3	Indiana Indiana
3	☐ Indiana (IN)
1 1 4	lowa
4	lowa □ <i>Iowa (IA)</i>
1	Kansas
1 1 5	Kansas ☐ <i>Kansas (KS)</i>
	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \

1 1 6	Kentucky Kentucky □ Kentucky (KY)
1 1 7	Louisiana Louisiana Louisiana (LA)
1 1 8	Maine Maine □ Maine (ME)
1 1 9	Maryland Maryland ☐ Maryland (ME)
1 2 0	Massachusetts Massachusetts Massachusetts (MA)
1 2 1	Michigan Michigan □ Michigan (MI)
1 2 2	Minnesota Minnesota Minnesota (MN)
1 2 3	Mississippi Mississippi □ Mississippi (MS)
1 2 4	Missouri Missouri (MO)
1 2 5	Montana Montana □ Montana (MT)
1 2 6	Nebraska Nebraska Nebraska (NE)
1 2 7	Nevada Nevada Nevada (NV)

1 2 8	New Hampshire New Hampshire New Hampshire (NH)
1 2 9	New Jersey New Jersey (NJ)
1 3 0	New Mexico New Mexico New Mexico (NM)
1 3 1	New York New York New York (NY)
1 3 2	North Carolina North Carolina North Carolina (NC)
1 3 3	North Dakota North Dakota North Dakota (ND)
1 3 4	Ohio Ohio □ Ohio (OH)
1 3 5	Oklahoma Oklahoma Oklahoma (OK)
1 3 6	Oregon Oregon Oregon (OR)
1 3 7	Pennsylvania Pennsylvania Pennsylvania (PA)
1 3 8	Rhode Island Rhode Island Rhode Island (RI)
1 3 9	South Carolina South Carolina South Carolina (SC)

1 4 0	South Dakota South Dakota South Dakota (SD)		
1 4 1	Tennessee Tennessee □ Tennessee (TN)		
1 4 2	Texas Texas ✓ Texas (TX)		
1 4 3	Utah Utah □ Utah (UT)		
1 4 4	Vermont Vermont □ Vermont (VT)		
1 4 5	Virginia Virginia □ Virginia (VA)		
1 4 6	Washington Washington Washington (WA)		
1 4 7	West Virginia West Virginia West Virginia (WV)		
1 4 8	Wisconsin Wisconsin Wisconsin (WI)		
1 4 9	Wyoming Wyoming (WY)		
Bio	Bid Lines		
1	Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY		
	Discount (%) off catalog/pricelist for Air Compressors (Truck or Trailer Mounted) , Accessories and Attachments . Catalog/Pricelist MUST be included or proposal will not be considered.		
	Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be		

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes		
1. State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
Airman Air Compressors		
Alternate 1 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for Air Compressors (Truck or Trailer Mou Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.	nted), Ac	cessories and
	Total:	14%
Item Attributes		
1. State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		

2 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Kaeser Air Compressors

Discount (%) off catalog/pricelist for **Articulated Trucks**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 42%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Volvo (A25G-A45GS)

Alternate 1

<u>Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY</u>
<u>Discount (%) off catalog/pricelist for Articulated Trucks, Accessories and Attachments. Catalog/Pricelist MUST</u>
be included or proposal will not be considered.

Total:	35%
TOTAL:	.3:3:76

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

VOLVO (A60H)

3 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Asphalt Compactors**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes		
1. State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
Case Construction		
Alternate 1		
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ON Discount (%) off catalog/pricelist for Asphalt Compactors, Accessories and Admit MUST be included or proposal will not be considered.		atalog/Pricelis
MOST be included of proposal will not be considered.	Total:	39%
Item Attributes		
1. State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
Volvo		
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHAS	ONLY	

Discount (%) off catalog/pricelist for Asphalt Cutters, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	5%
ı Olai.	370

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

> considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format.

