

# Community Services Report: Iron Horse Golf Course

November 2025

## Iron Horse Key Indicators

<b>Indicator</b>	<b>November 2025</b>	<b>November 2024</b>	<b>FY26 YTD</b>	<b>FY25 YTD</b>
Rounds Played	3,464	3,325	8,268	7,544
Events Held	12	14	35	39
Number of Programs	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues
Tournament Rounds	847 Golf	556 Golf	1,762 Golf	1,843 Golf
Banquet Attendees	74 Banquet	350 Banquet	234 Banquet	550 Banquet
Program Attendance	14 Weekday 5-day 36 Monthly 7-day	10 Weekday 5-day 36 Monthly 7-day	14 Weekday 5-day 36 Monthly 7-day	10 Weekday 5-day 36 Monthly 7-day
F & B Revenue	64,612	53,556	143,332	150,620
Pro Shop Revenue	25,589	17,003	49,936	38,253
Golf Revenue	195,574	169,188	429,424	375,079
Total Revenue	300,285	250,241	655,485	589,908

## Iron Horse Highlights

- Revenues exceeded prior year by 120% or \$50,044.
- Net Income was ahead by \$45,887 versus budget (\$9,705 vs. \$-36,182).
- Rounds increased by 139 versus the prior year.
- The number of playable days increased by 2 versus the prior year (25 vs. 23).
- Golf Outings:
  - 2024: 10 outings, 556 rounds, \$40,529 in revenue.
  - 2025: 10 outings, 847 rounds, \$76,518 in revenue.
    - Number of Outings: remained the same at 10.
    - Rounds of Tournament Golf: 52% increase (from 556 to 847 rounds).
    - Revenue: 89% increase (from \$40,529 to \$76,518).
- Off-Site Banquets:
  - 2024: 4 banquets, 350 guests, \$6,847 in revenue.
  - 2025: 2 banquets, 74 guests, \$1,137 in revenue.
    - Number of Banquets: decreased from 4 to 2.
    - Guest Count: 79% decrease (from 350 to 74 guests).
    - Revenue: 83% decrease (from \$6,847 to \$1,137).

