

# Community Services Report: Iron Horse Golf Course

December 2025

## Iron Horse Key Indicators

<b>Indicator</b>	<b>December 2025</b>	<b>December 2024</b>	<b>FY26 YTD</b>	<b>FY25 YTD</b>
Rounds Played	2,641	2,163	10,909	9,707
Events Held	11	6	46	45
Number of Programs	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues	Annual Passes & Leagues
Tournament Rounds	192 Golf	148 Golf	1,954 Golf	1,991 Golf
Banquet Attendees	880 Banquet	340 Banquet	1,114 Banquet	890 Banquet
Program Attendance	14 Weekday 5-day 36 Monthly 7-day	10 Weekday 5-day 36 Monthly 7-day	14 Weekday 5-day 36 Monthly 7-day	10 Weekday 5-day 36 Monthly 7-day
F & B Revenue	45,044	32,198	188,376	182,818
Pro Shop Revenue	18,273	11,949	68,210	50,202
Golf Revenue	147,433	111,465	576,857	486,544
Total Revenue	222,955	158,627	878,440	748,535

## Iron Horse Highlights

- Revenues exceeded prior year by 141% or \$64,328.
- Net Income was ahead by \$8,056 versus budget (\$-69,069 vs. \$-77,125).
- Rounds increased by 478 versus the prior year.
- The number of playable days decreased by 4 versus the prior year (20 vs. 24).
- Golf Outings:
  - 2024: 2 outings, 148 rounds, \$11,428 in revenue.
  - 2025: 3 outings, 192 rounds, \$13,500 in revenue.
    - Number of Outings: increased from 2 to 3.
    - Rounds of Tournament Golf: 30% increase (from 148 to 192 rounds).
    - Revenue: 18% increase (from \$11,428 to \$13,500).
- Off-Site Banquets:
  - 2024: 4 banquets, 340 guests, \$7,980 in revenue.
  - 2025: 8 banquets, 880 guests, \$9,367 in revenue.
    - Number of Banquets: increased from 4 to 8.
    - Guest Count: 159% increase (from 340 to 880 guests).
    - Revenue: 17% increase (from \$7,980 to \$9,367).