> with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

Husqvarna

5 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Asphalt Distributors**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	8%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

 Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

Rosco

6 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Asphalt Emulsion Tanks**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

No response

7 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Asphalt Pavers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	8%
rotal.	0 70

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale

and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Leeboy

8 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Backhoe/Loaders**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Case Construction

9 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Chip Spreaders**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	8%
	0,0

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist

proposed

 Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Leeboy

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Cold Planers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Conveyors**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Curb and Gutter Machines**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be

sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Forklifts**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Case Construction

Alternate 1 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for Forklifts, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered. Total: 22% Item Attributes 1. State Name of Catalog/Pricelist Proposed with Discount Percentage

1 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Discount (%) off catalog/pricelist for **Generator Equipment and Electrical Systems, Accessories and Attachments.** Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 14%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

Doosan

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Airman

1

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Hydraulic Hammers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 18%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

Toku / Striker

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Integrated Tool Carriers, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be

accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

Case Construction

1 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Jack Hammers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale

and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Knuckle Boom Loaders**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format.

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Material Handling Equipment**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	15%
ı otal:	15%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist

proposed

 Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Sennebogen

Alternate 1 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for Material Handling Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered. Total: 17% **Item Attributes** 1. State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed". Genie Alternate 2 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for Material Handling Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered. 17% Total: **Item Attributes** 1. State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed". JLG

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Melter Crack Sealers** (Truck or Trailer Mounted), **Accessories and Attachments.** Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Mini Excavators**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format.

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Case Construction

Alternate 1

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY
Discount (%) off catalog/pricelist for Mini Excavators, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

	1
Total:	39%

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Volvo

2

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Motor Graders**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Case Construction

2

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Multi Terrain Loaders**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

2%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

Avant

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Paving Breakers and Milling Machines, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be

accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

No response

5

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Pipelaying Equipment**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale

and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

2 3

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Pneumatic Compactors and Rollers, Accessories and Attachments.** Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format.

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Case Construction

Alternate 1

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Pneumatic Compactors and Rollers, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	39%
--------	-----

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Volvo

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Pothole Patchers** (Trailer or Truck Mounted), **Accessories and Attachments.** Catalog/Pricelist MUST be included or proposal will not be considered.

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the

Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Leeboy / Rosco

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Road Broom Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	8%
TOTAL.	0 /0

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Rosco

Alternate 1

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY
Discount (%) off catalog/pricelist for Road Broom Equipment, Accessories and Attachments. Catalog/Pricelist
MUST be included or proposal will not be considered.

Γotal:	8%
--------	----

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Laymor

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Road Reclaiming Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist

proposed

 Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Scrapers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

KTEC

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Skid Steer Loaders**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

Case Construction

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Soil Stabilizing Equipment**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be

Page 63 of 115 pages

sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Telescopic Handlers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 14%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

GENIE

	Alternate 1
	Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY
	<u>Discount (%) off catalog/pricelist for Telescopic Handlers, Accessories and Attachments. Catalog/Pricelist MUS be included or proposal will not be considered.</u>
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	JLG
	Alternate 2
	Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY
	Discount (%) off catalog/pricelist for Telescopic Handlers, Accessories and Attachments. Catalog/Pricelist MUS
	be included or proposal will not be considered.
	Total: 14%
	Item Attributes
	1. State Name of Catalog/Pricelist Proposed with Discount Percentage
	NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
	SKYTRAK
3	Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY
•	Discount (%) off catalog/pricelist for Track Loaders , Accessories and Attachments . Catalog/Pricelist MUST be included or proposal will not be considered.
	Total: 25%
	Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be
	considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,
	with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.
	Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submethe information as follows or proposal may not be considered:

 Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed

• Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and

service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

CASE CONSTRUCTION

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Track and Wheel Material Handlers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	15%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

SENNEBOGEN

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Track-Type Tractors and Dozers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale

and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

CASE CONSTRUCTION

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Tracked Excavators**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

