



CITY COUNCIL MEMORANDUM

FROM: The Office of the City Manager **DATE:** January 9, 2023
SUBJECT: Authorize purchase of fitness equipment for the NRH Centre from Advanced Exercise in the amount of \$119,736.40, using Buy Board Contract No. 665-22.
PRESENTER: Adrien Pekurney, Director of Parks and Recreation

SUMMARY:

This item is for the purchase of replacement studio bikes, Life Fitness upper body strength equipment, and Hammer Strength free weight equipment for the NRH Centre.

GENERAL DESCRIPTION:

The NRH Centre's adopted FY2022/23 CIP Budget includes funding for the replacement of studio bikes and a variety of fitness equipment. The funding source for this capital project is NRH Centre reserves. This reserve fund is made up of unallocated NRH Centre revenues after operating expenses are paid, and is used to cash fund capital expenses for the Centre such as equipment replacement.

The NRH Centre strives to provide members with high-quality, current, commercial-grade fitness equipment and maintains a regular preventative maintenance program, which has reduced the frequency of equipment downtime, repair costs and full replacement. Since opening in April 2012, the NRH Centre continues to experience membership growth and a high volume of day pass usage.

The NRH Centre's internal fitness equipment replacement plan reviews and prioritizes the replacement of equipment based on usage hours, age of equipment and ratio of equipment failure. During budget preparation for FY2022/23, staff reviewed the equipment replacement plan and identified the following pieces of equipment for replacement: studio bikes, Life Fitness upper body strength equipment, and Hammer Strength free weight equipment.

Given that the NRH Centre is a membership and revenue-based facility, it is critical the facility maintains quality and up-to-date fitness equipment. Studio bikes have exceeded their life span and no longer have replacement parts available, additionally newer equipment incorporates technology upgrades. Strength equipment at the NRH Centre is original to the opening of the facility in 2012 and is becoming increasingly more difficult to repair with replacement parts no longer being manufactured. It is anticipated that lower body strength equipment will be assessed for upcoming replacement.



Through the Buy Board purchasing program, staff obtained a quote from Advanced Exercise for the fitness equipment in the amount of \$119,736.40. The amount includes eleven studio bikes, eleven Life Fitness upper body strength pieces, and additional benches and free weights. Advanced Exercise is an approved vendor through Buy Board purchasing contract, and staff has had quality service experience with Advanced Exercise at the NRH Centre.

RECOMMENDATION:

Authorize purchase of fitness equipment for the NRH Centre from Advanced Exercise in the amount of \$119,736.40, using Buy Board Contract No. 665-22.