

Sole Source Justification/Approval Form

REQ # _____

PO # _____

Complete this form when only one source is available for goods or services requested or when only one product will meet your needs. Respond to all questions that apply. Please complete and forward to the Purchasing Department, along with Sole Source letter provided by vendor. If more space is needed, please attach additional page(s).

PURCHASE INFORMATION

1. Provide Estimated Price.

\$981,400 - Grant 2848908 - Project GR802113

2. Provide name, manufacturer, and model number of item being purchased or the services to be purchased.

3. Provide Description of requested items or services and their purpose(s). Add additional sheet if needed.

Automated license plate reader cameras scan, capture, and compare optical license plate information to vehicles associated with crimes or criminals. The Flock Safety camera network extends an agency's capacity to identify accurate and objective leads and assess crime hotspots. As approved and authorized by the Texas Governor's Office under grant 2848908, upon receipt and inventory, Regional Asset Transfer Forms will be executed transferring ownership between NRH and the City of Arlington for 60 cameras and between NRH and the City of Dallas for 80 cameras.

4. Reason(s) for requesting a sole source purchase:

- ☐ Original manufacturer or provider; no other local distributors exist.
- ☐ Only local distributor for the original manufacturer or provider.
- ☐ Only known item or service matching the requested needs or performing the intended task.
- ☐ Sole provider of a licensed or patented good or service.
- ☒ Sole provider of items compatible with existing equipment, inventory, systems, programs or services.
- ☐ Sole provider or factory-authorized warranty service.
- ☐ None of the above applies (Please attach a detailed explanation and justification for this sole source request.)

5. Explain why the product or service requested is the only one that can satisfy your requirements.

Flock Safety is the sole manufacturer and developer of the Flock Safety ALPR Camera and is the sole provider of the monitoring and processing services which integrate with the Flock Safety ALPR Camera system currently existing in both the City of Arlington and the City of Dallas.

6. Identify other sources reviewed and why they are unacceptable. Be specific with regard to specifications.
Attach additional pages if necessary.

I certify that the above statements are true and correct, and that no other material fact or consideration offered or given has influenced this recommendation for a sole-source or proprietary purchase.

Print/Type Name

Print/Type Title

Department

Department Director's Signature

Date

Telephone Number

PURCHASING USE ONLY

Approved by: _____

Purchasing Manager (or designee)

Date: _____

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Sole Source Letter for Flock Safety ALPR Cameras and Solution

Flock Safety is the sole manufacturer, developer, and distributor of the Flock Safety ALPR Camera. Flock Safety is also the sole provider of the comprehensive monitoring, processing, and machine vision services which integrate with the Flock Safety ALPR Camera.

The Flock Safety ALPR camera is the only Law Enforcement Grade ALPR System to offer the following combination of proprietary features:

- Patented proprietary machine vision to analyze vehicle license plate, state recognition, vehicle color, vehicle type, vehicle make and objects (roof rack, unique hubcap, etc.) based on image analytics (not car registration data)
- Machine vision to capture and identify characteristics of vehicles with a paper license plates and vehicles with the absence of a license plate
- Ability to capture two (2) lanes of traffic simultaneously with a single camera from a vertical mass
- Ability to 'Save Search' based on description of vehicles using our patented Vehicle Fingerprint Technology without the need for a license plate, and set up alerts based on vehicle description
- Wireless deployment of license plate reading cameras with integrated cellular communication weighing less than 5lbs and able to be powered solely by a solar panel of 60W or less
- Best in class ability to capture and process up to 30,000 vehicles per day with a single camera powered exclusively by solar power
- One-of-a-kind "Transparency Portal" public-facing dashboard that details the policies in place by the purchaser, as well as automatically updated metrics from the Flock system
- Only LPR provider with "Visual Search" to create investigative leads with reverse image search to find similar vehicles based on the vehicle attributes in the uploaded photo
- On device machine processing to limit LTE bandwidth consumption
- Cloud storage of footage
- Direct integration with Axon Evidence.com (Flock is the only Axon LPR integration partner)
- Built-in integration with NCMEC to receive AMBER Alerts to find missing children
- Integration of onboard cameras on all Police Vehicles with Flock System
- Share data across Law Enforcement Departments on a National level
- Web based footage retrieval tool with filtering capabilities such as vehicle color, vehicle type, vehicle manufacturer, partial or full license plate, state of license plate, and object detection
- Utilizes motion capture to start and stop recording without the need for a reflective plate

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- Motion detection allows for unique cases such as bicycle capture, ATV, motorcycle, etc.
- Privacy controls to enable certain vehicles to “opt-out” of being captured
- Performance monitoring software to predict potential failures, obstructions, tilts, and other critical or minor issues
- Natively integrated audio and gunshot detection capabilities
- Covert industrial design for minimizing visual pollution
- Lifetime maintenance and support included in subscription price
- Access to additional cameras purchased by our HOA and private business partners, means an ever-increasing amount of cameras and data at no additional cost
- Flock Safety is the only fully integrated ALPR one-stop solution from production of the camera to delivery and installation
- Access to Flock Safety cameras in the DFW area owned by local agencies, including Ft. Worth PD, Fort Worth Code Compliance, TCU PD, Grand Prairie PD, Northlake PD, Trophy Club PD, Carrollton PD, Lewisville PD, Highland Village PD, Argyle PD, Kaufman County SO, Kaufman County Constable PCT 2, Cedar Hill PD, Little Elm PD, Anna PD, Desoto PD, Farmers Branch PD, Krum PD, Bartonville PD, Ovilla PD, Sherman PD, Paris PD, Reno PD, Lindale PD, Tyler PD, Tyler ISD PD, Smith County SO, UT Tyler PD



Thank you,

Garrett Langley CEO, Flock Safety

January 6, 2022