CASE CONSTRUCTION

Alternate 1

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Tracked Excavators, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total·	41%
I CHAI	+ 1 /

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

VOLVO (EC140, EC160, EC145)

Alternate 2

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Tracked Excavators, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	42%

Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
VOLVO EC200-EC750 & ECR235-355	
Alternate 3	
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY	
<u>Discount (%) off catalog/pricelist for Tracked Excavators, Accessories and Attachments be included or proposal will not be considered.</u>	. Catalog/Pricelist MUST
	Total: 37%
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
VOLVO EC950	
Alternate 4	
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY	
Discount (%) off catalog/pricelist for Tracked Excavators, Accessories and Attachments be included or proposal will not be considered.	. Catalog/Pricelist MUST
	Total: 2%
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
GRADALL	

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Trommel Screen Equipment and Compost Turners**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

 Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

3 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Truck Mounted Excavators**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Totalı	2%
Total:	2%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

GRADALL

4

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for All Types of Truck Mounted Aerial Lifts, Accessories and Attachments

(telescopic, cable handler, digger/hydraulic derrick, and related aerial lifts). Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Utility Vehicles**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be

sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Vibratory Soil Compactors and Rollers, Accessories and Attachments.** Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	25%
i Olai.	20/0

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

CASE CONSTRUCTION

Alternate 1 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for Vibratory Soil Compactors and Rollers, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered. Total: 39%

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

VOLVO

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Waste Handling Wheel Loaders and Landfill Compactors, Accessories and

Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

29% Total:

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

> considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format.

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

VOLVO

Alternate 1

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Waste Handling Wheel Loaders and Landfill Compactors, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	22%

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

CASE CONSTRUCTION

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Wheel Dozers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	25%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

CASE CONSTRUCTION

4 5

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Wheel Excavators**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	2%
i Olai.	Z /0

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale

and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

GRADALL

Alternate 1

<u>Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY</u>
<u>Discount (%) off catalog/pricelist for Wheel Excavators, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.</u>

Total:	41%

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

VOLVO EWR130

Alternate 2

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

<u>Discount (%) off catalog/pricelist for Wheel Excavators, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.</u>

Total:	42%

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

VOLVO EWR150-EWR240

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Wheel Loaders**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes		
State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
CASE (COMPACT & LARGE)		
Alternate 1		
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for Wheel Loaders, Accessories and Attachments. C	atalog/P	ricelist MUST be
included or proposal will not be considered.	Total:	43%
Item Attributes		
1. State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
VOLVO L60H-L90H		
Alternate 2		
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for Wheel Loaders, Accessories and Attachments. Cincluded or proposal will not be considered.	;atalog/P	ricelist MUST be
	Total:	42%
Item Attributes	·	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
VOLVO L110H-L350H		
Alternate 3		
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for Wheel Loaders, Accessories and Attachments. Cincluded or proposal will not be considered.	atalog/P	ricelist MUST be
and the second s	Total:	39%
Item Attributes	i otali.	3373
State Name of Catalog/Pricelist Proposed with Discount Percentage		
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".		
VOLVO COMPACT WHEEL LOADERS		
Alternate 4		
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for Wheel Loaders, Accessories and Attachments. C	atalog/P	ricelist MUST be
included or proposal will not be considered.	Total	10%
	Total:	10%

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

SDLG L918-L938

Alternate 5

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for Wheel Loaders, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	11%
--------	-----

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

SDLG L948-L959

4 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for **Heavy Duty Paint Striping Equipment**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

otal:	2%
-------	----

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

 Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

GRADALL CROSSOVER

Alternate 1

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

7%
1

Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
PALADIN ATTACHMENTS (HVY)	
Alternate 2	
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY	
<u>Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Eq</u> Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.	uipment, Accessories and
- Machine Catalog Michael McC 1 20 Michael Catalog Cat	Total: 12%
Item Attributes	10tal
State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
PALADIN ATTACHMENTS (LIGHT)	
Alternate 3	
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY	
<u>Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Eq</u> Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.	uipment, Accessories and
- Allaci in the interior and in proposal will not so conclusion.	Total: 27%
Maria Attributas	10tai. <u>21 /0</u>
Item Attributes 4. State Name of Catalog/Principles Proposed with Discount Percentage	
State Name of Catalog/Pricelist Proposed with Discount Percentage NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
VOLVO RIGID HAULER	
VOLVO TRIGILO TURISLETA	
Alternate 4	
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY	
Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Eq	<u>juipment, Accessories and</u>
Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.	
	Total: 2%
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
GENIE (Mat Lifts/AWP/Tow booms	
Alternate 5	
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY	
Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Eq	uipment, Accessories and
Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.	-
	Total: 22%

Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
GENIE BOOM LIFTS (S & Z)
Alternate 6
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Equipment, Accessories a Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 16 ^o
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
JLG BOOMS
Alternate 7
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Equipment, Accessories a Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 18 ^o
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
JLG SCISSORS
Alternate 8
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Equipment, Accessories a Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.
Total:
Item Attributes
1. State Name of Catalog/Pricelist Proposed with Discount Percentage
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".
JLG VERTICAL MASTS
Alternate 9
Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Equipment, Accessories a Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.
Total: 50

685-22

Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	
NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".	
JLG STOCK PICKERS	
Alternate 10 Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY Discount (%) off catalog/pricelist for All Other Construction, Road, Bridge, Other Equipment, Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.	Accessories and
Total:	15%
Item Attributes	
1. State Name of Catalog/Pricelist Proposed with Discount Percentage	

Section I: New Construction, Road, Bridge and Repair Equipment-PURCHASE ONLY

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

JLG TOW BEHIND BOOMS

Discount (%) off catalog/pricelist for Repair Parts on All Types of Construction, Road, Bridge, and Other Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	20%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

GENIE SCISSOR LIFTS

5 Section II: Construction, Road, Bridge, and Repair Equipment-RENTAL ONLY (Rental Rate Sheet must be

submitted with Proposal or Proposal will not be considered.)

Discount (%) off catalog/pricelist for RENTAL of All Construction, Road, Bridge, Other Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	5%
--------	----

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

ASCO RENTALS

SectionIII: Construction, Road, Bridge, and Repair Equipment (Pre-Owned/Reconditioned/Retired Rental)-

PURCHASE ONLY

Discount (%) off catalog/pricelist for All Types of Pre-Owned/Reconditioned/Retired Rental Construction,

Road, Bridge, Other Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total: 10%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format.

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total

equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

BASED ON ASCO FLEET INVENTORY

Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for **Broom Street Sweepers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	8%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

LAYMOR

Alternate 1

Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-PURCHASE ONLY

<u>Discount (%) off catalog/pricelist for Broom Street Sweepers, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.</u>

Total:	8%
TOTAL.	O /0

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

ROSCO

Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for **Air Street Sweepers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

No response

Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for Regenerative Air Street Sweepers, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired

Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

5 Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for **Waterless Street Sweepers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

5 | Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for **Alternative Fuel Street Sweepers**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

No response

Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for All Types of Mounted Sand and Salt Spreading Equipment, Accessories

and Attachments (Pick-Up, Utility, Heavy-Duty, or Tailgate). Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal.

Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for **Pre-Wetting Equipment**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

No response

Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for **Snowplow Equipment**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format.

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

No response

Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for **Deicing Equipment**, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format.

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired

Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

6 | Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for All Other Types of Street Sweeper, Sand/Salt Spreading, Snowplows and

Deicing Equipment, **Accessories and Attachments**. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

No response

6 | Section IV: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

PURCHASE ONLY

Discount (%) off catalog/pricelist for Repair Parts on All Types of Street Sweepers, Sand/Salt Spreading,

Snowplows, Deicing, and Other Related Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format.

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

No response

Section V: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment-

RENTAL ONLY (Rental Rate Sheet must be submitted with Proposal or Proposal will not be considered.)

Discount (%) off catalog/pricelist for RENTAL of All Street Sweepers, Sand/Salt Spreading, Snowplows and

Deicing Road and Bridge Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

No response

6 Section VI: Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment (Pre-

Owned/Reconditioned/Retired Rental)-PURCHASE ONLY

Discount (%) off catalog/pricelist for All Types of Pre-Owned/Reconditioned/Retired Rental Street Sweepers, Sand/Salt Spreading, Snowplows and Deicing Road and Bridge Equipment, Accessories and Attachments. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	10%

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

<u>PROPOSAL NOTE 2:</u> Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

BASED ON ASCO FLEET INVENTORY

Section VII: Soil and Road Chemical Polymers

Discount (%) off catalog/pricelist for Chemical Base Polymers and Stabilizers for Soil and Road (used for

soil/road to provide a chemical bond joining particles into formation). Catalog/Pricelist MUST be included or proposal will not be considered.

No Bid

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

<u>PROPOSAL NOTE 3:</u> Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed"

No response

6

Section VIII: Installation and Repair Service

Discount (%) off catalog/pricelist for **Maintenance Services** (monthly, quarterly, and/or yearly) **of Construction**,

Road and Bridge, Street Sweepers, Sand/Salt Spreading, Snowplows, Deicing and Other Equipment. Catalog/Pricelist MUST be included or proposal will not be considered.

Total:	10%
i Olai.	10 /0

Item Notes: PROPOSAL NOTE 1: Vendors shall submit catalog(s)/pricelist(s) with their Proposal response or the Proposal will not be

considered. Vendors shall submit catalog(s)/pricelist(s) with the Proposal in a readily available and readable electronic format,

with Excel or searchable PDF preferred. No paper catalogs or manufacturer/vendor websites will be accepted.

Vendors proposing multiple manufacturer product lines and/or catalog/pricelist per line item must submit the information as follows or proposal may not be considered:

- Select "Add Alternate" for each additional manufacturer product line and/or catalog/pricelist proposed
- Vendor's must list one specific percentage discount for each manufacturer and/or catalog/pricelist listed

PROPOSAL NOTE 2: Vendors proposing must be approved by the manufacturer to sell, install, and service the brand of

equipment submitted. Proposers responding to this Proposal Invitation shall submit an approval letter from each

manufacturer. Manufacturer authorization letters must include the regions in which equipment may be sold.

PROPOSAL NOTE 3: Proposers responding to this Proposal Invitation for "Pre-Owned/Reconditioned/Retired Rental"

equipment must also be approved by the manufacturer to sell pre-owned/reconditioned/retired rental equipment for the

brand submitted and must submit an approval letter from each manufacturer with the Proposal. Manufacturer authorization

letters must include the regions in which equipment can be sold. "Pre-Owned/Reconditioned/Retired

Rental" shall be defined

as equipment having been checked and inspected by a manufacturer authorized dealer prior to sale and shall be no older

than sixty (60) months as of the date of delivery. Equipment listed as "Pre-Owned/Reconditioned/Retired Rental" shall be in

good and working condition and shall include a minimum warranty of one-hundred eighty (180) days against any defect from

workmanship and parts and shall cover equipment repairs and/or component replacement. Total equipment usage hours as

displayed on the service meter will have a maximum of one thousand (1,000) hours per year of age and a minimum of

seventy-five percent (75%) of wear remaining for tires, track, and/or ground engagement tools.

Item Attributes

1. State Name of Catalog/Pricelist Proposed with Discount Percentage

NOTE: Do not include SKU, Reference Numbers, Websites, and/or "See Attached/Enclosed".

ASCO SERVICE AND MAINTENANCE

6 7	<u>Section VIII: Installation and Repair Service</u> - Hourly Labor Rate for Installation/Repair Service on All Types of Construction, Road, Bridge and Other Equipment - Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.				
	Quantity: 1 UOM: Hourly Labor Rate	Price:	\$155.00	Total:	\$155.00
6	Section VIII: Installation and Repair Service - Hourly Labor Rate for Installation/Repair Service on All Types of Street Sweepers, Sand/Salt Spreading, Snowplows, Deicing and Other Equipment - Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.				
	Quantity: 1 UOM: Hourly Labor Rate	Price:	\$155.00	Total:	\$155.00

Response Total: \$310.00



To:	June 16, 2022
ASCO	
2102 Slaton Road	
Lubbock, TX 79404	
817/283-2844	
From:	
ANA, Inc	
11100 Hope Street	
Cypress, CA 90630	
562/450-3570	
To whom it may concern,	
The letter is to confirm that ASCO in Lubbock, TX is an authorized Retails includes both the full line of Diesel-Powered Compressors and Prime Powered For the same Airman products.	er of all Airman products available for sale within the United States. This wer / Stand By Generators. ASCO is also an authorized Service & Support
Please let me know if there are any questions, or if additional information	is needed.
Best regards,	
Matthew Bennett	
VP-Sales	
ANA, Inc	



June 20, 2022

Re: Manufacturer Authorization Letter

To Whom It May Concern:

Associated Supply Company, Inc. doing business as ASCO is authorized to represent the products manufactured by Avant Tecno USA Inc. on the Buyboard contract #685-22, Construction, Road and Bridge, and Other Related Equipment. ASCO is authorized to represent the product in all of the 20 Regional Education Service Centers areas in the state of Texas.

Additionally, all Avant Tecno Products are protected by copyrights, trademarks and service marks.

For further information, please feel free to contact us at 847-380-9822 or at info@avanttecnousa.com.

Sincerely,

John R Losch COO / CFO

Avant Tecno USA Inc.

John R Losch



Tony Simpson – Government Sales Manager

Racine, WI. 06/14/2022

Subject: Associated Supply Company, Inc

ATTN: Skipper Robinson

To whom it may concern,



Associated Supply Company, Inc. doing business as ASCO is authorized to represent the products manufactured by CNH Industrial America LLC. on the Buyboard contract #685-22, Construction, Road and Bridge, and Other Related Equipment. ASCO is authorized to represent the product in all the 20 Regional Education Service Centers areas in the State of Texas.

Since 1842, CASE Construction has been helping municipal, state, and provincial governments equip their fleets with reliable machines that feature low cost of ownership and maximum uptime. We work closely through our dealer network to facilitate government agencies with developing bid specifications that ensure your needs are met in a cost-efficient manner.

We hope you will find this information to be helpful and thank you for representing CASE in your area, as we are one of the best in the Industry.

Sincerely,

Tony Simpson



2475 Mill Center Parkway Suite 400 Buford, GA 30518

Doosan Industrial Vehicles America Corp. 2475 Mill Center Parkway Buford, GA 30518

Associated Supply Company, Inc. doing business as ASCO is authorized to represent the products manufactured by Doosan Industrial Doosan Industrial Vehicles America Corp. on the Buyboard contract #685-22, Construction, Road and Bridge, and Other Related Equipment. ASCO is authorized to represent the product in all of the 20 Regional Education Service Centers areas in the state of Texas

This authorization for ASCO is for the state of Texas as a region or territory.

Thank you for your support and opportunity to be of service.

Sincerely,

Dennis Barker Regional Business Manager

Southern Region

D Barken





We are pleased to acknowledge that ASCO Equipment is recognized and listed by Genie/
A Terex Company as a Dealer in good standing with appropriate capabilities and credentials to support, service, sell domestically, and lease our full line of products, including material lifts, aerial work platforms and telescoping material handlers. Questions concerning Dealer status can be confirmed by contacting Genie's Customer Service Team at 800-536-1800.

Respectfully

Doug Evans
Vice President North American Sales
Genie Industries/Terex



June 15, 2022

To Whom It May Concern:

This letter is to confirm that Associated Supply Company is the Gradall Excavator distributor for the following territory:

IN SOUTHEAST TEXAS, THE COUNTIES BOUNDED BY AND INCLUDING: HARRIS, CALHOUN, VICTORIA, DE WITT, GONZALES, FAYETTE, LEE, BURLESON, BRAZOS, MADISON, HOUSTON, ANGELINA, SAN AUGUSTINE AND SABINE.

As a sole source provider of Gradall Industries, Inc., Associated Supply Company is responsible for all machine and parts sales, as well as service. Associated Supply Company is also authorized to sell new, pre-owned, reconditioned and retired rental equipment.

Thank you again for your time. If you have any questions, please feel free to contact me.

Sincerely,

Jeremy Fisher

Jeremy Fisher Regional Sales Manager





June 1, 2022

Manufacturer Authorization Letter

To who it may concern,

Associated Supply Company, Inc. doing business as ASCO is authorized to represent the products manufactured by Husqvarna Construction Products on the Buyboard contract #684-22, Ditching, Trenching, Debris/Scrap and Other Utility Equipment. ASCO is authorized to represent the product in all of 20 Regional Education Service Centers areas in the state of Texas.

Yours Sincerely,

Adam Donner

Director, Channel Marketing Husqvarna Construction Products



June 21st, 2022

To Whom It May Concern.

Associated Supply Company, Inc. doing business as ASCO is authorized to represent the products manufactured by JLG Industries on the Buyboard contract #685-22, Construction, Road and Bridge, and Other Related Equipment. ASCO is authorized to represent the product in all the 20 Regional Education Service Centers areas in the state of Texas. ASCO is also contracted to service JLG machines in addition to selling parts. Please call me if you have any questions or concerns.

Sincerely,

Kish Rajput
District Manager-Sales
JLG Industries
(409)-789-8746
ksrajput@jlg.com
www.jlg.com

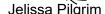


Manufacturer Authorization Letter

June 21, 2022

To whom it may concern,

Associated Supply Company, Inc. doing business as ASCO is authorized to represent the products manufactured by <u>K-Tec</u> on the Buyboard contract #685-22, Construction, Road and Bridge, and Other Related Equipment. ASCO is authorized to represent the product in all of the 20 Regional Education Service Centers areas in the state of Texas.





Kaeser Compressors, Inc.

511 Sigma Drive Fredericksburg, VA 22408 USA Phone 540-898-5500 Fax 540-898-5520 us.kaeser.com



June 14, 2022

Mr. Skipper Robinson Director, Government Sales Associated Supply Company, Inc. (ASCO) P.O. Box 3888 Lubbock, TX 79452

RE: Buy Board Proposal Invitation #685-22 Construction, Road and Bridge, and Other Related Equipment

Dear Mr. Robinson,

This letter is to confirm that Associated Supply Company, Inc. is an authorized Mobilair Rental/Equipment dealer for Kaeser Compressors, Inc. Furthermore your company is authorized to provide sales, service and installation of Kaeser Mobilair products in the state of Texas.

If you have any further questions please do not hesitate to contact us.

With best regards,

Chance Chartters

Sales Manager-Mobilair

Kaeser Compressors, Inc.



Manufacturer Authorization Letter

June 21, 2022

To whom it may concern,

Associated Supply Company, Inc. doing business as ASCO is authorized to represent the Laymor products manufactured by Mobile Products on the Buyboard contract #685-22, Construction, Road and Bridge, and Other Related Equipment. ASCO is authorized to represent the product in all of the 20 Regional Education Service Centers areas in the state of Texas.

Respectfully,

Joe Garton VP/GM



28 April 2022

SUBJ: Authorized Distributor for LeeBoy and Rosco Brand Products

To Whom It May Concern:

This letter certifies that <u>Associated Supply Company (ASCO)</u> is the sole source and authorized distributor for ST Engineering LeeBoy's LeeBoy and Rosco brand products in Texas as follows:

LeeBoy & Rosco brands in these counties -

Austin, Brazoria, Brazos, Burleson, Chambers, Colorado, Fort Bend, Galveston, Grimes, Hardin, Harris, Houston, Jasper, Jefferson, Leon, Liberty, Madison, Matagorda, Montgomery, Newton, Orange, Polk, Robertson, San Jacinto, Trinity, Tyler, Walker, Waller, Washington, Wharton.

Rosco brand only in these counties -

Angelina, Fayette, Lee, Milam, Nacogdoches, Sabine, San Augustine.

As our authorized distributor, <u>Associated Supply Company</u> maintains an inventory of LeeBoy and Rosco replacement parts as well as a staff of factory-trained technicians to provide support and services to its customers who purchase our products.

If we can be of further assistance, please contact my assistant, Deanna Saunders, at 704.966.3371 or deanna.saunders@leeboy.com.

Best regards,

Brian Bieller

Chief Executive Officer

2-74/C

BB/ds





13 June 2022

RE Associated Supply Company

SUBJECT: Equipment Surcharge

To Whom It May Concern,

This letter certifies that effective March 1, 2022, a surcharge of 4% is added to all orders until further notice. If this surcharge changes in the future, we will provide advance notification as far in advance as possible.

If you need further assistance, please contact my assistant, Deanna Saunders at 704-966-3371 or email deanna.saunders@leeboy.com.

Sincerely,

Brian Bieller

Brian Bieller President & CEO

BB/ds



INDUSTRIAL TOOLS & ATTACHMENTS

PALADIN. STANLEY. LABOURTY. PENGO.

Manufacturer Authorization Letter

6/21/2022

To whom it may concern,

Associated Supply Company, Inc. doing business as ASCO is authorized to represent the products manufactured by Stanley Infrastructure on the Buyboard contract #685-22, Construction, Road and Bridge, and Other Related Equipment. This would include all brands under the Stanley Infrastructure umbrella. Stanley, Paladin, Pengo, Bradco, JRB, Harley, Sweepster, Kodiak, McMillen, StrikeForce, Custom Works, CWS, Jewell, and FFC are included. A full list can be found at www.stanleyinfrastructure.com

ASCO is authorized to represent the product in all of the 20 Regional Education Service Centers areas in the state of Texas.

Richard Justice

Territory Manager South Texas (Louisiana, Mississippi, and Arkansas) STANLEY Infrastructure

C: 346.298.8352

<u>richard.justice@sbdinc.com</u> www.StanleyInfrastructure.com

StanleyBlack&Decker





Manufacturer Authorization Letter

20 June 2022
To whom it may concern,
Associated Supply Company, Inc. doing business ASCO is authorized to represent the products manufactured by Toku America/Striker Attachments on the Buyboard contract #665-22, Construction, Road and Bridge, and other Related Equipment. ASCO is authorized to represent the product in all of the 20 Regional Education Service Centers areas in the state of Texas.
Dan Goldstein

Dan Goldstein

June 15, 2022 (717) 300-6075

Buy Board Cooperative Purchasing 12007 Research Boulevard Austin, TX 78759-2439

RE: Buy Board contract #685-22 Construction, Road and Bridge and Other Equipment

To Whom it May Concern:

Please accept this letter as Volvo Construction Equipment North America, LLC's ("Volvo CE") approval letter for Associated Supply Company, Inc. d/b/a ASCO Equipment Co. (ASCO) to provide Volvo CE general purpose, compact and road equipment and related materials within ASCO's territory to the Buy Board and their customers. ASCO is authorized to supply these items within ASCO's contracted territory which is attached.

Parts and service for Volvo CE products are available through ASCO. Please recognize ASCO as the authorized source for parts, service and attachments in the attached territory.

Sincerely,

Lisa C. Slocum

Manager, Legal Department

Volvo Construction Equipment North America, LLC